

3RD ANNUAL

IMMUNO-ONCOLOGY:

BD&L AND INVESTMENT FORUM

2ND JUNE 2017

HYATT CENTRIC CHICAGO MAGNIFICENT MILE

USA

CONFERENCE GUIDE

www.sachsforum.com

Sachs Associates are delighted to welcome you to the:

3RD ANNUAL

**IMMUNO-ONCOLOGY:
BD&L AND INVESTMENT FORUM**

**2ND JUNE 2017
HYATT CENTRIC CHICAGO MAGNIFICENT MILE, USA**

Sachs Associates, building upon its many years of expertise in organizing premier partnering and investor meetings in Europe and the United States, is proud to welcome you to the **3rd Annual Immuno-Oncology: BD&L and Investment Forum** being held on 2nd June 2017 at the Hyatt Centric Chicago Magnificent Mile. This forum is designed to bring together thought leaders from cancer research institutes, patient advocacy groups, pharma and biotech to facilitate partnering and funding/investment.

Sachs Associates would like to thank our sponsors and partners who have helped make this event possible.

GENERAL INFORMATION

- The registration desk is open from 7.20am on 2nd June although you are welcome to join the event at any time. Please collect a copy of the agenda for information on timing and room allocation for each session.
- **One-to-one meetings.** Please bring with you a copy of your diary. Should you have any queries about your schedule, the Sachs Team member located by the meeting tables is available for your assistance.

REQUEST FOR PRESENTATIONS

Please use the agenda to mark off presentations that you are interested in and email your request to silvia@sachsforum.com after the conference. We will endeavour to send you the requested presentations as soon as we have been granted permission to do so by that specific presenter.

Please note that we DO NOT have copies of the slides that are shown during the conference.

EVENTS DIARY

For regular updates, sponsorship, presenting and attending opportunities and further information regarding any of our future events please contact Silvia Kar on Silvia@sachsforum.com

5TH ANNUAL MEDTECH & DIGITAL HEALTH FORUM

FOR TECHNOLOGY & HEALTHCARE INNOVATION

25TH SEPTEMBER 2017 • CONGRESS CENTER BASEL • SWITZERLAND

The programme is designed to highlight the latest industry developments and showcase emerging and innovative technology companies seeking finance and partnerships. The delegates are comprised of Healthcare, MedTech, Healthcare IT, and Digital Health companies as well as consultants, bankers and corporate & financial investors. We expect over 250 delegates and 25 presenting companies with additional 20 brief presentations by seed companies during start-up showcase. The Forum will provide a number of networking opportunities via our online one-to-one meeting system which allows you to pre-book meetings with all the attendees with dedicated meeting facilities.

17TH ANNUAL BIOTECH IN EUROPE FORUM

FOR GLOBAL PARTNERING & INVESTMENT

26TH-27TH SEPTEMBER 2017 • CONGRESS CENTER BASEL • SWITZERLAND

The forum is recognised as the leading international stage for those interested in investing and partnering in the biotech and life science industry. This highly transactional event draws together an exciting cross-section of early-stage/pre-IPO, late-stage and public companies with leading investors, analysts, money managers and pharma licensing executives. Supported and designed by leading figures within Europe's pharmaceutical and biotech industry, this event will once again be covered by our regular media partners. We expect over 650 delegates and over 100 presenting companies with additional 20 brief presentations by seed companies during start-up showcase.

NEUROSCIENCE & TECHNOLOGY INNOVATION FORUM

FOR BUSINESS DEVELOPMENT, PARTNERING AND INVESTMENT

7TH JANUARY 2018 • MARINE'S MEMORIAL CLUB, SAN FRANCISCO • USA

Building on the success of our 2nd Annual Neuroscience BioPartnering & Investment Forum we are pleased to announce The Neuroscience & Technology Innovation Forum to take place at Marines' Memorial Club, San Francisco on the 7th of January 2018, a day before the JP Morgan meeting.

The program will cover BioPartnering for CNS, with industry keynotes and panels on AD, PD, Neuropsychiatry and Pain Management . Moreover there are panels on innovation in NeuroTech covering banking, device, diagnostics and software.

The target audience are buy and sell side analysts from investment banks and funds and partnering executives from pharma and medtech companies . We anticipate around 200 delegates and 20 company presentations by established and emerging companies. There are numerous networking opportunities available via an online one-to-one meeting system with dedicated meeting facilities to make the event more transactional.



BELLICUM PHARMACEUTICALS, INC.

AARON FOSTER

Vice President of Product Discovery

Aaron Foster is Vice President of Product Discovery at Bellicum Pharmaceuticals. He leads the CAR and TCR gene-modified T cell programs that are developing systems for controlling T cell behavior in vivo using molecular switch technology. Prior to joining Bellicum in 2012, Dr. Foster was an Assistant Professor at Baylor College of Medicine at the Center for Cell and Gene Therapy, where he led a group researching adoptive T cell therapies, cancer vaccines and nanotherapeutics. He received his B.A. in Biology from the University of Puget Sound and his Ph.D. in Chemical Engineering from the University of Sydney.



GSK

AXEL HOOS

SVP, TA Head, Oncology R&D

Dr. Axel Hoos is Senior Vice President, Therapeutic Area (TA) Head for Oncology R&D and Head of Immuno-Oncology at GlaxoSmithKline Pharmaceuticals (GSK). In this role he leads the Oncology TA and builds the immuno-oncology portfolio of GSK across the modalities of antibodies, small molecules, bispecific molecules and cell & gene therapies, for which he directs discovery and development.

Dr. Hoos also serves as Chairman of the Board of Trustees of the Sabin Vaccine Institute (SVI), a Global Health organization, Director on the Board of Imugene, a biotech company, Co-Director of the Cancer Immunotherapy Consortium (CIC) and Scientific Advisory Board Member of the Cancer Research Institute (CRI).

His efforts in Medicines Development and Global Health focus on novel therapies for life-threatening diseases, scientific and procedural innovation, and broad collaboration across multiple constituents. Through his leadership a new paradigm for the development of cancer immunotherapies has been defined, which helped launch the field of Immuno-Oncology.

Previously, Dr. Hoos was the Global Medical Lead in Immunology/Oncology at Bristol-Myers Squibb (BMS) where he developed Yervoy (Ipilimumab), the first life-extending therapy in Immuno-Oncology. Before BMS, Dr. Hoos was Senior Director of Clinical Development at Agenus Bio (previously Antigenics), a biotech company.

Dr. Hoos holds an MD from Ruprecht-Karls-University and a PhD in molecular oncology from the German Cancer Research Center (DKFZ) both in Heidelberg, Germany. He trained in surgery at the Technical University in Munich, Germany and further in surgery, molecular pathology and tumor immunology at Memorial Sloan-Kettering Cancer Center in New York City. He is an alumnus of the Program for Leadership Development at Harvard Business School.



MPM CAPITAL

BARD GEESAMAN

Managing Director

Bard Geesaman, M.D., Ph.D., has been affiliated with MPM and associated portfolio companies since 2002. With broad experience investing, operating and facilitating business development globally, including in Japan, China and Israel, Bard is a Managing Director of MPM's Oncology Impact Fund (OIF) and serves as Chief Compliance Officer.

Prior to MPM, Bard founded Catalyst Medical Solutions, a medical documentation and billing eHealth company in Boston where he served as the Chief Technology Officer through the company's acquisition. After Catalyst, Bard joined Centagenetix, an MPM-founded company exploring the genetics of successful aging.

In 2006, Bard joined MPM as a Venture Partner with a major focus on founding Solasia Pharmaceuticals, based in Tokyo, Japan. Bard is also the co-founder and a board member of MPM healthcare IT startup TriNetX (big data analytics for clinical trials). Bard is passionate about innovation in health care, and in 2008 took a two year sabbatical from MPM to do non-profit work in Los Angeles at the X-Prize Foundation, where he worked on alternative models for motivating life sciences innovation.

He received a BS in neuroscience from UC Berkeley followed by concurrent degrees from Harvard Medical School and the Massachusetts Institute of Technology, with his PhD work focused on systems and computational neurobiology. Bard finished his medical training by completing a three-year medical residency at Massachusetts General Hospital.



LONCAR INVESTMENT

BRAD LONCAR

CEO

Brad Loncar is an independent biotech investor and analyst, and has managed a biotech-focused family office since 2008. Through Loncar Investments LLC, he uses his research of biotech companies and technologies to develop thematic biotech investment indexes. The Loncar Cancer Immunotherapy Index was launched in March of 2015. It is the only of its kind and consists of 30 companies leading the way in the emerging field of cancer immunotherapy. Brad previously worked at Franklin Templeton Investments and served in a Senior Advisor role at the U.S. Department of the Treasury. He is one of the most followed biotech commentators on social media and writes biotech commentary at www.LoncarBlog.com. He holds a BA in Finance from the University of Miami.



NEW ENTERPRISE ASSOCIATES

BIBHASH MUKHOPADHYAY

Principal

Bibhash is a Principal at New Enterprise Associates (NEA), where he focuses on investing in emerging therapeutics and device companies, assisting them grow and create value. Previously, he was at AstraZeneca / MedImmune as an Associate Director of Business Development, where his responsibilities spanned end-to-end in the deal-making spectrum, from search and evaluation to transactions, with focus on the immune-oncology and immunology spaces. He started his career at Johnson and Johnson, where he held multiple Business Development roles, at different times, in Global Surgery, Oncology and Emerging Technologies. Bibhash's doctoral research work focused on pathophysiology of retinal diseases using tools of cell biology and mathematical modeling, during which he also consulted for venture funds and start-ups.

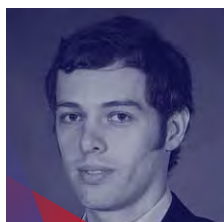


COWEN AND COMPANY

BORIS PEAKER

Managing Partner, Biotechnology Equity Research

Boris Peaker is a managing director and senior research analyst covering emerging growth biotechnology companies. Prior to rejoining Cowen in 2014, Dr. Peaker was a senior analyst at Oppenheimer & Co. and Rodman & Renshaw, covering large-, mid-, and small-cap biotechnology stocks. Dr. Peaker holds a BS in physics and chemistry from Stony Brook University and a Ph.D. in biophysics from Stanford University. He is a CFA charterholder.



AMGEN, INC.

CHRIS DERESPINO

Director, Business Development

Chris is part of the transactions team at Amgen and focusses on oncology with accountability for immuno-oncology deals. Chris joined Amgen as part of the Onyx acquisition in October 2013 and is based in San Francisco. Since joining the team, he has led a range of transactions focused mainly in oncology and inflammation, including Amgen's cancer immunotherapy collaboration with Kite Pharma in the CAR T-cell space. While at Onyx, Chris served as a co-leader of the team responsible for Onyx's business development strategy and execution and supported Onyx's sale process. Prior to joining Onyx, Chris was a director in Pfizer's business development team in New York where supported deals across a broad spectrum of therapeutic areas and geographies. Earlier in his career, Chris was a senior consultant in CSC's healthcare practice.

Chris earned his MBA from NYU's Stern School of Business, and his BSE in Biomedical Engineering from the Johns Hopkins University.



BIOLINERX LTD.

DAVID MALEK

Chief Business Officer

David Malek has served as our Chief Business Officer since January 2016. From October 2011 through December 2015, Mr. Malek served as Vice President of Business Development. Prior to joining the Company, from 2006 to 2011 Mr. Malek served at Sanofi-Aventis in a number of management positions, including Marketing, Finance and Business Development. Most recently, he served as Director of Oncology - New Products and Business Development. Mr. Malek received an MBA from the Tuck Business School at Dartmouth University and a B.A. in statistics and political science from the University of Haifa.



MAXCYTE, INC.

DEBRA BOWES

EVP, Business and Strategic Development

Debra currently serves as EVP, Business and Strategic Development for MaxCyte.

In 2006, she started a consulting business, Chevy Chase BioPartners, specializing in Commercial Strategic Planning and Licensing for biotech/pharmaceutical companies. During this time she has held contract positions as interim CEO & CBO for CapGenesis Therapeutics and VP of Licensing and Commercial Strategy for CBLLI Pharma. Prior to starting CCBP she was the Sr Director of New Product Planning for MedImmune where she built a department responsible for supporting the commercial and business planning aspects of MedImmune's R&D pipeline. Prior to MedImmune Debra held the position of Senior Di-

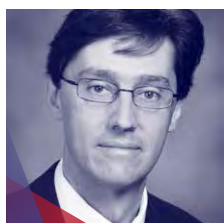
rector, Corporate Development for Amylin Pharmaceuticals. Previously, she spent several years at Pfizer Pharmaceuticals in Licensing and New Product Planning focusing on oncology. Serving as Worldwide Market Manager for Centocor, she was responsible for managing and expanding oncology licensing agreements with European and Japanese partners. Debra started her pharmaceutical career with Hybritech, Inc where she held positions of growing responsibility in sales, marketing, market research and licensing.

Debra is a former President, current National Board Member and member of Nat'l Director Emeritus for Women in BIO. She has been an industry speaker since 2005 and currently serves on Industry Corporate Boards. Debra holds a Bachelor of Science degree in cell biology from the University of Cincinnati, a Medical Technologist (M.T.) certification from the American Society of Clinical Pathologists and an MBEE at Johns Hopkins University.

