17TH ANNUAL

BIOTECH IN EUROPE FORUM

FOR GLOBAL PARTNERING & INVESTMENT

26TH - 27TH SEPTEMBER 2017
CONGRESS CENTER BASEL
SWITZERLAND

CONFERENCE GUIDE

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SACHS ASSOCIATES ARE DELIGHTED TO WELCOME YOU TO THE:

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Following the success of previous years, the forum once again provides access to an exciting cross-section of venture-fund-ed and small-cap companies with leading investors and pharma.

This Forum is highly transactional and is comprised of a series of panels and presentations from leading investment, pharmaceutical and biotech companies, each one providing an expert outlook on growth and investment activity in Europe’s Biotech industry.

GENERAL INFORMATION

The registration desk will be open from 7.30am on September 26th and 8am on 27th although you are welcome to join the event at any time. Please collect a copy of the agenda for information on timing and room allocation for each session.

Networking at the summit is facilitated by our online One-2-One meeting system, which is available to all participants. The One-2-One meetings are being held in Shanghai. Please bring with you a copy of your diary. Should you have any queries about your schedule, the laptop situated by the meeting tables is available for your assistance.

Wireless Internet connection is available throughout the venue for the duration of the event. Please ask for an access code at the registration desk.

There will be Networking Lunches on both days and Reception at The Grand Hotel Les Trois Rois hosted by The Canton of Basel-Stadt on the 26th of September. Coffee stations will be set up in the rooms throughout the event.

REQUEST FOR PRESENTATIONS

Please use the agenda to mark off presentations that you are interested in and email your request to Silvia@sachsforum.com after the conference. We will endeavor to send you the requested presentations as soon as we have been granted permission to do so by that specific presenter.

Please note that we DO NOT have copies of the slides that are shown during the conference.

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EVENTS DIARY
For regular updates, sponsorship, presenting and attending opportunities and further information regarding any of our future events please contact Silvia Kar on Silvia@sachsforum.com

NEUROSCIENCE INNOVATION FORUM
FOR BD&L AND INVESTMENT IN THERAPEUTICS AND TECHNOLOGY
7TH JANUARY 2018 • MARINE’S MEMORIAL CLUB, SAN FRANCISCO • USA
Building on the success of our 2nd Annual Neuroscience BioPartnering & Investment Forum we are pleased to announce The Neuroscience Innovation Forum to take place at Marines’ Memorial Club, San Francisco on the 7th of January 2018, a day before the JP Morgan meeting.
The program will cover BioPartnering for CNS, with industry keynotes and panels on AD, PD, Neuropsychiatry and Pain Management. Moreover there are panels on innovation in NeuroTech covering banking, device, diagnostics and software.
The target audience are buy and sell side analysts from investment banks and funds and partnering executives from pharma and medtech companies. We anticipate around 200 delegates and 20 company presentations by established and emerging companies. There are numerous networking opportunities available via an online One-2-One meeting system with dedicated meeting facilities to make the event more transactional.

11TH ANNUAL
EUROPEAN LIFE SCIENCES CEO FORUM & EXHIBITION
FOR PARTNERING AND INVESTING IN BIOTECH & PHARMA INDUSTRY
26TH – 27TH FEBRUARY 2018 • HILTON ZURICH AIRPORT HOTEL • SWITZERLAND
Back for its eleventh year, this exclusive and highly transactional partnering event is a must for companies wishing to meet with their peers, engage with leading investors and forge new partnerships.
Building on the success of this year’s event, the forum will provide an excellent platform to gain insight into partnering and investment trends in the Biotech and Pharma industry. Networking at the Forum is facilitated by our online One-2-One meeting system, which is available to all participants. The conference will feature up to 80 presentations by large to mid size pharmaceutical companies looking for strategic alliances/partners.
Do not miss out on this great opportunity to meet emerging companies, leading global investors and Big Pharma representatives!

3RD ANNUAL
NEUROSCIENCE BIOPARTNERING & INVESTMENT FORUM
SHOWCASING EARLY & LATE STAGE INVESTMENT OPPORTUNITIES
20TH MARCH 2018 • NEW YORK ACADEMY OF SCIENCES • USA
The 3rd Annual Neuroscience BioPartnering & Investment Forum will focus on key areas of neurodegenerative diseases and pain management with a mix of specialist panels and company presentations. The event is targeted at buy and sell side analysts from investment banks and funds and partnering executives from pharma. We anticipate around 250 delegates and 30 presenting companies. We will have our usual online One-2-One partnering system in place and meeting facilities.

6TH ANNUAL
CANCER BIOPARTNERING & INVESTMENT FORUM
SHOWCASING EARLY & LATE STAGE INVESTMENT OPPORTUNITIES
21ST MARCH 2018 • NEW YORK ACADEMY OF SCIENCES • USA
The 6th Annual Sachs Cancer Bio Partnering Forum is designed to bring together thought leaders from cancer research institutes, patient advocacy groups, pharma and biotech to facilitate partnering and funding/investment.
We expect around 200 delegates and 30 presenting companies. There is an online meeting system and meeting facilities to make the event transactional. There will also be a track of presentations by research institutes, patient advocacy groups, pharmaceutical companies on partnering and biotech’s seeking licensing/investment. The Forum will feature an online One-2-One meeting system with designated meeting space available to all attendees.

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EVENTS DIARY
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4TH ANNUAL IMMUNO-ONCOLOGY: BD&L & INVESTMENT FORUM
1ST JUNE 2018 • HYATT CENTRIC CHICAGO MAGNIFICENT MILE HOTEL • USA

The 4th Annual Immuno-Oncology: BD&L and Investment Forum is designed to bring together thought leaders from cancer research institutes, patient advocacy groups, pharma and biotech to facilitate partnering and funding & investment. We expect around 250 delegates and about 30 presentations by listed and private biotechnology companies seeking licensing & investment. Numerous networking opportunities available via an online One-2-One meeting system with dedicated meeting facilities to make the event more transactional.
**NXR BIOTECHNOLOGIES GMBH**

**ALAIN VERTES**
Managing Director

Dr. Vertès is Managing Director at NxR Biotechnologies, a boutique global consulting firm based in Basel, Switzerland, where he advises clients on strategy, business development, in/out-licensing, entrepreneurship and investment. He brings to his role extensive experience in the pharmaceutical and industrial biotechnology sectors, in Europe, North America and Asia and in different functions including research, manufacturing, contract research, and strategic alliances. NxR’s track record comprises projects with big phamas, biotechs, generics companies, financial investors, CROs, academia, and start-ups.

Active in alliance management for Mesoblast, prior to NxR Biotechnologies Dr. Vertès held positions of increasing responsibility in pharmaceuticals at Lilly and Pfizer, and led the global cell therapeutics strategy and implementation team from 2007-2010 at Roche. In addition, he has worked in petrochemicals at Mitsubishi Chemical Corporation, public research at the Institut Pasteur and RITE/Kyoto, contract research at Battelle Memorial Institute and PPD, and has done consulting for the Australian Strategic Policy Institute. With a focus on innovation commercialization, he has been a key player in the evaluation, selection, deal making, implementation and alliance management of numerous novel products and emerging technologies.

Dr. Vertès received his M.Sc. degree from the University of Illinois at Urbana-Champaign, his Ph.D. from the University of Lille Flandres Artois and is a Sloan Fellow from London Business School (MBA/M.Sc.). Dr Vertès is a lead editor of several science and strategy books in the fields of regenerative medicine and sustainable chemistry.

**BASELAUNCH**

**ALETHIA DE LEON**
Managing Director

Alethia is leading BaseLaunch, a leading Swiss healthcare start-up accelerator in Basel. She is also the CEO and founder of Senes Science GmbH, whose mission is to develop medical technologies improving elderly quality of life. Previously, she was at Novartis heading globally the search and evaluation Business Development Activities for the Neuroscience Unit of Novartis Pharmaceuticals AG. She was also part of the Strategy team of Novartis Pharmaceuticals, and previously had product development and business development roles in biotech and in Investment Management in private equity.

Alethia has an MBA from Harvard Business School, and a Masters and Bachelor’s degree in Chemical Engineering from the Massachusetts Institute of Technology.
CLAYTON BIOTECHNOLOGIES, INC.

ALEXANDRA RICHARDSON
Head of Business Development

Alexandra Richardson heads business development for Clayton Biotechnologies, a supporting entity of the Clayton Foundation for Research. The Foundation funds early-stage research and translates the research into products by partnering. Through Alexandra’s work on licensing and starting new companies, the Foundation’s research has been developed into eight products on the market and a rich clinical pipeline including several gene and cell therapy clinical candidates. Alexandra is on the Board of Directors for BioXpress SA and Stemergie SA. She holds a BA in chemistry from Swarthmore College and a PhD in biochemistry from the University of Geneva.

MMJ PHYTOTECH PTY LTD.

ANDREAS GEDEON
CEO & Managing Director

Andreas is a vivacious entrepreneur and hands-on business leader who has successfully founded and led companies, primarily focused on the opportunities created by the opening of global cannabis markets. He has an established track record of building exceptional teams, crafting innovative and high-quality products, through the application of new technologies to new and exciting markets.

Andreas is the Managing Director and CEO of MMJ Phytotech Ltd.. In January 2014 MMJ Phytotech became the first cannabis related public company listed on the Australian Stock Exchange (ASX: MMJ). MMJ Phytotech is now established as a forerunner in the rapidly developing global cannabis industry. Under the leadership of Andreas, MMJ Phytotech has successfully made strategic investments around the globe, focusing on the developing elements of the supply chain that will be required as the global cannabis industry expands.

Through its subsidiaries in Canada, Switzerland, and Israel, MMJ has interests covering the entire cannabis value chain “From Farm to Pharma”. Andreas also serves as the Managing Director and CEO of Harvest One Cannabis Inc. a Canadian public company (TSX-V: HVST), majority owned by MMJ Phytotech, which listed on the Toronto Stock Exchange Venture board in April 2017. Harvest One is focused on commercializing medical and recreational cannabis through its wholly owned subsidiaries United Greeneries Ltd. in Canada and Satipharm AG in Switzerland.

In Canada, Andreas founded United Greeneries Ltd. who became the 30th company to receive a license from Health Canada under the Access to Cannabis for Medical Purposes Regulations (ACMPR). United Greeneries operates a cannabis production facility in Duncan, BC on Vancouver Island. United Greeneries is focused on rapid expansion to meet the needs of the upcoming Canadian recreational market in July 2018.

In Switzerland, Andreas founded Satipharm AG., who are focused on commercializing a proprietary capsule delivery technology, that is designed to overcome the clinical issues related to variance in oral absorption of cannabinoids. Satipharm’s Cannabidiol (CBD) products are sold throughout pharmacies in Europe and have recently been made available by prescription in Australia under the new medical cannabis program. The Satipharm technology has been licensed to Phytotech Therapeutics in Israel for pharmaceutical development. Phytotech Therapeutics Pty Ltd. Wholly owned by MMJ Phytotech, is focusing on the pharmaceutical development of Satipharm’s capsule delivery technologies. Phytotech is currently conducting Phase 2 Clinical trials on the treatment of seizures in pediatric patients with refractory epilepsy and the treatment of spasticity in Multiple Sclerosis patients.

Andreas attended University of the Federal Armed Forces, Munich Germany where he gained a Diplom-Paedagoge (uni). He lives with his wife and their two children on Salt Spring Island, BC, Canada.
ASSAF ORON
CBO

Assaf Oron has served as chief business officer since January 2017. Prior to this position, he served for over a decade at Evogene (NYSE:EVGN), an agriculture biotechnology company which utilizes a proprietary integrated technology infrastructure to enhance seed traits underlying crop productivity. At Evogene, he worked in various roles such as executive vice president of corporate development and executive vice president of strategy and business development. From 2004 to 2006, Mr. Oron served as CEO of ChondroSite Ltd., a biotechnology company that develops engineered tissue products in the field of orthopedics. From 1999 to 2003, Mr. Oron was a senior project manager and strategic consultant at POC Ltd., a leading Israeli management consulting company. Mr. Oron holds an M.Sc. in Biology (bioinformatics) and a B.Sc. in Chemistry and Economics, both from Tel Aviv University.

BERND GOERGEN
Investment Director

As Investment Director / Proxy, Dr. Bernd Goergen is responsible for the origination, analysis und contract negotiation with the portfolio companies as well as for their mentoring and further development after the seed financing. He currently manages a life science portfolio of 33 companies ranging from drug development, life science tools & platforms, medical devices, diagnostics and pharma services. For these tasks, Dr. Bernd Goergen combines 5 years of research experience in virology-immunology and in-depth expertise from 7 years international diagnostics marketing for global players in Germany and the US. In the investment banking unit of a major German bank (2000-2007), he focussed on the organisation of M&A and capital market transactions like IPOs and capital increases of life science enterprises. Dr. Goergen studied biology at the Joh.-Gutenberg-University and obtained his PhD at the university clinic in Mainz (Germany). Since 2001 he is also certified biotech analyst of the German Association for Financial Analysis and Asset Management (DVFA).
Beverley Carr is Vice President, Business Development, for the Immunoinflammation and Dermatology Therapy Areas at GSK and is a member of GSK’s Technology Investment Board.

Beverley joined GSK in 2008 and has led numerous business development transactions within R&D. Her experience includes complex early stage discovery collaborations such as Five Prime and Cellzome, equity transactions including the founding of Tempero Pharmaceuticals Inc, product partnering deals including the late stage anti-IL6 collaboration with J&J, and GSK’s recent major transaction with Novartis.

Prior to joining GSK, Beverley has a strong background in the UK biotech sector, with BD experience at Cambridge Antibody Technology and Arakis, in addition to experience in management consulting.

She is a scientist by training with an MA and DPhil in chemistry from Oxford University and has an MBA from Cambridge University.

Bob Pooler is a senior healthcare analyst with more than 25 years experience in the financial and healthcare industry. With his research and extensive network, he helped raise more than CHF 370 million in three IPO’s and several secondary offerings for the life science industry.

He started his career in cardiovascular sales at Merck & Co in the Netherlands, and later became one of the first buy-side healthcare analysts in Europe at ABN AMRO Asset Management in Amsterdam. After more than a decade working as a senior sell-side healthcare analyst in Switzerland at CAI Cheuvreux, Lombard Odier Darier & Hentsch, and Bank am Bellevue, he founded valuationLAB in 2012.

valuationLAB is an independent life science research boutique, which translates complicated scientific/clinical data into easy-to-understand financial forecasts and valuations for institutional investors, company stakeholders, and other interested parties. Clients include public and privately held life science companies, family offices and UHNW individuals.

He is a specialist in the Biotech Industry. Dr Buesa is BSc in Biology and got his PhD in Biochemistry (Molecular Biology) from the University of Barcelona, Spain in 1993. He was EU post-doctoral fellow in the Faculty of Medicine at the University of Ghent in Belgium and later Senior Investigator at the Flemish Institute of Biotechnology (VIB). He has also taken the executive education programme (PADE) at the Iese Business School in Barcelona and several other additional educational programs in finances. In 2000, he founded Oryzon, where, since inception, he has served as CEO and Chairman of the Board. Under his leadership the company has got +50M €in several equity funding rounds +70 M €in non dilutive funds. After a transforming partnering deal of +$500 M with Roche in 2014, Dr Buesa leaded Oryzon to become a public company in 2015 in the Madrid Main Stock exchange. In March 2017 he leaded a successful 18.2M€Pipes offering included institutional investors.
specialized in healthcare and life sciences from the US, Spain and rest of Europe reinforcing and diversifying the Company’s shareholder base.

The company has evolved from being a Genomics R&D oriented company in its early days to a clinical stage biopharma company highly specialized in epigenetics with a focus on Histone demethylases and particularly LSD1. Its two clinical programs, in Oncology in Phase I/IIA and in CNS in Phase I for the treatment of Alzheimer’s disease and other neurodegenerative disorders, and a third one on its way, places today Oryzon at the forefront of the global Epigenetics space.

**IMMUNICUM AB**

**CARLOS DE SOUSA**

CEO

Mr. de Sousa is the Chief Executive Officer at Immunicum AB a Swedish biopharmaceutical company advancing a novel immuno-oncology treatment against a range of solid tumors.

He has more than 25 years of senior level experience in the global pharmaceutical and biotech industry, including business development, mergers & acquisitions, global marketing and clinical development. Prior to joining Immunicum, he held senior positions at Nycomed/Takeda, Pfizer, Novartis, BBB Therapeutics, Newron Pharmaceuticals and, most recently, he held the position of Chief Business Officer at Zealand Pharma in Denmark.

Mr. de Sousa is a medical doctor by training, having earned his degree at the School of Medicine, University of Lisbon and holds an Executive MBA from the Stern School of Business, New York University.

**TXCELL SA**

**CAROLINE COURME**

Investor Relations & Communication Director

Caroline is a communications professional combining 9 years of experience in publicly-listed biotech companies and an extensive scientific background. She has been Investor Relations and Communication Director at TxCell since early 2016, responsible for developing and implementing communication strategies helping the company reach its goals through clear and effective messaging delivered to all stakeholders. In the first 12 months at TxCell, Caroline oversaw considerable communication achievements during a major strategic reorganization of the company, subsequently followed by provision of instrumental support for a capital increase in the form of a public offer on the French stock market.

Prior to joining TxCell, Caroline was Communications Manager at Nicox from 2008 to 2016, where she implemented successful communication programmes around a number of company acquisitions, in- and out-licensing deals, products launches and clinical updates.

Caroline received a PhD in Organic & Bioorganic Chemistry from the University of Pharmacy in Paris in 2008. In 2004, she received a Master of Pharmacology, Medicinal Chemistry and Drug Metabolism from the University of Pharmacy in Paris and graduated from the Ecole Nationale Supérieure de Chimie de Paris (Chimie ParisTech).

Caroline has a young daughter and lives on the French Riviera in Mougins. She also regularly performs in an amateur theater group.
CEDRIC VERVERKEN
CEO
Cedric Ververken (ir.Ph.D.) - CEO, joined Confo Therapeutics in October 2016 from Ablynx NV where he was Vice President Business Development and played a key role in landmark deals for Ablynx. Prior to moving to business development he worked through various R&D functions at Ablynx, first as a scientist in the pharmacology group and later as project manager, leading cross-functional project teams from discovery up to clinical studies.

CHANDRA LEO
Partner
Dr. Chandra P. Leo has more than 15 years of professional experience in venture capital, clinical practice and biomedical research. He is a member of the private equity team at HBM, a healthcare-focused investment group managing >USD 1 billion in assets. In this role, Dr. Leo has been responsible for more than a dozen healthcare investments across the US and Europe and serves or has served as a board representative at companies including CardiacAssist, Gynesonics, i-Optics, Symbiomix, ChemoCentryx and ESBATech.

Dr. Leo completed his medical studies in Berlin and London and holds a doctoral degree from the Freie Universität Berlin (Charité) as well as an MBA degree with distinction from INSEAD. Before joining HBM, he worked at Wellington Partners, the University Hospital Leipzig and Stanford University Medical Center.

CHARLES BAILEY
Head of Business Development & Licensing, Neuroscience
Charlie Bailey has over 15 years of business development experience, including transactions, search and evaluation and alliance management. He has worked with the Neuroscience Franchise at Novartis since 2013, working on major deals with GSK, Amgen and the acquisition of Spinifex Pharmaceuticals.

Charlie joined Novartis in 2011 and was previously responsible for licensing and M&A in Novartis Molecular Diagnostics. Prior to that he led R&D out-licensing activities in Roche Partnering and completed several oncology licensing deals, in roles at Roche and Mundipharma International.

CHARLIE ALEXANDER
Head, International Business Development
Charlie has been at Shire for 10+ years focusing on both M&A and licensing. During his time at Shire he has worked on all of Shire’s focus areas including rare diseases, GI, neuroscience, renal, and hematology-oncology. Most recently, Charlie has taken on the role of Head, International Business Development working on deals to support the international commercial business while also continuing with his M&A and licensing responsibilities. Prior to Shire he held positions at Apex Healthcare Consulting, Xenova and GSK where his remits varied from out-licensing to commercial strategy and marketing.
SANDOZ GMBH

CHRIS BRITTEN
Global Head, M&A

Chris currently leads M&A and Strategic Partnering for Sandoz, a Novartis company. Prior to Sandoz, Chris was a Managing Director at Torreya Partners, a leading global investment bank focused on facilitating partnerships, M&A transactions and financings in the pharmaceutical sector worldwide. He joined Torreya from Sanofi Pasteur-MSD where he had responsibility for all business and corporate development activities.

Prior to Sanofi Pasteur-MSD, Chris held positions at Astellas (Europe) in Business and Commercial Development and several years at Deloitte Corporate Finance where he headed up the Life Science Advisory practice assisting clients across the life science sector in a wide range of transactional activities (M&A, divestments, partnering, valuation, fund-raising). Previously, Chris was at GlaxoSmithKline where he held roles of increasing responsibility in Business Development, Corporate Ventures and R&D. He holds a PhD in Biochemistry and an MBA in Finance.

LIFESCI ADVISORS

CHRIS MAGGOS
Managing Director, Europe

In 2015, Chris established in Geneva, Switzerland, the European headquarters for LifeSci Advisors, a New York City based investor relations firm, which provides unparalleled access for life science companies to investors around the world. In 2014, he also founded BioConfidant Sàrl, a strategic consultancy for investor relations, communication and business development. Chris is a board member of Saphetor SA, which performs genome scale analyses of NGS data for diagnostic and research purposes. As a member of the executive committee at Addex Therapeutics (SIX:ADXN), Chris held the positions of Head of Investor Relations & Communication (2007-2010) and Director Business Development (2010-2013). He co-founded in 2013 the Alpine Institute for Drug Discovery SA, a social enterprise focused on translating academic research into new medicines. Chris also worked as: a journalist (2001-2007) at a biotechnology trade publication BioCentury; an investor (1997-2000) at a NYC-based biotechnology hedge-fund, Casdin Life Science Partners (which was backed and housed by Hambrecht & Quist, now JP Morgan); and a molecular neurobiologist studying drug dependence at The Rockefeller University (1993-1997), where he co-authored twelve peer-reviewed publications. Chris earned a BA in English Literature and completed pre-medical studies at Yale University.
BELLEVUE ASSET MANAGEMENT AG

CHRISTIAN LACH
Senior Portfolio Manager
- Bellevue Asset Management
BB Adamant -Team
Lead Portfolio Manager
Since October 2014

-Adamant Biomedical Investments 2008-2014
Senior Portfolio Manager Biotech

- Bellevue Asset Management
BB BIOTECH AG Team
2001-2008

- Education:
Dr. oec. HSG (PhD in Innovations management)
lic.oec. HSG (MBA),
dipl. Natw. ETH (MSc Biochemistry)

NOVO SEEDS

CHRISTINA TROJEL-HANSEN
Senior Investment Associate
Christina serves as Senior Investment Associate at Novo Seeds, the early stage investment arm of Novo A/S. Her focus is identifying promising research projects and building companies.

Prior to joining Novo Seeds, Christina served as Senior Business Development manager in Novozymes’ Business Creation and M&A division. Additionally, Christina has been working as patent agent at one of Europe’s largest patent and IP consulting firms, Zacco. Prior to this, Christina worked in consulting focusing on emerging biotechnologies. Christina has also been serving as start-up mentor at SOS Venture’s Indiebio (CA) and Breakout Labs (CA).

Christina has a background in the field of nanobiotechnology and cancer drug discovery. She completed her post-doctoral training at the leading European cancer Centre, Institute Gustave Roussy (INSERM) within the field of immuno-oncology. Christina holds an industrial PhD within cancer drug discovery from University of California, Berkeley and an MSc from the iNANO Centre at University of Aarhus.

TOUCHSTONE INNOVATIONS

DANI BACH
Investment Director, Healthcare Ventures
Dani joined Innovations in January 2016 from Aravis, where as managing partner he co-led the design of the investment strategy, fund raising and investment process. He focuses on early stage, at times matching technologies with passionate management teams. His areas of investment have ranged from medical devices to protein therapeutics.

Prior to Aravis, Dani worked at Index Ventures, helping build companies such as Acutus Medical, Levicept, and Versartis. Dani holds a PhD in molecular biology from the University of Barcelona and an executive MBA from the Escuela de Organización Industrial (Madrid).
DAVID COLPMAN

Director

David Colpman joined Shire in 1999 and was instrumental in delivering the M&A and licensing strategy which has today created a company valued at $55Bn. As a direct report to the CEO David led a team of over 20 BD professionals and in the two years from 2012 to August 2014, when he left, completed around 30 deals including 6 M&As. Notable transactions included the $4.2bn acquisition of ViroPharma and the acquisition of Sarcode for $160M which delivered the now launched putative blockbuster Xiidra for Dry Eye. On the technology side collaborations with ArgenX, Tigem and Sangamo stand out.

Earlier in his career at Shire he identified and led the acquisition of TKT which went on to become the cornerstone of Shire’s successful rare disease business. He also in-licensed Lialda, which with sales of $700M has become the sector leader in ulcerative colitis.

On leaving Shire David established Colpman Consulting Ltd which is delivering strategic BD advice to Biotech and Pharma sectors. Colpman Consulting led the out-licensing of Alligator AB’s immuno-oncology agent, ADC 103, identifying Johnson and Johnson as the ideal partner and securing a $700m collaboration. The sale of Cormorant AB and its early stage IL8 antibody to BMS for up to $95m in upfront and near term payments and a potential value of over $500M followed in 2016. In 2017 Colpman Consulting have advised on the sale of Agimmune to BioLine RX. David has also worked extensively in 2014/15 with Purdue Pharma as Interim Head of BD and advised numerous European Biotech’s in partnering and sale discussions. He is currently serving as an advisor to Bonesupport AB and in June 2016 to the Board of HRA Pharma.

David is a pharmacist by training and prior to joining Shire in 1999 headed Licensing and Alliances at Novo Nordisk in Denmark and spent two years in BD at Glaxo Wellcome UK. He formerly served on the Board of ACE Biosciences and is a longstanding advisor to Sunstone Capital.

DEREK KELAITA

Vice President, Business Development

Mr. Kelaita has more than 15 years of business/corporate development experience negotiating in-licensing, out-licensing transactions as well as strategic collaborations for public/private biopharmaceutical companies. He has been responsible for licensing/M&A transactions valued at over $1 billion in multiple therapeutic areas including: orphan drugs (ArmaGen), immunotherapy (AnaptysBio), metabolic/diabetes (Cebix), dental (Novalar), infectious disease (Nventa), oncology (Dendreon) and cardiovascular disease (Corvas). Mr. Kelaita brings to ArmaGen a history of successfully directing cross-functional teams of senior executives to achieve business development objectives and provides strategic and tactical advice in the areas of corporate/business development, investor relations, public relations, intellectual property, finance and market research.
CYDAN DEVELOPMENT, INC.

DIONE KOBAYASHI
Vice President, Preclinical Translation

Dione leverages experience in neurodegenerative, neuromuscular, metabolic and ocular diseases from working in non-profit organizations and biotech companies. She is a member of the Cure Congenital Muscular Dystrophy (Cure CMD) Scientific Advisory Board and Board of Directors.

Prior to joining Cydan, Dione was Vice President of Preclinical at PhotoSwitch Biosciences, and Director of Neurology Models at Alector, where she played key roles in research and pharmacology. Previously, she was a Director at the Spinal Muscular Atrophy Foundation, involved in numerous drug development collaborations with biotech and pharmaceutical company partners. At Rinat Labs, which was acquired by Pfizer, she led Alzheimer’s and Age-related Macular Degeneration research programs, and she held research roles at Elan Pharmaceuticals and Genentech.

Dione received her PhD in Neuroscience from the University of Edinburgh and BSc in Brain and Cognitive Sciences from Massachusetts Institute of Technology.

INKEF CAPITAL BV

DIRK KERSTEN
Managing Director

Dirk Kersten was named INKEF’s Managing Director in 2014 and manages its healthcare investment practice. He has 15 years of venture capital experience in Europe and the US and led investments in Profibrix (acquired by MEDCO), Ascendis Pharma (NASDAQ: ASND), Lanthio Pharma (acquired by Morphosys), Acacia Pharma, G-Therapeutics, Symphogen and Vicentra.

Prior to INKEF Capital, Dirk was a partner at Gilde Healthcare Partners where he was involved with more than 10 investments in pharma/biotech and med tech companies. Furthermore he established the Boston office of Gilde Healthcare Partners.

Dirk holds a Master’s of Science in Physics from the University of Groningen.

F. HOFFMAN - LA ROCHE LTD.

ENZA DI MODUGNO
Global Business Development Director - Licensing in Infectious Disease, Inflammation, Ophthalmology

Dr. Enza Di Modugno has over 25 years of international experience within the Global Pharmaceutical Industry. (GSK, J&J, UCB) Enza is currently a Global Business Development Director in Roche Pharma Partnering and has contributed in the last few years in the development and broadening of the Infectious Disease and Immunology/Inflammation Portfolio.

Prior to joining Roche, Enza held leadership positions such as Development Team Leader in J&J, Head of Microbiology in GlaxoWellcome, Head of MLS Italy in UCB and Group Leader, Global Project Management in GSK.

Enza is an accomplished Healthcare Industry Professional with extensive experience in Drug Discovery and Development, Project Management, Medical Affairs across a vast number of therapeutic areas with a more specific focus on infectious disease, inflammation/immunology and neuroscience.

Dr. Enza holds a Doctoral Degree in Microbial Biochemistry from the University of Milan, Italy and PMP certification from PMI Institute since 2010 and has appeared as co-author on more than 30 publications.
SEVENTURE PARTNERS

ERIC DE LA FORTELLE
Venture Partner

Eric is a Venture Partner with Seventure Partners, a Paris-based venture capital investor investing broadly in life sciences (Rx, Dx, medical device) with a specific focus on the human microbiome. Seventure has raised the first fund worldwide dedicated to the microbiome, called Health for Life, in Dec 2015. Eric is a Board member of Mint Solutions BV, Maat Pharma SA, TargEDys SA and is an observer on the Boards of BiomX, DayTwo and Anaeropharma Science as a representative for Seventure. He is Board member of Sensorion SA as an independent director.

Formerly, Eric was CEO of Delenex Therapeutics, a Zurich-based biotechnology company discovering and developing antibodies for topical application to the skin. Prior to that he led Roche’s global function of External Research and Technologies. In this role, he had a dual mandate of BD&L (finding partners, negotiating contracts, managing alliances), leading to more than 200 deals being signed, and prospective (future scenarios to 2020 and R&D strategy recommendations).

Eric is a scientist by training, with contributions in the field of protein structure determination by X-ray crystallography. He was trained as an engineer and physicist at Ecole Centrale de Paris, holds a Ph.D. in Biophysics from Paris XI University, a post-graduate diploma in biomedicine from IFSBM (Institut Gustave-Roussy), and an MBA (honors) from INSEAD.

ANEUROTECH

ERIK BUNTINX
CEO

Dr. Erik Buntinx is a qualified psychiatrist and psycho-pharmacologist, and previously founded the Anima Center, an outpatients psychiatric clinic and integrated clinical and pharmacological research unit. For more than 25 years, Dr. Erik Buntinx has been Principal Investigator for various Phase IIa-III Clinical Trials for which he observed several of hundreds of patients.

Dr. Erik Buntinx also has been developer of Investigator Initiated Trials in Delirium / Alzheimer (1990-1992) and advised the WHO on psychiatric diagnostic expert systems (1991-1993). Based on Dr. Buntinx’ inventions in the field of new CNS drug treatments, he achieved worldwide 9 granted patents in psychotic and mood disorders and Parkinson disease. Dr. Erik Buntinx developed and implemented the PNB01 Phase IIa/b (2006-2009) and Phase III (2010-2013) study program in major depression and the PNB02 Phase IIa-Biomarker (fMRI) (2010-2013) study program in treatment resistant schizophrenia. For each of these clinical study programs, Dr. Erik Buntinx interacted as sponsor and medical director with both Regulatory Agencies (A) and Ethical Committee’s (B) in different Western countries i.e.:

(A) Regulatory Agencies
- The Federal Drug and Food Agency (FDA) in the US (at pre-IND, IND, End of Phase II and Phase III Special Protocol Assistance (SPA) stage)
- The Committee for Medicinal Products for Human use (CHMP) at the European Medicines Agency (EMA) with EMA/HTA parallel advice (at Phase III stage)
- The Regulatory Agency Health Canada (HC) in Canada (at Phase III stage)
- The Regulatory Agency ‘Bundesinstitut für Arzneimittel und Medizinprodukte’ (Bfarm) in Germany (at Phase III stage)
- The Medicines and Healthcare products Regulatory Agency (MHRA) in England (at Phase II stage)
(B) Ethical Committee’s
• The Medical Ethical Committee UZ/KU Leuven (Belgium) (at Phase II stage)
• The Multi-centre Research Ethics Committee (MREC) of Scotland (at Phase II stage)
• The Swedish Medical Products Agency (SE-MPA) in Sweden (at Phase III stage)
• The Dutch Medicines Evaluation Board (MEB) in The Netherlands (at Phase III stage)
• The Ethik-Kommission bei der Landesärztekammer Hessen in Germany (at stage III stage)
• Multiple institutional review board (IRB) / independent ethics committees (IECs) in the US (at Phase III stage)

In 2011, Dr. Erik Buntinx was the first clinician in the world to get support from the FDA for a pivotal phase III trial that used a new endpoint demonstrating superior efficacy over standard of care in major depression: ESR (Early and Sustained Response Rate). This was achieved during a FDA granted Special Protocol Assistance procedure.

Since 2014 and up till date, Dr. Erik Buntinx is involved in the esketamine treatment resistant depression study program as independent Expert Clinician.

As a serial biotech entrepreneur, after PharmaNeuroBoost in 2006, Dr. Erik Buntinx created in 2017 the emerging new CNS venture ANeuroTech (ANT) based on his innovative vision on reaching out real patients value using the unique combination of his in-depth clinical developments experience and global CNS partnering.

TARGIMMUNE THERAPEUTICS AG

ESTEBAN POMBO-VILLAR
CEO

Dr. Esteban Pombo-Villar is the Chief Executive Officer of TargImmune Therapeutics, and has 30 years of experience in leading biopharmaceutical R&D, business development and alliance management. Previously he was Chief Operations Officer (COO) for Oxford BioTherapeutics, and a Member of their Boards of Directors. He was responsible for the development data and manufacturing activities of their lead antibody and antibody-drug conjugate projects and their collaboration projects. Prior to joining Oxford BioTherapeutics, Dr. Pombo-Villar was at Novartis and Sandoz for over 23 years, the last 12 years engaged in Business Development and Alliance Management, most recently as Head of Alliance Management at the Novartis Institute for Biomedical Research (NIBR), for alliances in all therapeutic areas up to proof-of-concept in man. Prior to that he led Medicinal Chemistry efforts in the Neuroscience group as Chemistry Expert, and was Laboratory Head and Chemistry Project Leader for multiple projects. He obtained a PhD, MSc and BSc in organic chemistry from the University of Warwick (UK), was visiting researcher at the University of Newcastle upon Tyne (UK) and completed postdoctoral studies at the ETH in Zurich. Dr. Pombo-Villar is a Fellow of the Royal Society of Chemistry, and member of several scientific societies, and has completed executive business studies at IMD (MTE, Lausanne), Harvard Business School (US), and the Tuck School of Business (Dartmouth, US). Dr. Pombo has been on the faculty of the European Course for Biobusiness Development (University of Basel and ETH Zurich, 2007-2009), lectured in many conferences and workshops and is a member of the Licensing Executive Society.
NOVO NORDISK A/S

FLORENCE DAL DEGAN
R&D Innovation Sourcing Director

Florence Dal Degan joined Novo Nordisk A/S in May 2016 as R&D Innovation Sourcing Director. The R&D Innovation Sourcing team of Novo Nordisk is global, with members located at the Danish R&D center, but also with a regional presence in Shanghai, Boston, New-York and Paris, where Florence is based. She is responsible for search and evaluation of new opportunities within the therapeutic areas that Novo Nordisk is dedicated to, such as diabetes, obesity, NASH, cardio-vascular diseases, nephropathy and haemophilia. Florence has a PhD in biochemistry from The National Institute of Agronomy (Agro-Paris Tech, France). She has over 20 years of experience in Research and Development in academic, biotech and pharma environments. Since 2000, Florence has worked with protein and peptide drug discovery and early development and has held several positions as group leader within R&D. She has been working with external innovation since 2012.

