

**SACHS**  
**ASSOCIATES**

**18<sup>TH</sup> ANNUAL**

# **BIOTECH IN EUROPE FORUM**

**FOR GLOBAL PARTNERING & INVESTMENT**

4<sup>TH</sup> - 5<sup>TH</sup> OCTOBER 2018  
CONGRESS CENTER BASEL  
SWITZERLAND

**CONFERENCE GUIDE**

[www.sachsforum.com](http://www.sachsforum.com)

**SACHS ASSOCIATES ARE DELIGHTED TO WELCOME YOU TO THE:**

**18<sup>TH</sup> ANNUAL**  
**BIOTECH IN EUROPE FORUM**

**4<sup>TH</sup> - 5<sup>TH</sup> OCTOBER 2018**  
**CONGRESS CENTER BASEL**  
**SWITZERLAND**

Following the success of previous years, the forum once again provides access to an exciting cross-section of venture-funded and small-cap companies with leading investors and pharmas.

This forum is highly transactional and is comprised of a series of panels and presentations from leading investment, pharmaceutical and biotech companies, each one providing an expert outlook on growth and investment activity in Europe's Biotech industry

**GENERAL INFORMATION**

The registration desk will be open from 7.20am on October 4<sup>th</sup> and from 8am on 5<sup>th</sup> October although you are welcome to join the event at any time. Please collect a copy of the agenda for information on timing and room allocation for each session.

Networking at the summit is facilitated by our online One-2-One meeting system, which is available to all participants. The One-2-One meetings are being held in Shanghai. Please bring with you a copy of your diary. Should you have any queries about your schedule, the Sachs team situated by the meeting tables is available for your assistance.

Wireless Internet connection is available throughout the venue for the duration of the event. Please ask for an access code at the registration desk.

Networking reception (Buffet & Drinks) for the event will take place at the Grand Hotel "Les Trois Rois" on 4<sup>th</sup> of October from 18.30 - 21.00 (Function space - Salle Belle Epque). Reception is sponsored by Kanton Basel-Stadt. Upon arrival please provide your conference badge.

Address for the reception: Blumenrain 8, 4001 Basel, Switzerland (map available online: <https://goo.gl/SUQ7jo> )

**REQUEST FOR PRESENTATIONS**

Please use the agenda to mark off presentations that you are interested in and email your request to [Silvia@sachsforum.com](mailto:Silvia@sachsforum.com) after the conference. We will endeavor to send you the requested presentations as soon as we have been granted permission to do so by that specific presenter.

Please note that we DO NOT have copies of the slides that are shown during the conference.

## **EVENTS DIARY**

For the regular updates, sponsorship, presenting and attending opportunities and further information regarding any of our future events, please contact Silvia Kar on [Silvia@sachsforum.com](mailto:Silvia@sachsforum.com).

### **2<sup>ND</sup> ANNUAL NEUROSCIENCE INNOVATION FORUM**

6<sup>TH</sup> JANUARY 2019 • MARINES' MEMORIAL CLUB • SAN FRANCISCO • USA

Building on the success of our 1<sup>st</sup> Annual Neuroscience Innovation Forum we are pleased to announce the 2<sup>nd</sup> Annual Neuroscience Innovation Forum that will take place at Marines' Memorial Club on the 6<sup>th</sup> of January 2019, a day before the JP Morgan meeting. The target audience are buy and sell side analysts from investment banks and funds and partnering executives from pharma and medtech/digital health companies. We anticipate around 250 delegates and 20 company presentations by established and emerging companies.

### **12<sup>TH</sup> ANNUAL EUROPEAN LIFE SCIENCES CEO FORUM**

25<sup>TH</sup> - 26<sup>TH</sup> FEBRUARY 2019 • HILTON ZURICH AIRPORT HOTEL • ZURICH • SWITZERLAND

Back for its 12<sup>th</sup> Annual edition, this global bio-pharma industry forum addresses through its conference programme the main challenges for 2019 in investment, partnering and alliance management. Key players contribute their insights in panels which cover the macro picture as well as innovation in the different therapeutic sectors. The forum also features keynote speeches by KOL, about 60 selected corporate presentations from established (public and private) and emerging biotechs seeking to promote investment and partnering opportunities. This year, following our conference, in the afternoon of the 26<sup>th</sup> we will also host 1<sup>st</sup> GoforIsrael Life Sciences Conference. More information available shortly.

### **5<sup>TH</sup> ANNUAL IMMUNO-ONCOLOGY BD&L AND INVESTMENT FORUM**

31<sup>ST</sup> MAY 2019 • WALDORF ASTORIA CHICAGO HOTEL • CHICAGO • USA

Taking place on the first day of ASCO, the 5<sup>th</sup> Annual Immuno-Oncology: BD&L and Investment Forum is designed to bring together thought leaders from cancer research institutes, patient advocacy groups, pharma and biotech to facilitate partnering, funding and investment. The event will focus on biotech partnering and investment giving you an excellent opportunity to network with executives from top pharma, biotech companies, and investors. We expect around 250 delegates and about 30 presentations by listed and private biotechnology companies seeking licensing & investment.

## **ONLINE ONE-2-ONE MEETING SYSTEM AVAILABLE AT ALL SACHS EVENTS**

In order to offer the best possible provision for networking opportunities and dealmaking Sachs Associates provides delegates with access to our online One-2-One meeting system, allowing you to set up, accept or decline private One-2-One meetings with other conference attendees. These meetings last for 20 minutes in duration. Individual passwords and logins are provided to allow immediate access and ensure full security.

## SPEAKERS



### **NxR Biotechnologies GmbH**

#### **ALAIN VERTÈS**

Managing Director

Dr. Alain Vertès is Managing Director at NxR Biotechnologies, a boutique global consulting firm based in Basel, Switzerland, where he advises clients on strategy, business development, in/out-licensing, entrepreneurship and investment. He brings to this role extensive experience in the pharmaceutical and industrial biotechnology sectors, in Europe, North America and Asia and in different functions including research, manufacturing, contract research, and strategic alliances. NxR's track record comprises projects with big pharmas, biotechs, generics companies, financial investors, CROs, academia, and start-ups.

Prior to NxR Biotechnologies, Dr. Vertès held positions of increasing responsibility in pharmaceuticals at Lilly and Pfizer, and led the global cell therapeutics strategy and implementation team from 2007-2010 at Roche. In addition, he has worked in petrochemicals at Mitsubishi Chemical Corporation, public research at the Institut Pasteur and RITE/Kyoto, contract research at Battelle Memorial Institute and PPD|BioDuro, and has done consulting for the Australian Strategic Policy Institute. With a focus on innovation commercialization, he has been a key player in the evaluation, selection, deal making, implementation and alliance management of numerous novel products and emerging technologies.

Dr. Vertès received his M.Sc. degree from the University of Illinois at Urbana-Champaign, his Ph.D. from the University of Lille Flandres Artois, and is a Sloan Fellow from London Business School (MBA/M.Sc.). Dr Vertès is a lead editor of several science and strategy books in the fields of regenerative medicine and sustainable chemistry.



### **European Investment Bank**

#### **ALESSANDRO DE CONCINI**

Advisor, Innovation Finance Advisory, EIB

Alessandro joined the EIB Group in 2009 and since then held different roles both at the EIF and at the EIB. More recently he was involved in the set up and implementation of the European Investment Advisory Hub (EIAH), the advisory window of the Investment Plan for Europe. He joined the Innovation Finance Advisory division in February 2016, supporting innovative companies gain access to finance and working with the European Commission's services on improving the financing conditions for innovative businesses.

Prior to the EIB he held different finance roles in Europe and in the USA with various businesses of General Electric.

Between 2005 and 2006 he worked for the Corporate Relationship Management team of HSBS in Milan and London.

Alessandro holds a Master of Science in Economics from Bocconi University in Milan and from the Norwegian School of Economics in Bergen.



### **Themis Bioscience GmbH**

#### **ALEXANDER KORT**

Senior Vice President, Corporate Development

2016: Senior Vice President Corporate Development, Themis Bioscience GmbH, Vienna, Austria Responsible to implement Project Portfolio Management process, managing product development projects for new indications including EU funded project under the Horizon2020 program and helping to optimize manufacturing platform towards a robust and scalable manufacturing process. Implementing quality management and business process management systems to facilitate company growth.

2015–2016: Senior Expert Project Management, Strategic Projects Operations, IDT Biologika GmbH, Dessau, Germany

Leading and supporting projects of strategic relevance, such as acquisition and incorporation of US based subsidiary, transfer of next generation veterinary vaccine from R&D to industrial manufacturing, preparation for commercial manufacturing of high value human vaccine including scale-up, process validation and site readiness

2013–2015: Head of Project Management Group, Contract Manufacturing Human Viral Vaccines, IDT Biologika GmbH, Dessau, Germany

Mentoring and Coaching of project manager and assistants for cross functional contract manufacturing projects of human viral vaccines (Up- & Downstream, Fill/Finish) for clinical trials phase I, II, III according to EP/USP cGMP guidelines as well as process validation and technology transfer projects according to EMA/FDA requirements (QbD). This includes projects as subcontractor for BARDA contractors. Portfolio management and implementation of tools for project management excellence (Business) Process Management.

2009–2013: Project Manager, Contract Manufacturing Human Viral Vaccines, IDT Biologika GmbH, Dessau, Germany

Management of cross functional contract manufacturing, process validation, technology transfer and process development projects for efficient vaccine manufacturing using primary and permanent cell lines, including projects as subcontractor for BARDA contractors.



### **Versant Venture**

#### **ALEX MAYWEG**

Partner

Alexander Mayweg, Ph.D., is a Partner at Versant and focuses on biotech investing and company building.

Alex previously served as an executive in drug discovery across Europe, the U.S. and Asia. He joined Versant in 2016 from Roche where he served as global head of chemistry where he constructed and led drug discovery portfolios, programs and teams across disease areas. Prior to Roche, Alex earned a Ph.D. in organic chemistry at Oxford University, followed by post-doctoral training at Stanford University. His undergraduate degree was in chemistry from Imperial College in London.

He lives in Basel with his wife and three sons and is passionate about family, the outdoors and particularly the Swiss mountains.



### **TikoMed AB**

#### **ANDERS KRISTENSSON**

Chief Executive Officer

Anders Kristensson is CEO at TIKOMED, a biopharmaceutical company developing ground breaking projects in neurology and ophthalmology. The lead asset, ILB is an exciting new pleiotropic molecule with the potential to treat several neurological diseases and the cause of glaucoma. First into clinic is a treatment for ALS (Amyotrophic Lateral Sclerosis) to be followed by a study in glaucoma. In parallel, TIKOMED is also developing IBSolvMIR, a drug which helps cells survive attacks from the innate immune system. The aim is to commercialize these both products through a B2B model and exit through a partnering deal with a Pharma company or a trade sale.

Before joining TIKOMED he was the General Manager for the Northern European Cluster at Eli Lilly and Company. Anders has served in various leadership positions in the Nordics, Europe and Middle East over the past 18 years. He graduated with a master diploma in business and administration from Lund University, Sweden.

**Trendlines Medical****BARAK SINGER**

Vice President Business Development

Barak Singer has over 15 years of experience in management, business development, investment banking, and venture capital.

Prior to joining Trendlines, Barak held a number of senior management positions, including Managing Director, Co-Head of Investment Banking, and Head of Healthcare at Tamir Fishman & Co., representing the Royal Bank of Canada's (NYSE:RY) investment banking arm in Israel, RBC Capital Markets. He also served as VP Business Development at Can-Fite BioPharma (NYSE: CANF) and CEO of its subsidiary Ophthalmix, VP Business Development at Xenia Venture Capital, and was a Co-Founder and CEO at Or Capital Healthcare Partners.

Barak received his LLB and BA in business (both with distinction) from the Interdisciplinary Center in Herzliya, Israel.

**Immunicum AB****CARLOS DE SOUSA**

Chief Executive Officer

Carlos de Sousa is a medical doctor by training, having earned his degree at School of Medicine University of Lisbon and holds an Executive MBA from the Stern School of Business New York University. He has more than 25 years of senior level experience in the global pharmaceutical and biotech industry including business development, mergers & acquisitions, global marketing and clinical development. Prior to joining Immunicum he held senior positions at Nycomed/Takeda, Pfizer, Novartis, Newron Pharmaceuticals and Zealand Pharma among others.

**Roche Venture Fund****CAROLE NUECHTERLEIN**

Head of Roche Venture Fund

Carole Nuechterlein has headed the Roche Venture Fund since 2001. Prior to her current position, she worked in the pharmaceutical/biotech industry as an attorney for ten years. She joined Roche from SangStat in Fremont California where she was General Counsel.

She currently serves as a director at Arch Oncology, CiVi Biopharma, Lumos Pharma, Lysosomal Therapeutics, Inc., Millendo Therapeutics, Mission Therapeutics, Second Genome and Vivet Therapeutics. She was formerly a director at Allakos and AveXis. She also led the investments on Alios, Ambit, Ambrx, Conatus, Envoy, Nereus and Pharmasset.

She has a BA from Valparaiso University and a JD from University of Michigan.

**HBM Partners AG****CHANDRA LEO**

Investment Advisor

Dr. Leo has more than 20 years of professional experience in venture capital, clinical practice and biomedical research. He is a member of the private equity team at HBM, a healthcare-focused investment group managing >USD 1.5 billion in assets. In this role, Dr. Leo has been responsible for more than a dozen healthcare investments across the US and Europe and serves or has served as a board representative at companies including CardiacAssist, Gynesonics, i-Optics, Symbiomix, ChemoCentryx and ESBATech.

Dr. Leo completed his medical studies in Berlin and London and holds a doctoral degree from the Freie Universität Berlin (Charité) as well as an MBA degree with distinction from INSEAD. Before joining HBM, he worked as a principal at Wellington Partners, as a physician at the University Hospital Leipzig and as a postdoctoral scientist at Stanford University.

**Novartis Pharma AG****CHARLES BAILEY**

Head, Neuroscience Business Development & Licensing

Charlie Bailey leads business development activities for the Neuroscience portfolio at Novartis Pharmaceuticals, with a focus on clinical stage assets across neurology, psychiatry and neuromuscular diseases. A broad CNS portfolio at Novartis encompasses conventional small and large molecules as well as gene therapy and digital therapeutics. Charlie has been closely involved in transformative deals including partnership with Amgen in Migraine and Alzheimer's, acquisition of Multiple Sclerosis product rights from GSK and company acquisition of AveXis and Spinifex Pharmaceuticals.

During 16 years of work in business development, Charlie has been responsible for transactions, search and evaluation and alliance management with a focus on neuroscience and oncology. Prior to his current role, he was responsible for licensing and M&A in Novartis Molecular Diagnostics. He also led R&D out-licensing activities in Roche Partnering and completed several oncology licensing deals in roles at Roche and Mundipharma International.

**LifeSci Advisors, LLC****CHRIS MAGGOS**

Managing Director, Europe

Chris has 25 years of experience in the life sciences industry covering investor relations, public relations, business development, journalism, investing and molecular neurobiology. After founding his own strategic consulting firm in Geneva, Switzerland, in 2014, he established in 2015 the European operations of LifeSci Advisors. Previously, at Addex Therapeutics, Chris was a member of the executive management board while initially Head of Investor Relations & Communication (2007-2010) and then Director Business Development (2010-2013). He worked as a journalist for the leading biotechnology trade publication BioCentury (2001-2007) and as an investor at a NYC-based hedge-fund (1997-2000), called Casdin Life Science Partners, which was partially owned and housed by Hambrecht & Quist (now JP Morgan). He was co-author on 12 peer-reviewed publications while performing molecular neurobiology research at The Rockefeller University (1993-1997) after receiving in 1993 a BA in English Literature (and completing premedical studies) at Yale University.

**Lundbeckfond Emerge****CHRISTIAN ELLING**

Managing Partner

Christian E. Elling leads the early stage biotech investment unit Lundbeckfonden Emerge. He is a member of the board of directors of IO Biotech, NMD Pharma, Dermtreat, SNIPR Biome, Folium and CEO of Insusense Therapeutics and former member of the board of directors of EpiTherapeutics and Inagen. Christian was previously co-founder, Vice President of Biology and Development and later CEO of 7TM Pharma. Christian received his early training in biochemistry and received his Ph.D. in pharmacology from University of Copenhagen, Denmark.

**Boston Pharmaceuticals, Inc.****CONSTANTINE CHINOPOROS**

Chief Business Officer

Constantine joins Boston Pharmaceuticals from Sanofi, where he was Vice President and Chief Licensing Officer, responsible for the global business development function since 2014. In addition, the North American and European regional Business Development teams reported to him. Some of the notable transactions he was directly responsible for included Sanofi's \$2.5 billion Immuno-Oncology pact with Regeneron, acquisition of the Rx to OTC rights for Cialis from Eli Lilly, and the purchase of Priority Review Vouchers from Biomarin and Retrophin.

Constantine brings extensive experience in Business Development with nearly 20 years of working in external innovation-focused roles in the biotech and pharma industries. He joined Sanofi following its acquisition of Genzyme in 2011, and assumed the role of regional head of Business Development for Sanofi's North American Pharmaceutical division. Prior to this position, he was a Vice President in Genzyme's Corporate Development group, which he joined in 2001.

Before Genzyme, Constantine served in various capacities at Eli Lilly and Company over a twelve-year period, including roles in Corporate Finance & Investment Banking as well as the Office of Alliance Management.

Constantine received an undergraduate degree in History as well as an MBA from Cornell University.

**IP Group Plc.****DANI BACH**

Partner, Life Sciences

Dani joined the IP Group team following the combination with Touchstone Innovations, having joined that business in 2016 from Aravis, where as managing partner he co-led the design of the investment strategy, fund raising and investment process. His areas of investment have ranged from medical devices to protein therapeutics. Prior to Aravis, Dani worked at Index Ventures, helping build companies such as Acutus Medical, Levicept, and Versartis. Dani holds a PhD in molecular biology from the University of Barcelona and an executive MBA from the Escuela de Organización Industrial (Madrid).

**Biosceptre International Ltd.****DANIEL BARTON**

Director Business Development

Daniel Barton is Director of Business Development for Biosceptre, working across strategy and delivery, and applying broad professional skills in legal, administration, product development, marketing and fund raising. Daniels' academic background is molecular biochemistry and intellectual property. He has founded, run, and sold start-ups, held P&L board reporting roles in listed companies, and no executive board memberships representing private investment funds. Daniel and led development teams, driving collaboration with research groups, and commissioning external and internal product development and production teams.

**TVM Capital Life Science****DANIEL PARERA**

Executive-in-Residence

Daniel Parera is responsible for deal sourcing, deal monitoring as well as transaction advisory. He serves as a member of the Board of Directors at leon-nanodrugs GmbH, Munich, Centogene AG, Rostock, MicrobeDx, Inc. Los Angeles, CA, and is an observer to the Board of Directors at Mediti Pharma, Inc. Montreal, QC.

Daniel joined TVM Capital Life Science from Novartis, where he spent 12 years in three Divisions including Pharma in Switzerland, Vaccines & Diagnostics, USA and Sandoz (Generics / Biopharmaceuticals) in Germany. He held various line function roles spanning from Research to Sales across the three businesses including Global Franchise Head Strategic Marketing for Immunology & Infectious Diseases and Global Head Marketing Transplantation in Pharma, Global Head of Development, Diagnostics and Global Head New Product & Portfolio Strategy Biopharmaceuticals at Sandoz. He is an MD from Johannes-Gutenberg-University Mainz, Germany with clinical training in Germany, Switzerland and the USA and was a scientific co-worker at the Institute for Occupational, Social and Environmental Medicine in Mainz.

**Colpman Consulting Ltd.****DAVID COLPMAN**

Director

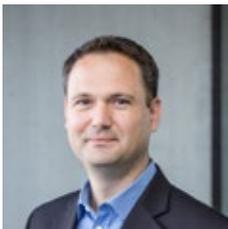
David Colpman joined Shire in 1999 and was instrumental in delivering the M&A and licensing strategy which was successful in building the company to become a global leader in rare diseases and specialty medicines. Reporting to the CEO he led a team of over 20 BD professionals. Notable transactions included the \$4.2bn acquisition of ViroPharma and the acquisition of Sarcode for \$160M which delivered the now launched putative blockbuster Xiidra for Dry Eye.

Earlier in his career at Shire he identified and led the acquisition of TKT which went on to become the cornerstone of Shire's successful rare disease business. He also in-licensed Lialda, which achieved of \$700M to become sector leader in ulcerative colitis.

On leaving Shire David established Colpman Consulting Ltd which is delivering strategic BD advice to Biotech and Pharma sectors. Colpman Consulting has secured transformational deals for Alligator AB ( to J&J for up to \$750M) , Cormorant AB (to BMS for upfront and near term payments of \$90M) and up to \$500M in potential payments ) , Agalimmune Ltd and Diaprost AB. In August 2018 his client Ziylo, a Bristol University start-up , announced its sale to Novo Nordisk for upfront and potential payments exceeding \$800M , a deal David brokered.

Prior to Shire David enjoyed senior roles in BD at Novo Nordisk and Glaxo Wellcome.

David is a pharmacist by training and serves on the Boards of Forendo Pharma Ltd, Orexo AB and HRA Pharma.



### **Grabulovski Consulting Services GmbH**

#### **DRAGAN GRABULOVSKY**

Founder & CEO, ex Co-Founder & CSO of Covagen

Dr. Dragan Grabulovski is an advisor in pharmaceutical biotechnology at Grabulovski Consulting Services (CH). He was previously chief scientific officer and co-founder of Covagen AG, a Swiss biotech company acquired in 2014 by Cilag GmbH International, an affiliate of the Janssen Pharmaceutical Companies of Johnson & Johnson.

As Covagen's CSO, he was responsible for developing and overseeing the execution of the overall strategy for research and development. He was a main inventor of the FynomAb technology, established a portfolio of novel bispecific FynomAb product candidates and managed the internal and collaboration pipeline. As a member of Covagen's executive management team, Dr. Grabulovski was instrumental in Covagen's trade sale to Johnson & Johnson, and in the closing of Covagen's CHF 45M (\$44.5M) Series B round in 2014 with the participation of renowned investors such as GIMV, Edmond de Rothschild Investment Partners, Novartis Venture Fund and other prestigious funds.

Dr. Grabulovski received his master's degree in pharmaceutical sciences and Doctor of Sciences from ETH Zurich (CH). He is a co-author of several peer-reviewed articles, reviews, book chapters, poster abstracts, patent applications and granted patents.

To date, Grabulovski Consulting Services has been advising leading venture capital companies, biotech startups and served as a startup coach for more than 10 projects in Switzerland and Germany within its mandates to ETH Zurich, Technical University Dresden and the Swiss Federal Innovation Promotion agency Innosuisse. Additionally, Dragan Grabulovski has been elected as a member of the evaluation panel of BRIDGE (joint program conducted by the Swiss National Science Foundation (SNSF) and Innosuisse) and as a jury member of >>venture<<, Switzerland's premier startup competition.



### **NovaGo Therapeutics AG**

#### **EDUARDO VIANNA**

Chief Executive Officer

Eduardo Vianna serves as the NovaGo's CEO. He is a neuroscientist with more than 10 years of experience in research and drug development. Before joining NovaGo, he held global positions of increasing responsibility at Merck Serono and Roche within Medical Affairs, Product Development and Portfolio Management. He has contributed to the successful delivery of several clinical development programs. Eduardo has also set up and managed global CNS drug development programs, and participated in asset valuation within Portfolio Management. Eduardo Vianna is a pharmacist, and has earned his PhD in Neuroscience from The University of Iowa, USA, and his MBA from the Open University, England.

**Genkyotex S.A.****ELIAS PAPATHEODOROU**

Chief Executive Officer

Elias Papatheodorou is currently the CEO of Genkyotex, a Geneva based clinical stage biotechnology company. Elias has more than 20 years of work experience and Genkyotex is his fifth life sciences company. The previous company he has involved with, Zurich based Covagen, was acquired in 2014 by Janssen Pharmaceuticals a J&J company. He has been involved in multiple financing, licensing and M&A transactions in Europe, U.S. and Asia. Product candidates he has been involved with are currently in international clinical trials for oncology and inflammatory diseases. He is a frequent speaker at international biotechnology conferences and has served as judge for the EU's SME funding programs. Elias worked early in his career for The Coca-Cola Company and Philip Morris International. He has received his undergraduate education at Ithaca College and his graduation education at Cornell University.

**Roche Partnering****ENZA DI MODUGNO**

Director, Global Business Development

Dr. Enza Di Modugno has over 30 years of international experience within the Global Pharmaceutical Industry (GSK, J&J, UCB) and currently as Global Business Development Director in Roche Pharma Partnering. She has contributed in the last few years to fill the Portfolio in Infectious Disease and Immunology/Inflammation area.

Prior to joining Roche, Enza held leadership positions as Development Team Leader in J&J, Head of Microbiology in GlaxoWellcome, Head of MSL Italy in UCB and Group Leader - Global Project Management in GSK and Roche.

Enza is an accomplished Healthcare Industry Professional with extensive experience in Discovery, Drug Development, Project Management, Medical Affairs cross therapeutic area (infectious disease, inflammation/immunology and neuroscience), she has appeared as co-author on more than 30 publications.

Dr. Enza holds a Doctoral Degree in Microbial Biochemistry from the University of Milan, Italy and PMP certification from PMI Institute since 2010.

**Seventure Partners****ERIC DE LA FORTELLE**

Venture Partner

Eric is a Venture Partner with Seventure Partners, a Paris-based venture capital investor investing broadly in life sciences (Rx, Dx, medical device) with a specific focus on the human microbiome. Seventure has raised the first fund worldwide dedicated to the microbiome, called Health for Life, in Dec 2015. Eric is a Board member of Mint Solutions BV, Maat Pharma SA, TargEDys SA, A-Mansia Biotech SA, and is an observer on the Boards of BiomX, DayTwo and Anaeropharma Science, all as a representative for Seventure. He is also an independent Board member of Sensorion SA in his personal capacity.

Formerly, Eric was CEO of Delenex Therapeutics, a Zurich-based biotechnology company discovering and developing antibodies for topical application to the skin. Prior to that he led Roche's global function of External Research and Technologies. In this role, he had a dual mandate of BD&L (finding partners, negotiating contracts, managing alliances), leading to more than 200 deals being signed, and prospective (future scenarios to 2020 and R&D strategy recommendations).

Eric is a scientist by training, with contributions in the field of protein structure determination by X-ray crystallography. He was trained as an engineer and physicist at Ecole Centrale de Paris, holds a Ph.D. in Biophysics from Paris XI University, a post-graduate diploma in biomedicine from IFSBM (Institut Gustave-Roussy), and an MBA (honors) from INSEAD.

**PDC\*line Pharma SA****ERIC HELIOUA**

President &amp; CEO

Serial entrepreneur that combines strong managerial, technological, product development and fund-raising experience in biotechnology. He raised more than €90 million over the course of his career and has had numerous successes in the sale and initial public offering of biotechnology companies.

Eric Halioua is President and CEO of PDC\*line Pharma, a clinical-stage biotech company that develops a new class of therapeutic cancer vaccines based on a line of Plasmacytoid Dendritic cells (PDC\*line).

He is as well Board member of the biotechnology company Bioxodes (Belgium), HairClone (UK), VitriCell (Belgium) and member of the strategic advisory board of Innobiochips (France). He was CEO at Promethera Biosciences a biotechnology company that develops cell therapy products to treat liver diseases. He is co-Inventor of the first GMP approved mobile manufacturing unit for cell therapy (WO 2014049151 A).

Eric is as well co-founder of three biotechnology companies called Myosix, Murigenetics and Digital-Orthopaedics:

- Myosix is a tissue engineering company specialising in musculoskeletal cells culture used in the regeneration of the heart muscle. The company has been bought by Genzyme mid-2002.
- Murigenetics is a Biotechnology company developing therapies for genetic disorders.
- Digital Orthopaedics is a Digital Health company providing access to a comprehensive Clinical Decision Support System for musculoskeletal pathologies

Eric was also a Board Member of a French public biotechnology company called Valneva, which specializes in the development and commercialisation of vaccines and monoclonal antibodies. He was as well principal of the international life sciences practice of Arthur D. Little based in Paris and Boston during 11 years. He has led work in the areas of strategy, Due Diligences, M&A and technology & innovation management for biotechnology and pharmaceutical companies. He worked for IsoHealthcare Group (eventually acquired by the Monitor Group) as a Senior Consultant where I focused on leading healthcare and life sciences issues. Eric also worked as a strategic marketing manager for the "Centre Européen de Bioprospective" and as project leader in the corporate R&D centre of Astra-Zeneca in UK.

Eric holds two master degrees (DEA and Magistère) in Pharmacology and Molecular Biology and a MBA from ESSEC business school (Paris, France), with an advanced degree from the Health Care ESSEC chair.

**TargImmune Therapeutics AG****ESTEBAN POMBO VILLAR**

Chief Executive Officer

Dr. Esteban Pombo-Villar is the Chief Executive Officer of TargImmune Therapeutics, and has 30 years of experience in leading biopharmaceutical R&D, business development and alliance management. Previously he was Chief Operations Officer (COO) for Oxford BioTherapeutics, and a Member of their Boards of Directors. He was responsible for the development data and manufacturing activities of their lead antibody and antibody-drug conjugate projects and their collaboration projects. Prior to joining Oxford BioTherapeutics, Dr. Pombo-Villar was at Novartis and Sandoz for over 23 years, the last 12 years engaged in Business Development and Alliance Management, most recently as Head of Alliance Management at the Novartis Institute for Biomedical Research (NIBR), for alliances in all therapeutic areas up to proof-of-concept in man. Prior to that he led Medicinal Chemistry efforts in the Neuroscience group as Chemistry Expert, and was Laboratory Head and Chemistry Project Leader for multiple projects. He obtained a PhD, MSc and BSc in organic chemistry from the University of Warwick (UK), was visiting researcher at the University of Newcastle upon Tyne (UK) and completed postdoctoral studies at the ETH in Zurich. Dr. Pombo-Villar is a Fellow of the Royal Society of Chemistry, and member of several scientific societies, and has completed executive business studies at IMD (MTE, Lausanne), Harvard Business School (US), and the Tuck School of Business (Dartmouth, US). Dr. Pombo has been on the faculty of the European Course for Biobusiness Development (University of Basel and ETH Zurich, 2007-2009), lectured in many conferences and workshops and is a member of the Licensing Executive Society.

**PharmaVentures Ltd.****FINTAN WALTON**

Chief Executive Officer

In 1992 Dr Walton co-founded CONNECT Pharma, a predecessor company to PharmaVentures focused on assisting pharmaceutical and biotechnology companies worldwide in all aspects of deal making. In 1997 this company became PharmaVentures.

Since its inception, PharmaVentures has worked with blue chip clients on a global basis, delivering more than 700 assignments for companies in 38 countries. Clients have included major pharmaceutical and biotechnology companies as well as diversified chemical corporations, medical device, generic and OTC companies. Its clients have included major banks, investment/merchant banks, and private equity and venture capital groups.

In 1996 he also founded PharmaDeals, the leading database and publishing business related to dealmaking. Thousands of customers from around the world have either bought or subscribed to these PharmaDeals publications. PharmaDeals was sold to IMS Health in Aug 2012.

Educated at Trinity College (Dublin, Ireland), Fintan subsequently gained broad commercial experience in biotechnology in management positions at Bass and Celltech plc (1982-1992).

**Novo Nordisk A/S****FLORENCE DAL DEGAN**

R&amp;D Innovation Sourcing Director

Florence Dal Degan joined Novo Nordisk A/S in May 2016 as R&D Innovation Sourcing Director. The R&D Innovation Sourcing team of Novo Nordisk is global, with a presence at the Danish Headquarters, as well as a regional presence in Shanghai, Boston, New-York and Paris. Florence is based in Paris and is responsible for search and evaluation of new opportunities within Europe and Middle-East across the therapeutic areas that Novo Nordisk is dedicated to, such as diabetes, obesity, NASH, cardio-vascular diseases, nephropathy and haemophilia. Florence has a PhD in biochemistry from The National Institute of Agronomy (Agro-Paris Tech, France). She has over 20 years of experience in Research and Development in academic, biotech and pharma environments. Since 2000, Florence has worked with protein and peptide drug discovery and early development and has held several positions as group leader within R&D. She has been working with external innovation since 2012.

**Philimmune, LLC****FLORIAN SCHÖDEL**

Owner

Florian Schödel is the founder of Philimmune LLC, a consulting firm which provides strategic advice in the development of biologics, vaccines and pharmaceuticals.

Florian has > 20 years of successful experience in leading teams in the development of vaccines and biologics in the pharmaceutical and biotech industry and in academia.

His passion is preventative medicine and the use of modern science and technology for the improvement of public health – especially in the development of preventative and therapeutic vaccines and biologics.

Florian has a track record in running scientific and operational organizations, in business and strategic planning, for forming international strategic partnerships and alliances, in target identification and in all steps of clinical and pre-clinical development.

He has directed the design and execution of clinical studies for licensure and routinely interacted with international and national regulatory agencies.

A physician and microbiologist by training, Florian was a VP in Vaccines Clinical Research of Merck Research Laboratories and has led the clinical teams responsible for several successful vaccine filings before he founded Philimmune.

Florian graduated in medicine at the Technical University, Munich, and earned doctorates in Transplantation Immunology and Medical Microbiology (Dr. med. Dr. med. habil.) from the University of Munich (LMU). He holds adjunct faculty appointments at the LMU and at the Biodesign Center of the ASU. Florian's research at the Max-Planck Institute for Biochemistry, at Scripps, WRAIR and INSERM focused on hepatitis B and on novel recombinant vaccines against diseases such as hepB, malaria and typhoid.

**Sofimac Innovation****FRANÇOIS THOMAS**

President &amp; Managing Partner

September 2017- to date: Venture Partner, Sofimac Innovation, Paris

2015- 2017: President and Managing Partner, Inserm Transfert Initiative (ITI), Paris

ITI is a leading seed fund investing in Biotech companies. ITI has been financed by Inserm, the French Investment Bank (BPI), and 9 Pharmaceuticals companies.

Portfolio companies raised more than 100 million Euros in 2015 with VC firms such as Versant, Orbimed, NEA, EdRIP, Sofinnova, BPI, Kurma, Morningside...

Non-executive Director of 8 portfolio companies

**High-Tech-Gründerfonds Management GmbH****FRANK HENSEL**

Senior Investment Manager

Frank Hensel (Ph.D.) is senior investment manager in the Life Science Team of the High-Tech Gründerfonds, Bonn, Germany. Frank joined the HTGF in 2015 and invested since then in several early stage companies like HepaRegeniX (D), Atriva (D), PerformaNat (D), Amal Therapeutics (CH), SciMab (D), SciPio (F) and Zimmer Biotech (D). In total he is managing a portfolio of 11 companies and is board member of SciMab and has observer positions in several of its portfolio companies.

Frank obtained his Ph.D. at the University of Würzburg (D) and became CEO and co-founder of OncoMab GmbH in 2001. The company was dedicated to the development of natural human tumor-killing antibodies. Frank was involved in the early development of those antibodies up the managing the manufacturing process and setting-up a clinical phase I trials in Chronic Lymphatic Leukaemia (CLL). As CEO he was deeply involved in the transition of the German start-up company into the Australian Stock exchange (ASX) listed Patrys Ltd. in 2007.