**DAIICHI SANKYO****FRANCIS KERN**

Senior Director of External Scientific Affairs

Dr. Kern is currently Senior Director of External Scientific Affairs at Daiichi Sankyo where he leads the U.S. group responsible for identifying and evaluating in-licensing, partnering, and external research collaboration opportunities in Oncology. In his previous position as Scientific Officer and Head of Program Development for Oncology at the Adelson Medical Research Foundation, he developed a portfolio of collaborative and interactive translational research programs in ovarian cancer, melanoma, lymphoma and lung cancer involving key opinion leaders at major academic research and Cancer Centers throughout the U.S., Europe, Australia and Israel. Prior to that, as Senior Director of Oncology at Lexicon Genetics, he implemented novel approaches to oncology drug target identification and validation and was charged with advancing targeted anticancer therapeutics. The academic portion of his career primarily involved establishing and directing a basic and translational research program on molecular and cellular mechanisms underlying breast cancer progression to antiestrogen-resistant and metastatic phenotypes. He began this program first as a Senior Staff Fellow in the Breast Cancer Section of the Medicine Branch of the National Cancer Institute and subsequently as a faculty member at the Lombardi Cancer at Georgetown University and as Director and Department Head of Biochemistry and Molecular Biology at the Southern Research Institute in Birmingham, Alabama where he also held the Adolph Weil Endowed Chair in Cancer Biology. While there, he also had program and executive oversight leadership roles within the University of Alabama at Birmingham's NIH-Designated Comprehensive Cancer Center as co-leader of their Women's Cancer Program. He has extensive experience on federal, state and foundation review panels evaluating oncology-focused basic, translational and small business research grant applications. He received his bachelor's degree in Biological Sciences from Rutgers College and his Ph.D. in Microbiology from Rutgers University and his postdoctoral training in Cellular and Molecular Biology at the NYU Medical Center.

**MD ANDERSON CANCER CENTER****FERRAN PRAT**

VP, Strategic Industry Ventures

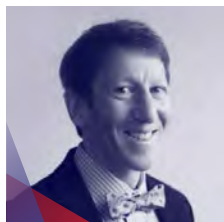
Prat helps the faculty and researchers at MD Anderson develop collaborative opportunities with pharmaceutical, biotech, diagnostics, imaging, laboratory medicine and other industry partners. He is responsible for establishing a direct line of contact with pharmaceutical companies to understand their needs in terms of pre-clinical and Phase 1 activities, and internally convey them so that the researchers and clinicians at MD Anderson can follow-up and establish personal relationships with such companies.

Prior to joining MD Anderson he worked at Alere Inc., an international firm dedicated to

developing health management services and solutions, including diagnostic tools and tests. At Alere, Ferran led a business turnaround and integrated three businesses in São Paulo and Belo Horizonte, Brazil. He also served as the head of the Oncology and Women's Health Divisions in San Diego, where he was responsible for all pre-commercialization activities and post-launch product management.

Prior to Alere, Ferran held a number of industry and academic positions, including vice president for licensing at Biosite Inc., management consultant at McKinsey & Co., engineer at Chromogenia-Units and researcher at the University of California - Los Angeles. In these roles, he in-licensed and out-licensed new technologies, led and executed strategic plans, coordinated intellectual property agreements among private and public sector entities, and conducted basic science research that led to multiple peer-reviewed articles.

Prat has a Ph.D. in organic chemistry from the University of California - Los Angeles and a J.D. from the University of San Diego School of Law.

**DANA-FARBER CANCER INSTITUTE****GARY SCLAR**

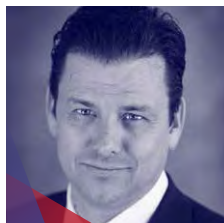
Vice President, Dana-Farber Innovations

Gary Sclar is the Vice President, Dana-Farber Innovation at the Dana-Farber Cancer Institute. He is responsible for business development, licensing and alliance management strategies and solutions and has deep experience with immuno-oncology strategic initiatives and partnerships. Before joining the Dana-Farber, Gary held the position of Chief Strategy Officer for MedMetrics Health Partners and Public Sector Partners. Gary has over 15 years of technology licensing experience, having worked in the technology licensing offices of Northeastern University, Brigham and Women's Hospital, and the University of Massachusetts Medical School. Prior, Gary directed laboratories at Washington University School of Medicine and the Jackson Laboratory, specializing in nuclear transplantation and the generation of transgenic and embryonic stem cell knock-out animals. Gary has a Bachelor of Science degree from the University of Massachusetts, a Masters degree from Webster University School of Business, and a JD degree from Massachusetts School of Law. He is admitted to the Massachusetts Bar and United States District Court in Massachusetts.

**PFIZER, INC.****GREGORY NAEVE**

Head External R&D Innovation, ImmunoOncology & Rinat Labs, San Francisco

Dr. Naeve is currently the Head of External R&D for Pfizer's Cancer Immunotherapy programs. He is also head of global scouting in the Northwest region of North America. In this role Greg is responsible for liaising with Pfizer Scientists to identify and institute strategic partnerships that address internal technology and pipeline needs. Prior to Pfizer he worked as a venture capitalist with the San Francisco-based life science venture fund, The Column Group, a firm focused on creating biotechnology companies to develop novel therapeutics and technologies. Prior to that he was the President and Chief Scientific Officer of Parallax Biosystems, a company he co-founded to develop a molecular detection platform with applications in pre-clinical drug discovery and diagnostics. Before Parallax he held positions at Neurocrine Biosciences and Amgen working to develop new therapies for neurodegenerative disorders. He received his Ph.D. in Biochemistry from the University of Southern California.



FIBIOVENTURES

GREGORY FROST

CEO and Chairman

Dr. Frost has been Managing Director of F1 BioVentures, LLC since 2015. Previously, he led the Health Sector of Intrexon Corporation, a multinational public biotechnology company, where he was responsible for expanding their oncology franchise and gene and cellular-based therapies for a number of orphan diseases. From 1999 to 2014, Dr. Frost was at Halozyme Therapeutics, a San Diego public biotechnology company he co-founded, focused on oncology biologics and medication delivery, where he served on the Board of Directors and in numerous operational roles, including Chief Scientific Officer since 2002, and CEO since 2010. He has authored multiple scientific peer-reviewed and invited articles, and is an inventor on key patents supporting a number of FDA approved biologics. Dr. Frost is a member of the American Society of Clinical Oncology, the American Association for Cancer Research and is registered to practice before the U.S. Patent and Trademark Office. Dr. Frost earned his B.A. in biochemistry and molecular biology from the University of California, Santa Cruz, his Ph.D. in the Department of Pathology at the University of California, San Francisco and postdoctoral research at the Sidney Kimmel Cancer Center. As an entrepreneur, Dr. Frost brought the founding platform technologies to Halozyme and secured the initial capital for the company. In 2012, Gregory Frost was named by Forbes as one of Americas 20 most powerful CEO's 40 and under, and was a finalist for Ernst and Young's Entrepreneur of the Year in San Diego. Dr. Frost additionally serves on the Board of directors of BioCom, a member-driven organization serving life science community of Southern California and BioAtla.



EMD SERONO, INC

GUILLAUME VIGNON

Head of Immuno-Oncology Licensing & Business Development

Guillaume Vignon is the Head of Immuno-Oncology Licensing & Business Development at EMD Serono, responsible for leading partnering activities in the field of Immuno-Oncology, from evaluation stage till deal closure.

Throughout his career at Merck, Guillaume has held numerous positions of increasing responsibility within Global Licensing & Business Development and has played a key role in successfully closing complex transactions and forging key partnerships in the fields of Oncology, Immuno-Oncology, Companion Diagnostic, and Antibody Discovery.

Guillaume Vignon holds a Ph.D. in Biochemistry and Molecular Biology from the University of Paris 6/ Pasteur Institute, Paris, France and an MBA from Hult International Business School, Cambridge, USA.



L.E.K. CONSULTING LIMITED

HELEN CHEN

Managing Director and Head of China Life Sciences

Helen Chen is a Managing Director of L.E.K. Consulting based in Shanghai. She is the head of the China office and sat on L.E.K.'s Global Leadership Team, the firm's governing board, since 2012. Helen has over 25 years of consulting and industry experience in the U.S. and Asia, and has resided in China since 2000.

Helen is the head of L.E.K.'s China life sciences practice, with extensive case work and industry experience covering the full biopharmaceutical and medtech value chain, ranging from early research services to post-market product positioning and sales force effectiveness.

She is a frequent speaker and author on the opportunities and issues in the China health-care and life sciences, and has been quoted by publications including BioCentury, Bio-World, In Vivo, Wall Street Journal, Financial Times and Forbes Asia.

Prior to joining L.E.K., Helen held senior management roles at a number of technology companies in the U.S. and China. She was an associate director of finance at Genentech and a sales planner at Abbott Laboratories. She is on the organising committee for the Medtronic Sequoia Fund, and was on the Board of Pharmaceutical Management Sciences Association from 1995 to 1997.

Helen received her A.B. cum laude in applied mathematics from Harvard University.



ADAPT IMMUNE THERAPEUTICS

HELEN TAYTON-MARTIN

Chief Business Officer

Dr. Helen Tayton-Martin transitioned to become Adaptimmune's Chief Business Officer in March 2017, having served as Chief Operating Officer since 2008. She is responsible for optimizing the strategic and commercial opportunity for the Company's assets, leading on business development and commercial activities. Her role encompasses all aspects of pipeline and technology assessment, strategic portfolio analysis, integrated program management, commercial planning and partnerships, including our strategic partnership with GSK.

Dr. Tayton-Martin has 25 years of experience working within the pharma, biotech and consulting environment in disciplines across preclinical and clinical development, outsourcing, strategic planning, due diligence and business development. She co-founded Adaptimmune from Avidex Limited (subsequently Medigene) where she was responsible for commercial development of the soluble TCR programme in cancer and HIV therapy from 2005 to 2008. Dr. Tayton-Martin holds a Ph.D. in molecular immunology from the University of Bristol, U.K. and an M.B.A. from London Business School.



LILLY ASIAN VENTURES

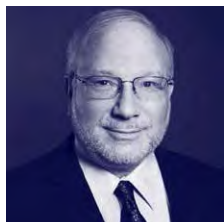
HONGBO LU

Partner

Dr. Hongbo Lu currently is a partner at Lilly Asia Ventures. Previously, Dr. Lu was with OrbiMed Advisors (2011-2016), serving as the Managing Director in Asia and responsible for over \$500m public equity investment portfolio in emerging markets. In addition, Dr. Lu also led a few private equity investments and served as board of directors of EchoSens (France), Crown Bioscience and PharmAbcine (Korea).

Dr. Lu has over 15 years of investment and operational experience in healthcare industry in the US and in China, including her tenures at OrbiMed, Piper Jaffray & Co. and Zyomyx. At Piper Jaffray & Co. (2005-2011), Dr. Lu started as a biotech analyst covering then mid/small cap US biotech companies including Gilead, Celgene, Vertex, Regeneron, Alexion, etc., before taking the responsibility to lead Piper's China healthcare equity research team in Asia. Prior to her Wall Street career, Dr. Lu took increasing responsibilities in life science start-up operations and business development at Zyomyx, Inc., a proteomics company in the Bay Area.

Dr. Lu received a Ph.D. in BioEngineering from the University of Washington, an M.B.A. from the Haas School of Business at the University of California, Berkeley, and graduated with honor from Tsinghua University in China.



TAKEDA PHARMACEUTICALS

HOWARD FINGERT

Senior Medical Director for Clinical Intelligence

Dr. Howard Fingert is an Oncologist-Hematologist and Senior Medical Director for Clinical Intelligence, Takeda Pharmaceuticals with over 20 years biopharma experience in cross-functional roles at Takeda, Pfizer, and other companies. He has had diverse roles managing IO licensing, acquisitions, and clinical phases 1-3 development in multiple indications. His work also encompasses public-private partnerships with academic medical centers, NCI, and Biden Moonshot initiatives. He is current Industry representative to the NCI Clinical Trials & Translational Research Advisory Committee, and previously served on FDA Oncology Drugs Advisory Committee (ODAC). Board-certified in Oncology and Hematology, he was previously on clinical and teaching faculty at Massachusetts General Hospital and Dana Farber Cancer Institute, and his published experiences include translational research, clinical safety risk management, oncology clinical development, and regulatory sciences.



LAZARD

IAN WOO

Managing Director, Healthcare Banking

Ian Woo is a Managing Director in Lazard's healthcare group based in New York, where he covers global biopharma companies. Ian joined Lazard in March 2005, and was based in Hong Kong from January 2012 until July 2016. In addition to his biopharma coverage responsibilities, Ian leads Lazard's healthcare efforts in Greater China. He has executed transactions for clients including Eli Lilly, UCB, MGI Pharma, SciClone Pharmaceuticals, Bio Products Laboratory, Mindray Medical, Sinochem International, American Oriental

Bioengineering, Acorda, Anesiva, GTx, Cyclacel, Dendreon, Novavax, Nuokang Biopharma, Transave, AutoNavi, HiSoft, Kodak, Rockwood Holdings and Pirelli.

