

SACHS
ASSOCIATES

5TH ANNUAL

MEDTECH & DIGITAL HEALTH FORUM

**FOR TECHNOLOGY
& HEALTHCARE INNOVATION**

25TH SEPTEMBER 2017

CONGRESS CENTER BASEL
SWITZERLAND

CONFERENCE GUIDE

www.sachsforum.com

WELCOME

SPEAKERS

PRESENTING COMPANIES

SUPPORTING
ORGANISATIONS

EXHIBITORS

ORGANISERS

SACHS ASSOCIATES ARE DELIGHTED TO WELCOME YOU TO THE:

5TH ANNUAL

**MEDTECH & DIGITAL
HEALTH FORUM**
FOR TECHNOLOGY & HEALTHCARE INNOVATION

25TH SEPTEMBER 2017
CONGRESS CENTER BASEL
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The Summit provides access to an exciting cross-section of venture-funded and small-cap companies with leading investors and pharmas.

There is a One-2-One online meeting system with meeting rooms provided. In addition, there will be networking breaks and a conference reception.

GENERAL INFORMATION

The registration desk will be open from 7.30 am on September 25th although you are welcome to join the event at any time. Please collect a badge and a copy of the agenda for information on timing and room allocation for each session at the registration.

Networking at the summit is facilitated by our online One-2-One meeting system, which is available to all participants. The One-2-One meetings are being held in Shanghai. Please bring with you a copy of your diary. Should you have any queries about your schedule, the laptop situated by the meeting tables is available for your assistance.

Wireless Internet connection is available throughout the venue for the duration of the event. Please ask for an access code at the registration desk.

There will be a Networking Lunch and Reception. Coffee stations will be set up in the rooms throughout the event.

REQUEST FOR PRESENTATIONS

Please use the agenda to mark off presentations that you are interested in and email your request to Silvia@sachsforum.com after the conference. We will endeavor to send you the requested presentations as soon as we have been granted permission to do so by that specific presenter.

Please note that we DO NOT have copies of the slides that are shown during the conference.

EVENTS DIARY

For regular updates, sponsorship, presenting and attending opportunities and further information regarding any of our future events please contact Silvia Kar on Silvia@sachsforum.com

NEUROSCIENCE INNOVATION FORUM

FOR BD&L AND INVESTMENT IN THERAPEUTICS AND TECHNOLOGY

7TH JANUARY 2018 • MARINE'S MEMORIAL CLUB, SAN FRANCISCO • USA

Building on the success of our 2nd Annual Neuroscience BioPartnering & Investment Forum we are pleased to announce The Neuroscience Innovation Forum to take place at Marines' Memorial Club, San Francisco on the 7th of January 2018, a day before the JP Morgan meeting.

The program will cover BioPartnering for CNS, with industry keynotes and panels on AD, PD, Neuropsychiatry and Pain Management. Moreover there are panels on innovation in NeuroTech covering banking, device, diagnostics and software.

The target audience are buy and sell side analysts from investment banks and funds and partnering executives from pharma and medtech companies. We anticipate around 200 delegates and 20 company presentations by established and emerging companies. There are numerous networking opportunities available via an online One-2-One meeting system with dedicated meeting facilities to make the event more transactional.

11TH ANNUAL

EUROPEAN LIFE SCIENCES CEO FORUM & EXHIBITION

FOR PARTNERING AND INVESTING IN BIOTECH & PHARMA INDUSTRY

26TH – 27TH FEBRUARY 2018 • HILTON ZURICH AIRPORT HOTEL • SWITZERLAND

Back for its eleventh year, this exclusive and highly transactional partnering event is a must for companies wishing to meet with their peers, engage with leading investors and forge new partnerships.

Building on the success of this year's event, the forum will provide an excellent platform to gain insight into partnering and investment trends in the Biotech and Pharma industry. Networking at the Forum is facilitated by our online One-2-One meeting system, which is available to all participants. The conference will feature up to 80 presentations by large to mid size pharmaceutical companies looking for strategic alliances/partners.

Do not miss out on this great opportunity to meet emerging companies, leading global investors and Big Pharma representatives!

3RD ANNUAL

NEUROSCIENCE BIOPARTNERING & INVESTMENT FORUM

SHOWCASING EARLY & LATE STAGE INVESTMENT OPPORTUNITIES

20TH MARCH 2018 • NEW YORK ACADEMY OF SCIENCES • USA

The 3rd Annual Neuroscience BioPartnering & Investment Forum will focus on key areas of neurodegenerative diseases and pain management with a mix of specialist panels and company presentations. The event is targeted at buy and sell side analysts from investment banks and funds and partnering executives from pharma.

We anticipate around 250 delegates and 30 presenting companies. We will have our usual online One-2-One partnering system in place and meeting facilities.

6TH ANNUAL

CANCER BIOPARTNERING & INVESTMENT FORUM

SHOWCASING EARLY & LATE STAGE INVESTMENT OPPORTUNITIES

21ST MARCH 2018 • NEW YORK ACADEMY OF SCIENCES • USA

The 6th Annual Sachs Cancer Bio Partnering Forum is designed to bring together thought leaders from cancer research institutes, patient advocacy groups, pharma and biotech to facilitate partnering and funding/investment.

We expect around 200 delegates and 30 presenting companies. There is an online meeting system and meeting facilities to make the event transactional. There will also be a track of presentations by research institutes, patient advocacy groups, pharmaceutical companies on partnering and biotech's seeking licensing/investment. The Forum will feature an online One-2-One meeting system with designated meeting space available to all attendees.

EVENTS DIARY

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4TH ANNUAL IMMUNO-ONCOLOGY: BD&L & INVESTMENT FORUM

1ST JUNE 2018 • HYATT CENTRIC CHICAGO MAGNIFICENT MILE HOTEL • USA

The 4th Annual Immuno-Oncology: BD&L and Investment Forum is designed to bring together thought leaders from cancer research institutes, patient advocacy groups, pharma and biotech to facilitate partnering and funding & investment. We expect around 250 delegates and about 30 presentations by listed and private biotechnology companies seeking licensing & investment. Numerous networking opportunities available via an online One-2-One meeting system with dedicated meeting facilities to make the event more transactional.

**CUKIERMAN & CO. LIFE SCIENCES****ALEXANDRA VALLON-EBERHARD**

Partner

Alexandra joined Cukierman & Co. Life Sciences in 2009 and brings a comprehensive international experience in R&D, business development and corporate strategy. From 2003 to 2009, she has carried out her PhD in Immunology/Virology at bioMérieux (France) and her post-doctorate at the Weizmann Institute of Science (Israel). She co-authored more than 15 peer-reviewed international publications and received 6 academic awards. From 2007 to 2012, she served as Associate Partner of Quilt Solutions, a Swiss company customizing business development and market access in Life Sciences. From 2009 to 2010, she served as VP Business Development and then as CEO of Recogene Ltd., a biotech start-up within RAD BioMed Accelerator (Israel), developing innovative systems in gene therapy. Since 2009, she serves as Executive VP Sciences and Executive Director Europe of the Signal Group, the leading provider of ecosystem intelligence solutions for Global 2000 corporate decision makers.

Alexandra is a PhD in Immunology/Virology of the University Claude Bernard Lyon I (France) and earned an International MBA from Bar Ilan University (Israel).

**OCON MEDICAL LTD.****ARIEL WEINSTEIN**

CEO

Experience:

OCON Medical Ltd - Women's health drug-device development (2011) - Israel, Chief Executive Officer

Nitiloop Ltd - Cardiovascular and peripheral catheter development (2012-2013) - Israel, VP Operations

Intramed Systems Ltd - Orthopedic implant development and manufacturing (2007 - 2011), Israel, Chief Executive Officer

Orthoaxis Ltd - Orthopedic implant development (2006 - 2007) - Israel, Chief Executive Officer

Disc Orthopedic Technologies Ltd - Orthopedic devices development and manufacturing (2003 - 2005), Israel, Clinical Consultant

St. Thomas Medical Group, PLLC - Major PG in a leading medical center (2001 - 2003), TN, USA, Cardiovascular Facility Director

Dover Scientific & Medical Equipment Ltd - Major distributor of medical devices (1997-2001), Israel, Applications Specialist, ambulatory and pacemaker programmer

Israel Defense Forces (1993-1996), Israel

- Combat medic, infirmary manager and medical training guidance.

- Serve as operations officer in reserve duty.

Education:

Ben-Gurion University of the Negev, Beer-Sheva, Israel

B.Sc. Emergency Medicine (incl. paramedic certification), 2001

New-York University - Polytechnic (NYU-Poly)

M.Sc. Management, 2009



TRUFFLE CAPITAL

ANTOINE PAU

Partner, Life Sciences

Antoine Pau started his career at Novartis Pharma in the Business Planning Analysis department (Oncology Business Unit). He then worked at Mazars for three years as a financial auditor, where he was responsible for the legal audit of pharmaceutical and biotechnology companies and private equity funds. At Mazars, Antoine also took part in financial due diligences within the Transaction Services department.

Antoine joined Truffle Capital's life sciences' team in 2008. Antoine is a Board member of Abivax (Euronext: ABVX), Vexim (Alternext: ALVXM), Epygon, Biokinesis and Diaccurate. Pharmacist and ESSEC MSc in Management, he is also a lecturer at Sciences Po Paris and Pierre and Marie Curie University (Sorbonne).



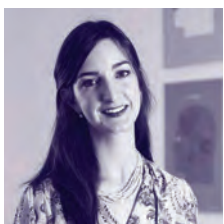
NEW HARBOR VENTURE PARTNERS

BEAT MERZ

Managing Director

Dr. Beat Merz has 18 years of experience in venture and growth-stage investments in medical devices, including management and leadership of over \$150 million in equity financing. Beat is a director of AO-Invest, a fund specifically investing in the fields of trauma, orthopedics and spine, and a Managing Director for New Harbor Venture Partners (NHVP). Before joining NHVP, he was a managing director in charge of European equity at Rockport Venture Partners. Beat was also previously a partner with Ares Life Sciences and was responsible for venture and private equity investment management as an investment adviser of HBM Partners. Prior to joining HBM Partners, he was a managing director at NMT New Medical Technologies, where he provided capital, professional advisory services and start-up support for early-stage medical device companies.

Throughout his career, Beat has directed investments in US, European and Israeli-domiciled companies as well as provided board supervision for many of them. He currently serves or has served on the board of directors of AO Invest, Micrus Endovascular (acquired by JNJ), Thommen Medical (acquired by private investors), Asthmatx (acquired by BSX), Precimed (acquired by Greatbach), Devax (acquired by BioSensors), BioControl Medical, Southeastern Technologies (acquired by Autocam Medical), Mininavident and Augmedics Ltd. Beat holds a PhD in Biomechanics from ETH Zurich, Switzerland and an MBA from the University of Strathclyde, Glasgow, UK.



CAMBRIDGE COGNITION LTD.

