

**With Speaker  
Participation From:**

Abingworth Management

Advent Venture Partners

Atlas Venture

Baigo Capital

BioConnect

BioMedPartners

Capital Royalty

Credit Suisse

DyoDelta Biosciences

Edmond de Rothschild

Investment Partners

Exane BNP Paribas

GlaxoSmithKline

Lehman Brothers Europe

LEK Consulting

Matignon Technologies

Merck, Sharp & Dohme

NBGI Ventures

NGN Capital

Novartis Pharma

Pfizer

Rothschild

**Presenting Companies  
include:**

ACE BioSciences

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Cyclacel Pharmaceuticals

DBV Technologies

ErgoNex Pharma

Kiadis Pharma

Kenta Biotech

Lectus Therapeutics

Lipoxen

MolMed

Mutabilis

Nerites Corp

Nitec Pharma

NOLabs

Palau Pharma

Pantec Biosolutions

Photo Dynamic Therapy

Praxim

Probiodrug

Protaffin Biotechnologie

Santaris Pharma

SDP Technology

Symetis

T2Cure

Vita 34 International

Vivendy Therapeutics

WILEX

# SACHS ASSOCIATES

## EUROPEAN LIFE SCIENCE CEO FORUM INVESTING & PARTNERING

**in Biotech – Medtech – Speciality Pharma  
& Emerging Markets**

**22-23 April 2008**

**Swissôtel, Zurich**

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## MEDIA & IR PARTNERS



## Day One: Tuesday 22nd April 2008

08.00 REGISTRATION

### 09.00 OPENING KEYNOTE

**Stan Yakatan**, *Chairman*, **Katan Associates**

### 09.15 EMERGING MARKETS KEYNOTE

**Dr Jimmy Wei**, *VP Business Development*,  
**Hutchinson MediPharma Limited**

### 09.35 FINANCE & INVESTMENT ROUNDTABLE

Chair: **Ken Noonan**, *Senior Partner*, **LEK Consulting**

Panellists: **Harry Loveys**, *Principal*,

**Capital Royalty LLC**

**Dr Anthony Hartley**, *Executive Director, Investment Banking*,

**Lehman Brothers Europe Ltd**

10.25 COFFEE BREAK

### 10.45 COMPANY PRESENTATIONS: PUBLIC & PRIVATE COMPANIES

12.45 Questions to panelists

13.00 LUNCH

### 14.00 COMPANY PRESENTATIONS: PRIVATE COMPANIES

15.45 Questions to panelists

16.00 COFFEE BREAK

### 16.15 SPECIALITY PHARMA ROUNDTABLE

Chair: **Stephanie Léouzon**, *Managing Director Healthcare*,  
**Credit Suisse**

Panellists: **Stefan Aigner**, *Executive Vice President Corporate Development*,  
**Alpharma Inc.**

**François Thomas**, *Managing Director*,

**Bioserve Ltd**

**Jonathan Kwok**, *MD, European Equity Research-Pharmaceuticals*,

**Exane BNP Paribas**

**Lauren Feniou**, *Managing Director Healthcare*, **Rothschild**

18.30 AWARDS RECEPTION AND DINNER

# SCIENCE CEO FORUM PARTNERING IN Pharma & Emerging Markets

**SACHS**  
**ASSOCIATES**

**Day Two: Wednesday 23rd April 2008**

08.30 REGISTRATION

**09.00 PANEL DISCUSSION: VC STRATEGY**

Chair: **Dr Genghis Lloyd-Harris**, *Partner, Abingworth Management Ltd*

Panellists: **Dr Regina Hodits**, *Partner, Atlas Venture*

**Dr Raj Parekh**, *General Partner, Advent Venture Partners*

**Dr Peter Johann**, *Partner, NGN Capital*

**09.50 PANEL DISCUSSION: MEDICAL DEVICES**

Chair: **Klaus Nestler**, *Chief Executive Officer, BioConnect AG*

Panellists: **Dr Markus Hosang**, *General Partner, BioMedPartners*

**Raphaël Wisniewski**, *Investment Manager,*

**Edmond de Rothschild Investment Partners**

**Dr Guillaume Connan**, *Investment Manager,*

**Matignon Technologies**

**Aris Constaninides**, *Investment Director, NBGI Ventures*

**10.35 PARTNERING PANEL**

Chair: **Dimitri Dimitriou**, *Chief Executive Officer, DyoDelta Biosciences*

Panellists: **Jose Maria Romero**, *Vice President Transactions,  
Late-Stage Projects Worldwide Business Development,  
GlaxoSmithKline*