Prior to joining Lazard, Ian was an associate with Bear Stearns, and an associate at D.E. Shaw, a multi-billion dollar hedge fund.



MOFFITT CANCER CENTER

JAMES MULÉ

Associate Center Director for Translational Research

Dr. Mulé is the Associate Center Director for Translational Science, the Michael McGillicuddy Endowed Chair for Melanoma Research and Treatment, and Director of Cell-based Therapies at the Moffitt Cancer Center, Tampa, Florida. Dr. Mulé, who was recently designated a "Master of Immunology" by the American Association for Cancer Research serves on Advisory Boards of numerous biotechnology and pharma companies (e.g., OncoPep, Lion Biotech, Vault Pharma, Celgene, among others). Dr. Mulé remains a long-standing special government employee to the FDA (CDER and CBER) and the NCI. He was Chair of the Cellular, Tissue, and Gene Therapy Advisory Committee of CBER, FDA. Dr. Mulé has published nearly 200 articles in the areas of cancer vaccines and cancer immunotherapy.

**BEIGENE****JI LI**

Global Head of Business Development

Dr. Ji Li is Executive Vice President, Global Head of Business Development at BeiGene. Prior to joining BeiGene, Dr. Li served as Vice President of Business Development and Licensing at Merck Research Laboratories, a subsidiary of Merck & Co. Inc., where he was responsible for business development activities of late-stage inbound and outbound opportunities. In addition, he led the team in executing external clinical collaborations in the immune-oncology space and Merck's R&D business development efforts in Japan and China. Dr. Li was a member of the Board of Directors of BeiGene, as a representative for Merck, up until BeiGene's IPO in February 2016. Prior to joining Merck, Dr. Li was Executive Licensing Director, External R&D at Amgen where he served in various roles in research, business development and licensing for more than 15 years. Dr. Li obtained his B.S. in Pharmacology from Shanghai Medical University and Ph.D. in Neuroscience from Mount Sinai School of Medicine in New York.

**PSIOXUS THERAPEUTICS LTD.****JOHN BEADLE**

CEO

Dr John Beadle is the Chief Executive Officer of Psioxus Therapeutics Ltd., a private Oxford, UK biotechnology company developing immuno-oncology therapeutics for the treatment of cancer. PsiOxus is developing a pipeline of oncolytic viruses for the treatment of solid tumors. Dr Beadle was previously a Co-founder and the Chief Medical Officer of PowderMed Ltd., a private Oxford, UK biotechnology company, which he helped to build and lead before a successful trade sale in 2007 to Pfizer Inc. Following a period as Vaccines Site Head within Pfizer, Dr Beadle then became Entrepreneur in Residence at Imperial College London and has held the role of Chief Executive Officer in a number of start-up and early stage biotechnology companies. In particular, he was CEO of both Myotec Therapeutics and Hybrid Biosystems, before merging the two companies in 2011 to form PsiOxus Therapeutics. In his early career, Dr Beadle held Research and Development roles of ascending seniority within The Wellcome Foundation, GlaxoWellcome and GlaxoSmithkline, where he was most recently the Vice President of Global Medical Operations. He was then Vice President of Product Development at the vaccines company PowderJect. Dr Beadle graduated as a Medical Doctor at the University of Witwatersrand and received his Masters of Business Administration from the London Business School with distinction.

**ECOR1 CAPITAL, LLC****JOSEPH SUM**

Director of Research

Joseph Sum has spent the past eight years hunting for promising investments that may lead to solutions for devastating diseases. As the Director of Research at EcoR1 Capital LLC, Mr. Sum identifies and assesses opportunities to fund talented management teams in pursuit of novel therapeutic drugs and technologies. He was previously a biotech specialist at a \$15B asset management firm, and worked as an Analyst for BVF Partners, where he led the successful spin off of Ziarco Pharma from Pfizer subsequently sold to Novartis. Mr. Sum serves on the board of the New York-based Breast Cancer Task Force, which provides early cancer detection and treatment services to patients without health insurance, and has served on the boards of Ziarco Pharma and Airmid, Inc. He has Bachelor of Science degrees in Chemical Engineering and Materials Engineering from the University of California, Berkeley, and is a CFA Charterholder.



APOGENIX AG

JUERGEN GAMER

VP Business Development

Juergen Gamer joined Apogenix AG as VP, Business Development in January 2006 responsible for partnering and licensing activities. Throughout his career, Juergen built a successful track record of transactions including alliances, licensing, and M&A agreements with major pharmaceutical and biotechnology companies in the US, Europe, and China.

From 2000 to 2005 he worked for Graffinity AG / Santhera Pharmaceuticals AG as VP, Business Development and Project Management acquiring deals and leading alliance management. In the years from 1998 to 2000 Jürgen Gamer served at Clontech Lab. Inc., USA as Head of Business Development Europe where he was responsible for the licensing business in Europe. His industrial career started at BASF Pharma from 1995 to 1998 in the life science department. He obtained his Ph.D. in 1995 from the “Zentrum für Molekulare Biologie” Heidelberg (ZMBH) at the University of Heidelberg.



EMD SERONO, INC

JULIE LOCKLEAR

Vice President & Head, Health Economics & Outcomes Research

She is an executive pharmaceutical leader with over 20 years of experience across all phases of development both on the commercial and research sides of the organization. She leverages her Masters in Business Administration and Doctorate of Pharmacy to lead an in-house and field-based team who develop and deliver strategic patient-centric value propositions to optimize patient access and improve outcomes in patients with difficult-to-treat diseases leading to longer, healthier, and more productive lives.

Her years of experience in global and local (US) payer markets provides Julie with intimate knowledge of the current and evolving patient, provider, assessor and payer landscape. She has led the development and execution of several outcome-based contracts with 3 large national payer organizations in the US. Dr. Locklear is well-published, having authored over 30 peer-reviewed journal articles and over 60 peer-review abstracts presented as posters at major scientific congresses.

Dr. Locklear received her Doctor of Pharmacy from the University of Rhode Island and a Masters in Business Administration from Saint Joseph’s University. She currently sits on the board of Network for Excellence in Health Innovation, the National Pharmaceutical Council, serves on the Executive Advisory Board for Pharmaceutical Executive and sits on a number of executive-level real-world evidence (RWE) roundtable discussions.



J&J INNOVATION CENTER-BOSTON

KULDEEP NEOTE

Senior Director, New Ventures

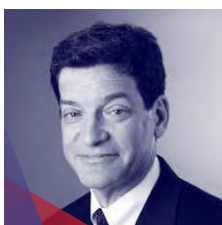
Kuldeep Neote, Ph.D., is Senior Director at J&J Innovation Center-Boston, and is responsible for New Venture and Scouting opportunities in the areas of Oncology and Immunology in the East Coast.

Dr. Neote is trained as a Molecule Biologist with an extensive background in drug discovery. He has been focused in the area of Immunology, Inflammation and Oncology and has a passion for implementing cutting edge scientific discoveries into practical drug discovery programs. Throughout his career, he has looked at creative scientific and business development collaborative and partnering opportunities that have resulted in tangible clinical translation of new scientific discoveries working in conjunction with academic and biotech

companies.

Formerly, Dr. Neote was Research Advisor/Director in Global External R&D at Eli Lilly in Indianapolis, IN. Prior to Eli Lilly, he was a Discovery Scientist in Pfizer Inc. in Groton, CT. Dr. Neote initiated the Chemokine Receptor Drug Discovery platform that lead to several clinical candidates, and also discovered novel chemokines. Earlier in his career, Dr. Neote cloned one of the first chemokine receptors during his post-doctoral studies in Genentech.

Dr. Neote earned his BSc. in Microbial and Cellular Biology at the University of Calgary, Calgary, Canada, and a Ph.D. in Human and Molecule Genetics at the University of Toronto, Toronto, Canada, where he was a major contributor in the understanding of the molecular basis of lysosomal storage diseases, in particular Tay Sachs and Sandhoff's disease.



THE LEUKEMIA & LYMPHOMA SOCIETY

LEE GREENBERGER

SVP and CSO

Lee Greenberger, PhD, is Chief Scientific Officer of the Leukemia & Lymphoma Society. He is responsible for planning and executing the strategy for all LLS research programs, including grant funding programs, the Therapy Acceleration Program (TAP), as well as other research initiatives. Dr. Greenberger guides LLS's efforts to translate innovative research into clinical trials that ultimately will pave the way for new therapies to treat blood cancers.

Most recently, Greenberger was the global head of search and diligence for oncology and immunology at Bristol-Myers Squibb where he examined opportunities for over 200 oncology companies and helped set the business strategy for oncology and immunology. Prior to that, he served for six years as vice president for research at Enzon Pharmaceuticals where he was responsible for pre-clinical pharmacology, toxicology, process development, and analytical chemistry efforts associated with the discovery and development of oncology assets. Greenberger also held positions of increasing responsibility in the research organizations of Johnson & Johnson and Wyeth Pharmaceuticals, where he began his industry career in 1990 at American Cyanamid/Lederle Laboratories, which was later acquired by Wyeth. He was given the President's Award for his work at Wyeth.

Dr. Greenberger holds a bachelor's degree from the University of Rochester and a Ph.D. from Emory University. He has done post-doctoral work at Columbia University and was on faculty at the Albert Einstein College of Medicine. Greenberger has published more than 85 publications, mostly focused on oncology, during his research career.



SCANCELL LIMITED

LINDY DURRANT

CSO

Lindy is an internationally recognised immunologist in the field of tumour therapy and co-founder of Scancell. She has worked for over 20 years in translational research, developing products for clinical trials including monoclonal antibodies and vaccines. She has a Chair in Cancer Immunotherapy at the University of Nottingham.



NEKTAR THERAPEUTICS

LISA DECKER

Executive Director, Business Development

Lisa Decker, Ph.D., is the Executive Director of Business Development at Nektar Therapeutics. Dr. Decker has over 15 years of experience in partnering pharmaceutical products with a particular focus on early stage opportunities. Dr. Decker currently leads business development activities for Nektar's growing immuno-oncology and immunology portfolio. During her tenure at Nektar, Dr. Decker has held positions of increasing importance throughout the organization including alliance management, business strategy and operations, and program management. She had the unique opportunity of serving in a dual role of program and business development lead for Nektar's clinical stage immuno-oncology program, NKTR-214, a CD122 biased immunostimulatory cytokine. Dr. Decker lead negotiations for the broad-based clinical collaboration announced last fall with Bristol Meyers Squibb under which NKTR-214 will be combined with BMS's Opdivo in five tumor types and at least eight indications. Prior to joining Nektar, Dr. Decker was Associate Director of Technology Licensing at the University of Massachusetts Medical School where she lead the partnering and intellectual property strategy efforts for a diverse array of early stage technologies ranging from medical devices to novel therapeutics, including the University's Nobel prize winning RNAi portfolio. Dr. Decker received her Ph.D. in Immunology from Tufts University (Boston, MA) and a B.A. in Biology from the College of the Holy Cross (Worcester, MA). She completed her post-doctoral studies at Harvard Medical School where she studied papillomavirus transformation mechanism in the laboratory of Dr. Peter Howley.



TAKEDA PHARMACEUTICALS

LOÏC VINCENT

Head, Immunology Partnerships

Loïc is an Oncology Scientist with 15+ years of international academia/biotech/pharma industry experience.

Loïc is a pharmacologist by initial training, with a PhD from the University of Rouen, France. During his thesis, Loïc worked in collaboration with Bayer Pharma. At the end of his thesis, Loïc received the Young Scientist Award from the Bettencourt-Schueller's Foundation for his work. Loïc did a post-doctoral fellowship in Oncology at Weill Medical College of Cornell University in NY, where he worked in collaboration with ImClone Systems and OxiGene.

After his postdoc, Loïc was appointed Head of Pharmacology at Endotis Pharma in France. Loïc then joined Sanofi in 2007 and become the Head of Pharmacology for Sanofi Oncology business unit in 2009. In 2013, Loïc was given the responsibility to build & lead the Immunotherapy Strategy & Execution Team dedicated to shape and implement a strategy for Sanofi to enter the field of immunotherapy, and was then appointed Head of External Innovation for the Oncology Unit.

Loïc joined Takeda in 2016 as head of Immunology Partnerships, and is responsible for all partnerships for Immunology in the fields of Oncology, Gastroenterology, and Neurological Diseases.

Loïc is author and co-author of 33 scientific papers and 43 poster/oral presentations. In his free time, Loïc likes running, bouldering and cooking.



OPPENHEIMER & CO. INC.