CHARLOTTE HOUSDEN

Market Development Director

Charlotte joined Cambridge Cognition in 2012 and has worked in a variety of roles, including leading the product management team to launch CANTAB Mobile, an iPad-based medical device used to test for the first signs of Alzheimer's disease, and Cognition Kit, a mobile and wearables platform for the remote monitoring of brain health.

Charlotte has an MSc in cognitive neuroscience from University College London, and a PhD in psychopharmacology from the University of Cambridge, where she holds an honorary research fellowship.



MEDTRONIC, INC.

CHRISTOPHER ESO

Vice President, Corporate Development, Cardiac & Vascular Group

Chris Eso is Vice President of Corporate Development for Medtronic, specifically covering the Cardiac and Vascular Group business units, including Cardiac Rhythm and Heart Failure (CRHF), Coronary and Structure Heart (CSH), and Aortic, Peripheral Vascular and endo-Venous (APV). Chris joined Medtronic as the Senior Manager of Business Development in August of 2011. He oversaw Medtronic's global inorganic growth strategies and opportunities for Coronary business, and was promoted in June of 2012 to expand his Business Development responsibilities to include the Renal Denervation business. In April of 2013, Chris was promoted to Director, overseeing Business Development functions and leading a team of professionals. In September of 2014, Chris was promoted to Senior Director, Business Development for the Coronary and Structural Heart business unit for Medtronic, and in February of 2016, Chris was promoted to Vice President of Corporate Development.

Chris has more than 18 years of successful professional experience, of increasing responsibilities, with the majority of his experience in a business/corporate development and strategy capacity within the pharmaceutical and medical device industries, in addition to Medtronic, including Allergan, Watson, Agilent Technologies and Peregrine Pharmaceuticals, where he was Vice President of Business Operations.

Chris holds an MBA from Concordia University and BA in Public Relations, Communications from California State University, Fullerton.



SHS CAPITAL

CORNELIUS MAAS

Investment Manager

After finishing his professional sports career, Cornelius Maas joined SHS in 2014 as investment manager. He studied international management at Hochschule Ansbach and holds an MBA degree from Hamburger Fern-Hochschule.

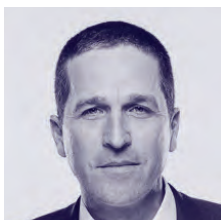


J.P. MORGAN

DAVID PEOPLES

Executive Director, Healthcare Investment Banking

David Peoples is a senior banker in J.P. Morgan's Healthcare Investment Banking Group. David has 14 years of experience advising medical technology companies across a broad range of M&A and capital markets transactions. David previously was responsible for J.P. Morgan's medical device coverage in the EMEA region and was based in London. David took a more global coverage role in 2015 and relocated to the firm's San Francisco office.



ERNST & YOUNG

FRANK KUMLI

Executive Director, Life Sciences Advisory

Frank leads the Swiss Advisory Customer practice for EY

He brings more than 20+ years industry and consulting experience in projects focusing on innovation and commercial excellence

His current areas of focus are digital health, digital transformation and business model innovation in Life Sciences and Healthcare

Frank worked with a range of high profile life sciences clients globally to develop and implement commercial strategies and transformation programs

He holds an Executive MBA from the University of Rochester (USA) and a Sales Management degree from Universität St. Gallen (Switzerland).

He is a Ph.D. in Organic Chemistry from Université Catholique de Louvain (Belgium) with a post-doctoral degree in medicinal chemistry from the University of Colorado (USA).



MINT SOLUTIONS - MEDEYE

GAUTI REYNISSON

CEO

Gauti Reynisson is CEO of Mint Solutions, a company dedicated to the improvement of patient safety through use of IT. Gauti's background is in healthcare IT and he has led development of various patient safety products over the last 15 years. Gauti received a MBA degree from MIT Sloan in 2010 and has been working on Mint Solutions ever since.

Mint Solutions' flagship product is MedEye - an innovative combination of hardware, software and mobile apps designed for patients and healthcare professionals. Mint Solutions strives to find meaningful ways to improve patient safety with easy to use tools for everyone involved in high quality healthcare.



EDINBURGH MOLECULAR IMAGING LTD.

IAN WILSON

CEO

20 years' experience in development of in vivo medical diagnostics and imaging medical devices, as GE Healthcare's Head of Biology 2007-2013, and CTO/COO of Xstrahl Ltd. Responsible for development and management of GE Healthcare's Molecular Imaging Agent Portfolio, in Cardiovascular, Oncology and Neurology. At Xstrahl, responsible for the oversight of the Radiotherapy business and manufacture and new product development including surgical gamma cameras for visualization of cancer, successfully awarded 3 Innovate UK grants. Currently CEO of Edinburgh Molecular Imaging (EM Imaging) a clinical phase biotechnology company focused on enabling image guided therapy.



PATHOQUEST

JEAN-FRANCOIS BREPSON

President and CEO

Jean-François Brepson has over 20 years leadership experience in the Pharmaceutical Industry. Prior to joining PathoQuest, Mr. Brepson was a Senior Vice-President at IPSEN where he was responsible for leading the global GI-Oncology & Endocrinology Franchise. He made a decisive contribution to the creation of leading portfolio in Neuro-Endocrine Tumors in close collaboration with R&D and Business Development teams. He led the pre-launch of IPSEN first product in GI-Oncology on a worldwide basis. Prior to this, Mr. Brepson held several commercial operations positions at IPSEN including area Manager, BU Head, and General Manager in the EMEA region. Mr. Brepson has an Engineering Degree in Data Management System and a Master Degree in Foreign Trade. He has also earned "The Leadership & Innovation Certificate" for HEC in Paris and "The Blue Ocean Strategy Certificate" from INSEAD in Fontainebleau.



MEDICAL VALLEY EMN E.V.

JÖRG TRINKWALTER

Member of the Executive Board

Jörg Trinkwalter is a member of the Executive Board of the cluster management organization Medical Valley Europäische Metropolregion Nürnberg (EMN) e.V., as well as registered manager of the incubator Medical Valley Center in Erlangen/Germany. Medical Valley EMN is considered as one of the most dynamic medical technology regions worldwide and was awarded national cluster of excellence by the German Ministry of Education and Research in 2010. In 2015 Jörg Trinkwalter co-founded the two medical technology startup companies nice!innovations GmbH and TBrace GmbH in the orthopedic area and acts as CEO of these companies. nice!innovations GmbH raised 262.000 € in 2016 via a crowdfunding campaign on www.aescuvest.de in order to develop the new fixateur externe-concept "snakeFX" market-ready.

**PEPPERMINT VENTURE PARTNERS GMBH****KLAUS STOECKEMANN**

Managing Partner

Klaus Stoeckemann is a co-founder and Managing Partner of Peppermint VenturePartners (PVP) (www.peppermint-vp.com). PVP focuses on investments in medical device and digital-health start-up companies in Germany and Europe. As a former General Partner in the 3i Healthcare Venture Capital team, he is a highly experienced venture capitalist with more than 16 years of experience in this industry. Before that he worked in different leading positions at Schering AG (now Bayer) and Asta Medica (Degussa). He was responsible for more than 12 investments and exits during his tenure at 3i. His track record includes the IPOs of companies such as for example Epigenomics and Jerini, as well as the trade sales of Evotec Neuroscience, Amaxa and Elbion. Klaus has been board member of Combinature, Epigenomics, Jerini, Amaxa, Immatix as well as IntelliDx and Zonare in the US. He is currently chairman of the boards of Emperra as well as Caterna Vision and board member of Implan-data and Humedics and focuses on digital health and medical device investments across Europe. In addition he was mentor at the first vertical medical accelerator eyefocus based in Berlin (www.eyefocus.com) which PVP also supports and is active at Start-Up Bootcamp Digital Health as well as is jury member of the Helmholtz Enterprise Fund. In June 2015 he became member of the board of the German Association of Venture Capital (BVK). Klaus holds a PhD in Biology and Pharmacology from the University of Mainz as well as a MBA from WHU / Kellogg Northwestern University in the US.

**EIT HEALTH E.V.****KURT HOELLER**

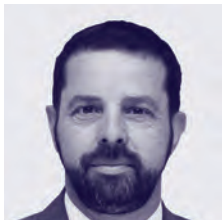
Director of Business Creation

Since December 2015, Kurt is Director of Business Creation at EIT Health e.V. and responsible to manage the EIT Health Accelerator. This Accelerator is based on a European network of excellent partners to incubate, validate and scale new business ideas in health for a European outreach and impact.

From 2009 to 2015, Kurt has been the managing director of the Central Institute of Healthcare Engineering (ZIMT) at Friedrich-Alexander-University (FAU). Since then he has gone on to found and direct several other companies: CiNNAMED GmbH (2013, CEO and co-founder), Portables GmbH (2014, CFO and co-founder), and HOELLER ELECTRONIC GmbH (CEO in 2015). He was an official partner of the international thematic campaign "Germany - Partner for Medical Technology" of the German Federal Ministry of Education and Research. Within Innolife, the preparation consortium of EIT Health, he was part of the Executive Committee as a spokesperson for all German academic partners. Since May 2015 he has also been a member of the city council in Erlangen and the supervisory board of ESTW, Erlangen's municipal energy supplier.

After attaining his Diploma of Electrical Engineering at Friedrich-Alexander-University (FAU), he gained his Doctorate at FAU with research stays at Technische Universität München (TUM), and The Johns Hopkins University in Maryland, USA. His research activities focused heavily on health innovation, with his thesis on "Novel Techniques for Spatial Orientation in Natural Orifice Translumenal Endoscopic Surgery (NOTES)".

He has published 24 journal articles and conference papers. Kurt went on to earn an MBA with focus on Entrepreneurship at Deggendorf Institute of Technology (THD) with a research stay at Santa Clara University in the Silicon Valley.

**CUKIERMAN & CO. LIFE SCIENCES****LAURENT CHOPPE**

Managing Partner

Laurent leads Cukierman & Co. Life Sciences since 2008 and has been involved in more than 60 medtech and biotech corporate finance transactions and advisory assignments for the Cukierman group. His team works worldwide with venture-backed and middle market companies for fund raising, licensing deals and M&A transactions as well as strategic projects for key life sciences industry players.

Laurent is a board member of Israel Brain Technology (IBT) - <http://israelbrain.org/> - a on-profit organization whose mission is to accelerate the commercialization of Israel's brain-related innovation and establish Israel as a leading international brain technology hub.

After a veterinary practice and a new venture management experience, he worked 10 years in Schering-Plough (today Merck & Co.) in marketing positions in dermatology, allergy, respiratory and animal health in France, General Manager in Israel and Vice President, Virology, Oncology and Cardiology in Canada. He then served 4 years as International General Manager at Bellus Health (ex-Neurochem, NASDAQ & TSE, dedicated to Alzheimer's disease and AA amyloidosis).

Dr. Choppe is a Doctor of Veterinary Medicine of the University Paris XII, laureate of the École Nationale Vétérinaire d'Alfort, CES of Veterinary Ophthalmology and earned a MBA from INSEAD (Fontainebleau, France). He is married, father of 3 and lives in Lausanne (Switzerland).