**Cantargia AB****GÖRAN FORSBERG**

Chief Executive Officer

Dr Göran Forsberg has been CEO for Cantargia since 2104 and was responsible for Cantargias IPO in 2015. In total more than 40 M€ has been raised. Cantargias lead project is an immuno-oncology antibody in phase I/IIa clinical development focused on non-small cell lung cancer and pancreatic cancer. Dr Forsberg has a PhD in biochemistry, and is an associate professor and author of over 40 scientific publications. He has worked for pharmaceutical and biotechnology companies for 30 years in various positions, including at KabiGen, Pharmacia, Active Biotech and the University of Adelaide, Australia. He has a large amount of drug development experience, with a special focus on oncology. Dr .Forsberg also has significant experience in business development from previous engagement as Chief Business Officer at Active Biotech AB. Since 2011, he is also a board member of Isogenica Ltd.

**Neem Biotech Ltd.****GRAHAM DIXON**

Chief Executive Officer

Dr Dixon is CEO of Neem Biotech. He obtained a PhD in biochemistry at Swansea University and has spent over 25 years in Big Pharma, VC funded and publicly listed biotechnology companies. He has held CSO and COO roles in Onexo, Sensorion, Addex Therapeutics, Galapagos, Entomed and F2G where he has led over ten positive proof of concept programmes in humans and been a part of several new drug approval programmes.

**BeiGene GmbH****GUILLAUME VIGNON**

Senior Vice President Business Development

Guillaume Vignon is Senior Vice President Business Development at BeiGene, responsible for leading all business development activities, from search & evaluation of partnering opportunities across several therapeutic areas, and all the way through till deal closing.

Guillaume was previously Vice President, Global Head Oncology and Immuno-Oncology Licensing & Business Development at Merck KGaA / EMD Serono. Throughout his career, Guillaume led the closing of complex transactions and forged several strategic partnerships in the fields of Immuno-Oncology, Oncology, Companion Diagnostic, and Antibody Discovery.

Guillaume holds a Ph.D. in Biochemistry and Molecular Biology from the University of Paris 6 / Institut Pasteur, and an MBA from Hult International Business School, Cambridge, MA.

**aMoon Fund****GUY SPIGELMAN**

Vice President Portfolio Success

Guy Spigelman is Vice President of Portfolio Success at aMoon, overseeing a platform providing services to portfolio companies in the areas of clinical/product development, business development, talent development and finance development.

Previously, Guy served as CEO of PresenTense – a network of start-up accelerators that launches over 100 startups per year. In this role, Guy founded 7 new accelerator programs, including A3i – the first accelerator in the world focused on Assistive and Aging Technologies.

Prior to PresenTense, Guy served as VP of Business Development at Apos, an aMoon portfolio company, where he was responsible for the establishment and management of subsidiaries in Europe and APAC.

Before this, Guy held various executive sales, marketing, business development and product positions at Israeli software companies, including XMPie that was acquired by Xerox and the NASDAQ listed Radview.

Guy serves as a Major (reserves) in the IDF Spokesperson Unit, and was the Chairperson of Merchavim – an NGO promoting shared society at over 500 schools and kindergartens across Israel.

**M Ventures****HAKAN GOKER**

Senior Investment Director

Hakan Goker (Ph.D.) is a senior investment director at M Ventures, corporate venture arm of the biopharmaceutical division of Merck KGaA, Darmstadt, Germany. Hakan has been investing for the past 12 years and joined Merck Ventures in 2013. Previously Hakan was a partner at Aescap Venture and prior to that worked at Atlas Venture. Since 2006, Hakan was instrumental in the creation, financing, and corporate strategy of multiple biotechnology companies globally including Artios, Asceneuron, Storm, Bicycle, and F-star. Hakan received his PhD in cancer biology from the Institute of Cancer Research/ University of London and continued his scientific career with post-doctoral work at the Breakthrough Breast Cancer Centre/Royal Marsden Hospital. He gained his BSc Honours, from University College London. Hakan currently is a board member at Artios Pharma, Asceneuron, Forendo, Macrophage Pharma, Tocopherx, Synaffix, Storm Therapeutics and is the chairman of iOnctura.

**VAXIMM****HEINZ LUBENAU**

Chief Operating Officer

Heinz Lubenau co-founded VAXIMM in 2008 and currently serves as Chief Operating Officer leading all the development activities of the Company. Prior to this, 2003-2008, he was Global Project Manager Biosimilar G-CSF and Head of Preclinical and Clinical Development at BioGenerix AG, where he led the development work of the first biosimilar G-CSF Ratiograstim® from preclinical studies through European marketing approval and launch and of the 2nd generation G-CSF Lonquex from project implementation to clinical Phase 2. In 1994 he joined Servier Forschung und Pharmaentwicklung GmbH as Junior Project leader and rose to Clinical Research Manager and Project Director Internal Medicine in 2001. In this role he was responsible for Servier Phase 1 to Phase 3 clinical trials in Germany, Austria and Switzerland for cardiology, diabetes and hypertension, including the registration trials of Preterax® and Procoralan®. At this time, he also led clinical project teams and was responsible for hiring clinical project staff. Heinz Lubenau gained his PhD in pharmacy from Johannes-Gutenberg-University, Mainz

**Israeli Embassy in Bern, Switzerland****H.E. JACOB KEIDAR**

Ambassador

- 2016 -                    Ambassador of Israel to Switzerland and Liechtenstein  
2011 - 2016            Inspector General - Ministry of Foreign Affairs  
2007 - 2011            Ambassador - Embassy of Israel Nairobi Kenya, accredited to Kenya, Uganda, Seychelles, Tanzania, Malawi, Zambia, United Nations - UNEP and HABITAT.
- 2005 - 2007            Acting Deputy Director General - Middle Eastern Affairs  
2001 - 2007            Director of Multilateral Peace Talks Coordination Department
- 1997 - 2001            Consul General of Israel in Shanghai, China
- 1995 - 1997            Director of International Department, Centre for Political Research
- 1994 - 1995            Counselor - Information Department
- 1990 - 1994            Counselor, Embassy of Israel in Tokyo, Japan
- 1988 - 1990            First Secretary, Centre for Political Research
- 1985 - 1988            First Secretary, Embassy of Israel in Tokyo, Japan
- 1983 - 1985            School of Diplomacy at the Ministry of Foreign Affairs

**F-star Biotechnology Ltd.****JANE DANCER**

Chief Business Officer

Jane has over 15 years' experience in Business Development. Prior to joining F-star she was VP Business Development at Cellzome and Director, Business Development at MedImmune Ltd (formerly Cambridge Antibody Technology (CAT)) Jane spent the first part of her career in the agrochemical industry where she held research and project management roles in Aventis Crop Science, AgrEvo UK Ltd and Schering Agrochemicals Ltd,. Jane has an MBA from The Judge Institute of Management Studies, University of Cambridge and a PhD and a first degree in Natural Sciences from the University of Cambridge, UK. She is on the board of the Biotechnology Industry Association (BIA) and Chair of the Sir Richard Stapley Educational Trust.

**Xeraya Capital****JASON RUSHTON**

Partner, Investments

Jason is a Partner at Xeraya Capital and has over 25 years of experience in the life science sector including roles in drug discovery, management consulting, venture capital and corporate finance advisory.

Jason joined Xeraya Capital from Deloitte, Geneva where he was Director, Corporate Finance, leading the firm's healthcare and life science advisory (M&A) business.

His career in the venture capital industry began with the Merlin Biosciences Fund and later with the Inventages (Nestle) Fund where he sourced, evaluated and closed numerous venture capital investments. Prior to that Jason was a management consultant in the life science group of PA Consulting. His early career was in drug discovery with Eli Lilly.

**MS Ventures****JASPER BOS**

Vice President and Head of Healthcare

Jasper Bos, PhD joined MS Ventures in 2009 and transitioned to Vice President leading the Healthcare team for Merck Ventures in 2016. Previously, Jasper was instrumental in the founding of IFHA, Investment Fund for Health in Africa, a private equity fund backed by large Dutch and international institutional investors. He was responsible for the structuring and capital raise of IFHA and negotiated and managed private equity investments in emerging economies in the healthcare and insurance sectors. Before IFHA, Jasper worked as health economics and strategy manager at the Netherlands Vaccine Institute. He holds a PhD in Pharmacy from the University of Groningen, the Netherlands and has published more than 30 articles on health economics and vaccines.

Jasper currently serves on the Board of Directors of Inthera, Prexton Therapeutics, Galecto, Calypso Biotech, Metabomed, ARTSaVIT and VAXIMM. In addition, he is an Observer to the Board of Directors of ObsEva and RaNA Therapeutics.

**ILTOO Pharma****JÉRÉMIE MARIAU**

Chief Executive Officer

Jérémie Mariau is a biotech entrepreneur in the service of healthcare industry. He built his multi-skilled profile on a 10-year field experience devoted to the transfer of highly innovative academic R&D projects into valuable industry-driven programs. He is CEO of ILTOO Pharma, a biopharmaceutical company dedicated to the development of breakthrough biotherapies for the treatment of autoimmune and inflammatory diseases. The lead product of the company (ILT-101) displays a unique biological activity allowing to tip immune cells balance towards immune regulation. ILT-101 is evaluated within two phases 2 studies in patients with Systemic Lupus Erythematosus and recently diagnosed Type 1 diabetes. Formerly, he acted as COO at Alfact Innovation, a biotech company aiming at providing innovative treatments to patients with orphan acute and chronic liver diseases. He began his professional career as consultant in life sciences at Alcimed. Jérémie holds a MSc. in human genetics from Paris Diderot University and is agricultural engineer from Montpellier Supagro (France).

**GeNeuro SA****JESUS MARTIN-GARCIA**

Chief Executive Officer

Jesús began his career in 1983 at the World Economic Foundation, and in 1989 at McKinsey & Co where he led studies in the pharmaceutical and food industries.

By 1993, he chose the entrepreneurial path by creating, investing and leading start-ups in Switzerland and the United States. He was for example a co-founder of LeShop in 1996, which became the Swiss leader in e-commerce and was sold to Migros.

In 2003, he created Ecllosion, a public-private partnership for translating scientific discoveries in the field of life sciences into innovative drugs with disruptive potential. This unique structure was instrumental in the creation of GeNeuro, which was led by Jesús since its creation in 2006. Jesús holds a bachelor's degree in industrial sciences, a master in law from Geneva University and an MBA from Harvard Business School. He serves on the board of several biotech companies and industrial and business associations.

**Lilly Asia Ventures****Ji Li**

Venture Partner

Dr. Ji Li has more than 21 years of business development, R&D and investment experience in the biopharmaceutical sector. He is currently Venture Partner at Lilly Asia Ventures (LAV), one of the most successful healthcare venture firms from China. Prior to LAV, Ji was Executive VP and Global Head of Business Development at BeiGene where he oversees the company's partnering activities worldwide, including leading the landmark strategic transaction with Celgene that has transformed BeiGene into a fully integrated biopharmaceutical company. Prior to BeiGene, Ji served as VP of Business Development and Licensing at Merck, where he led the group that was responsible for BD activities of all late-stage inbound and outbound partnering opportunities globally. During this period, Ji has also served, on behalf of Merck, as member of the Board of Director for BeiGene. Prior to Merck, Ji was Executive Licensing Director, External R&D at Amgen where he led the company's product search and evaluation BD team. Earlier in his career, Dr. Li was key member of the Amgen research team discovered and validated the RANKL signaling pathway that has led to the successful development and commercialization of Denosumab, the current standard of care therapy for various bone loss indications with annual sales of about \$4 billion. Ji obtained his B.S. in Pharmacology from Shanghai Medical University and Ph.D. in Neuroscience from Mount Sinai School of Medicine in New York.

**Emerald Health Pharmaceuticals****JIM DEMESA**

Chief Executive Officer

Dr. DeMesa is a former practicing physician and has 29 years of experience in biotech leadership, product development, clinical and regulatory management, and partnerships with pharmaceutical, biotech, and medical device companies. He has led the advancement of product development from preclinical to clinical development, regulatory approval, and commercialization. He is the former CEO of two public biotech companies and currently serves as director for two biotech companies. Dr. DeMesa received BA in Chemistry, M.D., and M.B.A. degrees from the University of South Florida.

**Abbvie Ventures****JOHN GUSTOFSON**

Managing Director

John Gustofson is a Managing Director of AbbVie Ventures and invests across AbbVie's therapy areas of Immunology, Oncology, and Neuroscience. He currently serves on the Board of Ribometrix and is a Board Observer for Disarm Therapeutics. Prior companies include Calimmune, Exicure and Kala Pharmaceuticals.

Prior to joining AbbVie, John worked at AstraZeneca as a Director of Strategic Partnering and Business Development focused on oncology licensing. John has 20+ years professional experience as a bench scientist and in various roles of market and business development. In addition John has worked in numerous biotechnology companies including Altus Pharmaceuticals, Therion Biologics, Boston Life Sciences and Ribozyme Pharmaceuticals. John also spent approximately 4 years in strategy consulting to the life sciences industry.

He holds a Master Degree in Molecular Biology from the Miami University and an MBA from the Boston University.

**ReNeuron Group Plc.****JOHN SINDEN**

Chief Scientific Officer

John Sinden is Chief Scientific Officer of ReNeuron. Prior to co-founding ReNeuron and becoming its first employee, he was Reader in Neurobiology of Behaviour at the Institute of Psychiatry at Kings College London. John graduated in Psychology from the University of Sydney and completed a Ph.D. in Neuroscience from the Université Pierre et Marie Curie at the Collège de France. He subsequently held post-doctoral appointments at Oxford University and the Institute of Psychiatry prior to joining the tenured staff of the Institute in 1987. John has Honorary Professorships at the UCL School of Pharmacy and the University of Exeter Medical School. At UCL, he co-founded with James Phillips and is CEO of the UCL spinout Galign Ltd, which is making engineered neural tissue. John has over 140 scientific publications and book chapters and is inventor in over 10 issued patent families. He holds Fellowships of the Royal Society of Medicine and the Royal Society of Biology and is a member of the Expert Working Group on Cell and Gene Therapies for the Bioindustry Organization BioSafe Committee.

**Arx Bioscience Plc.****JONATHAN TOBIN**

Investment Director

Jonathan specialises in biotechnology investments. He currently sits on the boards of Artios Pharma and Atox Bio, and has a Board Observer position at Mitoconix. Prior to joining Arx Bioscience, Jonathan spent five years at Imperial Innovations, where he was a Principal in the Healthcare Ventures team. He was involved with the formation and investment in a number of early-stage companies, including Inivata, Auspherix, Abingdon Health, Cell Medica, and Psi-oxus. Jonathan worked at MRC Technology, sourcing and evaluating new small molecule and antibody drug discovery projects. He has a first-class degree in Biology from the University of Oxford, a PhD in Molecular Medicine from UCL, carried out postdoctoral research at the Cancer Research UK London Research Institute (now Crick Institute), and published research in journals including PNAS, New England Journal of Medicine and Nature Genetics. Jonathan also has an MBA with distinction from Imperial College, and is a Trustee of the Autism Research Trust.

**LSP****JÖRG NEERMANN**

Partner

Jörg Neermann, PhD, joined LSP in 2007 as Partner. Jörg's prime focus and responsibility within LSP is to invest in unlisted securities. Prior to joining LSP, Jörg was the Managing Director of Deutsche Bank's DVC, where he ran its healthcare investment franchise. Previously, he worked at Atlas Ventures in Germany where he also invested in the healthcare sector. Jörg brings a strong scientific background and hands-on finance and investment expertise to the LSP team. He has been appointed a Director at a large number of companies, all of which he has helped with his scientific expertise, biotechnology experience and global networks. Among others, Jörg is currently a Director at Probiobio, a German biotech company that went public on Euronext Amsterdam in 2014 and is active in the development of novel, disease modifying therapeutics against Alzheimer's disease. Jörg holds a Master's degree and a PhD in Biotechnology from the Technical University in Braunschweig and MIT in Cambridge, US. He also studied economics at Harvard Business School, US.

**Edison Investment Research Ltd.****JUAN PEDRO RODRÍGUEZ SERRATE**

Healthcare Analyst

Juan joined Edison's Healthcare team in April 2016. A veterinarian by training, he has held business positions in the healthcare sector over the past 12 years.

Juan has collaborated with independent equity research firms, specialising in fundamental analysis and valuations. For more than six years, he co-managed a seed capital fund in Spain that invested in biotech start-ups and projects. Earlier in his career, he was a research fellow at the Yale University School of Medicine. He has a Master's degree in biotechnology, as well as an MBA from IESE Business School.

**Apogenix AG****JUERGEN GAMER**

Vice President Business Development

Juergen Gamer joined Apogenix AG as VP, Business Development in January 2006 responsible for partnering and licensing activities. Throughout his career, Juergen built a successful track record of transactions including alliances, licensing, and M&A agreements with major pharmaceutical and biotechnology companies in the US, Europe, and China.

From 2000 to 2005 he worked for Graffinity AG / Santhera Pharmaceuticals AG as VP, Business Development and Project Management acquiring deals and leading alliance management. In the years from 1998 to 2000 Jürgen Gamer served at Clontech Lab. Inc., USA as Head of Business Development Europe where he was responsible for the licensing business in Europe. His industrial career started at BASF Pharma from 1995 to 1998 in the life science department. He obtained his Ph.D. in 1995 from the "Zentrum für Molekulare Biologie" Heidelberg (ZMBH) at the University of Heidelberg.

**Meck KGaA****KIA MOTESHAREI**

VP &amp; Global Head, Business Development, Neurology &amp; Immunology

Kia Motesharei is Vice President, Global Head Licensing & Business Development, Neurology & Immunology at EMD Serono (Merck outside the US and Canada). He is a member of Franchise Leadership Team and is responsible for all partnering and licensing transactions within the Neurology & Immunology Franchise at Merck KGaA. Prior to EMD Serono, Kia was Vice President of Business Development & Alliance Management at Dyax, a biopharmaceutical company specializing in rare disease. Previously, Kia managed the US operation of Genfit - a French biotech company - in Cambridge and led its global business development as the company's Chief Business Officer. Prior to Genfit and over the past 20 years, he has worked for multiple private and public biotech companies with increasing levels of responsibility in R&D, New Technologies, Technical Marketing, Product Management, Business Development and Alliance Management.

Kia has a successful track record of transactions which include strategic alliances, product and technology licensing, distribution, divestitures, and M&A agreements with major pharmaceutical and biotechnology companies in the US, Europe, Japan, China, LATAM, and Middle East. In addition, he has been involved in a number of financing activities.

Kia received his B.A. in Chemistry from The Colorado College and his Ph.D. in Organic Chemistry from University of California, Los Angeles. He completed his postdoctoral training at The Scripps Research Institute as an NIH Fellow.

**Pfizer, Inc.****LASZLO KISS**

Executive Director, Pfizer Ventures

Laszlo Kiss PhD is Executive Director, WRD and Principal at Pfizer Ventures. Laszlo is responsible for identifying, evaluating, making and managing equity investments aligned with the future directions of Pfizer, with a current emphasis on neuroscience.

Laszlo was previously the Global Head Neuroscience, External Science and Innovation, where he was responsible for driving the overall in-licensing objectives, strategies and tactics for growth of the company's neuroscience therapeutic area. Laszlo has over 20 years of drug discovery, development and management experience. He has a successful track record in leading CNS, CV and Rare Disease drug discovery programs from early exploratory research through clinical development. Prior to joining Pfizer, Laszlo held a variety of roles at Bristol-Myers Squibb, Essen Biosciences, and Merck & Co.

Laszlo earned his BS in Biology and PhD in Physiology and Neurobiology from the University of Connecticut.

**Boehringer Ingelheim International GmbH****LAURA CORRADINI**

Deputy Global Head BD&L, CNS

Dr. Laura Corradini received her degree in medicinal chemistry and technology, and qualified as Pharmacist at the University of Milan (Italy). Subsequently, she obtained her PhD in biotechnology at the same University.

Dr. Corradini worked for more than ten years in preclinical research at Schering-Plough Research and Development (R&D) and Pfizer R&D in the field of neuroscience and chronic pain, respectively. Since joining Boehringer Ingelheim (BI) in 2009, she has held several positions in R&D as CNS Pharmacologist for pain and ophthalmology.

Dr. Corradini currently acts as Deputy Global Head of Business Development & Licensing CNS at BI. She is responsible for search and evaluation of partnering opportunities in the therapeutic area CNS and is co-chairing BI's cross-functional CNS Licensing Advisory Team.

The strategic partnering focus of Dr. Corradini and her team is novel therapeutic approaches to treating neuropsychiatric disorders.

**Cukierman & Co. Life Sciences****LAURENT CHOPPE**

Managing Partner

Laurent leads Cukierman & Co. Life Sciences since 2008 and has been involved in more than 80 medtech and biotech corporate finance transactions and advisory assignments for the Cukierman group. His team works worldwide with venture-backed and middle market companies for fund raising, licensing deals and M&A transactions as well as strategic projects for key life sciences industry players.

Laurent brings an extensive international life sciences experience in managing multifunctional teams and setting up new businesses in pharmaceuticals, medical devices, biotechnology, nutraceuticals, animal health and direct-to-consumer markets.

After a veterinary practice and a new venture management experience, he worked 10 years in Schering-Plough (today Merck & Co.) in marketing positions in dermatology, allergy, respiratory and animal health in France, General Manager in Israel and Vice President, Virology, Oncology and Cardiology in Canada. He then served 4 years as International General Manager at Bellus Health (ex-Neurochem, NASDAQ & TSE, dedicated to Alzheimer's disease and AA amyloidosis).

Dr. Choppe is a Doctor of Veterinary Medicine of the University Paris XII, laureate of the École Nationale Vétérinaire d'Alfort, CES of Veterinary Ophthalmology and earned a MBA from INSEAD (Fontainebleau, France). He is married, father of 3 and lives in Lausanne (Switzerland) and Tel Aviv (Israel).

**Takeda Pharmaceuticals International Co.****LOÏC VINCENT**

Head Oncology & Immunology Research Partnerships

Oncology Scientist with international academia/biotech/pharma industry experience, Loïc is a Pharmacologist by initial training with a PhD received in 2003 from the University of Rouen, France. During his thesis, Loïc worked in collaboration with Bayer Pharma and received the Young Scientist Award from the Bettencourt-Schueller's Foundation for his work. Loïc did a post-doctoral fellowship in Oncology at Weill Medical College of Cornell University in NY, where he worked in collaboration with ImClone Systems & OxiGene. Loïc was then appointed Head of Pharmacology at Endotis Pharma before joining Sanofi as Head of Pharmacology for Sanofi Oncology business unit in 2009. In 2013, Loïc was given the responsibility to build & lead the Immunotherapy Strategy & Execution Team dedicated to shape and implement a strategy for Sanofi to enter the field of immunotherapy, and was then appointed Head of Oncology External Innovation.

Loïc joined Takeda in 2016 and is global Head of Oncology & Immunology Research Partnerships.

Loïc is author and co-author of 33 scientific papers and 45 poster/oral presentations.

**Locust Walk****LUBOR GAAL**

Senior Vice President, Head of Europe

Lubor Gaal, PhD is Senior Vice President and Head of Europe at Locust Walk, a global life science transaction firm. The firm's integrated approach across capabilities, geographies, and industry segments delivers the right process, products, partners, and sources of capital to get the right deals done for biopharma and medtech companies. Lubor is responsible for securing and executing in and out-licensing, M&A and financing transactions for European biotechnology and pharmaceutical companies.

Lubor has extensive international business development experience having worked for biopharma companies in Europe and the USA for more than 20 years. Prior to joining Locust Walk, he was the Head of External Innovation and Licensing and a member of the R&D Management Committee at Amiral. From 2006 to 2015, Lubor held various senior BD positions at Bristol-Myers Squibb such as Global Head of Fibrosis, Neuroscience, Immunoscience and Head of Europe, Search and Evaluation. Before that, he held C-suite and executive management roles at CNS company Neuro3d in France and for Immuno-Oncology company Vectron Therapeutics AG in Germany. In the US, Lubor was the Head of CNS and CV Licensing for Schering AG (now Bayer) in New Jersey, USA and advised and transacted for biotechnology and pharmaceutical companies at Burrill & Co. in San Francisco, California.

Lubor has a B.Sc. in Neuroscience from the University of Sussex in the UK and a Ph.D. from the University of California at Berkeley, USA.

**Recordati S.p.A.****LUCA BOLLIGER**

VP Corporate Licensing

Luca Bolliger studied biochemistry at the ETH in Zürich and completed his undergraduate studies with a Master in Immunology. He graduated at the Biocenter in Basel in biochemistry, and then became Member of the Basel institute for immunology. He then joined the pharmaceutical industry as a Global discovery portfolio manager in the Pharma Strategy Unit at Hoffmann-La Roche Ltd. He then pursued his career in the financial industry as a Fundamental analyst at BT&T asset management, and as a freelance consultant. He established Biopolo Ticino where he also participated in the creation of the Swiss marketing platforms Swiss Biotech and Swiss Medtech before becoming Director Business Development at Actelion. Luca Bolliger joined Recordati from Novimmune where he was director Business Development.

**Stalicia SA****LYNN DURHAM**

Founder &amp; CEO

Lynn is a biotech entrepreneur and the founder of STALICLA SA. Her life long involvement with the Autism community has brought her to develop a unique patient centric vision of Drug Development to address the unmet medical needs of current and future patients with Autism. She has developed a first in class patient centered ASD phenotyping algorithm by partnering with Information Data Scientists.

She then launched STALICLA SA in May 2017 in order to kick-start personalized medicine in ASD. Fostering on her networks within the Neuroscience research community and pharmaceutical industry, she aims to rapidly position STALICLA SA as a disruptive industry challenger. She is leading STALICLA's ongoing IP strategy with world class IP councils in order to support STALICLA's fast paced growth objectives. Lynn lives in Geneva, Switzerland. She has extensive experience in Business development and has worked in the past for the World Economic forum, venture capital start-up promoting initiatives in the Lemanic area of Switzerland and more recently as a neuroscience and oncology focused medical fundraiser. In this role, she has secured extensive financing resource for major translational initiatives.

Lynn holds a master's degree in economic history and another in corporate communication. She is currently finalizing a post graduate degree in Drug Discovery and Clinical Development at the Faculty of medicine of the University of Geneva.

**AstraZeneca BioVentureHub AB****MAGNUS BJÖRSNE**

Chief Executive Officer

Dr Björsne graduated at the University of Lund in 1989 and took his post graduate studies at Stockholm University where he did his PhD on Medicinal Chemistry targeting the HIV protease enzyme. Dr Björsne joined Astra Hassle in 1995 and worked in the preclinical Cardiometabolic unit. From his period in this field Dr. Björsne is the inventor of a series of compounds which have advanced to phase 2 clinical trials. After holding a series of managerial positions within the Cardiovascular Discovery Research Management, Dr Björsne moved to the Strategic Planning & Business Development organisation in 2006 where he has been leading the Cardiovascular Business Development team involved in the search, evaluation and transaction of M&As and licensing deals. Since 2014 Dr Björsne is leading the implementation of AZ BioVentureHub - a novel approach to open innovation which allows smaller Biotechs and academic groups to work in close proximity to the skills and capabilities that resides within big pharma.

**Biophytis SA****MANFRED HORST**

Business Development Officer

Studied medicine in Munich, Montpellier, London.  
Board-certified specialisation in Allergic Diseases and Immunology MBA INSEAD.  
30+ years experience in pharmaceutical and healthcare industry, of which 17 with Merck & Co./MSD Business Development since 2004. Currently with Paris-based Biophytis as BD Officer.

**Quan Capital****MARIETTA WU**

Managing Director

Dr. Marietta Wu is Managing Director of Quan Capital, a life sciences venture fund with offices in China & US, and deep expertise in cross-border value creation and global investments. She is a founding member of Zai Lab and served as COO of the company prior to Quan Capital. Zai Lab is a NASDAQ listed company widely recognized as a leader in bringing innovative and transformative medicines to China. Over the past decade, Dr. Wu has been active in cross-border ventures and value creation in the life sciences industry. She was Managing Director at Burrill & Company, leading Burrill's investments and operation in Greater China, focusing on venture capital investing in China and Taiwan related life sciences opportunities. She was a board member of JHL Biotech (TWEM: 6540), Taiwan Liposome Company (GTSM: 4152) and General Biologics Corporation (TWEM: 4117). She also served as acting COO of Waterstone, a specialty pharmaceutical company with key operations in China. Dr. Wu is a frequent speaker and author on China and Taiwan life sciences topics, and a founding member of the China Healthcare Investment Conference. Prior to her focus on healthcare investments and company building, Dr. Wu was Director of Strategy at Edwards Lifesciences. She also held various financial and business development positions at Eli Lilly & Company.

Dr. Wu received her medical degree from Shanghai Jiaotong University School of Medicine (formerly Shanghai Second Medical University), a Ph.D. in Medical Sciences from Medical College of Ohio, and an MBA from the University of Michigan Ross School of Business.

Dr. Wu serves on the board of Zai Lab Limited (NASDAQ: ZLAB), Kira Pharmaceutical, Crescendo Biologics, Qiagen (Suzhou) Translational Medicine Co., Ltd., and Jing Medicine Technology.

**Dyadic International, Inc.****MARK EMALFARB**

President &amp; CEO

Mark A. Emalfarb is the founder of Dyadic. He has been a member of Dyadic's board of directors since October 2004 and has served as its Chairman as well as President and Chief Executive Officer from October 2004 until April 2007 and from June 2008 until the present.

Since founding Dyadic in 1979, Mr. Emalfarb has successfully led and managed the evolution of Dyadic from its origins as a pioneer and leader in providing ingredients used in the stone-washing of blue jeans to the discovery, development, manufacturing and commercialization of specialty enzymes used in various industrial applications and the development of an integrated technology platform based on Dyadic's patented and proprietary C1 fungal microorganism.

Mr. Emalfarb is an inventor of over 25 U.S. and foreign biotechnology patents and patent applications resulting from discoveries related to the Company's patented and proprietary C1 fungus, and has been the architect behind its formation of several strategic research and development, manufacturing and marketing relationships with U.S. and international partners.

Mr. Emalfarb earned his B.A. degree from the University of Iowa in 1977.

**Aglaia BioMedical Ventures****MARK KRUL**

Partner

Mark has been involved in anticancer drug development since 1993 and has a background in molecular biology and immunology. Before founding Aglaia BioMedical Ventures in 2003 he was Program Director of the NDDO Research Foundation. He held several positions at NDDO Oncology BV (formerly the EORTC New Drug Development Office) with respect to oncology drug development strategies (1997-2002). From 1993 till 1997 Mark has been Research Manager of the European Cancer Center and headed the Department of Molecular Virology at the National Institute of Public Health and Environmental Protection from 1989 till 1993.

The Fund Manager - Aglaia BioMedical Ventures - is currently investing from its second fund: Aglaia Oncology Fund II.

**Complix NV****MARK VAECK**

Chief Executive Officer

Mark Vaeck has more than 30 years of experience in the biotech and pharma industry and has raised close to €100 million in equity financing for his companies.

In 2008, he co-founded Complix and was appointed CEO in May 2010. Prior to this, Mark was the founding CEO of ActoGeniX (Belgium) from 2006 until 2010.

He was also the founding CEO of Ablynx (Belgium) from 2001 until 2006. Before joining Ablynx, Mark was COO of Ceres Inc (US), a NASDAQ listed company developing innovative technologies for biofuel production.

From 1987 to 1998, he held several business development and general management positions in the biotech and pharma industry, including at UCB, Chiron, Keygene and PGS.

Mark holds a PhD in Immunology from the Free University of Brussels.

**BioMedPartners AG****MARKUS HOSANG**

General Partner

Dr. Markus Hosang is a General Partner and Managing Director at the life sciences venture capital firm BioMedPartners in Basel. He has strong experience and broad knowledge in strategic and operational aspects of the VC business, as well as in pharmaceutical and diagnostics R&D. Before joining BioMedPartners, Dr. Hosang was a Venture Partner at MPM Capital, where he managed their European office and was co-responsible for their European deal flow. Previously, at Roche in Basel, he held several senior management positions of increasing importance in its global Pharma R&D organization, and was directly involved in major strategic transactions, including the acquisition of Genentech. Dr. Hosang obtained his Ph.D. in Biochemistry from the ETH Zurich. He serves on the boards of several biotech and medtech companies, many of which have already been exited highly successfully.

**Novartis Pharma AG****MARKUS KALOUSEK**

Head of Pharma Search &amp; Evaluation, Global BD&amp;L

Markus is Global Head of Search & Evaluation for Novartis Pharma BD&L.

He has 20 years leadership experience in various countries and functions (BD&L, M&A, Drug Development), with proven track record of successful development and in-licensing of innovative drugs. He has been key to developing one of Novartis' most successful drugs ever, has built up a development organization abroad and has done eleven major transactions.

Prior to working at Novartis, Markus had roles of increasing responsibility in small and mid-sized Biotech and Pharma companies.

Before joining the Pharma industry, he studied Biochemistry, Molecular Biology & Pharmaceutical Medicine and did his PhD and PostDoc in Oncology research.

**Merck KGaA****MATTHIAS MÜLLENBECK**

Director Global Oncology L&amp;BD, Global BD &amp; Alliance Management

Dr. Matthias Müllenbeck is Director Global Licensing & Business Development at Merck Biopharma, responsible for leading strategic partnering initiatives in the field of oncology and immuno-oncology.

Throughout his career at Merck, Matthias concluded successfully negotiations on various strategic partnerships for asset-, technology-, and diagnostic-licensing deals.

Matthias holds a PhD in immunology from the Humboldt-University of Berlin. He worked during this time as a scientific project leader at the Max-Planck Institute for Infectionbiology Berlin, Germany, and the Albert-Schweitzer Hospital in Lambaréné, Gabon. He is married and lives in Frankfurt.

**Valor Management SA****MICHAEL FARLEY**

Director

Michael founded Valor Management in 2002, a business advisory servicing life science companies and investors in global markets. Prior to Valor, Michael managed technology and investment programs for the Canadian diplomatic service. He holds a PhD in the Philosophy of Science from the Université de Montréal (1986). Michael is fluent in several languages.

**NETRIS Pharma****MICHAEL MOTZ**

Chief Business Officer

Michael has more than twenty years of experience in the pharma and biotech industry and serves currently as the Chief Business Officer of Netris Pharma SA, a Lyon based clinical stage oncology biotech company. Prior to Netris, Michael served as CEO of Algobate AG, which was partnered with a European specialty pharma group as well as in Senior Business Development Leadership functions at Zealand Pharma, Roche, Novartis/Sandoz and ALTANA Pharma. Michael is a chemist by education and did his PhD in protein-protein interactions at the Max Planck Institute and at LION Bioscience AG.