MICHAEL A. MARGOLIS

Co-Head of Healthcare Investment Banking

Michael A. Margolis, R.Ph. is Head of Life Sciences and Co-Head of Healthcare Investment Banking at Oppenheimer & Co. Inc. Mr. Margolis was most recently Head of Healthcare Investment Banking at Roth Capital Partners and prior to that was a Managing Director of Healthcare Investment Banking at Merriman Curhan Ford and Senior Vice President at Rodman & Renshaw. He has had extensive financial and pharmaceutical industry experience before joining Rodman. Mr. Margolis worked at Novartis Pharmaceuticals Corporation in several roles, including as a Director in the Global Business Development and Licensing Group. He was an equity research analyst at Ursus Capital, and he began his career at Eli Lilly & Company as a Senior Pharmaceutical Representative. Mr. Margolis throughout his career has executed hundreds of banking and strategic transactions across all healthcare sectors.

Mr. Margolis is a registered pharmacist with an M.B.A. from New York University's Stern School of Business and a pharmacy degree from Rutgers University, College of Pharmacy. He is based in the New York office.



DEFINED HEALTH, A CELLO HEALTH BUSINESS

MIKE RICE

Principal

Mike joined Defined Health in 2005, bringing over 10 years of experience as a biotech entrepreneur. At Defined Health, Mike leads projects in Orphan Diseases, Men's and Women's Health and Endocrinology, and he co-heads the oncology and Cardiovascular & Metabolics practices. Prior to Defined Health, Mike was Strategic Business Development Analyst for Tapestry Pharmaceuticals, Inc., Project Leader in Genomics at the Delaware Biotechnology Institute, and a technological founder and New Product Development Manager of the genomics and gene therapy firm, Kimeragen, Inc.

Mike studied the molecular basis of cancer at the Kimmel Cancer Institute and is recognized for his extensive intellectual property and publication portfolio pertaining to cancer genetics, DNA repair, human gene therapy, molecular diagnostics, and agricultural trait improvement. His past positions involved exposure to Venture Capital and financing, translational medicine and business development and licensing.

Mike holds an MBA, with a concentration in New Venture Creation, Biotechnology from the Alfred Lerner School of Business and Economics, at the University of Delaware, an MS in Molecular Pharmacology from Thomas Jefferson University and a Bachelor of Science degree in Biology from the University of Delaware.



NANOBIOTIX CORP.

PATRICK TRICOLI

CEO

From 1986 to 1990 Patrick Tricoli focused his research in academia and industry, in both France and US, before joining Synthélabo Recherche in 1991.

From 1996 to 2007, at Synthélabo group, Sanofi-Synthélabo and Sanofi-Aventis he developed external public financing, collaborative R&D program and a team managing up to 40 collaborations from France and Germany.

In 2007 he developed scouting of external opportunities, integration within "French bio-clusters" and Innovative Medicine initiative as Global Deputy Head of Partnering and Innovation R&D.

In Mars 2009 he became head of External Innovation Europe for Sanofi then developed international scouting and strategy for Bio Business conventions in Europe, Asia Pacific and in the US.

Since 2014 he serves as CEO of Nanobiotix Corp, the Nanobiotix US affiliate.

Patrick is Doctor in Pharmaceutical Sciences, hold a Master degree in Pharmacology and Pharmacokinetic and an Executive MBA from ESCP Europe.

**ALETA BIOTHERAPEUTICS****PAUL RENNERT**

President & CSO

Paul Rennert is developing transformative cellular therapeutics for the treatment of cancer as President & CSO of Aleta Biotherapeutics. Paul's industry expertise covers bench to clinical trial development of diverse therapeutics for oncology, autoimmunity, inflammation and fibrosis (Repligen and Biogen). Since 2012 he has been involved in the genesis of novel biotechnology companies (CoStim Pharmaceuticals, Sugarcone Biotech, X-Rx, Videre); most recently, as co-founder of Aleta. Aleta develops novel technologies to advance adoptive cellular therapies for the treatment of diverse tumor types. Paul has numerous publications and patents including the recent book "Novel Immunotherapeutic Approaches to the Treatment of Cancer".

**CELL DESIGN LABS****PETER EMTAGE**

Chief Scientific Officer

Dr. Emtage currently serves as Chief Scientific Officer at Cell Design Labs, Inc. (CDL). Prior to joining CDL, he was Vice President of Synthetic Immunology at Intrexon Corporation and was Vice President of Immune Mediated Therapy in the Oncology Innovative Medicines group at Medimmune. At Medimmune, Dr. Emtage designed and implemented a comprehensive immune therapy cancer strategy. He has over sixteen years of biologics development experience in the fields of oncology, autoimmunity, infectious diseases, and inflammation. Dr. Emtage holds a B.S. and M.S. in Molecular Biology and Genetics from the University of Guelph and received his Ph.D. in Molecular Virology, Immunology and Inflammation at McMaster University. At the beginning of his career, he also was a post-doctoral fellow at the National Institutes of Health and held roles at Aventis Pasteur and Harvard Medical School.

**ASTELLAS PHARMA US, INC.****PETER SANDOR**

Vice President, Oncology Therapeutic Area Head for Marketing Strategy

Peter Sandor Vice President, Head of Oncology Therapeutic Area Marketing Strategy. In this role, Peter provides commercial leadership for project's within the oncology therapeutic area and plays an integral role in the expansion of Astellas's presence in oncology Peter has 20 years of progressive marketing experience. He was recently the Vice President, Global Marketing Oncology at Amgen responsible for the successful realization of the commercial potential for Amgen's oncology assets. Prior to Amgen, he has held different positions at Bayer Healthcare, including Head of Strategy and Portfolio Management Specialty Medicine, Commercial Development and Life Cycle Management Global Oncology. He also worked for Berlex Laboratories as the lead of the global launch team for a key oncology compound, and held multiple marketing roles with Schering AG in Germany and Hungary. Peter started his career in bench research as a scientific advisor of the Hungarian Academy. He received his MDS Marketing and MBA from Middlesex University, London and Faculty of Business and Economy, University of Pécs, Hungary, and his MD from University of Pécs, Hungary.



ORBIMED ADVISORS LLC

PETER THOMPSON

Private Equity Partner

Peter Thompson, M.D., is currently a Private Equity Partner with OrbiMed who brings over 25 years of industry experience. He held executive positions at Becton-Dickinson and Chiron, co-founded and was CEO of Trubion Pharmaceuticals (NASDAQ: TRBN), co-founded Cleave BioSciences and Corvus Pharmaceuticals (NASDAQ: CRVS) and serves as a Director on several public and private company Boards. Dr. Thompson is an Ernst & Young Entrepreneur of the Year awardee, an Affiliate Professor of Neurosurgery at the University of Washington, an inventor on numerous patents and a board-certified internist and oncologist. He was on staff at the National Cancer Institute following his internal medicine training at Yale University.



PELICAN THERAPEUTICS

RAHUL JASUJA

CEO & Board Member

Rahul is CEO of Pelican Therapeutics, a subsidiary of Heat Biologics. Pelican is developing a novel T cell co-stimulator for immuno-oncology funded with a \$15.2M grant from the Cancer Prevention & Research Institute of Texas (CPRIT). He is also a member of the Board of Directors at Pelican Therapeutics. Previously he was Senior Biotechnology Analyst at FBR & Co. and Managing Director, Biotechnology Research at Noble Life Science Partners (NLSP). Prior to NLSP, he was Vice President Corporate Development at Idera Pharmaceuticals, focused on developing Toll-like receptor based immune-modulators. Prior to Idera, Rahul held progressively senior positions in the biotechnology capital markets at Techvest LLC, Rodman & Renshaw, and MDB Capital Group. He brings more than 20 years of experience in the biotechnology field encompassing corporate/business development, technology due-diligence, equity research and academic research. He obtained his B.Sc. in Microbiology & Biochemistry from the University of Bombay and his M.S. in Microbiology from the University of Montana, Missoula, where he studied the role of bacterial cell wall immune modulators on arachidonic acid metabolism and inflammatory pathways in macrophages. Rahul received his Ph.D. in Immunology from Tufts University School of Medicine in Boston where he explored aspects T-cell activation and the subsequent regulation of adhesion receptors in the immune response. He conducted doctoral and post-doctoral research at Harvard Medical School, in the Department of Hematology & Oncology at Beth Israel Deaconess Medical Center.



THE UNIVERSITY OF CHICAGO

RENA CONTI

Assistant Professor Hematology/Oncology, Department of Pediatrics

Rena Conti is associate professor at the University of Chicago departments of pediatrics and public health sciences. She is an expert in health policy pursuing research in pharmacoeconomics. She has specific expertise in estimating the benefits and costs of new medical technology in the U.S. using big data, including drugs and devices to treat cancer and mental health. Projects she has recently completed include examining the prevalence and associated costs of "off label" cancer drugs use, the supply and pricing of generic specialty drugs and the determinants of branded drug launch prices.

**REAL ENDPOINTS****ROGER LONGMAN**

CEO

Roger Longman is CEO of Real Endpoints, a start-up company focused on pharmaceutical reimbursement, and aiming to help product developers, provider systems and payers improve the value of pharmacotherapy. Its first technology platform, RxScorecard, assists customers in assessing the full value of drugs – efficacy, safety, ease of use and economics -relative to therapeutic alternatives. The technology and its innovative interactive “weighting” system powers Memorial Sloan Kettering’s DrugAbacus value-based drug pricing tool.

Until November 2009, Longman was Managing Director, Pharma at Elsevier Business Intelligence, a Reed Elsevier company. He has been involved with the health-care industry for more than 25 years.

From 1990 through 2008, Longman was co-CEO and managing director of Windhover Information, a company providing analysis and data around pharmaceutical and medical device business strategy through publications, databases and conferences. Longman co-founded and built the company through internal development (with publications such as IN VIVO, Start-Up and The RPM Report, several databases, including The Strategic Transactions Database; and a series of senior-executive conferences), and through acquisition.

Following Windhover’s acquisition by Reed Elsevier, Longman ran the combined group’s pharmaceutical business, including the Pink Sheet and a variety of other publications and databases, until he left in 2010 to begin working on Real Endpoints with Norman Selby, who had been Windhover’s chairman and lead investor.

Over the years, Mr. Longman has become recognized as an expert in biopharmaceutical strategy and reimbursement and often speaks at key industry events organized by important trade organizations, investment banks, venture capital firms and leading pharma and biotech companies. He lectures regularly at several leading universities and co-directed the Wharton-Windhover pharmaceutical program at The Wharton School. Mr. Longman completed his BA at Cornell University and an MA in English literature at the University of North Carolina at Chapel Hill, and then taught for three years at the European division of the University of Maryland.

PFIZER, INC.**SACHIN KAMAL-BAHL**

Vice President and Head, Innovation Center, Patient & Health Impact



Sachin Kamal-Bahl, PhD, is currently Vice President and Head of the Global Health and Value Innovation Center at Pfizer, a newly created center under his leadership, that develops and integrates innovative approaches based on well-considered risks and strong technical underpinnings to address the access, pricing, or valuation challenges & opportunities facing the pharmaceutical industry in the current environment.

Sachin leads the Center’s strategic efforts aimed to a) help the organization recognize the strategic implications of environmental issues impacting valuation of and access to Pfizer therapies; b) develop and test prototypes and consider systematically embedding them within internal processes of the organization in order to better position Pfizer to demonstrate value and gain market access for assets at launch; c) develop, execute, and evaluate innovative experimental approaches in order to address access, pricing, or valuation challenges for Pfizer assets being raised by payers and; d) spearhead efforts with strong technical underpinnings to develop and/or support Pfizer’s approach to access and value and shape external practices over time in order to create a more receptive environment for Pfizer assets.

Under Sachin's leadership and vision, the Center has been accelerating the pipeline of approaches to solve for the environmental challenges – examples of which range from leveraging joint EMA/HTA advice pathways, EMA adaptive licensing approaches, and systematic patient engagement in order to optimize drug development planning and access at launch to identifying innovative pricing and financing solutions for new drugs including those for curative treatments such as gene therapies in order to address payer concerns about prices and budget impact.

Prior to coming to Pfizer in 2014, Sachin held various leadership positions in market access, pricing, and health economics and outcomes research at Merck & Co., wherein in his most recent role as Executive Director and Global HTA Strategy Head he provided strategic guidance to Merck's senior leadership on aspects related to HTA and its evolving landscape. Sachin received numerous awards at Merck for his achievements including the honor of being 1 of only 35 of 4000+ eligible employees being selected for Merck's business leadership development program.

In addition to leading the Innovation Center, Sachin holds adjunct appointments at two academic institutions, the University of Pennsylvania's Leonard Davis Institute of Health Economics and the University of Maryland's School of Pharmacy; serves on advisory boards of initiatives led by professional societies/organizations; and is a frequently invited speaker at external conferences.

**NOVARTIS ONCOLOGY****SAMUELE BUTERA**

Global Cell & Gene Therapies Business Leader

Samuele Butera is the Global Cell & Gene Therapies Business Leader at Novartis Oncology. In this role, he is the General Manager responsible for leading Novartis activities across clinical development/medical affairs, regulatory, manufacturing, and commercial to ensure the success of this new important pillar of medicine. The first compound, a Chimeric Antigen Receptor T-Cell (CAR-T) Therapy known as CTL019, has received Breakthrough Therapy designation from the U.S. Food and Drug Administration (FDA) in two indications -- relapsed/refractory (r/r) pediatric and young adult acute lymphoblastic leukemia (ALL) and r/r diffuse large B-cell lymphoma, and access to the Priority Medicines (PRIME) initiative status of the European Medicines Agency (EMA). The FDA has accepted the company's Biologics License Application filing and granted priority review for CTL019 in r/r ALL. Novartis plans to submit an application for market authorization with the EMA in the same indication later this year.