WELLINGTON PARTNERS

FLORENTINE RADELFahr
Senior Associate

Florentine joined Wellington Partners as Life Science Associate in 2014. She combines a strong background in medicine and science with first experience in the start-up environment.

Florentine graduated from LMU Munich as medical doctor with international clinical training in Germany, Japan, Costa Rica, England, Australia and South Africa. During her PhD research at the TU Munich, she focused on novel therapeutic approaches in the area of neuroinflammation.

At Wellington Florentine supports both the biotech and medtech/diagnostics activities. She is further responsible for digital health efforts.
PHILIMMUNE, LLC

FLORIAN SCHÖDEL
Owner

Florian Schödel is the founder of Philimmune LLC, a consulting firm which provides strategic advice in the development of biologics, vaccines and pharmaceuticals.

Florian has > 20 years of successful experience in leading teams in the development of vaccines and biologics in the pharmaceutical and biotech industry and in academia.

His passion is preventative medicine and the use of modern science and technology for the improvement of public health – especially in the development of preventative and therapeutic vaccines and biologics.

Florian has a track record in running scientific and operational organizations, in business and strategic planning, for forming international strategic partnerships and alliances, in target identification and in all steps of clinical and pre-clinical development.

He has directed the design and execution of clinical studies for licensure and routinely interacted with international and national regulatory agencies.

A physician and microbiologist by training, Florian was a VP in Vaccines Clinical Research of Merck Research Laboratories and has led the clinical teams responsible for several successful vaccine filings before he founded Philimmune.

Florian graduated in medicine at the Technical University, Munich, and earned doctorates in Transplantation Immunology and Medical Microbiology (Dr. med. Dr. med. habil.) from the University of Munich (LMU). He holds adjunct faculty appointments at the LMU and at the Biodesign Center of the ASU. Florian’s research at the Max-Planck Institute for Biochemistry, at Scripps, WRAIR and INSERM focused on hepatitis B and on novel recombinant vaccines against diseases such as hepB, malaria and typhoid.

MEDICXI

FRANCESCO DE RUBERTIS
Founder and Managing Partner

Francesco De Rubertis is Partner and co-founder of medicxi. Prior to this, he was with Index Ventures for 18 years, having joined the firm in 1997 to launch its life sciences practice.

While at Index life sciences, he spearheaded the creation and adoption of the asset-centric investment strategy and led the growth of the firm. At medicxi he also oversees the firm’s operations.

Francesco’s investments include CellZome (acquired by GlaxoSmithKline), Egalet (Nasdaq: EGLT), GenMab (Copenhagen: GEN.CO), GenSight Biologics (Euronext: SIGHT), Micromet (acquired by Amgen), Minerva Neurosciences (Nasdaq: NERV), Molecular Partners (Swiss: MOLN.SW), PanGenetics (acquired by Abbott), Parallele Biosciences (acquired by Affymetrix, Nasdaq: AFFX), Profibrix (acquired by The Medicines Company), Versartis (Nasdaq: VSAR) and several others.

Francesco received a BA in Genetics and Microbiology from the University of Pavia and a PhD in Molecular Biology from the University of Geneva, and was then a postdoctoral scientist at the Whitehead Institute at MIT. He is a Chartered Financial Analyst and serves on the main board of the University of Geneva.

Francesco was named by BioWorld as one of 28 “movers and shakers” predicted to shape the biotechnology industry over the next two decades.
FRANCOIS CONQUET
CEO
François Conquet defended his PhD in 1991, at the Pasteur Institute in Paris and did his Post-doc at Genentech. After that, he joined the GSK Research Institute of Geneva where he worked as a scientist in CNS research until 2001. His main field of interest was to validate metabotropic Glutamate receptors for CNS diseases. Then, he left GSK to found Addex Pharmaceuticals in Geneva, where he stayed CEO until 2005. Addex is a Biotech company dedicated to the discovery of novel treatments for CNS diseases. In 2005, he worked as an acting CEO for a VC firm in three different French Biotechs, before joining Merck Serono in September 2006 as Director, Early Stage Licensing, where he managed the in-licensing of several novel preclinical programs. In 2012, François became the founding CEO of Prexton Therapeutics, a biotech dedicated to the development of mGluR4 compounds for Parkinson’s disease.

FRANK GRAMS
VP, Global Head R&D Alliance Management
Frank is the Global R&D Business Partner Alliance Management at Sanofi, member of the Sanofi Corporate Risk Committee and an Advisory Board member of ASAP. He is currently based in Paris, France.

Prior to joining Sanofi he was working in a variety of Partnering functions for Roche in China and Switzerland. Before switching to Partnering, he served in various Research positions for Roche in Switzerland and for Boehringer Mannheim in Germany. He holds a PhD in Chemistry from TU Munich (MPI Biochemistry, Martinsried, lab of Nobel laureate Robert Huber).

FRAUKE HEIN
Chief Business Officer
Dr. Frauke Hein, Co-Founder and Chief Business Officer (CBO) of Adrenomed AG, is Biologist with decades of experience in the diagnostic and biotechnology industry. Before establishing Adrenomed she was at BRAHMS AG / Thermo Fisher Scientific responsible for strategic global R&D projects, in the field of cardiology, liver disease, sepsis and neurodegeneration. Dr. Hein is Executive Board Member of the InfectControl 2020 Consortium, Member of the Board of Trustees of Technology Foundation Brandenburg and was Jury Member of the Berlin-Brandenburg Business Innovation Award.
ABINGWORTH LLP

GENGHIS LLOYD-HARRIS
Partner

Genghis identifies and invests in new businesses and supports portfolio companies. He focuses on exits of venture investments via mergers and acquisitions and IPOs. Genghis’ current and past board positions include Avillion, GenSight Biologics, Healthcare Brands International, Novexel, Solexa, Synosia, Syntaxin and Wilson Therapeutics.

Genghis joined Abingworth in 2004 from Credit Suisse First Boston (CSFB) where he was a Managing Director in the European Equity Research Group based in London. Genghis was responsible for coverage of the European biotechnology industry and was ranked first for Pan-European Biotechnology in the Institutional Investor surveys each year from 2001 to 2003. Before joining Equity Research at CSFB, he worked for CSFB’s Health Care Group in the Investment Banking Division in New York. Genghis was previously a paediatrician in Melbourne, Australia. Genghis holds a Medical Degree from the University of Liverpool in the UK, a PhD in Clinical Pharmacology from the University of Melbourne, Australia, and an MBA from Harvard Business School.

CANTARGIA AB

GÖRAN FORSBERG
CEO

Dr Göran Forsberg has been CEO for Cantargia since 2104 and was responsible for Cantargia’s IPO in 2015. He has a PhD in biochemistry, and is an associate professor and the author of over 40 scientific publications. He has worked for pharmaceutical and biotechnology companies for 30 years in various positions, including at KabiGen, Pharmacia, Active Bio-tech and the University of Adelaide, Australia. He has a large amount of drug development experience, with a special focus on oncology. Forsberg also has significant experience in business development from previous engagement as Chief Business Officer at Active Bio-tech AB. Since 2011, Forsberg is also a board member of Isogenica Ltd.
JANSSEN BUSINESS DEVELOPMENT

GREGOR MACDONALD
Senior Director, Neuroscience Scientific Licensing

Dr. Gregor Macdonald graduated with a B.Sc. (Hons.) degree in Organic Chemistry from Edinburgh University in 1992, before joining the Wellcome Foundation in London within the Medicinal Chemistry department. In 1994, he moved to the University of York where he obtained his Ph.D. in natural product synthesis in 1997. Between 1997 and 2004, he worked for SmithKline Beecham and then GlaxoSmithKline, playing a prominent role in leading discovery programs within both the Psychiatry and Neurology disease areas. Over this period he was successfully involved in identifying several clinical stage drug candidates, including the 5-HT6 antagonist, SB742457, which is current in Phase III clinical trials as a cognitive enhancer in Alzheimer’s disease.

In 2004, Dr. Macdonald joined Janssen Pharmaceutica in Belgium, to lead the Psychiatry Medicinal Chemistry team and then later a combined Psychiatry group. During this period, he co-led the discovery program aimed at identifying Fast Dissociating D2 antagonists for the treatment of schizophrenia, resulting in the identification of JNJ37822681, which has progressed to late stage clinical trials. From 2007 to 2016, Dr. Macdonald was head of the Neuroscience Medicinal Chemistry team in Europe, leading teams in Beerse (Belgium) and Toledo (Spain) in the identification of multiple clinical candidates from the Janssen mGluR and PDE programs, together with supporting significant research efforts to develop disease modifying treatments for Alzheimer’s disease, including BACE inhibitors and gamma-secretase modulators. In 2016, Dr. Macdonald moved into Janssen Business Development to lead Neuroscience Scientific Licensing.

Throughout his time within Janssen, Dr. Macdonald has been involved in managing several external drug discovery collaborations, including those with Addex Therapeutics, the Vanderbilt Centre for Neuroscience Drug Discovery, Shionogi, Neurosearch and Evotec. He is a co-author and co-inventor on over 100 scientific publications and patents and has been an invited speaker at several international conferences.

TAXIS PHARMACEUTICALS, INC.

GREGORY MARIO
President & CEO

After receiving his M.B.A. in Finance and Marketing at the Fuqua School of Business, Duke University, he spent 12 years in life sciences as a sales, marketing, business development, and licensing and acquisition professional. For the past 14 years, Mr. Mario has pursued multiple entrepreneurial endeavors, including: a role as Senior VP of Business Development with Talk America, a local-long distance telecommunications provider; Partner at MFP, LP, a private equity investment entity focused on the life sciences sector that experienced multiple liquidity events during his tenure; Founder of the Brownstone Advisory Group, a real estate investment concern; Director at Proxy Technologies, an unmanned aerial vehicle software concern and; Chairman of the Board of directors at Evogen, a diagnostics start up.
VAXIMM AG

HEINZ LUBENAU

COO

Heinz Lubenau co-founded VAXIMM in 2008 and currently serves as Chief Operating Officer leading all the development activities of the Company. Prior to this, 2003-2008, he was Global Project Manager Biosimilar G-CSF and Head of Preclinical and Clinical Development at BioGeneriX AG, where he led the development work of the first biosimilar G-CSF Ratiograsim® from preclinical studies through European marketing approval and launch and of the 2nd generation G-CSF Lonquaex from project implementation to clinical Phase 2. In 1994 he joined Servier Forschung und Pharmaentwicklung GmbH as Junior Project leader and rose to Clinical Research Manager and Project Director Internal Medicine in 2001. In this role he was responsible for Servier Phase 1 to Phase 3 clinical trials in Germany, Austria and Switzerland for cardiology, diabetes and hypertension, including the registration trials of Preterax® and Procoralan®. At this time, he also led clinical project teams and was responsible for hiring clinical project staff. Heinz Lubenau gained his PhD in pharmacy from Johannes-Gutenburg-University, Mainz.

PROMETHERA BIOSCIENCES S.A./N.V.

HENRIK LUESSEN

CBO

Henrik Luessen comes to Promethera as the Founder and Managing Director of Tytonis BV, The Netherlands. At Promethera, Henrik serves as Chief Business Officer where he is responsible for identifying and executing strategic corporate development initiatives and licensing agreements.

In the past, Henrik was involved in the foundation to trade sale of several life science firms such as Symbiotec GmbH, Nanomi BV and Activaero GmbH. He also served as Chief Business Officer at OctoPlus NV until its initial public offering in 2006. During his time at OctoPlus, Henrik commercially developed the company from a group of 12 employees with a core expertise in pharmaceutical development services of biopharmaceutical compounds to an organization of 140 people with two proprietary products in clinical development.

During his career, he has concluded around 250 IP-related, transactional and licensing deals. Henrik obtained his Ph.D. in Pharmaceutics and Biopharmaceutics from the Leiden/Amsterdam Center for Drug Research in 1996 and graduated at the University of Hamburg as Pharmacist in 1991.

TVM CAPITAL LIFE SCIENCE

HUBERT BIRNER

Managing Partner

Dr. Birner is responsible for TVM Capital Life Science’s overall investment strategy and fund operations in North America and Europe. He also serves as a member of the fund advisory board of TVM Capital Life Science’s China BioPharma Capital I fund.

Dr. Birner joined TVM Capital in 2000 as an investment manager. He currently serves as Chairman of the board of directors of SpePharm Holdings BV, leon nanodrugs GmbH, Argos Therapeutics, Noxxon Pharma AG and AL-S Pharma AG. He is also a member of the board of directors of Proteon Therapeutics Inc. and Acer Therapeutics. Dr. Birner previously served on the board of directors of Horizon Pharma, Inc., Bioxell SA, Evotec AG, Probiodrug AG and Jerini AG. Prior to his tenure at TVM Capital, he was Head of Business Development Europe and Director of Marketing for Germany at Zeneca Agrochemicals. Dr. Birner joined Zeneca from McKinsey & Company’s European Health Care and Pharmaceutical practice. As a management consultant he gained extensive experience in R&D management, marketing and sales, and joint venture structuring and business development.

www.sachsforum.com
Before starting his professional career in business, he earned substantial academic merits, including a position as Assistant Professor for biochemistry at the Ludwig-Maximilian-University (LMU), following his summa cum laude doctoral degree in biochemistry at LMU; his doctoral thesis was honored with the Hoffmann-La Roche prize for outstanding basic research in metabolic diseases. Dr. Birner also holds an MBA from Harvard Business School.

**ILKA WICKE**
Investment Manager

In 2009 Ilka participated in the creation of the Boehringer Ingelheim Venture Fund as a strategic component of Boehringer Ingelheim to create an additional “window to external innovation”. Ilka joined the newly created Boehringer Ingelheim Venture Fund in 2010 as an investment manager and has since then been involved in several investments transactions of the fund. She serves as a board member for Promethera, Pcovery and Metabomed.

Ilka has obtained her PhD in organic chemistry from the Johann Wolfgang Goethe University in Frankfurt. Following her graduation she spent a year as a postdoctoral fellow at the Sloan Kettering Cancer Center in New York investigating retroviral gene therapy approaches to stimulate antitumour responses. She joined Boehringer Ingelheim in 1996 as head of an interdisciplinary research laboratory specializing in new drug discovery approaches. Thereafter, Ilka spent more than 13 years in the Corporate Licensing Division of Boehringer Ingelheim where she was responsible for the evaluation, negotiation and the management of several global licensing transactions.

**ISABELA SCHIDRICH**
Senior Managing Director

Isabella, Senior Managing Director, has been responsible for business development of Nasdaq in Europe since 2001. Isabella has worked with over 80 European companies, supporting a Nasdaq listing and managing the relationship with the Capital Markets community (investment banks, PE / VC firms, IR/PR firms, legal / accounting firms) and Nasdaq-listed companies in Europe. Prior to that, Isabella gained extensive business development experience within the telecommunications industry, heading business units at BT Group and at Deutsche Telekom AG and within the Services Industry.

Isabella holds a Master of Business Administration from Munich University (Germany).

**ISABEL FERREIRA**
Director Global Business Development

Isabel joined Roche Partnering in 2015 as Director Global Business Development in Neurosciences, Ophthalmology and Rare Diseases (NORD). In this role, she has broad responsibility across the BD process including strategy, search, evaluation, senior stakeholder management, due diligence and negotiation. Recently, Isabel successfully led the deal team and the cross-functional Due Diligence team to license BMS` s anti-myostatin for the treatment of Duchenne’s Muscular Dystrophy.

Before joining Roche, Isabel worked as Senior Director Business Development at Prosensa. She was instrumental in managing Prosensa’s IPO and subsequent acquisition by BioMarin and held roles of increasing responsibility within licensing, equity financing and corporate development.

Previously, Isabel worked at Janssen-Cilag (J&J), at OctoPlus (The Netherlands) and Theravance (USA) in commercial, drug development and scientific roles. Isabel holds a PhD in Biochemistry from the University of Groningen and an MBA from the Rotterdam School of Management (RSM), Erasmus University.
CANNABICS PHARMACEUTICALS, INC.

ITAMAR BOROCHOV
Co-Founder & CEO

Itamar is environmentalist with vast experience as entrepreneur in the fields of organic and ecologically-oriented agriculture, medicinal herbs and medical cannabis.

HBM PARTNERS AG

IVO STAIJEN
Head, Public Equity, Portfolio Manager

Ivo has been at HBM Partners AG since 2003. He currently is a Portfolio Manager and the Head of Public Equity at the company. HBM Partners advises and manages several investment funds focussed on Life Sciences, and total assets under management exceed $1.5bn. Prior to joining HBM Partners, Ivo was a senior biotechnology analyst at Bank Sarasin, and a department head at MDS Pharma Services, a leading international contract research organization. He obtained a Ph.D. in biology from the Swiss Federal Institute of Technology, Zurich, and a MSc. in chemistry from the University of Groningen (the Netherlands). Ivo is also a CFA Charterholder.

HEIDELBERG PHARMA AG

JAN SCHMIDT-BRAND
Chief Executive and Financial Officer

Dr. Jan Schmidt-Brand has been CEO of Heidelberg Pharma AG since 2014 and CFO since 2012. Until the acquisition by WILEX AG (former name of the Company), Dr. Schmidt-Brand held the position of CEO/CFO in the former Heidelberg Pharma GmbH. The doctor of law has over 20 years’ experience in leading positions in the commercial as well as the fiscal sector of pharmaceutical companies. From 1997 to 2001 he was Managing Director of EBEWE Arzneimittel GmbH, an Austrian BASF Pharma subsidiary. Prior to this, he held several positions at the BASF Group for a total of eight years, most recently as an executive in the central tax department with a general commercial power of attorney (“Prokurist”). Dr. Jan Schmidt-Brand studied law, business management and French at the universities of Bayreuth and Geneva and obtained his doctoral degree from the University of Mannheim. He has been member of the board of directors of BIO Deutschland e.V. and head of the Finance and Tax working group since 2007.

TAKEDA PHARMACEUTICALS INTERNATIONAL AG

JANE ATKINS
Director, Search & Evaluation

Jane Atkins is Senior Director, Business Development within the Center for External Innovation at Takeda based in Switzerland. Takeda focuses its R&D efforts on oncology, gastroenterology and CNS therapeutic areas plus vaccines. Jane has been responsible for a number of deals for the GI drug discovery unit at Takeda spanning from novel target ID, modality diversification, microbiome and licensing of preclinical pipeline assets. Prior to joining Takeda, Jane spent 10 years in oncology business development in mid-size and big pharma companies. Jane has a strong scientific background completing an undergraduate in Pharmacology at Edinburgh University, PhD in Protein Biochemistry at the MRC Toxicology Unit in Leicester and Post-doctoral position at the Cambridge Institute for Medical Research.
BIOTECH IN EUROPE FORUM
FOR GLOBAL PARTNERING & INVESTMENT

TILRAY

JENNIFER HAN瑟
VP of Business Development

Jennifer brings a strong background of strategy and deal-making to Tilray, where she is responsible for developing the business globally through supply chain and distribution deals, as well as supporting strategic product, marketing, sales, and operations initiatives. After starting her career on Wall Street, Jennifer amassed over a decade of experience in licensing and product development from roles at AOL, MLB Advanced Media, FIFA, and other leading organizations. At Tilray, she continues her record of transforming industries by working with category-defining brands to leverage their assets and craft accretive partnerships.

XERAYA CAPITAL

JASON RUSHTON
Partner, Investments

Jason has over 25 years of experience in the life science sector including roles in drug development/discovery, management consulting, venture capital and corporate finance advisory.

Jason joined Xeraya Capital from Deloitte, Geneva, Switzerland where for five years he was Director, Corporate Finance, leading the firm’s healthcare and life science advisory (M&A) business.

His working career in the venture capital industry began with the Merlin Biosciences Fund and later with the Inventages (Nestle) Fund where he sourced, evaluated and closed numerous venture capital investments and was involved in post investment management of portfolio companies including taking on Board positions. Prior to that Jason was a management consultant in the life science group of PA Consulting. His early career was in the sciences, initially in drug development with Medeva Group and later in drug discovery with Eli Lilly.

ILTOO PHARMA

JEREMIE MARIAU
CEO

Jérémie Mariau is a biotech entrepreneur in the service of healthcare industry. He built his multi-skilled profile on a 10-year field experience devoted to the transfer of highly innovative academic R&D projects into valuable industry-driven programs. He is CEO of ILTOO Pharma, a biopharmaceutical company dedicated to the development of breakthrough biotherapies for the treatment of autoimmune and inflammatory diseases. The lead product of the company (ILT-101) displays a unique biological activity allowing to tip immune cells balance towards immune regulation. ILT-101 is evaluated within two phases 2 studies in patients with Systemic Lupus Erythematosus and recently diagnosed Type 1 diabetes. Formerly, he acted as COO at Alfact Innovation, a biotech company aiming at providing innovative treatments to patients with orphan acute and chronic liver diseases. He began his professional career as consultant in life sciences at Alcimed. Jérémie holds a MSc. in human genetics from Paris Diderot University and is agricultural engineer from Montpellier Supagro (France).
GENEURO SA

JESÚS MARTIN-GARCIA
CEO

Jesús began his career in 1983 at the World Economic Foundation, and in 1989 at McKinsey & Co where he led studies in the pharmaceutical and food industries. By 1993, he chose the entrepreneurial path by creating, investing and leading start-ups in Switzerland and the United States. He was for example a co-founder of LeShop in 1996, which became the Swiss leader in e-commerce and was sold to Migros. In 2003, he created Eclosion, a public-private partnership for translating scientific discoveries in the field of life sciences into innovative drugs with disruptive potential. This unique structure was instrumental in the creation of GeNeuro, which was led by Jesús since its creation in 2006. Jesús holds a bachelor’s degree in industrial sciences, a master in law from Geneva University and an MBA from Harvard Business School. He serves on the board of several biotech companies and industrial and business associations.

VERNDARI, INC.

JOHN BROWN
President

John H. Brown. John graduated with High Honors from Princeton in 1968 and received a Harvard MBA in 1970. He was Co-Head of Hamblet and Hayes from 1971 to 1980, when H&H was sold to CIBA-Geigy. During the next seventeen years John was with CIBA-Geigy (now renamed to Novartis), rising to become a Senior Vice President. During that period, he held many different positions including head of various points of Finance, Strategy, Business Development, Licensing, Policy, State and Federal Government Affairs, Pharmacoeconomics Research, QC/QA, Safety, Health, and Environment, and Regulatory Compliance. He also oversaw the over the counter business, CIBA-Corning Diagnostics, Biocine (a joint venture with Chiron in the Vaccine business), and the US Generics business.

After retiring from CIBA-Geigy, John was CEO of Covance Biotechnology Services, Inc., Research Triangle Park, NC, a contract manufacturer of Biopharma active ingredients (later sold to AKZO NOBEL), CEO of Integrated Biosystems, Inc., Napa, CA, a manufacturer of production equipment for Bio Pharmaceutical customers (e.g., Genentech, Amgen); (later sold to Stedim, SA, France); and President of Bausch & Lomb, London, where he oversaw Europe, Middle East & Africa. John had charge of the entire portfolio of eye care products (Surgical, Pharma, and Vision Care), representing around $2.5B in sales.

ABBVIE, INC.

JOHN GUSTOFSON
Sr. Director, Ventures & Early Stage Collaborations

John Gustofson is Senior Director of Venture Investments & Early Stage Collaborations. John is primarily responsible for identifying and transacting both Venture and early stage opportunities across therapy areas including immunology, oncology, virology, renal disease and neuroscience.

Prior to joining AbbVie, John worked at AstraZeneca as a Director of Strategic Partnering and Business Development focused on oncology licensing. John has 19+ years professional experience as a bench scientist and in various roles of market and business development. In addition John has worked in numerous biotechnology companies including Altus Pharmaceuticals and Therion Biologics and spent approximately 4 years in strategy consulting to the life sciences industry.
F-STAR BIOTECHNOLOGY LTD.

JOHN HAURUM
CEO

John has over 15 years’ experience in building and leading biotech companies across discovery, development, financing and business development. He successfully managed several monoclonal, oligoclonal, and bispecific antibody products into clinical development, as well as managed and developed numerous collaborations with biopharmaceutical companies in the US, Europe, and Japan. Prior to joining F-star, John was VP Research, Biologics Products at ImClone Systems, a wholly-owned subsidiary of Eli Lilly and Company. Previously, he was a cofounder and Chief Scientific Officer of Symphogen A/S, a Danish biotechnology company developing therapeutic antibody combinations. John holds an MD from University of Aarhus, Denmark and a D.Phil. in Immunology from the Institute of Molecular Medicine, University of Oxford, UK.

UNIQURE

JONATHAN GAREN
CBO

Mr. Jonathan Garen joined uniQure as Chief Business Officer in July 2016. Most recently, Mr. Garen served as Chief Business Officer at Syros Pharmaceuticals, where he was responsible for business transactions including partnering Syros’ technology platform and drug assets, and bringing in products to enhance and accelerate its pipeline. Prior to joining Syros, Mr. Garen was the Assistant Vice President of Business Development at Forest Laboratories from 2003 to 2014, and subsequently, Actavis, plc until 2015 following its acquisition of Forest Laboratories. At Forest Laboratories and Actavis, Mr. Garen was responsible for numerous acquisitions and license agreements to build the companies’ pipeline in all its focus therapeutic areas, and led a team of business development professionals. Earlier in his career, Mr. Garen was Director of Global Licensing with Pharmacia Corporation and a Founder and Vice President of Technology Exchange, Inc., in New York, NY.

Mr. Garen holds a Master of Environmental Science degree from Yale University and a Bachelor of Science degree in Physics from the Massachusetts Institute of Technology.

EDISON INVESTMENT RESEARCH

JUAN PEDRO SERRATE
Associate Analyst - Healthcare

Juan joined Edison’s Healthcare team in April 2016. A veterinarian by training, he has held business positions in the healthcare sector over the past 12 years. Juan has collaborated with independent equity research firms, specialising in fundamental analysis and valuations. For more than six years, he co-managed a seed capital fund in Spain that invested in biotech start-ups and projects. Earlier in his career, he was a research fellow at the Yale University School of Medicine. He has a Master’s degree in biotechnology, as well as an MBA from IESE Business School.
CELLECTIS SA

JULIA BERRETTA
VP Business Development and Strategic Planning

Julia Berretta, Ph.D., joined Cellectis in 2010 in the scientific alliance and business development department. She has served as VP Business Development and Strategic Planning since 2014. Prior to joining Cellectis, she worked as a researcher at the CNRS in Gif-sur-Yvette. Julia Berretta received her Ph.D. in molecular biology from the Université Paris XI, and holds a specialized Master’s Degree in innovation management from Neoma Business School.

CAPRICORN VENTURE PARTNERS NV

EKATERINA SMIRNYAGINA
Partner

Ekaterina Smirnyagina is a partner with the Capricorn Health-Tech Fund Venture Fund. Prior to this she was with Alta Partners, a US healthcare focused venture firm. Her current and past board memberships include ConfoTherapeutics nv, iSTAR Medical SA, Nexstim plc, Ablinx (Euronext: ABLX.BE), Cerenis Therapeutics (Euronext: CEREN.PA), Innate Pharma (Euronext: IPH.PA) and Kiadis Pharma (Euronext: KDS.AS). She is an independent board member at Adocia (Euronext: ADOC.PA) as well as InvestEurope. Previously Dr. Smirnyagina worked in business development at Genset S.A. and management consulting at the Mitchell Madison Group. She was a postdoctoral fellow in microbiology & immunology at the Stanford University School of Medicine and holds a Ph.D. in cellular & molecular biology from the University of Wisconsin-Madison and a B.Sc. in biochemistry from Moscow State University.

EMD SERONO

KIA MOTESHAREI
Vice President, Global Head Licensing & Business Development, Neurology & Immunology

Kia Motesharei is currently Vice President, Global Head Licensing & Business Development, Neurology & Immunology at EMD Serono (Merck outside the US and Canada). He is a member of Franchise Leadership Team and is responsible for all partnering and licensing transactions within the Neurology & Immunology Franchise at Merck KGaA. Prior to EMD Serono, Kia was Vice President of Business Development & Alliance Management at Dyax, a biopharmaceutical company specializing in rare disease. Previously, Kia managed the US operation of Genfit - a French biotech company – in Cambridge and led its global business development as the company’s Chief Business Officer. Prior to Genfit and over the past 15 years, he has worked for multiple private and public biotech companies with increasing levels of responsibility in R&D, New Technologies, Technical Marketing, Product Management, Business Development and Alliance Management.

Kia has a successful track record of transactions which include strategic alliances, product and technology licensing, distribution, divestitures, and M&A agreements with major pharmaceutical and biotechnology companies in the US, Europe, Japan, China, LATAM, and Middle East. In addition, he has been involved in a number of financing activities.

Kia received his B.A. in Chemistry from The Colorado College and his Ph.D. in Organic Chemistry from University of California, Los Angles. He completed his postdoctoral training at The Scripps Research Institute as an NIH Fellow.
AMRYT PHARMA

KIERAN ROONEY
VP, Strategic Alliances & Licensing

Dr. Kieran Rooney has over 28 years of experience in the biopharmaceutical industry, with significant expertise in business development and commercial strategy. Before joining Amryt, he founded Halo BioConsulting, a global healthcare advisory services firm focused on business alliances and management consulting. He consulted to over 30 pharmaceutical, biotechnology and professional services companies including many of the top 10 global pharma companies, multiple biotech companies (including a period as VP, Business Development at Amakem Therapeutics) and PwC. Earlier, Dr. Rooney worked as a consultant for the UK government and held business development roles across a range of life science, pharma and biotech companies.

Dr. Rooney holds a Ph.D. in Neuropharmacology from the University of Wales, Cardiff and a BSc in Pharmacy from University of Sunderland. He is a Member of the Royal Pharmaceutical Society of Great Britain.

H. LUNDBECK A/S

KIM ANDERSEN
Senior VP and Head of Research

Kim Andersen, PhD, is Senior Vice President and Head of Research at Lundbeck. He is member of Lundbeck’s R&D Executive Committee.

He started his career with Lundbeck in 1989 and has held different positions within medicinal chemistry including five years as head of department in Denmark and Vice President of Medicinal Chemistry at Lundbeck Research USA, Inc. (formerly Synaptic Pharmaceuticals). In 2006 he returned to the headquarters in Denmark and took on the position as Director of Research Operations and Project Portfolio Management Research, a position he held until becoming Vice President of the Danish research site in 2008.

Kim Andersen holds a MSc in Chemical Engineering and a PhD from the Danish School of Pharmacy, Copenhagen.

BOEHRINGER INGELHEIM PHARMA GMBH & CO. KG

KLAUS MENDLA
Global Head of CNS Business Development & Licensing

Dr. Mendla received his PhD degree in Biochemistry and Pharmacology from the University of Muenster (Germany) and completed a postdoctoral fellowship in Neuropathology at the University of Heidelberg.

Since joining Boehringer Ingelheim (BI) in 1985, he has held several positions in Research and Development within the corporation. Before joining BI’s global Business Development and Licensing organization, Dr. Mendla was director of the company’s neurodegenerative diseases research group.

Dr. Mendla currently acts as Global Head, Business Development & Licensing CNS at Boehringer Ingelheim. He is member of BI’s CNS Therapeutic Area Leadership Team and heads up the cross-functional CNS Licensing Advisory Team which is responsible for BI’s global partnering and licensing activities in the therapeutic area CNS Diseases.

The strategic partnering focus of Dr. Mendla and his team is on compounds and novel therapeutic approaches for the treatment of neuropsychiatric diseases (including Alzheimer’s disease, schizophrenia and depression).
LISA BECK
Transactions & Alliance Management, Global Business Development
Lisa Beck is the Executive Director, Transactions and Alliance Management at Alexion. In this capacity she is responsible for negotiations and executing transactions for Alexion’s business development deals including in-licenses, out-licenses, research collaborations, co-development and co-commercialization deals, joint ventures and other deals to support Alexion’s corporate strategic goals as well as Alliance Management for all existing and new collaborations. Previously Lisa was at GlaxoSmithKline for over 25 years and has held positions of increasing responsibility in Clinical Development, Project Management, Worldwide Business Development Transactions and R&D Portfolio and Strategy. Lisa holds Bachelor of Science degree in Biology from Vanderbilt University.

LISA URQUHART
Editor
Lisa Urquhart is editor of EP Vantage, a leading online news and analysis service covering the pharma, biotech and medtech industries. A journalist with more than a decade of industry experience, Lisa joined EP Vantage from the Financial Times, where she held a variety of positions, including biotechnology correspondent. Lisa is an active contributor to industry panels and articles and has commented on the pharmaceutical industry on both television and radio, focusing on business models, M&A and R&D strategies, and innovation.

LOUIS BRENNER
President and Chief Operating Officer
Louis Brenner, M.D has served as Allena Pharmaceuticals’ chief operating officer since April 2015 and president since February 2017. Dr. Brenner has more than a decade of industry leadership experience, including pharmaceutical development strategy, regulatory affairs, business development and marketing. From January 2014 to April 2015, Dr. Brenner served as senior vice president and chief medical officer at Idera Pharmaceuticals, Inc. (NASDAQ:IDRA). Dr. Brenner served as senior vice president and chief medical officer for Radius Health, Inc. (NASDAQ: RDUS), a biopharmaceutical company, from November 2011 to January 2014. Dr. Brenner has designed, planned and directed successful clinical trials at all stages and in multiple indications. Dr. Brenner earned a B.S. from Yale University, an M.D. from Duke University and an M.B.A. from Harvard Business School. He completed his residency in internal medicine at Brigham and Women’s Hospital and his fellowship in nephrology at Brigham and Women’s Hospital and Massachusetts General Hospital. Dr. Brenner holds a clinical appointment at Brigham and Women’s Hospital. He also serves on the board of directors of Goldfinch Biopharma Inc., a privately held biotechnology company.
**CALIMMUNE, INC.**

**LOUIS BRETON**  
CEO

Louis Breton is co-founder, chief executive officer and director of Calimmune. Prior to co-founding the company in 2006, Mr. Breton led the startup and operations of a number of successful biotech companies that solved core market needs. Most recently, he co-founded CellzDirect, a primary hepatic cell and specialty service firm (now part of Life Technologies) that was founded to accelerate drug development efforts. Mr. Breton was also a founding member of Integrated Commercialization Solutions, a subsidiary of Bergen Brunswig (now Amerisource), which improves efficiency across the healthcare chain. He has served as a business consultant for commercialization to Fortune 500 corporations and innovative startups. Mr. Breton is a member of the Alliance for Regenerative Medicine and the Arizona Biosciences Board, as well as a past board member of the Arizona Governor’s Bioindustry Cluster and the University of Arizona Steele Children’s Research Center, a nonprofit organization that researches causes and develops cures for childhood diseases. Mr. Breton received a bachelor’s degree in molecular and cellular biology from University of Arizona.

**ALMIRALL S.A.**

**LUBOR GAAL**  
Head of Licensing and External Innovation

Lubor is the Head of External Innovation and Licensing for Almirall, responsible for global business development including Search and Evaluation, Due Diligence and contract negotiation to secure external innovation for Almirall. Almirall is a European Specialty Pharma company based in Barcelona, Spain with a strong presence in the US and Europe focused on Dermatology with prescription pharmaceuticals and Aesthetics devices.

Lubor has extensive international business development experience having worked for small and large companies in Europe and the USA for more than 20 years. Prior to joining Almirall, Lubor held various senior global and regional BD positions for Bristol-Myers Squibb such as Head of Europe, Search and Evaluation and Global Head of Fibrosis BD, Global Head of Neuroscience BD and Global Head of Immunoscience BD. Before that, he was the Head of Business Development for CNS company Neuro3d in France and Chief Business Officer for Immuno-Oncology company Vectron Therapeutics AG in Germany. At Schering AG (now Bayer), Lubor was the Global Head of CNS and CV Licensing, located at Berlex Laboratories in Montvale, New Jersey, USA. He started his professional career at Burrill & Co. in San Francisco, having worked with pharmaceutical companies and US biotech companies since the late 1990s. Lubor received his Ph.D. in Molecular and Cell Biology from the University of California at Berkeley, and his B.Sc. in Neuroscience from the University of Sussex in Brighton (UK) after having studied biology at the Universities of Mainz and Tubingen in Germany.

