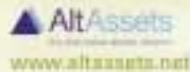


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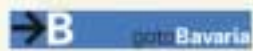
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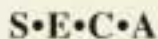
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4TH ANNUAL

**EUROPEAN VENTURE
CAPITAL & PRIVATE
EQUITY FORUM**

**Investing in Emerging
Growth Technology Companies**

27 January 2004 • Arabella Sheraton Grand Hotel, Munich

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AGENDA – Tuesday 27th January 2004

- 08.50 *Chairman's Opening Welcome*
Falk Strascheg, Founder and Managing Partner,
EXTOREL Private Equity Advisers GmbH
- 09.00 *The Return of Tech?*
Stephen Murphy, Managing Director, Head of Equity Private Placements Europe,
Citigroup
- 09.20 Panel: **THEMES FOR 2004**
Chair: **Stephen Murphy**, Managing Director, Head of Equity Private Placements Europe,
Citigroup
Speakers: **Rod Perry**, Executive Director, Global Head of Technology Investing, **3i**
Helmut Schön, Managing Director, **Partech International**
Friedrich Bornikoel, Managing Partner, **Techno Venture Management**
Ivy Lindstrom Fredericks, Managing Director of Corporate Finance,
Westminster Securities Corp
- 10.20 **Tom L. Smith**, Global Executive, Venture Development,
IBM Venture Capital Group
- 10.40 Coffee Break
Chair: **Dr. Christian Zschocke**, Managing Partner, **Morgan Lewis & Bockius LLP**
- 11.00 *Perspectives on European Early Stage Venture Capital*
Dr. Hendrik Brandis, Partner, **Earlybird Venture Capital GmbH & Co. KG**
- 11.20 *Wireless: Wireless Technology holds Investment Opportunities after all*
Dr. Dietrich Ulmer, CEO & President,
Siemens Mobile Acceleration (smac)
- 11.40 *Technologies & Applications: Wireless' Investment Opportunities*
Jude Ngu'Ewodo, Partner, **BayTech Venture Capital**
- 12.00 *The Future of Listed Tech Companies*
Frances Bornstein, Vice President, Head of Issuers & Investor Relations,
SWX Swiss Exchange
- 12.20 *Corporate Presentation: Environmental Power Corporation*
Kam Tejwani, President & CEO
- 12.40 Lunch

Special Focus Asia:

INVESTING IN EMERGING GROWTH COMPANIES

- 14.00 *The Role of the Asian region for a Globally Investing Corporate Venture Capitalist*
Ralf D. Schnell, Managing Director, **Infineon Ventures**
- 14.20 Discussion Roundtable: *Venturing Asia*
Chair: **Ralf D. Schnell**, Managing Director, **Infineon Ventures**
Speakers: **Peter Globokar**, Director – Global Technology, Corporate Finance Group,
Nomura International plc
Yoram Oron, President & Managing Partner, **Vertex Venture Capital**

For an update on the Companies
Presenting, Panel Timings and the
Latest Agenda, please visit our website
www.sachsforum.com

FUTURE EVENT:

3rd Annual

Global Biotech Investor Forum for Investing and Partnering

For Venture Capitalists, Fund Managers & Institutional Investors

15.00 Discussion Roundtable: **Software**
 Chair: **Kurt Mueller**, Partner, **Target Partners**
 Speakers: **Vijay K. Sondhi**, Managing Director, **Allianz Venture Partners**
Michael Wand, Director, **Carlyle Europe Venture Partners**
Jean Schmitt, Partner, **Sofinnova Partners**

15.40 Discussion Roundtable: **New Technologies**
 Chair: **Dr. Jochen Walter**, Partner, **BayTech Venture Capital**
 Speakers: **Dr. Christian Reitberger**, Partner, **Apax Partners**
Jim Tully, Vice President and Chief of Research, Emerging Technologies and Semiconductors, **Gartner**
Stephan Herrera, Journalist
Dr. Simon Waddington, Partner, **PolyTechnos Venture-Partners**

Presentations:

Early- to Mid-Stage Emerging Growth Companies

Ballroom:
New Technologies & Software

Room Sydney (1st Floor):
Wireless

16.30 **EnOcean GmbH**
Markus Brehler, CEO

MotionBridge
 TBA

16.45 **promeos GmbH**
Dr. Jochen Volkert, General Manager

Mediabricks
Christer Simrén, CEO

17.00 **Swissrisk AG**
Dr. Thomas Wolfensberger, CEO

Cognio
Kurt Hoff, President & CEO

17.15 **UDcast**
Hubert Zimmermann, CEO

Appear Networks
Ann-Louise Palm, CEO

17.30 **TBA**

Ki-Bi Mobile Technologies Ltd
Ehud Levy, Chairman & CEO

17.45 **Product Presentation:**
zetVisions AG
Horst Ziegler, CEO

WIS@key
 TBA

18.10 Discussion Roundtable: **New Directions in Private Equity**
 Chair: **Harald Ehren**, Head of Inside Business, **Financial Times Deutschland**
 Speakers: **Thomas Puetter**, CEO, **Allianz Capital Partners**
Dr. Holger Frommann, Managing Director, **BVK**
Peter Wilson, Managing Director, **HarbourVest Partners (UK) Ltd**
Chemi J. Peres, Managing General Partner & Co-Founder, **Pitango Venture Capital**, Chairman, **IVA**
Maximilian Brönnner, Partner, **LGT Capital Partners**
Alf Grunwald, Venture Partner, **Warburg Pincus**

19.00- **Cocktail Reception**
 21.00 The Ballroom Foyer

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REGISTRATION FORM

COMPLETE AND RETURN BY 23 JANUARY 2004:

By post: **Pernilla Hellsten**
Sachs Associates
Oldebourne House
46-47 Chancery Lane
London WC2A 1JB

By fax: **+44 (0)20 7405 4411**

DELEGATE DETAILS

One form per person (photocopy as necessary). BLOCK CAPITALS.

Surname Dr/Mr/Ms

First Name

Job Title

Organisation

Address

Postcode Country

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Email

Signature

COST

Cost per delegate is €750 (incl VAT)

Discount available for groups of 3 or more.

METHODS OF PAYMENT

After 9 January only Credit Card payments will be accepted.

Payment must be received with booking to guarantee your place.

Please tick one payment option:

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How did you hear about the conference? Please tick appropriate box.

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Fax/Email/mail Other (please specify) _____

VENUE

The conference will take place at the Arabella Sheraton Grand Hotel,
Arabellastraße 6 D-81925 Munich, Germany.
Tel: +49 (0)89 9264 -0 • Fax: +49 (0)89 9264 8699

REGISTRATION

Delegates may register from 08.00am Tuesday 27 January, 2004 in the Ballroom Foyer of the Arabella Sheraton Grand Hotel. Please bring your confirmation letter with you. Entrance to the Ballroom Foyer is on the left through the main entrance on Arabellastraße 6.

ACCOMMODATION

Special rates have been negotiated at the Arabella Sheraton Grand Hotel for delegates requiring overnight accommodation.

This is a limited allocation and is subject to availability. Please call the reservations department direct on +49 (0)89 9264 8521 or complete the booking form which will be sent to you on receipt of your completed registration and fax it directly to the Reservations Department on +49 (0)89 9264 8509.

When booking please mention that you are a delegate at the Sachs Associates/ Bloomberg Conference.

COCKTAIL RECEPTION

There will be a cocktail party on Tuesday 27 January at 19.00 at the close of the conference in the Ballroom Foyer.

EXHIBITION SPACE

Exhibition space is available at the conference. For further details call Pernilla Hellsten on: +44 (0)20 7405 5544.

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Complete the attached registration form and return with payment either:

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Delegates may pay by American Express, Visa/Mastercard or by bank transfer – see registration form for details. (Please note payment by Mastercard/Visa will be taken in sterling – at current rate.)

There will be no admittance to the conference without prior payment.

SUBSTITUTIONS & CANCELLATIONS

Substitutions may be made at any time with written notification. You may cancel your registration with a full refund less £100 service charge, provided we have received WRITTEN NOTIFICATION no later than 23 January 2003. Thereafter cancellations will be liable to the full registration fee.

ENQUIRIES

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Please note the programme is provisional and subject to amendments.

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