**CAPRICORN VENTURE PARTNERS NV****MARC LAMBRECHTS**

Senior Investment Manager

Marc Lambrechts (56), is Senior Investment Manager at Capricorn Venture Partners NV.

Marc's investment interests are related to technology fusion and more specifically ICT, digital health care, IoT and nanotechnology. Marc was in charge of the successful investments in Enfocus, FillFactory and Punch Powertrain. He serves on the board of FEops, LindaCare, Bluebee, Indigo Diabetes and Leuven.Inc (Leuven Innovation Networking Circle).

Prior to joining Capricorn Venture Partners in March 1998 Marc served for six years as Senior Scientific Adviser at IWT, a government agency which promotes and supports industrial research in the Flemish region of Belgium. He combined that role with the responsibility for the agency's advanced materials programme.

Prior to IWT he worked two years at the European R&D lab of Terumo Europe NV where he was Divisional Head, New Technology Centre.

Marc has a PhD in Electrical Engineering of the University of Leuven (KU Leuven ESAT, Belgium) where he studied microelectronic engineering. He wrote a book "Biosensors: Microelectrochemical Devices" published by the Institute of Physics Publishing.

Capricorn Venture Partners is an independent European manager of venture capital and equity funds, investing in innovative European companies with technology as competitive advantage. It is based in Leuven, Belgium and licensed by the FSMA (the Financial Services and Markets Authority in Belgium).

Capricorn Venture Partners is investing out of the venture capital funds Capricorn Cleantech Fund, Capricorn Health-tech Fund and Capricorn ICT Arkiv. In addition it is the asset manager of Quest for Growth, quoted on NYSE Euronext Brussels, and the investment manager of Quest Cleantech Fund, sub-fund of Quest Management SICAV.



MARTINA KAUFMANN STRATEGIC CONSULTING

MARTINA KAUFMANN

Managing Director

Dr. Martina Kaufmann, Managing Director at Martina Kaufmann Strategic Consulting has 15+ years industry experience in the field of personalized medicine - from biomarker validation, companion diagnostics development to implementation of such products in the market.

She served in various roles of increasing responsibility in business and development functions in small biotech / diagnostic companies as well as in global pharmaceutical & diagnostics corporations (Hoffmann-La Roche AG, Novartis Pharma AG, Novartis Molecular Diagnostics), where she e.g. led the Herceptin® biomarker / companion diagnostics activities and did build up the oncology biomarker group in Basel, respectively.

Since April 2012 she is offering her comprehensive and longtime experience as a consultant to an international clientele in both pharma and diagnostics industry.

Her services range from strategic concept development to project specific consulting for CDx development under consideration of strategic, scientific, regulatory, operational and commercial aspects.

In addition, she's contributing to personalized medicine conferences and giving lectures in personalized medicine (ETH Zurich, University of Heidelberg).



SURGICA ROBOTICA SRL

MICHELE MARZOLA

CEO

INVESTMENT EXPERIENCE

10 years of experience as a private investor, evaluated and appraised at least 300 business opportunities. Invested in 29 companies/projects organised in three sector portfolios:

Life Sciences

- Interceptin (Verona, Italy) Founder and CEO. Developed a novel solution to diagnose and heal prostate cancer in a non-invasive way. Identifies and destroy metastases, with outstanding results already demonstrated in vivo. Addresses a € 6 BN opportunity

- Biogenera srl (Bologna, Italy) Completed pre-clinical for two orphan drugs necessary to cure rare child tumours started clinical Phase I.

- Angiodroid srl (Bologna, Italy) Chairman; led investment for 25 private investors. Angiodroid has developed and sells the safest solution for angiographies, substituting iodine with CO2 thereby allowing treatment of patients with kidney pathologies and opening up new clinical practices in blood vessels exploration. Product already CE marked and sold in the market. Conceived and led successful capital raise for € 1,5M Series A Round.

- Green Bone srl (Faenza, Italy) Director; led investment consortium and represents Zernike Meta Ventures. Green Bone is developing a new biometric bone tissue capable of bearing load immediately after surgery and to be reabsorbed within 6-18 months permitting the resolution of non-union fractures that would otherwise lead to amputation or permanent disability. Conceived and led the successful raise of € 7M for the Series A Round.

- IPD Med Ltd (U.K and Slovenia) Director, representing META as investor in an insulin micro-pump developer, which is going to open a £ 1 BN market by enabling Type I diabetes patient to substitute injections through syringes or "pens" with pumps with significant clinical benefits

- Surgica Robotica S.p.A. (Trieste, Italy) Founder and Chairman of a microsurgical robotic solution, which is taking to the market the technology developed at NASA for tele operating astronauts on spacecraft during long missions. Successfully raised funds from Venture Capitalists and moved from inception to successful animal tests in less than six months. Reached CE mark.

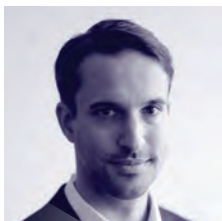
- HeartWatch srl (Milan, Italy) Founder & Chairman of a digital wellness company which technology permits to detect heart and respiratory anomalies (including atrial fibrillation) through a 2m visual observation of face movements. Applicable with any camera, at any time of day anywhere. Permits early detection with a fraction of the cost of an ECG.
- ReJoint srl (Bologna, Italy) Advisor of the first company offering a personalised solution for total knee replacement
- Win srl (Pisa, Italy) Applies remote monitoring techniques to patients to ease hospitalisation and reduce cost of treatment. CE marked and sold in the market
- Sedicidodici srl (Pordenone, Italy) Developed a new diagnostic device for emergency blood analyses, can save lives through immediate identification of cloth or haemorrhagic risks
- Margherita (Pavia, Italy) markets a device for safe and fast needle change and safe disposal of syringes; important to avoid infections and side effects in hospital personnel
- Microlife srl (Padua, Italy) technology leader in the development of microalgae (chlorella, spirulin) for cosmetic, nutraceutical and depurative applications. Developed ground-breaking projects to reduce famine in Africa
- Agroils srl (Trieste, Italy) treats residual part of jatropa cultivation to produce safe feeding for animals; patented process already applied in Santo Domingo
- Cancer Genetics Inc. (New Jersey, USA) - Innovator in using DNA to diagnose several types of cancer; developed JVs with Mayo Clinics and Roche. Listed at NASDAQ in August 2013 (CGIX)
- Ascendix Spine Inc. (Florida, USA) - Developed novel solution for spine surgery, permitting reconstruction of vertebrae with original shape and form, avoiding the recreation of fractures on brittle vertebrae. CE marked and FDA approved.

**F. HOFFMANN-LA ROCHE LTD., DIAGNOSTICS DIVISION****MIRO VENTURI**

Global Head - Diagnostics Biomarkers

After receiving his PhD from the Max-Planck Institute of Biophysics in Frankfurt, Miro specialized in molecular medicine, virology and immunology at the National Institutes of Health, Bethesda, USA. In 2002, Miro joined the pharmaceutical industry as a Biomarker Laboratory Head and project team representative at Pharmacia Corp (later Pfizer Inc.) at the Oncology R&D site located in Nerviano, Italy. In this role, he initially established the biomarker laboratories and actively contributed to the development of numerous oncology programs focusing on small molecular weight kinase inhibitors, including the early development of sunitinib (Sutent) as well as research and exploratory biomarker strategies for several pre-clinical programs, from lead optimization until PoC clinical studies. In 2005, Miro was invited to join the faculty of the University "Vita Salute San Raffaele" in Milan as Adjunct Professor of preclinical and early clinical development of biopharmaceuticals. In 2007 Miro moved to Novartis as Divisional Head in Biomarker Development, supervising a team of scientists developing assays and supporting project teams in the realization of personalized medicine strategies across the portfolio, with a focus on biologics and oncology programs. His team has contributed to the development of nilotinib (Tasigna) and early programs in both solid tumors and hematological malignancies. Since 2009, Miro joined Roche Oncology where he has contributed the biomarker and personalized medicine strategies and directed the execution for global drug development programs with companion diagnostics, including the development and approval of Perjeta in breast cancer. In 2011, he was appointed Site Head for Oncology Biomarkers within the DTA Oncology Dept, under the leadership of William Pao, and based in Penzberg, Germany. Miro has then been appointed Global Head of Diagnostics Biomarkers at Hoffmann-la Roche and is based at the Company's headquarters in Basel.

Miro has contributed to several drug research and scientific development projects and published in a number of relevant scientific journals, including Nature, Cell, PNAS and others.

**AESCUVEST GMBH****PATRICK PFEFFER**

Founder & Managing Director

Bringing together medical innovations and capital, creative minds and investors: this is a matter that is close to his heart. His message goes out to both sides within the healthcare hemisphere. In order to break new ground, it is necessary to give a stage to bold ideas and revolutionary concepts. Large enterprises and powerful corporations no longer seem prepared, able, or willing to do so. This is why investors can be won over for new and alternative investment opportunities. This is why he founded aescuvest, the first equity-based crowdfunding platform targeting the medical sector in the German speaking area.

He studied bioinformatics, business and holds a PhD in pharmaceutical chemistry. Fascinated by the interface between natural sciences and technology, the combination of the two was just perfect for him. He was granted a look behind the scenes as a multichannel marketing consultant for the pharmaceutical industry in Europe. Much of what he saw impressed him (for instance, research capacities and sales power), but not everything (for instance, support for innovation).

As group account director at razorfish, he conducted digital health platforms and Rx campaigns for various pharmaceutical companies on a global level. He gathered deep quantified-self understanding and learned everything about the edge of technologies – within and outside our regulated industry.

On a recent mission, he has been active in the medical publishing sector – content marketing at the intersections between the USA and Europe. As General Manager for Medscape he was responsible for German-speaking Europe and France in the world of medical news and medical education for HCPs and enriched by the insight, just how important it is to pay attention to contents and substantial messages – but even more how big the difference between translation and localization is.

**IBM****PETER CUIJPERS**

Healthcare Industry Alliances Leader Europe

Peter Cuijpers is a member of IBM's global Healthcare & Life Sciences Industry leadership team. With focus on Europe, he manages healthcare industry alliances and ecosystems. Peter advises and contributes to several healthcare IT industry associations, including CO-CIR, the European Trade association representing the medical imaging, radiotherapy and health ICT industries as vice-chair for the Digital Health Committee. He is a regular speaker at conferences and briefings, providing insight about transformation of healthcare through the use of IT. Being a passionate for this industry, he founded and serves on the board of a physiotherapy and back-rehabilitation centre. His original degree is IT Engineering and he holds an MBA from the University of Reading (Henley).