**THE ALPINE INSTITUTE FOR DRUG DISCOVERY**

**LUC OTTEN**  
Chairman

Luc has fifteen years of experience in academic research and seven years of experience in finance. He worked as Investment Principal at Vinci Capital in Lausanne from 2010-2015 for the Life Science part of the portfolio (Addex, Anergis, Evolva, Immatics, Sensimed, Symetis). Prior to that, at Helvea, a leading Swiss brokerage company and spin-off of Pictet & Cie, from 2008-2010, Luc worked as equity research analyst in the biotech and pharma industry and conducted company research (Ablynx, Actelion, Arpida, BioInvent, Galenica, Genmab...).
Luc Sterkman, MD (CEO) obtained his medical degree (MD) in 1988 at the Free University in Amsterdam. He has broad experience in the fields of general management, business development and R&D. From 1992-2002 he was COO and later CEO of U-Gene Research, that was successfully sold to Kendle USA (NASDAQ –KNDL). From 2002 to 2004, he worked as a Board member of the biotech company OctoPlus and from 2005 to 2010 he was General manager at the pharmaceutical company Disphar International BV (part of the Nordic Group). From 2011-2016 he worked as a COO at Newtricious, which company is focusing on innovative nutrition and functional foods. As the CEO at Caelus Health, he is since January 2016 overall responsible for building and directing the company in the next phase of growth and further expanding its pipeline of new microbiota-based products in the field of cardio-metabolic diseases.

Maciek Drozdz is a Principal of Venture Investments for Johnson and Johnson Development Corporation (JJDC) and joined in 2017. Maciek is based in London at the Johnson and Johnson Innovation Centre.

Maciek has spent 10 years working in the Venture Capital and biotech industry. Most recently he served as a CEO of Antagonis Biotherapeutics, an immuno-oncology company in Graz, Austria. Previously he was investment manager at Entrepreneurs Fund LLP, investment director at MCI Bioventures and an analyst at Atlas Venture. Maciek has served on a number of boards of private and public companies across several countries.

Maciek received his Master’s Degree in molecular biology from the Adam Mickiewicz University in Poznan, Poland followed by a Doctorate at the University of Heidelberg in Germany. He has also worked as a Postdoc at the Friedrich Miescher Institute in Basel, Switzerland. Maciek holds an MBA degree from the Said Business School in Oxford. He lectured a course in “Innovation in Biotechnology” at Adam Mickiewicz University.
MINORYX THERAPEUTICS S.L.

MARC MARTINELL
CEO

Marc is co-founder and CEO of Minoryx Therapeutics, a clinical stage biotech company from Barcelona focused on the development of new drugs for a group of rare diseases known as Inborn Errors of Metabolism. Minoryx’s lead compound, MIN-102, targets X-linked Adrenoleukodystrophy and is ready to move into phase 2/3 trials. Prior founding Minoryx, Marc gained broad experience in drug discovery at Crystax Pharmaceuticals and Oryzon Genomics where he managed several research projects and led the team in charge of target selection, structural biology, computational chemistry and hit ID through a fragment-based approach. At Oryzon, Marc actively contributed to the identification of the first-in-class inhibitors for the epigenetic target LSD1 currently in clinical studies and licensed to Roche. Marc obtained a PhD in Chemistry from the University of Barcelona and co-authored several patents and publications.

COMPLIX NV

MARK VAECK
CEO

Dr. Mark Vaeck has more than 25 years of experience in the biotech and pharma industry and has raised over €80 million in venture financing for his companies. In 2008 he co-founded the biopharmaceutical company Complix (Belgium) and was appointed as its CEO in May 2010. Before that, from 2006 until 2010 he was the founding CEO of ActoGeniX (Belgium). From 2001 until 2006 he was the CEO of Ablynx (Belgium), which he co-founded in June 2001. Prior to joining Ablynx, Mark was Chief Operating Officer of Ceres Inc (US). From 1993 until 1998 he served as Director Business Development and thereafter as CEO of Keygene (The Netherlands). Between 1983 and 1993 he held several research management and business development positions in the biotech and pharma industry.

Mark has a PhD in Immunology from the University of Brussels (1982).

BIOMEDPARTNERS AG

MARKUS HOSANG
General Partner

Dr. Markus Hosang is a General Partner and Managing Director at the venture capital firm BioMedPartners AG in Basel, Switzerland. He has strong experience and broad knowledge in strategic and operational aspects of the venture capital business, as well as in pharmaceutical research and in many product development and marketing areas, with special expertise in the areas of biotechnologies, strategic alliances, and personalized medicine/diagnostics. Before joining BioMedPartners in 2005, Dr. Hosang was a Venture Partner at MPM Capital, where he managed the firm’s European office in Munich, was co-responsible for their European deal flow, and served on the boards of several European portfolio companies. Previously, he was at Roche in Basel, where, for nearly 20 years, he held several senior management positions of increasing importance in the Pharma R&D organization, including Head of Vascular Diseases Research, Vice President and Director of Global Pharma Research Strategic Unit and Chief of Staff to the President of Pharma R&D, member of the Global Board of R&D Directors, Head of Development Projects in Basel and Member of the Roche Pharma Portfolio Board, and most recently, as the Deputy Head and Chief Scientific Officer of Pharma Genetics and Integrated Medicine, and a member of the Roche Genetics Executive Committee. During his tenure at Roche, Dr. Hosang was directly involved in the initial acquisition of Genentech, the acquisition and integration of Syntex and the acquisition of Boehringer- Mannheim including the subsequent establishment of the concept of (more) personalized medicine at Roche.
In 1981 Dr. Hosang obtained his Ph.D. in Biochemistry from the ETH in Zurich with summa cum laude (ETH Prize and Medal) and pursued his postgraduate training at Stanford University Medical School in neurobiology and subsequently at the University of Washington in Seattle in vascular diseases. He served on the Board of Directors and the Board of Trustees of the Swiss Foundation for Stipends in Medicine and Biology (SSMBS) from 1994-2002. He currently serves on the boards of Aleva Neurotherapeutics SA, Anergis SA, Cardior Pharmaceuticals GmbH, Hookipa AG and Imevax GmbH.

Earlier he was a member of the boards of GenKyoTex SA (until its listing on the Euronext in May 2017), Okairos AG (until its acquisition by GSK in May 2013), SuppreMol GmbH (until its acquisition by Baxter in 2015), Omrix, Kourion (until its merger with ViaCell), IDEA, Atugen, Avontec and Neuraxo. As vice-chairman of the board of directors of Unitegra AG (ad personam), he supports the technology transfer activities of the Universities of Basel, Zurich and Bern. He has published more than 30 articles in peer reviewed journals, and is co-inventor on several patents.

**FORBION CAPITAL PARTNERS**

**MARTIEN VAN OSCH**
Managing Partner

Martien is a founding partner at Forbion Capital Partners and acts as its CFO.

He splits his time between investment related activities and the finance function. In terms of investment focus, Martien spearheads the medical device related activities at Forbion. He was responsible for the recent exit Santaris Pharma AS to Roche in August 2014 for up to USD 450 million, the sale of Circulite inc to Heartware inc in December 2013 for up to USD 350 million and of Pathway Medical Technologies, Inc., sold to Bayer Medrad in 2011 for USD 125 million. He currently actively contributes to the boards of Mitalign Inc. and PneumRx, Inc. His experience in the life sciences industry also includes prior non-executive board positions at Cambridge Drug Discovery Ltd (sold to Biofocus Plc in 2001), Impella Cardiosystems (sold to Abiomed, Inc. in 2005), Acadia Pharmaceuticals (IPO on Nasdaq in 2004) and Flowmedica, Inc. (sold to Angiodynamics in 2009). Martien holds a degree in Econometrics from the Rijksuniversiteit Groningen, the Netherlands.

**MERCK KGAA**

**MATTHIAS MÜLLENBECK**
Director Global Immuno-Oncology Licensing and Business Development

Dr. Matthias Müllenbeck is Director Global Licensing & Business Development at Merck Biopharma, responsible for leading strategic partnering initiatives in the field of oncology and immuno-oncology.

Throughout his career at Merck, Matthias concluded successfully negotiations on various partnerships for asset-, technology-, and diagnostic-licensing deals.

Matthias holds a PhD in immunology from the Humboldt-University of Berlin. He worked during this time as a scientific project leader at the Max-Planck Institute for Infectionbiology Berlin, Germany, and the Albert-Schweitzer Hospital in Lambaréné, Gabon. He is married and lives in Frankfurt.
ORIGENIS GMBH

MICHAEL ALMSTETTER
CEO

Michael Almstetter studied chemistry at the Technical University of Munich. He wrote his thesis about “Simulation and Optimisation of Multi Component Reactions with the Use of Genetic Algorithms” at the Organic Chemistry department of Prof. Dr. Ivar Ugi. He applied these theories in an internship at Roche AG. Michael Almstetter laid the fundamentals for the later MOREsystem® with the invention of MolMind® as Head of Discovery Chemistry at Morphochem AG. He applied MOREsystem® to a variety of drug discovery projects with success. Together with Michael Thomann and Andreas Treml, he initiated and orchestrated the successful management buy-out from Morphochem AG to form Origenis in October 2005.

CELLESTIA BIOTECH AG

MICHAEL BAUER
CEO

Chief Executive Officer and Board member of Cellestia Biotech AG, Basel, Switzerland. Michael is a senior drug development professional with over 20 years’ experience in the life sciences industry and research. He served in senior leadership positions across disciplines such as clinical and preclinical drug development, project & portfolio management, regulatory affairs and metabolism research. He has many years of experience in leading global development projects, covering the full range of drug development, from early stage preclinical through Phase I, II and III clinical development, including IND and NDA submissions. Most recent assignments were with Novartis Pharma AG, Translational Medicine Oncology, working as Senior Global Program Manager Development and Polyphor Ltd., where he served as Head of Clinical Development. Under his leadership, several new oncology drugs were brought into clinical development and reached clinical proof of concept. Michael holds a Ph.D. in Biotechnology and M.Sc. in Chemistry.

VALOR MANAGEMENT SA

MICHAEL FARLEY
Director

Michael’s career in the international financing field spans 30 years. He founded several companies including Valor Management SA in 2000, a business advisory servicing bio industry companies and fund managers in global markets. Prior to Valor, Michael managed international life science and IT programs for the Canadian Government including a diplomatic posting in Europe where he was responsible for inward investment and review. Dr. Farley holds a PhD in the History and Philosophy of Science from the Université de Montréal (1986). His thesis is an epistemology study of life sciences in France during the Napoleonic era. Michael is fluent in 4 languages, an avid cross country skier and in line skater. Canadian, eh?
BIOINVENT INTERNATIONAL AB

MICHAEL OREDSSON
CEO & President

Michael Oredsson serves as CEO & President of BioInvent since 2013. He has previously held CEO positions in three public life science companies in Sweden, Australia and Norway over the past seventeen years. Between 2007 and 2013 he was CEO of a Probi AB, a probiotics company with a strong presence and market position in the United States. Prior to 2000, Mr Oredsson held senior management positions in Pharmacia, Mars Inc. and Nestlé.

Mr Oredsson is Chairman of Swedish biotech company Ectin AB and has previously served as Chairman of LIDDS AB in Sweden, as board member of SP Technical Research Institute of Sweden and the Environmental Biotechnology Cooperative Research Center Pty Ltd (EBCRC) in Sydney, Australia.

Mr Oredsson holds a degree in International Business Administration from Lund University.

METYS PHARMACEUTICALS AG

MICHAEL SCHERZ
Founder & CEO

Michael Scherz is chief executive officer of Metys Pharmaceuticals AG and a member of the company’s board of directors. He founded Metys Pharmaceuticals in 2013, bringing more than 25 years of drug development and drug discovery expertise, and executive management experience to his role within the company. To date has raised CHF 2.5 million in seed investment from private investors.

Michael Scherz manages drug development and drug discovery activities at Metys Pharmaceuticals, and is spear-heading the company’s search for Series A investors. He is responsible for managing the corporate budget, and for the selection of suitable consultants for Metys’ drug development and drug discovery activities. He is responsible for Metys’ clinical, preclinical, and CMC development plans for MP-101, a newly patented orally-active Phase II-ready small molecule intended for the treatment and prevention of neuropathic pain, in a first clinical trial for the prevention of chemotherapy-induced peripheral neuropathy. Since creating Metys Pharmaceuticals, Scherz has worked to share Metys’ vision and strategy with its investors and consultants.

Michael Scherz graduated in 1989 from the University of Oregon with a PhD in synthetic and medicinal chemistry. Previously, Scherz served as vice president and life cycle leader at Actelion Pharmaceuticals, where he was responsible for the multi-functional development teams entrusted with the Phase I to Phase III clinical development of several novel therapeutic agents; he served his first four years at Actelion as one of four members of the drug discovery management team. His focus on innovation, team performance, and clear communication, led to the discovery of novel and diverse candidate therapeutic agents: urotensin-II antagonists, sphingosine-1-phosphate agonists, and novel calcium channel blockers; and significant advancements of the clinical projects he led: orexin receptor antagonists for insomnia, sphingosine-1-phosphate agonists for multiple sclerosis and psoriasis, and calcium channel blockers for hypertension and cardiac conduction abnormalities. Prior to Actelion, Scherz was section head of cardiac research at Procter & Gamble Pharmaceuticals in Cincinnati, Ohio, USA; and post-doc at Hoffman-La Roche AG in Basel, Switzerland.
VALO THERAPEUTICS LTD.

MICHAEL STEIN
Executive Chairman of the Board

Dr. Michael Stein is a serial entrepreneur, medical scientist, business executive, and strategic advisor with senior experience in healthcare, media and software industries. He is highly skilled in business development at the top levels of government and corporate enterprise. In 2001, he co-founded the Map of Medicine Ltd (the Map) with University College London. The Map was nationally licensed across NHS England (2005-15) and is now primarily used by commissioners for planning healthcare services across the continuum of care in the NHS and other countries. The Map was acquired by Hearst Business Media (HBM) in 2008, and Michael transitioned as executive vice-president (healthcare innovation) to HBM until 2011. Since 2011, Michael has assisted a number of start-up businesses, notably serving as the founding CEO for Doctor Care Anywhere, acquired by Synergix in 2015. In addition to serving as the Executive Chairman at Valo Therapeutics, Michael is currently the founding CEO and Chairman of OxStem Ltd., the award-winning bio-technology spin-out from the University of Oxford. Michael graduated as a medical doctor (Honours) and biochemist (First Class Honours) from the University of Cape Town (1988) and from the University of Oxford (Rhodes Scholar) with a doctorate in Physiological Sciences (Immunology). He subsequently was appointed as a Junior Research Fellow in Medicine at Trinity College, Oxford (1992-95).

NOVO HOLDINGS A/S

NANNA LÜNEBOG
Principal

Nanna Lüneborg is a Principal at Novo Ventures, a leading global life science investor, which participated in the IPO of Inventiva in February 2017. Novo Ventures is part of Novo A/S, the holding and investment company of the Novo Nordisk foundation. Prior to joining Novo A/S, she was part of the life science investment team at Apposite Capital, a London-based venture capital firm specialising in healthcare. In 2012, she joined Novo A/S, where she has been part of both the seed and venture investment teams. She has previous board experience from a range of biotech companies spanning start-up to late stage development, most recently from the board of ObsEva, which completed an IPO on NASDAQ in January 2017. She currently serves on the boards of Orphazyme and Epsilon-3 Bio, in addition to Inventiva.

Nanna holds a BA from University of Oxford, a PhD in Neuroscience from University College London as a Wellcome Trust Scholar, and an MBA from University of Cambridge, where she was a Sainsbury Scholar.

PFIZER, INC.

NATHALIE TER WENGEL
European Head Global Scouting, External Science & Innovation

Nathalie ter Wengel, a medical doctor, is the European Lead Global Scouting External Science and Innovation at Pfizer, where she is responsible for establishing new collaborations and exploring licensing and other corporate development opportunities across all therapeutic areas. She has an international background and a broad knowledge in the medical field, having worked in the hospital with extensive experience in internal medicine. Nathalie started her commercial career as European Medical Manager at Pfizer, where she successfully led ambitious international projects, combining a business perspective with her medical knowledge. It was this experience, coupled with her father’s illness, that convinced her of the urgent need for change in the pharmaceutical industry. Consequently, she started up a company called myTomorrows focused on compassionate use, and served as Chief Medical Officer before joining Galapagos as Business Development Director, where she played a key role in the very successful NASDAQ IPO and in partnering filgotinib.

www.sachsforum.com
MIRABAUD SECURITIES LLP

NICHOLAS TURNER
Senior Analyst

Nick Turner has worked as a Senior Analyst at Mirabaud Securities since 2006 covering the European Pharmaceutical Sector, having previously written on pharma and biotech at Jefferies International. He has a PhD in Pharmacology from the University of London and has held posts as Senior Scientist and project leader in Vascular and Metabolic Disease at SmithKline Beecham and Senior Scientist and Team Leader in Respiratory Pharmacology at Rhone-Poulenc. He is the author of over 40 peer reviewed research articles and book chapters, a named inventor on several patents and has been an expert reviewer for several life science journals.

AFFIRIS AG

OLIVER SIEGEL
CEO

Before starting at AFFiRiS, Oliver Siegel headed the pharma practice at Rothschild investment bank in London, where he previously also worked as Head of European Pharmaceutical Sector. He advised Roche in multiple M&A and financial transactions, for example at the acquisition of Genentech. He also supervised the IPO of several top-class companies like Serono or Speedel. Prior to this, he was Head of Healthcare Investment Banking at HSBC plc. in London.

EUROPEAN INVESTMENT FUND

PATRICK GRESKO
Head of Devision, Innovation and Technology Investment

Patrick Gresko co-leads the venture capital activity of EIF, which he joined in 2001. EIF is the largest European venture capital fund-of-funds with more than EUR 4bn under management and a portfolio of over 250 venture capital funds, technology transfer operators and business angels covering all major technology sectors, life sciences and social & environmental impact.

Patrick started his career with PricewaterhouseCoopers in Luxembourg as an auditor and consultant for the financial sector.
Patrick J. Doyle is the chief business officer of Synthorx. Mr. Doyle has more than 20 years of experience with worldwide business development, licensing and leadership of the pharmaceutical R&D process. Prior to joining Synthorx, Mr. Doyle held various C-suite & President positions at Kinemed, Kareus Therapeutics, Syntaxin and Metabolex, where he grew the business platforms significantly via global collaborations and financing. In addition, Mr. Doyle has held top management positions at Novo Nordisk, Roche and PPD. He completed his Ph.D. thesis and received his B.S. in pharmacology from the University of Sunderland in England.

Paul Biondi is currently senior vice president, Head of Business Development for Bristol-Myers Squibb responsible for leading the development of strategic partnerships and pursuing external scientific innovations across commercial, development, discovery and technology platforms to complement the company’s internal R&D pipeline. With deep knowledge of the company’s R&D strategy and portfolio, strong business expertise and understanding of the healthcare landscape, Paul is focused on external innovation that helps Bristol-Myers Squibb develop and deliver transformational medicines for patients with serious diseases.

Prior to this recent appointment, Paul led the R&D Operations organization at Bristol-Myers Squibb for 10 years working for the Head of R&D at BMS and providing strategic insights and operational excellence to enhance the performance of the R&D organization. As head of R&D Operations he was responsible for optimizing the delivery of the company’s pipeline, managing the company’s R&D portfolio and delivering early- and late-stage clinical operations. He also had responsibility for cross R&D efforts around strategy, analytics, continuous improvement, learning and collaboration. In this role, Paul worked closely with the Business Development leaders in formulating portfolio and disease specific strategies as well as overseeing all integrations of any scientific assets or R&D companies.

Biondi joined Bristol-Myers Squibb in 2002 and was appointed vice president of R&D Operations when it was formed in May 2005. He was promoted to senior vice president of R&D Operations in 2010. Paul was appointed senior vice president, Head of Business Development in October 2015.

Biondi holds a bachelor’s degree in government and economics from Dartmouth College and an M.B.A. from J.L. Kellogg School of Management at Northwestern University.

Paul Hermant is a corporate & finance partner at Bird & Bird LLP, specialised in the life sciences sector and based in Brussels. He heads the firmwide corporate life sciences group.

He assists clients in their corporate and financial transactions and provides the full range of advice in these fields. He has particular expertise in mergers and acquisitions, private equity, venture capital, joint ventures, strategic alliances, securities offerings, take-over bids, as well as project and acquisition finance. Paul also represents clients in corporate and financial litigation, including shareholders disputes, directors’ liability and cases relating to financial products and services.
He graduated from the University of Brussels (Master in Law 1988; Master in Business Law 1989) and from the Solvay Business School (Master in Business Administration 1992). He joined Bird & Bird LLP in 2000, coming from Loeff Claeys Verbeke (now Allen & Overy).

He has written and spoken widely on corporate and financial law topics and teaches at the University of Brussels. He also serves on the Board of the Solvay Business School Alumni.

TARGIMMUNE THERAPEUTICS AG

PETER KASH
Executive Chairman

Dr. Peter Kash is Co-founder and Chairman of TargImmune Therapeutics based in Switzerland. He is currently a Managing Director at Castle Hill Capital Partners. He was formerly a co-founder of Two River Group and President of Riverbank Capital Securities specializing in creating and financing biopharmaceutical companies including: Kite Pharma, Edgemont Pharmaceuticals, and Intercept Pharmaceuticals. He has co-founded more than a dozen biotech companies creating more than $10 billion in market capitalization. He has served on numerous boards as well as serving as Chairman and Vice Chairman of such companies as: Keryx Biopharmaceuticals, ID Vaccines, Velcera.

Dr. Kash has worked on Wall Street for 30 years including at Shearson Lehman Hutton and Paramount Capital. At Paramount he co-founded PolaRx Biopharmaceuticals; the first cancer drug from China, Risenox approved by the FDA. He has served as an Associate Professor of Marketing at Polytechnic University, as well as an Adjunct Professor of Entrepreneurship at the Wharton Business School from 1996-2000. Peter was a Visiting Professor of Entrepreneurship at the Graduate School of Business at Nihon University in Tokyo and in 2015 a Visiting Professor at Hebrew University.

His education includes a B.S. in Management Science from S.U.N.Y. Binghamton and an MBA in International Banking and Finance from the Lubin School of Business. He holds a Doctorate in Education at The Azrieli Graduate School. Dr. Kash completed post graduate classes on Making Boards of Directors More Effective at Harvard Business School.

He has authored several books including the international best seller Make Your Own Luck, (Prentice Hall), now in 8 languages distributed in more than 30 countries worldwide. In 2007 he co-authored another international bestseller Freedom From Disease (St. Martin’s Press) His newest book Take Two Tablets Medicine from the Bible was released in 2014.

Peter was a television host for FNN’s business program “International Spotlight,” where he hosted this nationally syndicated show for 2 years and was a guest on CNN and Fox News, with Dr. Oz on Oprah’s Radio Show.

OXFORD BIOMEDICA PLC

PETER NOLAN
CBO

Peter Nolan was appointed to Oxford BioMedica’s Board in May 2002, having been a senior member of the Company since its foundation. Until the end of 2013, he was also a Director of the UK Biotechnology Association and is a past chairman of the Oxfordshire Bioscience Network. He has broad experience and knowledge of the biotechnology section. Prior to joining Oxford BioMedica, he served as head of the Biotechnology Unit at the UK Department of Trade & Industry for eight years. In that role he was responsible for establishing and managing complex collaborative research programmes involving industry, research councils and other government departments. Previously he held senior positions in the Laboratory of the Government Chemist and also the Metropolitan Police Laboratory in London where he was a senior forensic scientist.
BIOTECH IN EUROPE FORUM
FOR GLOBAL PARTNERING & INVESTMENT

MSD

PHIL L’HUILLIER
Head of European Hub

Phil is Head of Business Development, Europe for Merck, Sharpe & Dohme (MSD), based in London. He is a seasoned business development professional with 15+ years’ experience in the biotech/pharma industry, in R&D, licensing/partnering, new company formation and M&A, and corporate development. Prior to joining MSD, Phil was an Executive Director at Cancer Research Technology Ltd.

Phil has previously been a director of numerous start-ups including Achilles Therapeutics, Artois Pharma, PsiOxus Therapeutics and BiiNK BioMedical. Prior to CRT, Phil headed up global licensing at BioFocus Discovery Ltd, an AIM-listed integrated early stage drug discovery company. Phil holds an MBA, and a PhD in cellular and molecular biology.

ATRIVA THERAPEUTICS GMBH

RAINER LICHTENBERGER
CEO

Energetic, results oriented and accomplished life science executive, with over 25 years’ international experience in senior appointments in biotech, biopharmaceutical & life science companies. Demonstrated history of successful leadership in large multinational & small emerging companies with cutting edge technologies.

Highly experienced in setting-up or spinning-off project- and technology-focused biotech and life science companies and in establishing high-performance teams to set and execute business plans. Fully versed in attracting venture capital, in excess of 35 Mio. EUR, from seed funding to clinical-stage growth financing, with extensive & relevant networks. Successfully managed organizational growth and re-structuring of technology-based companies.

History of successful negotiation and deal making with extensive experience in technology and product acquisitions and divestments for biotech and pharmaceutical industry (over 100 million EUR in upfront deal and multiples in pending milestones and royalties).

WELLINGTON PARTNERS

RAINER STROHMENGER
General Partner

With over 20 investments in start-up companies, Rainer is one of Europe’s most experienced venture capitalists in Life Sciences. Joining Wellington Partners in 1997, he became a General Partner in December 2000 with responsibility for the life science investment area. His twenty years of investment activity have involved financing of some of the most successful European biotech, medtech, diagnostics and healthcare IT companies.

In the late 1990s he co-managed Wellington’s investment in Swiss biopharmaceutical company Actelion, which went public in 2000 and was acquired by Johnson & Johnson in 2017 for US$ 30 billion. He was also responsible for the investments in Grandis (acquired by Novartis), Perfect Vision (acquired by Bausch&Lomb), NoemaLife (Borsa Italiana:NOE), Wavelight (acquired by Alcon), Oxford Immunotec (NASDAQ: OXFD), Genkyotex (NYSE Euronext: GKTX), Definiens (acquired by Medimmune), immatics, 4SC (Deutsche Boerse: VSC) as well as MTM Laboratories (acquired by Roche). Rainer represents Wellington on the boards of portfolio companies invendo medical, Quanta Dialysis Technologies, NEUWAY Pharma, Miamed, UroMems and iOmx.

Prior to joining Wellington Partners, Rainer was involved in medical research with a primary focus on cardiovascular physiology and in research on health economics at the Ludwig-Maximilians-University in Munich, Germany.

Rainer holds a M.D. in medicine as well as a M.Sc. in economics, both from Ludwig-Maximilians-University in Munich, Germany, and was trained at the Entrepreneurship Center of the MIT, Boston, USA.
MRL VENTURES FUND

REZA HALSE
President

Reza currently serves as President of MRL Ventures Fund, the global corporate venture arm of MSD research. Previously he was Head of the MSD European Innovation Hub, based in London, leading business development and licensing activities in Europe.

Prior to MSD, he was a Partner with the corporate venture capital arm of Partners HealthCare, a large academic medical center and Harvard Medical School affiliate, based in Boston, US.

He has also had management roles in large Pharma and private life-science companies in both the UK and US.

VIBLIOME THERAPEUTICS, INC.

ROBERT GOODWIN
CEO

Dr Goodwin is the CEO of Vibliome Therapeutics, a company with a mission to develop innovative therapeutics for the treatment of cancer, based on a novel, focused library of inhibitors of validated and promising kinase targets and their escape pathways. He was most recently a Vice President and Global Program Head at Takeda Pharmaceutical Company, and was the President and Chief Operating Officer at LigoCyte Pharmaceuticals. His broad experience also includes academic technology development as the former head of the Office of Technology Transfer at the University of Rochester.

J.P. MORGAN

RYAN RICHARDSON
Vice President, Healthcare Investment Banking

Ryan Richardson is a Vice President in the healthcare investment banking team of J.P. Morgan in London, where he works with biopharma, diagnostics and healthcare services companies on a range of transactions including IPOs, follow-on equity raises, mergers and acquisitions, divestitures and debt issuances. Prior to J.P. Morgan, he worked as an Engagement Manager with Campbell Alliance Group in New York and also as a Consultant with Roland Berger Strategy Consultants in Germany, providing a range of strategic and operational management consulting services to pharma and biotech companies in the U.S. and Europe. Mr. Richardson is a recipient of the Robert Bosch Foundation Fellowship, and worked as a visiting health economist with the IQWig in Germany.

He holds an International MBA from The University of Chicago Booth School of Business, an MSc in Health Policy from the London School of Economics, and a BS in Genetics from the University of Kansas.
MORPHOSYS AG

SASCHA ALILOVIC
Senior Vice President Corporate Finance & Corporate Development

Sascha Alilovic joined MorphoSys in 2007 and is in charge of all M&A and capital market transactions, corporate development, asset management, financings and financial modeling. On top, he leads MorphoSys’ Innovation Capital, its corporate venture capital arm. In his position, Sascha has executed a number of acquisitions, divestitures, investments and capital increases. Sascha has built an extensive network in investment banking and venture capital in Europe and the US. Sascha also acts as Venture Partner for SHS Capital, a growth capital / private equity fund for life science / medtech companies.

Prior to MorphoSys Sascha has worked on major transactions in his roles at large multi-national corporations and corporate finance boutiques, either acting as project leader or manager of a team of deal makers.

Sascha Alilovic holds degrees in economics and computer science.

ROIVANT SCIENCES GMBH

SASCHA BUCHER
Head of Global Transactions

Sascha Bucher is Head of Global Transactions at Roivant responsible for deal structuring and execution of licensing, acquisitions and partnering. Previously Sascha worked with Roche across different BD related functions last in his role as Deputy Head Global Mergers & Acquisitions overseeing strategic project as well as implementation of “strategic wants” and leadership in deal staffing/project management. Sascha has structured and negotiated a multitude of international deals, led a dedicated BD initiative in China, was involved in Roche’s buy-out of Genentech, the execution of a companion diagnostics/NGS strategy, Roche’s OTC carve-out sale to Bayer, etc. Sascha was a board member with Tel-Aviv-based Kyma Medical Technology and worked with UBS prior to joining Roche.

GI DYNAMICS, INC.

SCOTT SCHORER
President and CEO

Scott Schorer brings more than 20 years of executive experience in the medical device industry, having founded and/or led numerous companies in the healthcare space.

After graduating from Dartmouth College, Scott began his career as an infantry officer in the 82nd Airborne Division. Following his military service, he began his medical device career for a surgical distributor. After identifying a need in the healthcare supply chain space, he co-founded and led CentriMed as CEO, before the company was acquired by Global Healthcare Exchange.

Scott next founded Innovative Spinal Technologies. He served as CEO for eight years before the company was sold to Integra Spine. Scott went on to lead the $100m Americas geography of Systagenix, a private equity acquisition of the J&J Advanced Wound Care Division.

Scott has served as a consultant to numerous boards and CEOs across a variety of companies. He has raised over $120m in public and private equity investments and is a co-inventor of six patents.
JANSSEN PHARMACEUTICALS

SIMON BLAKE
Senior Director, Scientific Licensing for Immunology
Simon is the Scientific Licensing lead for the Immunology Therapeutic Area (ITA) at Janssen Research and Development. In this role he scouts, identifies and leads due diligence activities on assets of high strategic interest to the ITA. Simon joined J&J in 2004 as head of the Cardiovascular and Metabolic Diseases group within the Centocor organization. He then transitioned to a role in the Biopharmaceuticals group leading the external innovation efforts for that area prior to joining the BD team.

Simon has spent over 20 years in various roles in drug discovery and development mainly focused on the role of cytokines in connective tissue disorders. Simon holds a BSc (Hons) from Oxford Polytechnic, UK and obtained his PhD in Biochemistry while working at the Kennedy Inst. of Rheumatology in London, UK.

EURONEXT

SØREN BJØNNESS
Director - Swiss Representative
Søren's passion is the development of companies. For him, an IPO is one of the ultimate steps in the development of a company, but by far the last one.

He started off his career after high school in the Royal Norwegian Navy, where he became a Second Lieutenant. Thereafter, he left his native Norway in 1988 to study business in Fribourg in Switzerland. Posts in his career include environmental management, corporate banking, securitization and management buy-outs at UBS, Private Equity at 3i, corporate incubation at Sulzer, venture capital at New Value, Corporate Finance and Capital Markets at PwC before he now the last 5 years has been active as an interim manager for change in fast growing companies.

Søren has a doctorate in Leadership and Change in SMEs and enjoys communicating in his native Norwegian, English, German & Swiss-German, French and Spanish apart from the other Scandinavian languages. He has lived in Norway, Nepal, England and in Switzerland (overall 25 years).

Søren joined Euronext in February 2017 because he was thrilled to see the opportunities this stock market offers tech companies.

GILDE HEALTHCARE PARTNERS

STEFAN LUZI
Associate
Stefan Luzi joined Gilde Healthcare in 2015. He is focusing on therapeutics and life science instruments deals. Prior to joining Gilde, Stefan worked at Merck KGaA for two years. As part of the Global Graduate Program he completed several international assignments, most notably with the Global Business Intelligence and MS Ventures divisions. Additionally, he was involved in various consulting projects spanning the pharmaceutical and chemical departments at Merck and co-moderated Merck Serono’s innovation competitions.

Stefan holds a MSc in Biotechnology degree from ETH Zurich (Switzerland) and a MPhil in Bioscience Enterprise degree from the University of Cambridge (UK). He also completed a PhD program with Sir Gregory Winter at the MRC Laboratory of Molecular Biology in Cambridge (UK) where he developed a bicyclic peptide based drug discovery platform.

He is a Swiss citizen based in Gilde’s Utrecht office.
**CELL MEDICA**

**STEFANOS THEOHARIS**  
Senior VP, Corporate Development & Partnering

Stefanos joined Cell Medica to lead our partnering activities, bringing a combination of academic, business development, project management and finance skills.

Following his PhD, Stefanos worked as a post-doctoral researcher at Imperial College, whilst also working for six years in parallel as a paid consultant to the London Technology Network, a government-funded organization bridging the gap between industry and academia. Subsequently, Stefanos joined Lazard, the investment bank, as a member of the life science M&A team and then Roche Partnering, as Director of Emerging Technologies, where he participated in multiple licensing deals, with a focus on novel innovative technologies. He then joined Antisense Pharma as Head of BD. Prior to joining Cell Medica, Stefanos was CBO for apceth in Munich, where he was responsible for business development on the company’s first-in-man engineered cell therapy platform and its GMP manufacturing business, as well as project management, and communications.

Stefanos holds a PhD in gene therapy and immunology and a MSc in Molecular Medicine both from Imperial College.

**TORREYA PARTNERS (EUROPE) LLP**

**STEPHANIE LÉOUZON**  
Principal and Head of Torreya Partners Europe

Stephanie Léouzon is Partner and Head of Europe for Torreya Partners, a life sciences boutique advisory firm which she joined in 2012. Previously she worked in healthcare investment banking in the US and Europe from 1989 to 2010, most recently at Credit Suisse in London as a Managing Director and Senior Advisor.

She has advised life sciences clients on more than 25 strategic transactions, valued at over $65 billion, and has been involved in over 45 financing transactions to provide over $10 billion to healthcare clients.

Stephanie earned an MBA degree from the Darden Graduate School of Business at the University of Virginia in 1989 and a BA degree, cum laude, from Mount Holyoke College in 1985.