Samuele was formerly Vice President & Head US Oncology CAR-T, leading the development and execution of the US strategic and tactical plans for CAR-T therapies. Prior to that Samuele was Vice President & Head, Biopharmaceuticals US for Sandoz and was quickly appointed to an expanded role covering North America. Under his tenure, the business grew significantly, and he led a cross-functional team that spanned four franchises and multiple products across several regulatory pathways and in different stages of commercialization and development – including the first US biosimilar (Zarxio®) and first generic Copaxone (Glatopa®). His career at Novartis includes leadership positions in New Jersey (US), spanning several functions (e.g., Sales Director for the Respiratory East region and Director, Xolair® Marketing).

Samuele previously worked internationally as a consultant at McKinsey & Company, where he advised clients on corporate strategy, mergers and acquisitions, alliances, operational effectiveness, and organizational redesign. Samuele has also worked in the financial markets with Goldman Sachs and on international economic development initiatives with the United Nations.

An Italian national, Samuele earned a Bachelor of Science in International Economics from Bocconi University in Milan, Italy, and a Master degree in Public Policy from Harvard University.



F. HOFFMANN LA ROCHE LTD.

STEPHEN SANDS

BD&L Director Oncology/Immunology

Stephen is an experienced oncology professional, with extensive BD&L experience and a background in sales and marketing. As the Global Commercial Director for Roche Oncology Stephen lead the development and implementation of global strategies for the Roche oncology portfolio and individual brands. He brings this knowledge and understanding to the BD&L environment when leading multi-disciplinary teams to deliver value for both partners and Roche.



NEXTECH INVEST LTD.

THILO SCHROEDER

Partner

Thilo Schroeder, Ph.D. is Partner at Nextech Invest Ltd., a global venture fund focused on investing in oncology companies. Prior to joining Nextech Invest in 2012, Dr. Schroeder worked in research specializing on the development of Designed Ankyrin Repeat Proteins (DARPs) as specific protein inhibitors. He acquired expertise in molecular biology as an Intern at Micromet Ltd. (now Amgen) and during his studies at the University of Sydney. Dr. Schroeder currently serves as board member of ImaginAb and board observer of Peloton Therapeutics. He is a prior board member of Blueprint Medicines (NASDAQ:BPMC), SiROP Global, and board observer of Traccon Pharmaceuticals (NASDAQ:TCON). He holds a Ph.D. in biochemistry from the University of Zurich in Switzerland, a M.Sc. in biotechnology from the Ecole de Supérieure de Biotechnologie de Strasbourg in France, and a B.Sc. in biology from the Technical University of Darmstadt in Germany.



ASTRAZENECA

TIMOTHY HERPIN

VP, Head of Transactions (UK), Business Development

Timothy Herpin heads a group of business development professionals involved in all aspects of transactions negotiation and execution at AstraZeneca.

Tim joined AstraZeneca in 2011 as Vice-President, Strategic Partnering and Business Development, initially for CNS& Pain and more recently for Oncology.

Prior to AstraZeneca, Tim spent eight years in the business development organization at Bristol-Myers Squibb covering both search and evaluation as well as transaction in multiple disease areas.

Before his business development career, Tim worked in R&D at Bristol-Myers Squibb, Aventis and Pharmacoepia.

Tim grew up in Paris and is a graduate of Ecole Polytechnique in France. He also holds a Ph.D. in organic chemistry from University College London and an MBA in Finance from NYU Stern.



CENOVA VENTURE

WALTER LAU

Managing Partner

Dr. Lau has 20 years of experiences in life sciences, including biomedical research, sales and marketing, corporate and business development, establishment of venture start-ups, management of VC backed private companies, and private equity investment in the China healthcare companies.

Dr. Lau co-founded Cenova Capital, which has more than USD\$200M under management, and has managed more than 10 portfolio companies out of Cenova's 30+ portfolio with numerous exits, including biotech, diagnostics and medical devices. Prior to Cenova Ventures, Dr. Lau was at Fidelity Asia Ventures, where he specialized in healthcare investment in China, including the series A investment in Hile, an animal healthcare company together with two other prominent PE/VC funds. Prior to joining FAV, Dr. Lau was in Corporate Development of Onyx Pharmaceuticals, where he was responsible for investing in worldwide product opportunities through M&A and licensing. He was also involved in managing relationship with Bayer on Nexavar (Sorafenib) which was the first target therapy approved to treat liver cancer.

Previously, Dr. Lau held positions with increasing responsibilities in Corporate and Business Development at Bristol-Myers Squibb Company, focusing on global business development and M&A activities. He was in charge of global licensing activities for the BMS oncology discovery franchise, and led external alliance efforts to rebuild early BMS oncology pipeline. Completed transactions range from acquiring novel therapeutics (e.g., Yervoy (Ipilimumab), in licensing of novel technologies including those related to biologics, and companion diagnostics such as on Erbitux (Cetuximab), Ixempra (Ixabepilone) and Sprycel (Dasatinib), establishing and managing strategic collaborations (e.g., Exelixis on oncology targets), and out licensing of BMS non-core assets. He was also the head of business development of the former DuPont Pharma after the acquisition by BMS. Prior to BMS, Dr. Lau held positions of increasing responsibilities in field sales, product marketing, and business development at GlaxoSmithKline in the United States.

Dr. Lau received his Ph.D. in Biophysics and M.S. in Pharmaceutical Chemistry from University of California at San Francisco (UCSF), and his Bachelor of Science in Chemistry with honor from California Institute of Technology (Caltech). He received his business training from UC Berkeley.



JIANGSU HENGRUI MEDICINE CO.

WEIMIN TANG

Executive Director, Business Development

Dr. Weimin Tang is currently the Head of US Business Development/Executive Dir. Jiangsu Hengrui Medicine. He was trained as cancer biologist with PhD in Biochemistry where he studied under Dr. CS Yang at Rutgers University and went for industrial career after graduation. He has accumulated more than 20 years of research and business management experiences with global pharmaceutical companies and biotech such as Synaptic Pharmaceutical, BMS, JNJ, Sanofi, Crown Biosciences and currently Hengrui Medicine. Through his industry career, he expanded his function from basic biology to high throughput screening, DMPK and business management. Before he joined Jiangsu Hengrui Medicine, he was Vice President of global business development and drug discovery at Crown Bioscience. Dr. Tang received his Bachelor's Degree from Zhejiang University, Master Degree from Chinese Academy of Sciences.



BOHE ANGEL FUND

YUWEN LIU

Founding Partner

Founding Partner of BOHE Angel Fund, a 200M RMB fund jointly invested by Wuxi Apptec, Hengrui, Simcere, TigerMed and BGI, etc. This is the first angel fund focusing on healthcare technology-driven start-ups in China, with Xiaodong Wang and Yigong Shi sitting on its scientific advisory board. It has invested into XinKangHe biological, Transcriptic, SmartNucleide, Athelas Therapeutics, and CoolLing Biotech, covering drug discovery, diagnostic and innovative service solutions.

Before she set up this fund, she was Chairwoman & CEO then executive director of Suzhou Industrial Park Biotech Development Co. Ltd. (BioBAY) for 9 years, when she was also Investment Committee Member for BioVENTURE Fund, and Board Director of Innovent, Admera Health, Chiral Quest, GenePharma, Reproposing and BrightGene, and Chairwoman of Qiagen (Suzhou) Translational Medicine and Suzhou BioTOP Biotech. She joined the company as EVP in 2005, was instrumental in building BioBAY to be one of the fastest growing biotech clusters serving ~400 biotech startup companies.

She started her career as QA Engineer for Capsugel in 1997, then moved up to QC manager, QA/QC manager and BD manager. In 2003, she joined Perrigo as first Chief Representative to set up its China operation. She graduated from China Pharmaceutical University with master degree in Pharmaceutics and Master of Management at Fudan University and Norwegian Management School BI. She is a licensed pharmacist.



ADDRESS

8285 El Rio, Suite 130
Houston TX 77054
USA

WEBSITE

www.7hillspharma.com

COMPANY TYPE

Private

SECTOR

Biotechnology
Pharmaceuticals/Licensing

YEAR FOUNDED

2014

7 HILLS PHARMA LLC

COMPANY PROFILE

7 Hills Pharma is an immuno-oncology company developing drugs to treat drug resistant cancers. IO drugs are ineffective in most patients because immune surveillance fails due to lack of leukocyte cell infiltration and retention. 7HP349 is a potentially simple, cost-effective and universal means to improve the effectiveness of IO drugs. This oral integrin (VAL-4 and LFA-1) activator increases leukocyte trafficking and retention in solid tumors in reversing the resistance to CTLA-4, other checkpoint modulators, and potentially CAR-cells. 7 Hills is raising \$15 million to file IND and complete Phase I/IIa in patients with solid tumors.

PIPELINE PRODUCT 1:

7HP349 / pre-clinical

PRODUCT 1:

Situation: IO drugs can 'cure' melanoma, lung cancer.

Complication: Up to 90% of patients are resistant because immune cells cannot enter the tumor. i.e., the tumors are 'cold'.

Solution: 7H349 converts 'cold' tumors to 'hot,' increases the effectiveness of checkpoint inhibitors.

- 7HP349 is an oral integrin activator.
- Synergistic with immune checkpoint inhibitors and potentially increase the utility of CAR-T therapy for solid tumors.
- Large pharma validation.
- IND within 12-18 months.

INVESTMENT AND LICENSING (IN/OUT) OPPORTUNITY 1:

Developmental Partner

OPPORTUNITY 1:

7 Hills Goals: Looking for a developmental partner for 7HP349 to establish clinical proof of concept with checkpoint inhibitors, and initiate a CAR-T solid tumor program.

For Partner: Provide a broader IO platform & a means to markedly expand oncology portfolios to the 90% of cancers that are aPD-1/L1 refractory in a cost-effective manner - cost to develop and deliver to patient.

INVESTMENT & LICENSING (IN/OUT) OPPORTUNITY 2:

Investor

OPPORTUNITY 2:

Series B-2 \$10M-\$15M round in 4Q 2017 to file IND and partner the product.



ADDRESS

351 Rouse Boulevard
Philadelphia PA 19112
USA

PHONE

+1 215 825 9260

EMAIL

usinfo@adaptimmune.com

WEBSITE

www.adaptimmune.com

COMPANY TYPE

Public

COMPANY TICKER

[NASDAQ:ADAP]

SECTOR

Biotechnology

ADAPTIMMUNE THERAPEUTICS

COMPANY PROFILE

Adaptimmune, a leader in T-cell therapy to treat cancer, has multiple trials ongoing in both solid tumours and hematologic cancer types, and in cancers where survival rates for patients can be very limited. Our T-cell therapies have already shown preliminary evidence of tumor reduction in patients and also show a promising risk/benefit profile.

Developed over the last 15 years, our proprietary our proprietary SPEAR® (Specific Peptide Engineered Affinity Receptor) T-cell engineering platform has generated a strong pipeline of affinity enhanced T-cell therapies. We use these therapies to harness the body's own immune system to find and destroy diseased cells. We can develop T-cell therapies for a broad spectrum of cancer types and patients and have multiple T-cell therapies in development and/or in clinical trials.

Our SPEAR TCR therapies offer promise to patients that often have no other options. We are working hard to make that promise a reality.



ADDRESS

Meibergdreef 59
Amsterdam, 1105 BA
The Netherlands

PHONE

+31 6 10 47 23 78

EMAIL

info@aimmtherapeutics.com

WEBSITE

www.aimmtherapeutics.com

COMPANY TYPE

Private

SECTOR

Biotechnology

YEAR FOUNDED

2004

AIMM THERAPEUTICS BV

COMPANY PROFILE

AIMM Therapeutics is a private biotech company located in Amsterdam. AIMM was established on the principle that elite (human) responders to immune therapy benefited from a tumor specific antibody response that contributes to the tumor free status of the patient. AIMM's patented technology enables the selection of these extremely rare B cells in a target agnostic approach. This results in the identification of functional antibodies that are presumably safe in vivo, and the identification of novel targets that are often defined by post translational modifications which are inaccessible to traditional approaches.

AIMM has largely funded itself with non-dilutive capital from partnering agreements. Such partnered programs range from late pre-clinical programs to late stage/pivotal trials. AIMM is currently raising capital to fund an oncology focused company that will advance two highly tumor selective antibodies into the clinic. One program targets a differentially glycosylated antigen found on all AML and MDS subtypes, and the second program targets a differentially palmitoylated antigen found on a large number of solid tumors.