**Metys Pharmaceuticals AG****MICHAEL SCHERZ**

Founder &amp; CEO

Michael Scherz, PhD is the founder and chief executive officer of Metys Pharmaceuticals AG. The company is developing MP-101, a non-sedating, orally-active allosteric modulator of glutamate signaling, for the management of neuropathic pain. Dr. Scherz is a drug development and discovery specialist, with extensive experience in pharmaceutical project management after more than 25 years in central nervous system, cardiac, and immunological pharmacology. Dr. Scherz holds a PhD in synthetic-medicinal chemistry from the University of Oregon for his work on the design and synthesis of novel NMDA-type glutamate-gated ion channel blockers. During his post-doctoral training at F. Hoffman-La Roche in Basel, he elaborated novel glycine-site modulators of NMDA receptors. He advanced to acquire department head responsibilities in cardiac research at Procter & Gamble Pharmaceuticals in Cincinnati, before being invited to become a member of the drug discovery management team at Actelion Pharmaceuticals in Allschwil. He assumed the responsibilities of global development team leader for pharmaceutical development projects at the preclinical, Phase I, Phase II and pre-Phase III stages in the fields of calcium channel blockers, orexin receptor antagonists, and sphingosine-1-phosphate modulators. Dr. Scherz holds a deep respect and admiration for the drug discovery sciences and enjoys the challenge of positioning potential new drugs into the available therapeutic armamentarium to plan their clinical development.

**Pharmaleads SA****MICHEL WURM**

VP, Medical Affairs, Strategy and Business Development

Michel Wurm, MD, has developed numerous drugs since 30 years, in many therapeutic fields (cardiovascular, metabolism, neurosciences, dermatology, vaccines and gastro-intestinal diseases, etc.). He has worked in various environments running both development and business development activities: International Project Manager at Sandoz from 1988 to 1992, managing operations and BD in the CRO FDM from 1992 to 1996, head of worldwide development at Galderma, founder and CEO of the European SMO ProTest, head of development and BD of the Biotech company Imaxio. He joined the Paris-based company Pharmaleads in 2006, developing both Dual ENKephalinase Inhibitors, the painkillers PL37 and PL265 through pre-clinical and early clinical phases. At Pharmaleads, he is now VP, Medical Affairs, Strategy and BD.

**Phanes Therapeutics, Inc.****MING WANG**

President &amp; CEO

Dr. Ming Wang is Founder, President and CEO of Phanes Therapeutics, Inc. based in San Diego and Phanes Biopharmaceuticals based in Songshan Lake, Guangdong, China. The companies focus on drug discovery and early development to treat cancer and metabolic complications. Ming was formerly Vice President and Disease Area Leader of Diabetes/Metabolism in Janssen, the pharmaceutical sector of Johnson & Johnson, with global responsibility for the diabetes portfolio (from discovery stage to phase 2). Ming was also the champion in formulating a strategy for NASH (non-alcoholic steatohepatitis) and other metabolic disease areas for J&J. Previously, Ming was President and Chief Operating Officer and a member of the Board of Directors of Gan & Lee Pharmaceuticals, a biotech pioneer in China focused on insulin-based therapies where he helped grow combined annual sales to ~\$100 million in China, Latin America and Southeast Asia. He also led the company to expand their operations to the US, which led to the initiation of clinical trials for their biosimilar drug insulin glargine. Prior to that, Ming was Executive Director and Head of Diabetes Research at Amgen where he headed a group of ~50 scientists located in Amgen's headquarter (Thousand Oaks) and San Francisco, working on developing novel therapies for metabolic diseases. Before joining Amgen, Ming championed drug discovery programs in cardiovascular and metabolic diseases and managed corporate partnerships in Parke-Davis, Pfizer and Pharmacia.

Ming served on multiple advisory boards, including the Scientific Advisory Board (SAB) of Amgen Ventures. He is a frequent organizer and speaker of biotech and pharma conferences and has 59 publications and a book entitled "Metabolic Syndrome: underlying mechanisms and drug therapies" (publisher: John Wiley & Sons, Inc.). He is an Associate Editor of Frontiers in Experimental Pharmacology and Drug Discovery. He holds a PhD in Biochemistry and a MBA in General Management.

**Pfizer, Inc.****NATHALIE TER WENGEL**

European Head External R&amp;D and Innovation

Nathalie ter Wengel, a medical doctor, is the European Head Global Scouting External Science and Innovation at Pfizer, where she is responsible for establishing new collaborations and exploring licensing and other corporate development opportunities across all therapeutic areas. She has an international background and a broad knowledge in the medical field, having worked in the hospital with extensive experience in internal medicine. Nathalie started her commercial career as European Medical Manager at Pfizer, where she successfully led ambitious international projects, combining a business perspective with her medical knowledge. It was this experience, coupled with her father's illness, that convinced her of the urgent need for change in the pharmaceutical industry. Consequently, she started up a company called my-Tomorrows focused on compassionate use, and served as Chief Medical Officer before joining Galapagos as Business Development Director, where she played a key role in the very successful NASDAQ IPO and in partnering filgotinib.

**Silicon Valley Bank****NOOMAN HAQUE**

Director of Life Sciences

Nooman Haque is the Director of Life Sciences with Silicon Valley Bank's UK Branch. He leads a team dedicated to supporting early, growth-stage and established businesses in all sectors of life sciences. Nooman is responsible for developing new relationships, identifying lending opportunities and working with the global life sciences team to support companies with all aspects of their business. He is actively involved within the sector, sitting on the BIA's Finance and Tax Committee and is a frequent participant on panel and seminars, and writes frequently on the sector. Nooman joined Silicon Valley Bank from a venture capital firm in London and previously ran a sovereign wealth fund in Saudi Arabia largely focused on healthcare. His background includes strategic and financial advisory, debt and equity structuring and investment banking. Nooman has a Bsc in psychology and Msc in economics, both from the University of London, and an MBA (finance) from Imperial College. He is a member of the British Psychological Society.

**Boehringer Ingelheim International GmbH****PAOLA CASAROSA**

Corp. VP of Therapeutic Alliances &amp; Strategic Partnerships

Paola Casarosa received a master degree in medicinal chemistry at the University of Torino, Italy, and a Ph.D. in molecular pharmacology, at Vrije Universiteit in Amsterdam. After a Post-Doc experience at Bichat Hospital in Paris, she joined Organon NV/ Schering Plough, as laboratory head in the therapeutic area of Rheumatoid Arthritis. Since 2007 Paola has been working in Boehringer Ingelheim, where she covered different positions within Research and Development for respiratory indications and then within the Business Development & Licensing group, as global head of Licensing for Respiratory Diseases. During 2012 she took over additional responsibilities in the area of PM Strategy and Portfolio-management. As of June 2013, Paola heads Business Development & Licensing.

**Gimv****PATRICK VAN BENEDEN**

Partner, Healthcare

Patrick Van Beneden joined Gimv in 1985 and has built a successful track record in life sciences, both in early and late stage investments and exits (Devgen, CropDesign, Plexxikon, Endosense).

He is currently representing Gimv on the boards of Fire1, JenaValve, Complix, AgroSavfe, G-Therapeutics and FlandersBio and holds an observer seat at EndoStim. Former board seats include Innogenetics, Crucell, Hypnion (acquired by Eli Lilly), CropDesign (acquired by BASF), Astex and Ablynx.

Patrick has a degree in financial sciences from Vlekho in Brussels.

**Bird & Bird LLP****PAUL HERMANT**

Partner

Paul Hermant is a corporate & finance partner at Bird & Bird LLP, specialised in the life sciences sector and based in Brussels. He heads the firmwide corporate life sciences group. He assists clients in their corporate and financial transactions and provides the full range of advice in these fields. He has particular expertise in mergers and acquisitions, private equity, venture capital, joint ventures, strategic alliances, securities offerings, take-over bids, as well as project and acquisition finance. Paul also represents clients in corporate and financial litigation, including shareholders disputes, directors' liability and cases relating to financial products and services.

He graduated from the University of Brussels (Master in Law 1988; Master in Business Law 1989) and from the Solvay Business School (Master in Business Administration 1992). He joined Bird & Bird LLP in 2000, coming from Loeff Claeys Verbeke (now Allen & Overy).

He has written and spoken widely on corporate and financial law topics and teaches at the University of Brussels. He also serves on the Board of the Solvay Business School Alumni.

**MRL Ventures Fund****PETER DUDEK**

Partner

Peter has over 10 years of experience in the life science industry extending across research, consulting, corporate venture and traditional venture capital. He is currently Partner at MRLV. He has been involved in investments across a broad range of life science companies including: Middle Peak Medical [sold to Symetis/Boston Scientific], Atopix [sold to Chiesi], Optinose [NASDAQ:OPTN], Prosonix [sold to Circassia], iOmx, Imevax, Oxagen and Vasopharm. He is currently responsible for the MRLV investment in Carisma.

Prior to MRLV, he was a Principal with Wellington Partners, a Munich and London based European venture fund with more than \$1B under management. Before this he held roles at Entrepreneurs Fund and at the corporate venture arm of Novartis. He also consulted for several European venture-backed biotechnology startups. In his prior life as a scientist, Peter was a post-doc at the University of Oxford, obtained his Ph.D. from the University of Geneva and a B.Sc. (Hons) from the University of British Columbia, and conducted research at the BC Centre for Disease Control.

**Herantis Pharma Plc.****PEKKA SIMULA**

Chief Executive Officer

Pekka Simula is the CEO of Herantis Pharma Plc and previously e.g. founding CEO of Oncos Therapeutics and Project Director with CRF Health. He also served as board member of Oncos from 2009 until the company's merger with Norwegian Targovax in 2015. Mr. Simula is the Chairman of Finnish Bioindustries and Chairman of the Health and Wellbeing Advisory Board of Business Finland (former Tekes).

**TapImmune Inc.****PETER HOANG**

President &amp; CEO

Mr. Hoang brings over twenty years of investment banking, venture capital, immuno-oncology and public company executive management experience to TapImmune, serving most recently as Senior Vice President of Business Development and Strategy at Bellicum Pharmaceuticals. Previously, as the Managing Director of Innovations at The University of Texas MD Anderson Cancer Center, he headed the new venture formation and development effort for the institution. Before joining MD Anderson, Mr. Hoang was a senior investment banker, most recently as Managing Director and head of healthcare mergers & acquisitions advisory for CIT Group. He has also served in the M&A departments at Oppenheimer, J.P. Morgan, Merrill Lynch, and Deutsche Bank. He earned an M.B.A. with high honors distinction from the Anderson School of Management at UCLA and a B.A. from Yale University.

**MSD****PHIL L'HUILLIER**

Head of Business Development, Europe &amp; Middle East

Phil is Head of Business Development, Europe & Middle East for Merck, Sharpe & Dohme (MSD), based in London. He is a seasoned business development professional with 15+ years' experience in the biotech/pharma industry, in R&D, licensing/partnering, new company formation and M&A. Prior to joining MSD, Phil was an Executive Director at Cancer Research Technology Ltd.

Phil has previously been a director of numerous start-ups including Achilles Therapeutics, Artois Pharma, PsiOxus Therapeutics and BliNK BioMedical. Prior to CRT, Phil headed up global licensing at BioFocus Discovery Ltd, an AIM-listed integrated early stage drug discovery company. Phil holds an MBA, and a PhD in cellular and molecular biology.

**Torrey Partners (Europe) LLP****PING SHEK**

Managing Director

Ping Shek, a Managing Director in Torrey's London office, works on strategic transactions and financings for European companies.

Ping has expertise in cross-border transactions, having worked on deals in more than 25 jurisdictions throughout North America, Europe, Middle East, South Asia, East Asia, Australasia, and Africa.

Before joining Torrey in 2017, Ping helped develop the M&A advisory business at PharmaVentures, where he worked on transactions and strategy assignments in biotech, pharma, pharma services, medical devices, life science tools, and healthcare services worldwide.

Ping was a co-founder of the integrated strategy/M&A execution practice at Monitor Group and played a pivotal role in growing the practice in London, New York and Boston. Earlier, Ping served as an Associate at Lazard in London, where he worked on public takeovers, M&A transactions, IPOs, rights issues, privatizations, and restructurings. Ping began his investment banking career as an Analyst in the M&A Department at Morgan Stanley's London office.

Ping holds an M.A. in physics from Oxford University, as well as an M.B.A. with distinction in advanced corporate finance from London Business School.

**Wellington Partners****RAINER STROHMENGER**

Managing Partner

Dr. Strohmenger joined Wellington in 1997 and became a Partner in 2000, with responsibility for the Life Science portfolio. During his 20 years in venture capital, he has been responsible for the financing of more than 20 portfolio companies, 6 of which were taken public (Actelion ETR:ACT later acquired by Johnson&Johnson for US\$30bn, Wavelight WLT:GR later acquired by Alcon, Noemalife BIT:NOE, Oxford Immunotec NASDAQ:OXFD, Implanet EPA:IMPL and Genkyotex EPA:GKTX), and 8 companies were successfully exited through trade sales (incl. Grandis acquired by Novartis, MTM acquired by Roche, Definiens acquired by AstraZeneca and invendo medical acquired by Ambu). Prior to joining Wellington, Dr. Strohmenger was involved in research work in the fields of cardiovascular physiology and health economics. He holds a Doctor of Medicine and a Master of Economics degree from Ludwig-Maximilians-University, Munich (Germany), and was trained at the Entrepreneurship Center of MIT, Boston (USA).

**ATRIVA Therapeutics GmbH****RAINER LICHTENBERGER**

Chief Executive Officer

Energetic, results oriented and accomplished life science executive, with over 30 years' international experience in senior appointments in biotech, biopharmaceutical & life science companies. Demonstrated history of successful leadership in large multinational & small emerging companies with cutting edge technologies.

Highly experienced in setting-up or spinning-off project- or technology-focused biotech and life science companies and in establishing high-performance teams to set and execute business plans, as serial entrepreneur. Fully versed in attracting venture capital, in excess of 40 Mio. EUR, from seed to clinical-stage growth financing, with extensive & relevant networks. Successfully managed organizational growth and re-structuring of technology-based and service companies.

History of successful negotiation and deal making with extensive experience in technology and product acquisitions and divestments for biotech and pharmaceutical industry (over 100 million EUR in upfront deal and multiples in pending milestones and royalties).

**Kurma Partners****REMI DROLLER**

Managing Partner

Master in Molecular Biology (Paris VI) and Master in Finance and Innovation Management (Masternova - AgroPariTech). Started at CDC Innovation from 2000 to 2003, later joining AGF Private Equity (now Idinvest Partners) where he developed the investment activity in the life sciences and made investments such as Novagali Pharma (listed on Euronext and acquired by Santen) Prosensa Therapeutics (listed on Nasdaq and acquired by Biomarin) Vivacta (acquired by Novartis), IntegraGen (listed on Alternext) Onxeo (listed on Euronext). Rémi joined Kurma Partners in 2010 and is in charge of investments in AM Pharma (The Netherlands), Orphazyme (Denmark), Oxthera (Sweden), Stat Diagnostica (Spain), Zealand Pharma (Denmark) and Dynacure (France).

**Oryzon Genomics S.A.****ROGER BULLOCK**

Chief Medical Officer

Dr. Bullock is CMO of Oryzon Genomics, Spain. After 30 years of clinical trials and research he moved to the industry in 2017 to help deliver the first epigenetic programme in CNS disorders. He served in senior management positions in the UK NHS and has over 100 publications, as well as frequent international conference appearances.

**MGC Pharma Pty.****RON LIPSKY**

Vice President, Business Development & International Relations

As the business development director of a leading Medical Cannabis company in Israel during the formative days of the Medical Cannabis Industry, Mr. Lipsky has experienced many of the growth pains of this emerging market. As VP of Business Development at MGC Pharmaceuticals (asx: mxc), he is closely engaged in several countries around the world in the implementation of Phytocannabinoid Pharmaceutical legislation, creating pipelines for distribution, education, as well as product development for specific indications and markets. He brings a history of production and journalism to his position, as well as a love for human engagement and benefitting global health.

**Mymetics SA****RONALD KEMPERS**

President & CEO

Joined Mymetics in 2009 to restructure the Company and was appointed CFO in 2010 and became President and CEO of Mymetics Corporation in November 2012.

Mr. Kempers is a senior business leader and turn-around specialist, with over 20 years of international business management, business development and finance experience with leading global corporations (Hewlett Packard, Oracle) and medical and IT start-ups. Mr. Kempers has a M.Sc. in Business Administration from the Erasmus University, Rotterdam School of Management and has continued further education with various executive courses, among which at IMD, Lausanne.

**OrbiMed****ROY AMARIGLIO**

Vice President

Roy joined OrbiMed in 2016 and specializes in biotechnology investments in both private and public companies and is also involved with the formation and investment in early stage life companies. Prior to joining OrbiMed, Roy was a Director of Mergers, Acquisitions and Licensing at Bayer Health Care where he was responsible for Health Care transactions. While at Bayer, Roy held several positions of increasing responsibilities in Oncology Marketing and in Business Development.

Roy received his B.A. in Chemistry and Biology from Tel Aviv University and M.Sc. and Ph.D. in Molecular Genetics from the Weizmann Institute in Israel and an MBA in Finance and Healthcare Management from the Wharton School of the University of Pennsylvania.

**Andera Partners****SOFIA IOANNIDOU**

Director

Sofia joined Andera Partners (formerly Edmond de Rothschild Investment Partners) in 2009 and is a Director in the life sciences team. At Andera Partners, she is actively involved in new investment activities as well as in the support of portfolio companies, and currently sits on the board of LogicBio Therapeutics. Previously, Sofia was an Associate Consultant at the Life Sciences team of L.E.K. Consulting in London, and before that, she was a Research Scientist in the Drug Development department of Eyetech Pharmaceuticals, Inc, in Boston. Sofia completed undergraduate studies at the University of Oxford in Molecular and Cellular Biochemistry (2000) and obtained a PhD in Cell Biology from Cancer Research UK / UCL (2004).

**ADOCIA****SAVITA BERNAL**

Strategic Marketing and Corporate Communication Director

Savita Bernal is Director of Strategic Marketing & Corporate Communication – Business Development at ADOCIA.

Savita has over 10 years experience in the pharma and biotech industry in Business Development and Marketing, in France and the UK.

She started her career as a consultant with EY Advisory.

She holds a PhD in Cognitive Science from Ecole Normale Supérieure and Université Pierre et Marie Curie, and a business degree from HEC School of Management.

**Euronext****SØREN BJØNNESS**

Director – Switzerland Representative

Søren Bjønness is Director and Switzerland Representative for Euronext, supporting Swiss Tech companies and tech ecosystem. He started his career in 1988 in the Royal Norwegian Navy, where he became a Second Lieutenant. His career includes environmental management, corporate banking, securitization and management buy-outs at UBS, Private Equity at 3i, corporate incubation at Sulzer, venture capital at New Value, Corporate Finance and Capital Markets at PwC. Søren holds a Degree in Leadership, Organisation, Finance and Economic Policy from the University of Fribourg and completed a doctorate in Leadership and Change in SMEs at the University of Basel.

**Novo Holdings A/S****SØREN MØLLER**

Managing Partner

Søren obtained his MSc degree from the Technical University of Denmark in 1993 and his PhD degree in molecular biology in 1997 from the Technical University of Denmark. In addition, Søren has academic training as postdoctoral fellow at Stanford University School of Medicine.

Prior to joining Novo Seeds, Søren served as global manager of Genomics at Novozymes. Before Novozymes, Søren was CSO and Vice President of R&D at Exiqon A/S. During Søren's tenure, Exiqon completed an IPO and the company was acquired by Qiagen in 2016. Previously, Søren worked in cancer drug development as head of Lead Identification at Bioline and as research scientist at Novo Nordisk.

Søren serves on the Board of Directors of EpiTherapeutics (sold to Gilead), AMRA, Biosyntia, Reaplix and Northsea Therapeutics. Since 2008, Søren has been board member of Danish Biotech (the Association of Biotechnology Industries in Denmark) and DVCA (Danish Venture Capital Association).

**Sunstone Capital A/S****STEN VERLAND**

Partner

Dr. Verland is founding partner at Sunstone Capital. He has more than 25 years' experience as an international executive, entrepreneur and venture investor in the life science industry. Dr. Verland is currently serving as member of Boards of Orphazyme A/S (Nasdaq Copenhagen: ORPHA), Oxthera AB, Anergis SA and Vaximm AG. Previous board positions have included, among others, Rigontec GmbH, Zymenex A/S, F2G Ltd. and Action Pharma A/S.

Prior to co-founding Sunstone Capital, Dr. Verland served as executive and co-owner in a number of biotech companies, clinical and pre-clinical CROs. Dr. Verland began his industry career in the early nineties when he headed a Management Buy-Out of a pre-clinical contract research organisation, which was subsequently acquired by Taconic, Inc, New York, in 2000. In 1998, Dr. Verland participated in the foundation of Synarc Inc., San Francisco (now BioClinica, Inc.), and served as VP, General Manager Europe until 2003. At that time, Synarc was the world's largest central radiology service company dedicated exclusively to global clinical trials. From 2003 to 2007, Dr. Verland operated his own investment company where he founded and invested in several early stage life science companies.

Dr. Verland holds a M.Sc. in Biology and a Ph.D. in Immunology from the University of Copenhagen.

**GamaMabs Pharma SA****Stéphane Degove**

Co-Founder &amp; CEO

Stéphane is CEO and co-founder of Gamamabs Pharma, a clinical-stage immuno-oncology biotech. Gamamabs developed a portfolio of innovative drugs in oncology whose lead compound, GM102, is a first-in-class immuno-enhancer drug in phase II. GamaMabs has also announced in November 2017 a collaboration and license agreement with Medimmune for the development of an ADC.

Stephane is a biotech entrepreneur and has a finance background. Graduated from ESCP Europe (majoring in Finance), he started its career at Sanofi in Finance and was co-founder of Endotis Pharma, a biotechnology company in cancer and thrombosis.

**GlaxoSmithKline****STEWART KAY**

Director, Business Development

Stewart is an experienced business development professional having extensive BD&L experience. He joined GSK in 2008 and is Senior Director Transactions in Worldwide Business Development, Pharma R&D. Stewart started his career at Amersham International (now part of GE) and held various sales, marketing and business development positions in the Life Science and Technology Platforms division. He joined Evotec in 2002 as SVP Business Development for Europe and was part of the operational management team. In 2005 he joined Pharmagene as VP Commercial Development and as a member of the Executive Management team took the company into a merger with Asterand. Stewart holds a Bsc in Biochemistry and a MBA from Warwick Business School.

**Bpifrance****THIBAUT ROULON**

Investment Director, Life Sciences Investments

Thibaut started his career as a scientist in a US biotech company developing cancer immunotherapeutics.

In 2005 he joined Bioam Gestion, a venture capital firm investing in life science companies. In 2010, Bioam merged with Bpifrance Investissement (formerly known as CDC Entreprises), a leading French investment firm investing in SMEs and mid-Tier companies. Bpifrance Investissement manages several funds dedicated to life science investments, including InnoBio. InnoBio is a EUR 173 million venture capital fund with investors such as Sanofi, GSK, Roche, Novartis, Pfizer, Lilly, Ipsen, Takeda and Boehringer-Ingelheim.

Thibaut is in charge of investments in life sciences companies at various stages (Seed, Venture, IPO, PIPE).

He is a graduate of the Ecole Centrale de Paris and holds a PhD from the Pierre & Marie Curie University.

**Addex Therapeutics Ltd.****TIM DYER**

Chief Executive Officer

Since co-founding Addex in 2002, Mr Dyer has played a pivotal role in building the Addex Group, raising CHF284 million of capital, including Addex IPO and negotiating licensing agreements with pharmaceutical industry partners that generated more than CHF55 million in cash inflows. Prior to founding Addex, he spent 10 years with Price Waterhouse (PW) & PricewaterhouseCoopers (PwC) in the UK and Switzerland as part of the audit and business advisory group. At PwC in Switzerland, Mr Dyer's responsibilities included managing the service delivery to a diverse portfolio of clients including high growth start-up companies, international financial institutions and venture capital and investment companies. Mr Dyer has extensive experience in finance, corporate development, business operations and the building of start-up companies. He is a UK Chartered Accountant and holds a BSc (Hons) in Biochemistry and Pharmacology from the University of Southampton, UK.

**Topas Therapeutics GmbH****TIMM JESSEN**

Chief Executive Officer

Timm Jessen is co-founder and CEO of Topas Therapeutics, a biotech company in the field of immune tolerance based in Hamburg.

After studying chemistry and biochemistry in Kiel, Munich and Cambridge/UK he joined Hoechst AG in Frankfurt - the pharma company now called Sanofi. In 1997 he became CSO of Evotec AG and contributed to the company's IPO and the acquisition of Oxford Asymmetry plc.

Since 2004 Timm has been an advisor to start-up companies and investors and founded or co-founded three further biotech companies. Topas emerged from his asset management company Bionamics which was acquired by Evotec in 2014. In March 2016 Topas was spun out of Evotec and received a Series A financing of €18 Mio by Epidarex Capital, EMBL Ventures, Gimv, Boehringer Ingelheim Venture Fund and Evotec.

**Caribou Biosciences, Inc.****TIMOTHY HERPIN**

Chief Business Officer

Timothy Herpin Ph.D., is CBO of Caribou Biosciences where he leads the company's efforts in the areas of strategic partnerships, licensing agreements, and other value creation opportunities. Prior to Caribou, Tim was Vice President, Head of Transactions at AstraZeneca and led a group of business development professionals involved in all aspects of transactions negotiation and execution. Tim joined AstraZeneca in 2011 as Vice-President, Strategic Partnering and Business Development, initially for Neuroscience and subsequently for Oncology. Prior to AstraZeneca, Tim spent eight years in the business development organization at Bristol-Myers Squibb covering both search and evaluation as well as transaction in multiple disease areas. Before his business development career, Tim worked in R&D at Bristol-Myers Squibb, Aventis and Pharmacoepia. Tim grew up in Paris and is a graduate of Ecole Polytechnique in France. He also holds a Ph.D. in organic chemistry from University College London and an MBA in Finance from NYU Stern.

**Eli Lilly and Company****TIMOTHY LUKER**

Sen. Director, Emerging Technology &amp; Innovation, BD

Tim Luker leads Lilly's external advancing innovation process in Europe within Global Corporate Business Development. In this role Tim interacts with numerous external VC funds targeting transformational early stage research across multiple therapy areas and also supports general due diligence and search and evaluation initiatives. He also chairs the internal Lilly venture fund deal flow triage team which ensures the most exciting external science is prioritised.

Tim is an experienced drug hunter with 18 years' experience and is an inventor / author on >60 patent applications and publications. Prior to Lilly he co-founded a successful spin out biotech (Polleo Pharma, acquired 2016); and performed senior roles at Shire pharmaceuticals (Director Exploratory projects, 2011-2014) and AstraZeneca (several R&D and medicinal chemistry roles, 1999-2011), where he led multiple drug discovery projects through to candidate molecules as well as providing input into early development projects and managing medicinal & computational chemistry teams. Many of these projects reached efficacy studies in human.

Tim has a PhD (1995) in chemistry from the University of Southampton, carried out post-doctoral research at Universiteit Van Amsterdam (1996-1999) and is also a Prince2 qualified project manager.

**C-Bridge Capital****TONG ZHANG**

Managing Director

Dr. Tong Zhang is Managing Director at C-Bridge Capital, responsible for sourcing, executing and managing investment in healthcare industry for China and globally. Previously he was VP, head of Corporate BD at WuXi AppTec. In this role he was responsible for strategic partnership and M&A to strengthen WuXi's comprehensive platform supporting R&D and manufacturing for pharmaceutical, medical device, cell and gene therapy, diagnostics and genomics products and services.

Prior to WuXi as head of Business Development for MSD China, he led BD activities for including M&A, investment and commercial partnership. Previously Tong was pan-regional lead for Emerging Market business development team at Merck & Co., with responsibilities for sourcing and executing BD activities across emerging markets and an emphasis on China.

Tong was head of Business Development at EKR Therapeutics, a VC-backed specialty pharmaceutical company in the US, where he led several acquisition, licensing and collaboration deals, valued at over \$150M. Tong also had investment experience as a Director at ESP Equity Partners, a private investment company focused on biopharmaceutical industry in the US and China, and as an equity analyst covering the US pharmaceutical industry for Credit Suisse in New York. Tong worked as a consultant for ISO HealthCare Consulting (now part of the Monitor Group) and Defined Health, leading strategy consulting firms in the biopharmaceutical industry.

Tong received his Ph.D. in Biology from Columbia University and a B.S. degree in Biology from Wuhan University in China. He also performed post-doctoral research at Sloan-Kettering Cancer Center in New York in the lab of Nobel Laureate Dr. James Rothman.

**Abingworth LLP****VANESSA KING**

Venture Partner

Vanessa is CEO of Virion Biotherapeutics, an Abingworth portfolio company developing first-in-class biologics with broad spectrum antiviral activity. Prior to joining Virion, she was President and CEO of Luc Therapeutics, where she led its transformation into a precision medicine neuroscience company with a clinical pipeline. Before that, Vanessa led business development for deCODE Genetics, leading to its acquisition by Amgen in 2012 for \$415 million. Vanessa has also served as Executive Chairman of Tiaki Therapeutics and held senior business development and operating positions at Amgen and Novartis. She has a PhD in Molecular Genetics from the University of Cambridge.

**HalioDx****VINCENT FERT**

Chairman &amp; CEO

Vincent Fert is the founder, chairman and CEO of HalioDx, an immuno-oncology diagnostic company expert in the analysis of the tumor microenvironment, designing and developing a unique range of immune scoring tests, whose first-in-class product is Immunoscore®.

He was formerly member of the board and CEO of Qiagen Marseille and Vice President, Personalized Healthcare Care program Lead for Qiagen NV.

In 1999, he has founded Ipsogen, a company which became in a few years a leader in the molecular diagnosis of leukemia and an Alternext listed company.

Vincent Fert was formerly an R&D lead at Beckman Coulter and Immunotech. Vincent Fert has a degree in immunology.

**Aptose Biosciences, Inc.****WILLIAM RICE**

Chairman, CEO & President

Through a rich blend of leadership roles in industry, government and academic sectors, Dr. Rice has accrued more than 20 years of know-how and forged a diverse set of executive, operational, business development, financial, and product research and development skills. Prior to Aptose, Dr. Rice served as the President, Chief Executive Officer and Chairman of the Board of Cylene Pharmaceuticals, Inc. In that role he led the company's strategic, financing, and business development activities, resulting in the development and sale of small molecule therapeutic programs designed to exploit CK2-mediated pathways and non-genotoxic mechanisms for activating p53 to kill cancer cells. Before Cylene, Dr. Rice was the Founder, President, Chief Executive Officer and Director of Achillion Pharmaceuticals, Inc. He also served as Senior Scientist and Head of the Drug Mechanism Laboratory at the National Cancer Institute-Frederick Cancer Research and Development Center, and served as a faculty member in the division of Pediatric Hematology and Oncology at Emory University School of Medicine. Over the course of his career, Dr. Rice has identified multiple new molecular drug targets, delivered multiple first-in-class drugs to the clinic, and published peer-reviewed findings in Science, Nature, Cancer Cell, Nature Medicine, Proceedings of the National Academy of Sciences, among other prestigious journals. Dr. Rice holds a Ph.D. in Biochemistry from Emory University and was a postdoctoral trainee in the Department of Internal Medicine at the University of Michigan Medical Center.

**Bristol-Myers Squibb****WILLIAM SHEN**

Executive Director, Mergers & Acquisitions

Prior to joining BMS, Dr. Shen was Head of Strategy & Business Development at JHL Biotech, a biosimilar company founded by KPCB and Sequoia Capital. Before JHL, he was a Partner at venBio, a venture capital firm with a model that integrates strategic and financial investing. Prior to venBio, Dr. Shen was an Associate at Johnson & Johnson Development Corporation (JJDC), the venture capital arm of J&J. Dr. Shen started his career at Alexza Pharmaceuticals, a CNS company with an innovative drug delivery platform; he led pre-clinical and early clinical development at Alexza.

Dr. Shen received a PhD in Biophysics from Stanford University and a MBA from the Wharton School of the University of Pennsylvania with dual majors in Finance and Health Care Management.

**Immunomic Therapeutics, Inc.****WILLIAM HEARL**

Founder &amp; CEO

Dr. William Hearl is the founder of Immunomic Therapeutics, Inc. and is an experienced and successful life science businessman and entrepreneur. Dr. Hearl is adept at brokering mutually beneficial partnerships and identifying non-traditional collaborations and investment opportunities.

The advent of the commercial development of LAMP technology came from discussions between Dr. Hearl and Dr. Tom August at Johns Hopkins University. Based on their mutual vision of the value of LAMP, ITI emerged and began operations in 2006. Dr. Hearl's extensive experience in intellectual property management and business development led to the reward of a sub-license of the LAMP technology to Geron Corporation within 30 days of initiating operations and subsequent license agreements, valued at over \$300 million, in 2015 with Japan-based Astellas for next generation allergy vaccines based on the LAMP platform.

Dr. Hearl is also a founder of Capital Genomix, Inc. (CGI), a Maryland-based biomarker and drug discovery Company and served as its first chief executive officer from inception in 2000 to late 2002 when he assumed the role of chief scientific officer. Dr. Hearl raised seed funds and Series A & B funding for CGI (approximately \$5 million in cash/debt). He also acquired the Dynex Technologies division of Thermo Scientific in a leveraged acquisition deal. Dynex was subsequently divested and yielded a remarkable tenfold return to the Company.

Dr. Hearl is also responsible for the acquisition and development of the core technologies of Capital Genomix: GeneSystem320™ was licensed exclusively from MD Anderson Cancer Center and the ImmunoMouse™ was invented by Dr. Hearl. Dr. Hearl also has an established record of scientific productivity over his 20 years of work in the biotech industry. He started his career as a bench scientist at Electro-Nucleonics, Inc. and developed blood based diagnostics for HIV, HTLV-I and Hepatitis C. He later worked at Life Technologies and directed the immunodetection group. Under Dr. Hearl's direction, the lab developed a number of innovative antibody-based detection kits and reagents. He moved into scientific management when he became the director of research and development at Kirkegaard & Perry Laboratories, Inc. in 1994.

Dr. Hearl earned his Ph.D. in biochemistry from the University of Tennessee and B.S. from East Tennessee State University.

**Anima Biotech Ltd.****YOCHI SLONIM**

Co-Founder &amp; CEO

Yochi Slonim is a serial entrepreneur with a track record of over 30 years in software and biotech.

As a Co-founder and CEO, he is driving the company's vision and strategy, fundraising, and partnering.

Prior to Anima, Yochi has built several companies from their early stage, through all stages of product development, marketing, and sales and eventually turned them into successful large exits.

He was a co-founder of Mercury Interactive. As CTO and VP R&D from the company's early days, he created product vision and strategy and led a multi-product organization of 200 developers. After going public and reaching revenues of over \$1B annually, Mercury was acquired by HP for \$4.5B.

As Senior VP of products and marketing for Tecnomatix, a public NASDAQ company, he led a 500 people organization of 4 divisions that generated revenues of \$100m until the company was acquired by UGS for \$230m.

In 2000, Yochi was founder and CEO of Identify. The company reached revenues of \$50m in less than 5 years and was acquired by BMC in 2006 for \$150m in cash.

Yochi founded fwd.me, a unique startup acceleration program where he led a team that worked with over 25 startups in diverse areas and technologies, developing strategy, products and go to market operations while raising multiple rounds of financing from VCs and private investors.

As one of Israel's leading speakers on the subject of startup positioning and company building, several of Yochi's approachable and amusing lectures can be found on Youtube ("Youtube Yochi Slonim").