**NOVARTIS INSTITUTES FOR BIOMEDICAL RESEARCH, INC.**

**STEPHEN HELLIWELL**  
Senior Investigator

Stephen Helliwell received his BSc Honours in Biochemistry from the University of Kent at Canterbury in 1992. During his PhD in Biochemistry (1996) at the Biozentrum, University of Basel, he identified one of the targets (TorI) of the anticancer drug rapamycin (Afinitor). Following a short Post-Doctoral stay at the University of Bern, he moved to the Department of Biology at MIT as a Post-Doctoral Fellow. There he discovered novel ubiquitination factors controlling Golgi-to-endosome sorting of membrane proteins. Stephen returned to the Biozentrum, University of Basel as an Independent Investigator in 2002 to continue this research. He joined the Novartis Institutes of BioMedical Research in 2005 in the Developmental and Molecular Pathways Department. After 6 years focusing on small molecule target identification using chemogenomic profiling, he is now leading projects to treat disorders caused by defective mitochondrial metabolism. He continues to lecture at the Biozentrum, University of Basel.
F. HOFFMAN - LA ROCHE LTD.

STEPHEN SANDS
BD&L Director

Stephen is an experienced oncology professional, with extensive BD&L experience and a background in sales and marketing. As the Global Commercial Director for Roche Oncology, Stephen lead the development and implementation of global strategies for the Roche oncology portfolio and individual brands. He brings this knowledge and understanding to the BD&L environment when leading multi-disciplinary teams to deliver value for both partners and Roche.

GLAXOSMITHKLINE

STEWART KAY
Director, Worldwide Business Development

Stewart joined GSK in 2008 and is Director Transactions in Worldwide Business Development, Pharma R&D. Stewart started his career at Amersham International (now part of GE) and held various sales, marketing and business development positions in the Life Science and Technology Platforms division. He joined Evotec in 2002 as SVP Business Development for Europe and was part of the operational management team. In 2005 he joined Pharmagene as VP Commercial Development and as a member of the Executive Management team took the company into a merger with Asterand. Stewart holds a BSc in Biochemistry and a MBA from Warwick Business School.

BPIFRANCE INVESTISSEMENT

THIBAUT ROULON
Investment Director, Life Sciences

Thibaut Roulon, Investment Director, Bpifrance Investissement.  
Thibaut started his career as a scientist in a US biotech company developing cancer immunotherapeutics.  

In 2005 he joined Bioam Gestion, a venture capital firm investing in life science companies. In 2010, Bioam merged with Bpifrance Investissement (formerly known as CDC Entreprises), a leading French investment firm investing in SMEs and mid-Tier companies. Bpifrance Investissement manages several funds dedicated to life science investments, including InnoBio. InnoBio is a EUR 173 million venture capital fund with investors such as Sanofi, GSK, Roche, Novartis, Pfizer, Lilly, Ipsen, Takeda and Boehringer-Ingelheim.  

Thibaut is in charge of investments in life sciences companies at various stages (Seed, Venture, IPO, PIPE).  

He is a graduate of the Ecole Centrale de Paris and holds a PhD from the Pierre & Marie Curie University.
**THILO SCHROEDER**
Partner

Thilo Schroeder, Ph.D. is Partner at Nextech Invest Ltd., a global venture fund focused on investing in oncology companies. Prior to joining Nextech Invest in 2012, Dr. Schroeder worked in research specializing on the development of Designed Ankyrin Repeat Proteins (DARPins) as specific protein inhibitors. He acquired expertise in molecular biology as an Intern at Micromet Ltd. (now Amgen) and during his studies at the University of Sydney. Dr. Schroeder currently serves as board member of ImaginAb and board observer of Peloton Therapeutics. He is a prior board member of Blueprint Medicines (NASDAQ:BPMC), SIROP Global, and board observer of Tracon Pharmaceuticals (NASDAQ:TCON). He holds a Ph.D. in biochemistry from the University of Zurich in Switzerland, a M.Sc. in biotechnology from the Ecole de Supérieure de Biotechnologie de Strasbourg in France, and a B.Sc. in biology from the Technical University of Darmstadt in Germany.

**THOMAS STOCKMAN**
Managing Director, European Healthcare Investment Banking

Tom is a Managing Director in RBC’s European Healthcare team, which he joined in January 2015. He has over 15 years of investment banking experience, focusing on Life Sciences. Previously Tom was at Citi, where he had been part of their EMEA Healthcare team since 2002. He holds an MA in Biological Sciences from Oxford University.

Capital markets and financing transactions include: Probiodrug's Euronext Amsterdam follow-on, Mereo's IPO on the UK AIM and subsequent follow-on, Santhera's follow-on on SIX, Biotie's directed issue of convertible notes and warrants and US listing on Nasdaq, Shire’s financing facilities for the acquisition of Baxalta and Dyax, Abivax’s IPO on Euronext Paris, GSK on the increase in ownership of its Nigerian listed subsidiary GSK Consumer Nigeria, DBV Technologies on its US IPO, Huvepharma’s syndicated loan financing, Prosensa on its US IPO, GSK on the increase in ownership of its Nigerian listed subsidiary, GSK Consumer Nigeria, DBV Technologies on its US IPO, GSK’s syndicated loan financing, Prosensa on its US IPO, GSK’s selldown in Aspen Pharmacare, Merck on its rights issue in relation to the Serono acquisition, Shire’s issue of convertible bonds, Hikma’s Accelerated Equity Offering, Gambró’s syndicated loan acquisition financing, Bayer on its equity offering in relation to the Schering acquisition, Hikma on its UK IPO.

Select M&A experience: Norgine on its acquisition of Merus Labs, Shire’s defence following an unsolicited approach by AbbVie, GSK on its three-part deal with Novartis (sale of oncology, acquisition of vaccines, consumer JV), Hikma on the acquisition of Bedford Laboratories from Boehringer Ingelheim, Permira’s acquisition of Norwegian animal health player Pharmaq, Nabiriva on its structured sale agreement with Forest Labs, Roche on its hostile offer for Illumina, Hikma on the acquisition of Promopharm, Roche on its acquisition of Anadys, Huvepharma on the acquisition of a stake to CVCI, Solvay on the sale of its pharmaceutical business to Abbott, Numico on is sale to Danone, BUPA on the sale of its hospital business to Cinven, Savient Pharmaceuticals on the sale of Rosemont to Close Brothers Private Equity.
ADDEX THERAPEUTICS LTD.

TIM DYER
CEO
Mr Dyer co-founded Addex in 2002 and served as CFO until 2013 and head of business development until 2008 prior to being appointed as CEO in June 2013. Prior to Addex he spent 10 years with Price Waterhouse (PW) & PricewaterhouseCoopers (PwC) in the UK and Switzerland as part of the audit and business advisory group. At PW in the UK, Mr Dyer spent 2 years performing inward investment due diligence on local financial institutions in the Ex-Soviet Union. Mr Dyer has extensive experience in finance, corporate development, business operations and the building of start-up companies and served as a member of the Swiss government innovation promotion agency coaching team from 2010 to 2016. He serves on the boards of Abionic SA, a private medical device start-up company focused on allergy diagnostics and Qwane Biosciences SA, a private drug development tool company focused on commercializing microelectrode array technologies. He is a UK Chartered Accountant and holds a BSc (Hons) in Biochemistry and Pharmacology from the University of Southampton.

ELI LILLY AND CO.

TIMOTHY LUKER
Sr. Director External Innovation
Tim Luker is an experienced medicinal chemist with 16 years as a drug hunter. He is currently Director External Innovation at Eli Lilly, responsible for leading chemistry and early discovery input in Lilly’s Alternative Funding and Partnerships Group within Global Corporate Business development. This global role supports Lilly’s external VC funds targeting transformational early stage research across 4 therapy areas. Tim also supports due diligence and search and evaluate initiatives.

Tim is an inventor / author on >50 patent applications and publications. Prior to Lilly he worked at Shire pharmaceuticals (2011-2014) as Director Exploratory projects, leading several virtual preclinical drug discovery projects in CNS and GI disorders through to candidate molecules as well as providing chemistry input into early development projects. He worked previously at AstraZeneca in a number of R&D roles (1999-2011) leading preclinical projects and managing medicinal & computational chemistry teams which placed a significant number of candidate molecules into clinical development against respiratory, inflammation and oncology targets (e.g. AZD7624).

Tim has a PhD (1995) and BSc (1st class hons) in chemistry from the University of Southampton, carried out post-doctoral research at Universiteit Van Amsterdam (1996-1999) and is also a Prince2 qualified project manager.
MPM CAPITAL LP

ANTHONY ROSENBERG
Managing Director
Tony Rosenberg joined MPM in 2015. Prior to joining MPM, Tony served as Global Head, M&A and Licensing (Corporate) for Novartis (NVS), based in Basel, Switzerland. In this role Tony oversaw the Novartis portfolio transformation, a comprehensive set of transactions announced in 2014 to focus Novartis on its global businesses in innovative pharmaceuticals, eye care and generics. Tony is a Board member at Clinical Ink, Radius and TriNetX and is a former board member at Idenix, all MPM portfolio companies. Tony joined Novartis predecessor company Sandoz in the U.K. in 1980, where he held diverse leadership positions across sales and marketing, business development and strategic planning. He moved to Basel in 1994, assuming roles of increasing responsibility, and in 2000 was appointed Global Head of the Transplantation and Immunology Business Unit. In 2005, Tony was appointed Global Head of Business Development and Licensing (Pharma), and managed over 30 major in-licensing transactions across therapeutic areas as well as numerous divestments. In 2010, he assumed added responsibility leading the Molecular Diagnostics Group. Tony has a Bachelor of Science degree in Biological Sciences from the University of Leicester and a Masters of Science in Physiology from the University of London.

HOOKIPA BIOTECH AG

TORSTEN MUMMENBRAUER
Senior Vice President Business Development
Dr. Torsten Mummenbrauer is Senior VP Business Development & Licensing at Hookipa. With almost 20 years of business development experience in the life science industry and 10 years in vaccines, Torsten is able to astutely lead the business development team. Before joining Hookipa, Torsten was Senior Director Business Development at MorphoSys AG, Munich, Germany. Previously, Torsten worked for more than 10 years at GlaxoSmithKline Vaccines where he was the Global Head of the Vaccines Transactions Team with responsibility for all vaccine business development activities ranging from collaborations, option and licensing contracts to mergers & acquisitions. During the 2009 influenza pandemic he led all of GSK’s BD related influenza pandemic preparedness activities. Prior to GSK, he was Patent & Licensing Manager at the Technology Transfer office of the Max-Planck-Society, Munich, Germany. Torsten holds a PhD in tumor virology from the Heinrich-Pette Institute, Leibniz-Institute for Experimental Virology in Hamburg, Germany.

NBE-THERAPEUTICS LTD.

ULF GRAWUNDER
CEO
Ulf Grawunder is founder and CEO of NBE-Therapeutics and a Life-Science entrepreneur with over 15 years experience in the therapeutic antibody development industry. Prior to NBETherapeutics, he had founded and built up the Swiss Biotech company 4-Antibody, which was sold to U.S.-based Agenus (AGEN) early in 2013. Ulf holds a PhD from the University of Basel and a Diploma in Technology Entrepreneurship from the University of St. Gallen, Switzerland. He is an expert in B cell biology, antibody discovery and engineering and has published dozens of papers and patents in this field.
ULRICH WENDT  
Head Diabetes External Innovation

Ulrich Wendt is a Ph.D. Chemist with 15 + years experience in pharmaceutical R&D and business development. After postdoctoral work with Prof. Peter Schultz and Ray Stevens (UC-Berkeley) he transitioned to industry at Genentech, Aventis and later Sanofi where he led biochemical and biochemical specialist teams locally and globally for over 12 years. In 2011, he transferred to the Strategy & Portfolio Management Group of Sanofi’s Global Diabetes Division as Director Portfolio Management where he provided commercial guidance and forecasting for portfolio management and licensing decisions with specific focus on R&D in Diabetes and Obesity. Key programs resulting from the recommendations of that time have now entered phase II. In parallel to Portfolio Management, he was charged to establish the R&D Alliance Management team for the Diabetes Division, which he led from 2013 to 2016, overseeing Sanofi’s Diabetes R&D Alliance Portfolio from Target ID to Phase II. Since 2013 also leads the Diabetes External Innovation team, with the responsibilities to drive a rigorous search and evaluation effort and establish a global network of research and development partnerships (licensing agreements, academic partnerships and risk shared discovery). At present we work with a strong global network of partners deliver a significant portion of the R&D projects from external sources. Since 2016 Dr. Wendt leads the team within Corporate Business Development & Licensing.

KURMA PARTNERS  
VANESSA MALIER  
Managing Partner

Vanessa Malier is Managing Partner at Kurma Partners. Scientist by training, Vanessa joined the Paris based VC fund CDC-Innovation in 1998. After having held business development responsibilities in a California based biotech, Vanessa joined Ipsen in 2003, as Strategic Advisor to the CEO and headed the portfolio management team for the GI franchise (totaling circa 150M€). Vanessa was then appointed in several positions in Ipsen, including Team Leader for febuxostat (Adenuric), which received EMA approval under her leadership and later VP, R&D Strategic Planning. Vanessa graduated in Biology at Ecole Normale Superieure, Cachan and in Immunology at Pasteur Institute. Vanessa joined Kurma in September 2013. Vanessa has been a Director of Erytech (ERYP) and is a Director of Xeltis, Step Pharma, Asceneuron, Dynacure and Vivet Therapeutics.

KAROLINSKA DEVELOPMENT AB  
VIKTOR DRVOTA  
CEO

Viktor Drvota has over 15 years of Venture Capital experience with several investments, significant fundraisings, IPOs and exits. He was responsible for Life science at SEB Venture Capital 2002 -2016. During his appointment at SEB VC he also served as a Board member in several biotech and Medtech companies such as Arexis AB, SBL Vaccin AB, Nuevolution AS, Index Pharma AB, Scibase AB, Airsonett AB among others. Before joining SEB in, Dr Drvota worked as Senior Consultant and Associate Professor in Cardiology at the Karolinska Institutet/hospital, Stockholm. Dr Drvota has experience from preclinical as well as clinical research in drug development and medical devices. Dr Drvota has 29 published research articles.
APTOSE BIOSCIENCES, INC.

WILLIAM RICE
Chairman, President and CEO

Through a rich blend of leadership roles over 25 years in industry, government and academic sectors, Dr. Rice forged a diverse set of executive, operational, business development, financial, and product research and development skills. Dr. Rice currently serves as the Chairman, President and CEO of Aptose Biosciences (NASDAQ:APTO), where he has led rebranding and NASDAQ listing initiatives, advancement of the lead clinical anticancer agent into AML, licensing of additional programs to expand the pharmaceutical pipeline, public and private financings, and the building of elite management and clinical development teams. Prior to joining Aptose, Dr. Rice served as the President, Chief Executive Officer and Chairman of the Board of Cylene Pharmaceuticals, Inc. In that role he led the strategic, financing and business development activities resulting in the development and sale of small molecule therapeutic programs designed to exploit CK2-driven pathways and non-genotoxic mechanisms for activating p53 to kill cancer cells. Before Cylene, Dr. Rice was the Founder, President, Chief Executive Officer, Chief Scientific Officer and Director of Achillion Pharmaceuticals, Inc. He also served as Senior Scientist and Head of the Drug Mechanism Laboratory at the National Cancer Institute-Frederick Cancer Research and Development Center, as a faculty member in the division of Pediatric Hematology and Oncology at Emory University School of Medicine, as well as a Visiting Scientist for the Institute of Molecular and Cell Biology of Singapore. In addition, Dr. Rice serves or has served as a Director for Oncolytics Biotech Inc., Chairman of the Connecticut Bioscience Organization (CURE), member of Connecticut Governor’s Council on Economic Competitiveness and Technology, and member of the Emory Graduate School Laney Development Committee. Dr. Rice holds a Ph.D. in Biochemistry from Emory University and was a Post-doctoral Trainee in the Department of Internal Medicine at the University of Michigan Medical Center. At the R&D level, Dr. Rice has identified multiple new molecular drug targets, delivered multiple first-in-class drugs to the clinic and published peer reviewed findings in Science, Nature, Cancer Cell, Nature Medicine, Proceedings of the National Academy of Sciences and other prestigious journals. Within the industry sector, he has built three biotech companies, received biotech achievement awards, negotiated various business development deals, and executed an array of corporate financings.

ANIMA BIOTECH LTD.

YOCHI SLONIM
Co-Founder & CEO

Yochi Slonim is a serial entrepreneur with a track record of over 30 years in software and biotech. He co-founded Anima in 2005 and as CEO has been driving its drug discovery platform and pipeline.

Prior to Anima, Yochi has built several companies from their early stage, through all stages of product development, marketing and sales and eventually turned them into successful large exits.

He was a co-founder of Mercury Interactive. As CTO and VP R&D from the company’s early days he created product vision and strategy and led a multi-product organization of 200 developers. After going public and reaching revenues of over $1B annually, Mercury was acquired by HP for $4.5B.

As Senior VP of products and marketing for Tecnomatix, a public NASDAQ company, he led a 500 people organization of 4 divisions that generated revenues of $100m until the company was acquired by UGS for $230m.

In 2000, Yochi was founder and CEO of Identify. The company reached revenues of $50m in less than 5 years and was acquired by BMC in 2006 for $150m in cash.
Yochi founded ffwd.me (www.ffwd.me), a unique startup acceleration program where he led a team that worked with over 25 startups in diverse areas and technologies, developing strategy, products and go to market operations while raising multiple rounds of financing from VCs and private investors.

**Yochi**

Yochi founded ffwd.me (www.ffwd.me), a unique startup acceleration program where he led a team that worked with over 25 startups in diverse areas and technologies, developing strategy, products and go to market operations while raising multiple rounds of financing from VCs and private investors.

**BIOLINGUS AG**

**YVES DECADT**

**CEO**

Yves Decadt is CEO and co-founder of BioLingus in Switzerland.

Prior and in addition to this role, Yves has held multiple senior level mandates such as CEO of Medimetrics, CEO of Stragen Pharma and VP Business Development at SkyePharma.

Before that, Yves worked 18 years at Johnson and Johnson, in different roles and countries. At Johnson & Johnson, he worked initially in a technical/scientific role and the last 10 years in the Corporate Licensing & Business Development group, based subsequently in Belgium, USA and Switzerland.

Yves Decadt holds a Masters Degree in Bio-Engineering, a Masters Degree in industrial Business Administration (both from the University of Ghent in Belgium) and a Masters Degree in Pharmacology and Pharmaceutical Medicine (from the Medical Faculty at the Free University of Brussels). He also followed an executive business program at IMD in Lausanne, Switzerland.

With BioLingus, he has won multiple awards, amongst others the 'Most Innovative Biotech Company' in 2016 from the European CEO Magazine, as well as the 'Gamechanger Award' and 'European Biotech Award' 2017 from the ACQ annual award programs, recognizing organizations and individuals that have achieved outstanding commercial success.
ABILITY PHARMACEUTICALS, SL

AbilityPharma is a clinical-stage biopharmaceutical company focused on developing first-in-class causing autophagy molecules by the overexpression of Tribbles pseudokinase 3 (TRIB3) to treat multiple aggressive cancers. Overexpression of TRIB3 to inhibit the PI3K/Akt/mTOR pathway represents a novel approach, offering an opportunity to create important new therapeutic options for cancer patients.

MANAGEMENT TEAM

Carles Domènech, PhD - Chief Executive Officer and co-Founder
José Alfón, PhD - VP, Research & Development
Gemma Fierro - VP, Clinical & Regulatory Affairs
Vanessa Ruz - VP, Finance and Administration
Marc Cortal, MD - Director, Clinical Research
Maria Jesús Guerrero - Director, Project Management
Héctor Pérez-Montoyo, PhD - Director, Biological Research
Marc Yeste, PhD - Director, Translational Research
Albert Marofà - Business Development and Licensing Manager

PRODUCT 1:

ABTL0812 is an inhibitor of the PI3K/Akt/mTOR pathway with an innovative mechanism of action, fully differentiated from all other competitors. It causes the overexpression of TRIB3, an endogenous inhibitor of Akt, thus blocking the PI3K/Akt/mTOR pathway. Cells die by autophagy.

Phase 2 clinical trial started in September 2016 in lung and endometrial cancer (80 patients). It will also be developed in pancreatic cancer and the pediatric cancer neuroblastoma (orphan status granted by the EMA and FDA), as well as breast and head and neck cancer, glioblastoma, and cholangiocarcinoma.

ABTL0812 has completed the the first in humans phase 1/ib clinical trial, with excellend safety and efficacy signals (several long-term disease stabilizations and activity on bio-
markers).

The Phase I/ib has shown:

• ABTL0812 has the best safety and tolerability among all PI3K/Akt/mTOR inhibitors, with mild adverse events and no DLT observed
• It has better activity on biomarkers than most PI3K/Akt/mTOR inhibitors with lineal inhibition of Akt phosphorylation (90% in expansion cohort)
• Its efficacy in patients is comparable to the best PI3K/Akt/mTOR inhibitors at initial phases of development in similar clinical trials, with five long term disease stabilizations lasting up to 18 months (5/29)
• Recommended Phase II dose identified based on PK/PD

Preclinical models of ABTL0812 have shown:

• Activity in a broad range of human cancer cell lines
• High antitumor efficacy in human cancer models (xenografts) as single agent
• Synergy with taxanes, platinum compounds and gemcitabine
• Efficacy in resistant and non-responder cell lines
• Superiority over selected PI3K/Akt/mTOR pathway inhibitors in resistant cancer cells
• Less probabilities of resistance
PIPELINE PRODUCT 2:
Phase 2

INVESTMENT AND LICENSING OPPORTUNITY 1:
Out Licensing

OPPORTUNITY 1:
We are currently seeking to license for the rest of the world or in selected regions.

INVESTMENT & LICENSING OPPORTUNITY 2:
Investment
ACESION PHARMA APS

Acesion Pharma ApS is a Danish biotech company founded in 2011 and based in Copenhagen. Acesion Pharma develops a portfolio of anti-arrhythmic small molecules for the treatment (cardioversion) and prevention of Atrial Fibrillation based on a unique target (SK-channels). This large market has so far been poorly penetrated by pharmaceutical therapies due to their non-selectivity in targeting the atria causing significant and dangerous cardiac side-effects (including ventricular arrhythmias). In large animal studies, our compounds have consistently shown a selective action on the atria and therefore a better efficacy and cardiac safety profile. In addition to a maintenance therapy, we are developing a separate NCE for both iv and oral treatment of cardioversion. The oral formulation may allow a large number of patients to treat their acute episodes at home instead of the ER or hospitals, where electric cardioversion under general anaesthesia is often applied. Currently no AF drug is registered for use by patients.

We have recently obtained funding (total commitment EUR 9.1 M) by Novo Seeds and the Wellcome Trust, with which we shall take our first product to clinic early 2018 with Proof-of-Clinical Concept in 2020. We are raising an additional EUR 10 M from 1-2 new investors this year as a second close of Series A to develop our portfolio further and to broaden the investor base.

Our team consists of experienced managers with a track record in discovery, chemistry, biology, cardiology, clinical development, regulatory, formulation development, manufacturing, business development and financial management.

MANAGEMENT TEAM
Frans Wuite CEO
Jakob Dynnes Hansen CFO
Ulrik Sørensen COO
Morten Grunnet CSO
Nilis Edvardsson CMO
Christina Sylvest SVP Cardioversion
Breian Knudsen VP CMC

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Ole Maaløes Vej 3
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contact@acesionpharma.com

COMPANY TYPE
Private

SECTOR
Pharmaceuticals/Licensing

YEAR FOUNDED
2011
ACTICOR BIOTECH SAS

Acticor Biotech is a clinical stage bio-pharmaceutical company, spin-off of Inserm founded in 2013, dedicated to developing an innovative treatment for acute ischemic stroke, i.e. a Fab directed against platelet glycoprotein GPVI.

Evidence of antithrombotic efficacy of ACT017 and safety of inhibition of GPVI have been established both ex vivo and in vivo. The target is involved in the growth of the thrombus, but not in physiological haemostasis. This limits the bleeding risk associated with its inhibition.

Clinical phase I is scheduled for October 2017.

MANAGEMENT TEAM

Dr Gilles Avenard, CEO
Olivier Favre-Bulle, COO
Yannick Plétan, CMO
Eric Cohen, Financial Advisor

FINANCIAL SUMMARY

Acticor has received 8M€ in equity, grants and fees from partnering activities.
ADDEX THERAPEUTICS LTD.

Adex Therapeutics is pioneering discovery and development of an emerging class of oral small molecule drugs, called allosteric modulators, which can be exquisitely selective for their intended target and confer significant therapeutic advantages over conventional “orthosteric” small molecule or biological drugs. The Company uses its proprietary discovery platform to address receptors and other proteins that have been undruggable for conventional drug discovery methods, including G-Protein Coupled Receptors (GPCRs), receptor tyrosine kinases (RTKs) and cytokine receptors, such as the TNF receptor superfamily. Many such targets have been widely recognized as attractive for modulation of important diseases with unmet medical needs, but have remained inaccessible to small molecule drug discovery.

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+41 22 884 1555

COMPANY TYPE
Public

TICKER
[SWX: ADXN]
ADRENOMED AG

Adrenomed AG is a privately-financed biopharmaceutical company with a clear mission: to improve vascular integrity in order to improve survival. Lead candidate Adrecizumab has entered Phase 2. Adrenomed was established in 2009 by Dr. Bernd Wegener and Dr. Andreas Bergmann, co-founders & former executive managers of BRAHMS AG. They changed the standard of care in sepsis by developing Procalcitonin (B.R.A.H.M.S. PCTTM), the diagnostic gold standard sepsis biomarker.

MANAGEMENT TEAM

Andreas Bergmann, PhD, CSO
Bernd Wegener, PhD, CEO
Frauke Hein, PhD , CBO

PIPELINE PRODUCT 1:
Adrecizumab - Phase 2

PRODUCT 1: DESCRIPTION

Clinical lead product is the first-in-class drug candidate Adrecizumab, a humanized monoclonal antibody targeting Adrenomedullin, an essential hormone that controls endothelial barrier function and prevents vascular leakage, a pathology that serves a variety of medical conditions.

We demonstrated that Adrecizumab effectively counteracts loss of vascular integrity and edema formation, a hallmark of a variety of severe acute indications with high unmet need and the final common path of all infections. The groundbreaking Mode of Action combines high efficacy in a variety of preclinical models mimicking standard of care treatment on ICU with excellent safety and tolerability in clinical Phase 1a/1b. Adrecizumab has gained approval for its first Phase II study in patients with early septic shock, which are stratified by measuring the biologically active target. A second Phase II study in acute congestive heart failure is planned.

INVESTMENT AND LICENSING OPPORTUNITY 1:
Adrecizumab

OPPORTUNITY 1:
Adrecizumab and related antibodies are effectively protected by a variety of granted patents (US, EU) in any indications and ready for partnering with the pharmaceutical industry after Phase 2 PoC.
AFFIMED N.V.

Affimed (Nasdaq: AFMD) engineers targeted immunotherapies, seeking to cure patients by harnessing the power of innate and adaptive immunity (NK and T cells). We are developing single and combination therapies to treat cancers and other life-threatening diseases.

MANAGEMENT TEAM

- Dr. Adi Hoess, CEO
- Dr. Florian Fischer, CFO
- Dr. Anne Kerber, CMO (interim)
- Dr. Martin Treder, CSO
- Dr. Wolfgang Fischer, COO
AFFIRIS AG

AFFIRIS is an active immunotherapy company. On the basis of its proprietary patented AFFITOME®-technology, AFFIRIS develops preventative and therapeutic peptide vaccines against chronic diseases. Its clinical pipeline consists of four vaccine candidates against Parkinson’s, MSA and Atherosclerosis prevention. Further vaccine candidates against diabetes, allergies as well as Huntington’s disease are in preclinical development.

The basis for all AFFIRIS projects is the proprietary AFFITOME® technology. Peptides derived with the help of the AFFITOME® technology are short synthetic peptides (“AFFITOPEs®”) that comprise not the target molecule itself or fragments thereof, but peptides with altered amino-acid sequences (“molecular mimicry”). AFFITOPEs® function as B-cell epitopes. The T-cell help required is provided by a carrier protein covalently linked to the peptides. The aim of an AFFITOPE vaccination is to induce antibody responses which will bind to each target with the relevant appropriate specificity. The AFFITOME® technology provides several advantages as compared to competitor’s approaches.

Primary therapeutic area(s):
• Hypercholesterolemia and Cardiovascular disease
• Diseases of the nervous system

MANAGEMENT TEAM
Oliver Siegel, CEO
Dr. Günther Staffler, CTO
AIMM THERAPEUTICS BV

AIMM therapeutics B.V. is an antibody discovery and development company. Using its patented platform, AIMM immortalizes the B cell repertoire from elite cancer survivors after successful immune therapy. By employing a target agnostic approach, AIMM also discovers novel targets, often defined by post translational modifications by the tumor cells.

MANAGEMENT TEAM
CEO Jan E. de Vries, PhD
COO Willem van Oort, PhD
CSO Hergen Spits, PhD
VP Business Development John Womelsdorf, PhD, MBA

PIPEDLINE GRAPHIC:

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</table>

Antibodies in early discovery stage
- AT1613: Yet to be determined
- AT1219: Yet to be determined
- AT16201: Multiple tumors, PD-1

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COMPANY TYPE
Private

YEAR FOUNDED
2014

www.sachsforum.com
PIPELINE PRODUCT 1:
AT1413 (late preclinical)

PRODUCT 1:
AT1413 is a human antibody selected from a long term survivor of AML who received immune therapy. The target is a post translational modified CD43. The antibody does not bind to normally expressed CD43. This modified target is found on All AML, MDS and most melanoma cells. AIMM has generated significant data including multiple in vivo studies, wild type, Fc(nul), Fc enhanced, and T cell engaging bispecific formats.

PIPELINE PRODUCT 2:
AT1412 (late preclinical)

PRODUCT 2:
AT1412 is a human antibody selected from a long term survivor (10+ years) of Melanoma who received immune therapy after presenting with stage 4 melanoma. The antibody recognizes a post translational modified CD9. This cancer modified target is found on melanoma, breast-, colon-, pancreatic- lung-, and other solid tumors. AIMM has generated significant data using the wild type and high affinity variants in a series of in vivo models.

PIPELINE PRODUCT 3:
Other mAbs (early preclinical)

PRODUCT 3:
AIMM has selected a series of antibodies from elite cancer survivors post immune therapy. These programs have completed the target identification phase and have undergone significant characterization. The targets of these programs are found broadly on solid tumors, and have a very high degree of tumor specificity.
ALLECRA THERAPEUTICS GMBH

Allecra is a biopharmaceutical company established in 2013 focussed on the development of novel treatments to combat multi drug-resistant bacterial infections. Allecra’s mission is to contribute towards the global effort to combat antibiotic resistance by developing new treatments which overcome emerging resistance mechanisms thereby saving lives of patients whose infections may otherwise may be inadequately treated.
AMRYT PHARMA

Amryt Pharma plc is a commercial-stage specialty pharmaceutical company focused on acquiring, developing and commercializing innovative new treatments to help improve the lives of patients living with rare and orphan diseases.

Founded in August 2015 by Dr Joe Wiley (former Head of Europe for Sofinnova Ventures), Amryt has subsequently made 2 corporate acquisitions (acquiring Birken AG and SomPharmaceuticals SA), licensed EU/MENA rights to a commercial-stage orphan asset (Lojuxta/lomitapide for the treatment of Homozygous Familial Hypercholesterolemia) and advanced the lead development asset (AP-101 for the treatment of Epidermolysis Bullosa) into Phase 3. The Company is traded on the London AIM market following the reverse take-over of a public shell company. The Company remains highly transactional and continues to actively seek to identify assets/asset families which present a good strategic fit.

MANAGEMENT TEAM

Chief Executive Officer: Joe Wiley  
Chief Financial Officer: Rory Nealon  
Chief Medical Officer: Mark Sumeray  
Chief Commercial Officer: David Allmond  
VP, Strategic Alliances and Licensing: Kieran Rooney  
Head of Medical Affairs: Helen Phillips

FINANCIAL SUMMARY

Amryt Pharma plc is publicly traded on both the AIM market in London and in Dublin.

PIPELINE PRODUCT 1:

Lojuxta (lomitapide) - marketed

PRODUCT 1:

In December 2016 Amryt acquired the EU and MENA rights to Lojuxta (lomitapide) from Aegerion Pharmaceuticals for the treatment of Homozygous Familial Hypercholesterolemia

PIPELINE PRODUCT 2:

AP-101 - Phase 3

PRODUCT 2:

AP-101 is a topical product currently in Phase 3 for the treatment of Epidermolysis Bullosa

PIPELINE PRODUCT 3:

AP-102 - preclinical

Product 3: Description  
AP-102 is a novel somatostatin analogue in pre-clinical development for the treatment of Resistant Acromegaly and Cushing’s Disease
ANAGENESIS BIOTECHNOLOGIES

Anagenesis is a preclinical-stage stem cell-based company focused on developing novel treatments for genetic and age-related muscle degenerative diseases with unmet medical needs.

MANAGEMENT TEAM
Jean-Yves Bonnefoy, President & CEO
Melissa Guyot, Project Manager
Yvette Tah, Admin & finance Assistant

FINANCIAL SUMMARY
Looking to raise 10 M€ in equity.
Pipeline Product 1:
Small molecule for DMD - Discovery

PRODUCT 1:
Anagenesis has developed a high-throughput screening assay aimed at identifying molecules promoting muscle differentiation in DMD patients.

PIPELINE PRODUCT 2:
Cell therapy or HTS based on brown adipose tissue differentiation - Discovery

PRODUCT 2:
Anagenesis has set up a differentiation protocol allowing to produce brown adipose tissue cells from pluripotent stem cells. This technology can be used as a source of cells for cell therapy and/or to develop a high throughput screening assay to target obesity, diabetes and associated metabolic disorders.

INVESTMENT AND LICENSING OPPORTUNITY 1:
Investment opportunity

OPPORTUNITY 1:
Anagenesis is looking to raise 10 M€ in equity to fund its Hit to Lead and Lead optimization stages of its DMD program and to advance its brown fat development program.
ANEUROTECH

In the Absence of Predictive Animal Models of Central Nervous System Disorders, the challenge in CNS Drug Development is Building a De-risked (Phase II) Pipeline.

As the FDA states that “a surrogate endpoint may support accelerated approval if the marker is “reasonably likely” to predict a clinical benefit”, AneuroTech (ANT)’ Solution is to deliver with Proprietary CNS Markers DERISKING SURROGATE ENDPOINTS.

Thereby, ANT’ KEY OBJECTIVES are a reduction with at least 50% of both the required amount of included patients per trial and the trial failure risk leading to a 33% higher rNPV of the research asset in each phase of its development.

As a Key Example, AneuroTech developed the concept of the BUNTINX Dedicated Driving System in Treatment Resistant Depression © TM.

Clinical research in this high unmet medical need area is confronted with a fundamental paradox for which currently any solution has been found.

Non Responders on initial treatment with an antidepressant still show on placebo in controlled trials up to 40% response (±50% mean change on clinical rating) due to the ‘synergistic’ combination of subjective reporting of efficacy and increasing ‘emotional interactions’ with patients (‘This is great’)

Our solution is a Direct Objective Reporting of Efficacy by ANT’ High Tech Clinical Marker: BUNTINX Dedicated Driving System in Treatment Resistant Depression © TM.

Based on proprietary owned and validated algorithmic dedicated driving simulator scenario’s, this marker is specifically designed to detect OBJECTIVELY change on two cardinal symptoms of Treatment Resistant Depression:

• Anhedonia (loss of mood reactivity to pleasant stimuli)
• Cognitive Dis-functioning (difficulty to read or follow a conversation)

As a result we expect to be able to diminish in a trial the Placebo Response with 10% i.e. 30 vs. 40%.

Taking in to account an equal response Rate on Active Treatment (60%), this would reduce the amount of patients needed to be included to reach out significance at p < 01 level with 50% (100 vs. 200) and the failure risk with 50% (20 vs 40%).

With expected peak sales of 2 B USD and required proceeds to bring the asset up till End of Phase II in the amount of 53 M USD, this would enhance the risk Adjusted Net Present Value of the asset with 33%.