MANAGEMENT TEAM

Jan de Vries, Ph.D, Chief Executive Officer
Willem van Oort, Ph.D, Chief Business Office
Hergen Spits, Ph.D., Chief Scientific Officer
John Womelsdorf, Ph.D, VP Business Development



ADDRESS

Im Neuenheimer
Feld 584
69120 Heidelberg
Germany

PHONE

+49 622 158 6080

EMAIL

contact@apogenix.com

WEBSITE

www.apogenix.com

COMPANY TYPE

Private

SECTOR

Biotechnology

APOGENIX AG

COMPANY PROFILE

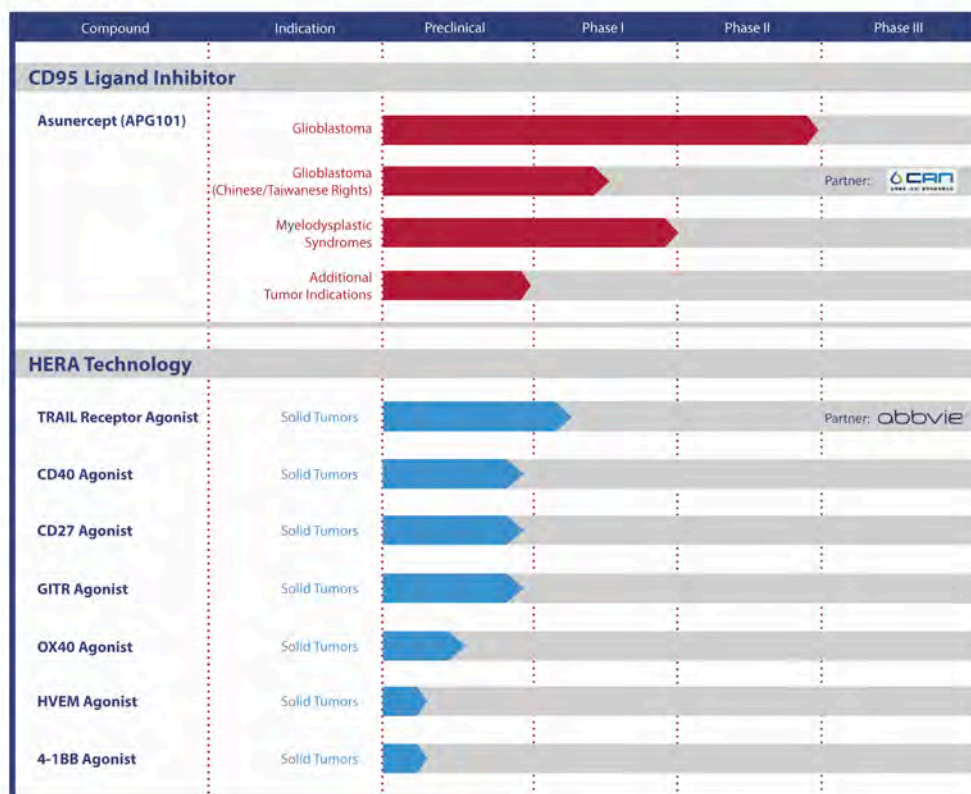
Apogenix is a private company developing innovative immuno-oncology therapeutics for the treatment of cancer and other malignant diseases. The company has built a promising pipeline of immuno-oncology drug candidates that target different tumor necrosis factor superfamily (TNFSF)-dependent signaling pathways, thereby restoring the immune response against tumors. Since its inception in 2005, Apogenix has raised more than 100 million euros in financing rounds, public grants, as well as upfront and milestone payments from licensing agreements. The company is based in Heidelberg, Germany.

MANAGEMENT TEAM

Thomas Hoeger, CEO
Harald Fricke, CMO
Peter Willinger, CFO

PIPELINE GRAPHIC

Pipeline 2017



PIPELINE PRODUCT 1:

Asunercept/PII

PRODUCT**1:**

Apogenix' lead drug candidate Asunercept (APG101) is a CD95 ligand checkpoint inhibitor consisting of the extracellular domain of the CD95 receptor and the Fc domain of an IgG antibody. Asunercept is being developed for the treatment of solid tumors and malignant hematological diseases and has been evaluated in the treatment of glioblastoma and myelodysplastic syndromes (MDS). Clinical efficacy data has been demonstrated in a controlled PII study in glioblastoma and a PI/II study in MDS.

Glioblastoma: In a randomized, controlled phase II efficacy trial in recurrent glioblastoma, treatment with Asunercept in combination with radiotherapy has shown clinical superiority in all study endpoints compared to treatment with radiotherapy alone. Both progression-free survival at six months, the primary endpoint of the trial, and median progression-free survival were met with statistical significance. A new biomarker was identified associated with the CD95 ligand – the target of Asunercept. The trial showed a significant increase in median overall survival in biomarker-positive patients treated with Asunercept.

MDS: Results of the phase I trial with Asunercept in low and intermediate-1 risk MDS patients – who represent 70 percent of all MDS patients – reveal an increase in erythrocyte precursor cells and a trend toward reduction in transfusion frequency after treatment with Asunercept.

The excellent tolerability of Asunercept was shown in a double-blind, placebo-controlled phase I trial in healthy volunteers. Even the highest dose of 20 mg/kg body weight was very well tolerated and no anti-drug antibodies against Asunercept were detected.

PIPELINE PRODUCT 2:

HERA TNF SF receptor agonists/PI

PRODUCT 2:

Apogenix has developed a proprietary technology platform for the construction of novel hexavalent TNF superfamily receptor agonists (HERA). This single-chain TNFSF (tumor necrosis factor superfamily) technology is superior to other biologics targeting TNFSF pathways, such as agonistic antibodies. HERA proteins have been developed for the TNF receptors TRAIL-R, OX40, CD40, CD70, GITR, 4-1BB. HERA-TRAIL has been licensed to Abbvie and since early 2017 has entered clinical phase I studies.

The Apogenix protein engineering concept allows for the creation of a plethora of anti-cancer biologics, including trivalent and hexavalent protein formats with differing pharmacodynamic and pharmacokinetic properties.

Whereas antibodies can only bind two TNFSF receptors in a spatially undefined manner and require secondary cross-linking via Fcγ receptors, the Apogenix' hexavalent compounds lead to well-defined TNFSF receptor clustering without the need for further cross-linking. This results in a sufficient level of the appropriate signal being transmitted into the target cell, whereas agonistic antibodies transmit these signals at insufficient levels.



ADDRESS

Jonas Lies vei 91
5009 Bergen
Norway

PHONE

+47 559 611 59

WEBSITE

www.bergenbio.com

COMPANY TYPE

Public

COMPANY TICKER

[BGBIO:NO]

SECTOR

Biotechnology

YEAR FOUNDED

2008

BERGENBIO ASA

COMPANY PROFILE

BerGenBio ASA is a clinical-stage biopharmaceutical company developing a pipeline of first-in-class selective AXL kinase inhibitors to treat multiple aggressive cancers.

Axl receptor tyrosine kinase is generally acknowledged as an essential mediator of aggressive cancer traits, including immune evasion, acquired resistance to chemo & targeted agents and metastasis.

BerGenBio's lead program is an orally bioavailable, potent and very selective inhibitor of Axl. Compelling clinical benefit has been reported as a single agent in AML and in combination with erlotinib in NSCLC. Phase II combination studies with immune checkpoint inhibitors are under way in Melanoma, NSCLC and TNBC.

In addition correlation has been reported between patients that respond to BGB324 and their pre treatment Axl expression levels, as determined by BerGenBio's companion diagnostic assays.

BerGenBio has a clear registration and commercialisation strategy that includes go-to market options and licensing further development.

MANAGEMENT TEAM

Richard Godfrey CEO

Petter Neilsen CFO

Murray Yule CMO

James Lorens CSO

PIPELINE PRODUCT 1:

BGB324 / Phase II

PRODUCT 1:

First in class oral Axl kinase inhibitor in Phase II in the following indications: AML, NSCLC, TNBC, Melanoma

PIPELINE PRODUCT 2:

BGB149 / Preclinical

PRODUCT 2:

Axl antibody, planned to enter phase I in 2018

BIOLINERX

ADDRESS

Modi'in Technology Park
2 HaMa'ayan Street
Modi'in 7177871
Israel

PHONE

+972 864 291 00

EMAIL

info@BioLineRx.com

WEBSITE

www.bioglinerx.com

COMPANY TYPE

Public

COMPANY TICKER

[NASDAQ:BLRX]

SECTOR

Biotechnology
HMO

BIOLINERX LTD.

COMPANY PROFILE

BioLineRx (NASDAQ: BLRX) is a clinical-stage biopharmaceutical company focused on oncology and immunology. The Company in-licenses novel compounds, develops them through pre-clinical and/or clinical stages, and then partners with pharmaceutical companies for advanced clinical development and/or commercialization.

BioLineRx's leading therapeutic candidates are: BL-8040, a cancer therapy platform, which has successfully completed a Phase 2a study for relapsed/refractory AML and is in preparing to initiate a Phase 3 study in stem cell mobilization for autologous transplantation in 2017; and AGI-134, an immunotherapy treatment in development for multiple solid tumors, which is expected to initiate a first-in-man study in the first half of 2018. In addition, BioLineRx has a strategic collaboration with Novartis for the co-development of selected Israeli-sourced novel drug candidates; a collaboration agreement with MSD (known as Merck in the US and Canada), on the basis of which the Company has initiated a Phase 2a study in pancreatic cancer using the combination of BL-8040 and Merck's KEYTRUDA®; and a collaboration agreement with Genentech, a member of the Roche Group, to investigate the combination of BL-8040 and Genentech's Atezolizumab in several Phase 1b studies for multiple solid tumor indications and AML.



ADDRESS

11180 Roselle Street
San Diego CA 92121
USA

PHONE

+1 858 925 8215

EMAIL

info@effector.com

WEBSITE

www.effector.com

COMPANY TYPE

Private

SECTOR

Biotechnology

YEAR FOUNDED

2012

EFFECTOR THERAPEUTICS, INC.

COMPANY PROFILE

eFFECTOR is a clinical-stage biopharmaceutical company developing a new class of immuno-oncology drugs, Selective Translational Regulators (STRs). Selective translation regulators work by regulating the production of key proteins required for tumor growth and survival. Selective translation regulation is important in oncology because one of the key regulation complexes, the translation initiation complex, sits downstream at a point of convergence of well know oncogenic pathways. By simultaneously inhibiting signaling from multiple pathways, eFFECTOR's agents have the potential to extend the durability of response beyond what is seen with many current therapies.

eFFECTOR's lead program, eFT508 targeting MNK1/2, is part of a new class of cancer treatments known as immunotherapies that are designed to harness the body's own immune system in fighting cancer. In immunocompetent in vivo models, eFT508 induced anti-tumor immunity and immune memory as a single agent and, importantly for this collaboration, acted synergistically in combination with checkpoint inhibitors. We believe eFT508 could be an important combination agent for cell therapy and vaccines to enhance efficacy of the therapeutic modalities without increasing toxicity.

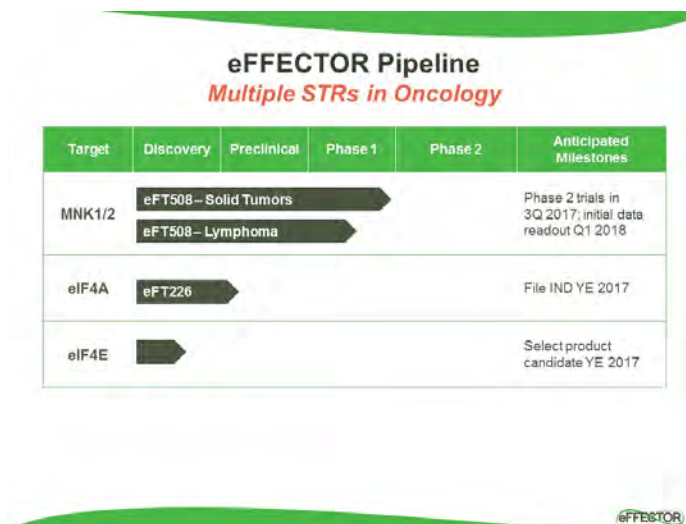
MANAGEMENT TEAM

- Steve Worland, Ph.D., President & CEO
- Alana McNulty, CFO
- Jeremy Barton, M.D., CMO
- Siegfried Reich, Ph.D., SVP Research
- Kevin Webster, Ph.D., SVP Cancer Biology
- Annette Matthies, Ph.D., VP Corporate Development
- Deb Vallner, Ph.D. MBA, VP Clin Ops

FINANCIAL SUMMARY

eFFECTOR has raised \$111M in venture capital through a Series A and Series B financing. The captial will enable pipeline development through proof-of-concept studies.

PIPELINE GRAPHIC



PIPELINE PRODUCT 1:

eFT508

PRODUCT 1:

Our lead product candidate, eFT508, is a novel, potent and highly selective oral small molecule inhibitor of MNK1/2 and is currently completing dose escalation in Phase 1 portion of the Phase 1/2 clinical development targeting multiple solid tumors and lymphoma. eFT508 is highly efficacious in preclinical models of NSCLC, TNBC, CRC and DLBCL. eFT508 is an immuno-oncology agent that has demonstrated intrinsic effect on the tumor cell and extrinsic effects on the immune infiltrating cell types in the tumor. Through both of these mechanisms, eFT508 is impacting tumor cell growth and survival as well as ability of the immune system to recognize and destroy the tumor. Because of activity in immune cells, eFT508 induces anti-tumor immunity alone and synergizes with checkpoint inhibitors. We believe eFT508 could be an important combination agent for cell therapy and vaccines to enhance efficacy of the therapeutic modalities without increasing toxicity.

eFT508 will enter Phase 2 clinical trials in the Q3 2017. Phase 2 clinical development will be in NSCLC, CRC, HCC, TNBC and DLBCL. Interim Phase 2 readouts are expected Q1-Q3 2018.