MYCARTIS

RAINER METZGER

Head Corporate Business Development

Rainer is working with major global Life Science and pharmaceutical companies in leading and executive global positions. He works as a business development consultant for pharmaceutical and diagnostics companies and leads the initiation and execution of business deals in Precision Medicine and oversees several global M&A projects. Rainer has worked for QIAGEN where he was leading the Pharma Partnership and Precision Diagnostics program with global oversight of external collaborations with pharmaceutical companies. Previously he has worked for a Danaher company, Leica Biosystems, as Vice President, Head Pharma Partnerships, with responsibilities for Pharma collaborations in the field of oncology, advanced staining and histogenetics. Rainer has spent most of his career with Roche Diagnostics as Vice President, Head of Business Development Oncology and for Roche Pharma / Genentech as Vice President, Head of Clinical Biomarkers and Biosample Repository Management. Rainer has started as an entrepreneur in the Biotech field where he has founded and managed several biotech companies. Rainer holds a Diploma in natural sciences and genetics and a PhD in Biology and Pharmacology from the University of Heidelberg.



BIOGENERATION VENTURES

ROB DE REE

Operating Partner

Rob is trained as a pharmacist and has over 25 years' experience in the pharmaceutical and medtech industry in sales, marketing, business development and general management. Rob started his career in pharma in 1991 at the cardiovascular division of Byk Gulden in different roles in sales and marketing (sales rep, product manager, marketing manager). Rob joined Medtronic international in 1996 where he was responsible for building the European venture business for the Octopus and other minimally invasive cardiac surgery products. During his 9-year tenure at Medtronic Rob moved to the Cardiac Rhythm Management division, initially at the Dutch organization, in 2004 he was appointed European marketing director for which he relocated to the Medtronic European headquarters in Switzerland. Rob moved to Crucell in 2006 (senior Business Development Director) after which he joined the startup company BMEYE (hemodynamic monitoring) in June 2007 as the VP Sales & Marketing and was appointed CEO in January 2008. Under his leadership, BMEYE was successfully sold to Edwards Lifesciences in 2012. After a transition phase Rob left Edwards and joined Dezima Pharma as the CEO. Dezima pharma was sold to Amgen in October 2015 for a total deal value of up to \$ 1.5 billion. Rob is member of the Supervisory board of Mellon Medical and chairman of the Supervisory board of Ventinova. Rob joined Biogeneration Ventures as an operating partner in 2016.

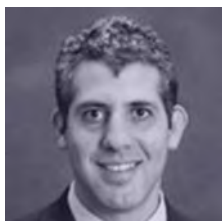


AYOXXA BIOSYSTEMS GMBH

RODNEY TURNER

CEO

Rodney Turner has assumed duties as the CEO of AYOXXA since October 2016. He has been an Independent Board member of AYOXXA since July 2014. Prior to 2014, he was a senior Corporate Development executive with Life Technologies for almost 10 years, and has had a successful career as a senior business development executive at a number of biotech start-ups in the US and in Germany over the past 20 years.



ORBIMED

ROY AMARIGLIO

Associate

Roy joined OrbiMed in 2016 and specializes in biotechnology investments in both private and public companies and is also involved with the formation and investment in early stage companies. Prior to joining OrbiMed, Roy was a Director of Mergers, Acquisitions and Licensing at Bayer Health Care where he was responsible for Health Care transactions. While at Bayer, Roy held several positions of increasing responsibilities in Oncology Marketing and in Business Development.

Roy has published scientific articles on mechanisms of intracellular trafficking and bone and cartilage remodeling in leading scientific journals. He received his B.A. in Chemistry and Biology from Tel Aviv University and M.Sc. and Ph.D. in Molecular Genetics from the Weizmann Institute in Israel. Roy also holds an MBA in Finance and Healthcare Management from the Wharton School of the University of Pennsylvania.



HAIRSTETICS SWISS SARL

SILVIA SCHERER

CEO

Silvia Scherer has over 25 years of experience in the industries of health care, aesthetics and cosmetics as a businesswoman and an entrepreneur. Her roles evolved from developing and commercializing the new medical devices to creating and growing new companies working in the same field.

She has substantial managerial experience in the pharmaceutical and medical device industries (Glaxo SmithKleine, Novartis, Corneal, Hoya) which she's used as an entrepreneur when setting-up several small and medium-sized companies in the medical and aesthetics field. Later she became a founding partner in Anteis, a company for the development and manufacturing of injectable medical devices composed of hyaluronic acid. She managed the Anteis Aesthetic department, the major division of Anteis S.A., for seven years.

She set-up a business consulting company Medaesthetics in 2013 to help start-ups and innovative SMEs in the pharmaceutical, biomedical and cosmetic areas. She's currently consulting 6 companies (Aptissen, SilverWave Medical, Tauderma, SBIOD, Dermalis and Hairsthetics), being a Board Member of 5 of them. She was also elected the CEO of Hairsthetics in January 2016.

Specialties: board membership, new business set-up, executive decision making, business management, marketing and sales, trademarks, customer service, international distribution, direct sales, communication, branding, product launch strategy, investment.

Areas of expertise: medical devices, dermatology, ophthalmology, pharmaceutical industry, aesthetic medicine, healthcare, plastic surgery, cosmetic, cosmeceutical.

**BIONANOSIM LTD.****SIMON BENITA**

Chairman and CSO

Professor Simon Benita is the Former Director and Member of the Institute for Drug Research and the School of Pharmacy, Faculty of Medicine at The Hebrew University of Jerusalem, where he received his Ph.D. in Pharmacy in 1980. His research is focused on polymeric Nano and Microparticulate and lipid-based drug delivery systems aimed at improving ocular bioavailability, dermal penetration and drug targeting. Innovative original nano particulate carriers for enhanced oral bioavailability of poorly absorbed and highly lipophilic drugs which can be subjected to massive pre-systemic metabolism and P-gp efflux pump effect are currently under investigation.

As a result of his research activities, Prof. S. Benita formed and supervises a group of 38 M.Sc., 27 Ph.D. students, and 18 post-doctoral fellows in pharmaceutical sciences. He has published 156 research articles and 20 book chapters, edited or co-edited 5 books and been issued 16 patents and 12 patent applications.

Professor Benita has served as a member of the Board of Pharmaceutical Sciences of the International Pharmacy Federation and Governor of the Controlled Release Society. He is currently a Foreign Correspondent of Academie Nationale de Pharmacie, France and Governor of The International Microencapsulation Society. He was a member of the Editorial Boards of Pharmaceutical Development and Technology, AAPS PharmSciTech and the European Journal of Pharmaceutics & Biopharmaceutics. He is a member of the Editorial Boards of Journal of Microencapsulation, Journal of Drug Delivery Science and Technology and Annales Pharmaceutiques Francaises and of the Multidisciplinary Center on Cannabinoid Research of the Hebrew University of Jerusalem.

He was selected to be a recipient of The Hebrew University Kaye Innovation Award in 2000, 2005 and again in 2014, and is an AAPS Fellow. He is the Founder of the company Novagali Pharma which received, in 2009, the "91 d'or" Award from the French Business Confederation and the Siemens "Health Award". Frost & Sullivan recognized Novagali Pharma for Innovation in Ophthalmic Therapies and granted the 2009 Best Practices Award. Novagali was acquired by Santen Co. Japan, 2012. He is Chevalier dans l'Ordre National du Mérite (Knight in National Order of Merit), France, May 2012 and granted the Israel Controlled Release Society Chapter Prize for Outstanding Achievements in Controlled Release, September 2012. He founded with Yissum, the Research Development Company of The Hebrew University of Jerusalem Ltd, NanoBioSim Ltd in 2016.

**THE MEDTECH STRATEGIST****STEPHEN LEVIN**

Managing Partner

Prior to co-founding Innovation In Medtech, Stephen Levin served as Editor-in-Chief of Medical Devices for Elsevier Business Intelligence, where he directed the company's editorial coverage of the medical device industry, following Elsevier's acquisition of Windhover Information in 2008. This included managing the device content for the following publications: IN VIVO, START-UP, MEDTECH INSIGHT, The Gray Sheet, and The Silver Sheet, along with the In3 medical device partnering conference series. Stephen joined Windhover Information in 1997, where as Executive Editor, he specialized in covering the device industry, distribution, and legal issues. He also served as the company's General Counsel. He also formerly was an Editor of Health Industry Today, a leading publication in the health care industry.

Prior to joining Windhover, Stephen was Senior Counsel to the US Senate Permanent Subcommittee on Investigations, where he directed Senate investigations into a wide variety of areas including health care fraud and abuse, international organized crime, and corruption in federal contracting programs, while also participating in other Senate investigations including the Whitewater inquiry. Before joining the Subcommittee, he was with the Federal Election Commission (enforcement and regulatory counsel) and the Department of Justice (international criminal law).

**JOHNSON & JOHNSON****TAHERA KAN**

Director EMEA New Business Development

In digital health, Tahera has inspired Janssen colleagues by organising hackathons focused on technology and external innovation. She is driving her company's commitment to digital health in EMEA, involving multiple functions. She has helped build partnerships with innovation institutions and collaborates on programs for funding applications. To increase competitiveness in oncology & hematology licensing, Tahera has led a team to create a new internal global capability, leveraging data technologies to hasten the screening and evaluation of external compounds. She is a strategist who works to harness innovative digital opportunities and smoothly integrate them with established approaches.

Tahera has worked across diverse functions, companies and sectors within Johnson & Johnson. With more than 20 years of experience in pharmaceuticals, she has demonstrated her ability to build commercial organisations, high performing teams and robust commercial partnerships. Her initial experience in deal making was honed within the Johnson & Johnson Global Medical Devices sector, before she joined Janssen. In her current EMEA New Business Development role at Janssen, she has strengthened the team's external focus for a systematic outreach of key targeted partners to accelerate the pace of partnerships in the region.

**MÉRIEUX DÉVELOPPEMENT****THIERRY CHIGNON**

Senior Partner

Thierry Chignon is a Senior Partner at Mérieux Développement, the investment vehicle of the Mérieux family. With 220M € under management, Mérieux Développement actively invests in Health and Nutrition for both humans and animals, combining Venture and Growth investments, for both products and services.

Thierry has more than 25 years of experience in Quality Assurance, Regulatory Affairs, Clinical Trials with particular focus on the medical device sector, including a first operational experience as Head Pharmacist within Institut Mérieux (1988-1997, now Sanofi Pasteur).

Prior to Mérieux Développement, he was partner of Matignon Investissement et Gestion (2006-2014) to raise and deploy the first largest European fund dedicated to medical technologies (Matignon Technologies II, 100M\$). After several positive exits (trade sale and IPOs), Thierry joined as Senior Partner Mérieux Développement in early 2014.

Before this Private Equity experience, Thierry was Director with Quintiles Consulting Europe (1997-2006), he defined and participated to the implementation of business development strategies for innovative products in Europe (market access). Thierry also worked for 5 years as an Expert of the Commission of the European Union drafting Guidelines and Regulations for medical devices. He has chaired several standardization working groups in CEN and ISO (Risk Management), as well as a Eucomed Task Force on Tissue engineering.

Thierry holds a Pharmacy Degree, PharmD, a Master Degree from IEP Paris (Sciences Politiques Paris) and an Executive MBA from HEC Paris.