**Dr Margaret Beer**, *Director Licensing and External Research,*

**Merck, Sharp & Dohme**

**Esteban Pombo Villar**, *Head of Strategic Alliance Management EU,*

**Novartis Pharma AG**

**Dr Alex Chanas**, *Senior Director, Worldwide Licensing and Business  
Development, Pfizer, Inc.*

11.20 COFFEE BREAK

**11.40 BIG PHARMA PARTNERING PRESENTATIONS** *(order of presentations subject to change)*

**11.40 ELI LILLY** **Dr Andrew Wood**

*Executive Director Global External R & D*

**11.55 GLAXOSMITHKLINE** **Jose Maria Romero**

*Director Worldwide Business Development*

**12.10 MERCK, SHARP & DOHME** **Dr Margaret Beer**

*Director, Scientific Liaison, Licensing and External Research, Europe*

**12.25 NOVARTIS PHARMA AG** **Esteban Pombo Villar**

*Head of Strategic Alliance Management EU*

**12.40 PFIZER, INC.** **Dr Alex Chanas**

*Senior Director, Worldwide Licensing and Business Development*

**12.55 MERCK SERONO INTERNATIONAL S.A.** **Roel Bulthuis**

*Head Venture Capital Scouting*

**13.10 NETWORKING LUNCH & CLOSE OF CONFERENCE**

**FUTURE EVENTS**

## 8th Annual Biotech in Europe Investor Forum

**23-24 September 2008**  
Swissôtel, Zurich

Back for the eighth year running, this exciting event truly is a must for companies looking to expand their investor base in the Europe. Building on the tremendous success of last year's Forum, this **exclusive meeting**, now in its 8th year, will once again bring together a truly international audience of **leading institutional investors (money managers, LPs, VCs), pharmaceutical and biotech companies**. Last year's event attracted an international audience of over 450 industry players. This year our impressive industry line-up, which will again include speakers from Europe and the US, will give us their insights concerning coming changes and tell us how their companies are already shifting strategies to take advantage of new opportunities and avoid future market threats.

Presenting companies and delegates alike will have an unrivalled opportunity to meet and network with leading names in big pharma and bio.

### Presenting and sponsorship opportunities

Presenting at the forum offers excellent opportunities to showcase your company to some of the leading global investors and corporates. It will offer you the opportunity to communicate your projected capital raising plans or simply help you in finding the right partner for your business.

The 2008 programme includes opportunities for over 70 carefully selected presenting companies, with a dedicated session for small cap listed companies

**For further information, sponsorship, speaking and exhibiting opportunities email Abel Jiminez Ramon on [abel@sachsforum.com](mailto:abel@sachsforum.com) or visit our website at [www.sachsforum.com](http://www.sachsforum.com)**

### PRESENTING AND EXHIBITION OPPORTUNITIES

Should you wish to apply for a company presentation in our sector workshops or alternatively exhibit at the

**European Life Science CEO Forum,**

please contact Abel Jiminez Ramon,

[abel@sachsforum.com](mailto:abel@sachsforum.com)

or visit our website at [www.sachsforum.com](http://www.sachsforum.com)

# REGISTRATION FORM

complete and return by 17 April 2008

Please fill in the registration form and return:

By fax: to **Monika Adamiecova on +44 (0)20 7405 4411**

By email: **Registrations@sachsforum.com**

By post: **Registrations European Life Science CEO Forum, Sachs Associates  
Oldebourne House, 46-47 Chancery Lane, London WC2A 1JB**

Once your registration has been received and processed an email confirmation will be sent to you.

## COST

Cost per delegate: EUROPEAN LIFE SCIENCE CEO FORUM - €1,495 + VAT

If you are based in an EU country other than the UK, please provide us with your VAT registration N° (INTRA-COMM). You will not be charged the 17.5% VAT if you provide this N°:

Member State: \_\_\_\_\_ VAT Number: \_\_\_\_\_

I would like to attend the Awards Dinner (more information will be sent to you once we have processed your registration)

Discounts available for groups of 3 or more

– please enquire to: Registrations@sachsforum.com

## DELEGATE DETAILS

One form per person (photocopy as necessary).