**Bohe Angel Fund****YUWEN LIU**

Founding Partner &amp; CEO

Founding Partner of BOHE Angel Fund, a 200M RMB fund jointly invested by Wuxi Apptec, Hengrui, Simcere, TigerMed and BGI, etc. This is the first angel fund focusing on healthcare technology-driven start-ups in China, with Xiaodong Wang and Yigong Shi sitting on its scientific advisory board. It has invested into XinKangHe biological, Transcriptic, SmartNuclide, Athelas Therapeutics, CoolLing Biotech, and HighField BioPharmaceutical covering drug discovery, diagnostic and innovative service solutions.

Before she sets up this fund, she was Chairwoman & CEO then executive director of Suzhou Industrial Park Biotech Development Co. Ltd. (BioBAY) for 9 years, when she was also Investment Committee Member for BioVENTURE Fund, and Board Director of Innovent, Admera Health, Chiral Quest, GenePharma, Reproposing and BrightGene, and Chairwoman of Qiagen (Suzhou) Translational Medicine and Suzhou BioTOP Biotech. She joined the company as EVP in 2005, was instrumental in building BioBAY to be one of the fastest growing biotech clusters serving ~400 biotech startup companies.

She started her career as QA Engineer for Capsugel in 1997, then moved up to QC manager, QA/QC manager and BD manager. In 2003, she joined Perrigo as first Chief Representative to set up its China operation

She graduated from China Pharmaceutical University with master degree in Pharmaceutics and Master of Management at Fudan University and Norwegian Management School BI. She is a licensed pharmacist.

# **PRESENTING COMPANIES**

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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Cardiovascular

**FOUNDED**

2011

## **Acesion Pharma ApS**

### **COMPANY PROFILE**

Acesion Pharma ApS is a Danish biotech company based in Copenhagen. Acesion Pharma develops more efficacious and safer drugs for the treatment of atrial fibrillation (AF), the most common type of cardiac arrhythmia.

Existing drug therapies generally have a limited effect or are associated with risk of serious cardiac adverse events. Inhibition of SK channels, an ion channel with relevance for regulating the heart rhythm, constitute a new and promising principle for the treatment of AF with a more selective mode of action and safety.

Acesion's lead product in acute treatment of AF will enter Ph 2 in early 2019.

Acesion's lead product for maintenance therapy will be in clinical readiness in 2020.

Equity investors in Acesion Pharma include Novo Holdings, Wellcome Trust and Broadview Ventures.

In 2016 Acesion Pharma raised €9.1 mio from Novo Holdings and Wellcome Trust.

### **MANAGEMENT TEAM**

- Frans Wuite, MD, MBA - CEO
- Ulrik Sørensen, PhD - COO
- Morten Grønnet, PhD, Dr. Scient - CSO
- Nils Edvardsson, MD - CMO
- Jakob Dynnes Hansen, MSc (Econ), MBA - CFO
- Christina Sylvest M.Sc. (Pharm) - SVP Acute Cardioversion
- Breian Knudsen M.Sc. (Pharm) - VP CMC

### **PIPELINE**

AP30663: Acute treatment of AF (iv) Ph 2 in 2019

AP30663: Acute treatment of AF (oral): Ph 1 in 2020

Lead compound in maintenance therapy of AF: Ph 1 in 2021



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**COMPANY TYPE**

Public

**TICKER**

[SWX:ADXN]

**SECTOR**

Biotechnology  
Neurological Disorders  
Pharmaceuticals/Licensing

**FOUNDED**

2002

**Addex Therapeutics Ltd.**

**COMPANY PROFILE**

Addex Therapeutics is a biopharmaceutical company focused on the development of novel, orally available, small molecule allosteric modulators for neurological disorders. Allosteric modulators are an emerging class of small molecule drugs which have the potential to be more specific and confer significant therapeutic advantages over conventional “orthosteric” small molecule or biological drugs. Addex’s allosteric modulator drug discovery platform targets receptors and other proteins that are recognized as essential for therapeutic intervention - the Addex pipeline was generated from this pioneering allosteric modulator drug discovery platform. Addex’s lead drug candidate, dipraglurant (mGluR5 negative allosteric modulator or NAM) has successfully completed a Phase 2a POC in Parkinson’s disease levodopa-induced dyskinesia (PD-LID), and is being prepared to enter registration trials for PD-LID. In parallel, dipraglurant’s therapeutic use in dystonia is being investigated. Addex’s second clinical program, ADX71149 (mGluR2 positive allosteric modulator or PAM) is being developed in collaboration with Janssen Pharmaceuticals, Inc for epilepsy. In addition, ADX71441 (GABAB receptor PAM) program was awarded a \$5.3 million grant by the US National Institute on Drug Abuse (NIDA, a division of National Institutes of Health (NIH)) to support human studies in cocaine addiction and has been licensed to Indivior Plc. Discovery programs include mGluR4PAM, mGluR7NAM, TrkBAM and mGluR3PAM.

**MANAGEMENT TEAM**

- Tim Dyer - Chief Executive Officer
- Roger Mills - Chief Medical Officer
- Robert Lütjens - Head of Discovery (Biology)
- Jean - Philippe Rocher - (Chemistry)

**PIPELINE**

**Clinical Stage Pipeline with Registration Trial-Ready Program**  
**Multiple Orphan Drug Opportunities**

Molecule / MoA	Preclinical	Phase 1	Phase 2	Phase 3 Pivotal
<b>Dipraglurant-IR</b> (mGluR5 NAM)	Parkinson's disease levodopa-induced dyskinesia			
<b>Dipraglurant-ER</b> (mGluR5 NAM)	Focal cervical dystonia			
<b>ADX71149</b> (mGluR2 PAM)	Epilepsy			
<b>ADX71441</b> (GABAB PAM)	Addiction			



NAM = Negative Allosteric Modulator  
PAM = Positive Allosteric Modulator



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**COMPANY TYPE**

Public

**TICKER**

[EPA: ADOC]

**SECTOR**

Biotechnology  
Diabetes  
Metabolic diseases

**FOUNDED**

2005

**ADOCIA**

**COMPANY PROFILE**

Adocia is a clinical-stage biotechnology company that specializes in the development of innovative formulations of already-approved therapeutic proteins and peptides for the treatment of diabetes and other metabolic diseases. In the diabetes field, Adocia's portfolio of injectable treatments is among the largest and most differentiated of the industry, featuring six clinical-stage products. Additionally, Adocia recently expanded its portfolio to include the development of treatments of obesity and short bowel syndrome.

The proprietary BioChaperone® technological platform is designed to enhance the effectiveness and/or safety of therapeutic proteins while making them easier for patients to use. Adocia customizes BioChaperone to each protein for a given application.

Adocia's clinical pipeline includes five novel insulin formulations for the treatment of diabetes: two ultra-rapid formulations of insulin analog lispro (BioChaperone® Lispro U100 and U200), a combination of basal insulin glargine and rapid-acting insulin lispro (BioChaperone® Combo), a rapid-acting formulation of human insulin (HinsBet® U100), and a prandial combination of human insulin with amylin analog pramlintide (BioChaperone® Pramlintide Insulin). It also includes an aqueous formulation of human glucagon (BioChaperone® Glucagon) for the treatment of hypoglycemia.

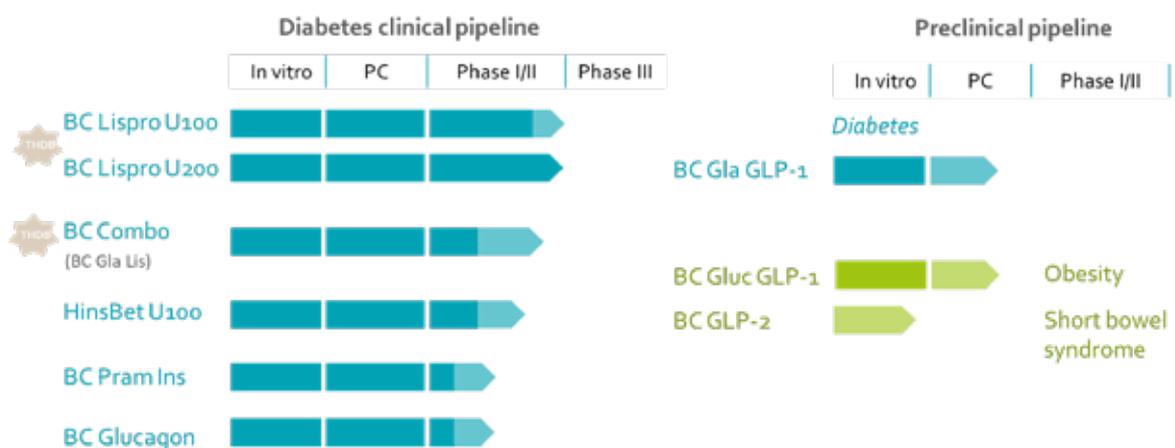
Adocia preclinical pipeline includes combinations of insulin glargine with GLP-1 receptor agonists (BioChaperone® Glargine GLP-1) for the treatment of diabetes, a ready-to-use combination of glucagon and a GLP-1 receptor agonist BioChaperone® Glucagon GLP1) for the treatment of obesity and a ready-to-use aqueous formulation of teduglutide (BioChaperone® Teduglutide) for the treatment of short bowel syndrome.

Adocia aims to deliver "Innovative medicine for everyone, everywhere."

**MANAGEMENT TEAM**

- Gérard Soula - PhD., MBA – President and CEO
- Valérie Danaguezian - Chief Financial Officer
- Olivier Soula - PhD, MBA – Deputy General Manager – R&D Director
- Rémi Soula - PhD, MBA – Business Development and Legal Director
- Steve Daly – US General Manager

**PIPELINE**



BC: BioChaperone ; Gla: glargine ; Lis: lispro ; Pram: pramlintide ; Ins: recombinant human insulin, GLP-1: GLP-1 receptor agonist, GLP-2: GLP-2 receptor agonist, Gluc: Glucagon ; SBS: short bowel syndrome

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**COMPANY TYPE**

Public

**TICKER**

[AFMD:US]

**SECTOR**

Biotechnology  
Immuno-Oncology

**FOUNDED**

2000

**Affimed N.V.**

**COMPANY PROFILE**

Affimed (Nasdaq: AFMD) is a clinical-stage biopharmaceutical company focused on discovering and developing highly targeted cancer immunotherapies. Our product candidates are being developed in the field of immuno-oncology, which represents an innovative approach to cancer treatment that seeks to harness the body's own immune defenses to fight tumor cells. The most potent cells of the human defense arsenal are types of white blood cells called Natural Killer cells, or NK cells, and T cells.

New therapeutic options providing a long-term benefit or even a cure are needed for effective cancer treatment, while also reducing severe side effects. Affimed aims to address these challenges by redirecting immune cells with multi-specific antibodies to achieve optimized killing of malignant cells.

Leveraging our modular and versatile ROCK® (Redirected Optimized Cell Killing) platform, we generate proprietary, next-generation bispecific antibodies. Our tetravalent (four binding sites) bispecific (two targets) immune cell engagers have the ability to bring NK cells or T cells into proximity to cancer cells and trigger a signal cascade that leads to the destruction these cancer cells.

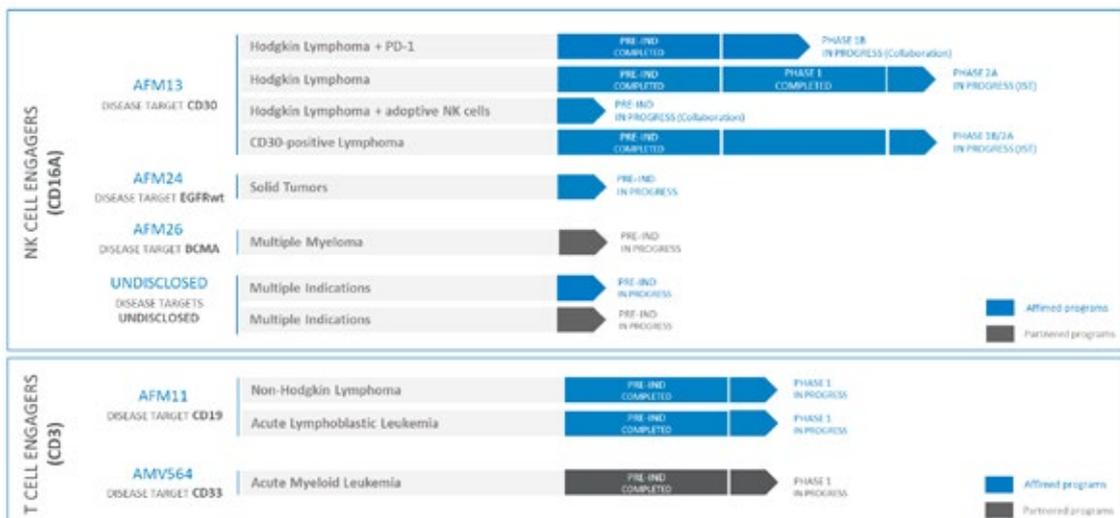
A number of clinical and preclinical programs are in development based on the ROCK® platform and our tetravalent bispecific immune cell engagers have already shown a favorable safety profile and promising signs of therapeutic efficacy.

In August 2018, we have entered into a strategic collaboration with Genentech to develop novel NK cell engager-based immunotherapies against multiple solid and hematologic tumor targets through our ROCK® platform. Under the terms of the agreement, Affimed will receive \$96 million in an initial upfront payment and other near-term committed funding, and may be eligible to receive up to an additional \$5.0 billion in milestone payments plus royalties on sales.

**MANAGEMENT TEAM**

- Dr. Adi Hoess - Chief Executive Officer
- Dr. Florian Fischer - Chief Financial Officer
- Dr. Martin Treder - Chief Scientific Officer
- Dr. Wolfgang Fischer - Chief Operating Officer
- Dr. Leila Alland - Chief Medical Officer
- Denise Muller - President Affimed US, Inc. and Head of Commercial Strategy and Business Development

**PIPELINE**





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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology

**FOUNDED**

2011

## **Anagenesis Biotechnologies SAS**

### **COMPANY PROFILE**

Anagenesis Biotechnologies is preclinical-stage stem cell-based company focused on developing novel treatments for muscle degenerative diseases and type 2 diabetes.

Anagenesis Biotechnologies secured two private investments from the AFM (French muscular dystrophy association) to develop applications in the skeletal muscle therapeutic area and from Cap Innov'Est. Anagenesis Biotechnologies aim is to become the world leader in muscle-related diseases.

### **MANAGEMENT TEAM**

- Jean-Yves Bonnefoy, PhD - President & CEO, Co-founder & Board member
- Mélissa Guyot - Operating officer
- Aurore Hick - Lab Head



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**COMPANY TYPE**

Private

**SECTOR**

Allergy  
Biotechnology  
Immunotherapy  
Respiratory

**FOUNDED**

2001

**Anergis SA**

**COMPANY PROFILE**

Anergis is a private biopharmaceutical company dedicated to the discovery and development of proprietary ultra-fast allergy immunotherapy products based on its technology of contiguous overlapping peptides (“COP Allergy Vaccines”). Anergis raised over CHF 52 million to date from private and institutional investors, including BioMedInvest, Sunstone Capital, Renaissance PME and WJFS, Inc.

Allergies are the most prevalent and fastest growing chronic conditions in the industrialized world, affecting over 500 million people. The only curative treatment of allergies available today is the process of inducing tolerance to the allergen by allergy immunotherapy (AIT). Currently marketed AIT products require 3-5 years of treatment and expose patients to the risk of serious side effects such as anaphylactic reactions.

Anergis aims to develop the future of allergy treatment by providing novel treatments with long-lasting efficacy after a single 2-month treatment course (“ultra-fast” AIT treatment).

The proof-of-concept of ultra-fast AIT was demonstrated in clinical trials of AllerT (first generation COP allergy vaccine including aluminium hydroxide as adjuvant to the COPs): Anergis showed statistically significant efficacy vs placebo and demonstrated that the reduction in allergy symptoms persisted during the next annual pollen season and specific IgG4 antibodies remained significantly elevated after four seasons.

In 2018, Anergis initiated a research program on the second generation of COP Allergy Vaccines designed for enhanced efficacy and improved tolerability. This program includes a research collaboration with Mymetics Corporation (OTCQB:MYMX), a pioneer and leader in the research and development of viro-some-based vaccines.

**MANAGEMENT TEAM**

- Vincent Charlon - PhD, Chief Executive Officer
- Vanya Beltrami - Pharm D, PhD, VP Head of Manufacturing
- Alexander Kettner - PhD, MBA, Director Head of Research
- Gerard Farmer - PhD, Regulatory Affairs
- Francois Spertini - MD, Allergy Medical Expert

**PIPELINE**





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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Drug Discovery

**FOUNDED**

2014

**Anima Biotech, Inc.**

**COMPANY PROFILE**

Anima Biotech is pioneering Translation Control Therapeutics, a new class of drugs that control protein translation. Our novel platform enables for the first time to visualize and specifically control the synthesis of target proteins. By targeting the mechanisms that specifically regulate the process of mRNA translation, we discover small molecules that either decrease or increase a target protein's production, enabling a new strategy and new hope against hard and undruggable targets.

Our novel science is backed by 5 granted patents, 14 peer-reviewed publications and a network of 17 scientific collaborations.

We are strategically structured to partner with Pharma in multiple therapeutic areas. In July 2018 we signed a collaboration agreement with Lilly for the use of our technology in the discovery and development of Translation Inhibitors of Several Protein Targets.

At the same time, we are moving our own fast pipeline growing forward. Our current programs are in Fibrosis (inhibiting the synthesis of Collagen type I), Viral infections (Respiratory Syncytial Virus - interfering with viral protein synthesis), Oncology (C-Myc translation inhibitors) and Huntington's disease (monitoring mutant Huntingtin translation pausing).

**MANAGEMENT TEAM**

- Yochi Slonim - Ms.C., Co-founder & CEO
- Zeev Smilansky - PhD., Co-founder & Chief Science Officer
- Iris Alroy - PhD., Vice President, R&D
- Yossi Oulu - Ms.C., Vice President, Digital Technologies
- Avi Eliassaf - Chief Operating Officer

**PIPELINE**

Our pipeline programs are in Fibrosis (Collagen type I translation inhibitors), RSV (inhibiting the production of viral proteins by host cell ribosomes), Oncology (C-Myc translation inhibitors) and Huntington's Disease (monitoring mutant Huntingtin translation pausing).



**PARTNERING OBJECTIVES**

We mainly look to do licensing deals with Pharma companies around our existing pipeline and applying our platform with partners to their chosen targets.

**APEIRON**  
BIOLOGICS

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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Immuno-Oncology  
Pharmaceuticals/Licensing

**FOUNDED**

2005

**APEIRON Biologics AG**

**COMPANY PROFILE**

APEIRON is a privately-held commercial-stage biopharmaceutical company with a broad clinical and pre-clinical pipeline, based in Vienna, Austria, focused on the discovery, development and commercialization of novel cancer immunotherapies. The company is leveraging its innovative therapeutic targets based on tumor-specific targeted approaches and the stimulation of the immune system via novel and proprietary unique mechanisms of action (checkpoint blockade) to eradicate cancer by engaging the human body's natural defence mechanisms. The lead project, a unique adoptive autologous cellular immunotherapy based on the master switch intracellular checkpoint protein cbl-b, has been tested in clinical phase I in patients with advanced solid tumors. Apeiron's approach has shown low side effects profile, first promising signs of immunological and clinical activity.

Apeiron has a proven expertise in bringing cancer immunotherapies to market with receiving marketing authorization in the EU for dinutuximab beta in 2017 (dinutuximab beta; Qarziba®). Dinutuximab beta is a monoclonal antibody for immunotherapy of pediatric neuroblastoma, a rare and severe childhood cancer. The company's extensive track record in immunotherapy of various tumors has been validated by several license deals with Pharmaceutical companies (GSK, Sanofi, EUSA Pharma). Apeiron has financial security through revenue streams and funding options.

**MANAGEMENT TEAM**

- Peter Llewellyn-Davies - Chief Executive Officer
- Anderson Gaweco - Designated CMSO

**PIPELINE**

		Discovery	Preclinical	Phase I	Phase II	Phase III	Market	PARTNER	
GD2-Target	APN311 dinutuximab beta	Neuroblastoma (EU)						EUSA Pharma	
		Neuroblastoma (US, Japan, other countries)							
		Other GD2+ indications							
GD2-Target	APN301 hu14.18-IL2	Melanoma intratumoral							not partnered
		GD2+ various intratumoral							
		Neuroblastoma (Ph2 i.v. ; development until 2016)							
Checkpoint inhibition	APN401 autologous cell therapy by ex-vivo silencing of PBMC for cbl-b	Ph1: various solid tumors							not partnered
		Ph2: pancreatic cancer (advanced preparation)							
		Ph2: colon cancer (planning stage)							
	APN411 LMW*	Various tumors							SANOFI
Checkpoint inhibition	APN421 LMW*	Various tumors							not partnered
	APN431 Peptide	Various tumors							not partnered
Other	APN01 rhACE2; enzyme	ARDS							gsk
		PAH							

\* Low Molecular Weight



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**COMPANY TYPE**

Public

**TICKER**

[NASDAQ: APTO]

**SECTOR**

Biotechnology

**FOUNDED**

1986

**Aptose Biosciences, Inc.**

**COMPANY PROFILE**

Aptose Biosciences is a science-driven biotechnology company advancing first-in-class agents to treat life-threatening cancers, such as acute myeloid leukemia (AML), high-risk myelodysplastic syndromes (MDS) and other hematologic malignancies. Based on insights into the genetic and epigenetic profiles of certain cancers and patient populations, Aptose is building a pipeline of novel oncology therapies directed at dysregulated processes and signaling pathways. Aptose is developing targeted medicines for precision treatment of these diseases, based on a patient's specific gene expression signature. In the treatment of cancer, this strategy is intended to optimize efficacy and quality of life by minimizing the cytotoxic side effects associated with conventional therapies.

**MANAGEMENT TEAM**

- William G. Rice, Ph.D. - Chairman, President & Chief Executive Officer
- Daniel D. Von Hoff, M.D., F.A.C.P. - Senior Vice President, Medical Affairs
- Stephen B. Howell, M.D. - Acting Chief Medical Officer
- Gregory Chow - Senior Vice President, Chief Financial Officer
- Ernest Kitt - Vice President, Development and Technical Operations

**PIPELINE**

Aptose Biosciences is a clinical-stage biotechnology company with two active preclinical/clinical-stage programs, and a third program that is discovery-stage and positioned for partnering. Aptose's pan-FLT3 / BTK program, CG'806, is currently in preclinical development and moving toward IND submission, with anticipation of commencing a Phase 1 trial the first half of 2018. APTO-253 is Aptose's second program and at the Phase 1b clinical stage for the treatment of patients with relapsed / refractory blood cancers, including AML and high-risk MDS under an IND allowed by the U.S. FDA to evaluate APTO-253 as a therapeutic agent dosed on a weekly administration schedule for the treatment of certain hematologic malignancies.

**APTOSE PROGRAM PIPELINE**

DRUG	TARGET	INDICATION	DISCOVERY	PRE-CLINICAL	PHASE 1	PHASE 2
CG'806	Pan-FLT3	AML	[Progress bar: 75% completed, 25% ongoing]			
CG'806	BTK-WT/C481S	B Cell Cancers (CLL/MCL/DLBCL)	[Progress bar: 75% completed, 25% ongoing]			
APTO-253	c-Myc	AML / MDS	[Progress bar: 100% completed]			
APL-581	BRD/Kinase	Hematologic Malignancies	[Progress bar: 25% completed]			

Completed Ongoing



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**COMPANY TYPE**

Emerging

**SECTOR**

Antiviral  
Anti-infective  
Biotechnology  
Infectious disease  
Pharmaceuticals/Licensing

**FOUNDED**

2015

**ATRIVA Therapeutics GmbH**

**COMPANY PROFILE**

ATRIVA Therapeutics GmbH, an emerging antiviral leader, based in Frankfurt, Germany, exploits the benefits of MEK-Inhibitors as powerful antiviral drugs. MEK-Inhibitors are blocking the intracellular kinase MEK, part of the Raf/MEK/ERK signaling pathway, which triggers the phosphorylation of structures which many RNA viruses need to replicate. The lead project ATR-002 uses the scientific findings of three founders to develop a new class of therapeutics fighting influenza. The entire preclinical work for ATR-002 is finished. IMPD submission is planned for early Q1 2019, followed by clinical phase 1. ATRIVA has broadened its pipeline to severe viral diseases as Hantavirus, RSV in COPD, or MERS and SARS (Coronavirus). Commonly, these viruses cause severe respiratory disease, often with fatal outcome, and no efficacious cure available. MEK-Inhibitors are active against these RNA viruses, as published in several preclinical studies. ATRIVA does not expect resistance development, as the virus cannot escape the blockade of cellular signaling pathway. Side effects within the intended antiviral use are unlikely, as 1) treatment duration will not exceed 5 days, and 2) drug concentrations inhibiting viral replication are 6-fold lower than oncology. Atriva received € 4 Mn financing up to now. Atriva is currently working on a Series A round of € 15Mn to advance lead project to a phase 2 PoC in late 2020 and pipeline project ATR-004 (Hantavirus, Orphan Disease) to clinical development. A series B of €15 Mn is sought in late 2020 to advance ATR-002 to confirmatory phase 2b results in global field study.

**MANAGEMENT TEAM**

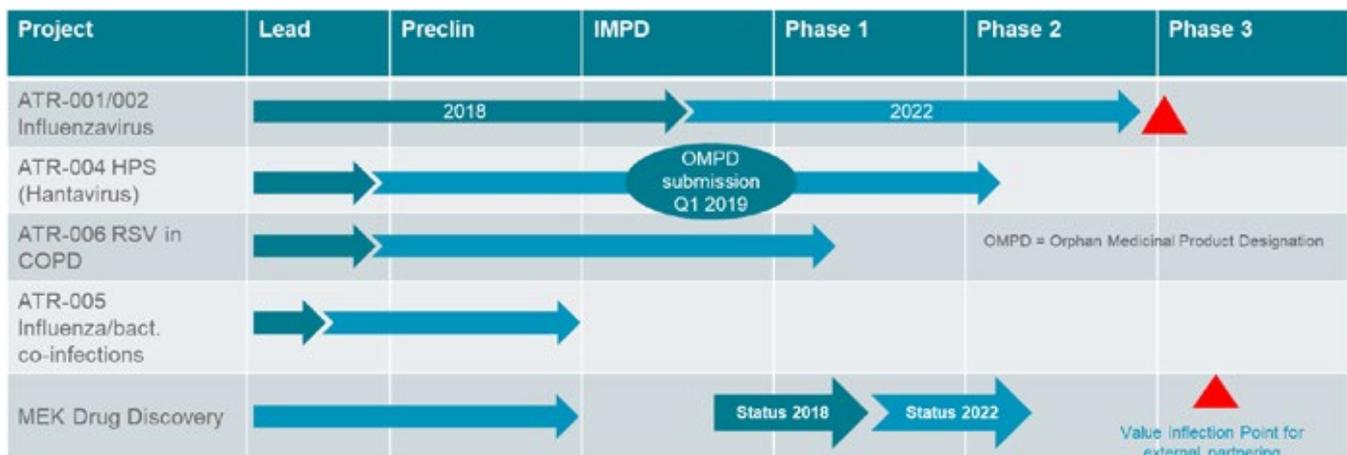
- Rainer Lichtenberger, Ph.D., MBA, President and CEO
- Prof. Oliver Planz, Ph.D., CSO
- Christian Wallasch, Ph.D., COO
- Sebastian Canisius, MD, Ph.D., CMO
- Hendrik Lueßen, Ph.D., CBO

**PIPELINE**

ATR-002: Highly specific MEK-inhibitor. Indication influenza in high-risk patients, clinical stage Q1 2019

ATR-004: MEK-inhibitor: Indication Hantavirus, preclinical stage, Orphan Designation in Q1 2019

ATR-006: RSV in COPD exacerbations, MEK-inhibitor, preclinical stage, clinical stage in Q3 2021



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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Molecular Diagnostics  
Precision Medicine

**FOUNDED**

2016

## **Atturos Ltd.**

### **COMPANY PROFILE**

Atturos was spun out from University College Dublin in 2016 with the ambition to develop and commercialise advanced diagnostics solutions to enable clinicians and patients make better decisions. Atturos is leveraging Proteomics technology that gives much deeper and richer insights into protein biomarkers that relate to the status of a patient's condition. Simultaneous measurement of dozens of proteins and understanding their inter-relationships will fundamentally support patients and physicians need to make better, more precise treatment decisions. The company's first product, OCPProDx, is focused on supporting patients diagnosed with low to intermediate risk prostate cancer and their decision to treat by surgery/radiation or opt for active surveillance. The addition of OCPProDx to current diagnostic tools will potentially double those on Active Surveillance, reducing health economic costs of surgery and radiation therapies and preserve the quality of life of the patient. The company has identified additional exciting pipeline candidates with proof of concept in the laboratory already achieved.

### **MANAGEMENT TEAM**

- Dr. David Corr - Chief Executive Officer
- Prof. Stephen Pennington - Chief Scientific Officer
- Mr. Mike Feeney - Chairman

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**COMPANY TYPE**

Private

**SECTOR**

Bioanalytics  
Biotechnology  
Drug Development  
Translational Proteomics

**FOUNDED**

2010

## **AYOXXA Biosystems GmbH**

### **COMPANY PROFILE**

AYOXXA Biosystems GmbH is an international life science company based in Cologne (Germany) with offices in Boston, MA (USA) and Singapore. AYOXXA enables its customers and partners to utilize its reliable and optimized platform technology to fuel breakthroughs in all areas of life science research and to enhance success in translational science.

With LUNARIS™, its proprietary innovative beads-on-a-chip multiplexing platform for advanced protein analysis, the Company is paving the way for translating knowledge generated in a laboratory environment through clinical studies in support of basic biology and across drug development.

With its advantages in terms of quality, flexibility, robustness and efficiency, LUNARIS™ enables fully scalable quantitative validation of biomarkers in minute amounts of biological samples. It is a fully-integrated multiplex protein analysis system consisting of a dedicated reader, integrated analysis software and an expanding menu of catalog kits. AYOXXA is commercializing its products since 2017 with a focus on the biology of inflammation, immune response, and ophthalmology.

A translational proteomics company fundamentally changing the way multiple biomarkers are validated in clinical settings in support of therapeutic and diagnostic development. The AYOXXA platform continues to be used in numerous collaborative biomarker validation and clinical panel development partnerships with KOLs and pharma companies. Biomarker analysis panels can be custom tailored to user's needs and samples processed in the user's lab within a single day, or accessed via our sample processing service.

### **MANAGEMENT TEAM**

- Rodney Turner - CEO
- Wolfgang Kintzel - CO-CEO
- Dr. Markus Zumbansen - CTO

### **PIPELINE**

#### **LUNARIS Kits**

LUNARIS™ Kits quantify inflammation and immune response markers in a variety of clinically relevant samples, and supply all assay components to perform the multiplex protein analysis at the customer's site. Focus areas inflammation, ophthalmology and immuno-oncology cover a set of 23 kits to date.

#### **LUNARIS Reader**

LUNARIS™ Reader is a dedicated benchtop device to record MFI-signals taken from LUNARIS™ BioChips. It delivers a fully automated readout of up to 384 samples in less than an hour with high precision. A second generation reader with improved features will be launched in Q4 this year.

#### **LUNARIS Services**

LUNARIS™ Services cover sample processing, BioChip readout services and custom panel development.

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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology

**FOUNDED**

2005

## BioElectron Technology Corporation

### COMPANY PROFILE

BioElectron is a platform biotechnology company, with expertise in the electron transfer (redox) chemical reactions that underpin oxidative stress and inflammation in all biological systems. We are using this expertise in redox biochemistry to develop first-in-class therapeutics for unmet medical needs. Our therapeutic candidates target a select set of enzymes, called oxidoreductases, with known biological significance.

Our initial clinical focus is on developing treatments for inherited mitochondrial diseases primarily affecting children, where there are unambiguous genetic alterations in key oxidoreductase systems. Mitochondrial diseases share a common feature: defects in DNA that encode for proteins critical to the proper handling of electrons. The process of regulating the flow of electrons is known as redox control, and it is essential to the generation and regulation of energy in living systems. Thus, mitochondrial diseases are diseases of redox control. These diseases commonly result in severe neurological impairment and death at an early age. At present, there are no FDA- or EMA-approved treatments.

Through the reverse-engineering of mitochondrial diseases, BioElectron has been able to identify a number of initial drug targets, which has led to the development of drug candidates aimed at treating children with mitochondrial diseases. These drugs are in active clinical development. Our current lead drug, EPI-743, uniquely targets 15-lipoxygenase—a key enzyme involved in the regulation of oxidative stress, inflammation and programmed cell death (also known as ferroptosis), biological processes that are significant in the pathology of mitochondrial and other diseases.

We also possess a rich pipeline of other first-in-class targets, novel drug candidates, and paired diagnostics for a wide array of conditions; e.g. Parkinson's disease, ALS, diabetes, autism and cancer. These conditions share a common biochemical basis—defects in electron-based (redox) cellular communication systems.

### MANAGEMENT TEAM

- Matthew Klein, MD, MS - Chief Executive Officer & Chief Medical Officer
- James Gibson, CPA - Chief Financial Officer
- Martin Thoolen, PhD - Chief Drug Development Officer
- Peter Heinecke, JD, MBA - Chief Business Officer
- Jeff Trimmer, PhD - Senior Vice President of Discovery
- Peter Giannousis, PhD - Senior VP of Pharma Dev & Manufacturing
- Thomas Dhumad, MA - Vice President of Information Technology
- William Shrader, PhD - Fellow

### FINANCIAL SUMMARY

BioElectron has raised close to \$200 Million in capital and \$100 Million in license fees and research support from top-tier investors and partners including Sumitomo Dainippon Pharma, Berg & Berg, Morningside, Mitsui & Co Venture Partners, and Solar Capital

We are currently seeking to raise a cross-over round and to partner certain assets in Europe. BioElectron currently has funding through the end of 2019 and is seeking additional funding in order to accelerate its clinical development program. Can skip pipeline



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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Immuno-Oncology  
Pharmaceuticals/Licensing

**FOUNDED**

2000

**Biosceptre International Ltd.**

**COMPANY PROFILE**

Biosceptre is a UK headquartered biotech developing next-generation cancer therapeutics utilising its proprietary target, nfP2X7. Biosceptre has an experienced team of scientists and executives based in state of the art facilities at the Babraham Research Campus, Cambridge UK and at Sydney Australia.

Biosceptre has multiple clinical programs designed to exploit nfP2X7 via a range of modalities including systemic antibodies, vaccines and topical therapeutics. A's comprehensive global IP portfolio covers broadly both the target itself and multiple drug modalities, as well as multiple candidates designed to exploit nfP2X7.

**MANAGEMENT TEAM**

- Gavin Currie - Chief Executive Officer
- Shaun McNulty, PhD - Chief Scientific Officer
- Paul de Souza - Chief Medical Officer
- Daniel Barton BSc LLB - Director Business Development
- Brad Miller - Senior Manager - Legal & Compliance

**PIPELINE**

Biosceptre has established a strong pipeline for oncology immunotherapy against nfP2X7 spanning a range of therapeutic modalities.

Our data has shown that drugs directed to nfP2X7 have the potential to treat many common as well as rare cancers whilst avoiding the toxicity seen with many marketed cancer drugs. We have exploited this unique profile by developing a pipeline of discovery and clinical programmes against cancer.

Biosceptre Pipeline of Therapeutics targeting nfP2X7.