With JANSSEN, the current Global Leader in CNS, Dr. Erik Buntinx, ANT’ owner, was able to sign a non-exclusive STRATEGIC PARTNERSHIP focusing on the field of Treatment Resistant Depression and with validated Proof of Cocept study design. Also an Initial Validation Program was fully designed and submitted for granting.

The Objectives of ANT’ 2018-2020 Business Plan are:

• Further Development & Validation of ANT’s Markers (Milestone 1)
• Proof of Concept Study in Treatment Resistant Major Depressive Disorder (Milestone 2)
• Phase IIA Study with ANT’ Marker on a New Molecular Entity in-licensed from Big Pharma Partner (Milestone 3)

The Proceeds required for these milestones in a Series A investment round will add up to 5 M USD i.e.

MS1: 0.5 M USD (tranche 1)
MS2: 1.5 M USD (tranche 2)
MS3: 3.0 M USD (tranche 3)
**COMPANY TYPE**
Private

**SECTOR**
Biotechnology

**YEAR FOUNDED**
2017

**MANAGEMENT TEAM**
Dr. Erik Buntinx, CEO
Prof. Dr. Geert Wets, Scientific Partner
Prof. Dr. Tom Brijs, Scientific Partner
Veerle Ross, PhD, Head R&D
Linde Buntinx, PhD, COO
ANIMA BIOTECH LTD.

With breakthrough science and a strong team with unique expertise, Anima is pioneering Translation Control Therapeutics, a new class of drugs that selectively control protein translation. Our novel technology platform enables for the first time the visualization and control of protein synthesis by ribosomes. We discover small molecules that selectively inhibit or increase the translation of target proteins, providing a new strategy against hard targets.

Platform Technology: PSM (Protein Synthesis Monitoring) is the first technology to target the specific regulatory mechanisms around mRNA translation and discover new drugs that selectively control the synthesis of proteins. PSM was originally developed over 7 years in close collaboration with the ribosome biochemistry lab at Penn university. We achieved strong technology validation with 5 granted patents, 2 pending patents, 17 scientific collaborations and 13 peer reviewed publications. Our platform reached a strong proof of concept with validated hits now undergoing optimization.

Pipeline: we have pre-clinical programs in Fibrosis (inhibiting the synthesis of Collagen type I), Viral infections (RSV – interfering with viral protein synthesis), Cancer (C-Myc translation inhibitors), Neuromuscular rare diseases (Huntington – controlling translation of toxic proteins)

Funding: $12m A round and $10m in NIH research grants.

MANAGEMENT TEAM
Yochi Slonim, M.sc, Co-Founder & CEO
Zeev Smilansky, PhD., aCo-Founder & CSO
Iris Alroy, PhD., VP R&D
Yossi Oulu, M.sc, VP Digital Technologies
Dr. David Sheppard, Head of Chemistry
Barry Cooperman, PhD., Advisory board member
Michel Goldberg, PhD., Advisory board member
Ada Yonath, PhD., Advisory board member
Pascal Brandys, PhD., Advisory board member

FINANCIAL SUMMARY
$12M A round
$10M NIH grants
APOGENIX AG

The Apogenix team has developed a promising portfolio of innovative immuno-oncology therapeutics for the treatment of cancer and other malignant diseases. These protein therapeutics target critical pathways involved in the proliferation, migration, and apoptosis of diseased cells and have the potential to transform the treatment of oncological and malignant hematological diseases.

Asunercept, Apogenix’ most advanced asset, recently was awarded PRIME status by EMA based on successful PII clinical trial in glioblastoma.

The proprietary technology platform provides novel hexavalent TNF superfamily receptor agonists (HERA). This single-chain TNFSF (tumor necrosis factor superfamily) technology is superior to other biologics targeting TNFSF pathways, such as agonistic antibodies. HERA-ligands for CD40, GITR and CD27 are in preclinical development. Additional HERA-ligands targeting HVEM, OX40, 4-1BB and TRAIL are in the pipeline.

MANAGEMENT TEAM
Dr. Thomas Hoeger, CEO
Dr. Harald Fricke, CMO
Peter Willinger, CFO

PIPELINE GRAPHIC

PIPELINE PRODUCT 1:
Asunercept (APG101)

PRODUCT 1:
Asunercept (APG101), a CD95 ligand inhibitor, is currently in clinical development for the treatment of glioblastoma and myelodysplastic syndromes. Preclinical studies in a variety of tumor indications highlight the potential of asunercept in other solid tumors and malignant hematological diseases.

Recently, asunercept was awarded PRIME status by EMA based on successful PII clinical trial in glioblastoma.
PIPELINE PRODUCT 2:
HERA-ligands (CD40L, CD27L, GITRL)

PRODUCT 2:
Apogenix has also developed the proprietary HERA technology platform for the construction of novel hexavalent TNFSF receptor agonists for the treatment of cancer. Preclinical experiments have shown that these agonists effectively stimulate the immune system and display potent anti-tumor efficacy in different model systems, thus making them promising candidates for the treatment of solid tumors.

The excellent antitumor efficacy of Apogenix’ TRAIL receptor agonists has been demonstrated in a large number of preclinical studies. Apogenix has entered into a licensing agreement with AbbVie in 2014. In March 2017, AbbVie initiated a clinical phase I study with ABBV-621 in 92 patients suffering from solid tumors, non-Hodgkins’ lymphoma (NHL) or acute myeloid leukemia (AML).

Currently, Apogenix utilizes its HERA platform primarily on the preclinical development of CD40, GITR and CD27 agonists. Additional HERA fusion proteins targeting HVEM, OX40, 4-1BB and TRAIL are in the pipeline.
APTOSE BIOSCIENCES, INC.

Aptose Biosciences is a clinical-stage biotechnology company committed to developing personalized therapies addressing unmet medical needs in oncology. Aptose is advancing new therapeutics focused on novel cellular targets on the leading edge of cancer. The Company’s small molecule cancer therapeutics pipeline includes products designed to provide single agent efficacy and to enhance the efficacy of other anti-cancer therapies and regimens without overlapping toxicities. For further information, please visit www.aptose.com.

MANAGEMENT TEAM
Dr. William G. Rice - Chairman, President & CEO
Gregory Chow - SVP, Chief Financial Officer

FINANCIAL SUMMARY
Pre Revenue
June 30, 2017 Cash Balance: $10.9MM US; $14.2MM CANADIAN
No Debt, No Preferred Stock, No Warrants Outstanding.

PIPEDLINE GRAPHIC

APTOSE PROGRAM PIPELINE

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PIPELINE PRODUCT 1:
CG’806 - Pre-Clinical

PRODUCT 1:
CG’806 is an oral, first-in-class pan-FLT3/pan-BTK multi-kinase inhibitor. This small molecule demonstrates potent inhibition of wild type and mutant forms of FLT3 (including internal tandem duplication, or ITD, and mutations of the receptor tyrosine kinase domain and gatekeeper region), eliminates AML tumors in the absence of toxicity in murine xenograft models, and represents a potential best-in-class therapeutic for patients with FLT3-driven AML. Likewise, CG’806 demonstrates potent, non-covalent inhibition of the wild type and Cys481Ser mutant of the BTK enzyme, as well as other oncogenic kinases operative in B cell malignancies, suggesting CG’806 may be developed for various B cell malignancy patients (including CLL, MCL, DLBCL and others) that are resistant/refractory/intolerant to covalent BTK inhibitors.

PIPELINE PRODUCT 2:
APTO-253

PRODUCT 2:
APTO-253 is a novel small molecule that inhibits expression of the c-Myc oncogene, leading to cell cycle arrest and programmed cell death (apoptosis) in human-derived solid tumor and hematologic cancer cells. Likewise, in nonclinical pharmacology studies APTO-253 demonstrates in vivo anti-tumor activity against xenograft models of solid tumors and hematologic cancers, with acute myeloid leukemia (AML) cells exhibiting a particular sensitivity to APTO-253. A Phase 1 study with APTO-253 was completed and demonstrated modest clinical activity in patients with advanced solid tumors, and APTO-253 is currently under evaluation in a Phase 1b trial in patients with acute leukemias (including AML) and high-risk MDS. The original formulation of APTO-253 led to filter-clogging in the Phase 1b trial, and since that time Aptose has developed an improved formulation speculated to avoid such events moving forward. Further, manufacturing delays of a clinical supply with the new drug product formulation led to delays in the Phase 1b clinical trial, and Aptose is now performing studies to determine the root cause and corrective action of the manufacturing delay. It is likely that these issues will be resolved during the second half of 2017 such that the clinical supply of APTO-253 can be manufactured with confidence and the program can be positioned for a return to the clinical trial and/or partnering.

INVESTMENT AND LICENSING OPPORTUNITY 1:
APTO-253

INVESTMENT & LICENSING OPPORTUNITY 2:
CG’806
ARCH THERAPEUTICS, INC.

Arch Therapeutics, Inc. is a biotechnology company developing a novel approach to stop bleeding (hemostasis), control leaking (sealant) and manage wounds during surgery, trauma and interventional care. Arch is developing products based on an innovative self-assembling barrier technology platform with the goal of making care faster and safer for patients. Arch’s development stage product candidates include the AC5™ Topical Gel and the AC5™ Surgical Hemostatic Device.

MANAGEMENT TEAM
Terrence W. Norchi, MD - President and Chief Executive Officer
Richard Davis - Chief Financial Officer
ARMAGEN, INC.

ArmaGen is a privately held, clinical stage biotechnology company focused on developing revolutionary therapies for severe neurological disorders. The company is advancing innovative therapies for the treatment of currently unaddressed neurological complications of lysosomal storage disorders (LSDs), as well as neurodegenerative diseases such as Alzheimer’s and Parkinson’s.

Because most medications are unable to penetrate the blood-brain barrier (BBB), there is a clear unmet medical need to treat neurological complications of many diseases, including LSDs and neurodegenerative diseases. ArmaGen’s pipeline is based on decades of scientific leadership in engineering therapies to non-invasively penetrate the BBB, resulting in a unique and dominant intellectual property portfolio.
ATRIVA THERAPEUTICS GMBH

ATRIVA focuses on repurposing so-called MEK-inhibitors as antivirals, originally used in oncology, which have undergone clinical investigations. ATRIVA scientists are leading experts for viral respiratory diseases. They found that virus replication is dependent on a specific cellular pathway, which can be effectively blocked by MEK-inhibitors. Atriva is a spin-out of the universities of Tübingen and Gießen, Germany and has offices at both locations.

Atriva’s lead ATR-002 is in late preclinical development for the treatment of influenza in high-risk patients. Phase 1 - First volunteer in is scheduled for Q2 2018. Phase 2a clinical Proof-of Concept in influenza is scheduled for Q3 2019, using a challenge approach. Pipeline projects include therapies against hantavirus RSV and coronaviruses.

The company operates with a seed financing of € 3 Mn, sufficient to advance the lead compound to first volunteer in. The company is seeking a venture round of € 8 Mn to finance the development to clinical proof of concept in Q3 2019.

MANAGEMENT TEAM
Rainer Lichtenberger, Ph.D., MBA, CEO
Prof. Oliver Planz, Ph.D., CSO
Sebastian Canisius, MD, Ph.D., CMO
Karlheinz Nocker, Ph.D., Head Project Management
Frans van Dalen, Pharm. D., executive advisor CMC
Henrik Lueßen, Ph.d., CBO
Emilie Hofstetter, Chief Strategy Officer
Prof. Stephan Ludwig, Ph.D., chairman of the board

FINANCIAL SUMMARY
2015 founded
2016 Founders round € 200k
2016/2017 Seed Round € 3 Mn private investors

PIPELINE PRODUCT 1:
ATR-002 Influenza

PIPELINE PRODUCT 2:
ATR-004 hantavirus

PIPELINE PRODUCT 3:
ATR-005 bacterial co-infections

INVESTMENT AND LICENSING OPPORTUNITY 1:
ATR-002 Influenza

INVESTMENT & LICENSING OPPORTUNITY 2:
ATR-004 Hantavirus

INVESTMENT & LICENSING OPPORTUNITY 3:
ATR-005 bacterial co-infections
Aurealis Pharma is a Swiss-Finnish biotechnology company developing a broadly applicable technology enabling “three-in-one combination biologics” in one single product. Our technology is based on the use of genetically modified food grade lactic acid bacteria, which are injected into the diseased tissue and acting locally as millions of bioreactors producing the selected therapeutic proteins. This technology enables production and secretion of multiple human therapeutic proteins in target tissue, thus, facilitating protein/antibody combination therapy in a single product.

We have two pre-clinical programs: AUP-16 lead product for chronic inflammatory wounds and AUP-5550 series of 7 lead candidates for oncology. AUP-16 has passed EU regulatory meeting and is in GLP safety and toxicity studies. Clinical trial application will be filed Q2/2018 and first-in-man trial planned to start Q3/2018 in chronic wound patients. AUP-5550 cancer lead in discovery phase entering in vitro and in vivo efficacy stage.

We are looking for life-science venture capitalists, family offices and high net worth individual investors to participate in a syndicate funding with existing committed investors. We aim for partnering with pharma and/or technology/trade sale/IPO.

**MANAGEMENT TEAM**
Mr. Juha Yrjänheikki, PhD, CEO
Mr. Thomas Wirth, Msc (Pharm), PhD, CSO
Mr. Dirk Weber, MD, PhD, CMO

**FINANCIAL SUMMARY**
Money raised thus far is 14.6MCHF (13.3MEUR) of which 50% has stemmed from non-dilutive governmental sources in Finland with no preferential exit restrictions. Currently, we are seeking for 8.0MCHF (7.2MEUR) in 2018 from private investors and 3.3MCHF (3MEUR) as non-dilutive governmental funding from Finland. Additional private equity of 6.0MCHF (5.4MEUR) is planned for 2019. The funding is used to advance AUP-16 to clinical trial application (CTA) by Q2/2018, to phase I patient study in Q3/2018 and to phase II patient study in 2019. Further, the funding is used to develop the lead anti-cancer product AUP-5550 to CTA filing in Q1/2019 and phase I trial in Q2/2019.
AYOXXA BIOSYSTEMS GMBH

AYOXXA Biosystems GmbH is an international life science tools company based in Cologne (Germany) with offices in Boston, MA (USA) and Singapore. AYOXXA enables its customers and partners to utilize its reliable and optimized platform technology to fuel breakthroughs in all areas of life science research and to enhance success in translational science.

With LUNARIS™, its proprietary innovative beads-on-a-chip multiplexing platform for advanced protein analysis, the Company is paving the way for translating knowledge generated in a laboratory environment through clinical studies in support of basic biology and across drug development. With its advantages in terms of quality, flexibility, robustness and efficiency, LUNARIS™ enables fully scalable quantitative validation of biomarkers in minute amounts of biological samples. AYOXXA is commercializing a growing portfolio of standardized ready-to-use biomarker analysis assays, with a focus on the biology of inflammation and immune response.

MANAGEMENT TEAM

Rodney Turner, CEO
Wolfgang Kintzel, COO
Dr. Markus Zumbansen, CTO
BIOCRATES LIFE SCIENCES AG

Biocrates provides only kits for fast track to metabolic biomarker signatures. Targeted Metabolomics kits build the cornerstone of Biocrates’ portfolio. These allow for multiplexing metabolomics analyses in customers laboratory and are the only standard in quantitative metabolomic analysis.

Biocrates’ targeted metabolomics kits have proven excellent reproducibility in international ring trials.

In addition to Biocrates’ range of kit products, Biocrates operates an analytical services laboratory, which can provide quantitative analysis of more than 800 metabolites. More than 800 publications prove the high acceptance of Biocrates technology.

Biocrates has filed patents on the early diagnosis of various cancers. In the running M&A process Biocrates is merging with a metabolomics company focused on biomarker to diagnostics development.

MANAGEMENT TEAM
CEO: Wulf Fischer-Knuppertz, PhD

FINANCIAL SUMMARY
Biocrates is currently in an M&A process and is planning for an IPO in < 2 yrs. Searching investors to finance diagnostics products development, international growth and IPO.

PIPELINE PRODUCT 1:
Kits for early diagnosis of cancer

PRODUCT 1:
only kits (4) RUO for metabolomic analysis. Multiplexing up to 400 metabolites in one run with standardized quantitative results.
Kits are used in preclinical and clinical applications as well as in drug development process.
BIOGNOSYS AG

Decoding the proteome - understanding mode of action
Proteins are at the heart of most biological functions. Until recently direct analysis of proteins required tedious development of antibody reagents that can only quantify one or few proteins at the time.

Next-generation proteomics provides the ability to characterize and quantify thousands of proteins in parallel with high precision and without the need for reagents. It allows researchers to move from indirect methods such as profiling of gene expression to direct quantification of protein expression.

Biognosys is the leader in next-generation proteomics and provides services and products, which enable researchers to analyze protein expression, modifications, and compound binding for biomarker discovery, mode of action studies, and drug target deconvolution.

The technology is based on mass spectrometry based proteomics technology, which provides simultaneous quantification for thousands of proteins from a single sample.

Our Mission: Providing superior proteomics solutions to researchers
We make next-generation proteomics widely available with our contract research services and with our portfolio of innovative reagent and software products. Biognosys was founded in 2008 and is a privately held company in Zurich, Switzerland. Originally an ETH Zurich spin-off from the lab of Prof. Ruedi Aebersold, Biognosys is a pioneer in the field of proteomics and caters to the Pharma, Biotech, Diagnostics and Agricultural industries.

MANAGEMENT TEAM
Oliver Rinner, PhD, CEO
Lukas Reiter, PhD, CTO
Claudia Escher, PhD, Head of scientific operations
Stephan van Sint Fiet, PhD, CCO

FINANCIAL SUMMARY
Private and corporate investors, including ZKB, Syngenta Venture Partners, PMEP
BIOLINGUS AG

BioLingus is a Swiss biotech company spearheading the development of oral (sub-lingual) and mucosal delivery of peptides and proteins for chronic diseases and immune-therapies. It is a cutting-edge and mature solution for oral formulations, not only for peptides, but also small molecules, novel protein scaffolds, nucleotides, domain antibodies, vaccines, immunotherapies etc.

While we can selectively target the lymphatic system, our technology allows for increasing the efficacy of immuno-active drugs, as compared to injection.
BIOMX

Since 2015, BiomX has been discovering and developing innovative microbiome-based therapeutics to prevent and treat cancer, IBD, and skin disorders that stem from microbiome dysbiosis. The Company’s microbiome modulation platform uses cutting-edge science, research, and licensed technology created by its founders, Professor Rotem Sorek, Ph.D., and Prof. Eran Elinav, M.D./Ph.D., both of The Weizmann Institute of Science; and Professor Timothy K. Lu, M.D./Ph.D., of The Massachusetts Institute of Technology.

MANAGEMENT TEAM

Jonatan Solomon, CEO
Naomi Zak, COO
Assaf Oron, CBO
Sigal Fattal, CFO

FINANCIAL SUMMARY

On May 2017 BiomX successfully secured $24 million in a Series A financing. The round was led by OrbiMed, Johnson & Johnson Innovation - JJDC, Inc. and Takeda Ventures, Inc. with participation from Seventure Partners, MiraeAsset, SBI Japan-Israel Innovation Fund and other European investors. Proceeds from the round will be used to advance the Company’s novel therapeutic pipeline towards clinical stages and to continue enhancing its proprietary microbiome modulation platform technologies. BiomX, previously named MBcure, was founded in the FuturRx Ltd. incubator, with the support of the Israel Innovation Authority.

PIPELINE PRODUCT 1:

Acne, Preclinical development, BX001

PIPELINE PRODUCT 1:

BX001 is a phage cocktail comprised of a natural phage capable of eradicating P. acnes, which is a main cause of acne. Acne is the most common skin condition in the United States, affecting up to 50 million people of all ages. For most people, acne diminishes over time and tends to disappear or decrease by age 25. However, some individuals continue to suffer from acne well into their 30s, 40s and later. The market for acne therapies in the US and 5 largest EU countries is expected to reach over $2.8 billion in 2018.

PIPELINE PRODUCT 2:

IBD, PreClinical Development, BX002

PIPELINE PRODUCT 2:

BX002 is a naturally occurring phage cocktail aimed at eradicating several proprietary bacteria targets associated with the onset of IBD. The associated IBD bacteria are resistant to antibiotics and necessitate revision of current approaches. BX002 offers a novel means to eradicate these bacteria and provides a unique therapeutic approach to the disease.

The proprietary bacterial targets, which BX002 has been designed to eradicate, have been exclusively provided to BiomX for phage eradication and have been shown to directly induce inflammation and disease (colitis) in in-vivo models.
PIPELINE PRODUCT 3:
Immuno-Oncology, Target Discovery

PIPELINE PRODUCT 1:
Since the approval of the first checkpoint inhibitor therapy for cancer treatment in 2011, such approaches have revolutionized treatment for several malignancies. However, while these new drugs offer cancer patients more hope than ever before, response to therapy is highly variable between individuals.

Recently, researchers discovered that the composition of the gut microbiome is an important factor determining responsiveness to checkpoint inhibitor drugs. These publications implied that the gut microbiome impacts pathways in the immune system and affect drug responsiveness. However, the mode of action of the microbiome and the specific driving bacteria involved in drug response modulation are largely unknown.

Our target discovery program in immuno-oncology is aimed at developing microbiome-based products to be co-administered with checkpoint inhibitor drugs to improve response rates and/or efficacy. We focus on identifying key bacteria (and genes) that when added to or eradicated from the microbiome would improve the outcome of checkpoint inhibitor drugs.

Most approaches to identify target bacteria in the gut microbiome mainly focus on abundance, using 16S or shotgun metagenomics to identify bacteria whose presence or abundance is correlated with drug response. Our immune-oncology project is unique in the sense that it utilizes our proprietary target discovery platform measuring the direct dynamic response of the gut microbiome to the drug administration, in this case checkpoint inhibitors, in addition to measuring bacterial abundance. This approach measures which genes are activated in the microbiome in response to the drug (at the level of RNA expression), thus identifying key driver bacteria and key driver genes reacting to administration of a given trigger (in this case checkpoint inhibitor drugs).
BIONANOSIM LTD.

BioNanoSim Ltd., (BNS) is an upscale company manufacturing nano-based delivery systems which are uniquely challenging for pharmaceutical development especially the production of polymeric biodegradable nanoparticles (NPs). Such NPs, once drug-loaded, integrated into an appropriate medium, and administered can potentially find their target and release their load at a regulated rate, ensuring prolonged and precise treatment. Our efforts will focus on translating our academic knowledge into promising good manufacturing practice clinical-stage products for improving the performance of potent drugs, drug targeting and identifying new indications for existing drugs exploiting the benefits of nanotechnology.
CAELUS HEALTH

Caelus Health is an Amsterdam-based biotech company developing an entirely new class of Microbiome Therapeutics for the reduction of insulin resistance and prevention of Type 2 Diabetes (T2DM) in people with metabolic syndrome. The company is dedicated to the commercialisation of functional food and probiotic products for the prevention and early treatment of cardio metabolic diseases – based on the strong correlation between the intestinal microbiome and health. Caelus Health builds on the experience of leading scientists in this field and is one of the very few companies that can effectively capture the value of Microbiome Therapeutics through their solid preclinical and early-stage clinical development approaches.

MANAGEMENT TEAM
Luc Sterkman, CEO
Willem M de Vos, CSO

PIPELINE PRODUCT 1:
CP-101 E. hallii

PRODUCT 1:
Prevention of early treatment of T2DM

PIPELINE PRODUCT 2:
CP-304 Intestinimonas

PRODUCT 2:
Prevention of T2DM
Break down of AGEs
CANTARGIA AB

Cantargia is developing antibodies against the IL1RAP target molecule, primarily for cancer treatment and autoimmunity/inflammation. Preclinical data indicate that the lead antibody, CAN04, has the potential to be used for treatment of several forms of cancer. The antibody has an immuno-oncology mode of action, stimulating the immune system to eradicate tumor cells as well as potently blocking IL1RAP function. Cantargia will be focusing the initial development activities on non-small cell lung cancer (NSCLC) and pancreatic cancer. A clinical phase I/IIa study in these cancers has been initiated in Benelux and Scandinavia. In parallel, a phase IIa trial in leukemia will start on the back of phase I safety data from the ongoing trial. The goal is to develop a new treatment for future cancer therapies.

A second program, CANxx, has started. In collaboration with Panorama Research Inc (Sunnyvale, CA), a novel IL1RAP reactive antibody blocking inflammatory cytokines such as IL-1, IL-33 and IL-36 will be developed for treatment of autoimmune/inflammation. The goal is to select a clinical candidate 2019.

MANAGEMENT TEAM
Dr Göran Forsberg, CEO
Dr Liselotte Larsson, VP Operations
Dr Lars Thorsson, VP Clinical Development
Dr David Liberg, VP Cancer Research

FINANCIAL SUMMARY
IPO 2015 (44 MSEK plus warrants of 67 MSEK)
Financing 2017 72 MSEK

PIPELINE GRAPHIC

PIPELINE PRODUCT 1:
CAN04

PRODUCT 1:
CAN04 phase I clinical development
Fully humanized antibody against IL1RAP, ADCC enhanced. Stimulates NK cells to eradicate tumor cells and blocks the signalling through IL1RAP. In development against various cancers, primarily non-small cell lung cancer and pancreatic cancer. Clinical development in leukemia will start when phase I data ready.
PIPELINE PRODUCT 2:
CANxx

PRODUCT 2:
CELESTIA BIOTECH AG

Cellestia Biotech is a clinical stage biopharmaceutical company with strategic focus on anti-cancer drugs modulating the NOTCH signaling pathway. The Phase I-Ia first-in-man study with anti-cancer drug CB-103 has received Clinical Trial Approval and is anticipated to start in 4Q 2017.

The lead compound, CB-103 is a novel, first-in-class, oral pan-NOTCH inhibitor for treatment of NOTCH dependent leukemia, lymphoma and solid tumors. CB-103 is a highly selective protein-protein interaction inhibitor, allowing full control of oncogenic signalin, thereby overcoming the deficiencies of competitor compounds in this field. A companion diagnostic program for patient selection is established.

The company has established a discovery platform for highly selective pathway specific transcription inhibitors for targeted anti-cancer therapy and further pipeline compounds are under evaluation.

MANAGEMENT TEAM
Michael Bauer, CEO
Gaudenz von Capeller, CFO
Dirk Weber, CMO
Maximilien Murone, COO
Rajwinder Lehal, CSO

FINANCIAL SUMMARY
Cellestia is currently privately owned after successful SEED financing amounting to CHF 8 million. One institutional investor, PPF Group is engaged.
Cellestia is now seeking SERIES A financing for funding the clinical development program and/or opportunities for partnering / co-development.

PIPELINE GRAPHIC:

PIPELINE PRODUCT 1:
CB-103
**PRODUCT 1:**
Clinical stage pan-NOTCH inhibitor acting as highly selective protein-protein interaction inhibitor on a NOTCH-specific target in the transcription complex. It is the first selective transcription inhibitor that can fully control the oncogenic function NOTCH pathway activation. The mode of action is fully validated by biochemical and genetic methods, as well as 3-D structure elucidation by co-crystallization with the target. The safety profile is well understood and different from any previously known NOTCH-targeting agents. Proof of concept has been confirmed in a number of animal models and blood samples from leukemia patients.
CELLPLY S.R.L.

Cellply is a biomedical company focused on the development of near-patient diagnostic systems aiming at defining the in-vitro biological response to anticancer drugs on live patient samples. Leveraging on a patented microfluidic technology, highly-integrated cell processing and analysis methods are supported and drug testing in the clinical setting is enabled with a high degree of automation and standardization. Cellply is a private venture-backed startup company based in Bologna, Italy.

MANAGEMENT TEAM
Massimo Bocchi, PhD - CEO and co-founder
Prof. Roberto Guerrieri, PhD - Co-founder
Andrea Faenza, PhD - CTO
Laura Rocchi, PhD - Head of Biology

PIPELINE GRAPHIC:

PIPELINE PRODUCT 1:
oncoSMART / Closed Beta

PRODUCT 1:
CellPly is developing the first in vitro diagnostic (IVD) system that identifies the most suitable cancer therapy based on the individual patient tumor cells’ response to anticancer drugs.
CellPly innovative and multiparametric bone marrow- and blood-based patient-specific in vitro cancer therapy efficacy screening tests allow physicians to choose and verify treatment options based on individual patient in vitro tumor cell response. The tests enable physicians, in few hours before administration to an individual patient, to screen a small bone marrow or blood sample with multiple cancer therapies, including combination therapies, for their efficacy. They will be released for research first, then for clinical use.
The test results guide the selection of a) the appropriate therapy for a specific patient and b) cancer patients for specific clinical studies. Moreover, research use of the platform supports clinical development of novel therapies by providing information on in-vitro drug performance on patient tumor samples.

The technology, based on a proprietary lab-on-a-chip platform, is protected by 6 patents on structures and methods, 3 of which have been granted in Europe, US and China. First applications are in the field of hematologic tumors and will be followed by applications on solid tumors, thanks to specific solutions under development and patented in EU and US, for extending the analysis to liquid biopsies.

The core innovation is based on a microfluidic platform that replaces a complex procedure requiring an entire biological lab and trained personnel with an automated system that can be made available near-patient. The consequence of near-patient instead of remote analysis is that cells can be assayed just after sampling, while still viable and functionally mimicking in-vivo tissues. Additional benefits are the prompt result (24-48 hours from sampling), the ability to collect information about patient’s response at different dosages of the drug, the analysis of combination therapies to explore possible synergistic effects among drugs. These features are missing in genetic tests.

The product comprises an analytical instrument, a diagnostic software and a disposable kit embedding a microfluidic device based on CellPly’s patented technology.

INVESTMENT AND LICENSING OPPORTUNITY 1:
Round A investment

OPPORTUNITY 1:
Seeking financing from venture capital fund joining as lead investor. Investment size is from €3m to €5m. The funds will be used for product industrialization, clinical performance evaluation and IVD certification, IP development and commercialization.
CLAYTON BIOTECHNOLOGIES, INC.

Clayton Biotechnologies supports the Clayton Foundation for Research, a medical research foundation that conducts and funds research programs in universities and hospitals. To date, our research has lead to the development of 8 products, which are on the market, and a rich therapeutic pipeline in clinical development by our licensees.

PIPELINE GRAPHIC

<table>
<thead>
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<th>CANDIDATE COMPOUND</th>
<th>DEVELOPMENT STAGE</th>
<th>PARTNER</th>
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<td>Phase II / III</td>
<td>bluebirdbio</td>
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<td>Oral Vimi-001</td>
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PIPELINE PRODUCT 1:
Therapeutic mAb targeting JamC for B cell lymphomas

PRODUCT 1:
Product: IgG1 monoclonal antibody to JAM-C
Primary indication: Mantle Cell Lymphoma
Differentiation/Advantage: Preclinical results demonstrated complete eradication of Mantle B Cell Lymphomas
Mechanism: Targets B lymphoma cells and causes direct killing via ADCC and also prevents proliferation of the cancer cells and blocks their transmigration into lymphoid organs
Phase of Development: Pre-clinical

PIPELINE PRODUCT 2:
Safety Switch for Stem Cell Therapy
PRODUCT 2:
Stem-cell derived grafts hold great therapeutic promise but recent clinical cases have highlighted the potential dangers associated with the presence of proliferating cells in the transplanted graft. We have developed a method to specifically eliminate proliferating cells in the stem cell-derived grafts of neurons and other cell-based therapies where the final target consists of post-mitotic cells.

PIPELINE PRODUCT 3:
Filaggrin for treatment of Ichthyosis Vulgaris

PRODUCT 3:
Product: E. coli expressed recombinant protein human FLG-RMR for replacement therapy
Primary indication: Unmet need for genetically defined severe Ichthyosis Vulgaris (IV) and Atopic Dermatitis (AD)
Differentiation/Advantage: Non-immunosuppressive, non-carcinogenic, low off-target effects. Low COGs
Mechanism: Mutations in FLG lead to truncated, unprocessed FLG. Topically applied FLG-RMR monomers permeate cells of the stratum granulosum and are processed throughout the stratum corneum to restore a functional barrier.
Phase of Development: Pre-clinical
Ongoing Studies: t1/2, and tissue distribution completed; Tox studies - Safety Dosing; mini Pig studies; Formulation in a dermal cream
COMPLIX NV

Complix is a biopharmaceutical company developing Alphabodies, a novel class of transformative protein therapeutics that have the unique capacity to address intracellular disease targets. The Company is currently focusing on oncology and autoimmune diseases.

Complix’ goal is to build a portfolio of first-in-class drugs, addressing important intracellular disease targets that are deemed to be undruggable by conventional drugs. At present 80% of known disease targets, many of which are intracellular protein-protein interactions (PPIs), cannot be addressed by current drug formats, such as antibodies or small chemicals.

Complix has already demonstrated in vivo efficacy in animal models using its anti-Mcl-1 cell penetrating Alphabodies. The Company is now applying its proprietary Alphabody technology to progress several discovery programs, either internally or in collaboration with its partner Merck & Co.

MANAGEMENT TEAM

Mark Vaeck, PhD: CEO
Yvonne McGrath, PhD: CSO
Ignace Lasters, PhD: CTO

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Technologiepark 4
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EMAIL
info@complix.com

COMPANY TYPE
Private

SECTOR
Biotechnology

YEAR FOUNDED
2008
CONFO THERAPEUTICS

Confo Therapeutics is an emerging drug discovery company built around a unique proprietary technology to discover small molecule drugs against conformationally complex targets deemed ‘undruggable’ using current approaches. The company was founded in 2015 and is backed by a group of specialized investors.

The Company is deploying its proprietary Confo® technology to generate a wholly owned pipeline of small molecule therapeutics, GPCR agonists initially, in potential orphan and blockbuster indications, and is in the process of setting up strategic drug discovery collaborations with select pharma companies.

MANAGEMENT TEAM
Dr. Cedric Ververken, CEO
Dr. Christel Menet, CSO
Dr. Toon Laeremans, Head of Technology and co-Founder
John E. Berriman, Chair
Prof. Dr. Jan Steyaert, Scientific Advisor and Founder

FINANCIAL SUMMARY
- First institutional round: EUR 6.7M (2015)
- Non-dilutive grant funding: EUR 2.6M (over 2017-2018)
EDINBURGH MOLECULAR IMAGING LTD.

Overview: Founded in 2014, Edinburgh Molecular Imaging (EM Imaging) is a clinical phase biotechnology company focused on enabling image guided therapy. The company’s molecular imaging technology, based on Fluorescent Imaging, has the potential to detect disease in real-time during interventional procedures including surgery, providing more accurate treatment while sparing healthy tissue.

Technology: The focus of EM Imaging is the discovery and development of small molecules and peptides that, when conjugated with fluorescent dyes, target and specifically bind with cancerous cells and other diseased tissue. This illumination will provide the clinician with a clearer view of the extent of disease and thus a decision-making tool to benefit the patient.

PIPELINE PRODUCT 1:
EMI-137

PRODUCT 1:
Phase IIb reagent to detect and guide therapy in a wide range of cancers.

PIPELINE PRODUCT 2:
EMI-200

PRODUCT 2:
Phase IIa inflammation agent that images activated neutrophils.

PIPELINE PRODUCT 3:
EMI-300/350

PRODUCT 3:
Phase I/IIa infection agents that detect bacteria and fungi.
ELANIX BIOTECHNOLOGIES SA

Elanix Biotechnologies AG (Frankfurt: ELN) develops and commercializes tissue regeneration products for acute wound care, dermatological and gynecological applications, and provides services in cell technologies. Cosmetic-based products are derived from animal tissue sources while tissue regeneration products for medical use are derived from human tissues. Elanix complies with appropriate legislations on cosmetics and medical applications in Switzerland and worldwide.

MANAGEMENT TEAM
Tomas Svoboda, CEO
Riccardo Nisato, CTO

FINANCIAL SUMMARY
Two rounds of financing.
Publicly listed on Frankfurt SE.
ETHERNA IMMUNOTHERAPIES NV

eTheRNA immunotherapies is a pioneer in the development of mRNA-based immunotherapies for cancer, focusing on therapies that prepare and activate the immune system by programming dendritic cells (DC) with synthetic mRNA. eTheRNA uses its proprietary TriMix platform comprising three mRNA molecules that jointly have a boost effect on the activation and maturation of DCs, leading to potent population of both helper and cytotoxic T-cells.