PLEASE COMPLETE ALL FIELDS IN BLOCK CAPITALS.

Surname \_\_\_\_\_ Dr/Mr/Ms \_\_\_\_\_

First Name \_\_\_\_\_

Job Title \_\_\_\_\_

Assistants Surname: \_\_\_\_\_ First Name: \_\_\_\_\_

Assistants Email: \_\_\_\_\_

Organisation \_\_\_\_\_

Address \_\_\_\_\_

Postcode \_\_\_\_\_ Country \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_ Signature \_\_\_\_\_

## METHOD OF PAYMENT

Payment must be received with booking to guarantee your place.

**Credit Card**  **American Express** (DOLLARS)  **Visa/Mastercard** (STERLING)

Card No.

Security Number (from signature strip on back of card)

Expiry Date \_\_\_\_\_

Name (as it appears on card) \_\_\_\_\_

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How did you hear about the conference? Please tick appropriate box.

Publication (please specify) \_\_\_\_\_

www.sachsforum.com

Fax/Email/Mail  Other (please specify) \_\_\_\_\_

## VENUE

The conference will take place at the Swissôtel, Zurich, Am Marktplatz, Oerlikon 8050 Zurich, Switzerland. Tel: 41 1 317 3111 Fax: 41 1 312 4468.

## REGISTRATION

Delegates may register from 8.00am Tuesday 22nd April at the Sachs Associates Registration Desk. Please ensure you bring your confirmation letter with you.

## ACCOMMODATION

Special rates have been negotiated for delegates requiring overnight accommodation at the Swissôtel. This is a limited allocation and is subject to availability. To obtain special rates please complete the hotel booking form which will be sent to you upon confirmation of your completed registration. Alternatively to receive a booking form please contact [rosa@sachsforum.com](mailto:rosa@sachsforum.com). Please return your booking form to the hotel directly on 41 1 317 34 25 or alternatively email [reservations.zurich@swissotel.com](mailto:reservations.zurich@swissotel.com). Please note that accommodation forms must be sent directly to the Swissôtel and not Sachs Associates. Delegates are responsible for making their own accommodation arrangements.

## AWARDS RECEPTION AND DINNER

There will be an Awards Reception and Dinner on Tuesday 22nd April at 18.30. This is open to all delegates.

## EXHIBITION SPACE

Exhibition space is available at the conference. For further details please contact Abel Jimenez Ramon on [abel@sachsforum.com](mailto:abel@sachsforum.com)

## DUPLICATE MAILINGS

Every effort has been made to ensure that you do not receive duplicate mailings. However certain databases cannot be cross-referenced. If you have received more than one copy of this brochure please accept our apologies and forward it to your colleagues for their information.

## HOW TO REGISTER

Please complete the adjacent booking form and return with payment either:

**By post to:**

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Oldebourne House  
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**Or by fax:**

+44 20 7405 4411

## HOW TO PAY

### Delegate Fee

The cost per delegate is €1495 + VAT for registration at the European Life Sciences CEO Forum. If you are based in an EU country other than the UK, please provide us with your VAT registration number (INTRA-COMM) Discounts are available for groups of 3 or more delegates. Sachs Associates VAT number is GB 628 0886 16. (Please note that all payments by VISA/Mastercard will be processed in Sterling at the current rate). There will be no admission to the conference without prior payment.

## DELEGATE SUBSTITUTIONS AND CANCELLATIONS

Substitutions may be made in writing at any time. All cancellations must be made in writing. Cancellations made on or after 22 March 2008 will be charged at the full rate. Cancellations made prior to this date will receive a full refund less a €100 administration charge.

## ENQUIRIES

If you have any questions concerning the conference please contact Abel Jimenez Ramon at [abel@sachsforum.com](mailto:abel@sachsforum.com)

Please note that the programme is provisional and topics and speakers are subject to amendments and change.

# SACHS ASSOCIATES

SACHS ASSOCIATES is a London-based company which organises international investment conferences.

Sachs Associates is dedicated to the highest quality standards in conferencing and, as a result, produces only a limited number of high-profile events each year.

Sachs Associates investment conferences focus on Growth Sector companies (Biotechnology and Technology), Emerging Markets and Venture Markets. These events are held in major financial centres such as Frankfurt, London, Munich, New York and Zurich.

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