**PREVENTICUS GMBH****THOMAS HUEBNER**

CEO

Dr. Thomas Huebner is a Serial Entrepreneur with 20 years experience in Life Science Industry. He serves as a Founder and Executive Partner of Preventicus GmbH since 2014 May. Before that, Thomas has served more than 12 years as a Founder and Executive Partner of enverdis GmbH, he was also a Co-Founder and Partner (non-operational) of aviant GmbH.

Education:

10/1993 - 02/1998 Ernst Abbe Hochschule Jena: Dipl.-Ing. (Biomedical Engineering) / M.Sc

08/1998 - 08/2003 Technical University Wildau. Postgraduate Distance Learning: Business Engineering; Dipl.-Wirtschaftsing. (Business Engineering) / M.Sc.

09/2007 - 10/2010 University for Health Sciences, Medical Informatics and Technology (UMIT, Hall, Austria). Department for Human and Economic Sciences. Dr. sc. hum. (Magna Cum Laude) / Ph.D.

**GROWTHCUBE PARTNERS, LLC****ULRICH MÜHLNER**

Founder & Managing Director

Ulrich Mühlner is the Founder and Managing Director of GrowthCube Partners LLC, a global firm he started in June 2016 to enable life-changing healthcare innovations by joining forces with scientists, innovators, and entrepreneurs, and - together - translating groundbreaking ideas, discoveries, and inventions into services and products that make a real difference to people's lives.

Ulrich is a trained scientist, experienced top management consultant, and former senior pharma executive with strategic and operational experience. He is an active startup investor and serves globally as board member and advisor to biopharma and digital health companies, international organizations, and leading academic institutions. Ulrich is a frequent speaker at international biopharma, med- & health-tech, and digital health conferences.

Before starting GrowthCube Partners, Ulrich spent seven years at Novartis AG and had global roles of increasing responsibilities. He joined Novartis in August 2009 as Director Corporate Strategy and led, in addition to the annual group-wide strategic planning process, key initiatives in areas such as emerging markets, digital health, innovation driven growth opportunities, and novel R&D approaches. From August 2012 - April 2013, Ulrich was Global Head Corporate Strategy (a.i.) and led the development of the portfolio strategy resulting in the fundamental transformation of the Novartis business portfolio through multibillion dollar asset deals. He also led and managed Novartis' LP investments into two China healthcare VC funds. Until end of May 2016, Ulrich was Global Head Outcomes Technologies Incubator (NOVAE) at Novartis. In this operational role, he spearheaded the digital health activities across entire Novartis and led programs and partnerships aiming at increasing the value of the Novartis portfolio through "beyond-the-drug" (digital) technologies and solutions. Examples of such initiatives include the "smart lens" licensing deal with Google(x) Life Sciences (Verily), the collaboration with the "smart pill" company Proteus Digital Health, and several projects to develop real-world outcomes solutions for the game-changing heart failure drug Entresto. In total, Ulrich successfully executed deals with a volume of \$350+ million.

Prior to Novartis, Ulrich spent ten years with The Boston Consulting Group (BCG) serving clients in the biopharmaceuticals, diagnostics, venture capital/private equity, and chemical industries across Europe, USA, and Asia. He successfully led and executed more than fifty projects covering areas such as biopharma R&D, innovation, business model development, corporate development, business transformation, value management, carve-outs, and stra-

tegric/financial investments. His projects generated tangible impact at business (P&L) and organizational (business set-up, structures & processes, culture) levels.

Ulrich studied Biochemistry in Hannover and Munich, and earned a PhD degree in Biochemistry and Molecular Biology based on his research on molecular mechanisms of blood vessel formation and signal transduction in cancer development at the Research Institute of Molecular Pathology (I.M.P.) in Vienna.



JOHNSON & JOHNSON DEVELOPMENT CORP.

ZEEV ZEHAVI

Vice President Venture Investments

Zeev Zehavi is Vice President of Venture Investments for Johnson & Johnson Innovation - JJDC, Inc. (JJDC) and joined in 1999. He is based out of offices in Israel and Belgium.

Mr. Zehavi's background covers an extensive array of health care and related businesses.

He spent over 10 years with Teva Pharmaceutical Industries, Ltd., including a five-year assignment as President of the bulk chemical business in North America.

He returned to Israel as President of Clal Pharmaceutical Industries (CPI) for four years before starting his own consulting business, Pharma Zee, Ltd.

While operating this consultant business for medical device and pharmaceutical start-up companies, Mr. Zehavi initiated contacts with various Johnson & Johnson companies.

Mr. Zehavi holds a Bachelor of Science from Hebrew University of Jerusalem and a Master of Business Administration in Marketing and Finance from Tel Aviv University. He is fluent in Hebrew, English, and Arabic.



ADDRESS

Räffelstrasse 26
8045 Zürich
Switzerland

WEBSITE

www.avawomen.com

E-MAIL

hello@avawomen.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2014

AVA AG

BIG DATA AND ARTIFICIAL INTELLIGENCE DISRUPT WOMEN'S HEALTH

Ava is a women's health company based in Zurich and San Francisco. The product consists of a sensor bracelet, an app and a powerful backend with self-learning algorithms for interpretation of hormonal changes, accurate ovulation tracking and screening/diagnosis of women's health issues. Ava's technology was validated in a clinical trial done at the University Hospital of Zurich. The product was launched in the US mid-2016, and in Europe in 2017. Within a short period of time, Ava has reached 7-digit revenues. With 16,000 documented cycles and 1,000 pregnancies, Ava has built up the largest database in its field, with exponential growth. Various clinically validated services will be launched over the coming years.

INVESTMENT AND LICENSING OPPORTUNITY 1:

Series B Round

OPPORTUNITY 1:

Size: CHF 15-20M

Existing investors have committed -CHF 5M

Closing: Until the end of 2017

CALCIVIS

ADDRESS

Nine Edinburgh BioQuarter
9 Little France Road
Edinburgh EH16 4UX
United Kingdom

WEBSITE

www.calcivis.com

COMPANY TYPE

Private

SECTOR

Medical Devices

CALCIVIS

COMPANY PROFILE

The world's first biotechnology-based dental imaging system

Disruptive, highly scalable, drives paradigm shift to preventive dentistry

CALCIVIS® imaging system allows live visualisation of active tooth demineralisation

Enables dentists to practice and monetise preventive dentistry

Consumable recombinant photoprotein + specialised intraoral imaging device

\$10 consumable; addressable US/EU market of 500 million dental exams p.a., no direct competition

FDA clinical study complete, PMA to be filed Q3 2017

UK launch in Q4 2017 (CE mark in place)

Highly capable management team with experience of growing and realising value for shareholders

£8m funding to date



COMPANY TYPE
Private

COGNIGUARD

COMPANY PROFILE

CogniGuard is developing novel noninvasive neuromodulation therapy. The company is currently focusing on implementing its technology for treatment of Alzheimer's and Epilepsy.

CogniGuard system consists of easy to use and comfortable to sleep with integrated wireless headset. The headset includes variety of monitoring sensors to track vital signs, like sleep stages, heart rate, breathing, brain activity and more. All these data is constantly fed to dedicated controller that orchestrates the activation of a noninvasive transcutaneous vagal nerve stimulator (tVNS).

PRODUCT 1:

MindU - A novel noninvasive medical therapy for the mild Alzheimer's patients, to halt patient decline into a severe form of Alzheimer's disease with its devastating consequences.

PRODUCT 2:

StimulEp - A novel noninvasive medical therapy for the Epilepsy patients, to halt patient seizures primarily during sleep.

**ADDRESS**

The Jeffreys Building
St John's Innovation Park
Cowley Road
CB4 0WS, Cambridge
United Kingdom

WEBSITE

www.endomagnetics.com

E-MAIL

info@endomag.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2007

ENDOMAG**COMPANY PROFILE**

Endomag is a rapidly growing medtech headquartered in Cambridge, England with sales in over 30 countries worldwide. It offers a unique, minimally-invasive surgical guidance platform to facilitate tissue localization in surgical oncology. Through its partnerships with Leica Biosystems and Sysmex Europe, it is radically improving the standard of care in breast cancer surgery.

MANAGEMENT TEAM

- Dr Eric Mayes, CEO
- Dr Andrew Shawcross, COO
- Dr Quentin Harmer, CTO
- Mr Mathew Stephens, Commercial Director
- Mr Rob Hincks, Finance Director

PIPELINE PRODUCT 1:

Sentimag/Marketed

PRODUCT 1:

Endomag's minimally-invasive surgical guidance system is called "Sentimag" and it uses magnetism to improve localization for cancerous lesions ("Magseed") and lymph nodes ("Sienna"). Compared with current techniques, the system improves availability alongside workflow and cost efficiency.



ADDRESS

8 Avenue des Grandes
Communes
CH -1213, Petit-Lancy
Switzerland

WEBSITE

www.hairstetics.com

E-MAIL

info@hairstetics.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2010

HAIRSTETICS SWISS SARL

COMPANY PROFILE

Hairstetics headquartered in Israel is a medical device company established in 2010. The goal of the company is to address a huge unmet need in the field of hair restoration. We developed a technology making hair implantation available to everyone, providing immediate satisfaction and a natural outcome.

Hairstetics is driven by a scientific approach tackling the burden of alopecia. Years of engineering realised unique technology, inspired by the natural anatomy of hair. Motivated to move the line of an industry that didn't innovate for long, Hairstetics disrupt the usual practice for physicians, making it easy to run and safe.

Inspired by nature, the design of the engineered devices is patient centric, mimicking organic shapes and identifying bio-compatible materials for better treatment tolerability.

Hairstetics is distinguishing itself through:

- the development of cutting-edge hair loss solutions tailored to patients journeys and expectations
- the creation of new clinical practice standards with safe and efficient treatments
- the adoption and sharing of a continuous innovation culture, driven by a scientific approach

MANAGEMENT TEAM

Silvia Scherer : CEO

Boaz Shenhav: Co-founder, Managing Director

Dvir Keren: Co-founder, CTO, R&D Manager



ADDRESS

Torenallee 20
5617 BC, Eindhoven
The Netherlands

WEBSITE

www.hemics.com

E-MAIL

info@hemics.com

COMPANY TYPE

Private

SECTOR

Medical Devices
Diagnostics

YEAR FOUNDED

2011

HEMICS BV

COMPANY PROFILE

Hemics is a medical imaging device company with a focus on monitoring and viewing solutions for inflammatory joint diseases. Its first product, the Hemics HandScan visualizes inflammation in the joints of hands and wrists. The technology is objective, non-invasive fast, painless and operator independent.

MANAGEMENT TEAM

Petra van den Elsen, MD, PhD, MBA, CEO

Wouter Rensen, PhD, VP Clinical Application

Michiel van Beek, PhD, VP Technology



ADDRESS

23, rue des Glacières
67000, Strasbourg
France

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2014

ID-NEST MEDICAL

COMPANY PROFILE

ID-NEST is currently developping a new, disruptive way to rebuild vascular bifurcations. Targeted indications are Aortic Arch Aneurysms and Compressed Veins. Our technology focuses on a patented way to connect 2 self-expandable stents on site, in order to restore native vessel capacities.