PIPELINE PRODUCT 2:

eFT226

PRODUCT 2:

eFT226, an eIF4A mRNA Helicase Inhibitor:

We have identified highly potent and selective inhibitors of eIF4A and have demonstrated that eIF4A inhibition selectively regulates the translation of a distinct set of target mRNA that include a number of important oncogenes, including MYC and BCL-2. Preclinical studies have shown that eFT226 is active in models of Acute Myeloid Leukemia, or AML, Double-Hit Lymphoma, or DHL, Hepatocellular Carcinoma, or HCC, and TNBC.

We are currently in IND enabling studies and plan to file an IND by the end 2017.

PIPELINE PRODUCT 2:

eIF4E discovery

PRODUCT 2:

eIF4E Translation Regulation Inhibitor:

We are developing a series of potent and selective inhibitors of eIF4E, a historically intractable target that is upregulated in a variety of human cancers and is linked to poor prognosis and resistance to certain therapies. eIF4E integrates signals from multiple important oncogenes and tumor suppressor proteins, including KRAS, c-MYC, PI3Ka, AKT and PTEN, and selectively regulates the translation of a set of target mRNA distinct from those regulated by MNK1/2 and eIF4A. This may expand the potential patient population that may benefit from translational regulation therapy.

We plan to select an eIF4E product candidate by the end of 2017 to advance into preclinical development.



E X A C T I S

ADDRESS

5450, Ch. Côte-des-Neiges
Bureau 522
Montréal QC H3T 1Y6
Canada

PHONE

+1 514 282 4523

WEBSITE

www.exactis.ca

COMPANY TYPE

NFP

SECTOR

Academia
Biotechnology
CMO
Consulting services
NFP

OTHER SECTOR

Cancer Clinical Trial Network

YEAR FOUNDED

2014

EXACTIS INNOVATION

COMPANY PROFILE

"Exactis Innovation and its Centre of Excellence in Precision Therapeutics is a non-profit organization established in 2014. Funded by the Canadian Networks of Centres of Excellence (NCE), the Canadian Institutes of Health Research (CIHR), the Natural Sciences and Engineering Research Council (NSERC) and the Social Sciences and Humanities Research Council (SSHRC), its founding partners include a public/private-sector collaboration, including pharmaceutical, biotech and research organizations. Exactis Innovation encompasses a network of cancer centres in Québec and across Canada. The organization has funding of approximately \$32 million from the public and private sectors.

MANAGEMENT TEAM

Mr. Richard Fajzel, Chief Executive Officer

Dr. Gerald Batist M.D., Chief Medical Officer, Chairman of the Board

Dr. Dajan O'Donnell PhD, Chief Scientific Officer

Dr. Martin Gagnon PhD, Chief Operating Officer

FINANCIAL SUMMARY

The organization has funding of approximately \$32 million from the public and private sectors."



ADDRESS

21 St. Clair Avenue East
Suite 1100
Toronto Ontario M4T 1L9
Canada

PHONE

+1 416 925 3232

WEBSITE

www.helixbiopharma.com

COMPANY TYPE

Public

COMPANY TICKER

[TSE:HBP]

SECTOR

Biotechnology

HELIX BIOPHARMA CORP.

COMPANY PROFILE

Helix BioPharma Corporation is a clinical-stage biopharmaceutical company developing unique therapies in the field of immuno-oncology, based on its proprietary technological platform DOS47. Helix is currently listed on TSX and FSE under the symbol "HBP"

MANAGEMENT TEAM

Heman Chao CEO/Chief Scientific Officer
Photios "Frank" Michalargias CFO/Secretary
Steve Demas Chief Operating Officer

PIPELINE PRODUCT 1:

L-DOS47 Phase I / II

PRODUCT 1:

L-DOS47 is an antibody protein conjugate where the urease component enzymatically converts naturally occurring urea to ammonia. The L-DOS47 drug molecule includes a highly specialized camelid-derived single domain antibody, designed to identify a unique CEACAM6 antigenic site associated with Non Small Cell Lung Cancer (NSCLC) cells. By delivering the conjugate in a targeted manner, L-DOS47 stimulates an increase in the pH of the microenvironment surrounding the NSCLC cells, effectively reversing the acidic extra-cellular conditions that are known to decrease immune cells activities and enhance cancer cell survival.

L-DOS47 is currently being investigated as a monotherapy (Phase I/II) in adult patients with Stage IIIB or IV non-squamous NSCLC and a Phase I combination with pemetrexid / carboplatin in first line non-squamous NSCLC.

PIPELINE PRODUCT 2:

V-DOS47 preclinical

PRODUCT 2:

V-DOS47, the follow-on product to L-DOS47, is an antibody DOS47 conjugate that targets the vascular endothelial growth factor receptor 2 (VEGFR2). V-DOS47 is the second immunooncology drug candidate derived from the Company's DOS47 technology platform, designed to break the natural barrier tumors create to defend against potential attack from the immune system. The Company's wholly owned subsidiary, Helix Immuno Oncology (HIO) finalized the Grant Funding Agreement with the Polish National Centre for Research and Development to develop V-DOS47 in Triple Negative Breast Cancer (TNBC) up to and including a phase I/IIa clinical trial.

PIPELINE PRODUCT 3:

CAR-T preclinical

PRODUCT 3:

Helix has applied its camelid single domain antibodies know-how in chimeric antigen receptor cell based therapies. Proof-of-concept in vitro / in vivo studies using a single domain camelid antibody targeting a cell surface antigen CEACAM6 for solid tumors has been completed. Proof of concept studies using a second antibody targeting VEGFR2 are being conducted. Helix has also recently signed a non-binding LOI with ProMab Biotechnologies to review certain CAR-T technologies for possible collaboration.

INVESTMENT AND LICENSING OPPORTUNITY 1:

L-DOS47

OPPORTUNITY 1:

Helix is interested in working with partners to develop L-DOS47 combination therapies in NSCLC. These partnerships can take the form of specific license arrangements or product co-development. In addition, Helix would welcome to work with partners who would like to develop L-DOS47 for other CEACAM6 positive indications such as pancreatic or colon cancers.

**ADDRESS**

Suite J-206
2450 Holcombe Blvd
Houston TX 77021
USA

PHONE

+1 346 772 0323

EMAIL

shautong.song@icellkealex.com

WEBSITE

www.icellkealex.com

COMPANY TYPE

Private

SECTOR

Biotechnology

YEAR FOUNDED

2015

ICELL KEALEX THERAPEUTICS

COMPANY PROFILE

icell Kealex Therapeutics is developing oncolytic vaccinia virus armed with T-cell engaging antibody fragments. Oncolytic vaccinia virus showed promise in preclinical models and clinical studies, but complete responses have rarely been observed, likely due to suboptimal virus spread through the tumor, resulting in limited tumor cell destruction. It all started with the discovery of a mechanism that would improve the effectiveness of oncolytic vaccinia virus in regards to tumor cell destruction.

icell Kealex Therapeutics has an oncolytic virus platform consisting of Western Reserve strain Vaccinia Virus that will attack the tumor cells by two distinct and complementary mechanisms. It will use the tumor cells to replicate and to infect other tumor cells and also uses the host cells to synthesize immunostimulating bispecific antibody fragments. These antibody fragments bind to uninfected bystander tumor cells turning them into targets for specific attack by the immune system.

icell Kealex Therapeutics was founded by scientists from Baylor College of Medicine in 2015. The company joined Johnson and Johnson innovations at Jlabs-TMC in February 2016 to start the development and clinical trials of the oncolytic vaccinia virus therapy.

MANAGEMENT TEAM

Shautong Song MD/PhD: CEO and founder. TEA-VV inventor

Maria Navarro: MD/MBA*: Project/Operations Officer and Business Development

Jaffre Athman PhD: Research Scientist

Bangxing Hong PhD: Director of Research and Development

An Dao PhD: Head of Regulatory Affairs

FINANCIAL SUMMARY

Current Accomplishments:

- Founded by Scientist from Baylor College of Medicine in September 2015
- Joined Jlabs@TMC February 2016
- Three publications and three manuscripts.
- 4 pending patents (2 TEA-OV, Checkpoint inhibitor-OV and CAR-NK)

Pursuing Clinical data across multiple indications:

- 2016-2017: Develop, Manufacture and IND enabling studies for TEA-VV
- 2017-2018: IND application and Phase I/IIa trials for solid tumors.

IKT raised a \$3M pre A investment.

- Licensed TEA-VV platform from Baylor College and filed 3 additional patents.
- Working with consultant Novella Clinical to file IND application in Q4 2017
- IKT lead product (clinical grade VV) will be produced Q3 2017.
- Initiated phase I studies with 5 patients and OV-CART therapy in China April 2017.

Raising \$8M series A round of funding in order to:

- Initiate phase I studies (IT/IV injection) in USA Q1 2018 (\$4M)
- Develop new generation OV (\$2M)
- IP and corporate operations (\$2M)

Complete Phase I/II trials in 2019 and provide exit strategy (IPO/M&A)

PIPELINE PRODUCT 1:

FAP-TEA-VV

PRODUCT 1:

FAP-TEA-VV

Enhanced antitumor activity by co-targeting tumor stroma, Tumor Associated Macrophages (TAM) and tumor cells:

- Improved virus spread within tumor tissue is largely limited by tumor stroma. Destruction of tumor stroma promotes virus spread and replication, providing a unique strategy to improve the efficacy of systemic administration of OV.

Overcome immune suppressive tumor environment by targeting TAM.

Enhanced bystander killing of FAP+ tumor cells.

TEA-VV approach is superior to other modified Vaccinia Virus:

- TEA-VV directly engages T cells to kill non-infected tumor cells.
- TE expression and activity does not depend on development of an endogenous anti-tumor response which is absent or compromised in many patients.
- TE specifically induces anti-tumor immunity without overdriving innate viral immunity, while the inflammation produced by cytokines (GM-CSF may enhance viral clearance).
- Cytokine GM-CSF promotes myeloid-derived suppressor cells, triggering pro tumor immune effects.

PIPELINE PRODUCT 2:

Checkpoint Inhibitor iPD-L1

PRODUCT 2:

Pre Clinical Stage

Checkpoint inhibitor armed Vaccinia Virus greatly enhances immune-mediated tumor cell killing through two mechanisms:

- De-suppressing innate immune effectors responding to virus.
- Removing the brakes from the activated T-cell against the tumor.

PD-1 is negative co-stimulatory receptor on activated T cells. Expression of PD-L1 on tumor cells and monocytes can suppress immune surveillance. The anti-PD-1 and anti PD-L1 antibodies have demonstrated clinical activity in multiple tumor types.

Oncolytic virus expressing PD-L1 blocker has an antitumor synergy:

- Oncolysis induced by VV
- PD-L1 blocker releases the inhibition on activated T cells against tumor cells and induces T cell mediated anti tumor activities leading to anti-tumor effects.

Our strategy induces local production of checkpoint inhibitor that might allow higher concentrations within tumor tissue while reducing systemic side effects. This allows the further combination with other cancer therapies.

OPPORTUNITY 1:

Raising \$8M series A round of funding in order to:

- Initiate phase I studies (IT/IV injection) in USA Q1 2018 (\$4M)
- Develop new generation OV (\$2M)
- IP and corporate operations (\$2M)

Complete Phase I/II trials in 2019 and provide exit strategy (IPO/M&A)

Outlicensing

**ADDRESS**

Grafiska vägen 2
SE-412 63
Gothenburg
Sweden

PHONE

+46 314 150 52

EMAIL

info@immunicum.com

WEBSITE

www.immunicum.se

COMPANY TYPE

Public

COMPANY TICKER

[IMMU:SS]

SECTOR

Biotechnology

IMMUNICUM AB

COMPANY PROFILE

Immunicum AB (First North Premier: IMMU.ST) is a clinical stage (Ph II) company developing novel immuno-oncology therapies against a range of solid tumors. The Company's lead compound, INTUVAX[®] is currently being evaluated in clinical trials for the treatment of kidney cancer, liver cancer and gastrointestinal stromal tumors. INTUVAX[®] was designed to combine the best of two worlds: a cost-effective cell-based and off-the-shelf (allogeneic) therapy that is capable of triggering a highly personalized and potentially long-lasting immune response against tumor cells throughout the body.

INTUVAX[®] has recently been evaluated in a clinical Phase I/II-study in metastatic renal cell carcinoma with promising survival data and clear indications of tumor specific immune activation. The Phase II MERECA trial in metastatic renal cell carcinoma patients is ongoing in the EU. IND clearance from the FDA has recently been received, and the Company plans to start enrolling patients in the US in 2017.