Product	Approach	Indication	Stage	Status	Commercial	Market Potential US\$ Per annum
BIL06v	Peptide Cancer Vaccine Therapy	Breast, Lung, Colorectal, Prostate	Phase I	Underway		2-4 Bn maintenance therapy Stage 3,4
BIL03s	Antibody Cancer Therapy	Breast, Lung, Colorectal, Prostate	Preclinical	Underway		0.5-5 Bn CCP (Adeno NSLSC ++++)
BIL04s	Antibody Cancer Therapy	Breast, Lung, Colorectal, Prostate	Discovery	Underway		-
BIL07v	2nd Generation Cancer Vaccine Therapy	Breast, Lung, Colorectal, Prostate	Discovery	Underway		-
BIL022c	Car-T Cell Therapy	Breast, Lung, Colorectal, Prostate	Discovery	Underway		-
BIL010t	Topical Skin Cancer Therapy	Basal Cell Carcinoma	Phase I	Completed	Licensing Opportunity	0.4 Bn sCC
BPM09	Cancer Diagnostic IHC Antibody	Prostate POC – general application	Clinic Ready	-	Licensing Opportunity	0.2 Bn CCP



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cals.com

**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Drug Development

**FOUNDED**

2016

## Boston Pharmaceuticals, Inc.

### COMPANY PROFILE

Boston Pharma is a translational drug development company. It was founded in 2016 by Chris Viehbacher, ex-CEO of Sanofi and Rob Armstrong, ex-R&D Executive from Eli Lilly. With \$600M committed capital from Gurnet Point Capital, Boston Pharma’s business model is focused on partnering and developing therapeutics from late pre-clinical to clinical POC. In the past 2 years, we have built an experienced clinical development team and acquired a diverse portfolio of seven programs in oncology, autoimmune, cardiovascular and antibiotics from Pharma and biotech partners. In principle, we are agnostic with regards to indication or molecular modality. We are looking forward to discussing any potential collaboration opportunities with you.

### MANAGEMENT TEAM

- Robert Armstrong, PhD - Chief Executive Officer & Co-Founder
- Peter Ho, MD, PhD - Chief Medical Officer
- Constantine Chinoporos - Chief Business Officer
- Ian Sanderson - Chief Financial Officer

### PIPELINE

Therapeutic Area	Compound / MOA	Pre-Clinical	Phase 1	Phase 2
Auto-Immune	BOS161721 / IL-21	Lupus		
Auto-Immune	BOS172767 / ROR-γt	Various		
Auto-Immune	BOS173717 / S1P1	Various		
Oncology	BOS172722 / MPS1	TNBrC		
Oncology	BOS172738 / RETi	Multiple		
Cardiology	BOS1728515 / <sup>2</sup> ICi	<sup>3</sup> AFib		
Anti-Infective	BOS162262 / <sup>4</sup> MDR	Various		

<sup>1</sup> Triple Negative Breast Cancer  
<sup>2</sup> Ion Channel Inhibitor  
<sup>3</sup> Atrial Fibrillation  
<sup>4</sup> Multiple Drug Resistance



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**COMPANY TYPE**

Emerging

**SECTOR**

Biotechnology  
Microbiome

**FOUNDED**

2014

## Caelus Health B.V.

### COMPANY PROFILE

Caelus Health is an Amsterdam-based biotech company developing an entirely new class of Microbiome Therapeutics for the reduction of insulin resistance and prevention of Type 2 Diabetes (T2DM) in people with metabolic syndrome.

The company is dedicated to the commercialisation of functional food and pharmabiotic products for the prevention and early treatment of cardio metabolic diseases – based on the strong correlation between the intestinal microbiome and health.

Caelus Health builds on the experience of leading scientists in this field and is one of the very few companies that can effectively capture the value of Microbiome Therapeutics through their solid preclinical and early-stage clinical development approaches.

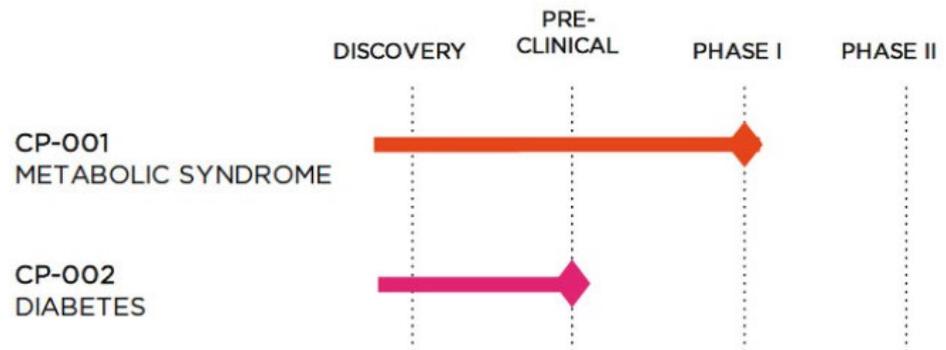
### MANAGEMENT TEAM

- Luc Sterkman, MD - CEO

### PIPELINE

The following products are in Caelus' product portfolio:

1. CP-001: E. hallii – Oral formulation to reduce insulin resistance in people with MetS and to prevent the development of T2DM
2. CP-002: Intestinimonas – Oral formulation for reduction of Advanced Glycation Endproducts (AGEs) in people with MetS and T2DM



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**COMPANY TYPE**

Public

**TICKER**

[CANTA: SS]

**SECTOR**

Biotechnology  
Immuno-Oncology

**FOUNDED**

2009/2010

## Cantargia AB

### COMPANY PROFILE

Cantargia specialises in antibody-based cancer treatment. CAN04, the company's patented antibody treatment, has a dual mechanism of action. CAN04 fights cancer by counteracting tumor promoting inflammation and blocking signals that lead to tumour growth. Treatment with CAN04 has the potential to become an important part of modern immuno-oncology.

#### Potential for several cancer diseases

Cantargia is developing antibody-based treatments specifically targeting the molecule IL1RAP with a potential to treat a number of different cancers. The lead candidate, CAN04, is initially focused on non-small cell lung cancer (NSCLC) and pancreatic cancer and clinical trials started in 2017. The aim is to develop a new drug with the potential to become an important part of future cancer treatment.

#### Background

Cantargia AB was founded in 2009/2010 based on a discovery made by Professor Thoas Fioretos and Dr Marcus Järås at Lund University. Their research showed that leukaemic stem cells express a protein, IL1RAP, on the cell surface which is not expressed to the same extent on normal stem cells. Cantargia's research has since then shown that IL1RAP is also expressed in a range of solid tumour cancers.

IL1RAP is important for the cancer cells' ability to create a favourable environment for proliferation and expansion and antibodies targeting IL1RAP could potentially be used to treat several different forms of cancer, but also autoimmune and inflammatory diseases.

### MANAGEMENT TEAM

- Göran Forsberg - CEO
- Liselotte Larsson - VP Operations
- Lars Thorsson - VP Clinical Development
- David Liberg - VP Cancer Research
- Bengt Jöndell - CFO

### PIPELINE

#### Our product candidate CAN04

CAN04 is designed to block the cancer cell's signalling via the interleukin-1 system. Thereby counteracting the tumour inflammation that facilitates growth and protection of the tumour. CAN04 is also designed to stimulate the body's immune system to eliminate cancer cells directly.

#### Project CANxx

Cantargia has started development of a new antibody against IL1RAP which will also be subject for patent protection. The new antibody is being designed for treatment of autoimmune and inflammatory diseases, with the aim to have a product candidate selected during 2019.



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**COMPANY TYPE**

Public

**TICKER**

[ASX: CUV]

**SECTOR**

Biopharmaceuticals  
Rare & Neglected Diseases

**FOUNDED**

1999

**Clinuvel Pharmaceuticals Ltd.**

**COMPANY PROFILE**

CLINUVEL PHARMACEUTICALS LTD is a global biopharmaceutical company focused on developing and delivering treatments for patients with a range of severe genetic and skin disorders. As pioneers in photomedicine and understanding the interaction of light and human biology, CLINUVEL’s research and development has led to innovative treatments for patient populations with a clinical need for photoprotection and repigmentation. These patient groups range in size from 5,000 to 45 million worldwide.

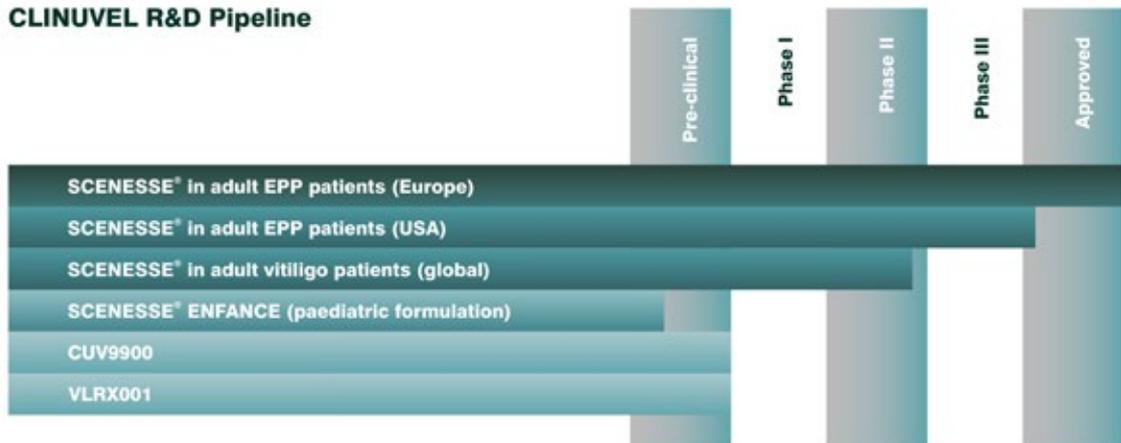
CLINUVEL’s lead compound, SCENESSE® (afamelanotide 16mg), was approved by the European Commission in 2014 for the prevention of phototoxicity (anaphylactoid reactions and burns) in adult patients with the rare genetic disorder erythropoietic protoporphyria (EPP).

As the first ever photoprotective drug, SCENESSE® activates eumelanin, the dark pigment in skin. Eumelanin is capable of selective light absorption, including at the wavelengths of light which excite protoporphyrin IX, the compound which causes phototoxic reactions in patients diagnosed with EPP, a disorder which causes absolute intolerance to light (blue and green spectrum). Headquartered in Melbourne, Australia, CLINUVEL has operations in Europe, Switzerland, the US and Singapore.

**MANAGEMENT TEAM**

- Dr Philippe Wolgen - Managing Director & CEO
- Darren Keamy - CFO
- Dr Dennis Wright - Chief Scientific Officer
- Dr Emilie Rodenburger - Director, Clinical Affairs
- Lachlan Hay - General Manager - Europe

**CLINUVEL R&D Pipeline**





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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Immuno-Oncology

**FOUNDED**

2009

**Crescendo Biologics Ltd.**

**COMPANY PROFILE**

Crescendo Biologics is a biopharmaceutical company developing, multi-functional Humabody® therapeutics in oncology with a focus on empowering highly potent tumour killing by T-cells. Our proprietary pipeline is led by our flagship programme CB307, a unique targeted T-cell enabling molecule. CB307, a PSMAx-CD137 bispecific Humabody, delivers potent co-stimulation of tumour-specific T-cells only, resulting in a durable anti-tumour response without the associated systemic toxicity associated with CD3-mediated targeted T-cell approaches.

Humabody® therapeutics are based on our robust, proprietary, transgenic platform generating fully human VH domain building blocks (Humabody® VH) with superior biophysical properties. Using our in-house formatting and drug development expertise, we can rapidly assemble fully human VH building blocks into an almost limitless array of optimally configured mono- and multi-functional Humabody® therapeutics. These molecules are capable of engaging targets in ways that are fundamentally different from IgG.

This modular approach coupled with Humabodies' superior biodistribution lacks the constraints of traditional mAbs and enables a radical re-think of the design and assembly of multi-functional molecules to deliver enhanced therapeutic benefit through novel modes of action.

**MANAGEMENT TEAM**

- Peter Pack - CEO
- Philip Bland-Ward - CSO
- Theodora Harold - CFO
- Dr. Pavel Pisa - CMO
- James Legg - VP R&D
- Brian McGuinness - Head of New Product and Business Opportunities

**PIPELINE**

Crescendo is developing a pipeline of differentiated, next generation therapeutics with broad applicability across a range of key oncology indications with a focus on novel targeted T-cell activation.

**Crescendo's Humabody® Pipeline  
Internal and Partnerships**



PROGRAMMES	DISCOVERY	LEAD OPTIMISATION & FORMATTING	IN VITRO/IN VIVO	CMC & NONCLINICAL DEVELOPMENT	PHASE I/ CLINICAL POC
<b>Crescendo Proprietary Programmes</b>					
	Bispecific T-cell Engager	CB307 [CD137 x PSMA]			
	Bispecific T-cell Engager	CD137 x TAA-2			
	Bispecific T-cell Engager	CD137 x TAA-3			
<b>Crescendo Programmes Available for Partnering/Licensing</b>					
	Biparatopic IO	CB201 [PD-1 x PD-1]			
	Bispecific IO	CB213 [PD-1 x LAG-3]			
	Biparatopic HDC	CB108 [PSMA-HDC]			
<b>Crescendo/Takeda Collaboration</b>					
Multiple Programmes (HDC and IO)		Undisclosed			



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**COMPANY TYPE**

Public

**TICKER**

[OTCQX: DYAI]

**SECTOR**

Biotechnology  
CMO  
Pharmaceuticals/Licensing

**FOUNDED**

1979

**Dyadic International, Inc.**

**COMPANY PROFILE**

Dyadic International, Inc. is a global biotechnology company based in Jupiter, Florida with a foreign subsidiary, Dyadic Nederland, BV, which maintains a small satellite office in Wageningen, the Netherlands. Over the past two decades, the Company has developed a method for producing commercial quantities of enzymes and other proteins required for the production of industrial enzymes and has successfully licensed this technology to third parties such as Abengoa Bioenergy, BASF, Codexis and others. This technology is based on the Myceliophthora thermophila fungus, which the Company named C1. The C1 technology is a robust and versatile fungal expression system for gene discovery, development, expression and production of enzymes and other proteins.

OTCQX: DYAI

Shares Outstanding (as of 6/30/2018): -28.1M  
Stock Price (as of 8/15/2018): \$1.47  
Market Capitalization (as of 8/15/2018): -\$41.3M  
Cash & Liquid Investments (as of 6/30/18): -\$45.8M

**MANAGEMENT TEAM**

- Mark A. Emalfarb - President and Chief Executive Officer
- Dr. Ronen Tchelet - Vice President of Research
- Matthew S. Jones - Chief Commercial Officer
- Ping W. Rawson - Chief Accounting Officer
- Dr. Arindam Bose - Science and Technology Committee
- Dr. Barry Buckland - Science and Technology Committee

**PIPELINE**

**Dyadic's C1 Gene Expression Platform: Faster, Viable, More Efficient, Cost-Effective**

Research data generated in our third-party collaborations and our own internal research programs indicate that C1 is capable of expressing a variety of vaccines and therapeutic proteins, such as human and animal recombinant antigens, vaccines, Virus Like Particles (VLPs), monoclonal antibodies (mAbs), bi-specific antibodies, Fc-Fusions, Fabs and certain difficult-to-express antibodies, at a higher productivity level than other gene expression platforms. Dyadic pursues R&D collaborations, licensing arrangements and other commercial opportunities with its partners and collaborators in the development and manufacture of biopharmaceuticals.

**Speed up the Development and Lower the Cost of Biologics**

Product	Concentration	Time	Productivity
Fc-Fusion Protein	8.1 g/l	144 Hours	1.35 g/l/day
mAbs	9 g/l	90 Hours	2.4 g/l/day
Fab Antibody Fragment	10 g/l	115 Hours	2.0 g/l/day

**Therapeutic Proteins**

**C1 Gene Expression Platform**

Product	Concentration	Time	Productivity
Hemagglutinin (HA)	413 mg/l	137 Hours	72 mg/l/day
Antigen	723 mg/l	94 Hours	185 mg/l/day
VLP	300 mg/l	112 Hours	64 mg/l/day

C1 - Helping Provide Access and Affordability  
Healthcare is an inalienable right.  
Less than two percent of Americans use biologics, which accounts for 40 percent of total spending on prescription drugs.

**DYADIC**  
INSIDE™  
www.dyadic.com

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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Medical Cannabis  
Pharmaceuticals/Licensing

## **Emerald Health Therapeutics, Inc.**

### **COMPANY PROFILE**

Based in British Columbia and federally licensed under the Access to Cannabis for Medical Purposes Regulations (ACMPR), we cultivate medical cannabis using proven and standardized growing methods while applying our research capabilities to discover potential medicinal benefits of cannabis for the future.

### **MANAGEMENT TEAM**

- Chris Wagner - Chief Executive Officer
- Bin Huang, PhD, MBA - President
- Robert C. Hill, CPA - Chief Financial Officer
- Frey Garabagi, PhD - VP, Research and Quality Affairs
- Traviss Graham - VP, Production
- Michael Bierman - VP Operations

### **PRODUCTS**

#### **Dried Cannabis**

Explore our high quality strains with a selection that offers varying percentages of THC and CBD. With over 60 years of growing experience, we put extra care into growing, drying and curing our cannabis. Every batch is tested in independent labs, ensuring our commitment to both our products and our patients. Plus, our federal research grant allows us to investigate cannabis strains and new cultivation technologies.

#### **Cannabis Oil**

Our cannabis oils are a whole plant cannabis extract that deliver the benefits of active cannabinoids orally. Oils are easily ingested and allow for more accurate dosing without the need for inhalation. Our team of PhDs and MDs are working to further develop a range of cannabis extraction-based products, while researching the effect of cannabis and cannabinoids on health in clinical studies.

Our cannabis oil has an equivalency factor of 6. This means that 6 ml of cannabis oil is equal to 1 g of dried marijuana, or that a 30 ml bottle of cannabis oil is the equivalent of 5 g of dried marijuana. Generally, our oils contain approximately 25 mg per ml of cannabinoids.

Cannabis oils are diluted in medium chain triglycerides (MCT) carrier oil derived from coconut oil. MCT is a clear, odourless, and flavorless edible oil.

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+44 (0) 330 500 1140

**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Immuno-Oncology  
Pharmaceuticals/Licensing  
Rare Diseases

**FOUNDED**

2015

## **EUSA Pharma, Inc.**

### **COMPANY PROFILE**

Founded in 2015, EUSA Pharma is a privately-held, profitable, global oncology and rare disease biopharmaceutical company with established commercial operations in the EU and US. We have deep expertise in asset acquisition, regulatory approvals, reimbursement and the successful launch of oncology and rare disease products worldwide. EUSA has several FDA and/or EMA approved orphan oncology and rare disease assets in launch phase, including QARZIBA®, SYLVANT® and FOTIVDA®, with further development of these assets underway in additional niche indications with high unmet need.

### **MANAGEMENT TEAM**

- Lee Morley- Chief Executive Officer
- Emma Johnson - Chief Financial Officer
- Dr Ben Owens - Head of Business Development
- Dr Dev Kumar - Head of Legal and Compliance
- Nick Rhys-Jones - Head of Commercial Operations
- Dr Jonathan Morgan - Head of Medical

### **PIPELINE**

#### **SYLVANT® (siltuximab)**

Anti-IL-6 monoclonal antibody for the treatment of Idiopathic Multicentric Castleman's Disease. Global rights. Approved by FDA, EMA, Korea, Canada and in multiple ROW territories.

#### **QARZIBA® (dinutuximab beta)**

GD2-targeted chimeric monoclonal antibody used for the treatment of paediatric high-risk neuroblastoma. Global rights. Approved by EMA, FDA BLA submission 2018/2019.

#### **FOTIVDA® (tivozanib)**

Highly selective VEGFR 1,2,3 tyrosine kinase inhibitor approved for the First line treatment of advanced renal cell carcinoma (aRCC). European, LATAM and select ex-US territories. EMA approved.

#### **CAPHOSOL® and CAPHOSOL® Dispersible**

Global rights. Supersaturated calcium phosphate mouthwashes to prevent and treat oral mucositis associated with chemotherapy and radiotherapy. Approved by EMA, FDA and CFDA and in multiple ROW countries.

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**COMPANY TYPE**

Private

**SECTOR**

Academia  
Biotechnology  
Regenerative Medicine

**FOUNDED**

2015

## Exogenus Therapeutics S.A.

### COMPANY PROFILE

Exogenus Therapeutics is a drug development company using an exosome-based platform technology to develop an innovative pipeline of therapeutic products.

Exogenus' scientific team has pioneer research work in the area of Umbilical Cord Blood-derived Extracellular Vesicles for clinical application. The lead API under investigation, Exo-101, demonstrates strong regenerative, anti-inflammatory and immunomodulatory properties. The company plans the first clinical application of Exo-101 formulated as Exo-Wound, a Class III Medical Device in the form of a thermosensitive hydrogel for treatment of skin wounds. The immunomodulatory properties of Exo-101 demonstrated in vitro and in vivo, show promising potential of Exo-101 for the treatment of autoimmune diseases, especially with skin manifestation. Proprietary exosome-engineering strategies are being developed enabling the creation of tailored therapeutics for diseases with high unmet needs, such as in the autoimmune setting.

Founded in 2015, the company has raised over €1.6M in seed capital, R&D grants and awards. It has been internationally recognized as one of the few companies worldwide developing exosome technologies, an innovator in the field of Wound Management, and a company of reference in Cord Blood clinical application.

Exogenus is presenting a fundraising or partnering opportunity to private investors and pharma companies keen on tapping in the hot field of exosome therapies, to advance Exo-101 and its platform technology aiming to create a pipeline of products for Skin Diseases and Autoimmune conditions.

### MANAGEMENT TEAM

- Joana Simões Correia - co-Founder, Executive Director and Chief Scientific Officer
- Luisa Marques - co-founder and Chief Operations Officer

### PIPELINE

#### Exo-Wound

The lead product under development is Exo-Wound, a Class III Medical Device composed of a thermosensitive hydrogel containing Exo-101 as an ancillary biologic medicinal substance, for the treatment of skin wounds. Exo-Wound is the first exosome-based Wound Care product, characterized by remarkable effectiveness (90% of treated wounds experience healing acceleration and reduced healing time) and efficacy levels (70% wound size reduction compared to standard care in hard-to-heal wounds), even compared with a competitive API in Wound Care (PDGF).Exo-101

The lead API with demonstrated pro-regenerative, anti-inflammatory and immunomodulatory properties.

### FINANCIAL SUMMARY

The company has raised over €1.6M in seed capital, R&D grants and awards. Exogenus estimates a financial need of €1.5 million to take its lead product, Exo-Wound, through GLP Toxicology assays, engineering batch production in GMP, and dossier preparation and submission. For the development of Proof-of-Concept studies for products in pipeline an additional €1M will be needed. By 2020, the company estimates to need further €8 million to develop the necessary clinical studies to reach CE Mark and commercialization of Exo-Wound Medical Device in Europe.



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**COMPANY TYPE**

Private

**SECTOR**

Bispecific Antibodies  
Immuno-Oncology  
Immunotherapies

**FOUNDED**

2006

**F-star Biotechnology Ltd.**

**COMPANY PROFILE**

F-star is a clinical-stage biopharmaceutical company committed to delivering life-changing treatments to cancer patients. Through our highly efficient Modular Antibody Technology™ platform, we are building and progressing an extensive immuno-oncology pipeline of mAb<sup>2</sup>™, a novel class of disruptive bispecific antibodies designed to unlock new biology which cannot be achieved by combining monospecific drugs. F-star's technological expertise and scientific approach have been validated through strategic partnerships with leaders in the pharma and biotech industries.

**MANAGEMENT TEAM**

- John Haurum - Chief Executive Officer
- Jane Dancer - Chief Business Officer
- Tolga Hassan - Chief Financial Officer
- Neil Brewis - Chief Scientific Officer
- Mihriban Tuna - Vice President, Drug Discovery
- Mike Davies - Vice President, Protein Science
- Michelle Morrow - Vice President, Preclinical Translational Pharmacology
- Alison McGhee - Vice President, Intellectual Property

**PIPELINE**

F-star is developing a pipeline of bispecific antibodies focused on immuno-oncology.

DISCOVERY			PRECLINICAL	PHASE 1
undisc.	undisc.	undisc.	FS120	FS118
undisc.	undisc.	undisc.	FS222	<b>FS118 mAb<sup>2</sup></b> <i>(under option to Merck)</i>
<b>Fcab building blocks</b> Highly efficacious Fcab for the generation of first-in-class mAb <sup>2</sup> in immuno-oncology		<b>mAb<sup>2</sup> candidates</b> First-in-class bispecific antibodies in immuno-oncology	<b>FS120 and FS222 mAb<sup>2</sup></b> First-in-class bispecific antibodies in immuno-oncology	First-in-class bispecific antibody in immuno-oncology targeting two checkpoint inhibitors: LAG-3 and PD-L1 Potential to deliver greater efficacy with better tolerability in a wide range of tumours

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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Immuno-Oncology

**FOUNDED**

2013

## GamaMabs Pharma SA

### COMPANY PROFILE

GamaMabs Pharma is a clinical-stage immuno-oncology company developing optimized therapeutic antibodies for the treatment of cancer.

GamaMabs' lead project is the monoclonal antibody (mAb) GM102 which targets Anti-Müllerian Human Receptor II (AMHRII), an unaddressed specific target in cancer.

The company develops low-fucose EMABling® antibodies with increased tumor cell killing properties through the activation of immune system cells. GamaMabs has a licensing agreement with MedImmune (USA) to develop an Antibody Drug Conjugate targeting cancer.

### MANAGEMENT TEAM

- Stéphane Degove - CEO & CFO
- Jean-François Prost, MD - VP R&D and Strategy
- Isabelle Tabah-Fisch, MD - Chief Medical Officer
- Jean-Marc Barret, PhD - Pharmacology Manager

### PIPELINE

#### AMHR2 program

The anti-AMHR2 mAb, GM102 (formerly 3C23K) is an Emabling engineered humanized mAb directed against the receptor of the anti-Müllerian hormone (AMHR2), alternatively known as Müllerian Inhibiting Substance Receptor II (MISRII). AMHR2 is present during intra-uterine period at the level of internal sexual female organ precursors (Müllerian tractus), and is restricted to ovary (Granulosa cells) and testis (Leydig cells) during adulthood. Several authors have shown by immuno-chemistry using the antibody 12G4 (the murine precursor of GM102 discovered at Institut de Recherche en Cancérologie de Montpellier) that AMHR2 is also expressed in the majority of gynecologic cancers such as ovary and endometrium (Bakkum JN, Gynecol Oncol, 2007; Sahli I, Biochem, 2004; Anttonen M, Lab Invest, 2011; Song JY, Int J. Oncol, 2009) with an incidence of around 65% of the cases.

Through a solid research dossier of about twenty in vivo studies exploring various doses, schemes of administration and treatment combinations, the GM102 antibody has been shown to display a high efficacy in relevant mice xenografted models, including Patient Derived Xenografts models expressing human AMHR2. This efficacy has been documented to rely on engagement of immune effector cells triggered by the Emabling optimized antibody at the level of the tumor. In addition, GM102 efficacy has been shown to be synergistic with carboplatin and paclitaxel, the major chemotherapeutic agents used in ovarian cancer (Jacquet A, Cancer Res, 2012).

#### GM102 program

The GM102 mAb has started a Phase Ia/Ib study in advanced, pre-treated gynecological cancers (ovarian, endometrium, cervix).

The primary objective is to assess the safety of GM102, select a dose for future Phase Ib/II trials and provide early evidence of therapeutic efficacy of GM102 in subsets of patients.

### FINANCIAL SUMMARY

€22m raised so far in two private rounds:

- €3.5m serie A (2013)

- €18.5m serie B (2015)

Lead investors are: Andera Partners and Innobio

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**COMPANY TYPE**

Public

**TICKER**

[EPA: GNRO]

**SECTOR**

Biotechnology

**FOUNDED**

2006

## GeNeuro SA

### COMPANY PROFILE

GeNeuro is a clinical stage pharmaceutical company developing a new approach to the treatment of autoimmune and neurodegenerative diseases, including multiple sclerosis (MS) and Type 1 Diabetes (T1D) associated with pathogenic proteins expressed by human endogenous retroviruses (HERV), viral genes that account for 8% of human DNA.

### MANAGEMENT TEAM

- Jesús Martin-Garcia - Chief Executive Officer
- Dr. François Curtin, MD, MPhil, MBA - Chief Operating Officer
- Dr. Hervé Perron, HDR - Chief Scientific Officer
- Prof. Dr. Alois B. Lang - Chief Development Officer
- Miguel Payró - Chief Financial Officer
- Robert Glanzman - Chief Medical Officer



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**COMPANY TYPE**

Public

**TICKER**

[EPA:GKTX]

**SECTOR**

Biotechnology  
Health Care  
Pharmaceutical

**FOUNDED**

2006

**Genkyotex S.A.**

**COMPANY PROFILE**

Genkyotex is the leading biopharmaceutical company in NOX therapies, listed on the Euronext Paris and Euronext Brussels markets. A leader in NOX therapies, its unique therapeutic approach is based on a selective inhibition of NOX enzymes that amplify multiple disease processes such as fibrosis, inflammation, pain processing, cancer development, and neurodegeneration.

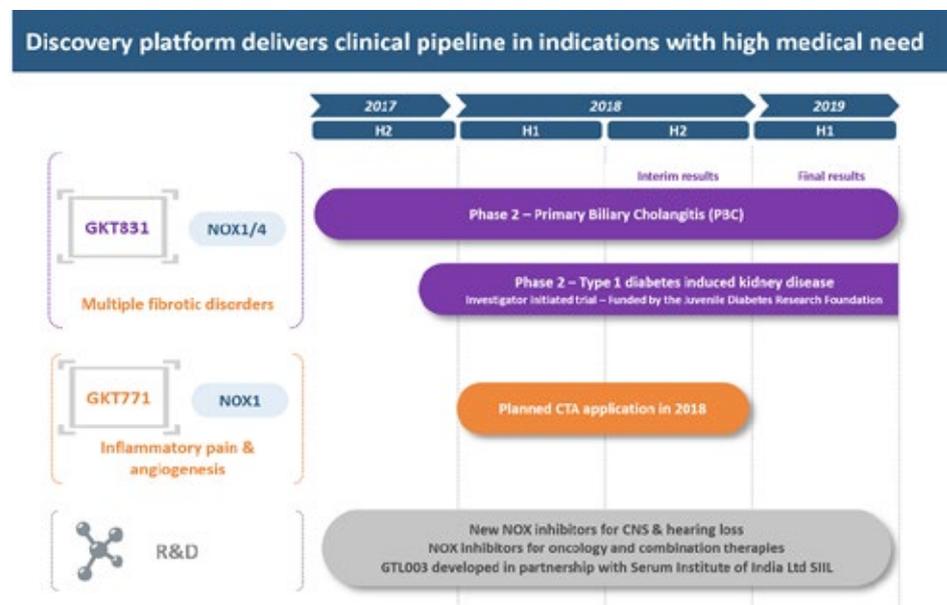
Genkyotex's platform enables the identification of orally available small-molecules that selectively inhibit specific NOX enzymes. Genkyotex is developing a pipeline of first-in-class product candidates targeting one or multiple NOX enzymes. The lead product candidate, GKT831, a NOX1 and NOX4 inhibitor is evaluated in a phase II clinical trial in primary biliary cholangitis (PBC, a fibrotic orphan disease) and in an investigator-initiated Phase II clinical trial in Type 1 Diabetes and Kidney Disease (DKD). A grant from the United States National Institutes of Health (NIH) of \$8.9 million was awarded to Professor Victor Thannickal at the University of Alabama at Birmingham (UAB) to fund a multi-year research program evaluating the role of NOX enzymes in idiopathic pulmonary fibrosis (IPF), a chronic lung disease that results in fibrosis of the lungs; the core component of the program will be to conduct a Phase 2 trial with the GKT831 in patients with IPF. This product candidate may also be active in other fibrotic indications. Genkyotex's second product candidate, GKT771, is a NOX1 inhibitor targeting multiple pathways in angiogenesis, pain processing, and inflammation, currently undergoing preclinical testing.

Genkyotex also has a versatile platform well-suited to the development of various immunotherapies (Vaxiclase). A partnership covering the use of Vaxiclase as an antigen per se (GTL003) has been established with Serum Institute of India Private Ltd (Serum Institute), the world's largest producer of vaccine doses, for the development by Serum Institute of cellular multivalent combination vaccines against a variety of infectious diseases. This partnership could generate approximately €150 million in future revenues for Genkyotex, before royalties on sales.

**MANAGEMENT TEAM**

- Elias Papatheodorou - Chief Executive Officer
- Philippe Wiesel, MD - Executive Vice President and Chief Medical Officer
- Alexandre Grassin - Director of Finance and Administration

**PIPELINE**



**HERANTIS**  
PHARMA

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**COMPANY TYPE**

Public

**TICKER**

[HRTIS:FN]

**SECTOR**

Biotechnology  
Regenerative Medicine

**FOUNDED**

2008

**Herantis Pharma Plc.**

**COMPANY PROFILE**

Herantis Pharma Plc is an innovative drug development company focused on regenerative medicine and unmet clinical needs. Our clinical stage assets CDNF and Lymfactivin® are based on globally leading scientific research in their fields. They both aim at breakthrough in the treatment of severe diseases: CDNF in neurodegenerative diseases such as Parkinson's disease; and Lymfactivin® in breast cancer associated lymphedema with potential also in other lymphedemas. The shares of Herantis are listed on the First North Finland marketplace run by Nasdaq Helsinki stock exchange.

**MANAGEMENT TEAM**

- Pekka Simula - Chief Executive Officer
- Sigrid Booms - Director of Clinical Development
- Henri J. Huttunen - Chief Scientific Officer
- Outi Lahdenperä - Medical director
- Jutta Poutanen - Chief Pharmaceutical Officer
- Katarina Jääskeläinen - Project Manager
- Jani Koskinen - Project manager
- Päivi Vuoro - Project manager
- Antti Vuolanto - Chief Operating Officer
- Dr. Arnab Bhattacharjee - Senior Scientist

**PIPELINE**

Our focus is on innovative, novel medicinal products for the treatment of indications with an unmet clinical need. We aim to develop our products through clinical Proof-of-Concept and partner with large pharmaceutical or biotech companies for late stage development and commercialization.