MANAGEMENT TEAM

Experienced and complementary team.

Scientific Committee comprises Pr Nabil Chakfé (Strasbourg), Dr Philippe Nicolini (Lyon), Pr Gerard O'Sullivan (Galway), Pr Stephen Black (London), Pr Armando Mansilha (Porto), Dr Olivier Hartung (Marseille).

Operational Team comprises:

C. Tézenas du Montcel, CEO, MBA, 20+ years of experience at Management level in the Vascular Devices industry,

William Wiecek, COO, 25+ years in the Medical Devices Industry. QA/RA specialist.

FINANCIAL SUMMARY

We're looking at a 10 millions € need, with a first slice of 2 millions € now to fund the Technological Development, followed by a 8 millions € slice to fund the clinicals



ADDRESS

Avenue Sabin, 6
1300, Wavre
Belgium

WEBSITE

www.istarmed.com

E-MAIL

info@istarmed.com

COMPANY TYPE

Private

SECTOR

Medical Devices

ISTAR MEDICAL SA

COMPANY PROFILE

iSTAR Medical SA, founded in 2011 and headquartered in Wavre, Belgium, is a clinical-stage, medical technology company focused on the development of novel ophthalmic implants for patients with glaucoma. Glaucoma is the second leading cause of adult blindness globally.

**ADDRESS**

Chemin du Pré-Fleuri 3
1228, Plan-les-Ouates
Switzerland

WEBSITE

www.kejako.com

E-MAIL

info@kejako.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2015

KEJAKO SA**COMPANY PROFILE**

Kejako SA, founded in March 2015, develop minimally invasive surgical solution for demanding patients seeking to keep quality of life through compensation of visual accommodation decrease.

We address ophthalmology field with an anti-aging mindset to treat presbyopia long term.

We delay the need for reading glasses without compromising the quality of vision, unlike other existing surgical solution.

We have the potential to become the next generation standard in personalized ophthalmic anti-aging surgery.

PIPELINE PRODUCT 1:

Phako Restoration

PRODUCT 1:

We focus on early treatments to prevent and to maintain healthy visual capacity by offering personalized anti-aging non-invasive surgery. Actually, as accommodation amplitude is decreasing continuously from birth and up to spectacles dependency (Duane chart), our customized treatments are to treat the root causes of presbyopia through serial non-invasive surgeries from early presbyopia and before cataract to keep accommodation amplitude always above the red zone

INVESTMENT AND LICENSING OPPORTUNITY 1:

7 MCHF

OPPORTUNITY 1:

7 MCHF for technical development before first-in-man

**ADDRESS**

Barbara Strozziilaan 101
1083 HN Amsterdam
Netherlands

WEBSITE

www.medeye.io

E-MAIL

contact@medeye.io

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2010

MINT SOLUTIONS - MEDEYE

COMPANY PROFILE

Mint Solutions develops hardware and software solution, MedEye, to assist nurses in administering medications to patients. Through a unique patented hardware and software, MedEye is able to visually verify all medications that are being administered to a patient to ensure accuracy, prevent errors and collect accurate information for the patient medical records. Medication errors are the most common errors in hospitals and long term care, leading to suboptimal treatment, extra costs and sometimes patient injuries.

**ADDRESS**

430 West Erie Street,
Suite 500 Chicago,
Illinois 60654
USA

WEBSITE

www.novianhealth.com

E-MAIL

info@novianhealth.com

COMPANY TYPE

Private

SECTOR

Medical Devices

NOVIAN HEALTH, INC.

COMPANY PROFILE

Novian Health is a privately held, medical device company based in Chicago with a subsidiary in Evry, France. It has developed Novilase, an image-guided laser system that enables surgeons and radiologists to ablate breast tumours with improved outcomes and lower costs.

MANAGEMENT TEAM

In attendance:

- Henry "Chip" Appelbaum, President & CEO
- Gene Bajorinas, VP Operations

PIPELINE PRODUCT 1:

Novilase / Late-stage

PRODUCT 1:

Novilase is a minimally invasive alternative to surgery for the focal destruction of breast tumours by image-guided laser ablation. It is truly breast conserving therapy.

FDA cleared for treatment of benign breast tumors in the USA, the device has been evaluated in multicenter clinical trials in the UK, U.S., and France for focal destruction of malignant breast tumours with outstanding clinical results.

FDA has proposed a quicker path to approval via a 510(k) confirmatory clinical trial that would enable Novilase to be the first thermal ablation device with an indication for focal destruction of malignant tumors of the breast.

Novian Health is pursuing CE Mark.

INVESTMENT AND LICENSING OPPORTUNITY 1:

Raise Series B \$7 million USD /Seeking strategic partnerships

OPPORTUNITY 1:

Series B \$7M USD round will enable Novian Health to:

- Conduct confirmatory trial leading to FDA 510(k) clearance for focal destruction of malignant tumours of the breast
- Secure CE Mark
- Explore strategic relationships and licensing opportunities



ADDRESS

1 Ligad Center,
15 Hashdera Hamerkazit,
PO Box 552, Modiin
Israel

WEBSITE

www.oconmed.com

E-MAIL

info@oconmed.com

COMPANY TYPE

Private

SECTOR

Medical Devices
Pharmaceuticals/Licensing

YEAR FOUNDED

2011

OCON MEDICAL LTD.

COMPANY PROFILE

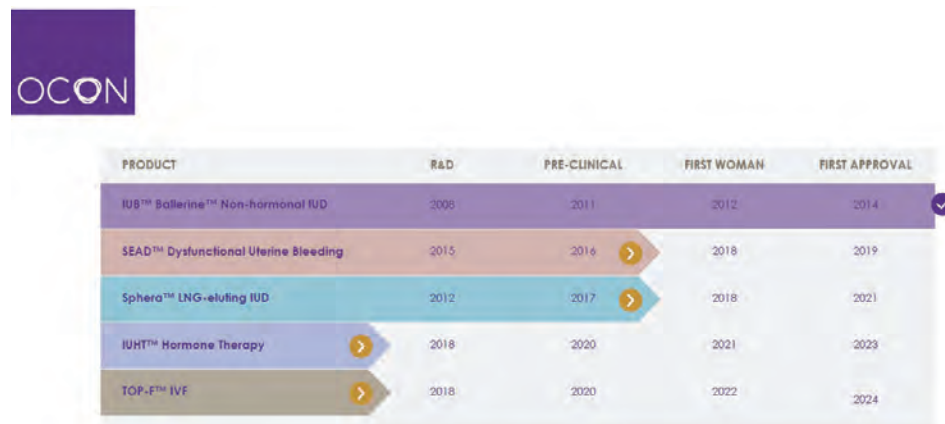
OCON Medical is one of the leading women's health innovation companies. Its IUB(tm) proprietary drug carrier technology, the basis for multiple product indications and the only physiologically adapted intrauterine drug vector enabler, is used since 2014 by over 50,000 women.

An early revenue company, OCON was established in 2011 and has presence in over 20 countries, serving markets worth over USD 4B/yr.

MANAGEMENT TEAM

- Ariel Weinstein - CEO
- Amir Avraham - CFO
- Ilan Baram, MD - CMO
- Pazit Waks - VP RA
- Eran Nir, PhD - CTO
- Arnon Aharon, MD - CAM
- Charles Woler, MD, PhD - Chairman

PIPELINE GRAPHIC



INVESTMENT AND LICENSING OPPORTUNITY 1:

IUB Ballerine Copper IUD

OPPORTUNITY 1:

Licensing opportunity considered for:
- US



ADDRESS

Biopark - Bât B
11 rue Watt
75013, Paris
France

WEBSITE

www.pathoquest.com

COMPANY TYPE

Private

SECTOR

Diagnostics

YEAR FOUNDED

2010

PATHOQUEST

COMPANY PROFILE

PathoQuest, a spin out of Institut Pasteur, is a biotechnology company offering a game changing metagenomics approach to improving pathogen detection in biological samples that overcomes the current limitation associated with pathogen detection.

PathoQuest's technology combines a Next-Generation Sequencing (NGS) platform and a proprietary sample preparation process which is applicable to several types of samples with a proprietary pathogen genome sequence database and automated analysis pipeline. The company's solution provides microbiologists and clinicians with a comprehensive analysis covering all known clinically relevant human pathogens.

PathoQuest has developed iDTECT™ Blood Test, the first and only clinical CE IVD metagenomic test in infectious disease. Using a single blood sample, the test provides clinicians and microbiologists with an improved method for detecting pathogens, particularly for immunocompromised patients with suspected infections. This new molecular diagnostic test should improve antibiotic stewardship and lead to better patient care through precision medicine.

Based on the company's technological platform, PathoQuest also offers biopharmaceutical companies a disruptive approach to secure production of biologics like vaccines and recombinant proteins. PathoQuest's solution is currently being utilized by several major biopharma companies for this purpose.

**ADDRESS**

6 Hayezira St.
South Industrial Zone
2069202, Yokneam Illit
Israel

WEBSITE

www.pixcell-medical.com

E-MAIL

info@pixcell-medical.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2009

PIXCELL MEDICAL LTD.**COMPANY PROFILE**

PixCell Medical develops and manufactures portable medical diagnostic systems for Point Of Care Testing. PixCell's products are based on its innovative Viscoelastic Focusing (VEF) technology and single use cartridges that enable rapid, accurate and simple blood sampling and analysis.

PixCell's first product, the HemoScreen, performs the world's most common blood test: Complete Blood Count, within 5 minutes from a single drop of blood.

MANAGEMENT TEAM

Prof. Max Herzberg, Chairman, Co-founder

Dr. Avishay Bransky, CEO, Co-founder

Hanan Ben-Asher, COO and BizDev. Manager

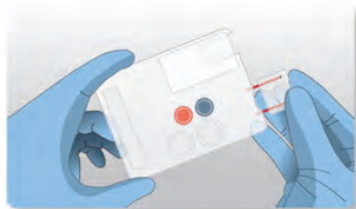
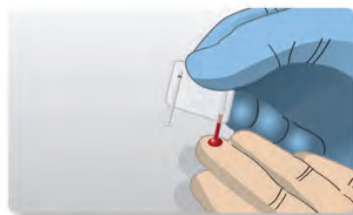
Dr. Yaara Ben-Yosef, Director of RA and Clinical Affairs

FINANCIAL SUMMARY

PixCell Medical is a privately owned company. Its investors are industrial investors and successful serial entrepreneurs. The company has a proven track record of meeting its strategic and financial goals, on time and within budget, over the last 8 years which resulted in a continuous investment based on milestones accomplishment.

The company is continuously supported by the Israel Innovation Authority (formally called Office of the Chief Scientist), and is granted with the highest support rate.

PixCell has the required resources to meet its coming milestones and is currently seeking for additional funding in order to expedite the product commercialization.