Encouraged by impressive complete responses of combination therapy with TriMix-DC and ipilimumab in patients with advanced melanoma eTheRNA is committed to establish its TriMix technology as the gold standard in the wider area of onco-immunotherapy - both as a monotherapy in adjuvant settings and in combination with checkpoint inhibitors or other targeted therapies.

eTheRNA has made significant preclinical progress in developing TriMix not merely as an ex vivo product, but also as an in vivo formulation that can be made available 'off the shelf'. eTheRNA is initiating phase I/II clinical studies with an in vivo injectable TriMix product in melanoma and triple negative breast cancer.

MANAGEMENT TEAM

eTheRNA was established in January 2013 as a spin-off company of the ‘Vrije Universiteit Brussel’ (VUB), following the development of the TriMix technology by the VUB Laboratory for Molecular and Cellular Therapy, headed by Prof. Kris Thielemans in tandem with Prof. Bart Neyns from the Brussels university hospital ‘UZ Brussel’.

In 2014, eTheRNA entered into a partnership with Progress Pharma under the leadership of Dirk Reyn, former CEO of Movetis. He now heads eTheRNA’s management team which includes: Prof. Kris Thielemans (Chief Scientific Officer), Sonja Van Meirvenne (Quality Assurance & Regulatory Affairs Lead), Carlo Heirman (Production Development Lead), Luc Lammens (Finance Lead), Dirk Van Broekhoven (General Counsel and Operations Lead) and Marina Cools (Clinical Lead). In July 2014, eTheRNA obtained from the VUB a worldwide exclusive license on the TriMix technology.

FINANCIAL SUMMARY

Building upon a convincing set of preclinical and clinical data in melanoma, eTheRNA has succeeded in raising EUR 24 million of proceeds, representing one of the bigger financings in Europe in 2016. The round was led by LSP Life Sciences Partners (The Netherlands) and PMV (Belgium), who formed a strong international investment syndicate that also comprises Omega Funds (US), Fund+ (Belgium) and Boehringer Ingelheim Venture Fund (Germany).

PIPELINE PRODUCT 1:
TriMix technology

PRODUCT 1:
eTheRNA’s proprietary mRNA-based TriMix technology boosts dendritic cells leading to a more comprehensive, sustainable and safer enhancement of the patient’s immune system than any other similar approach investigated until now. TriMix comprises three mRNA molecules that jointly have a triple boost effect: (1) they enhance the activation and maturation of dendritic cells, (2) they stimulate the processes that lead to activated helper T-cells, and (3) they also promote the processes that result in activated cytotoxic T-cells.
EXOGENUS THERAPEUTICS S.A.

Exogenus Therapeutics is an early-stage drug development company using an exosome-based platform technology to develop an innovative pipeline of products for skin lesions. Exogenus envisages to develop products up to Phase II Clinical Trials, enabling the demonstration of their safety and efficacy in humans before licensing to dynamic players in the corresponding markets. Opportunities for codevelopment may also be considered at earlier stages of product development.

Distinguished in 2015 with the 17th Edition of the Young Entrepreneur Award, by the National Association of Young Entrepreneurs (ANJE), Exogenus has also been selected to receive the SME Instrument Phase 1 support from the European Commission, and won the international Everis Foundation Award 2016. In 2017, the company was finalist of the EWMA - European Wound Management Association Innovation Award, and an invited speaker at the Cord Blood World Europe 2017.

MANAGEMENT TEAM

• Joana Simões Correia - co-Founder, Executive Director and Chief Scientific Officer.
• Luisa Marques - co-founder and Chief Operations Officer and co-founder.

FINANCIAL SUMMARY

Exogenus has raised a total seed capital of €900K from VCs in Portugal in 2015 and now needs to raise €6M to complete clinical development Phase I/IIa of its first product.

PIPELINE PRODUCT 1:

Exo-101 Pre-clinical

PRODUCT 1:

Exo-101 is a biological drug compound intended to promote Wound healing (Chronic and Acute).

Lyophilized active agent with a long shelf life, which is possible to incorporate into different formulations or other existing products.

The product is now in pre-clinical development stage with the final formulation under development.

INVESTMENT AND LICENSING OPPORTUNITY 1:

Investment

OPPORTUNITY 1:

Exogenus is seeking €6 million to complete Clinical Trials Phase I/IIa.

Investment & Licensing (In/Out) Opportunity 2:

Licensing

OPPORTUNITY 2:

Exogenus is seeking potential licensees for its first product.

INVESTMENT & LICENSING OPPORTUNITY 3:

Co-development
GENEURO SA

GeNeuro is a clinical stage pharmaceutical company developing a new approach to the treatment of autoimmune diseases, including multiple sclerosis (MS) and type 1 diabetes (T1D), as well as other diseases associated with human endogenous retroviruses (HERV). GeNeuro is developing a new approach for the treatment of MS by seeking to block a suspected source of the inflammatory and neurodegenerative components of the disease, rather than targeting the immune response of the body as do most current treatments.

PIPELINE PRODUCT 1:
GNbAC1

PRODUCT 1:
Phase IIb agonist RRMS (6-month results end of 3Q2017)
Phase Ila against TID (results 3Q2018)
GI DYNAMICS, INC.

GI Dynamics®, Inc. (ASX:GID), is the developer of EndoBarrier®, the first endoscopically-delivered device approved for the treatment of type 2 diabetes and obesity. EndoBarrier is not approved for sale in the United States and is limited by federal law to investigational use only in the United States. Founded in 2003, GI Dynamics is headquartered in Boston, Massachusetts.
HEIDELBERG PHARMA GMBH/WILEX AG

Heidelberg Pharma/WILEX is a biopharmaceutical company based in Germany and focused on developing an innovative ADC technology platform based on the highly potent compound Amanitin (Antibody Targeted Amanitin Conjugates). Amatoxins are small bicyclic peptides naturally occurring in the death cap mushroom. They inhibit mRNA transcription by binding to RNA polymerase II, a mechanism that is crucial for the survival of eukaryotic cells. These ATACs combine the high affinity and specificity of antibodies with the potency of Amanitin for the treatment of cancer. In preclinical testing, ATACs have been shown to be highly efficacious, overcoming frequently encountered resistance mechanisms and combatting even quiescent tumor cells. Heidelberg Pharma is creating an own ATAC pipeline with in-licensed antibodies. The lead candidate HDP-101, a BCMA ATAC is in preclinical development in multiple myeloma to enter the clinic in 2018. The other part of the business model are collaborations on several ATAC candidates with industry partners. Targets include PSMA (prostate-specific membrane antigen) and CD-19 antibodies which currently are in preclinical development.

In 2017, Heidelberg Pharma concluded a multi-target research agreement with Takeda Oncology for up to three targets; each target worth up to USD 113 million in milestone payments plus royalties.

MANAGEMENT TEAM
Dr. Jan Schmidt-Brand, CEO/CFO
Prof. Dr. Andreas Pahl, CSO

PIPELINE GRAPHIC

PIPELINE PRODUCT 1:
HDP-101 / Preclinical

PRODUCT 1:
HDP-101, an antibody drug conjugate, combines a BCMA antibody that specifically recognizes a highly expressed target on malignant plasma cells with a linker and the chemically coupled toxic payload Amanitin for the potential treatment of multiple myeloma. BCMA antibodies were originally developed by the Max Delbrück Center in Berlin and then adapted for the proprietary ATAC technology of Heidelberg Pharma. Based on promising preclinical data and as a result of a selection and optimization process of the BCMA antibodies, Heidelberg Pharma has decided to further advance HDP-101 into IND-enabling studies. HDP-101 is currently being prepared for the preclinical and clinical development in multiple myeloma that could start by the end of 2018. Multiple myeloma is the third most common and often incurable hematologic malignancy with a significant unmet medical need for this patient population.
HEPTARES THERAPEUTICS LTD.

Heptares is a clinical-stage company creating novel medicines targeting G protein-coupled receptors (GPCRs), a superfamily of receptors linked to a wide range of human diseases. Our proprietary StaR® technology and structure-based drug design (SBDD) capabilities are enabling us to build an exciting pipeline of new medicines with potential to transform the treatment of Alzheimer’s disease, schizophrenia, cancer, migraine, metabolic disease, and other indications. Our ability to address highly validated, yet historically undruggable, GPCRs has also attracted multiple pipeline and technology partners including Allergan, AstraZeneca, Daiichi Sankyo, Kymab, Morphosys, Pfizer and Teva. Heptares is a wholly owned subsidiary of Sosei Group Corporation.

MANAGEMENT TEAM

- Malcolm Weir, Founder, Chairman and CEO
- Fiona Marshall, Founder, Director and CSO
- Barry Kenny, CBO
- Miles Congreve, Senior VP Drug Discovery
- Tim Tasker, CMO & VP of Development
- Ali Jazayeri, CTO

PIPELINE GRAPHIC
PIPELINE PRODUCT 1:
Selective muscarinic M1, M4 and dual M1/M4 receptor agonists

PRODUCT 1:
Portfolio of first-in-class selective muscarinic receptor agonists in clinical and preclinical development as treatments for cognitive impairment and psychoses in Alzheimer’s disease and other neurological disorders.
Partnered with Allergan

PIPELINE PRODUCT 2:
Adenosine A2A receptor antagonists

PRODUCT 2:
Novel, small molecule adenosine A2A antagonist (HTL1071/AZD4635) in clinical development as novel immune-oncology candidate, with additional compounds in preclinical development
Partnered with AstraZeneca

PIPELINE PRODUCT 3:
CGRP antagonists

PRODUCT 3:
Novel, small molecule CGRP antagonists in preclinical development for the treatment of migraine
Partnered with Teva

INVESTMENT AND LICENSING OPPORTUNITY 1:
MGlu5 negative allosteric modulators

OPPORTUNITY 1:
Potential best-in-class small molecule negative allosteric modulators (NAMs) in early development with potential to treat neurological and psychiatric disorders

INVESTMENT & LICENSING OPPORTUNITY 2:
Orexin OX1 antagonist

OPPORTUNITY 2:
First selective orexin OX1 receptor antagonist in preclinical development for the treatment of cocaine addiction and with potential broad applications in substance addictions (nicotine, alcohol) and compulsive disorders (binge eating, gambling)

INVESTMENT & LICENSING OPPORTUNITY 3:
Orexin OX2 agonists
HOOKIPA BIOTECH

Our Difference
Hookipa Biotech AG is a clinical stage biotech company aiming to develop best-in-class active immunization therapies for infectious diseases and oncology. Our proprietary TheraT® and Vaxwave® platforms have shown promising abilities to elicit high neutralizing antibody responses, but also necessary levels of T cell responses, currently missing in most vaccine and therapeutic approaches. Hookipa’s vectors are not impeded by vector-neutralizing antibodies and can be administered repeatedly, providing even greater immune protection. Levels of specific T cells generated by TheraT® are unprecedented in the field and have the potential to transform active immune-therapy in cancers.

We have completed the active phase of a Phase 1 trial of a Vaxwave®-based vaccine against cytomegalovirus (CMV) and are finalizing clinical development plans for TheraT® in Human P apilloma Virus (HPV)-related head and neck cancers.

MANAGEMENT TEAM
Our management team was restructured a year ago, starting with the recruitment of Joern Aldag as the new CEO. He was joined by Reinhard Kandera as CFO, Torsten Mummbrauer as SVP BD & Licensing, and Igor Matushansky as CMO. The new management additions complete a strong scientific team around CSO and co-founder Daniel Pinschewer, Klaus Orlinger as VP Research, Anders Lilja as VP Technical Development.

FINANCIAL SUMMARY
Hookipa Biotech is backed by a strong consortium of VC investors, consisting of Sofinnova, Forbion, BioMed Partners, Boehringer Ingelheim Venture Fund and Takeda Ventures. To date the company has raised $37M in equity and EUR 16 m in subsidies/loans from the Austrian government. The Company’s net loss for the full year 2016 was €95 million and the combined cash out-flow from operations and investments (“cash burn”) was €7 million.

PIPELINE GRAPHIC
PIPELINE PRODUCT 1:
HB-101

PRODUCT 1:
HB-101 is a prophylactic Vaxwave® application against cytomegalovirus (CMV) infection using the antigens gB (for neutralizing antibodies) and pp65 (for CD8+ T cells). Its target populations are adolescent girls and pre-pregnant women, as well as recipients of solid organ or hematopoietic stem cells, prior to transplantation.

PIPELINE PRODUCT 2:
HB-201

PRODUCT 2:
HB-201 is a therapeutic TheraT® application against HPV-derived head and neck cancer using the antigens E7/E6.

PIPELINE PRODUCT 3:
HB-301

PRODUCT 3:
HB-301 is a therapeutic TheraT® prime-boost application for symptomatic prostate cancer. Combining two arenavirus vector technologies and boosting generates an enhanced response against the tumor-associated antigen (the only antigen shared between the two viral vectors).
IGEM THERAPEUTICS LTD.

IGEM Therapeutics is a UK Immuno-Oncology company developing novel IgE antibodies to treat cancer. IgE has evolved to kill tissue-dwelling multicellular parasites endowing it with several key features that make it ideal for the treatment of solid tumours. The epsilon constant region of IgE binds very tightly to its cognate receptor (FcεRI) on the surface of immune effector cells including macrophages and basophils. This interaction is up to 10,000 fold greater than the gamma chain of IgG has for its equivalent receptor. As a result, IgE is able to permeate tissues more effectively than IgG and stimulate significantly greater levels of both ADCP (antibody-dependent cell-mediated phagocytosis) and ADCC (antibody-dependent cell-mediated cytotoxicity), the two main mechanisms by which immune effector cells can kill tumour cells. Pre-clinical Proof of Concept has been obtained with two different IgE antibodies (IGEM-F and IGEM-C) showing statistically significant greater inhibition of tumour growth, metastasis and prolongation of survival versus IgG comparators in a variety of rodent cancer models. The company’s lead product, IGEM-F, targets the folate receptor alpha (FR alpha) and is currently in a phase 1/2a trial to treat ovarian cancer. This is the world’s first IgE therapeutic to enter the clinic.

MANAGEMENT TEAM

Tim Wilson CEO
Vivienne Cox COO

FINANCIAL SUMMARY

IGEM has raised an initial £2M in Series A financing from Epidarex Capital and is looking for further investors to expand the round.
ILTOO PHARMA

ILTOO Pharma is a clinical-stage biotechnology company dedicated to the development of biotherapies that have the ability to balance the immune system and revolutionize the treatment of autoimmune and inflammatory disorders (ADs). Based on a deep expertise in translational research and clinical immunology, ILTOO Pharma is pioneering the field of regulatory T cells (Tregs)-mediated immunotherapies. ILTOO Pharma lead product, ILT-101, is the world most advanced IL-2-based therapies. ILTOO’s vision is that, along with corticosteroids and anti-TNFs antibodies, IL2-mediated immunotherapy will become the next-generation standard of care for treating ADs. Systemic lupus erythematosus (SLE) and recently diagnosed type-1 diabetes (T1D) have been selected as top priority indications. By targeting an immunological imbalance which is the common root cause of ADs, ILT-101 has the potential to bring an enhanced therapeutic benefit to a wide spectrum of patients affected by ADs.

INVESTMENT AND LICENSING OPPORTUNITY 1:
ILT-101

OPPORTUNITY 1:
ILTOO Pharma is seeking for partners to out-license rights on its lead program ILT-101
**IMMUNICUM AB**

Immunicum (publ; First North Premier: IMMUST) is developing novel immuno-oncology therapies against a range of solid tumors. The approach is based on allogeneic dendritic cells that are designed to stimulate a personalized anti-tumor immune response in each patient. The Company’s lead compound, ilixadencel, is currently being evaluated in clinical trials for the treatment of kidney cancer, liver cancer and gastrointestinal stromal tumors. Ilixadencel combines the best aspects of two approaches: a cell-based, cost-effective and off-the-shelf immune enhancer that when injected intratumorally is capable of triggering a highly specific and potentially long-lasting immune reaction against tumor cells throughout the body.

**MANAGEMENT TEAM**

Carlos de Sousa - CEO  
Peter Suenaert - CMO  
Lise-Lotte Hallbäck - CFO  
Alex Karlsson-Parra - CSO

**PIPELINE GRAPHIC**

- Ilixadencel IM-251: Kidney  
- Ilixadencel IM-162: Liver  
- Ilixadencel IM-163: Gastrointestinal

**PIPELINE PRODUCT 1:** Ilixadencel - Phase 2

**PRODUCT 1:**

Immunicum’s lead development candidate ilixadencel (formerly known as INTUVAX®) uses dendritic cells harvested from healthy human donors that are specifically activated to produce significant amounts of vigorous immune stimulatory factors. By administration through intratumoral injection, these cells induce a local inflammatory reaction, leading to a local destruction of tumor cells and recruitment of the patient’s own dendritic cells into the tumor environment. The recruited dendritic cells will encounter and engulf dying tumor cells and/or tumor cell debris, including the full array of tumor specific proteins, called neoantigens, that will act as an antigen source to activate and alert the tumor specific T cells, including cytotoxic T cells, resulting in a highly personalized anti-tumor response.

Ilixadencel is currently being evaluated in clinical trials for a range of solid tumors including renal cell carcinoma, hepatic cell carcinoma and gastrointestinal stromal carcinoma.
LUNG THERAPEUTICS, INC.

Lung Therapeutics pursues innovative treatments for underserved, life-threatening lung conditions. Our therapies for Idiopathic Pulmonary Fibrosis and Loculated Pleural Effusion bring hope to patients whose only treatment options may be invasive surgery or costly and ineffective drugs. We aim to create better pharmaceutical treatment options for IPF, LPE, and other underserved lung conditions.

MANAGEMENT TEAM
Brian Windsor, PhD, CEO
Bill McClellan, CFO (consulting)
Steve Idell, MD, PhD, Founder and CSO
Gina Lento, PhD, VP Operations
John Koleng, PhD, VP CMC
Nathan Ternus, Director of Pharmaceutical Programs

FINANCIAL SUMMARY
Series A: $2.75M September 2014
Series B: $14.3M May 2017

PIPELINE GRAPHIC

PIPELINE PRODUCT 1:
LTI-01/Phase Ib

PRODUCT 1:
LTI-01 is a novel therapeutic which will represent the first pharmacotherapy for Loculated Pleural Effusions, a severe consequence of pneumonia affecting approximately 200,000 patients in the US and Europe each year. LTI-01 will allow patients to avoid surgery and increased hospitalization, decreasing both risk and costs for the patient and healthcare system. The US and EU market for LTI-01 is estimated at $600M annually, and LTI-01 has received orphan drug designation in both regions.
In the current open label, dose escalation Phase Ib clinical trial, LTI-01 has thus far appeared safe and well tolerated in all patients, and it has effectively cleared loculations even at low doses.

**PIPELINE PRODUCT 2:**
LTI-03/Preclinical

**PRODUCT 2:**
LTI-03 is a peptide therapeutic for Idiopathic Pulmonary Fibrosis and other fibrotic indications. It has a unique mode of action which not only shuts down pathways causing fibrosis but also promotes survival of the lung epithelium - critical for remodeling and restoration of lung function. Now in preclinical studies, LTI-03 has demonstrated the ability to resolve established fibrosis in multiple models of lung injury, as well as models of cardiac fibrosis and systemic scleroderma. LTI-03 is delivered direct to the lung by pulmonary administration, and it has proven safe in animal studies to date.

Protected by a suite of pending and issued patents, LTI-03 is slated for completion of GLP toxicology studies in 2H18 and will move into clinical trials soon afterwards.
METYS PHARMACEUTICALS AG

Metys Pharmaceuticals AG is developing MP-101 for prevention of chemotherapy-induced peripheral neuropathy. MP-101 is an optimized, non-racemic mixture of the enantiomers of dimiracetam. It is a sub-type selective negative allosteric modulator of NMDA receptors that blocks glutamate-induced glutamate release in the spinal cord after oral administration. MP-101 is substantially more potent than racemic dimiracetam, and a composition-of-matter patent application claiming MP-101 and related non-racemic mixtures was filed in May 2017. Metys Pharmaceuticals will use the established Phase 2 safety profile of racemic dimiracetam as a bridge to completely support the Phase 2 clinical trial of MP-101. The clinical trial is expected to finish 2.5-3 years after the Series A investment. A subsequent sale of MP-101 to a mid- or large-sized pharmaceutical company is foreseen; three comparable transactions in the past two years have separately resulted in up-front payments in excess CHF 200 million. The team at Metys Pharmaceuticals consists of experienced drug development professionals who worked together at Actelion, and are committed to achieve the medical and the financial rewards at stake with MP-101.

MANAGEMENT TEAM
Michael Scherz, PhD - CEO
Elisabet Lindberg, MD - CMO
Carlo Farina, PhD - Head of Chemistry & Patents
Roberto Maj, PhD - Head of Development
Maria Lindström, MA - Head of Clin Ops

FINANCIAL SUMMARY
Seeking CHF 12 million Series A investment.
CHF 2.4 million has been invested to-date as convertible loan repayable in shares of Metys Pharmaceuticals at 20% discount to pre-money valuation agreed with Series A investors.

PIPELINE PRODUCT 1:
MP-101 / Phase 2

PRODUCT 1:
MP-101 is an optimized, non-racemic mixture of the enantiomers of dimiracetam. It is a sub-type selective negative allosteric modulator of NMDA receptors that blocks glutamate-induced glutamate release in the spinal cord after oral administration. MP-101 is effective in numerous rat models of neuropathic pain; it is 10-to-20-fold more potent than dimiracetam. Metys Pharmaceuticals have filed a composition-of-matter patent application for MP-101 in May 2017. Metys Pharmaceuticals will use the established Phase 2 safety profile of racemic dimiracetam as a bridge to completely support the Phase 2 clinical trial of MP-101.

INVESTMENT AND LICENSING OPPORTUNITY 1:
Series A round
OPPORTUNITY 1:

CHF 12 million intended to fund the Phase 2 clinical trial of MP-101 for the prevention of chemotherapy-induced peripheral neuropathy. A tranched investment schedule is foreseen: CHF 3 million up-front, CHF 9 million at regulatory approval of the trial. The Phase 2 trial is a randomized, placebo-controlled, dose-finding, parallel-group, multi-center clinical trial in patients assigned to a first course of cancer chemotherapy. Results of the trial are foreseen 2.5-3 years after the Series A funds are made available. Similar transactions for proof-of-concept-level small molecule neuropathic pain assets have resulted in CHF 400-700 deals in the past 2 years.
MINORYX THERAPEUTICS S.L.

Minoryx is a clinical stage biotech company leading the development of new therapies for X-ALD and other Inborn Errors of Metabolism, a group of rare diseases of genetic origin with a high unmet medical need. The company’s leading program, a differentiated PPAR gamma agonist (MIN-102) that has multiple CNS indications, has successfully completed a phase 1 clinical trial and is ready to move into a phase 2/3 study with adult AMN patients. Minoryx harnesses its unique mechanism of action for potential use in X-ALD, a genetic disease characterized by progressive neurological deterioration with no available pharmacological treatment.

FINANCIAL SUMMARY

In 2015 Minoryx closed a Series A of EUR 19.4M with Ysios, Roche Venture Fund, Kurma, Chiesi Ventures, Idinvest, Caixa Capital Risc and Health Equity.
MOLOGEN AG

As a biopharmaceutical company, MOLOGEN AG is considered a pioneer in the field of immunotherapies on account of its unique compounds and technologies. Alongside a focus on immuno-oncology, MOLOGEN develops immunotherapeutic agents for the treatment of infectious diseases.

All products are based on the same active principle: they activate the human immune system to combat the disease itself. Without exception, its products have demonstrated good efficacy and excellent tolerability. The focus of the development work is on MOLOGEN’s proprietary platform technology: the product family of DNA-based TLR9 agonists lefitolimod and EnanDIM®.

The development work of lefitolimod includes four clinical studies: For the pivotal phase III study in metastatic colorectal cancer (mCRC) the recruitment goal of 540 patients has been reached in May 2017. For the phase II study in small-cell lung cancer (SCLC) first positive subgroup results have been presented in April 2017 and key results of the phase Ib/IIa study in HIV followed in August 2017. Furthermore, lefitolimod is being tested in a phase I combination study with the checkpoint inhibitor Yervoy® in different cancers. Both lefitolimod and EnanDIM® have been successfully tested in preclinical combination studies with checkpoint inhibitors.

MANAGEMENT TEAM

Dr. Mariola Soehngen, CEO
Walter Miller, CFO
Dr. Matthias Baumann, CMO
NANOBIOТИXX CORP.

Nanobiotix is a late stage clinical company pioneering nanomedicine for more than a decade. We intend to significantly change the outcomes for cancer patients following a different path than other Pharma or Biotech companies: a new way to treat patients thanks to nanophysics at the heart of the cell. Nanobiotix is a spin-off from the State University of New York (SUNY), Buffalo and was incorporated in 2003. Nanobiotix is listed on the regulated market of Euronext Paris on 29 October 2012 (ISIN: FR0011341205, Euronext ticker: NANO, Bloomberg: NANO: FP).

FINANCIAL SUMMARY

Nanobiotix (Euronext: NANO / ISIN: FR0011341205) is a late clinical-stage nanomedicine company pioneering novel approaches for the treatment of cancer. The Company’s first-in-class, proprietary technology, NanoXray, enhances radiotherapy energy with a view to provide a new, more efficient treatment for cancer patients.

NanoXray products are compatible with current radiotherapy treatments and are meant to treat potentially a wide variety of solid tumors including soft tissue sarcoma, head and neck cancers, liver cancers, prostate cancer, breast cancer, glioblastoma, etc., via multiple routes of administration.

NBTXR3 is being evaluated in: soft tissue sarcoma (STS), head and neck cancers, prostate cancer, and liver cancers (primary and metastases). Additionally, head and neck cancer and rectal cancer trials led by Nanobiotix’s Taiwanese partner, PharmaEngine, are underway in the Asia Pacific region. The Company has filed in August 2016 for market approval (CE Marking) in Europe for its lead product NBTXR3.

PIPELINE PRODUCT 1:

NBTXR3
NBE-THERAPEUTICS LTD.

NBE-Therapeutics is a privately owned Swiss, Basel-based Biotech company incorporated in 2012. NBE-Therapeutics has the objective to develop next-generation ADCs to a clinical proof-of-concept thereby improving treatment options for cancer patients. NBE has developed a portfolio of propriety technology platforms for ADC development, including a therapeutic antibody discovery platform, a site-specific conjugation platform and an ultra-potent toxin platform. All of these platforms have been applied for the development of a late-stage preclinical portfolio of ADCs against different cancer targets in solid and in hematological malignancies. NBE’s two lead ADCs, NBE-001 against multiple myeloma and NBE-002 against various solid tumors, incl. triple negative breast cancer, have advanced to cynomolgus tolerability studies. The company is financially backed by a syndicate of Germany based Boehringer Ingelheim Venture Fund, the Czech Republic based PPF fund as lead investors, as well as by additional Swiss, German and Dutch private investors. NBE’s next generation ADCs combine high potency with high serum stability, favorable PD/PK profiles, high tolerability in animals and the ability to elicit a strong anti-tumor immunity following ADC treatment in immunocompetent animal models of cancer.

MANAGEMENT TEAM

Ulf Grawunder, CEO
Roger Beerli, CSO
Murray Yule, CMO (ad interim)

Financial Summary
CHF 275 mio seed, series A and series B financing

PIPEnELINE GRAPHIC

PIPELINE PRODUCT 1:
NBE-001

PRODUCT 1:
ADC specific for an undisclosed multiple myeloma target. Close to lead candidate selection for GMP manufacturing, pending final cynomolgus tolerability studies.
PIPELINE PRODUCT 2:
NBE-002

PRODUCT 2:
ADC specific for an undisclosed target in various solid tumors, incl. triple negative breast cancer and lung adenocarcinoma. Close to lead candidate selection for GMP manufacturing, pending final cynomolgus tolerability studies.
NH TherAguix is a clinical stage pharmaceutical company developing AGuIX®, an innovative nanomedicine that improves radiation therapy benefits without modifying current clinical workflows. Following 10 years of preclinical academic research, the company has been created two years ago by Géraldine Le Duc and Olivier Tillment who co-discovered in 2005 the radiosensitizing effect of AGuIX®. AGuIX® is an innovative gadolinium-based nanoparticle which has been developed to be compatible with the ongoing clinical practices. Via a simple intravenous injection, AGuIX® will accumulate at the tumor site and will improve the outcome of radiation therapy, while, at the same time enabling the imaging of solid tumors. AGuIX® can be described as a theranostic drug. The nanoparticle acts as a contrast agent allowing a better delineation prior to radiotherapy and provides a clinical advantage by maximizing the radiotherapy effect. NH TherAguix has the exclusive license to 5 patents covering AGuIX® and the associated technology platform and is the co-owner of 2 others patents. A phase 1 study in brain metastases (Nanorad) is about to end (12 patients/15) at CHU Grenoble and a Phase 1 in advanced cervix cancer (Nanocol) is about to start at Institut Gustave Roussy after having obtained the green light from ANSM. Although not completed yet, the brain metastasis trial revealed a good tolerance of the drug following injection, expected pharmacokinetic properties as well as a good passive targeting of the tumor observed by MRI and some early clinical benefit. Since the creation in December 2015, the company has raised 1.8 million euros from investors and is now seeking funds to pursue the clinical development of AGuIX® through phase 2 studies, development of others clinical and pre-clinical programs and further GMP production. Approximately €10 million will be needed to fund the first part of the proof of concept phase II and support the investigational studies planned.
NLS PHARMA AG

NLS Pharma is a clinical-stage drug development company. Our R&D Focus is based on a strong scientific understanding of neurobehavioral and neurocognitive disorders and their pharmacognosia. Our patient-centered approach increases the rate for success and our successful collaboration with experts across industry, academia allows for a target specific and customized approach.
Nouscom AG develops a technology platform that is based on tumor targeted oncolytic viruses and patient-specific cancer vaccines. The company offers Endovax antigenless vaccine that encodes immunomodulators, breaks tolerance, and primes/rescues cancer-specific immune response; and Exovax personalized vaccine that encodes neoantigens and boosts cancer-specific responses for sustained immunity. Its technology is based on viral vectors and oncolytic viruses.

**Management Team**
- Alfredo Nicosia, CEO
- Marina Udier, COO
- Elisa Scarselli, CSO
- Stefano Colloca, CTO
- Antonella Folgori, Head Immunology
- Cinzia Traboni, Head Regulatory

**Financial Summary**
Round A: 12M EUR, 2015
NOVADISCOVERY

Novadiscovery is a professional services firm specialized in in silico clinical trials supporting biotech and pharma companies, academic research centers and not-for-profit organizations. We help our clients unlock the potential of modeling & simulation to de-risk the discovery and development of new therapies.

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COMPANY TYPE
Private

SECTOR
Biotechnology
Bioinformatics
Consulting Services
CRO

YEAR FOUNDED
2010
NOVMETAPHARMA CO., LTD.

NovMetaPharma Co. Ltd. researches and develops new medicines and health supplements for metabolic diseases. The Company’s main products include Nov-XX series and Nov-DB2 as a novel insulin sensitizer (New Chemical Entity, first-in-class) in the final stage of Phase-2a clinical study in US for type 2 diabetes and obesity. NovDB2 was originally invented by Department of Veterans Affairs Greater Los Angeles Healthcare System and being developed by NovMetaPharma along with the original inventor to get approval as a novel insulin sensitizer for treating type 2 diabetes and obesity. NovDB2 showed very promising result in a pilot study performed for 24 weeks: 1.3% improvement in HbA1c with number of insulin rejection decreased.

MANAGEMENT TEAM

Sunwook Hwang / President & CEO
Peter Lee / Vice President
Dr Kay Olmstead / Vice President
Dr Moonki Song / CTO
Dr Kyeongtai Kim / Technical Director

FINANCIAL SUMMARY

capital: USD 3.5 million

PIPELINE GRAPHIC

PIPELINE PRODUCT 1:

NovDB2

PRODUCT 1:

NovDB2, a novel (NCE and first-in-class) insulin sensitizer for treating type 2 diabetes whose phase 2a study is competed in US improves insulin sensitivity and diabetic symptoms by stimulating synthesis of IDE (Insulin Degrading Enzyme). IDE in the endosome converts inactive insulin to peptides or amino acids. Insulin–receptors are recycled or degraded into amino acids. If endosomal IDE levels are inadequate, undigested used insulin will remain in the cytosol and interferes with insulin signal transduction to translocate, or synthesize, glucose transporter-4 (GLUT-4) to the cell membrane for glucose uptake.
PIPELINE PRODUCT 2:
NovOB

PRODUCT 2:
NovOB, a medicine for treating obesity whose Phase 2b is planned for 2018 achieves weight reduction by improvement of leptin resistance. NovOB consists of endogenous substances so it expected to be a prominent alternative for treating obesity with outstanding safety.

INVESTMENT AND LICENSING OPPORTUNITY 1:
NovDB2

OPPORTUNITY 1:
Investment or R&D collaboration for development

INVESTMENT & LICENSING OPPORTUNITY 2:
NovOB

OPPORTUNITY 2:
Investment or R&D collaboration for development
ORIGENIS GMBH

Origenis is a privately-held German biopharmaceutical company developing brain-penetrating small molecule medicines and diagnostics for a variety of neurodegenerative and neuroinflammatory diseases.

Origenis leverages its unique capabilities in drug design, compound synthesis and characterization to engineer a continuous stream of proprietary IP-protected new chemical entities capable of permeating the blood-brain barrier. Origenis’ approach has been validated by multiple partners resulting in significant IP and R&D portfolio that ensures strong patent protection until at least 2032.

Origenis’ lead product candidates address novel and validated targets Leucine Rich Repeat Kinase 2 (LRRK2) and Death Associated Kinase 1 (DAPK1), both of which are associated with neurodegeneration in a variety of chronic and acute brain diseases, including Parkinson’s, Alzheimer’s, dementia, and traumatic brain injury, among others. These two internal therapeutic key pipeline programs are complemented by Origenis proprietary PET tracer programs, that enable a precision medicine approach, open new avenues towards innovative, robust and shortened clinical development pathways with potential for conditional approval after Phase II, and represent a diagnostic tool on its own to enhance drug development and increase overall probability of success.

The combination of its therapeutic with the proprietary PET tracer programs not only forms a sound basis for further clinical development, but also differentiates Origenis from all of its competitors.

MANAGEMENT TEAM

Michael Almstetter, CEO
Dr. Michael Thormann, CSO
Dr. Andreas Treml, COO
Thomas Loeser, CFO
ORYZON GENOMICS SA

Oryzon is a clinical stage biopharmaceutical company and the European leader in the development of epigenetics-based therapeutics. Our oncology program ORY-1001, is a selective LSD1 inhibitor that has finalized a Phase I/IIA in acute leukemia and it is currently being explored in an ongoing Phase I clinical trial in SCLC. Phase II trials in these indications are in preparation. In the CNS space, our program ORY-2001, a dual LSD1-MAO-B inhibitor, has successfully finalized a Safety Phase I trial and Phase II trials in relapse-remitting and progressive forms of MS and in mild to moderate AD are in preparation.