	Indication	Development Stage				Status	Next Steps
		Preclin	Phase 1	Phase 2	Phase 3		
<b>CDNF</b> neuroprotective factor	Parkinson's disease	▲	▲			Randomized, placebo-controlled Phase 1/2 ongoing  Efficacy read-out in 2H 2019	<ul style="list-style-type: none"> <li>• Phase 2 in Parkinson's disease (2020)</li> <li>• Investigating the opportunities in other neurodegenerative diseases</li> <li>• Development of non-invasive CDNF</li> </ul>
<b>Lymfactivin®</b> gene therapy	Breast cancer associated secondary lymphedema	▲	▲	▲		Randomized, placebo-controlled Phase 2 ongoing  Efficacy read-out in 2H 2020	<ul style="list-style-type: none"> <li>• Phase 3 in breast cancer associated secondary lymphedema (2021 – 2023)</li> <li>• Other secondary lymphedemas (2019 →)</li> </ul>



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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Immuno-Oncology

**FOUNDED**

2016

**IGEM Therapeutics Ltd.**

**COMPANY PROFILE**

IGEM Therapeutics is a UK Immuno-Oncology company developing novel IgE antibodies to treat cancer. IgE has evolved to kill tissue-dwelling multicellular parasites endowing it with several key features that make it ideal for the treatment of solid tumours which also mostly reside in tissue. The epsilon constant region of IgE binds very tightly to its cognate receptor (FcεRI) on the surface of immune effector cells including macrophages, monocytes, basophils and eosinophils. This interaction is up to 10,000 fold greater than the gamma chain of IgG has for its equivalent receptor and this results in the majority of IgE molecules being permanently attached to the surface of immune effector cells. The latter are therefore primed and ready to destroy cells expressing the antigen recognised by the IgE. As a result, IgE is able to permeate tissues more effectively than IgG and stimulate significantly greater levels of both ADCP (antibody-dependent cell-mediated phagocytosis) and ADCC (antibody-dependent cell-mediated cytotoxicity), the two main mechanisms by which immune effector cells can kill tumour cells. IgE also has a significantly longer tissue half life than IgG (2 weeks versus 2 – 3 days) which also suits it for a role in the destruction of solid tumours.

The company's lead programme targets the folate receptor alpha (FR alpha) and an anti-FR alpha IgE antibody is currently in a phase 1/2a trial to treat ovarian cancer. This is the world's first IgE therapeutic to enter the clinic.

IGEM is also developing a novel antibody platform technology based on protein and glyco-engineering of the epsilon constant region.

**MANAGEMENT TEAM**

- Tim Wilson - Chief Executive Officer
- Vivienne Cox - Chief Operating Officer
- Kevin FitzGerald - Chief Scientific Officer
- Phil Boyd - Chief Financial Officer

**PIPELINE**

PRODUCT	INDICATION	STATUS				
		PC	Ph 1	Ph 2	Ph 3	Market
IGEM-F	Ovarian, breast, lung	[Progress bar]				
IGEM-FR	Ovarian, breast, lung	[Progress bar]				
IGEM-Ch	Melanoma	[Progress bar]				
IGEM-H	Breast	[Progress bar]				
IGEM-E	Colorectal, head and neck	[Progress bar]				
IGEM-P	Lung, melanoma, others	[Progress bar]				



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**COMPANY TYPE**

Private

**SECTOR**

Autoimmune Diseases  
Biotechnology  
Immuno Therapies

**FOUNDED**

2012

**ILTOO Pharma**

**COMPANY PROFILE**

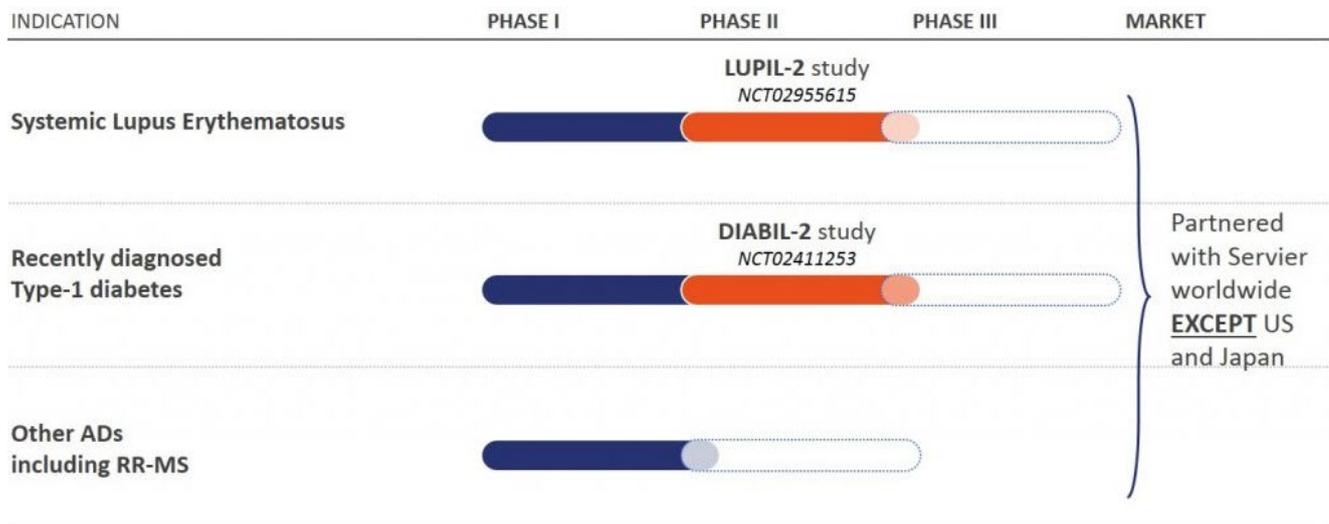
ILTOO Pharma is a clinical-stage biotechnology company dedicated to the development of biotherapies that have the ability to balance the immune system and revolutionize the treatment of autoimmune and inflammatory disorders (ADs). Based on a deep expertise in translational research and clinical immunology, ILTOO Pharma is pioneering the field of regulatory T cells (Tregs)-mediated immunotherapies.

ILTOO Pharma lead product, ILT-101, is the world most advanced IL-2-based therapies. ILTOO’s vision is that, along with corticosteroids and anti-TNFs antibodies, IL2-mediated immunotherapy will become the next-generation standard of care for treating ADs. Systemic lupus erythematosus (SLE) and recently diagnosed type-1 diabetes (T1D) have been selected as top priority indications. By targeting an immunological imbalance which is the common root cause of ADs, ILT-101 has the potential to bring an enhanced therapeutic benefit to a wide spectrum of patients affected by ADs.

**MANAGEMENT TEAM**

- Jean Van Den Esch - President
- Jérémie Mariau - Chief Executive Officer
- Joel Guidoux - Director of Clinical operations
- Michel Thiry - Biomanufacturing

**PIPELINE**





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**COMPANY TYPE**

Public

**TICKER**

[STO: IMMU]

**SECTOR**

Biotechnology  
Immuno-Oncology

**FOUNDED**

2002

**Immunicum AB**

**COMPANY PROFILE**

Immunicum is establishing a unique immuno-oncology approach through the development of allogeneic, off-the-shelf cell-based therapies. Our goal is to improve survival outcomes and quality of life by priming the patient's own immune system to fight cancer. The company's lead product ilixadencel, consisting of pro-inflammatory allogeneic dendritic cells, has the potential to become a backbone component of modern cancer combination treatments in a variety of solid tumor indications. Founded and based in Sweden, Immunicum is publicly traded on the Nasdaq Stockholm.

**MANAGEMENT TEAM**

- Carlos de Sousa - Chief Executive Officer
- Peter Suenart - Chief Medical Officer
- Michaela Gertz - Chief Financial Officer
- Alex Karlsson-Parra - Chief Scientific Officer
- Sharon Longhurst - Head of CMC
- Margareth Jorvid - Head of Regulatory and QA
- Sijme Zeilemaker - Senior Director Business Development

**PIPELINE**

Immunicum is focused on demonstrating the therapeutic value of ilixadencel through a rigorous clinical program led by the ongoing Phase II study in renal cell carcinoma. Immunicum has gathered encouraging results in trials conducted to date and will seek to further establish ilixadencel's potential as a backbone component of combination cancer therapies in different forms of solid tumors where there is a high unmet medical need.

The Company is also developing additional opportunities based on the IMM-2 (formerly SUBCUVAX®-Adenovirus) and IMM-3 platforms (formerly CD70) that are currently in research and preclinical evaluation.





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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Immuno Therapies

**FOUNDED**

2005

**Immunomic Therapeutics, Inc.**

**COMPANY PROFILE**

Immunomic Therapeutics, Inc. (ITI) is a privately-held clinical stage biotechnology company pioneering the study of nucleic acid immunotherapy platforms. These investigational technologies have the potential to alter how we use immunotherapy for cancer, allergies and animal health. On the heels of two landmark deals in 2015, including an exclusive worldwide license with Astellas Pharma Inc. to explore the use of LAMP-Vax™ for use in the prevention and treatment of allergic diseases which resulted in over \$315M in licensing revenue that year, the company has now focused on the application of its UNITE™ platform in oncology.

UNITE (UNiversal Intracellular Targeted Expression), ITI's platform that represents an expansion of the company's core technology, includes an array of helpful tools which have the potential to substantially expand and amplify the immune response. In synchrony with the next-generation of lysosomal targeting, the selection and optimization of antigens, combination of adjuvants and optimal use of various delivery methods provide a means by which ITI's technology can best approach the challenges ahead.

**MANAGEMENT TEAM**

- William Hearl - CEO & Founder
- Teri Heiland - Senior Vice President of Research & Development
- Eric Winzer - Chief Financial Officer
- Louise Peltier - Vice President of Regulatory Affairs
- Tim Coleman - Vice President of Operations
- Sia Anagnostou - Senior Director of Corporate Development

**PIPELINE**

Our allergy assets remain an underpinning of Immunomic Therapeutics' success, and have enabled our pivot to focus on oncology.

In addition to our canine atopic dermatitis vaccine concept, our vaccines using ITI's lysosomal targeting technology have already been tested in several clinical studies in both allergy and oncology.

Program	Therapeutic Area	Indication	Target	Stage of Development				Commercial Rights
				Discovery	Pre-Clinical	Ph. I	Ph. II	
ITI-1000	Oncology	GBM	DC-based pp65 CMV	[Progress bar: Discovery to Ph. II]				ITI
ITI-1001	Oncology	GBM	pDNA pp65 CMV	[Progress bar: Discovery to Pre-Clinical]				ITI
ITI-2000	Oncology	HPV+ Tumors	HPV E6/E7	[Progress bar: Discovery to Pre-Clinical]				ITI
ITI-3000	Oncology	Merkel Cell Carcinoma	Polyoma Virus	[Progress bar: Discovery to Pre-Clinical]				ITI
ITI-4000	Oncology	NPC / Gastric	Epstein-Barr Virus	[Progress bar: Discovery to Pre-Clinical]				ITI
ITI-5000	Oncology	TBD	Neo Antigen	[Progress bar: Discovery to Ph. I]				ITI
ITI-6000	Oncology	HCC	HBV ag + Others	[Progress bar: Discovery to Pre-Clinical]				ITI
ASP-4070	Allergy	Japanese Red Cedar	pDNA	[Progress bar: Discovery to Ph. II]				Astellas
ASP-0892	Allergy	Peanut	pDNA	[Progress bar: Discovery to Ph. I]				Astellas



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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology

**FOUNDED**

2010

**Imcyse SA**

**COMPANY PROFILE**

Imcyse is pioneering the development of a new class of active, specific immunotherapeutics: Imotopes<sup>TM</sup>. Imcyse's new technology platform is based on the discovery of modified synthetic peptides to block the immune processes causing immune-mediated diseases. Imcyse's Imotopes<sup>TM</sup> offer the possibility to cure severe chronic diseases for which there is no satisfactory therapeutic alternative. The technology can also prevent the immunogenic responses that weaken the efficiency of chronic therapies.

Our vision is to become a major player in active specific immunotherapy for the curative treatment of autoimmune and allergic diseases.

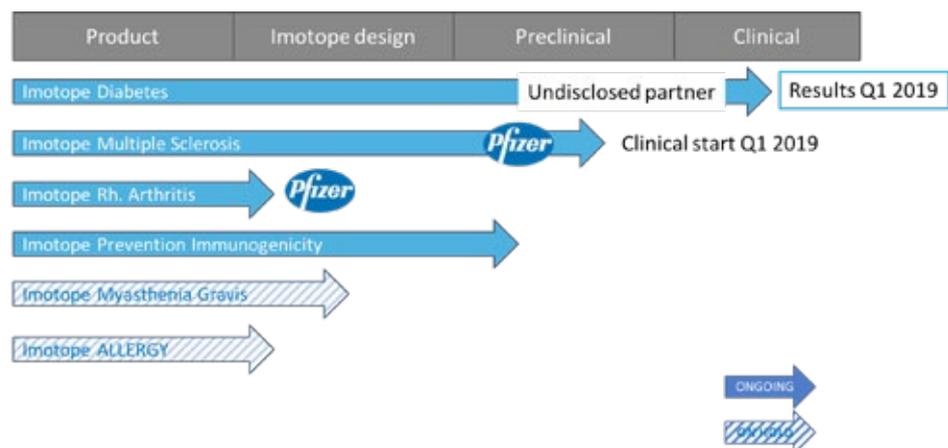
**MANAGEMENT TEAM**

- Pierre Vandepapeliere - CEO & CMO
- Jean Smal, PhD. - VP Head of Development
- Marcelle Van Mechelen, PhD. - Senior Scientific Advisor
- Vincent Carlier, PhD. - Head of Immunology
- Guillaume de Viron - CFO
- Marie Gérard - Corporate Services Manager
- Geoffrey Gloire, PhD. - IP Manager
- Yves Lobet, PhD. - Head Portfolio Management
- Luc Vander Elst, PhD. - Head of Preclinical and Imotope Development
- Jean Van Rampelbergh, PhD. - Clinical Director

**DEVELOPMENT PROGRAMS**

The most advanced Imotope<sup>TM</sup> program is for type 1 diabetes (T1D), which has advanced into the clinic in 2017. The T1D program is being developed by a European consortium (EXALT) and supported by a European grant of the 7th framework program. For more information on the T1D EU FP7 program go to <http://exalt-fp7.eu>

The Imotope<sup>TM</sup> multiple sclerosis program will enter the clinic in 2018.



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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology

**FOUNDED**

2013

## Inotrem S.A.

### COMPANY PROFILE

Inotrem is a biotechnology company specialized in immunotherapy for acute inflammatory syndromes, such as septic shock. The company has developed a new concept of immunomodulation that targets the TREM-1 pathway to control unbalanced inflammatory responses.

Through its proprietary technology platform, Inotrem has developed the first-in-class TREM-1 inhibitor, LR12 (nangibotide), with applications in a number of therapeutic indications such as septic shock or myocardial infarction. Nangibotide, Inotrem's lead product candidate for septic shock patients has been granted access to the EMA's PRiority Medicines (PRIME) scheme and has completed septic shock patients' enrollment for a Phase II clinical trial. In parallel, Inotrem is developing in partnership with Roche Diagnostics a companion test for the diagnosis and outcome prediction of septic shock patients, opening the way to a personalized healthcare approach in critical care medicine.

Nangibotide activity has also been shown in pre-clinical animal models for the prevention of tissue damage in relation to ischemia/reperfusion injury caused by an acute myocardial infarction. It is ready to be assessed in a proof of concept trial in patients.

In addition, another program has recently been launched to develop a new therapeutic modality targeting chronic inflammatory diseases.

The company was founded in 2013 by Dr. Jean-Jacques Garaud, a former head of research and early development at the Roche Group, Prof. Sébastien Gibot and Dr. Marc Derive. Inotrem is supported by leading European investors — Sof-innova Partners, Andera Partners (previously Edmond de Rothschild Investment Partners), Biomed Invest and Inserm Transfert Initiative.

### MANAGEMENT TEAM

- Jean-Jacques Garaud, M.D. - Co-Founded and CEO
- Martin Koch - Chief Operating Officer
- Dr. Marc Derive, PhD. - Co-Founder, Chief Scientific Officer
- Dr. Margarita Salcedo Magguilli - Chief Data Officer

### PIPELINE

#### Product 1: nangibotide in septic shock

Nangibotide is a 12 mer peptide that modulates down the excessive innate reaction driven by TREM-1 in septic shock.

In animal models nangibotide has been shown to improve mortality, bacterial clearance and hemodynamic instability.

Nangibotide is currently in clinical phase. A phase I trial has been successfully conducted in healthy volunteers. A Phase IIa trial in septic shock patient recently completed. The data will be the basis for the design of the next phase IIb trial to lead to the final conduct of a registration trial in septic shock

#### Product 2: Nangibotide in AMI

Nangibotide for the prevention of tissue damage related to ischemia/ reperfusion injury caused by acute myocardial infarction after revascularisation.

Strong set of pre-clinical evidence in animal models

Ready for proof of concept in patients (Phase IIa)

#### Product 3: INO-002

New therapeutic modality targetting TREM-1 for the management of chronic inflammatory diseases.

Stage: discovery

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**COMPANY TYPE**

Emerging

**SECTOR**

Biotechnology  
Discovery Platform

**FOUNDED**

2016

## InterAx Biotech AG

### COMPANY PROFILE

InterAx is uniquely positioned to assist drug candidate design and selection by integrating bioanalytical and computational pharmacology in partnership projects with Biotech and Pharma companies. InterAx applies mathematical models and simulations to in house-derived bioanalytical data in order to address the complexity of drug-induced cellular signaling mechanisms. Our goal is to close the gap between laboratory experiments and in vivo studies by streamlining the critical processes of drug candidate design and selection, thereby significantly reducing the risks, costs and duration of drug discovery and development of new drugs.

### MANAGEMENT TEAM

- Dr. Martin Ostermaier, CEO, Biochemist
- MSc. Luca Zenone, CFO - Engineer, management consultant
- Dr. Maria Waldhoer, CSO - Twenty years track record in GPCR signalling with extensive experience in academia & industry
- Dr. Aurélien Rizk, CTO - Computer scientist, systems biologist



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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology

**FOUNDED**

2004

**ISA Pharmaceuticals B.V.**

**COMPANY PROFILE**

ISA is a late stage clinical company based in Leiden, The Netherlands. Its lead product is entering phase 3 clinical trials. In December 2017, ISA entered into a strategic partnership with Regeneron Pharmaceuticals for its lead product ISA101 for treatment of HPV-16 induced diseases. Herewith, ISA has established a clear path to market for its lead product. Under the partnership, ISA101 is currently entering randomized controlled trials in head- and neck (phase 2) and cervical cancer (phase 3). These trials are aimed at securing first approvals for ISA101 in combination with cemiplimab (aPD-1). First data from these trials are expected in H2 2020. Under the agreement, Regeneron made significant up-front financial commitments and ISA is eligible for substantial near term revenues.

ISA's product pipeline further consists of several proprietary compounds in multiple orphan indications with fast path to market. As next step, ISA aims to establish clinical PoC for the two next products in its pipeline. In addition, ISA has an exciting pre-clinical pipeline targeting cancer and chronic viral infections.

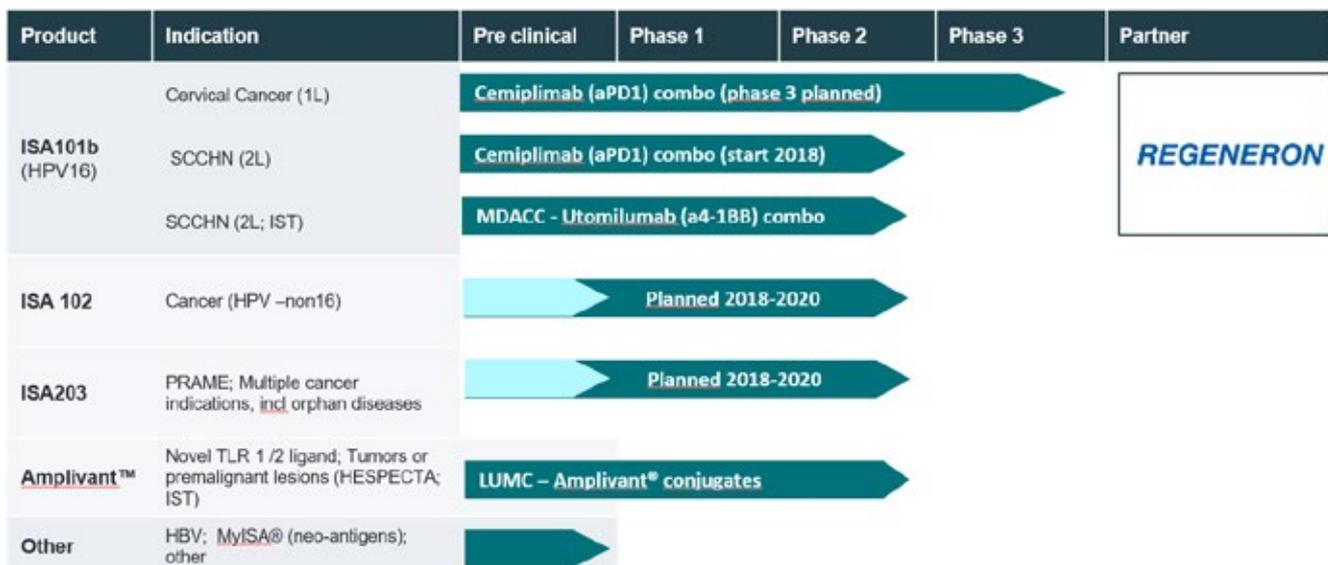
ISA's development platform is based on its proprietary SLP® (synthetic long peptide) and AMPLIVANT® technologies and its next generation manufacturing capabilities. These platforms are broadly applicable and suitable for a multitude of targets and product opportunities.

The company has established its development platform based on insight into the exact mechanism of action and the immunopharmacology of its immunotherapeutics. Various clinical trials up to completion of Phase II have demonstrated the safety, tolerability and clinical efficacy of SLP® compounds, thereby providing proof-of-concept.

**MANAGEMENT TEAM**

- Gerben Moolhuizen - Chief Executive Officer
- Cornelis Melief, Ph.D. - Chief Scientific Officer
- Willem-Jan Krebber - Chief Operating Officer
- Dr. Leon Hooffman - Chief Medical Officer

**PIPELINE**





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**COMPANY TYPE**

Public

**TICKER**

[NASDAQ: KPTI]

**SECTOR**

Biotechnology

**FOUNDED**

2008

**Karyopharm Therapeutics, Inc.**

**COMPANY PROFILE**

Karyopharm Therapeutics Inc. is a clinical-stage pharmaceutical company focused on discovery, development and commercialization of novel first-in-class drugs directed against nuclear transport and related targets for the treatment of cancer and other major diseases.

Karyopharm's primary focus is on developing novel, small molecule Selective Inhibitor of Nuclear Export, or SINE, compounds that inhibit the nuclear export protein XPO1. Their lead oral SINE compound selinexor is being evaluated in multiple late stage clinical trials in patients with hematologic and solid tumor malignancies. Selinexor has been granted Orphan Drug Designation in multiple myeloma and Fast Track designation for the patient population evaluated in the STORM study. Karyopharm has submitted a New Drug Application (NDA) to the U.S. Food and Drug Administration (FDA), with a request for accelerated approval for oral selinexor as a new treatment for patients with penta-refractory multiple myeloma. The Company also plans to submit a Marketing Authorization Application (MAA) to the European Medicines Agency (EMA) in early 2019 with a request for conditional approval.

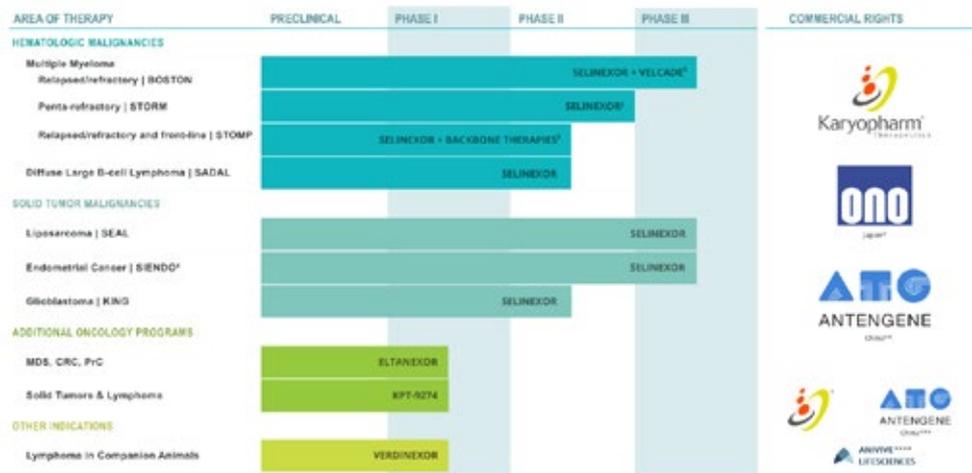
In addition to selinexor, Karyopharm is advancing a pipeline of novel, oral drug candidates, including eltanexor as a treatment for colorectal cancer, myelodysplastic syndrome, and castrate-resistant prostate cancer, KPT-9274, a dual PAK4/NAMPT inhibitor for the treatment of patients with advanced solid malignancies or non-Hodgkin's lymphoma, and verdinexor as an anti-viral agent, as well as a potential treatment for cancer in companion animals.

Karyopharm was founded by Dr. Sharon Shacham and is headquartered in Newton, MA.

**MANAGEMENT TEAM**

- Michael G. Kauffman, M.D., Ph.D. - Chief Executive Officer
- Sharon Shacham, Ph.D., M.B.A. - President and Chief Scientific Officer
- Christopher B. Primiano, J.D., M.B.A. - Executive Vice President, Chief Business Officer, General Counsel & Secretary
- Anand Varadan - Executive Vice President, Chief Commercial Officer
- Michael Falvey - Executive Vice President, Chief Financial Officer & Treasurer
- Jatin Shah, M.D. - Senior Vice President, Clinical Development
- Kevin P. Malobisky, Ph.D., M.S., RAC - Senior Vice President, Regulatory Affairs, Quality, and Pharmacovigilance

**PIPELINE**



<sup>1</sup> Oral selinexor, Velcade<sup>®</sup> (bortezomib) and doxorubicin vs. Velcade and doxorubicin  
<sup>2</sup> Oral selinexor + doxorubicin  
<sup>3</sup> Oral selinexor and docetaxel vs. Radiotherapy (brachytherapy, Proton) or (external beam), Velcade, Etoposide or Doxorubicin  
<sup>4</sup> Investigator-sponsored randomized Phase III trial

<sup>5</sup> New licensed rights to selinexor and eltanexor in the following territories: Japan, S. Korea, Taiwan, Hong Kong, and ASEAN countries  
<sup>6</sup> Antengene licensed rights to selinexor and eltanexor in China and Taiwan  
<sup>7</sup> Antengene licensed rights to KPT-9274 and verdinexor in mainland China.

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**COMPANY TYPE**

Emerging

**SECTOR**

Biotechnology

**FOUNDED**

2017

## **Keapstone Therapeutics Ltd.**

### **COMPANY PROFILE**

Keapstone Therapeutics is a single asset biotech developing drugs that target the Nrf2 signalling pathway (KEAP1 inhibitors) for two devastating conditions – Parkinson's and Motor Neuron Disease (MND) – which together affect more than 130,000 people in the UK. Keapstone was co-founded in February 2017 by the University of Sheffield, Parkinson's UK and scientists Richard Mead and Pamela Shaw of the Sheffield Institute for Translational Neuroscience (SITraN). The company has exclusive rights to develop intellectual property related to a novel chemical series identified at Sheffield. The company combines world-leading research from the university with funding and expertise from Parkinson's UK and consultants and discovery partners with extensive drug development expertise.

### **MANAGEMENT TEAM**

- Dr Richard Mead
- Ross McMaster
- Steve Ford
- Arthur Roach



**LIFT BioSciences**  
INNATELY CURING CANCER

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**COMPANY TYPE**

Emerging

**SECTOR**

Biotechnology

**FOUNDED**

2016

**LIFT BioSciences Ltd.**

**COMPANY PROFILE**

LIFT BioSciences is a socially-minded Biotech start-up developing The World's First Cell Bank of Cancer Killing Granulocytes (a type of white blood cell). The Cell Bank will enable us to provide a range of potentially life-saving immuno-oncology cell therapies for different solid tumour types. Our innate immunity platform is known as Neutrophil only Leukocyte Infusion Therapy (N-LIFT), a first-in-class patented cell therapy. N-LIFT is produced ex-vivo and benefits from being more scalable with potentially better and more consistent efficacy and safety than other forms of leukocyte infusion.

LIFT BioSciences Ltd was set-up with Prof Zhen Cui of Wake Forest University, a leading pioneer in LIFT, following his discovery of a cancer resistant (SR/CR) mouse that proved to have transferable innate immunity.

The first targeted indication is pancreatic cancer (pancreatic ductal adenocarcinoma - PDAC), one of the types of cancer with the highest unmet medical need. CRUK report that just 3% of Patients Diagnosed with PDAC survive 5 years. PDAC is classified as an orphan disease by European Medicines Agency (EMA) which will facilitate our market access. The EMA has classified N-LIFT as an Advanced Therapeutic Medicinal Product (ATMP), which sets us up for accelerated approval (early access scheme) and enhanced proprietary protection (market and data exclusivity), subject to trial results.

We are currently completing pre-clinical work before running our first in-human clinical trial. The aim is to demonstrate remission in high unmet need solid tumours by 2021, including Pancreatic Cancer.

Due to the sensitivity of our work and the IP required to successfully bring this therapy to market we are unable to disclose more at present. If you would like to find out more, or if you would be interested in investing please Contact Us.

**MANAGEMENT TEAM**

- Alex Blyth - Chief Executive Officer
- Dr. John Gonzalez-Carvajal, - MB Chb Medicine, MBA
- Professor Zheng Cui - Chief Clinical Advisor
- Dr. Pauline Lukey, PhD. - Early Development Advisor
- Dr. Vance Naughton, PhD. - Scientific Advisor & Head of Communications

**PIPELINE**

Our strategy is to initially target high unmet need solid tumours that qualify as rare (orphan) diseases where successful therapies can qualify for both Accelerated Regulatory Approval and Market Exclusivity Status.

N-LIFT Product Line	Orphan Cancer Indication	Preclinical Research	Adaptive Mixed POC Trial (PI/II)	Pivotal Clinical Trial (PIII)	Est. Launch
N-LIFT-NSC4	NSCLC	██████████	?	1 <sup>st</sup> Pivotal Trial Indication TBD post POC	2024-27
N-LIFT-LC3	Liver	██████████	?		2024-27
N-LIFT-STS2	Soft Tissue Sarcoma	██████████	?		2024-27
N-LIFT-PC1	PDAC (Pancreatic)	██████████	?		2024-27
N-LIFT-OC5	Oesophagus	██████████	Not Required		2026-28
N-LIFT-HN6	Head & neck	██████████	Not Required		2026-28
N-LIFT-BC7	Brain	██████████	Not Required		2026-28

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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Drug Delivery  
Pharmaceuticals/Licensing

**FOUNDED**

2015

## Medherant Limited

### COMPANY PROFILE

Medherant is developing a pipeline of products for pain and neurology indications, based on its next-generation TEPI-Patch® transdermal drug technology. The company also formulates client molecules in this unique solvent-free drug-in-adhesive system.

Medherant was founded by Professor David Haddleton and the University of Warwick to develop and commercialise novel technologies for delivery of drugs via the skin using their world-leading expertise in bioadhesives and polymer chemistry. The Company is based on the University of Warwick Science Park in Coventry (UK). Medherant has received investment from Mercia Fund Management and others.

Delivery of drugs using patches that are applied to the skin provides better control of the dose than with gels, ointments and creams. However, the currently available technologies limit the types of drugs that can be used and the quantities that can be loaded into the patch. Medherant's TEPI Patch® is formulated with a novel polymer adhesive which has been exclusively licensed from Bostik. The drug to be delivered is mixed with the adhesive to form a thin, flexible, single layer patch.

One of the key advantages of the TEPI Patch® technology is that a greater quantity of drug can be blended with the adhesive. This enables lower potency drugs to be formulated as a patch and provides the opportunity to increase the dose of drugs already administered via a patch or reduce patch size. The TEPI Patch® also provides a better experience for the user as it does not leave a residue around the patch - referred to as 'cold flow' - and has excellent adhesion whilst still being easy and painless to remove.

Medherant is developing its own TEPI Patch® products in the fields of pain management and CNS disorders, and is working with third parties to apply the technology to their drugs. The Company expects to earn revenues from licensing products that it has developed to pharmaceutical companies and through collaborative development projects leading to potential technology licences.

### MANAGEMENT TEAM

- Ken Cunningham - Non-Executive Chairman
- Mark Payton - Mercia Fund Management (Nominees) Ltd
- Quentin Compton-Bishop - Representing the University of Warwick
- Nigel Theobald - Non-Executive Director
- Nigel Davis - Chief Executive Officer
- David Haddleton - Chief Scientific Officer
- Sally Waterman - Chief Operating Officer
- Andrew Lee - Director of Commercial Development

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**COMPANY TYPE**

Emerging

**SECTOR**

Biotechnology

**FOUNDED**

2012

## Memo Therapeutics AG

### COMPANY PROFILE

Memo Therapeutics AG (MEMO) is an innovator in the field of antibody discovery and immune repertoire analysis. Its MemoMAB™ platform creates a recombinant in vitro copy of an individual's B cell / antibody repertoire, which is then banked as a library. The resulting unique, large and relevant antibody libraries represent the individual's immune repertoire and are expected to contain an unprecedented number of relevant and rare antibodies. This leads to entirely new possibilities in immune repertoire analysis and antibody discovery. The business strategy of MEMO is the discovery of therapeutic antibody candidates and target discovery for antibody and vaccine development. MemoMAB™ is deployed in proprietary antibody lead discovery programs and is made available in collaborations.

### MANAGEMENT TEAM

- Dr. Karsten Fischer - CEO
- Dr. Christoph Esslinger - CSO, Board Member
- Dr. Dragan Gabulovski - Business Development & Strategy, Board Member
- Dr. Simone Schmitt - Head Antibody Development

### PIPELINE

MEMO is using the MemoMAB™ platform technology to develop a proprietary therapeutic antibody lead pipeline. The initial focus is on infectious diseases. The company also works on undisclosed targets in cancer and immune mediated inflammatory diseases (IMID).

In collaboration with clinical groups at the University Hospitals of Zurich and Basel, MEMO has embarked on the generation of human antibodyome libraries from clinically selected donors in the frame of non-interventional clinical studies.

4th Gen. Checkpoint Inhibitor Program:

Antagonistic antibodies targeting a 4th generation checkpoint inhibitor on innate immune cells and tumor infiltrating lymphocytes.

MEMO's Program M006 targets an inhibitory immune receptor expressed by innate-immune-cells and tumor infiltrating T cells (TIL). During tumorigenesis, inhibitory signaling through this receptor is mediated by expression of M006 ligands on tumor cells and tumor stroma. This novel tumor immune evasion mechanism was described 2016 in a top tier journal by MEMO's academic project partner.

A most recent observation by our academic partner describes the up-regulation of target-1 on TIL in NSCLC combined with a correlation with a significantly lower survival. This lends further credence to the notion of a prominent role for target-1 in the dampening of the antitumor T cell response.

MEMO antibody discovery: 1431 clonal cell lines, each expressing a monoclonal antibody, were obtained using the MemoMAB technology. These antibodies are currently being stratified for further tests in various biochemical and functional tests.

In pilot experiments, a first set of antibodies showed functional activity in vitro. Further tests are underway to identify the most efficient candidates with respect to their anti-tumor activity in vitro, in a mouse model of CRC and ex vivo patient-derived tissue/cells.

Target indications: Lung cancer (NSCLC), colorectal cancer (CRC), epithelial ovarian cancer, prostate- and breast cancer.

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**COMPANY TYPE**

Emerging

**SECTOR**

Biotechnology

**FOUNDED**

2016

**metaLinear Ltd.****COMPANY PROFILE**

metaLinear offers a fast track to highly validated drug targets and lead compounds, some of which will be available for licensing. Our focus is on antibiotics/antibiotic resistance.