ADDRESS

6 Hayezira St.
South Industrial Zone
2069202, Yokneam Illit
Israel

WEBSITE

www.pixcell-medical.com

E-MAIL

info@pixcell-medical.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2009

PIPELINE PRODUCT 1:

HemoScreen

PRODUCT 1:

HemoScreen offers true Point of Care (POC) hematology tests (Complete Blood Count including 5-part diff.) based on novel visco-elastic focusing and computer vision technology.

See product demo.

HemoScreen is a portable and affordable analyzer that can be operated by any medical personnel, allowing inexpensive on-the-spot diagnostics at the POC (hospital, intensive care unit, outpatient clinic, examination room, physician office lab, pharmacy). The HemoScreen is easy-to-use and does not require maintenance or calibration as it is based on single use disposable cartridges.

The test requires only a small amount of blood (20 Ql collected from a single finger prick), making it less invasive than standard blood tests.

PIPELINE PRODUCT 2:

Pipeline Products

PRODUCT 2:

HemoScreen is a disruptive innovation providing high-end diagnostic capabilities in a low-cost POC analyser, starting with the hematology market and extending to other markets as the technology supports other tests such as:

1. Immuno-markers: CD4 (marker for HIV disease progression), CD34 (marker for hematopoietic stem cells), CD64 (marker for sepsis)
2. Chemistry tests: C-Reactive Protein (marker for inflammation)
3. Platelets aggregation tests for monitoring antiaggregant drugs prescription effectiveness.

INVESTMENT AND LICENSING OPPORTUNITY 1:

Opportunity 1

OPPORTUNITY 1:

PixCell is seeking partners who will support its organization scale up and product commercialization efforts towards a successful product launch in EU and the US.

The HemoScreen is CE marked and at the final stage of its regulatory approvals in the US.

PixCell plans to invest in building the organization and its production capabilities in order to meet expected market demand.

The market for hematology instruments and reagents is split between centralized core lab tests (-€4B) and POC tests (€1.15B). Currently there is no hematology system which offers ease-of-use, zero maintenance and highly accurate results. Hematology tests such as CBC are currently performed by high-end equipment (e.g. laser scattering or impedance-based flow cytometers) which must be operated by trained personnel in well-equipped centralized labs following time-consuming and laborious processes.

PixCell is looking to raise \$7M USD in order to expedite its product commercialization and deliver its products to market during 2018.



ADDRESS

Tatzendpromenade 2
D-07745 Jena
Germany

WEBSITE

www.preventicus.com

E-MAIL

info@preventicus.com

COMPANY TYPE

Private

SECTOR

Medical Devices
Health Economics

YEAR FOUNDED

2014

PREVENTICUS GMBH

COMPANY PROFILE

Stroke is the second most cause of death and has a primary cause: Atrial Fibrillation (AF) - the most common type of sustained cardiac arrhythmia. AF may come and go and is often not noticed. Its sporadic occurrence is the main reason why it is so difficult to capture by physicians. Chance to detect AF with „classic“ methods (ECG, 24h-Holter-ECG) is less than 20%. Result: every ten seconds a stroke happens due to unknown or untreated AF.

There is a clear evidence: Nine out of ten strokes can be prevented. Only when AF is detected, pharmaceutical treatment can be started and stroke avoided. This is what Preventicus does: close that gap and make AF mass screening happen to prevent strokes. For end consumers and professionals.

We take your pulse by Smartphone camera or optical sensors inside standard smartwatches and analyze it alike ECG. Preventicus provides measurement and documentation of AF (plus other heart rhythm diseases) with ECG comparable accuracy and documentation. All digital solutions are certified medical products, our clinically validated algorithms are proven in high-impact publications.

Our world's leading biosignal algorithms for cardiac rhythm analysis based on pulse data are protected by 4 patent applications. We use novel machine learning methods and have now world's largest database of pulsewave based heart rhythm recordings (more than 1 Mio. recordings), increasing daily.

MANAGEMENT TEAM

Dr. Thomas Huebner, CEO

Christoph Eisert (formerly Medtronic), Head of Sales and Business Development

FINANCIAL SUMMARY

Looking for Series A investment (3 Mio.). Sales in 2018 appr. 2.5 Mio., break even in 2019, sales 2021 appr. 20 Mio. within Europe (with health insurances and national health providers)

PIPELINE PRODUCT 1:

Preventicus Heartbeats, Preventicus Nightwatch

INVESTMENT AND LICENSING OPPORTUNITY 1:

Investment Series A 3 Mio.

**SamanTree**
Medical SA**ADDRESS**Rue de Genève 88b
1004 Lausanne
Switzerland**WEBSITE**www.samantree.com**E-MAIL**info@samantree.com**COMPANY TYPE**

Private

SECTOR

Medical Devices

YEAR FOUNDED

2014

SAMANTREE MEDICAL**COMPANY PROFILE**

SamanTree Medical SA is an innovative Swiss company founded in 2014 and based in Lausanne. EPFL spin-off, the novel and unique imaging technology enables a practice change in the cancer treatment chain.

SamanTree Medical is about bringing a disruptive change in the cancer surgery workflow. Its core product, the Histolog™ Scanner, serves the surgeon need for real time evaluation of fresh tissue, notably to get accurate clean margin assessment during cancer surgery.

MANAGEMENT TEAM

Bastien Rachet, PhD - CEO

Etienne Shaffer, PhD - CTO

Guido Du Pree - CCO ai

FINANCIAL SUMMARY

CHF 6M B-series fund raising

PIPELINE PRODUCT 1:

Histolog(TM) Scanner

PRODUCT 1:

SamanTree's solution brings the golden standard of margin assessment in the Operating Room. The system scans the entire surface of fresh specimen within 5 min and provides the required morphological detail.

The Histolog™ Scanner, is the only solution in the field offering real time digital pathology grade data for tumor margin assessment during cancer surgery. Such intraoperative guidance is expected to drive significant clinical cost savings, while increasing the rate of successful surgeries for better patient outcomes.

The Histolog™ Scanner is already developed, tested and CE mark. Promising clinical results elected our solution to solve the established unmet medical need in Breast Cancer Surgery, and to further broaden the scope of use in the other cancer surgeries.

PIPELINE PRODUCT 1:

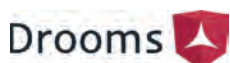
Database and machine learning

PIPELINE PRODUCT 1:

Tumor Board multi-purpose tool

HOST SPONSOR





SILVER SPONSOR

DROOMS AG

www.drooms.com/en

Drooms AG is a leading European provider of secure cloud solutions. This software specialist facilitates highly secure access to confidential documents as well as the ability to safely exchange them with third parties beyond company firewalls. Confidential business processes, such as financing and licensing projects or Board Communication are handled securely, transparently and efficiently with Drooms. Headquartered in Frankfurt, Germany's banking hub, Drooms is also expanding its global market presence and now has offices in Munich, London, Paris, Amsterdam, Zug, Madrid, Milan and Vienna. The company is well positioned to facilitate large-scale local and multi-jurisdictional transactions. Their professional expertise, top-tier reputation and innovative processes have laid the groundwork for a growing reputation in this market space. Selected References include Astellas, Hormosan, HRA Pharma, Novartis, NovImmune SA and Siemens.



SUPPORTING ORGANISATIONS

BERLIN PARTNER

www.berlin-partner.de

First choice: Berlin Partner for Business and Technology

Business and technology support for companies, investors and scientific institutions in Berlin – this is the Berlin Partner für Wirtschaft und Technologie GmbH mission. With customized services and an excellent science and research network, our many experts provide an outstanding range of programs to help companies launch, innovate, expand and secure their economic future in Berlin. A unique public-private partnership, Berlin Partner for Business and Technology collaborates with the Berlin State Senate and over 200 companies dedicated to promoting their city. Berlin Partner is also responsible for marketing the German capital to the world, for example with the successful “be Berlin” campaign.

BIO DEUTSCHLAND

Biotechnologie-Industrie-Organisation Deutschland e.V.

SUPPORTING ORGANISATIONS

BIO DEUTSCHLAND

www.biodeutschland.org

As the sector association of the biotechnology industry, BIO Deutschland has set itself the objective of supporting and promoting the development of an innovative economic sector based on modern biosciences. The Berlin based association currently has over 300 members. It is run by a board of ten members consisting of CEOs and managing directors of biotechnology companies, as well as directors of BioRegions. This committee comprehensively represents the various fields in the sector.

The member companies and their experts are organised in working groups that deal with the following topics: finance and taxation; licences and technical contracts; regulatory matters; innovation and entrepreneurship; HR; German-US cooperation; health policy; competition and regulatory policy; technology transfer; and PR. Using a wide range of political initiatives, BIO Deutschland lobbies for improvements to the legal parameters for innovative small and medium sized enterprises.

BIO Deutschland is Germany's biotechnology sector representative at the European association, EuropaBio, in Brussels. BIO Deutschland also works closely with other biotech organisations in Europe and the USA in order to lobby for the interests of the sector in an internationally coordinated way. The association is also very active in a broad range of events with the aim of providing biotechnology with a platform for discussion and interaction.



SUPPORTING ORGANISATIONS

BIOTECHGATE

www.biotechgate.com

Biotechgate is a global, comprehensive, life science database covering the Biotech, Pharma and Medtech industries. There are currently over 36,000 company profiles on the Biotechgate database. Biotechgate is commonly used to find product pipelines, collaboration partners, in/out-licensing opportunities and information about technology platforms, management details, new business leads and financing rounds. In addition, our licensing deals database supports companies in negotiating their licensing agreements.



SUPPORTING ORGANISATIONS

EDISON

www.edisongroup.com

Edison is an international advisory firm with around 450 corporate clients and 110 people working from offices in London, New York, Frankfurt, Sydney and Wellington. The team consists of 80 analysts, investment and logistics professionals with experience in capital markets, investor roadshows and communications. Healthcare is Edison's largest sector, with 16 analysts covering over 100 biotech and medtech stocks across the UK, continental Europe, North America and Asia-Pacific.



SUPPORTING ORGANISATIONS

FREEMIND

www.freemindconsultants.com

FreeMind is a consulting group whose goal is to assist its clients in maximizing their potential to receive funding from non-dilutive sources. Established in 1999, FreeMind is the largest consulting group of its kind with over 400 active clients, academics and Industry alike. FreeMind's proven long-term strategic approach has garnered its clients over 1.5 billion dollars to date.

Our expertise in applying for grants and contracts extends throughout every government mechanism open to funding the life sciences including all NIH institutes, DoD, NSF, FDA, CDC, BARDA, etc., as well as private foundations such as Michael J Fox, Bill and Melinda Gates and Susan G Komen. FreeMind's knowledgeable and experienced team of Analysts and Project Managers are dedicated to guiding its clients non-dilutive funding efforts from identification of the most suitable opportunity through to submission and subsequent award. Our team of experts will assist our clients in making non-dilutive funding a key tool in their long-term financial strategy.