FINANCIAL SUMMARY

- Raised €32M (in 2015-2016). Additional 18.2M€ raised from blue chip investors in the US and Europe in March 2017
- 33.48M Shares outstanding. Fully diluted. No warrants, no options
- $42m in cash and cash equivalents by June 30th
- Cash runway expected till 2H2019

PIPELINE GRAPHIC

OPPORTUNITY 1:

Dual LSD1/MAO-Bi program in Alzheimer’s disease, Multiple Sclerosis, Huntington and other neurodegenerative diseases

Epigenetic modulators have been proposed to be of therapeutic use in different neurodegenerative diseases. ORY-2001 is an epigenetic modulator for the treatment of Alzheimer’s disease and other neurodegenerative and neuroinflammatory disorders. ORY-2001 is a small molecule with potent and highly selective dual LSD1-MAO-B inhibition, the drug has an excellent PK profile allowing a once a day oral administration and efficiently crosses the BBB. The compound has an excellent safety profile with a high therapeutic window permitting chronic treatments for several months in rodents. We have demonstrated in vivo Target Engagement and selectivity for both components of the drug: LSD1 activity and MAO-B activity. ORY-2001 rescues memory in nontransgenic mouse models of Alzheimer’s disease and Huntington’s disease as tested by Novel Object Recognition (NOR). In two different animal models we have documented PoC avoiding cognitive impairment and memory loss. We have identified biomarkers that show reduction of the neuroinflammatory signature and increased expression of genes involved in memo-
ry consolidation and synaptic plasticity in SAMP-8 mice. The dual LSD1/MAOB inhibitor activity of ORY-2001 demonstrated superior activity in the memory tests than a selective MAOB inhibitor, demonstrating the relevance of the LSD1 inhibitory component of ORY-2001. In addition, ORY-2001 has shown preclinical efficacy in a multiple sclerosis animal model. In the Experimental Autoimmune Encephalomyelitis (EAE) mice model, ORY-2001 greatly inhibited the development of EAE and reduced disease incidence and severity; in addition, ORY-2001 reduced lymphocyte egress and infiltration of immune cells in the spinal cord and prevented demyelination.

The Phase I clinical study started in early 2016 to determine its safety, tolerability and kinetics in healthy volunteers and the final data was presented at the Alzheimer’s Association International Conference (AAIC-2017), which took place from 16 to 20 July 2017 in London. ORY-2001 further clinical development contemplates the initiation during Q4/2017 of several Phase II studies to assess its safety and efficacy in diseases such as Multiple Sclerosis, Alzheimer’s and other neurodegenerative or neuro-inflammatory diseases.

Phase II trials in relapse-remitting and progressive forms of MS and in mild to moderate AD are in preparation.

OPPORTUNITY 2:
ORY-1001 has completed a Phase I/IIa in relapsed or refractory acute leukemia patients and is currently in a Phase I, open-label, multicenter study designed to assess the safety and tolerability in patients with relapsed extensive-stage disease SCLC.

LSD1 plays an important role in several cancer types. In AML LSD1 is a therapeutic target contributing to AML pathogenesis by inhibiting the normal pro-differentiation behaviour. LSD1 is an essential regulator of LSC potential acting at genomic loci bound by MLL-AF9 to sustain expression of the associated oncogenic program, thus preventing differentiation and apoptosis. Our molecules are exquisitely selective and have inhibitory effects in the nanomolar range and provoke cellular differentiation at subnanomolar levels. Pharmacological inhibition of LSD1 in AML cells leads to induction of differentiation and compromises leukemic stem cell capacity. Oryzon has developed LSD1 inhibitors that are >1000x more potent than tranylcypromine and exquisitely selective. Phase II trials in the AML and SCLC indications are in preparation.
OXFORD BIOMEDICA PLC

Oxford BioMedica plc (LSE: OXB) is a biopharmaceutical company developing innovative gene-based medicines and therapeutic vaccines that aim to improve the lives of patients with high unmet medical needs. Oxford BioMedica has 20 years of experience in the field of gene and cell therapy and we were the first organisation to treat humans in vivo with lentiviral based vectors. Today, we have built our LentiVector® platform of exclusive cutting-edge technologies and capabilities with which we design, develop and produce gene and cell-based medicines for ourselves and for our partners.

We already have product-related partnerships with Novartis, Immune Design, Orchard Therapeutics, licensed products and technology rights to Sanofi, technology rights to GSK, and a R&D collaboration with Green Cross LabCell.

And we have our own proprietary pipeline of gene and cell therapy products addressing neurodegenerative and ocular diseases and a range of cancers, for which there are either no treatments or where therapy remains inadequate.

MANAGEMENT TEAM

John Dawson: Chief Executive Officer
Peter Nolan: Chief Business Officer
Kyri Mitraphanous: Chief Scientific Officer
James Miskin: Chief Technical Officer

PIVOTE PIPELINE GRAPHIC
BIOTECH IN EUROPE FORUM
FOR GLOBAL PARTNERING & INVESTMENT

PDC*LINE PHARMA

Founded in 2014 as a spin-off of the French Blood Bank (EFS), PDC*line Pharma (www.pdc-line-pharma.com) is a Belgian-French biotech company that develops a new class of potent and scalable therapeutic cancer vaccines based on a proprietary allogeneic cell line of Plasmacytoid Dendritic Cells (PDC*line). Based on a first-in-human phase I study in melanoma, PDC*line Pharma focuses on the development of a candidate for lung cancer (PDC*lung).

PDC*vac is a new class of DC-based therapeutic vaccines based on a potent proprietary cell line of plasmacytoid dendritic cells (PDC*line). Unlike conventional autologous DC, PDC*line is a highly scalable off-the-shelf product. PDC*vac is applicable to any cancer type, very versatile and could be synergistic with checkpoint inhibitors such as anti-PD-1. It is classified as an ATMP (Advanced-Therapy Medicinal Product) by the EMA (European Medicines Agency). PDC*line is exposed in vitro to tumor antigens, irradiated and injected to activate in vivo a potent cytotoxic anti-tumor T cell response. PDC*line is a proprietary cell line (human origin). It displays a strong antigen presenting cell abilities allowing the priming of antitumor naïve CD8+ cells in vitro and in vivo (humanized mouse model). Its specific features (expression of key costimulatory molecules in absence of PD-L1 expression), explain its superiority over conventional DC used by competitors. The PDC*line triggers a better expansion of antitumor CD8+ T-cells from tumor infiltrating lymphocytes than conventional DCs from melanoma patients that can in turn lyse the autologous tumor cells (Aspord et al, 2010; 2012). Thus PDC*vac technology benefits from a robust proof of concept ex vivo (blood samples from cord blood, healthy donors, melanoma and lung cancer patients) and in vivo (Onco-humanized mouse models, including an aggressive melanoma model). A first-in-human phase I trial in melanoma has also shown positive results. PDC*line is available at clinical grade and fully qualified (master cell bank), safe, and easy to expand on synthetic medium in bioreactors.

- PDC*mel, our first clinical candidate, is

MANAGEMENT TEAM

Eric Halioua, President & CEO
Laurent Levy, co-founder & COO
Dr. Joël Plumas, co-founder & CSO
Dr. Claude Dedry, VP manufacturing & QC
Dr. Beatrice Devos, CMO
Dr. Jean-Paul Prieels, Investor and Board Member

FINANCIAL SUMMARY

We raised more than 9ME in equity and loans since foundation

PRODUCT 1:

PDC*vac is the only immunotherapy based on a cell line of Plasmacytoid Dendritic Cells (PDC*line). PDC*line is exposed in vitro to tumor antigens, irradiated and injected to activate in vivo a specific anti-tumor T cell response.

PDC*vac is classified by the EMA (European Medicines Agency) as an ATMP (Advanced-Therapy Medicinal Product) within the Somatic-Cell Therapy Medicinal Product category.

PDC*vac technology offers 3 key competitive advantages:

1. Potent & Efficient
Quick cytotoxic immune response against tumour antigens
2. Scalable & Convenient
Simple production of a large quantity of a highly qualified off-the-shelf vaccine
3. Versatile & applicable to any cancers
Easy change of the combination of tumour antigens to target any cancer type
PHARMASUM THERAPEUTICS AS

Pharmasum Therapeutics is a private, Norwegian pharmaceutical company focused on the discovery and development of novel human medicines neurological and metabolic/inflammatory diseases.

The main program is focused on treatment of type 1 diabetes targeting a novel DYRK1A protein kinase pathway that can stimulate proliferation of insulin-producing beta-cells.

The target also has potential as a treatment for Alzheimer’s disease.

MANAGEMENT TEAM
- CEO Anders Fugelli, PhD
- CSO John Sigurd Svendsen, PhD
- CFO Henning Mork
- Head of Project Development, Pauline Stewart-Long

FINANCIAL SUMMARY
Raised more than 2.5 million USD in grants and equity

PIPELINE PRODUCT 1:
PST-1100

PRODUCT 1:
- Treatment of newly diagnosed Type 1 Diabetes with remaining beta-cell function
- Protein kinase inhibitor DYRK1A stimulates proliferation of beta-cells
- Lead Optimisation stage

INVESTMENT AND LICENSING OPPORTUNITY 1:
Type 1 Diabetes

OPPORTUNITY 1:
The company is seeking Series A funding for preclinical and phase 1 clinical studies in addition to pipeline progression.
PHILOGEN S.P.A.

Philogen is a Swiss-Italian integrated biotechnology company founded in 1996, with the mission to develop innovative biopharmaceuticals for the treatment of angiogenesis-related disorders. Angiogenesis, i.e. the formation of new blood vessels, is a characteristic feature of many severe pathologies such as cancer, rheumatoid arthritis and age-related macular degeneration. The company has been a pioneer in the isolation, engineering and clinical development of lead products capable of targeting angiogenesis in-vivo and has been the first in the world to demonstrate that human monoclonal antibodies, specific for a marker of angiogenesis, can efficiently and selectively target the tumor neo-vasculature both in animal models and in cancer patients.

PIPELINE PRODUCT 1:

**Fibromun/ Phase 3**

Fibromun (L19-TNF) is a fully-human vascular targeting immunocytokine, currently being tested in clinical trials in patients with cancer. It consists of the anti-EDB human antibody L19, fused to human TNF, a strong pro-inflammatory cytokine. Recombinant TNF (Beromun TM, Boehringer Ingelheim) has so far been approved only for clinical applications in the isolated limb perfusion setting.

Because of its impressive tumor targeting and therapeutic performance in animal models of cancer, L19-TNF has been studied in clinical trials which feature both the systemic administration of this biopharmaceutical to a large population of patients and to melanoma patients in the isolated limb perfusion setting.

The product has obtained Orphan Drug Designation by EMA in Europe, where the Phase 3 trial is currently ongoing. Discussions with FDA are also ongoing, to soon start the trial also in USA.
Pipeline Product 2:
Teleukin/Phase 2

Product 2:
Teleukin (F16-IL2) is a fully human immunocytokine, based on the tumor targeting antibody F16 fused to the immunostimulatory cytokine IL2. Human recombinant IL2 (ProleukinTM, Novartis) is a clinically used cytokine, which confers a therapeutic benefit to certain patients with immunogenic tumors (e.g., melanoma, renal cell carcinoma). Thanks to its ability to selectively localize at the tumor site in vivo, F16-IL2 has displayed a superior therapeutic performance compared to the non-targeted IL2 counterpart in numerous animal models of cancer. F16-IL2 is well tolerated in patients alone and in combination with chemotherapeutic drugs (e.g., paclitaxel, doxorubicin). This Product is currently being investigated in multicenter Phase Ib clinical trials in combination with paclitaxel in patients with metastatic breast cancer, non-small cell lung cancer (NSCLC), melanoma. Striking data in patients (compassionate use) has also encouraged us to plan a trial in AML.

Pipeline Product 3:
Daromun/Phase 3

Product 3:
In January 2016, Philogen announced the launch of a pivotal controlled Phase III trial in patients with Stage IIIB/C melanoma with Daromun, a combination of two of Philogen’s immunocytokines (Darleukin/L19-IL2 and Fibromun/L19-TNF). Stage IIIB/C melanoma patients are at high-risk of progression to the aggressive Stage IV of the disease, which is in most cases fatal. Surgery is the first therapeutic option in Stage IIIB/C patients, and is performed with a curative intent. However, unfortunately, most patients undergo further recurrences of disease and surgery becomes no longer feasible. Therefore the ability to eradicate metastatic lesions, using a biotherapeutic approach which provides a protective anti-cancer immunity, would offer an opportunity to delay or prevent progression and possibly prolong survival. In a recently published Phase II clinical trial, the Philogen group and collaborating Clinical Centers have demonstrated that the intratumoral injection of Daromun was able to substantially reduce or eradicate injected melanoma lesions, with durable responses and excellent cosmetic results (1). In addition, there was evidence of systemic bystander effects on non-injected lesions, indicating the onset of a protective anti-cancer immunity. These data reinforce the findings of a previous Phase II clinical trial (2) and of extensive preclinical investigations (3,4). The study will feature initially the participation of 15 leading European Dermato-Oncology Clinical Centers in Italy, Germany and Poland. Current discussions with FDA to also open the trial in USA are ongoing.

Investment and Licensing Opportunity 1:
Fibromun/Phase 3
OPPORTUNITY 1:
Fibromun (L19-TNF) is a fully-human vascular targeting immunocytokine, currently being tested in clinical trials in patients with cancer. It consists of the anti-EDB human antibody L19, fused to human TNF, a strong pro-inflammatory cytokine. Recombinant TNF (Beromun \( \text{TM} \), Boehringer Ingelheim) has so far been approved only for clinical applications in the isolated limb perfusion setting.

Because of its impressive tumor targeting and therapeutic performance in animal models of cancer, L19-TNF has been studied in clinical trials which feature both the systemic administration of this biopharmaceutical to a large population of patients and to melanoma patients in the isolated limb perfusion setting.

The product has obtained Orphan Drug Designation by EMA in Europe, where the Phase 3 trial is currently ongoing.

INVESTMENT & LICENSING OPPORTUNITY 2:
Teleukin

OPPORTUNITY 2:
Teleukin (F16-IL2) is a fully human immunocytokine, based on the tumor targeting antibody F16 fused to the immunostimulatory cytokine IL2. Human recombinant IL2 (Proleukin\( \text{TM} \), Novartis) is a clinically used cytokine, which confers a therapeutic benefit to certain patients with immunogenic tumors (e.g., melanoma, renal cell carcinoma).

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F16-IL2 is well tolerated in patients alone and in combination with chemotherapeutic drugs (e.g., paclitaxel, doxorubicin). This Product is currently being investigated in multicenter Phase Ib clinical trials in combination with paclitaxel in patients with metastatic breast cancer, non-small cell lung cancer (NSCLC), melanoma. Striking data in patients (compassionate use) has also encouraged us to plan a trial in AML.

INVESTMENT & LICENSING OPPORTUNITY 3:
Fibromun
PROMETHERA BIOSCIENCES S.A./N.V.

Promethera Biosciences is a global innovator in liver cell-based medicines whose mission is to help patients overcome acute and chronic liver diseases. Our lead clinical program, derived from our patented cell technology platform HepaStem, is designed to benefit from its immune-modulatory and anti-fibrotic properties. We are a team of international experts operating out of R&D and GMP facilities in Mont-Saint-Guibert, Belgium, and Durham, NC, USA.
SILENCE THERAPEUTICS PLC

Silence Therapeutics develops a new generation of medicines by harnessing the body’s natural mechanism of RNA interference, or RNAi, within its cells. Our proprietary technology can selectively inhibit any gene in the genome, specifically silencing the production of disease-causing proteins. Using our enabling delivery systems, we have achieved an additional level of specificity by delivering our therapeutic RNA molecules exclusively to target cells. Silence’s proprietary RNA chemistries and delivery systems are designed to improve the stability of our molecules and enhance effective delivery to target cells, providing a powerful modular technology well suited to tackle life-threatening diseases.

MANAGEMENT TEAM
Ali Mortazavi - CEO
David Ellam - CFO
Torsten Hoffmann - COO
Dmitry Samarsky - CSO

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COMPANY TYPE
Public

TICKER
[LON: SLN]

SECTOR
Biotechnology

www.sachsforum.com
SOPHIRIS BIO, INC.

Sophiris Bio is a San Diego based, NASDAQ listed company that has a “First-in-Class,” innovative, pore-forming protein (topsalysin), that is currently enrolling patients into a Phase 2b clinical trial for the focal treatment of localized prostate cancer. We are rapidly approaching the initial six-month biopsy results which are expected to be reported by the end of the first quarter next year (2018).

A Phase 2a, “Proof-of-Concept” study has shown that topsalysin has the ability to ablate prostate cancer in a very targeted way (11 out of a total of 18 patients responded) without any sexual dysfunction, urinary incontinence or rectal toxicities. Its incredible safety profile is attributed to the fact that topsalysin has been genetically modified to only be activated when it comes into contact with enzymatically active PSA which is only found within the prostate. There is no systemic detection of the drug.

Since it has the potential to delay or even eliminate the more radical therapies such as a prostatectomy (and their associated co-morbidities), our initial market research suggests that payors view this very favorably, especially since it allows patients to maintain a very acceptable quality of life.

Prostate cancer is the second most common cancer in men with approximately 161K men being diagnosed this year, just in the United States alone. Approximately 80% of those men will have localized disease and half of those could be potential patients for topsalysin.

Our Phase 2b six-month study in localized prostate cancer is currently enrolling approximately 40 patients with localized, clinically significant prostate cancer into four to five clinical sites in both the U.S. and U.K. This transrectal, ultra-sound guided administration of topsalysin is targeted for use by the urologist in his office setting. Topsalysin has already demonstrated that it can completely ablate clinically significant cancerous prostate tumors. Its very attractive safety profile is attributed to the fact that topsalysin is only activated within the prostate when it comes into contact with enzymatically PSA.

This Phase 2b study will also include the option for a second administration of topsalysin after the initial six-month biopsy has demonstrated that there has been a partial response, but a clinically significant lesion remains. This has the opportunity of expanding the market significantly. Upon the successful completion of the Phase 2b trial, a single, Phase 3 registration trial is contemplated for regulatory approval.

Topsalysin’s mechanism of action is also well characterized and understood as further validated seperately by the successful completion of a Phase 3 clinical trial in Benign Prostatic Hyperplasia that achieved its primary endpoint and was a stratistically significant study.

MANAGEMENT TEAM
Randall E. Woods, CEO
Allison Hulme, Ph.D. COO & Head of Clinical Development
Peter Slover, CFO

FINANCIAL SUMMARY
Publicly traded on the NASDAQ exchange. Current funding allows Sophiris to complete the Phase 2b clinical trial in the treatment of localized prostate cancer (actively enrolling patients and initial results expected in Q1, 2018) with additional runway beyond the completion of the study.
PRODUCT 1:
Topsalysin (PRX302) is a “first-in-class” pore-forming protein being developed for the treatment of patients with urological diseases. Topsalysin is in Phase 2 clinical development for the focal treatment of localized prostate cancer as well as Phase 3 clinical development for the treatment of lower urinary tract symptoms of benign prostatic hyperplasia (BPH). Topsalysin is a highly potent ablative agent that is selective and targeted in that it is only activated by enzymatically active PSA which is found in high concentrations in the transition zone of the prostate and in and around prostate tumor cells. More than 400 patients have received treatment with topsalysin, which continues to appear to be safe and well tolerated.

INVESTMENT AND LICENSING OPPORTUNITY 1:
Topsalysin

OPPORTUNITY 1:
Topsalysin (PRX302) is a “first-in-class” pore-forming protein being developed for the treatment of patients with urological diseases. Topsalysin is in Phase 2 clinical development for the focal treatment of localized prostate cancer as well as Phase 3 clinical development for the treatment of lower urinary tract symptoms of benign prostatic hyperplasia (BPH). Topsalysin is a highly potent ablative agent that is selective and targeted in that it is only activated by enzymatically active PSA which is found in high concentrations in the transition zone of the prostate and in and around prostate tumor cells. More than 400 patients have received treatment with topsalysin, which continues to appear to be safe and well tolerated.
SPHERIUM BIOMED

Clinical Stage, Portfolio Company that sources its projects from the academic research space. Spherium acquires rights to develop and commercialize therapeutic-oriented knowledge (IP) generated in Universities, Research Centers or Hospitals, and designs, leads and executes with its own resources development plans to reach a relevant, recognizable value milestone on a project per project basis. The ultimate goal is to turn academic biomedical knowledge into social and economic value (www.spheriumbiomed.com).

It has a lean and virtual business model, with focus on project needs. The company’s team of 13 focuses on evaluation, Target Product Profile (TPP)-driven strategic project design, project management and business development. All project activities are conducted by specialized external providers.

Since its incorporation in 2009, the company has evaluated in depth around 60 projects per year, having signed more than 50 licensing-in agreements. Spherium raised 15M€ from local pharmaceutical partner Ferrer by the end of 2013, an investment that led to the current portfolio of 4 different projects in clinical stage (3 of them Phase II with top line results expected 1Q2018) and one in preparation to start phase I by 2Q 2018), and 4 projects in non-regulatory preclinical stage. All the preclinical projects will reach their pre-defined value milestone during 2017-2018. Spherium aims to license-out some its clinical stage and preclinical projects after positive efficacy data, to recover its past investment and partially support operations and growth from 2018 on. The company will open a B round in the 8M€ range during 1Q2018 in order to support growth, in preparation to IPO in an international index (Alternext or NASDAQ) by 2019/2020.

MANAGEMENT TEAM
Luis Ruiz Avila, PhD, PADE IESE: CEO
Maribel Berges Frainle, ScB, EMBA IESE: CFO&CBDO
Ramon Bosser Artal, PhD, PADE IESE: COO

FINANCIAL SUMMARY
Privately owned, Majority shareholder is Spanish Pharmaceutical Grupo Ferrer.
Last financing event: the company raised 15M€ in A round in Dec. 2013

PIPECLENE GRAPHIC
PIPELINE PRODUCT 1:
SP13004, Phase II

PRODUCT 1:
Value proposition
• SP13004 is a proprietary, patented oral gel containing high dose melatonin for the prevention and treatment of chemo and/or radiation-induced mucositis. Mucositis can occur in the oral mucose, larynx, pharynx, oesophagus, and even intestines. Severe oral mucositis is associated with significant morbidities (Grade III reduces oral intake, increases the use of pain medication, and Grade IV can result in radio and/or chemotherapy dose reduction, hospitalization and parenteral nutrition) and impact on health economics. Potential indications for the product are in prevention and in treatment of mucositis affecting all the gastrointestinal tract. However, the entry indication will be Head and Neck Cancer, where the unmet need is very clear and upon which the case is made. Worldwide there are about 550,000 cases annually. About 60,000 occur in the US and an estimated equal number in the major EU countries plus 1-2 small ones. The 5 year survival rate is about 50% in the developed countries so the prevalence in the US and EU is perhaps 200,000-300,000 in any given year. 95% of head and neck cancer patients receive radiotherapy, and the incidence of mucositis in this population is greater than 80%. In addition, in the US there are about 20,000 patients with hematological cancers receiving bone marrow or stem cell transplantation (HSCT), treatments that have very high incidence. Mucositis is also prevalent in other cancer types, as breast cancer, where there are reports of up to 30% incidence and which represent a significant upside potential for the product. • Pharmacodynamics studies in irradiated rats show clear evidence of efficacy with SP13004. 4-week local tolerance study showed lack of local toxic effects. Available bibliographic data shows that melatonin does not interfere with anticancer treatment (and has sometimes antineoplastic effect). A pre-industrial prototype of SP13004 has been used in compassionate studies for a small number of cancer patients (16) with very good efficacy results and no safety concerns both as treatment and as preventive agent. SP13004 is currently manufactured at pre-commercial GMP scale. It is protected by a patent extending protection up to 2036, already granted in the most relevant markets. Current status of development:
• Ongoing Phase Ib-II double blind, controlled study to assess the efficacy and safety of SP13004 in 84 head and neck cancer patients undergoing radiochemotherapy. Recruitment completed in 11 clinical sites in Spain, last patient-last visit November 2017. Expected top-line efficacy results 1Q2018.

PIPELINE PRODUCT 2:
SP14019, Phase II

PRODUCT 2:
Value proposition
• SP14019 is a proprietary, patented spray formulation of cyclosporine, for the topical treatment of atopic dermatitis and psoriasis. The formulation is patented beyond 2037. It is stable, fully industrialized GMP (pilot scale) and manufactured using regulatory compliant excipients. It reduces systemic exposure to cyclosporine to negligible levels, thus overcoming the current limitative nephrotoxicity that restricts its use to short term and severe cases. Preclinical evidence for skin penetration pharmacokinetics and efficacy models are available. Current status of development:
• Ongoing Phase II double blind, left-right controlled study (Cyclatop) to assess the efficacy and safety of SP14019 in 36 mild to moderate atopic dermatitis patients. Pa-
tients are treated left-right with randomized, blinded vehicle or test spray solution. 18 patients will be adult, and 18 will be pediatric, with a minimum of 6 patients in the 2 to 12 year old age cohort. The study is currently recruiting patients (70% completed) in 11 centers in Spain. Pediatric patient recruitment started in March 2017. Top line results are expected by early 1Q2018.

**PIPELINE PRODUCT 3:**
SP12006, Phase II

**PRODUCT 3:**
Value proposition
A unique and patent-protected OTC-compatible fixed dose combination of three known products (ibuprofen, magnesium and vitamin C) to treat mild to moderate muscular pain. Fast development track validated by MHRA, using Delayed Onset Muscular Soreness (DOMS) as muscular pain model as the basis to file registration. •Proof of Concept efficacy results in patients with Temporomandibular Joint Disease (TMJD) already available. Product eligible for 10 year data protection, and for OTC classification (very well established products). •First new, oral formulation specifically for sport related muscular soreness, with potential to be first line pharmacotherapy treatment in TMJD. •A novel OTC combination treatment which is more cost effective than the individual components separately, and ensures compliance in a single formulation. •Patent protected to 2036 plus extensions, entering national and territorial review phase with very positive IPRP review.

Current status of development:
•Successfully completed Phase II placebo controlled trial to evaluate safety and efficacy of Comboprofen over placebo and individual components of the combination in 96 patients with Temporo-Mandibular Joint Disorder (TMJD). •POC phase II trial in Delayed Onset Muscular Soreness started July 2017, top line results 1Q2018. Final Phase III and commercial formulation under development

**INVESTMENT AND LICENSING OPPORTUNITY 1:**
Clinical stage products described above are ready to license out or codevelopment

**OPPORTUNITY 1:**
SP13004: oral mucositis
SP14019: atopic dermatitis & psoriasis
SP12006: mild muscular pain (sport pain)

**INVESTMENT & LICENSING OPPORTUNITY 2:**
Preclinical portfolio is available for license out

**OPPORTUNITY 2:**
SP12008: biological for autoimmune diseases
SP14040: small molecule for cognition deficit and negative symptoms of schizophrenia
SP15028: biological for local treatment of muscle lesions (regeneration and fast functional recovery)

**INVESTMENT & LICENSING OPPORTUNITY 3:**
SP15016, CODEVELOPMENT
SurgiMab S.A.S

SurgiMab is developing cancer-specific molecules for use in near-infrared (NIR) fluorescence-guided oncologic surgery. This technique provides surgeons with real-time feedback about the location and extent of tumors, which then increases radical resection rates and improves patient outcomes.

Our lead product, SGM-101 has completed phase I/II trials in pancreatic and colorectal cancer (CRC). We demonstrated that its intravenous administration is safe and provides successful detection of primary, recurrent and metastasized tumors, leading to an altered treatment strategy in more than 30% of patients presenting with recurrent of peritoneal metastases of CRC.

We are currently organizing a multi-centric pivotal Phase III trial in Europe and the US. The aim is to file for marketing authorization (USA and Europe) in 2019.

MANAGEMENT TEAM

Mrs. Françoise CAILLER, Co-Founder, CEO and CSO
Mr. Gordon WALDRON, External Corporate Finance Consultant
Mr. Andres HUBER, Chairman of the Board

FINANCIAL SUMMARY

Currently seeking to raise 12 M€ to fund clinical and operating costs up to first product launch in USA and EU (Q1 2020). Historical investors have committed to subscribe to half of this amount.

PIPELINE GRAPHIC
PIPELINE PRODUCT 1:
SGM-101, Phase III pivotal clinical trial

PRODUCT 1:
SurgiMab’s SGM-101 is a cancer-specific molecule for use in near-infrared (NIR) fluorescence-guided oncologic surgery (FGOS).

As opposed to an indiscriminate contrast agent, SGM-101’s ability to specifically highlight malignant tissue during surgery enables real-time visualization of tumor margins, tumor spread and micro-tumors that are invisible to the naked eye. This increases radical surgical resection rates and has potentially transformative benefits in colorectal cancer screening of high-risk patients.

Phase I/II trials in pancreas and colorectal cancer surgery (CRC) have shown that intravenous administration of SGM-101 is safe and the product can successfully detect pancreas tumors as well as primary, recurrent and metastasized CRC. In addition, use of SGM-101 lead to an altered surgical treatment strategy in more than 30% of patients with recurrent or peritoneal metastases of CRC.

PIPELINE PRODUCT 2:
SGM-201, pre-clinical

PRODUCT 2:
SurgiMab’s SGM-201 is a cancer-specific molecule for use in near-infrared (NIR) fluorescence-guided oncologic surgery (FGOS) for ovarian tumors.
SYNAFFIX BV

Synaffix is a Netherlands-based biotech enabling highly-competitive product candidates using its site-specific antibody-drug conjugate (ADC) technology platform. The platform consistently delivers safer and more effective ADCs compared to all 3 major clinical-stage approaches.

Synaffix’ business model is technology out-licensing where granted patents provide end-to-end protection of the technology as well as resulting product candidates thru at least 2035.

We anticipate the first-in-human studies evaluating Synaffix ADC technology to be initiated by our partners in 2018.

MANAGEMENT TEAM
Mr. Peter van de Sande - CEO
Dr. Floris van Delft - CSO
Dr. Sander van Berkel - Director, R&D Operations
Mr. Anthony DeBoer - Director, Business Development

INVESTMENT AND LICENSING OPPORTUNITY 1:
Site-specific Platform ADC Technology

OPPORTUNITY 1:
Available for out-license.
TAXIS PHARMACEUTICALS, INC.

TAXIS Pharmaceuticals is a privately held biopharmaceutical company dedicated to developing compounds to target the growing threat of antimicrobial resistance, including antibacterial and antiviral resistance. We are currently focused on antibiotic agents that employ novel mechanisms of action distinct from those currently in clinical use. Our team’s expertise in discovery chemistry, combined with our spirit of innovation, allows us to quickly pinpoint promising compounds that exhibit the key properties required for a clinical drug candidate.

MANAGEMENT TEAM
Gregory G Mario, President & CEO
Financial Summary
Privately capitalized

FINANCIAL SUMMARY
Privately capitalized

PIPELINE PRODUCT 1:
TXA709, Oral & IV anti-MRSA drug to enter FIH studies 1Q, ’18

PRODUCT 1:
Small molecule, bactericidal FtsZ modulator

PIPELINE PRODUCT 2:
EPIs, preclinical

PRODUCT 2:
Novel efflu pump inhibitors that resurrect potency of currently marketed antibiotics - synergistic

INVESTMENT AND LICENSING OPPORTUNITY 1:
TXA709 - out

INVESTMENT & LICENSING OPPORTUNITY 2:
EPIs - Out
ThromboGenics NV

ThromboGenics is a biopharmaceutical company developing innovative treatments for retinal disorders, with a focus on diabetic eye disease. The company’s pipeline of disease modifying drug candidates is targeting the key segments of the diabetic eye disease market (DR, DME).

ThromboGenics is currently enrolling patients in a Phase II clinical study evaluating THR-317, a PLGF inhibitor that is being developed for the treatment of diabetic macular edema, as a stand-alone or as a combination therapy with anti-VEGF treatments.

ThromboGenics is also conducting a Phase Ila clinical trial evaluating multiple doses of THR-409 (ocriplasmin) to induce a total Posterior Vitreous Detachment in patients with Non-Proliferative Diabetic Retinopathy (NPDR).

In addition, THR-149, a plasma kallikrein inhibitor, which has resulted from research collaboration with Bicycle Therapeutics, and THR-687, an integrin antagonist, which was in-licensed from Galapagos, are in late stage pre-clinical development.

ThromboGenics pioneered a new drug category of pharmacological vitreolysis with JETREA® (ocriplasmin) which is now approved for the treatment of vitreomacular traction in 54 countries worldwide. ThromboGenics is commercializing JETREA® via its subsidiary ThromboGenics, Inc. in the US. Novartis commercializes JETREA® outside the United States.

ThromboGenics is headquartered in Leuven, Belgium, and is listed on the NYSE Euronext Brussels exchange under the symbol THR. More information is available at www.thrombogenics.com
TOPADUR PHARMA AG

TOPADUR Pharma AG is a company focused on new innovative drug therapies for wound healing providing sustainable high value growth for patients, investors and employees. TOPADUR’s R&D platform is based on providing new therapies for wound healing indications.

Investment Rational: A company with profound compound IP; feeding medical needs in huge markets by providing innovative highly potent, dual mode of action topical drugs to fill therapeutic gaps. High targeted value growth (ROI). Targeted exit after successful phase I/II clinical trials (2021) trade sale or IPO.

Business Strategy: Providing high-quality drugs with unique sales propositions (USPs) in interesting markets, therefore and in consequence of TOPADUR’s strategy being attractive for partnering with big pharma. Focusing on early proof of concept in humans and a fast frontrunner development strategy. Partnering and out-licensing model with interested potential interested business partners.

Leadership: Remarkable experience in drug research, preclinical, technical, and clinical development. Experience in management of industrial biomedical functions and projects. All members with a pharma industry background accompanied at least one major product through development up to the market.

TOPADUR’s R&D Platform: The R&D activities of the leading development product (TOP-N53) are focused on wound healing in diabetic patients, where wound healing is severely impaired and often results in chronic, non-healing wounds. TOPADUR targets high medical need indications with a price bonus for this highly potent drug candidate. The main wound healing focus are: livedoid vasculopathy (orphan), non-treatable diabetes foot ulcer with high amputation risks, indications and wound healing after major surgery.

TOPADUR’s second development compound (TOP-N44) addresses another pathophysiological aspect of wound healing, namely hypertrophic scar formation and keloids. Hypertrophic scars are caused by an exaggerated wound healing response that results in an excessive deposition of collagen.


Financials: TOPADUR has raised CHF 2.2 million in a Series A investment (March 2016) and has approved CTI and EUFOSTARS grants for CHF 1.8 million, which will allow to conduct proof of concept studies in animals for both development compounds and to develop several formulations for TOP-N53.

TOPADUR has achieved CTI label in July 2016. The second financing round was successfully finalized in Q2 2017 and added an additional CHF 6.1 million as Series B investment. TOPADUR has five founder investors and ten investors who invested in Series A & B. The current funds enable completion of the preclinical development of both compounds and the proof of concept studies in humans by 2018 with TOP-N53. The next equity financing round is planned to start after the toxicology studies mid 2018.

MANAGEMENT TEAM
Dr. Reto Naef CEO, president
Dr. Armin Meinzer COO
Dr. Hermann Tenor CMO, CSO
Christina Attaalla CFO
Financial Summary
2009: seed financing Topadur GmbH 200 kCHF
2015: seed financing Topadur AG 100 kCHF
2015: merger Topadur GmbH/Topadur AG
2015: series A 2.3 Mio. CHF
2015/2016: non diluting grants 1.5 Mio CHF
2017: Series B: 6.1 Mio CHF
planned 2018 Series C 10 Mio CHF

PIPELINE GRAPHIC

PIPELINE PRODUCT 1:
TOP-N53

PRODUCT 1:
The leading development product (TOP-N53) is focused on wound healing in diabetic patients, where wound healing is severely impaired and often results in chronic, non-healing wounds. TOPADUR targets high medical need indications with a price bonus for this highly potent drug candidate. The main wound healing development focus for this product are: livedoid vasculopathy (orphan), non-treatable diabetes foot ulcer with high amputation risks, indications and wound healing after major surgery.

TOPADUR’s priority development product TOP-N53 is addressing the cause of this impaired blood flow by targeting two key enzymes in the vascular smooth muscle leading to increased blood flow and oxygen supply to the wound tissue, which is expected to result in significant improvement in wound healing.

PIPELINE PRODUCT 2:
TOP-N44
PRODUCT 2:
TOPADUR’s second development compound (TOP-N44) addresses another pathophysiological aspect of wound healing, namely hypertrophic scar formation and keloids. Hypertrophic scars are caused by an exaggerated wound healing response that results in an excessive deposition of collagen. TOP-N44 is a new dual mode of action topical treatment, designed to suppress inflammation and fibroblast activation to prevent scar formation.