Our proven technology manipulates proteins inside living cells, reaching the >90% of biology inaccessible to siRNA or CAS/Crispr.

metaLinear's technology also overcomes multiple bottlenecks in traditional drug discovery workflows, including POM, Z factor determination, SAR and cross-species toxicity.

metaLinear was established in November 2016 and began operating from the Biohub at Alderley Park in Cheshire from March 2017. Operated by life science incubation specialist, The BioCity Group, Biohub supports the creation and growth of successful life science companies including Redx, Blueberry Therapeutics and the Anti-Microbial Research Centre.

**MANAGEMENT TEAM**

- Paul Ko Ferrigno - Founder

**FINANCIAL SUMMARY**

Raised £400k to date;  
£300k expected October 2018;  
£1-3M March 2019

**INVESTMENT OPPORTUNITY**

There is an opportunity to contribute to our current £300k round: existing investors would like to share ~ 50% of the load. These funds are being used to validate and de-risk our novel targets and initiate chemistry.

Our valuation is £900k. On our current trajectory, we expect to need to raise £1-3M in March 2019 (depending on pipeline size) for hit to lead optimisation.

Out-licensing:

We are applying our platform to ESBL-Enterobacter, and are interested in partnering the platform to help other companies build pipelines in other infectious diseases.

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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Neuroscience

**FOUNDED**

2013

## Metys Pharmaceuticals AG

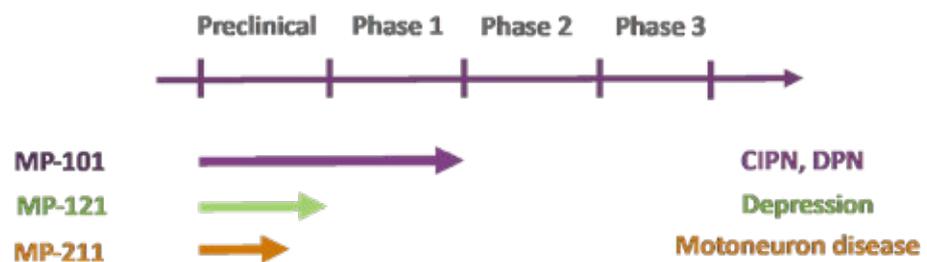
### COMPANY PROFILE

Metys Pharmaceuticals is developing MP-101, an orally-active allosteric modulator of spinal NMDA-type glutamate signaling, for the prevention of chemotherapy-induced painful peripheral neuropathy and for the treatment of diabetic peripheral neuropathy. More than 400'000 US patients suffer from the neuropathy caused by their life-saving cancer treatment each year, and no drug has been approved to prevent or treat this condition. Diabetic peripheral neuropathy affects even greater numbers of patients: nearly 1'000'000 million US patients each year. MP-101 is a non-sedating, non-opiate pain killer that holds considerable medical potential for patients, and corresponding financial rewards for its investors.

### MANAGEMENT TEAM

- Michael Scherz - Founder & CEO
- Elisabet Lindberg - CMO
- Carlo Farina - Head of Chemistry & Patents

### PIPELINE



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**COMPANY TYPE**

Public

**TICKER**

[ASX: MXC]

**SECTOR**

Biopharmaceuticals  
Phytocannabinoid

**FOUNDED**

2014

## MGC Pharma Pty.

### COMPANY PROFILE

MGC Pharmaceuticals is a publicly traded (ASX: MXC) BioPharma company focused on the development and formulation of indication specific Phytocannabinoid Medications. MGC Pharma has created a seamless, highly-supervised supply chain, for developing Phytocannabinoid medications from seed to sale, with global operations providing proprietary Phytocannabinoid formulations to researchers, doctors and patients worldwide.

### MANAGEMENT TEAM

- Nativ Segev - Founder, Executive Director & Head of Business Strategy
- Roby Zomer - Co Founder & Managing Director
- Brett Mitchell - Executive Chairman
- Ron Lipsky - VP International Business Development

### PIPELINE

CannEpi<sup>®</sup> oral solution

CannEpi can be taken to treat seizures associated with intractable epilepsy, that is, epilepsy which has not responded to other forms of treatment.





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**COMPANY TYPE**

Public

**TICKER**

[ASX: MXC]

**SECTOR**

Diabetes  
Oncology  
Infectious Diseases  
Cardiovascular Disease  
Immunology  
Neuroscience

**FOUNDED**

1891

**MSD**

**COMPANY PROFILE**

A Legacy of Innovation

MSD has a strong history of success in translating cutting-edge research into life-saving medical breakthroughs. Our scientific advances have made a difference in the lives of millions of patients worldwide. From MSD's development of the first measles and mumps vaccines to treatments for cancer and diabetes, we are an industry leader in bringing forth innovative new medicines.

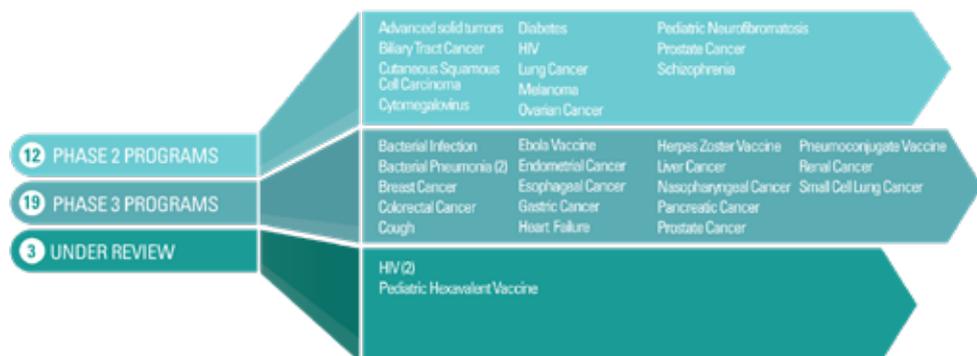
Partnering With MSD

In 2017, over 60% of our human health sales were attributable to alliance partnerships and patents. With 100 business development transactions since 2016, our team has experience working on collaborations from discovery to clinical-stage programs. We believe that by working together we can play a major role in transforming global health care. Together we can invent for life.

**MANAGEMENT TEAM**

- Kenneth C. Frazier - Chairman of the Board and Chief Executive Officer
- Sanat Chattopadhyay - Executive Vice President and President, MSD Manufacturing Division
- Robert M. Davis - Executive Vice President, Chief Financial Officer and Global Services
- Richard R. DeLuca Jr. - Executive Vice President and President, MSD Animal Health
- Julie L. Gerberding, M.D., M.P.H. - Executive Vice President & Chief Patient Officer, Strategic Communications, Global Public Policy and Population Health
- Mirian M. Graddick-Weir - Executive Vice President, Human Resources
- Roger M. Perlmutter, M.D., Ph.D. - Executive Vice President and President, MSD Research Laboratories
- Adam H. Schechter - Executive Vice President and President, Global Human Health
- Jennifer Zachary - Executive Vice President and General Counsel

**PIPELINE**





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**COMPANY TYPE**

Public

**TICKER**

[OTCQB: MYMX]

**SECTOR**

Biotechnology  
Vaccines

**FOUNDED**

1990

**Mymetics SA**

**COMPANY PROFILE**

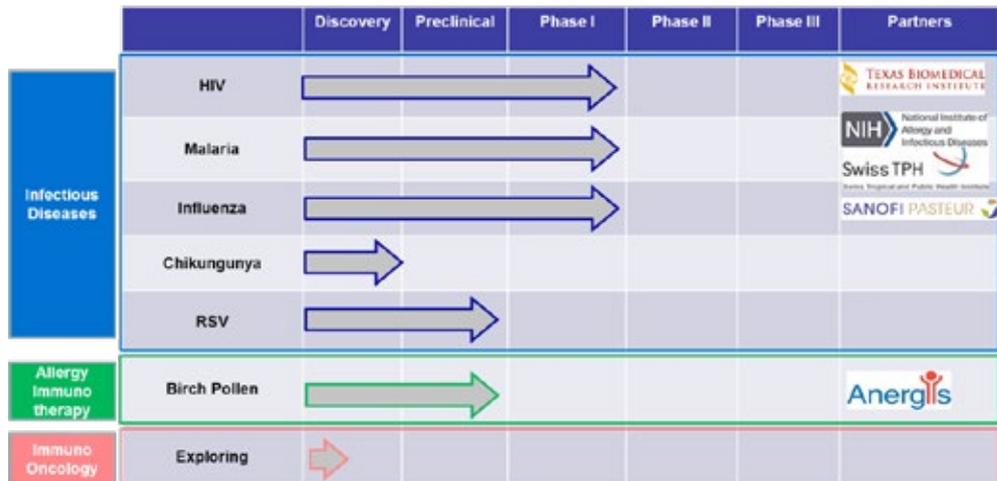
Mymetics is a Swiss based biotechnology company, with a Research Lab in the Netherlands focussed on development of vaccines based on our proprietary virosome platform. Our vaccines are designed to induce protection against early transmission and infection, focusing both on the mucosal immune response as a first-line defense and the systemic humoral (blood) immune response, which, for some pathogens, may be essential for the development of an effective prophylactic vaccine. Our unique approach has resulted in the development of a rich pipeline of vaccine candidates for HIV-1/AIDS, intra nasal Influenza, Malaria, Chikungunya and the Respiratory Syncytial Virus (RSV) vaccine. Our delivery platform is being validated through partnership with leading pharmaceutical or research organisations, including Sanofi, PATH-MVI and the Bill and Melinda Gates Foundation. The company is registered in the US and trades on the OTC-QB, venture stage market place – fully SEC compliant.

**MANAGEMENT TEAM**

- Ronald Kempers - President, CEO and CFO
- Dr. Mario Amacker - Head of Quality and Manufacturing
- Dr. Sylvain Fleury - Chief Scientific Officer
- Dr. Toon Stegmann - Chief Scientific Officer Mymetics BV – Head R&D

**PIPELINE**

- Virosomes are enveloped virus-like particles
- Virosomes lack the genetic material of the native virus: virosomes are non-infectious
- Retain the receptor-binding and membrane fusion function of the virus (elicits CD8+ T cells)
- Antigens and adjuvant can be incorporated in virosomal membrane, targeting these to antigen-presenting cells, all on one particle
- Excellent Safety and Tolerance profile
- Up-scalable, GMP manufacturing record and low COGs



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**COMPANY TYPE**

Public

**TICKER**

[NANO: FP]

**SECTOR**

Biotechnology  
Nanomedicine

**FOUNDED**

2003

## Nanobiotix Corp.

### COMPANY PROFILE

Nanobiotix is a late stage clinical company pioneering nanomedicine for more than a decade. We intend to significantly change the outcomes for cancer patients following a different path than other Pharma or Biotech companies: a new way to treat patients thanks to nanophysics at the heart of the cell.

Nanobiotix is a spin-off from the State University of New York (SUNY), Buffalo and was incorporated in 2003. Nanobiotix is listed on the regulated market of Euronext Paris on 29 October 2012 (ISIN: FR0011341205, Euronext ticker: NANO, Bloomberg: NANO: FP).

Nanobiotix operates worldwide from the headquarters based in Paris, France and affiliate office in Cambridge, MA, USA. Nanobiotix has partnered with PharmaEngine for clinical development and commercialization of NBTXR3 in Asia.

The company's first technology, NanoXray, is based on proprietary technologies and patents. The goal of our products is to help millions of patients receiving radiotherapy by magnifying the effect of radiotherapy within tumor cells, without increasing the dose to surrounding healthy tissues.

We develop first-in-class products with the aim to provide a maximum benefit with a minimum change in the medical practice in order to limit the hurdle of healthcare cost.

The most advanced product, NBTXR3, is in registration clinical phase and the Company has filed in August 2016 for market approval (CE Marking) in Europe.

### MANAGEMENT TEAM

- Laurent Levy, Ph.D - CEO
- Elsa Borghi, MD - CMO
- Philippe Mauberna - CFO
- Bernd Muehlenweg, Ph.D - CBO



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**COMPANY TYPE**

Emerging

**SECTOR**

Biotechnology  
Neuroscience  
Regenerative Medicine

**FOUNDED**

2015

## NovaGo Therapeutics AG

### COMPANY PROFILE

NovaGo Therapeutics is a biotech start-up company dedicated to the development of human antibody therapeutics that promote nerve repair and regeneration in the treatment of cerebral stroke and spinal cord injury.

Stroke is a leading cause of adult disability and represents a major health problem worldwide, with an estimated 1,7 million people in the US and Europe suffering a stroke each year. The current standard of care requires that patients receive treatment within 4.5 hours of stroke onset, only ca. 10% of stroke patients can receive treatment. Furthermore, approximately 50% of all stroke patients remain severely and permanently disabled. Together, in the EU and US the total direct and indirect cost of stroke is estimated to be more than US\$100 billion.

NovaGo is developing human antibody therapeutics against Nogo-A. Nogo-A is the most potent inhibitor of nerve fiber regeneration. Anti-NogoA treatment promotes recovery of function in several animal models of stroke.

Novago Therapeutics' anti-NogoA treatment represents a novel, regenerative approach for stroke. Recovery of function in stroke and other neurological disorders will be a clinical breakthrough and have a major economic impact on health care.

### MANAGEMENT TEAM

- Eduardo Vianna, PhD, MBA - Chief Executive Officer

### PIPELINE

NovaGo's most advanced products are recombinant human monoclonal antibodies targeting the nerve outgrowth inhibitor Nogo-A.

THERAPEUTIC AREA	INDICATION	TARGET	DISCOVERY	PRECLINICAL	PHASE 1	PHASE 2	PHASE 3
Neuroscience	Stroke	Nogo-A					
Neuroscience	Spinal Cord Injury	Nogo-A					

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**COMPANY TYPE**

Emerging

**SECTOR**

Biotechnology

**FOUNDED**

2008

## Novaremed AG

### COMPANY PROFILE

Novaremed is a clinical-stage Swiss biopharmaceutical company focused on the development of NRD.E1, an orally active New Chemical Entity (NCE) for the treatment of Neuropathic Pain.

Novaremed was founded in Israel in 2008, where development work was done up to a successful Phase IIa Proof of Concept (PoC) study in Diabetic Neuropathic Pain (DNP).

In 2017, Novaremed moved from Israel to Basel, Switzerland, which is one of the most important biotech and pharma clusters in Europe. This relocation allowed the company to gain access to experienced clinical development staff and services and investor capital.

Novaremed is currently preparing for a global Phase IIb study in DNP.

### MANAGEMENT TEAM

- Eli Kaplan, MD - CEO and Founder
- Sara Mangialaio, MD, PhD - CMO, Head of R&D
- Subhasis Roy - Chief Operating Officer
- Maurizio Rainisio - Head of Biometry
- Liat Hochman - Head of Operations
- Michal Freud-Silverberg, PhD - Head of Clinical Operations

### PIPELINE

**NRD.E1** is a small, once daily, orally available molecule, first synthesized in 2009. NRD.E1 has been shown to be an allosteric modulator of Lyn Kinase and is first in class. It is currently being developed for the treatment of DNP. The recently concluded 3-week, placebo-controlled, randomized Phase 2a proof of concept clinical study in 88 patients suffering from DNP showed clinically relevant reduction in patient-reported pain. NRD.E1 was well tolerated at all doses studied on the Phase 2a study.

### FINANCIAL SUMMARY

Novaremed is privately funded and has raised CHF18.4 M to date from private investors in Israel and Switzerland. Novaremed is currently raising CHF25 M targeting VCs and Crossover investors.

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**COMPANY TYPE**

Emerging

**SECTOR**

Biotechnology  
Immuno-Oncolytic Therapy

**FOUNDED**

2015

## OncoVITA SAS

**COMPANY PROFILE**

Founded in 2015, OncoVITA is an early-stage biotech company developing a disruptive virus technology to treat multiple types of cancer. This proprietary technology is derived from the safe and highly immunogenic measles vaccine virus, which has clinically proven oncolytic potential. Over 15 years of R&D has allowed OncoVITA to build upon the measles vaccine virus and to bring forward a new virus with even stronger oncolytic properties: MVdeltaC. This candidate proved highly efficient in a panel of pre-clinical studies in vitro and in vivo. Not only does the virus specifically target and destroy cancer cells, but it also has the potential to elicit a strong and long-lasting anti-tumour immune response. Our initial clinical focus is the ovarian cancer resistant to chemotherapy. This technology, developed at the Institut Pasteur in Paris, has intellectual property protection up to 2033 with possible extensions that OncoVITA's IP portfolio is building upon.

**MANAGEMENT TEAM**

- Andres McAllister - Co-founder, CEO
- Frédéric Tangy, Unit Head Pasteur Institute - Co-founder, Chief Scientist

**PIPELINE**

MVdeltaC is in preclinical development.

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**COMPANY TYPE**

Public

**TICKER**

[BME: ORY]

**SECTOR**

Biotechnology  
Drug Discovery  
Neuroscience

**FOUNDED**

2000

**Oryzon Genomics S.A.****COMPANY PROFILE**

Oryzon is a public clinical stage biopharmaceutical company and the European leader in the development of epigenetics-based therapeutics.

From its founding in 2000 through 2008, the company focused its efforts in growing a genomics diagnostics business model, providing genomics services to the pharmaceutical industry in Europe. In 2008, with the acquisition of Crys-tax Pharmaceuticals, we started our drug discovery programs in oncology and neurodegenerative diseases. Our business model is to develop our proprietary drug candidates through clinical phase II, at which point it is decided on a case-by-case basis to either keep the development in-house or to partner or out-license the compound for late stage development and commercialization.

Oryzon is listed on the Spanish Stock Exchange since December 2015 (ORY, ISIN Code: ES0167733015). In the period 2015-2016, the company raised €32M, with additional €18.2M raised from blue chip investors in the US and Europe in March 2017.

With two compounds in clinical trials, ORY-1001, a highly potent and selective LSD1 inhibitor that has been granted orphan-drug status by EMA, in Phase I/IIA in oncology, and ORY-2001, a dual LSD1/MAO-B inhibitor for the treatment of multiple sclerosis, Alzheimer's disease and other neurodegenerative diseases, in Phase IIA, as well as another compound in preclinical development, ORY-3001, a selective LSD1 inhibitor for the treatment of non-oncological diseases, and additional programs in other cancer indications, the company has a broad and growing portfolio.

From 2014 to 2017 the company had a collaboration with Roche relating to our lead oncology program and received +\$23M. This asset is now being developed by Oryzon. The company has also obtained competitive US and European grants in the amount of €8M to support the development of ORY-2001 since the start of our CNS research.

The company has a seasoned executive management with vast experience in the industry.

**MANAGEMENT TEAM**

- Carlos Buesa - Chief Executive Officer
- Tamara Maes - Chief Scientific Officer
- Enric Rello - Chief Operating Officer, Chief Financial Officer in Spain
- Neus Virgili - Chief Intellectual Property Officer
- Roger Bullock - Chief Medical Officer
- Sonia Gutierrez - Chief of Clinical Operations
- Emili Torrell - Chief Business Development Officer



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**COMPANY TYPE**

Public

**TICKER**

[EPA:OSE]

**SECTOR**

Immunology

**FOUNDED**

2012

**OSE Immunotherapeutics**

**COMPANY PROFILE**

OSE Immunotherapeutics SA (ISIN: FR0012127173; Mnemo: OSE) is a biotechnology company focused on the development of innovative immunotherapies for immune activation and regulation in the fields of immuno-oncology and auto-immune diseases.

The company utilizes several scientific and technological approaches including neoepitopes and agonist/antagonist monoclonal antibodies, all ideally positioned to fight cancer and autoimmune diseases. Its first-in-class pipeline offers a diversified risk profile, ranging from registrational to clinical stage to R&D. These new generation products are optimized to better target key receptors of the immune response's activation or regulation, thus allowing for longer therapeutic effects.

The company relies upon its international and complementary team of experts involved in the research and optimisation of drug candidates, pharmaceutical development and drug registration to develop the next wave of novel immunotherapies.

OSE Immunotherapeutics is partnership focused to ensure, through premier international pharma, clinical and academic collaborations, the fastest possible delivery of its product candidates to patients in need. Based in Nantes (Head Office) and Paris, the company is listed on Euronext Paris.

**MANAGEMENT TEAM**

- Alexis Peyroles - Chief Executive Officer
- Dominique Costantini - Chairman, Director of Early Development
- Anne-Laure Autret-Cornet - Chief Financial Officer

PROGRAM	Indication	Humanized lead	Pre-Clinical POC	Phase 1	Phase 2	Phase 3
<b>IMMUNO-ONCOLOGY</b>						
<b>Tedopi®</b> Neo-Epitopes	NSCLC					EU-US-Isr
<b>Tedopi®</b>	Advanced pancreatic				2018 Combo with PD1	GERCOR
<b>OSE-172</b> SIRP-α	Various cancers			2018	Boehringer Ingelheim	
<b>OSE-703</b> IL-7 R	Various cancers		2019	Memorial Sloan Kettering Cancer Center.		
<b>AUTOIMMUNE DISEASES</b>						
<b>FR104</b> CD-28	Rheumatoid arthritis				2018	Janssen
<b>OSE-127</b> IL-7 R	UC Sjogren			2018	SERVIER	

**First-in-class products**



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**COMPANY TYPE**

Public

**TICKER**

Euronext: OXUR

**SECTOR**

Biotechnology  
Pharmaceuticals/Licensing

**FOUNDED**

1991

**Oxurion NV**

**COMPANY PROFILE**

Oxurion is a biopharmaceutical company developing treatments to preserve vision for patients with diseases affecting the back of the eye. It has engineered a diverse portfolio of disease-modifying drug candidates, including treatments for diabetic eye disease, a leading cause of blindness in people of working age worldwide.

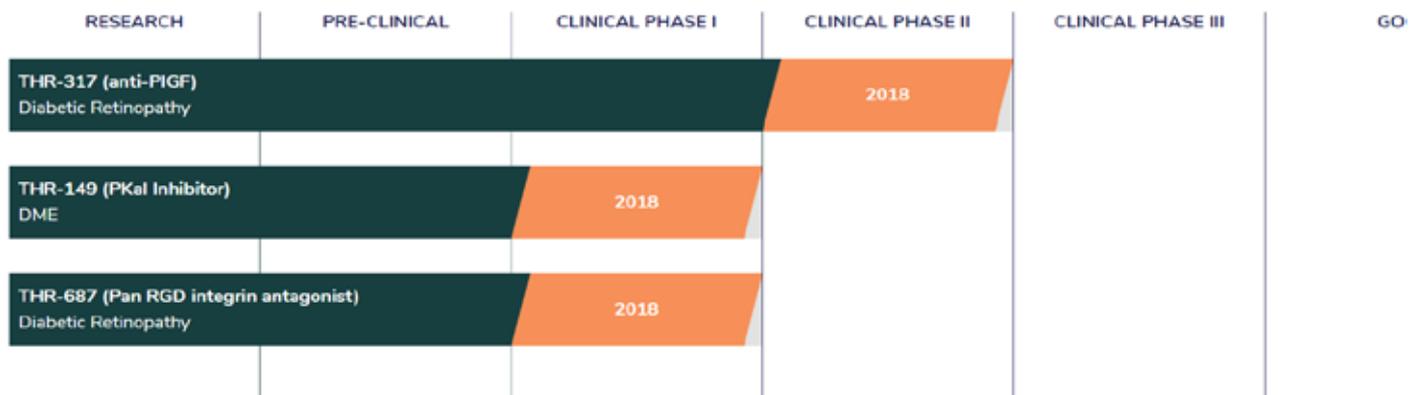
Oxurion owns the global rights to Jetrea (ocriplasmin), the only pharmacological vitreolysis drug approved for the treatment of symptomatic vitreomacular adhesion (in the U.S.) and vitreomacular traction (outside the U.S.).

Oxurion is headquartered in Leuven, Belgium, and is listed on Euronext Brussels under the symbol OXUR.

**MANAGEMENT TEAM**

- Patrik De Haes, MD - Chief Executive Officer, Executive Director
- Thomas Clay - Non-Executive, Independent Director, Chairman
- Paul G. Howes - Non-Executive Director
- David Guyer, MD - Non-Executive Director
- Emmanuèle Attout - Non-Executive, Independent Director
- Baron Philippe Vlerick - Non-Executive, Independent Director

**PIPELINE**



**FINANCIAL SUMMARY**

Cash and cash equivalents: 101M€ (Q2 2018)

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**COMPANY TYPE**

Emerging

**SECTOR**

Biotechnology

**FOUNDED**

2015

## PBimmunomics

### COMPANY PROFILE

PBimmunomics is pioneering the field of Immunoprofiling (antibody profiling) to develop products that detect diseases earlier and treat patients with precision.

The company will capitalize on its proprietary immunoprofiling platform Mimotope Variation Analysis (MVA) by developing applications in-house along with finding partners interested in applying MVA to develop diagnostic tests including the early detection of disease, disease prognosis, and companion diagnostics along with precision drugs, vaccines, and more.

MVA delivers a high throughput analysis of the antibody repertoire to identify disease-specific antibody profiles via epitope peptides.

This was previously difficult due to the vast number of antibodies making it near impossible to account for antibody diversity and understand correlations to specific diseases. We have solved this by combining random display libraries and machine learning algorithms allowing us to capture millions of antibodies and pinpoint their involvement in various diseases.

### MANAGEMENT TEAM

- Dr. Toomas Neuman - Chief Executive Officer



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**COMPANY TYPE**

Emerging

**SECTOR**

Biotechnology  
Immuno-Oncology  
Vaccines

**FOUNDED**

2014

**PDC\*line Pharma SA**

**COMPANY PROFILE**

Founded in April 2014 as a spin-off of the French Blood Bank (Etablissement Français du Sang, EFS), PDC\*line Pharma is a Belgian-French biotech company that is developing a novel class of off-the-shelf cancer immunotherapies based on a proprietary Plasmacytoid Dendritic Cell line (PDC\*line) loaded with HLA-A2-restricted peptides that are derived from target tumor antigens. Our breakthrough technology, PDC\*vac is highly potent in priming and boosting fully functional antitumor CD8+ T cells displaying a strong cytotoxic activity against tumor cells. It is more easily scalable, more versatile and more potent than other dendritic-cell-based vaccines, and it is synergetic with the use of anti-PD-1 immune checkpoint inhibitors.

PDC\*line is a professional and universal antigen-presenting cell very easy to expand in large quantities in bioreactors and having been exposed in vitro to targeted tumor antigens and irradiated, it can be stored for years. The off-the-shelf product is thawed and injected to treat any patients with a cancer type expressing the selected antigens and expressing HLA-A2. Of note, different HLA may be used or added to extend the target population. PDC\*vac currently comes in the form of several cancer vaccine drug products: PDC\*lung: our leading candidate for non-small-cell lung cancer (NSCLC). PDC\*neo: our next candidate. It is currently being developed at the preclinical stage. A first pilot academic clinical trial with our first candidate for melanoma has been completed in 2017 demonstrating the safety of the product, the absence of rejection and its biological activity. PDC\*line Pharma is headquartered in Liège (Belgium), comprises a team of 16 persons, has raised nearly €15 M in equity and non-dilutive funding and is preparing a new round of financing.

**MANAGEMENT TEAM**

- Eric Halioua (MS, MBA) - President & Chief Executive Officer
- Laurent Levy (MS, Exec. MBA) - Co-founder & Chief Operating Officer
- Joel Plumas (PhD) - Co-founder & Chief Scientific Officer
- Claude Dedry (Pharm. D) - VP Pharmaceutical Operations & Quality

**PIPELINE**

Our lead candidate, PDC\*mel, is currently in the phase 1 first-in-human clinical trial for advanced melanoma. PDC\*lung is starting clinical development for lung cancer.



**PDC**  **mel**



**PDC**  **lung**





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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Pharmaceuticals

**FOUNDED**

2000

**Pharmaleads SA**

**COMPANY PROFILE**

Pharmaleads aims to provide patients suffering from severe chronic and acute pain with improved pain relief without the side effects associated with other classes of analgesics.

Based on years of experience in the design of highly potent and specific inhibitors of enkephalinases, Pharmaleads has developed a new class of analgesics called DENKIs (Dual Enkephalinases inhibitors). These small molecules are able to provide patients with local and sustainable pain relief.

Pharmaleads' DENKIs are first-in-class drugs with a novel mechanism of action tackling pain by using endogenous enkephalins, natural peptides that specifically bind to pain-related opioid receptors to naturally modulate pain without the side effects observed with exogenous opioid drugs that also bind to other opioids receptors, not involved in pain control, triggering multiple side effects.

Pharmaleads believes its products can change the lives of the many patients who are in need of improved treatment options for their chronic and/or acute pain, and could offer healthcare providers with an improved pain management option that helps address the opioid epidemic.

**MANAGEMENT TEAM**

- Thierry Bourbié, Co-Founder, Chief Executive Officer & Chairman
- Pierre Maillard, Chief Financial Officer
- Michel Wurm, VP, Medical Affairs, Strategy & Business Development
- Tanja Ouimet, Director of Clinical Development
- Hervé Poras, Director of CMC and Preclinical Operations

**PIPELINE**

**DEVELOPMENT PHASE**





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**COMPANY TYPE**

Emerging

**SECTOR**

Biotechnology  
Healthy Aging  
Prevention Age-Related Diseases

**FOUNDED**

2017

## Rejuvenate Biomed NV

### COMPANY PROFILE

Rejuvenate Biomed, an independent Belgium based R&D company and spin-out from Janssen Pharmaceutical companies of Johnson and Johnson, was established in October 2017. The Company aims to increase the healthy years of life, also referred to as health span, by repositioning prescription drugs to the field of healthy aging. Rejuvenate Biomed focuses on the intersection between fundamental aging mechanisms & processes at cellular and molecular level that lead to chronic age-related diseases, investigating ways to delay or prevent the onset of age-related diseases.

Quote: "We are living longer than ever before in the history of humankind. Our life expectancy has doubled, compared to just a century ago - an incredible achievement of science and medicine. However, around the age of 65, age-related diseases start to impact our lives. Imagine that there is a way to stay healthy while aging, providing you with several decades to do the things you enjoy, to contribute to the wealth of society, to give back the acquired knowledge and to enjoy life with the ones you love. This dream seems to become reality since the process of aging can be influenced by drugs, and it is our goal to identify and develop these drugs for use in humans."

Rejuvenate Biomed secured its seed investment in November 2017, supporting the validation of the pharmacology platform and preparation for the clinical activities. Recently, Rejuvenate Biomed got awarded with a 0,5 M€ non-dilutive grant from VLAIO. Currently, they are in the process of raising series A funding.

### MANAGEMENT TEAM

- Ann Beliën, PhD, PMP - Chief Executive Officer

### PIPELINE

Multiple compounds in development.

### FINANCIAL SUMMARY

Rejuvenate Biomed secured its seed investment (0,55 M€) in November 2017, supporting the validation of the pharmacology platform and preparation for the clinical activities. Recently, Rejuvenate Biomed got awarded with a 0,5 M€ non-dilutive grant from VLAIO. Currently, they are in the process of raising series A funding.



## Selvita S.A.

### COMPANY PROFILE

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#### COMPANY TYPE

Public

#### TICKER

[WSE:SLV]

#### SECTOR

Biotechnology  
Immuno-Metabolism  
Immuno-Oncology  
Oncology

#### FOUNDED

2007

Selvita is one of the largest drug discovery companies in Europe engaged in the research and development of breakthrough small molecules therapies in oncology. The company also have integrated drug discovery services division. Selvita is headquartered in Krakow, Poland, with a second research site in Poznan, Poland and foreign offices located in Greater Boston Area, San Francisco Bay Area and Cambridge, UK. Selvita employs over 470 people including 150 with PhD.

The most advanced Selvita's program is SEL24, a dual PIM/FLT3 kinase inhibitor, which has entered the clinic in March 2017, and was subsequently licensed to Menarini Group.

The second most advanced program is SEL120, a first-in-class small molecule inhibitor of CDK8 with potential use in hematological malignancies, colorectal cancer and breast cancer is currently developed in partnership with The Leukemia and Lymphoma Society.

Selvita Early Discovery programs include: Immunooncology platform, Epigenetic platform, program targeting metabolic abnormalities in cancer, as well as an early discovery stage programs in the area of protein kinases.

The company has alliances and partnerships with more than fifty large and medium-sized pharmaceutical and biotechnology companies from USA and Europe, including R&D partnerships with Merck, H3 Biomedicine, Nodthera Therapeutics, as well as Menarini Group and The Leukemia and Lymphoma Society.

### MANAGEMENT TEAM

- Paweł Przędziński - Chief Executive Officer
- Krzysztof Brzózka - Executive Vice President, Chief Scientific Officer
- Bogusław Sieczkowski - Executive Vice President, Chief Operating Officer
- Steffen Heeger - Chief Medical Officer
- Mirosława Zydroń - Member of the Management Board, Director of Chemistry Department
- Miłosz Gruca - Member of the Management Board, Director of Biology Department
- Edyta Jaworska - Member of the Management Board, Director of Sales and Integrated Drug discovery Programs

### PIPELINE

PROGRAM NAME	TARGETS	INDICATION	DISCOVERY & PRECLINICAL	CLINICAL DEVELOPMENT	PARTNER
<b>TARGETED THERAPIES PLATFORM</b>					
SEL24	PIM/FLT3 KINASES	HEMATOLOGICAL MALIGNANCIES			 MENARINI group LEUKEMIA & LYMPHOMA SOCIETY Fighting blood cancer
SEL120	CDK8 KINASE	LEUKEMIA, LYMPHOMA AND SOLID TUMORS			
KINASE INHIBITOR PLATFORM	NOVEL KINASE TARGETS	ONCOLOGY, INFLAMMATORY			 H3
KINASE INHIBITOR COLLABORATION	NOVEL KINASE TARGETS	ONCOLOGY			
CANCER QUIESCENCE COLLABORATION	NOVEL KINASE TARGETS	ONCOLOGY			 FeliciteX
CANCER EPIGENETICS	SMARCA2 OTHER TARGETS	ONCOLOGY			
<b>CANCER METABOLISM AND IMMUNOMETABOLISM PLATFORM</b>					
CANCER METABOLISM COLLABORATION I	NOVEL CANCER METABOLISM TARGETS	ONCOLOGY			 MERCK
CANCER METABOLISM COLLABORATION II	NOVEL CANCER METABOLISM TARGETS	ONCOLOGY			
CANCER IMMUNOMETABOLISM	AZA/5, SHMT2, OTHER TARGETS	ONCOLOGY			 NODTHERA
<b>IMMUNOLOGY PLATFORM</b>					
COLLABORATION ON INFLAMMATORY MODULATORS	NLRP3	INFLAMMATION			 NODTHERA
IMMUNOONCOLOGY PLATFORM	STING, OTHER TARGETS	ONCOLOGY			



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**COMPANY TYPE**

Public

**TICKER**

[EPA:ALSEN]

**SECTOR**

Biotechnology

**FOUNDED**

2009

**Sensorion SA**

**COMPANY PROFILE**

Sensorion is a biopharmaceutical company, formed in 2009, focused as a “pure player” on developing therapies for debilitating inner ear disorders. With our primary strength in the inner ear and neurosciences, we combine world-class scientific excellence and top-tier execution capabilities to deliver first-in-class therapeutics. Sensorion was initially founded by French and European academics, and has now diversified its core competencies by recruiting a network of partners and key opinion leaders. Our leadership has exceptional, solid experience in research, marketing and finance.