SUPPORTING ORGANISATIONS

MEDICAL VALLEY

en.medical-valley-emn.de

Medical Valley is a cluster of excellence in the field of healthcare and medical technology located in the Nuremberg metropolitan region. Medical Value by Medical Valley stands for effective and efficient healthcare solutions. Innovative technologies and services will improve healthcare in the coming decades. In this spirit, key players from business, science, healthcare and politics have joined together in the Medical Valley to pool their resources as a cluster and to create synergies. The resulting accumulated technology and problem-solving competency is used to develop and market effective solutions tailored to suit global market demands. We offer a comprehensive service portfolio to support your innovation process from the initial product idea to market maturity, thus shortening the time to market. This includes acquisition of funding, start-up support, approval and reimbursement consulting, international services and more.



SUPPORTING ORGANISATIONS

THE MEDTECH STRATEGIST

www.innovationinmedtech.com

Innovation In Medtech, a key information provider focused exclusively on the under-served global medical device space, launched their industry-leading publication The MedTech Strategist in September 2014. Led by co-editors-in-chief David Cassak and Stephen Levin, and featuring a wide range of editorial offerings — from interviews with industry leaders to stories on leading companies, profiles of ground-breaking start-ups and analyses of dynamic clinical markets and technology trends — The MedTech Strategist's seasoned, in-house editorial team provides not only insight on early trends in the global device space, in most cases months before they are announced in the general press, but also puts this in context for readers as they assess their current portfolio and business challenges. Subscribers are provided with essential global industry perspective, including insight and analysis that is currently sorely lacking in the medtech industry.

Through The MedTech Strategist, along with our highly regarded investment conference series, we are proud to support the rapidly evolving medical device and investment communities.



SUPPORTING ORGANISATIONS

THE LIFE SCIENCES-SERIES

www.goingpublic.de/lifesciences

The Life Sciences-Series - Launched in 2014 four issues of the Life Sciences-Series appear annually. Based on the three pillars - technology, financing, investment - the issues combine current topics of life sciences with knowledge and networking from corporate financing and capital market. The mission: Building a cross medial bridge between the life sciences and the financial industry by the help of the quarterly Life Sciences issues, the monthly digital newsletter LifeSciencesUpdate.



SUPPORTING ORGANISATIONS

INSTINCTIF PARTNERS

www.lifesciences.instinctif.com

Instinctif Partners is an international business communications consultancy. With a track record of delivering truly creative programmes, the Life Sciences practice focuses on enhancing the value proposition for companies seeking investment, partnerships or customers. Our core skill is working with clients to communicate the value of their science and innovation to key stakeholders through the most relevant channels: crafting communications solutions that showcase each company, product or technology. Specifically, we are unique in offering specialist expertise seamlessly across corporate, financial, healthcare and marketing communications with outreach programmes to media, industry, professional, public, financial and investment communities. Our service offering covers all communications disciplines including strategic counsel, PR, IR, media relations, public affairs, crisis communications, internal communications, marketing, advertising, copywriting, design, research and event management. Our globally integrated and dedicated life sciences team serves clients around the world from our headquarters in London, and bases across Europe, AsiaPac and the USA.



SUPPORTING ORGANISATIONS

ONTARIO BIOSCIENCE INNOVATION ORGANIZATION

www.obio.ca

The Ontario Bioscience Innovation Organization (OBIO®) founded in 2009, is a not-for-profit, membership-based organization engaged in strategy, programming, policy development and advocacy to further the commercialization of Ontario's human health technologies positioning Ontario as a leader in the international marketplace. OBIO advances this goal through collaborative partnerships with industry, the investment community, academia, the health system and government.



SUPPORTING ORGANISATIONS

SWISS BIOTECH

www.swissbiotech.org

Swiss Biotech unites the four leading biotech regions of Switzerland (BioAlps, Base-IArea, Biopolo Ticino and Greater Zurich Area). The regions have early on combined efforts with the SWX Swiss Exchange which holds a leading position in terms of life-science listings and services.

The National Industry Association named Swiss Biotech Association Represents more than 150 companies to date and acts as the operational arm for the marketing alliance. Swiss Biotech raises Switzerland's profile as an economic center in Europe and profiles the biotech industry with its key research institutions and companies. Swiss Biotech's mission is to spread the message of Switzerland as one of the top biotech locations in the world. This will be achieved by presenting a comprehensive picture of the drivers of biotechnology including research, education, economics, finance and industry. The bases for success in biotechnology are the critical mass of research institutes and accelerated technology transfer. The early integration of industry and well-trained workforce is another critical success factor for rapid economic growth. More than 40 technology parks throughout the country support the increasingly important and successful TechTransfer process.



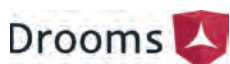
SUPPORTING ORGANISATIONS

TIBEREND STRATEGIC ADVISORS, INC.

www.tiberendstrategicadvisors.com

Tiberend Strategic Advisors, Inc. is a corporate communications firm providing media strategy and execution for life science companies – biotech (therapeutics), medical devices and diagnostics. We work with both public and private emerging growth companies:

1. To enhance valuation
2. To build visibility for partnerships and strategic alliances



EXHIBITORS

DROOMS AG

www.drooms.com/en

Drooms AG is a leading European provider of secure cloud solutions. This software specialist facilitates highly secure access to confidential documents as well as the ability to safely exchange them with third parties beyond company firewalls. Confidential business processes, such as financing and licensing projects or Board Communication are handled securely, transparently and efficiently with Drooms. Headquartered in Frankfurt, Germany's banking hub, Drooms is also expanding its global market presence and now has offices in Munich, London, Paris, Amsterdam, Zug, Madrid, Milan and Vienna. The company is well positioned to facilitate large-scale local and multi-jurisdictional transactions. Their professional expertise, top-tier reputation and innovative processes have laid the groundwork for a growing reputation in this market space. Selected References include Astellas, Hormosan, HRA Pharma, Novartis, NovImmune SA and Siemens.



EXHIBITORS

ECONOMIC & TRADE DEPARTMENT, EMBASSY OF ISRAEL IN SWITZERLAND

www.itrade.gov.il/switzerland

The Economic and Trade Department of the Embassy of Israel in Switzerland is responsible for developing and promoting the ensemble of economic activities between Israel and Switzerland. Notable activities include the promotion and diversification of bilateral trade, attracting and encouraging foreign investments and creating strategic cooperation with Swiss-based multinational companies.

The Department is part of the Foreign Trade Administration (FTA) at the Ministry of Economy and Industry. The FTA is responsible for managing and directing the international trade policy of the State of Israel.



EXHIBITORS

ID-NEST MEDICAL

ID-NEST is currently developing a new, disruptive way to rebuild vascular bifurcations. Targeted indications are Aortic Arch Aneurysms and Compressed Veins. Our technology focuses on a patented way to connect 2 self-expandable stents on site, in order to restore native vessel capacities.



EXHIBITORS

TEAM COTE D'AZUR

www.investincotedazur.com

Team Côte d'Azur (TCA) is an investment promotion agency for the Côte d'Azur region.

The agency promotes the Côte d'Azur to international markets and helps both French and foreign companies to establish offices in the area. It was commissioned by the Nice Côte d'Azur Metropolis, the Nice Côte d'Azur Chamber of Commerce and Industry, the Provence-Alpes-Côte d'Azur Region, and the Sophia Antipolis Council. Team Côte d'Azur brings together institutions, academics, and large organizations to develop ambitious and coherent action plans.

Team Côte d'Azur gives investors access to a comprehensive range of services to ensure the success of their teams based in the region. The agency's services are free and confidential. Our agency also takes part in numerous B2B events worldwide and acts as a facilitator in setting up technological hubs with international partners.

SACHS ASSOCIATES

www.sachsforum.com

Sachs Associates is a long established international conference company with offices in Switzerland and the UK. It runs a limited number of high profile conferences in Europe and the USA which are focused on bio-pharma, medtech, and digital health. These conferences focus on licensing and investment opportunities and all provide presenting opportunities for companies and excellent meeting facilities for all delegates to network.

Sachs Associates is focused on the practical benefits accruing from conference participation, the exchange of ideas and information, and the facilitating of business transactions.

THE BENEFITS OF CONFERENCE PARTICIPATION WITH SACHS ASSOCIATES MAY BE SUMMARISED AS FOLLOWS:

ONLINE ONE-2-ONE MEETING SYSTEM

In order to offer the best possible provision for networking opportunities and deal making Sachs Associates provides all delegates with access to our online one-to-one meeting system, allowing you to set up, accept or decline private one to one meetings with other conference attendees. These meetings last for 15 minutes in duration. Individual passwords and logins are provided to allow immediate access and ensure full security.

CUTTING EDGE CONTENT WITH EMINENT SPEAKERS

Sachs Associates is committed to ensuring that its events continue to provide forums with the participation of the most eminent speakers from the public and private sectors. Through its reputation and its long-established local relationships, the Company has attracted very senior scientific and business personalities as speakers at its events.

SPONSORSHIP AND MARKETING OPPORTUNITIES FOR FORTHCOMING EVENTS

Sachs Associates has developed an extensive knowledge of the key individuals operating within the global biotech industry. This together with a growing reputation for excellence puts Sachs Associates at the forefront of the industry and provides a powerful tool by which to increase your company position in this market. Sponsorship of any of our events allows you to raise your company's profile directly with your potential clients. All of our sponsorship packages are tailor made to each client, allowing your organisation to gain the most out of attending our industry driven events.

THE FOLLOWING SPONSORSHIP AND MARKETING OPPORTUNITIES ARE AVAILABLE AT FUTURE CONFERENCES:

- Conference Sponsor – including workshops and social events
- Exhibition stands
- Distribution of Promotional Material

If your company is interested in exhibiting or sponsorship opportunities, please call Silvia Kar on +44 203 463 4890 or email Silvia@sachsforum.com.

WE LOOK FORWARD TO SEEING YOU AT:

NEUROSCIENCE INNOVATION FORUM

FOR BD&L AND INVESTMENT IN THERAPEUTICS AND TECHNOLOGY
7TH JANUARY 2018 • MARINE'S MEMORIAL CLUB, SAN FRANCISCO • USA

11TH ANNUAL

EUROPEAN LIFE SCIENCES CEO FORUM & EXHIBITION

FOR PARTNERING AND INVESTING IN BIOTECH & PHARMA INDUSTRY
26TH - 27TH FEBRUARY 2018 • HILTON ZURICH AIRPORT HOTEL • SWITZERLAND

3RD ANNUAL

NEUROSCIENCE BIOPARTNERING & INVESTMENT FORUM

SHOWCASING EARLY & LATE STAGE INVESTMENT OPPORTUNITIES
20TH MARCH 2018 • NEW YORK ACADEMY OF SCIENCES • USA

6TH ANNUAL

CANCER BIOPARTNERING & INVESTMENT FORUM

SHOWCASING EARLY & LATE STAGE INVESTMENT OPPORTUNITIES
21ST MARCH 2018 • NEW YORK ACADEMY OF SCIENCES • USA

4TH ANNUAL

IMMUNO-ONCOLOGY: BD&L & INVESTMENT FORUM

1ST JUNE 2018 • HYATT CENTRIC CHICAGO MAGNIFICENT MILE HOTEL • USA

SACHS
ASSOCIATES

www.sachsforum.com