INVESTMENT AND LICENSING OPPORTUNITY 1:
Series C equity financing

OPPORTUNITY 1:
A series C equity financing round is planned after full toxicological investigation of the leading development product (TOP-N53), FIH studies and initiated POC in patients. Target end of 2018.
TXCELL SA

TxCell is a biotechnology company that develops platforms for innovative, personalized T cell immunotherapies for the treatment of severe inflammatory and autoimmune diseases with high unmet medical need. TxCell is targeting a range of autoimmune diseases (both T-cell and B-cell-mediated) including Crohn’s disease, lupus nephritis, bullous pemphigoid and multiple sclerosis, as well as transplant rejection.

TxCell is the only clinical-stage cellular therapy company fully dedicated to the science of regulatory T lymphocytes (Tregs). Tregs are a recently discovered T cell population for which anti-inflammatory properties have been demonstrated. Contrary to conventional approaches based on non-specific polyclonal Tregs, TxCell is exclusively developing antigen-specific Tregs. This antigen specificity may either come from genetic modifications with Chimeric Antigen Receptor (CAR) or from pre-existing Treg cell T-Cell Receptor (TCR). TxCell is developing two proprietary technology platforms, ENTrIA, which is composed of genetically-engineered Tregs, and ASTrIA, which is composed of non-modified naturally antigen-specific Tregs.

Based in Sophia-Antipolis, France, TxCell is listed on Euronext Paris and currently has 46 employees.

MANAGEMENT TEAM

• Stéphane Boissel, Chief Executive Officer
• Raphael Flipo, SVP, Chief Financial Officer
• François Meyer, Chairman of the Board and Head of Research

FINANCIAL SUMMARY

As of June 30, 2017, TxCell’s cash and cash equivalents amounted to €87 million. In February 2017, TxCell successfully completed a capital increase through the issue of 5,549,300 new shares with warrants attached. The offer was fully subscribed and raised €11.1 million in gross proceeds. These proceeds will cover TxCell’s cash requirements for 2017, which include the costs of the CAR-Treg research and manufacturing process development programs as well as TxCell’s ongoing expenses and overheads. The additional proceeds from the potential exercise of all the warrants which were attached to new shares issued in February 2017 would enable TxCell to further finance its activities through to the IND approval to initiate a first-in-man study with a CAR-Treg candidate. This is expected by the end of 2018. As a reminder, these warrants have a maturity of one year and are traded on a separate Euronext trading line (FR0013231792). At any time up to February 26, 2018 (included), 4 warrants will entitle holders to buy 3 TxCell’s new shares at a subscription price of €2.60 per new share. As expected, TxCell did not generate any revenue during the first half of 2017.
The CAR-Treg Solid Organ Transplantation (SOT) program (also called ENTX#SOT) is TxCell’s most advanced CAR Treg program to date. Additional preclinical proof-of-concept data are expected in 2017 to support the selection of an optimized humanized HLA-A2 CAR-Treg candidate to enter clinical studies. A first-in-man clinical study is expected to be initiated by end 2018.

The purpose of this program is to engineer regulatory T cells (Tregs) with a Chimeric Antigen Receptor (CAR), which is specific for HLA-A2, one of the forms of the HLA histocompatibility system. Incompatibility between the donor and recipient HLA systems is one of the main causes of transplant rejection. HLA A2 CAR-Treg cells are designed to specifically recognize an HLA-A2+ graft and trigger a reduction of the inflammation as well as an induction of immune tolerance in a local and specific manner, thereby reducing graft rejection.

TxCell is working with two leading academic partners for this program, the University of British Columbia (UBC) in Vancouver, Canada (see TxCell press release dated October 19, 2016), and the Center for Research in Transplantation and Immunology (CRTI) in Nantes, France (see TxCell press release dated May 2, 2017). These collaborations are exploring two different subtypes of Treg cells, CD4+ and CD8+, respectively.
TheraNASH is a University of Strasbourg start-up in foundation that strives to become a key player in the discovery and preclinical development of novel therapeutic strategies for liver fibrosis and non-alcoholic steatohepatitis (NASH), diseases with major global health impact. Liver disease is the only major cause of death still increasing each year. The absence of effective therapeutic options for NASH leaves open an untapped market which is likely worth 5 B$ to 10 B$ a year. TheraNASH offers state-of-the-art technologies for fast-track drug discovery and novel therapeutic strategies for liver fibrosis and NASH.

TheraNASH has developed a unique approach that targets the clinical cell circuits underlying liver disease progression and carcinogenesis and that has predictive value for disease progression and NASH. TheraNASH’s discovery platform features a tractable and clinically relevant human cell-based model system inducing a clinical liver disease progression signature in a reversible manner. The power of the TheraNASH drug discovery platform is highlighted by the identification of molecules with established anti-fibrotic activity.

Using this technology TheraNASH has discovered a lead candidate compound for NASH, a humanized monoclonal antibody (mAb) targeting human tight junction protein CLDN1 (PCT/EP2016/055942; PCT/EP2017/056703). The CLDN1 mAb reverses liver disease and steatosis without detectable adverse effects in state-of-the-art animal models for liver disease progression. Mechanistic analyses reveals that the antibody modulates the expression and activation of key pathways involved in pathogenesis of liver inflammation and fibrosis. We expect that this antibody is a first or best-in-class compound for treatment of NASH given the in vivo and ex vivo proof-of-concept data combined with its unique mechanism of action. TheraNASH aims to deliver a pre-IND high quality package for a first in humans Phase I safety profile clinical trial in 2019.

TheraNASH’s innovative developments promise to define new therapeutic standards in liver disease progression and prevention of liver cancer. Importantly, the innovation of TheraNASH is well protected through a strong IP platform originating from Prof. Baumert’s research programs at Inserm and the University of Strasbourg. This patent portfolio covers the liver therapeutics discovery technology, as well as TheraNASH’s lead compound, the monoclonal antibody against claudin-1, for the treatment of steatosis, fibrosis and NASH and the prevention of liver disease progression and cancer.

The associated research within University of Strasbourg is funded through the EU (ERC, H2020) as well as Strasbourg’s technology transfer initiative (SATT Conectus Alsace). TheraNASH is currently applying for funding for SME’s at the EU level and is seeking private investment.
PIPELINE PRODUCT 1:
A Claudin-1 specific monoclonal antibody for treatment of nonalcoholic steatohepatitis (NASH) and fibrosis/Preclinical development

PRODUCT 1:
Non-alcoholic steatohepatitis (NASH) is a leading cause of liver disease and cancer world-wide. The absence of effective therapeutic options leaves open an untapped market of > 5 bn$/year. To address this unmet medical need, we have developed a humanized monoclonal antibody targeting human tight junction protein Claudin-1 (Mailly et al. Nat. Biotechnol. 2015; Colpitts et al. Gut 2017) with completed proof-of-concept in cell culture models, ex vivo human liver tissue and a pilot study in an animal model (PCT/EP2016/055942, PCT/EP2017/056703). Given its efficacy and safety combined with a unique mechanism of action, we expect that this antibody is a first or best-in-class compound for treatment of NASH and liver fibrosis. Following detailed feedback of pharma, investors and consultants we have assembled a product development plan to complete the preclinical development for an IND enabling data package followed by a phase I/IIa clinical trial within a commercial entity. We are now building a business development team and are searching for investors to create a new company aiming to move to the next value inflection point.

PIPELINE PRODUCT 2:
Fast-track liver disease chemoprevention discovery using a clinical gene signature-inducible human cell culture model/Discovery.

PRODUCT 2:
The discovery of signature drivers and candidate compounds for liver fibrosis and NASH treatment has been hampered by the absence of tractable model systems and the complex cell circuitry driving disease biology. Furthermore, drug discovery in animal models is lengthy, costly and of low throughput. Aiming to address these roadblocks, we have developed a simple and robust prognostic liver signature-based human cell
A culture system that models the cell circuits of liver disease progression in a reversible manner (PCT/EP2016/059477/US PTO 62153727). The clinical relevance was confirmed by highly similar transcriptomic dysregulation in the cell culture models and in clinical cohorts with corresponding liver disease etiologies. To demonstrate the application of this model system for discovery of liver disease therapeutics, we have performed a functional perturbation screening of 25 computationally selected compounds and performed in vivo proof-of-concept studies in state-of-the-art animal models for the most promising drugs. Taken together, these data support the validity of the cell-based system to efficiently bridge preclinical to clinical evaluation by relying on the clinical prognostic liver signature and that this cell-based model enables fast-track drug discovery for compounds reverting fibrosis, inflammation and steatosis.

**INVESTMENT AND LICENSING OPPORTUNITY 1:**
A Claudin-1 specific monoclonal antibody for treatment of nonalcoholic steatohepatitis (NASH) and fibrosis/Preclinical development.

**OPPORTUNITY 1:**
Investment opportunity for preclinical development until IND package including product development for Phase I clinical trial (total estimated costs 5 M€).

**INVESTMENT & LICENSING OPPORTUNITY 2:**
Fast-track liver disease chemoprevention discovery using a clinical gene signature-inducible human cell culture model/Discovery

**OPPORTUNITY 2:**
Co-development drug discovery investment between 250 K€-1 M€ depending on size of screen.
Valo Therapeutics (Valo Tx) is a spin-out company from the University of Helsinki, Finland, with a subsidiary based in Oxford, UK. Valo Tx has assembled a uniquely talented team of oncolytic virus and immunotherapy experts, who together with the founding scientist have the necessary expertise to take this patented technology through clinical development and make it available to patients. The management team has a proven track record of developing successful companies from a laboratory idea to a full stock exchange listing.

Valo Tx is positioned to transform the field of immunotherapy for a wide range of cancer types. Valo Tx’s PeptiCRAd technology uniquely and synergistically combines the best qualities of two distinct clinically proven cancer immunotherapy concepts - peptide vaccination and oncolytic virus-based immunotherapy. Building on an existing and recently FDA-approved approach for use of oncolytic viruses, Valo Tx has developed a proprietary, genetically modified adenovirus that will form the basis of its therapeutic approach.

The PeptiCRAd (Peptide-coated Conditionally Replicating Adenovirus) idea is straightforward: to use immunogenic viruses as active carriers of tumor-specific peptides to direct the immune system to specifically target and kill cancer cells.

Valo Tx’s methodology is to adsorb tumor-specific peptides to the surface of the oncolytic virus, thereby eliciting an enhanced adaptive immune response against the tumor. The tumor-specific peptides bind to the adenovirus capsid via electrostatic interactions.

As opposed to genetically engineered changes to the virus, the Valo Tx technology facilitates the rapid creation of multiple virus-based immunotherapies that promise to provide lasting immunity to many different cancer types. This system addresses the need for tumor-specific and even personalized therapies, as the antigen expression varies in different patients and even in different stages of the same tumor.

**MANAGEMENT TEAM**

Dr. Michael Stein, Executive Chairman
Dr. Antti Vuolanto, COO
Petri Priha, VP CMC
Dr. Sari Pesonen, VP Scientific and Clinical Development
Dr. Tuuli Ranki, VP Pre-Clinical Development and IP
Charlotta Backman, VP Clinical Operations and Regulatory Affairs

**FINANCIAL SUMMARY**

To date, Valo Tx has raised a total of €7.1m in seed round funding (€3m equity, €4.1m non-dilutive funding). This supports the company through chemistry, CMC and pre-clinical studies. We are likely to receive an additional €3m in non-dilutive funding for a Phase 1/2a trial in 2019/2020.
PIPELINE PRODUCT 1:
PeptiCRAd

PRODUCT 1:
PeptiCRAd cancer vaccination technology combines oncolytic virus therapeutics and tumor specific peptide vaccination into one powerful immunoactivating product.

At present, the oncolytic virus field is based on the use of viruses to cause tumor specific cell lysis, releasing tumor associated antigens (TAAs), thus recruiting the immune system to develop an anti-tumor immune response. However, in this case the majority of the immunity is directed towards the virus and not the tumor.

To overcome the limitation of the current therapy, Valo Tx has developed the proprietary PeptiCRAd technology to bind tumor-specific peptides onto the oncolytic adenovirus capsid. PeptiCRAd has multiple modes of action: i) immunoactivation of the tumor site; ii) introducing the tumor specific peptides directly into the tumor environment and directing the majority of the immune response towards the tumor peptides (“virus in tumor’s clothes”); iii) oncolytic virus activity resulting in the potential immunity against tumor-derived neoantigens.

PeptiCRAd can be tailored simply by using the same virus but changing the tumor-specific peptides for each indication or even for each patient. PeptiCRAd technology is ideal for delivering neoantigen vaccinations to the patients.

PeptiCRAd has a complementary mechanism of action to the checkpoint inhibitors (CPIs). Valo TX is currently planning a Phase I/II trial in several cancer indications in combination with CPI’s.

INVESTMENT AND LICENSING OPPORTUNITY 1:
Fund Raising from Strategic Investors

OPPORTUNITY 1:
Valo Tx is now seeking qualified investors to help it realise its vision, by taking its novel approach and world class immunotherapy know-how into the clinic, developing cancer specific virotherapies that have the potential to treat multiple forms of cancer.

We are seeking to raise funds from strategic investors for Phase 1-2 clinical development of Valo Tx’s technology, PeptiCRAd, that uniquely combines the best qualities of two clinically proven cancer immunotherapy concepts - peptide vaccination and oncolytic virus-based immunotherapy.
VAXIMM AG

VAXIMM is a privately held, clinical stage, Swiss/German biotech company developing oral T-cell immunotherapies for patients suffering from cancer. VAXIMM’s technology is based on first-in-class oral T-cell activators using modified attenuated bacteria that can be readily adapted to target a wide range of cancer-related antigens. The Company’s lead product candidate, oral VXM01, currently in clinical trials, activates killer T-cells targeting tumor vasculature and certain immune-suppressive cells and causes increased inflammation in solid tumors.
VENN THERAPEUTICS

At Venn Therapeutics, we are focused on developing novel, first-in-class drugs that polarize tumor-resident innate immune cells to an anti-tumor phenotype and reverse the immunosuppressive microenvironment found within tumors.

Powering the immune system is our focus and we welcome the opportunity to work with other companies to advance innovative cancer therapies from research labs to patient bedside.

Our approach has been to form collaborations with academic researchers in order to fund the development and clinical validation of novel immunotherapies.

PIPELINE GRAPHIC

<table>
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<th>Product</th>
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<td>VTX-001</td>
<td>STING agonist</td>
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<td>VTX-002</td>
<td>Beta-Catenin/BCL9 Inhibitor</td>
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<td>VTX-003</td>
<td>BHV1 oncolytic virus</td>
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PIPELINE PRODUCT 1:
STING Agonist

PRODUCT 1:
β-catenin transcriptional complex is a high-priority pharmacologic target because of its pathologic role in a broad range of human cancers
Colorectal cancer and multiple myeloma
Direct targeting WNT and β-catenin have led to unmanageable toxicity
Disruption of BCL9-β-catenin complex appears to be ideal
BCL9 drives pathologic β-catenin transcriptional activity
β-catenin binding site for BCL9 is unique and engages the BCL9 HD2 domain, a single amphipathic alpha helix.

PIPELINE PRODUCT 2:
Nuclear Beta Catenin Inhibitor

PRODUCT 2:
STING is an intracellular target and current approaches appear insufficient to achieve adequate intracellular levels of potency without significant safety issues
Building off early research on c-di-GMP, which was shown to be a strong agonist of STING, researchers at MSU began work on novel delivery of STING agonists
The MSU researchers critical insight was to utilize the Ad.5 vector to deliver the gene encoding a diguanylate cyclase (DGC) enzyme into the cell where it synthesizes c-di-GMP.
VTX-001 pre-clinical data highlighted at an oral presentation at AACR in Washington D.C., April 03, 2017

The research was cited by the chair of the session at AACR as an example of breakthrough progress made in the safety of innate immunological therapeutics

**PIPELINE PRODUCT 3:**
Bovine Herpes Virus-1

**PRODUCT 3:**
BHV-1 is from the same virus family as HSV-1, but does not naturally infect healthy human cells.

BHV-1 Potential Advantages to HSV-1 platform:
1. Lack of pre-existing immunity in humans:
   Potential systemic delivery of the virus to target metastatic disease
   Potential for repeat dosing
2. Does not cause disease in humans:
   Increased safety profile for therapeutic use
3. Breadth of infectivity not be limited to a specific tumor associated antigen, instead it adapts to the neo-antigen
VERNDARI, INC.

Verndari is developing game changing vaccine delivery and manufacturing technology to reduce the cost and expand the reach of protection worldwide. Within 5 years we intend to be one of the world’s leading vaccine manufacturers with both partnered and proprietary vaccines. Verndari has filed patents on two technology platforms:

1. VaxiPatch™ - a Micro Array Patch (MAP) for dermal vaccine delivery with an associated high-volume Manufacturing System

2. Very Rapid Response self-replicating mRNA vaccines to be delivered by VaxiPatch

There is already demand to use the VaxiPatch to expand the reach of existent vaccines. VaxiPatch uses an array of microneedles to apply vaccine to the dermis, reducing both the administration pain and dose of vaccine required. The highly automated manufacturing system is cost effective and readily scaled.

Verndari is negotiating with four international companies for supply of existent vaccines and in parallel developing a yeast expression system to produce Hemagglutinin (HA) influenza vaccine. The first Phase 1 trial with existent, partnered vaccine (most likely flu) is targeted for 2018. Currently operating on a convertible note, Verndari expects to raise a series A of approximately $14 mil by early 2018.

MANAGEMENT TEAM

Dr. D.R. Henderson, CEO
Dr. Jan A. Van Prooyen, Non-Executive Chairman
John H. Brown, President
Marc Gurwith, MD, JD, Vice President, Clinical Affairs

FINANCIAL SUMMARY

Verndari is currently operating on a Convertible Note of up to $4 million ($2M+ raised to date). The Series A Preferred stock offering of $14M is planned for 2017/2018. The Series A, along with any non-dilutive financing, will finance continued platform development, manufacturing infrastructure, preparations for IND and Phase 1 trials. There is strong potential for non-dilutive financing plus accelerating relationships including a cross license with a leading vaccine producer in a low or middle-income country. Verndari anticipates a Series B financing of $20M in 2019 to fund additional Phase 1 and Phase 2 clinical trials.
INVESTMENT AND LICENSING OPPORTUNITY 1:
VaxiPatch

OPPORTUNITY 1:
VaxiPatchTM - a Micro Array Patch (MAP) for dermal vaccine delivery.
Verndari is primarily interested in a cross-license for an existant, marketed vaccine.

INVESTMENT & LICENSING OPPORTUNITY 2:
Influenza Vaccine

OPPORTUNITY 2:
Verndari is interested in inlicensing a current influenza vaccine.
VIBLIOME THERAPEUTICS, INC.

Vibliome is developing a new family of therapeutics to treat cancers and other indications based on a novel focused library of inhibitors of validated and promising kinase targets and their escape pathways.

MANAGEMENT TEAM
- Robert Goodwin, PhD, CEO
- Gary Flynn, Ph.D., President and CSO

FINANCIAL SUMMARY
Seed-stage company
BIOTECH IN EUROPE FORUM
FOR GLOBAL PARTNERING & INVESTMENT

HOST SPONSOR

Basel
BIOTECH IN EUROPE FORUM
FOR GLOBAL PARTNERING & INVESTMENT

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Drooms AG is a leading European provider of secure cloud solutions. This software specialist facilitates highly secure access to confidential documents as well as the ability to safely exchange them with third parties beyond company firewalls. Confidential business processes, such as financing and licensing projects or Board Communication are handled securely, transparently and efficiently with Drooms. Headquartered in Frankfurt, Germany’s banking hub, Drooms is also expanding its global market presence and now has offices in Munich, London, Paris, Amsterdam, Zug, Madrid, Milan and Vienna. The company is well positioned to facilitate large-scale local and multi-jurisdictional transactions. Their professional expertise, top-tier reputation and innovative processes have laid the groundwork for a growing reputation in this market space. Selected References include Astellas, Hormosan, HRA Pharma, Novartis, NovImmune SA and Siemens.
SILVER SPONSOR

NOVO A/S
www.novo.dk

Novo Seeds is the early stage investment arm of Novo A/S. Novo A/S is the holding company in the Novo Group, responsible for the management of the assets of the Novo Nordisk Foundation, which are currently valued at more than USD 30 billion. Novo A/S is a private limited liability company fully owned by the Novo Nordisk Foundation. Besides being the major shareholder in Novo Nordisk A/S and Novozymes A/S, Novo A/S provides seed and venture capital to development stage companies and takes significant ownership positions in well-established companies, within life science and biotechnology, as well as manages a broad portfolio of financial assets.
SILVER SPONSOR

TORREYA PARTNERS LLP
www.torreyapartners.com

Torreya Partners LLC is a leading boutique advisory firm that provides strategic advice and assistance with Mergers & Acquisitions, Partnering and Financings to life science companies worldwide. Torreya Partners provides the long-term thinking and objective advice required for life science companies to create lasting value. We take great pride in handling complex financial and strategic matters for some of the most sophisticated private and public life science companies in the world. Our reputation has been built on quality advice, excellence in deal execution and good outcomes for our clients. We bring the caliber of people and quality of relationships found in some of the largest investment banks along with the attentive, detailed service you expect from a boutique advisory firm. Torreya Partners has offices located in New York, Philadelphia and San Francisco.
SUPPORTING ORGANISATIONS

BERLIN PARTNER
www.berlin-partner.de

First choice: Berlin Partner for Business and Technology
Business and technology support for companies, investors and scientific institutions in Berlin – this is the Berlin Partner für Wirtschaft und Technologie GmbH mission. With customized services and an excellent science and research network, our many experts provide an outstanding range of programs to help companies launch, innovate, expand and secure their economic future in Berlin. A unique public-private partnership, Berlin Partner for Business and Technology collaborates with the Berlin State Senate and over 200 companies dedicated to promoting their city. Berlin Partner is also responsible for marketing the German capital to the world, for example with the successful “be Berlin” campaign.
SUPPORTING ORGANISATIONS

BIOTECHGATE
www.biotechgate.com

Biotechgate is a global, comprehensive, life science database covering the Biotech, Pharma and Medtech industries. There are currently over 36,000 company profiles on the Biotechgate database. Biotechgate is commonly used to find product pipelines, collaboration partners, in/out-licensing opportunities and information about technology platforms, management details, new business leads and financing rounds. In addition, our licensing deals database supports companies in negotiating their licensing agreements.
SUPPORTING ORGANISATIONS

CITIGATE DEWE ROGERSON
www.citigatedr.co.uk

Citigate Dewe Rogerson is one of the world’s leading strategic communications consultancies.

Our Life Sciences team has established a reputation for excellence spanning financial, corporate and scientific communications; this has enabled us to become trusted advisors and to build a broad portfolio including some of the most innovative and exciting international life sciences companies. Our clients are at all stages of development, from start-up to multinationals, and our activities are focused on delivering campaigns that support corporate objectives. As a result, we have been involved in major corporate transactions and events in the life sciences sector over the past decade such as IPOs, other public and private fundraisings, and M&As.
SUPPORTING ORGANISATIONS

EDISON
www.edisongroup.com

Edison is an international advisory firm with around 450 corporate clients and 110 people working from offices in London, New York, Frankfurt, Sydney and Wellington. The team consists of 80 analysts, investment and logistics professionals with experience in capital markets, investor roadshows and communications. Healthcare is Edison’s largest sector, with 16 analysts covering over 100 biotech and medtech stocks across the UK, continental Europe, North America and Asia-Pacific.
SUPPORTING ORGANISATIONS

FREEMIND
www.freemindconsultants.com

FreeMind is a consulting group whose goal is to assist its clients in maximizing their potential to receive funding from non-dilutive sources. Established in 1999, FreeMind is the largest consulting group of its kind with over 400 active clients, academics and Industry alike. FreeMind’s proven long-term strategic approach has garnered its clients over 1.5 billion dollars to date.

Our expertise in applying for grants and contracts extends throughout every government mechanism open to funding the life sciences including all NIH institutes, DoD, NSF, FDA, CDC, BARDA, etc., as well as private foundations such as Michael J Fox, Bill and Melinda Gates and Susan G Komen. FreeMind’s knowledgeable and experienced team of Analysts and Project Managers are dedicated to guiding its clients non-dilutive funding efforts from identification of the most suitable opportunity through to submission and subsequent award. Our team of experts will assist our clients in making non-dilutive funding a key tool in their long-term financial strategy.
SUPPORTING ORGANISATIONS

THE LIFE SCIENCES-SERIES
www.goingpublic.de/lifesciences

The Life Sciences-Series - Launched in 2014 four issues of the Life Sciences-Series appear annually. Based on the three pillars – technology, financing, investment – the issues combine current topics of life sciences with knowledge and networking from corporate financing and capital market. The mission: Building a cross medial bridge between the life sciences and the financial industry by the help of the quarterly Life Sciences issues, the monthly digital newsletter LifeSciencesUpdate.
SUPPORTING ORGANISATIONS

INSTINCTIF PARTNERS
www.lifesciences.instinctif.com

Instinctif Partners is an international business communications consultancy. With a track record of delivering truly creative programmes, the Life Sciences practice focuses on enhancing the value proposition for companies seeking investment, partnerships or customers. Our core skill is working with clients to communicate the value of their science and innovation to key stakeholders through the most relevant channels: crafting communications solutions that showcase each company, product or technology. Specifically, we are unique in offering specialist expertise seamlessly across corporate, financial, healthcare and marketing communications with outreach programmes to media, industry, professional, public, financial and investment communities. Our service offering covers all communications disciplines including strategic counsel, PR, IR, media relations, public affairs, crisis communications, internal communications, marketing, advertising, copywriting, design, research and event management. Our globally integrated and dedicated life sciences team serves clients around the world from our headquarters in London, and bases across Europe, AsiaPac and the USA.
ONTARIO BIOSCIENCE INNOVATION ORGANIZATION
www.obio.ca

The Ontario Bioscience Innovation Organization (OBIO®) founded in 2009, is a not-for-profit, membership-based organization engaged in strategy, programming, policy development and advocacy to further the commercialization of Ontario’s human health technologies positioning Ontario as a leader in the international marketplace. OBIO advances this goal through collaborative partnerships with industry, the investment community, academia, the health system and government.
Swiss Biotech unites the four leading biotech regions of Switzerland (BioAlps, BaselArea, Biopolo Ticino and Greater Zurich Area). The regions have early on combined efforts with the SWX Swiss Exchange which holds a leading position in terms of life-science listings and services.

The National Industry Association named Swiss Biotech Association Represents more than 150 companies to date and acts as the operational arm for the marketing alliance. Swiss Biotech raises Switzerland’s profile as an economic center in Europe and profiles the biotech industry with its key research institutions and companies. Swiss Biotechs’ mission is to spread the message of Switzerland as one of the top biotech locations in the world. This will be achieved by presenting a comprehensive picture of the drivers of biotechnology including research, education, economics, finance and industry. The bases for success in biotechnology are the critical mass of research institutes and accelerated technology transfer. The early integration of industry and well-trained workforce is another critical success factor for rapid economic growth. More than 40 technology parks throughout the country support the increasingly important and successful TechTransfer process.
SUPPORTING ORGANISATIONS

**TIBEREND STRATEGIC ADVISORS, INC.**
www.tiberendstrategicadvisors.com

Tiberend Strategic Advisors, Inc. is a corporate communications firm providing media strategy and execution for life science companies – biotech (therapeutics), medical devices and diagnostics. We work with both public and private emerging growth companies:

1. To enhance valuation
2. To build visibility for partnerships and strategic alliances
EXHIBITORS

BACHEM AG
www.bachem.com

Bachem is an independent, technology-based, public biochemicals company providing full service to the pharma and biotech industry. Bachem is specialized in the process development and the manufacturing of peptides and complex organic molecules as active pharmaceutical ingredients (APIs), as well as innovative biochemicals for research purposes.

Bachem has more than 45 years of experience in peptide research;
Excellent know-how in peptide chemistry and organic synthesis (technology leadership);
Efficient manufacturing processes (cost leadership);
Bachem sets industry standards;

With headquarters in Bubendorf, Switzerland and affiliates in Europe and the US, Bachem works on a global scale and holds a leading position in the field of peptides.
EXHIBITORS

DROOMS AG
www.drooms.com/en

Drooms AG is a leading European provider of secure cloud solutions. This software specialist facilitates highly secure access to confidential documents as well as the ability to safely exchange them with third parties beyond company firewalls. Confidential business processes, such as financing and licensing projects or Board Communication are handled securely, transparently and efficiently with Drooms. Headquartered in Frankfurt, Germany’s banking hub, Drooms is also expanding its global market presence and now has offices in Munich, London, Paris, Amsterdam, Zug, Madrid, Milan and Vienna. The company is well positioned to facilitate large-scale local and multi-jurisdictional transactions. Their professional expertise, top-tier reputation and innovative processes have laid the groundwork for a growing reputation in this market space. Selected References include Astellas, Hormosan, HRA Pharma, Novartis, NovImmune SA and Siemens.
EXHIBITORS

ECONOMIC & TRADE DEPARTMENT, EMBASSY OF ISRAEL IN SWITZERLAND
www.itrade.gov.il/switzerland/

The Economic and Trade Department of the Embassy of Israel in Switzerland is responsible for developing and promoting the ensemble of economic activities between Israel and Switzerland. Notable activities include the promotion and diversification of bilateral trade, attracting and encouraging foreign investments and creating strategic cooperation with Swiss-based multinational companies.

The Department is part of the Foreign Trade Administration (FTA) at the Ministry of Economy and Industry. The FTA is responsible for managing and directing the international trade policy of the State of Israel.
EXHIBITORS

EVALUATE LTD.
www.evaluate.com

Evaluate is the trusted provider of commercial intelligence including product sales and consensus forecasts to 2022 for commercial teams and their advisors within the global life science industry. We help our clients make high value decisions through superior quality, timely, must-have data and insights, combined with personalised, expert client support. Our online subscription services cover the pharmaceutical, biotech and medtech sectors. Our Custom Services group delivers project based analytical and data services. Vantage, our independent, award-winning editorial team, offers data-driven, forward-looking news, commentary and analysis on a daily basis.

EvaluatePharma World Preview 2017, Outlook to 2022
www.evaluategroup.com/PharmaWorldPreview2017

Unlocking the value of epidemiology data for improved portfolio decision-making

EP Vantage Pharma Half-Year Review 2017
EXHIBITORS

HOFFMANN & CO AG
www.hoffmann-partner.com/en

Hoffmann & Co AG are a leading professional services company offering a comprehensive range of support in the areas of valuations and mergers and acquisitions. As an independent company, we are free from conflicts of interest and remain objective in all assessments. We deliver superior tailor-made services and adopt a true partnership approach to ensure we meet the specific needs of our individual clients.

Our extensive experience and depth of knowledge in the fields of corporate finance, tax and accounting, guarantees we deliver innovative solutions with true professionalism, transparency and integrity. Our expertise is complemented by academic senior advisors, who support our unique and scientific approach to consulting.

Our team offers a wealth of cross-border global experience, well versed in macro-economic matters to anticipate future scenarios. We maintain a strong network of business owners, entrepreneurs, private and institutional investors, that provide first hand insights into market, company and corporate developments. From this we are able to identify opportunities and potential partnerships to meet our clients’ needs. Not only locally and nationally, but also globally: Thanks to a collaboration agreement with BDO we have a reliable partner on our side who complements us ideally with their global footprint.
KOTRA ZURICH
www.investkorea.org/en/index.do

KOTRA Zurich, as one of the 127 branch offices of KOTRA is actively supporting potential investors in Switzerland and Lichtenstein to find and develop projects in Korea. In the area of investment promotion, we offer the following services to the potential investors: providing country and industry information and consulting thereof; finding and matching investment project tailored to the investor’s interests – from green field to corporate JV, M&A, start-ups and investment projects of local governments; administrative Support for investment process; post-Investment Service M&A Advisory services; deal sourcing based on Korean Potential buyers requirements; deal Execution; post-merger integration.
**EXHIBITORS**

**TEAM COTE D’AZUR**

www.investincotedazur.com

Team Côte d’Azur (TCA) is an investment promotion agency for the Côte d’Azur region. The agency promotes the Côte d’Azur to international markets and helps both French and foreign companies to establish offices in the area. It was commissioned by the Nice Côte d’Azur Metropolis, the Nice Côte d’Azur Chamber of Commerce and Industry, the Provence-Alpes-Côte d’Azur Region, and the Sophia Antipolis Council. Team Côte d’Azur brings together institutions, academics, and large organizations to develop ambitious and coherent action plans.

Team Côte d’Azur gives investors access to a comprehensive range of services to ensure the success of their teams based in the region. The agency’s services are free and confidential. Our agency also takes part in numerous B2B events worldwide and acts as a facilitator in setting up technological hubs with international partners.
SACHS ASSOCIATES

www.sachsforum.com

Sachs Associates is a long established international conference company with offices in Switzerland and the UK. It runs a limited number of high profile conferences in Europe and the USA which are focused on bio-pharma, medtech, and digital health. These conferences focus on licensing and investment opportunities and all provide presenting opportunities for companies and excellent meeting facilities for all delegates to network. Sachs Associates is focused on the practical benefits accruing from conference participation, the exchange of ideas and information, and the facilitating of business transactions.

THE BENEFITS OF CONFERENCE PARTICIPATION WITH SACHS ASSOCIATES MAY BE SUMMARISED AS FOLLOWS:

ONLINE ONE-2-ONE MEETING SYSTEM
In order to offer the best possible provision for networking opportunities and deal making Sachs Associates provides all delegates with access to our online one-to-one meeting system, allowing you to set up, accept or decline private one to one meetings with other conference attendees. These meetings last for 15 minutes in duration. Individual passwords and logins are provided to allow immediate access and ensure full security.

CUTTING EDGE CONTENT WITH EMINENT SPEAKERS
Sachs Associates is committed to ensuring that its events continue to provide forums with the participation of the most eminent speakers from the public and private sectors. Through its reputation and its long-established local relationships, the Company has attracted very senior scientific and business personalities as speakers at its events.

SPONSORSHIP AND MARKETING OPPORTUNITIES FOR FORTHCOMING EVENTS
Sachs Associates has developed an extensive knowledge of the key individuals operating within the global biotech industry. This together with a growing reputation for excellence puts Sachs Associates at the forefront of the industry and provides a powerful tool by which to increase your company position in this market. Sponsorship of any of our events allows you to raise your company’s profile directly with your potential clients. All of our sponsorship packages are tailor made to each client, allowing your organisation to gain the most out of attending our industry driven events.

THE FOLLOWING SPONSORSHIP AND MARKETING OPPORTUNITIES ARE AVAILABLE AT FUTURE CONFERENCES:

• Conference Sponsor – including workshops and social events
• Exhibition stands
• Distribution of Promotional Material

If your company is interested in exhibiting or sponsorship opportunities, please call Silvia Kar on +44 203 463 4890 or email Silvia@sachsforum.com.
WE LOOK FORWARD TO SEEING YOU AT:

NEUROSCIENCE INNOVATION FORUM
FOR BD&L AND INVESTMENT IN THERAPEUTICS AND TECHNOLOGY
7TH JANUARY 2018 • MARINE’S MEMORIAL CLUB, SAN FRANCISCO • USA

11TH ANNUAL
EUROPEAN LIFE SCIENCES CEO FORUM & EXHIBITION
FOR PARTNERING AND INVESTING IN BIOTECH & PHARMA INDUSTRY
26TH – 27TH FEBRUARY 2018 • HILTON ZURICH AIRPORT HOTEL • SWITZERLAND

3RD ANNUAL
NEUROSCIENCE BIOPARTNERING & INVESTMENT FORUM
SHOWCASING EARLY & LATE STAGE INVESTMENT OPPORTUNITIES
20TH MARCH 2018 • NEW YORK ACADEMY OF SCIENCES • USA

6TH ANNUAL
CANCER BIOPARTNERING & INVESTMENT FORUM
SHOWCASING EARLY & LATE STAGE INVESTMENT OPPORTUNITIES
21ST MARCH 2018 • NEW YORK ACADEMY OF SCIENCES • USA

4TH ANNUAL
IMMUNO-ONCOLOGY: BD&L & INVESTMENT FORUM
1ST JUNE 2018 • HYATT CENTRIC CHICAGO MAGNIFICENT MILE HOTEL • USA

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