**MANAGEMENT TEAM**

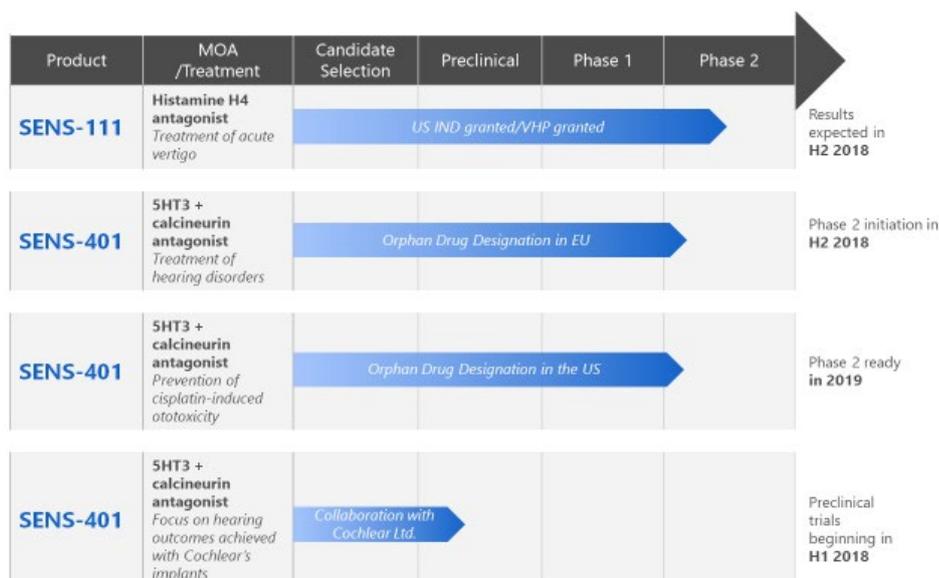
- Nawal Ouzren - Chief Executive Officer
- Pierre Attali - Medical Director
- Paul Bikard - Director of Finance and Administration
- Jonas Dyhrfeld-Johnsen, PhD - VP Research and Translational Development
- Aurore Brugeaud, PhD - Operations Manager

**PIPELINE**

With our in-house technology platform, scientific expertise in the inner ear, and network of experts, Sensorion can continually develop and optimize its pipeline and market expertise. Consequently, we are poised to expand our pipeline and facilitate other pharmaceutical collaborations.

We select and develop drug candidates from a pool of compounds in late pre-clinical and clinical stage development obtained from partnerships, collaborations and publically available drug libraries.

Sensorion has two therapeutic solutions being evaluated in clinical trials: SENS-111 and SENS-401



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Switzerland

**WEBSITE**

www.stalidla.com

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+41 22 545 12 42

**COMPANY TYPE**

Private

**SECTOR**

Autism  
Biotechnology

**FOUNDED**

2017

## Stalidla SA

### COMPANY PROFILE

STALICLA is an autism spectrum disorder (ASD) focused, data guided, drug development biotech company incorporated in May 2017. Through an innovative algorithm-based platform (DEPI) STALICLA has been able to identify non-behavioral subgroups of patients with idiopathic ASD and corresponding first-in class treatment candidates, thus pioneering personalized medicines for ASD.

### KEYPOINTS

- Q1 2018 successful closure of \$4M seed round
- Development of a strong ecosystem with Key Opinion Leaders in the field of ASD
- February 2018, STALICLA listed among the top 50 startups in Switzerland (Business magazine BILAN classification)
- March 2018, first clinical validation of the ASD Ph1 subgroup through observational clinical trial at the Greenwood Genetic Center (SC, USA)
- April 2018, listing of STALICLA among emerging biotech to follow by Canaccord Genuity, a global financial services firm with strong focus on healthcare sector
- May 2018, official launch of STALICLA's clinical development program with worldwide leading CRO, PPD
- June-July 2018, launch of series A. Early results supporting specific biological profile in ASD phenotype 1 vs other patients with ASD vs controls. Potential for first in class biomarker in idiopathic Autism Spectrum disorder

### MANAGEMENT TEAM

- Lynn Durham - CEO and Founder
- Luigi Boccuto - MD - Chief Scientific Officer
- Jean-Marc Hyvelin - Ph.D. - Head of Research Partnerships and Innovation
- Joseph Wettstein - Ph.D. - Acting Chief of Development and Strategy
- Walter Kaufmann- MD. - Chief Medical Officer



**ADDRESS**

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+1 904 862 6490

**COMPANY TYPE**

Public

**TICKER**

[NASDAQ:TPIV]

**SECTOR**

Immuno-Oncology  
Immuno Therapies

**FOUNDED**

1991

**TapImmune Inc.**

**COMPANY PROFILE**

TapImmune Inc. is a leader in the development of novel immunotherapies for cancer, with multiple Phase 2 and Phase 1b/2 clinical studies currently ongoing for the treatment of ovarian and breast cancer. The company's peptide- or nucleic acid-based immunotherapeutic products comprise multiple naturally processed epitopes (NPEs) designed to comprehensively stimulate a patient's killer T-cells and helper T-cells, and to restore or further augment antigen presentation by using proprietary nucleic acid-based expression systems. This unique approach can produce off-the-shelf T-cell vaccine candidates that elicit a broad-based T-cell response and can be given without respect to HLA type. The company's technologies may be used as stand-alone medications or in combination with other treatment modalities. TapImmune has announced a proposed merger with Marker Therapeutics, Inc. a privately-held clinical stage developer of a transformative, non-genetically engineered, multi-antigen T cell therapy platform, which will add a significant portfolio of clinical-stage cell therapies to create a leading immuno-oncology pipeline.

**MANAGEMENT TEAM**

- Peter L. Hoang - President and Chief Executive Officer
- Michael Loiacono - Chief Financial Officer and Chief Accounting Officer
- Richard Kenney, MD - Chief Medical Officer
- Juan Vera, MD - Chief Development Officer
- Ann Leen, Ph.D - Chief Scientific Officer

**PIPELINE**





**ADDRESS**

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Austria

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+43 1 236 7151

**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Infectious Diseases  
Vaccines  
Virotherapy

**FOUNDED**

2009

**Themis Bioscience GmbH**

**COMPANY PROFILE**

Themis is developing immune-modulation therapies for infectious diseases and cancer.

The Company has built a sophisticated and versatile technology platform for the discovery, development and production of vaccines as well as other immune system activation approaches, based on the advanced understanding of immune system mechanisms.

Initially focused on preventing infectious diseases, the Company has demonstrated the potential of its versatile platform through the rapid progression into Phase 2 clinical development for a vaccine against Chikungunya, a debilitating disease with global outbreak potential.

Funded to date by leading EU-based VCs, Themis has also gained prestigious non-dilutive funding for emerging infectious disease indications, including the first partnership with the Coalition for Epidemic Preparedness (CEPI).

The Company will apply its platform and commercial manufacturing capabilities to diseases with high market potential both alone and for its partners.

**MANAGEMENT TEAM**

- Dr. Erich Tauber - Chief Executive Officer, Co-Founder
- Dr. Philippe Dro - Chief Business Officer
- Dr. Lee Smith - Chief Technical Officer
- Dr. Katrin Ramsauer - Chief Scientific Officer
- Alexander Kort - Senior Vice President, Corporate Development
- David A. Maier - Chief Financial Officer
- Dr. Christian Mandl - Chairman, Scientific Advisory Board
- Dr. Matthias Müllner - Senior Vice President, Technical Operations

**PIPELINE**

Themis has established a versatile technology platform for the discovery, development and production of vaccines as well as other immune system activation approaches. Our clinical pipeline initially focuses on infectious diseases, addressing the need for novel vaccines to prevent both emerging and large market diseases with a view towards cancer and other immunological diseases.

Emerging diseases pose a rapidly increasing threat to developing and developed countries alike. Climate change and mass tourism are fueling this raise in outbreaks worldwide and for many diseases there are no efficient treatments or vaccinations available yet. Vaccines are one of the most important, safe and efficient interventions to protect people from illness, disability and death.





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**COMPANY TYPE**

Emerging

**SECTOR**

Autoimmune  
Biotechnology

**FOUNDED**

2013

**Topas Therapeutics GmbH**

**COMPANY PROFILE**

Topas Therapeutics GmbH is a private Hamburg, Germany based biotechnology company focused on developing products to address areas of major unmet need, including autoimmune diseases, allergies and anti-drug antibodies. The company was spun out of Evotec and financed in 2016 (Series A).

Topas' technology platform leads to the induction of antigen-specific immune tolerance by harnessing the liver's natural immunology capabilities. The Company pursues an orphan disease program that is scheduled to enter the clinic in 2019.

Topas also has two research and option agreements, one with Eli Lilly & Company and one with Boehringer Ingelheim, on selected indications, and a co-development agreement with Evotec for a Type 1 diabetes program that is currently in pre-clinical testing.

Topas' investors include: Epidarex Capital, Evotec, Gimv, EMBL Ventures, and Boehringer Ingelheim Venture Fund.

**MANAGEMENT TEAM**

- Timm Jessen - CEO
- Johannes Pohlner - COO
- Rupert Sandbrink - Chief Development Officer / Chief Medical Officer
- Reinaldo Digigow - Head of Nanotechnology
- Sabine Fleischer - Head of Translational Medicine
- Barbara Metzler - Head of Biology

**PIPELINE**

Indication	Discovery	in vivo poc	pre-IND	Phase I
Orphan Disease	→			
ADA-1	→			
Type 1 Diabetes	→			
Celiac Disease	→			
Multiple Sclerosis <i>Partnering opportunity</i>	→			

# VAXIMM

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**COMPANY TYPE**

Private

**SECTOR**

Biotechnology  
Immuno Therapies

**FOUNDED**

2008

## VAXIMM

**COMPANY PROFILE**

VAXIMM is a privately held, clinical stage, Swiss/German biotech company developing oral T-cell immunotherapies for patients suffering from cancer.

VAXIMM's technology is based on first-in-class oral T-cell activators using modified attenuated bacteria that can be readily adapted to target a wide range of cancer-related antigens.

The Company's lead product candidate, oral VXM01, currently in clinical trials, activates killer T-cells targeting tumor vasculature and certain immune-suppressive cells and causes increased inflammation in solid tumors.

VAXIMM completed a Phase I/II trial of VXM01 in advanced pancreatic cancer. Clinical trials are completed or ongoing in metastatic colorectal cancer and in recurrent glioblastoma (brain cancer).

The Company has several additional product candidates at various stages of preclinical development. These candidates can be developed as stand-alone therapies or in combination with other immunotherapies, including VXM01.

Investors in our company include: BB Biotech Ventures, Merck Serono Ventures, Sunstone Capital, BioMed Partners, and CMS Medical Venture.

VAXIMM AG is headquartered in Basel, Switzerland with a wholly owned subsidiary, VAXIMM GmbH (Mannheim, Germany), from where the Company's development activities are orchestrated, and a laboratory in Regensburg, Germany.

**MANAGEMENT TEAM**

- Thomas Hecht, MD - Executive Chairman
- Heinz Lubenau, PhD - Chief Operating Officer
- Marc Mansour, PhD, MBA - Chief Business Officer

**PIPELINE**



A first-in-humans study in pancreatic cancer was successfully completed.  
<sup>1</sup> scientific collaboration

# **SUPPORTING ORGANISATIONS**



Canton of Basel-Stadt

**Basel** 

basel.ch

# LOCAL HEROES & GLOBAL PLAYERS

Basel. Trade fair city since 1471.

For hundreds of years, Basel has been an attractive location for successful trade fairs, congresses and major international events. The Basel Autumn Fair, for example, which dates back to 1471, is the oldest and biggest funfair in Switzerland. And Baselworld, global trade fair for watches and jewellery, as well as Art Basel, the most important art fair in the world, attract major international players and numerous visitors every year. You'll be very welcome!

[www.basel.ch](http://www.basel.ch)  **CityBasel**

**HOST SPONSOR**



**RECEPTION SPONSOR**



## SILVER SPONSORS



### **BeiGene GmbH**

[www.beigene.com](http://www.beigene.com)

BeiGene is a global, commercial-stage, research-based biotechnology company focused on molecularly-targeted and immuno-oncology cancer therapeutics. With a team of over 1,100 employees in China, the United States, and Australia, BeiGene is advancing a pipeline consisting of novel oral small molecules and monoclonal antibodies for cancer. BeiGene is also working to create combination solutions aimed to have both a meaningful and lasting impact on cancer patients. BeiGene markets ABRAXANE® (nanoparticle albumin-bound paclitaxel), REVLIMID® (lenalidomide), and VIDAZA® (azacitidine) in China under a license from Celgene Corporation.



### **Bristol-Myers Squibb**

[www.bms.com](http://www.bms.com)

Bristol-Myers Squibb is a differentiated company, led by our unique BioPharma strategy that leverages the reach and resources of a major pharma company paired with the entrepreneurial spirit and agility of a biotech firm. We work every day to deliver innovative medicines for patients with serious and life-threatening diseases.

Each day, our employees around the world work together for patients – it drives everything we do. We are focused on helping millions of patients around the world in disease areas such as oncology, cardiovascular, immunoscience and fibrosis. Through our R&D organization, we have built a sustainable pipeline of potential therapies, and actively partner to access external innovation to broaden and accelerate our work.

As global citizens, we work sustainably, responsibly and seek to give back. Through the Bristol-Myers Squibb Foundation, we promote health equity and strive to improve health outcomes of populations disproportionately affected by serious diseases and conditions, giving new hope to some of the world's most vulnerable people.



### **Emerald Health Sciences**

[www.emerald.life](http://www.emerald.life)

Emerald Health Sciences (EHS) is a diversified cannabis company positioned to take advantage of the significant projected growth in different segments of the cannabis industry. The target segments are Pharmaceuticals, Therapeutic (Medical and Recreational), and Bioceuticals. Each investment leverages the scientific rigor, federal regulatory compliance, and life-science expertise of Emerald Health Sciences' leadership.



## **Torreya Partners (Europe) LLP**

[www.torreyapartners.com](http://www.torreyapartners.com)

Torreya Partners, LLP is a leading boutique advisory firm that provides strategic advice and assistance with Mergers & Acquisitions, Partnering and Financings to life science companies worldwide. Torreya Partners provides the long-term thinking and objective advice required for life science companies to create lasting value. We take great pride in handling complex financial and strategic matters for some of the most sophisticated private and public life science companies in the world. Our reputation has been built on quality advice, excellence in deal execution and good outcomes for our clients. We bring the caliber of people and quality of relationships found in some of the largest investment banks along with the attentive, detailed service you expect from a boutique advisory firm. Torreya Partners has offices located in New York, Philadelphia and San Francisco.

## **BRONZE SPONSOR**



### **MSD**

<https://www.msd-uk.com>

#### A Legacy of Innovation

MSD has a strong history of success in translating cutting-edge research into life-saving medical breakthroughs. Our scientific advances have made a difference in the lives of millions of patients worldwide. From MSD's development of the first measles and mumps vaccines to treatments for cancer and diabetes, we are an industry leader in bringing forth innovative new medicines. In 2017 MSD had sales of more than \$40 billion and we operate in more than 140 countries.

#### Partnering With MSD

We recognize that building partnerships is one of our most important jobs. In 2017, over 60% of our human health sales were attributable to alliance partnerships and patents. In addition to our headquarters team based in Kenilworth, N.J., we have BD&L professionals in key biomedical innovation epicenters including—Boston, San Francisco, London and Shanghai.

We're pursuing some of the most innovative areas in biomedical research emerging today without regard to therapeutic area/modality. With 100 business development transactions since 2016, our team has experience working on collaborations from discovery to clinical-stage programs. We believe that by working together we can play a major role in transforming global health care. Together we can invent for life.

## CONTRIBUTING SPONSORS



### **Arix Bioscience Plc.**

[www.arixbioscience.com](http://www.arixbioscience.com)

Arix Bioscience plc is a global healthcare and life science company supporting medical innovation. Headquartered in London and with an office in New York, Arix Bioscience sources, finances and builds world class healthcare and life science businesses addressing medical innovation at all stages of development. Operations are supported by privileged access to breakthrough academic science and strategic relationships with leading research accelerators and global pharmaceutical companies. Arix Bioscience plc is listed on the Main Market of the London Stock Exchange.



### **BioMedPartners AG**

[www.biomedvc.com](http://www.biomedvc.com)

BioMedPartners AG is a Basel-based Life Science Venture Capital Firm that invests in innovative private early- to mid-stage human Life Science companies in Switzerland and surrounding EU countries. It has recently raised a new fund, BioMedInvest-III LP, at CHF 100 million, and has now a total of CHF 350 million under management.



### **Euronext**

[www.euronext.com](http://www.euronext.com)

Euronext is the leading pan-European exchange in the Eurozone, covering Belgium, France, Ireland, The Netherlands, Portugal and the UK. With 1,300 listed issuers worth €3.7 trillion in market capitalisation as of end March 2018, Euronext is an unmatched blue chip franchise that has 25 issuers in the Morningstar® Eurozone 50 Index<sup>SM</sup> and a strong diverse domestic and international client base. Euronext operates regulated and transparent equity and derivatives markets and is the largest centre for debt and funds listings in the world. Its total product offering includes Equities, Exchange Traded Funds, Warrants & Certificates, Bonds, Derivatives, Commodities and Indices. Euronext also leverages its expertise in running markets by providing technology and managed services to third parties. In addition to its main regulated market, Euronext also operates Euronext Growth<sup>TM</sup> and Euronext Access<sup>TM</sup>, simplifying access to listing for SMEs.



### **Novo Holdings A/S**

[www.novo.dk](http://www.novo.dk)

Novo Seeds is the early stage investment arm of Novo Holdings. Novo Holdings is the holding company in the Novo Group, responsible for the management of the assets of the Novo Nordisk Foundation, which are currently valued at more than USD 30 billion. Novo A/S is a private limited liability company fully owned by the Novo Nordisk Foundation. Besides being the major shareholder in Novo Nordisk A/S and Novozymes A/S, Novo A/S provides seed and venture capital to development stage companies and takes significant ownership positions in well-established companies, within life science and biotechnology, as well as manages a broad portfolio of financial assets.



## **TVM Capital Life Science**

[www.tvm-capital.com](http://www.tvm-capital.com)

TVM Capital Life Science is a group of independent investment advisories and fund managers for Venture Capital funds, investing into innovative biotech, pharmaceutical, and medtech companies with teams based in Munich and Montreal. Since 1984, TVM Capital Life Science has invested in more than 140 life science companies in Europe, Canada and the United States, currently managing in excess of US\$1.1 billion from more than 50 investors.

## **LANYARD SPONSOR**



## **M Ventures**

[www.m-ventures.com](http://www.m-ventures.com)

M Ventures is the strategic, corporate venture capital arm of Merck. Its mandate is to invest in innovative technologies and products with the potential to significantly impact Merck's core business areas. From our headquarters in Amsterdam and offices in the US and Israel we invest globally in transformational ideas driven by great entrepreneurs. M Ventures takes an active role in its portfolio companies and teams up with entrepreneurs and coinvestors to translate innovation towards commercial success. M Ventures has a significant focus on early-stage investing and company creation including the creation of spin-offs to leverage Merck's science and technology base.

## **RISING STARS SPONSOR**



## **Economic and Trade Department, Embassy of Israel**

<http://www.itrade.gov.il/switzerland/>

The Economic & Trade Department of the Embassy of Israel promotes, enhances and facilitates trade, investment and industrial R&D between Switzerland and Israel.

We offer Israeli companies a wide range of business development services to connect with partners in Switzerland. Our activities include business seminars, delegations, investment events, market briefings, and business meetings scheduling.

The Economic & Trade Department offers Swiss companies access to Israeli technology and Innovation through events, exhibitions, delegations and investment events. We also facilitate scouting for cutting-edge technologies and access to business opportunities from Israel.

## SUPPORTERS



### **BIO Deutschland**

BIO Deutschland (Biotechnology-Industry-Organisation Deutschland e. V.)

BIO Deutschland is the sector association of the German biotechnology industry and has set itself the objective of supporting and promoting the development of an innovative economic sector based on modern biosciences. The Berlin-based association currently has over 330 members. It is run by a board of ten members consisting of CEOs and managing directors of biotechnology companies and pharma companies. The member companies and their experts are organised in working groups. Using a wide range of political initiatives, BIO Deutschland lobbies for improvements to the legal parameters for innovative small and medium-sized enterprises. BIO Deutschland represents Germany's biotechnology sector at the European association, EuropaBio, in Brussels and at the US-American BIO in Washington.



### **BioPartner**

[www.biopartner.co.uk](http://www.biopartner.co.uk)

BioPartner is an independent, government-accredited trade organisation, promoting international partnering for trade, investment and collaborations with UK Life Science companies. BioPartner's delegations promote the UK presence at major international biopharma conferences, and companies are assisted with access to government grants and heavily discounted entry fees. Through the BioPartner Programme, members receive extra benefits and support to effectively trade overseas.



### **Biotechgate**

[www.biotechgate.com](http://www.biotechgate.com)

Biotechgate is a global, comprehensive, life science database covering the Biotech, Pharma and Medtech industries. There are currently over 36,000 company profiles on the Biotechgate database. Biotechgate is commonly used to find product pipelines, collaboration partners, in/out-licensing opportunities and information about technology platforms, management details, new business leads and financing rounds. In addition, our licensing deals database supports companies in negotiating their licensing agreements.

| Citigate Dewe Rogerson

## Citigate Dewe Rogerson

[www.citigatedr.co.uk](http://www.citigatedr.co.uk)

Citigate Dewe Rogerson is one of the world's leading strategic communications consultancies.

Our Life Sciences team has established a reputation for excellence spanning financial, corporate and scientific communications; this has enabled us to become trusted advisors and to build a broad portfolio including some of the most innovative and exciting international life sciences companies. Our clients are at all stages of development, from start-up to multinationals, and our activities are focused on delivering campaigns that support corporate objectives. As a result, we have been involved in major corporate transactions and events in the life sciences sector over the past decade such as IPOs, other public and private fundraisings, and M&As.

Recent IPO transactions: ABIVAX (Euronext Paris - €60m), OSE Pharma (Euronext Paris - €21m), Nordic Nanovector (Oslo - NOK575m), Midatech Pharma (London AIM - £32m), Abzena (London AIM - £20m), arGEN-X (Brussels - €42m), Pixium Vision (Euronext Paris - €39.5m), Crossject (Euronext Paris - €17m). Other recent financings: Abingworth (£225m ABV VI), Rigontec (€14.25m Series A), Calcivis (£4.5m fundraising), ViraTherapeutics (\$3.6m - Series A). Recent M&A: Heptares (up to \$400m acquisition by Sosei), Prosonix (up to £100m acquisition by Circassia), bioquell (Sale of subsidiary for £44.5m).



## Edison

[www.edisongroup.com](http://www.edisongroup.com)

Edison is an international advisory firm with around 450 corporate clients and 110 people working from offices in London, New York, Frankfurt, Sydney and Wellington. The team consists of 80 analysts, investment and logistics professionals with experience in capital markets, investor roadshows and communications. Healthcare is Edison's largest sector, with 16 analysts covering over 100 biotech and medtech stocks across the UK, continental Europe, North America and Asia-Pacific.



## FreeMind

[www.freemindconsultants.com](http://www.freemindconsultants.com)

FreeMind is a consulting group whose goal is to assist in maximizing potential to receive funding from non-dilutive sources. Established in 1999, FreeMind is the largest consulting group of its kind working with academics and Industry alike. FreeMind's proven long-term strategic approach has garnered its clients over 1.5 billion dollars to date.

Our expertise in applying for grants and contracts extends throughout every government mechanism open to funding the life sciences including all NIH institutes, DoD, NSF, FDA, CDC, BARDA, etc., as well as private foundations.

FreeMind's knowledgeable and experienced team of Client Strategists and Project Managers are dedicated to guiding non-dilutive funding efforts from identification of the most suitable opportunity through to submission and subsequent award. Our team of experts will assist in making non-dilutive funding a key tool in a long-term financial strategy.

**INSTINCTIF**  
PARTNERS

## **Instinctif Partners**

[www.lifesciences.instinctif.com](http://www.lifesciences.instinctif.com)

Instinctif Partners is an international business communications consultancy. With a track record of delivering truly creative programmes, the Life Sciences practice focuses on enhancing the value proposition for companies seeking investment, partnerships or customers. Our core skill is working with clients to communicate the value of their science and innovation to key stakeholders through the most relevant channels: crafting communications solutions that showcase each company, product or technology. Specifically, we are unique in offering specialist expertise seamlessly across corporate, financial, healthcare and marketing communications with outreach programmes to media, industry, professional, public, financial and investment communities. Our service offering covers all communications disciplines including strategic counsel, PR, IR, media relations, public affairs, crisis communications, internal communications, marketing, advertising, copywriting, design, research and event management. Our globally integrated and dedicated life sciences team serves clients around the world from our headquarters in London, and bases across Europe, AsiaPac and the USA.

Plattform  
**Life Sciences**

## **Platform Life Sciences**

[www.goingpublic.de/lifesciences](http://www.goingpublic.de/lifesciences)

The Life Sciences-Series - Launched in 2014 four issues of the Life Sciences-Series appear annually. Based on the three pillars - technology, financing, investment - the issues combine current topics of life sciences with knowledge and networking from corporate financing and capital market. The mission: Building a cross medial bridge between the life sciences and the financial industry by the help of the quarterly Life Sciences issues, the monthly digital newsletter Life-SciencesUpdate.



## **Swiss Biotech**

[www.swissbiotech.org](http://www.swissbiotech.org)

Swiss Biotech unites the four leading biotech regions of Switzerland (BioAlps, BaselArea, Biopolo Ticino and Greater Zurich Area). The regions have early on combined efforts with the SWX Swiss Exchange which holds a leading position in terms of life-science listings and services.

The National Industry Association named Swiss Biotech Association Represents more than 150 companies to date and acts as the operational arm for the marketing alliance. Swiss Biotech raises Switzerland's profile as an economic center in Europe and profiles the biotech industry with its key research institutions and companies. Swiss Biotech's mission is to spread the message of Switzerland as one of the top biotech locations in the world. This will be achieved by presenting a comprehensive picture of the drivers of biotechnology including research, education, economics, finance and industry. The bases for success in biotechnology are the critical mass of research institutes and accelerated technology transfer. The early integration of industry and well-trained workforce is another critical success factor for rapid economic growth. More than 40 technology parks throughout the country support the increasingly important and successful TechTransfer process.



## **Tiberend Strategic Advisors, Inc.**

[www.tiberendstrategicadvisors.com](http://www.tiberendstrategicadvisors.com)

Tiberend Strategic Advisors, Inc. is a corporate communications firm providing media strategy and execution for life science companies - biotech (therapeutics), medical devices and diagnostics. We work with both public and private emerging growth companies:

1. To enhance valuation
2. To build visibility for partnerships and strategic alliances

# **EXHIBITORS**

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**COMPANY TYPE**

Private

**SECTOR**

MedTech

**FOUNDED**

2010

**Abionic S.A.****COMPANY PROFILE**

Founded in 2010, Abionic developed its nanotechnology within the Swiss Federal Institute of Technology in Lausanne (EPFL).

Already in 2012, Abionic obtained the ISO 13485 quality certification for research and development, production and marketing of products for the in-vitro diagnostics market and has successfully maintained its system since then. The company is benchmark in winning prices, 4 times best med-tech startup and many others. Abionic is now a scale up that has proven the functionality and value of its technology in the market and will grow not only its production capacities and test portfolio but also its international footprint.

**MANAGEMENT TEAM**

- Nicolas Durand - CEO
- Iwan Märki - CTO
- Boris Iseli - CFO
- Fabien Rebeaud - CSO

**PIPELINE**

Abionic is currently performing a large scale clinical impact study in 14 sites in 4 different countries (Switzerland, UK, Italy, France) on 300 patients, to validate the use of its sepsis test in ICU setting.

Currently, diagnosing a sepsis and starting antibiotherapy takes >24 hours (in high-income countries) at hospital, leading either to fatality or long stay at ICU. With Abionic solution, the same patient will be identified with a high risk of developing sepsis in 5 min, leading to an immediate start of the right therapeutic intervention.

# BACHEM

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**COMPANY TYPE**

Public

**TICKER**

[SWX: BANB]

**SECTOR**

Biopharmaceuticals  
Chemical Synthesis  
CMO  
Peptide Manufacturer

**FOUNDED**

1971

## Bachem AG

**COMPANY PROFILE**

Bachem is an independent, technology-based, public biochemicals company providing full service to the pharma and biotech industry.

Bachem is specialized in the process development and the manufacturing of peptides and complex organic molecules as active pharmaceutical ingredients (APIs), as well as innovative biochemicals for research purposes.

- Bachem has more than 45 years of experience in peptide research
- Excellent know-how in peptide chemistry and organic synthesis (technology leadership)
- Efficient manufacturing processes (cost leadership)
- Bachem sets industry standards

With headquarters in Bubendorf, Switzerland and affiliates in Europe and the US, Bachem works on a global scale and holds a leading position in the field of peptides.

**MANAGEMENT TEAM**

- Dr. Thomas Früh - Chief Executive Officer
- Stephan Schindler - Chief Financial Officer
- Dr. Guenther Loidl - Chief Technology Officer
- Dr. Anne-Kathrin Stoller - Chief Marketing Officer
- Dr. Alex Fässler - Chief Operations Officer

**ADDRESS**

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[www.itrade.gov.il/switzerland/](http://www.itrade.gov.il/switzerland/)

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**SECTOR**

Investor-Other

## **Economic and Trade Department, Embassy of Israel**

**COMPANY PROFILE**

The Economic & Trade Department of the Embassy of Israel promotes, enhances and facilitates trade, investment and industrial R&D between Switzerland and Israel.

We offer Israeli companies a wide range of business development services to connect with partners in Switzerland. Our activities include business seminars, delegations, investment events, market briefings, and business meetings scheduling.

The Economic & Trade Department offers Swiss companies access to Israeli technology and Innovation through events, exhibitions, delegations and investment events. We also facilitate scouting for cutting-edge technologies and access to business opportunities from Israel.

**MANAGEMENT TEAM**

- Mr. Rodolfo Rivas – Senior Counsellor, WTO Affairs
- Mr. Marco Avendano-Nava – Senior Counsellor, WTO Affairs
- Ms. Marijke Smit – Senior Counsellor, WTO Affairs
- Mr. Martin Luidji – Director of Business Development (Switzerland-Israel)

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**COMPANY TYPE**

Private

**SECTOR**

Investor-Other

## Hoffmann & Co AG

### COMPANY PROFILE

Hoffmann & Co AG are a leading professional services company offering a comprehensive range of support in the areas of valuations and mergers and acquisitions. As an independent company, we are free from conflicts of interest and remain objective in all assessments. We deliver superior tailor-made services and adopt a true partnership approach to ensure we meet the specific needs of our individual clients.

Our extensive experience and depth of knowledge in the fields of corporate finance, tax and accounting, guarantees we deliver innovative solutions with true professionalism, transparency and integrity. Our expertise is complemented by academic senior advisors, who support our unique and scientific approach to consulting.

Our team offers a wealth of cross-border global experience, well versed in macro-economic matters to anticipate future scenarios. We maintain a strong network of business owners, entrepreneurs, private and institutional investors, that provide first hand insights into market, company and corporate developments. From this we are able to identify opportunities and potential partnerships to meet our clients' needs. Not only locally and nationally, but also globally: Thanks to a collaboration agreement with BDO we have a reliable partner on our side who complements us ideally with their global footprint.

### MANAGEMENT TEAM

- Güney Apaydin - Account Manager
- Jürgen Arndt - Head A&T | Account Manager
- Dr. Urs Breitenstein - Partner



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**FOUNDED**

1972

## **KOTRA Zurich (Invest Korea)**

### **COMPANY PROFILE**

KOTRA Zurich, as one of the 127 branch offices of KOTRA is actively supporting potential investors in Switzerland and Lichtenstein to find and develop projects in Korea. In the area of investment promotion, we offer the following services to the potential investors : providing country and industry information and consulting thereof; finding and matching investment project tailored to the investor's interests- from green field to corporate JV, M&A, start-ups and investment projects of local governments; administrative Support for investment process; post-Investment Service M&A Advisory services; deal sourcing based on Korean Potential buyers requirements; deal Execution; post-merger integration.



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**WEBSITE**

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## **Korean Free Economic Zones**

### **COMPANY PROFILE**

Korean Free Economic Zones are specially designated areas created to improve the business and living environment for foreign-invested firms in Korea. Since the 2003 inauguration of an FEZ in Incheon, the number of FEZs in operation has grown to eight: Incheon, Busan-Jinhae, Gwangyang Bay Area, Daegu-Gyeongbuk, Saemangeum-Gunsan, Yellow Sea, East Coast and Chungbuk.

The KFEZs offer exemptions or reductions in corporate tax, income tax, tariffs, acquisition tax and property tax for foreign-invested resident firms and developers, based on Special Act on Designation and Management of FEZs and Restriction of Special Taxation Act.

**SACHS ASSOCIATES**

[www.sachsforum.com](http://www.sachsforum.com)

Sachs Associates is a long established international conference company with offices in Switzerland and the UK. It runs a limited number of high profile conferences in Europe and the USA which are focused on biopharma, medtech, and digital health. These conferences focus on licensing and investment opportunities and all provide presenting opportunities for companies and excellent meeting facilities for all delegates to network.

Sachs Associates is focused on the practical benefits accruing from conference participation, the exchange of ideas and information, and the facilitating of business transactions.

**THE BENEFITS OF CONFERENCE PARTICIPATION WITH SACHS ASSOCIATES MAY BE SUMMARISED AS FOLLOWS:****ONLINE ONE-2-ONE MEETING SYSTEM**

In order to offer the best possible provision for networking opportunities and dealmaking Sachs Associates provides all delegates access to our online One-2-One meeting system, allowing you to set up, accept or decline private One-2-One meetings with other conference attendees. These meetings last for 20 minutes in duration. Individual passwords and logins are provided to allow immediate access and ensure full security.

**CUTTING EDGE CONTENT WITH EMINENT SPEAKERS**

Sachs Associates is committed to ensuring that its events continue to provide forums with the participation of the most eminent speakers from the public and private sectors. Through its reputation and its long-established local relationships, the company has attracted very senior scientific and business personalities as speakers at its events.

**SPONSORSHIP AND MARKETING OPPORTUNITIES FOR FORTHCOMING EVENTS**

Sachs Associates has developed an extensive knowledge of the key individuals operating within the global biotech industry. This together with a growing reputation for excellence puts Sachs Associates at the forefront of the industry and provides a powerful tool by which to increase your company's position in this market. Sponsorship of any of our events allows you to raise your company's profile directly with your potential clients. All of our sponsorship packages are tailor-made for each client, allowing your organisation to gain the most out of attending our industry driven events.

**THE FOLLOWING SPONSORSHIP AND MARKETING OPPORTUNITIES ARE AVAILABLE AT FUTURE CONFERENCES:**

- Conference Sponsor - including workshops and social events
- Exhibition Stands
- Distribution of Promotional Material

If your company is interested in exhibiting or sponsorship opportunities, please call Silvia Kar on +44 203 463 4890 or email [Silvia@sachsforum.com](mailto:Silvia@sachsforum.com).

**SACHS**  
**ASSOCIATES**

[www.sachsforum.com](http://www.sachsforum.com)