BIOTECH

ADDRESS

Ole Maaløes Vej 3
DK-2200 Copenhagen N
Denmark

PHONE

+45 219 478 56

INFO EMAIL

mz@iobiotech.com

WEBSITE

www.iobiotech.com

COMPANY TYPE

Private

SECTOR

Biotechnology

IO BIOTECH APS

COMPANY PROFILE

IO Biotech ApS is a clinical stage biotech company developing disruptive immune therapies i.e. checkpoint/cancer vaccines. Checkpoint/cancer vaccines suppress the function of regulatory immune cells and induce inflammation in the microenvironment in addition to direct targeting of cancer cells.



ADDRESS

22 Firstfield Road
Suite 110
Gaithersburg MD 20878
USA

PHONE

+1 301 944 1700

EMAIL

info@maxcyte.com

WEBSITE

www.maxcyte.com

COMPANY TYPE

Public

COMPANY TICKER

[LON:MXCT]

SECTOR

Biotechnology

MAXCYTE, INC.

COMPANY PROFILE

MaxCyte is a leader in cell transfection, bringing to market its patented flow electroporation technology. MaxCyte is focused in applying its significant capabilities in the discovery, development, and manufacturing of virtually all classes of innovative therapeutics targeting a broad range of chronic and acute diseases. MaxCyte's customers and partners utilize its technologies in the development and commercialization of cell-based therapies in regenerative medicine and active cell immunotherapies and in the discovery and development of protein drugs, monoclonal antibodies, vaccines, and small molecule drugs. This clinical-grade cell loading technology is fully developed and well validated and has received Master File designation with the CBER Division of the U.S. FDA, has been cleared by NIH's RAC and Health Canada, and is commercialized in Japan. Considerable energy is devoted to R&D on new applications. These efforts have led to the expanded application of our technology in pharmaceutical and biotechnological drug discovery pipelines. Our instrumentation is currently placed in most of the major global pharmaceutical companies and is used for high throughput/high content screening and preclinical protein production. MaxCyte's technology uniquely fulfills the needs for high quality, fully scalable cell modification in both the clinical and R&D arenas.

MaxCyte's technology is protected by U.S. patents issued and allowed, with over 40 U.S. and international pending patents.



ADDRESS

ODTÜ Teknokent
ODTÜ-MET Yerleşkesi
Mustafa Kemal Mah.
Dumlupınar Bulvarı,
No: 280-B, Ofis 10
06530, Çankaya, Ankara
Turkey

PHONE

+90 312 285 0530

WEBSITE

www.mikrobiyo.com.tr

COMPANY TYPE

Private

SECTOR

Biotechnology
Diagnostics

YEAR FOUNDED

2015

MIKRO BIYOSISTEMLER, INC.

COMPANY PROFILE

Mikro Biyosistemler Inc., a fabless biomedical microsystems company, has been established on 2015, as a spin-off from METU-MEMS Center. The company focuses on development of microfluidics and lab-on-a-chip systems for biomedical applications including Multi-Drug-Resistance (MDR) and Circulating Tumor Cells (CTC) detection for early diagnosis and prognosis of cancer. Mikro Biyosistemler Inc. also provides consultancy and fabrication services for companies and institutions on microfluidics.

MANAGEMENT TEAM

Prof. Dr. Haluk Külah, CEO and Co-Founder, Dr. Özge Zorlu, CTO



ADDRESS

12 Gill St
Suite 3150
Woburn MA 01801
USA

PHONE

+1 339 999 2300

EMAIL

info@mitrabiotech.com

WEBSITE

www.mitrabiotech.com

COMPANY TYPE

Private

SECTOR

Biotechnology
CRO
Diagnostics

YEAR FOUNDED

2010

MITRA BIOTECH, INC.

COMPANY PROFILE

Mitra Biotech is a global leader in phenotypic testing to personalize cancer treatment and speed drug development. Mitra's CANscript platform reliably predicts response to tested treatments by reliably replicating the tumor microenvironment, measuring multiple parameters indicative of response, and integrating those measurements through a proprietary algorithm that has demonstrated a 90% correlation with the response of individually matched patients. The platform has demonstrated utility across multiple solid tumors and heme malignancies and with multiple classes of drugs, including checkpoint inhibitors. Mitra's unique CANscript platform delivers powerful, individualized treatment response predictions — with exceptionally high correlation to clinical outcomes — to inform patient-specific cancer treatment selection and enhance drug discovery and development.

MANAGEMENT TEAM

Mallik Sundaram, Ph.D. - CEO
Pradip Majumder Ph.D. - CSO
Parker Cassidy - CCO
Eric Rowinsky, M.D. - CMO

MOLOGEN AG
THE POWER OF IMMUNOTHERAPIES

ADDRESS

Fabeckstr. 30
D-14195 Berlin
Germany

PHONE

+49 308 417 88 - 0

EMAIL

info@mologen.com

WEBSITE

www.mologen.com

COMPANY TYPE

Public

COMPANY TICKER

[ETR: MGN]

SECTOR

Biotechnology

YEAR FOUNDED

1998

MOLOGEN AG

COMPANY PROFILE

MOLOGEN AG - Technology leader in targeted immunotherapies

With new and unique technologies and active substances, MOLOGEN is one of the pioneers in the field of immunotherapies. Our late stage product development helps combat some of the most threatening diseases. Apart from the core focus on oncology, we also develop immunotherapies for the treatment of infectious diseases. Our approach concentrates on drug candidates for which there is high medical need. As a bio-pharmaceutical company, MOLOGEN is oriented toward closer-to-market proprietary product candidates which have advanced beyond the basic research stage. Our foremost objective is the successful out-licensing and marketing of our products, particularly our ph III lead product lefitolimod (MGN1703). The focus of our development work is on MOLOGEN's proprietary platform technology: the product family of DNA-based TLR9 agonists. This includes our lead product, the immunotherapeutic lefitolimod, and its follow-up molecules EnanDIM®.

MANAGEMENT TEAM

Dr Mariola Soehngen, CEO

Walter Miller, CFO

Dr Matthias Baumann, CMO

FINANCIAL SUMMARY

- Financing secured until beginning of 2018
- Further financing to be ensured via partnering and/or via capital measures
- Financials driven by R&D expenses
- Monthly cash burn -~\$2 m
- Available cash & cash equivalents of - ~\$19 m as of 31 March 2017

PIPELINE GRAPHIC

**Advanced Immunotherapy Pipeline:
Late-Stage Lefitolimod & Follow-Up EnanDIM®**

	Indication ⁽¹⁾	PC	Ph I	Ph II	Ph III	Timeline ⁽²⁾	Exclusivity ⁽³⁾
Lefitolimod	Metastatic colorectal cancer (mCRC)	IMPALA (MGN)				LPI: first months '17 Data: '19 Filing: '19/20	EU: 2030 US: 2028
	Small-cell lung cancer (SCLC)	IMPULSE (MGN)				04/17: top-line results	EU: 2030 US: 2028
	Advanced solid malignancies (+ ipilimumab)	MD Anderson				LPI: '18 Data: '19	EU: 2036 US: 2036
	Human immunodeficiency virus (HIV)	TEACH (Aartus)				LPI: '16 Data: '17	EU: 2036 US: 2036
EnanDIM®	Cancer/ infect. diseases					Pre-clinical	EU: 2035 US: 2035
	Renal cell carcinoma (RCC)	ASET (MGN)				Ph I / II data available backup compound	EU: 2036 <i>orphan drug status</i> US: 2038

¹ Notes: (1) Pipeline overview, excludes MIDGE platform | (2) Timeline Denotes latest estimated timeline of upcoming milestones | (3) Exclusivity Denotes estimated minimum market exclusivity horizon based on patent and data protection
Legend: PC Pre-clinical | Ph Phase | LPI last patient in

PIPELINE PRODUCT 1:

Lefitolimod / See Pipeline

PRODUCT 1:

Lefitolimod is a TLR9 agonist in ph III which consists of a DNA-based, dumbbell-shaped molecule. The mechanism which leads to a broad activation of the immune system is based on the fact that the TLR9 agonist binds to the TLR9 receptor.

PIPELINE PRODUCT 2:

EnanDIM[®] / Pre-clinical Stage

PRODUCT 2: DESCRIPTION

Like lefitolimod, EnanDIM[®] molecules consist entirely of DNA. The main difference in relation to lefitolimod molecules is in their respective structure. Whereas lefitolimod is dumbbell-shaped, EnanDIM[®] molecules have a linear structure.

INVESTMENT AND LICENSING (IN/OUT) OPPORTUNITY 1:

Partnering

OPPORTUNITY 1:

We offer pre- and clinical drug candidates in the highly attractive field of immunotherapies. Due to their known or expected good safety profile they offer as well a tremendous potential for combination therapies to enhance the efficacy of other immunotherapies.

MOLOGEN is primarily seeking licensing partners for the TLR9 family with its compounds lefitolimod and EnanDIM[®] - with the option for flexible cooperation arrangements.



ADDRESS

60 rue de Wattignies
75012 Paris
France

PHONE

+33 140 260 470

WEBSITE

www.nanobiotix.com

COMPANY TYPE

Public

COMPANY TICKER

[EPA:NANO]

SECTOR

Biotechnology

YEAR FOUNDED

2003

NANOBIOTIX

COMPANY PROFILE

Nanobiotix is a late stage clinical company pioneering nanomedicine for more than a decade. We intend to significantly change the outcomes for cancer patients following a different path than other Pharma or Biotech companies: a new way to treat patients thanks to nanophysics at the heart of the cell.

PIPELINE PRODUCT 1:

NBTRX3

PRODUCT 1:

Nanobiotix's lead product, NBTRX3, is a first-in-class radio-enhancer nanoparticle designed for direct injection into cancerous tumors. It has been engineered to increase the dose and efficacy of radiotherapy without increasing toxicity or causing damage to surrounding healthy tissues. NBTRX3 is currently in late-stage clinical development as a single agent.

Worldwide clinical development of NBTRX3 now includes trials across 7 patient populations:

Soft Tissue Sarcoma (STS)
Head and Neck Cancer
Prostate Cancer
Liver Cancers
Rectal Cancer

First market approval has been filed in the EU.

INVESTMENT AND LICENSING OPPORTUNITY 1:

NBTRX3 IN COMBINATION

OPPORTUNITY 1:

NBTRX3 competitive positioning in IO

Many IO combination strategies focus on 'priming' the tumor, which is now becoming a prerequisite of turning a "cold" tumor into a "hot" tumor.

Compared to other modalities that could be used for priming the tumor, NBTRX3 could have a number of advantages: the physical and universal mode of action that could be used widely across oncology, the one-time local injection and good fit within existing medical practice already used as a basis for cancer treatment, as well as a very good chronic safety profile and well-established manufacturing process. The new clinical data and previous pre-clinical data indicate that NBTRX3 could play a key role in oncology and could become a backbone in immuno-oncology



ADDRESS

Bäumleingasse 18
CH-4051 Basel
Switzerland

PHONE

+41 612 011 831

EMAIL

info@nouscom.com

WEBSITE

www.nouscom.com

COMPANY TYPE

Private

SECTOR

Biotechnology

NOUSCOM AG

COMPANY PROFILE

Nouscom AG develops a technology platform that is based on tumor targeted oncolytic viruses and patient-specific cancer vaccines. The company offers Endovax antigenless vaccine that encodes immunomodulators, breaks tolerance, and primes/rescues cancer-specific immune response; and Exovax personalized vaccine that encodes neoantigens and boosts cancer-specific responses for sustained immunity. Its technology is based on viral vectors and oncolytic viruses.

Oncology Venture

ADDRESS

Venlighedsvej 1
DK-2970
Hoersholm
Denmark

PHONE

+45 217 010 49

WEBSITE

www.oncologyventure.com

COMPANY TYPE

Public

COMPANY TICKER

[OV:SS]

SECTOR

Biotechnology
Investor - Other
Pharmaceuticals/Licensing

YEAR FOUNDED

2012

ONCOLOGY VENTURE

COMPANY PROFILE

7 Oncology niche-busters, available for out-license/ co-development

Oncology Venture (OV) acquires and develops promising Phase 2 drugs with proven durable clinical responses, and utilizes the multi-gene DRP™ companion diagnostic tool, to select the patients most likely to respond to the drug, and thereby avoid treating those who are not likely to benefit.

By this we can significantly increase the likelihood of clinical success, also faster and thereby to a clearly reduced cost level.

OV is now inviting pharma-companies to join a out-license or co-development partnership for our promising oncology- and immuno-oncology pipeline of seven (7) potential Phase 2 niche-busters. All OV-drugs are focused to high likely responders by the DRP™ technology:

1). APO010 Immuno-Oncology drug development program for Multiple Myeloma:

We are currently screening patients at 4 hematological sites to identify the high likely responders to be included in the upcoming focused Phase 2 clinical trial Q2 2017.

2). LiPlaCis a liposomal formulation of Cisplatin:

We have screened over 1200 breast cancer patients at 10 hospitals and have recruited the high likely responding candidates to an ongoing clinical trial. First DRP-positive mBC patient obtained a confirmed PR (> 32 weeks).

3). Irofulven is under development for prostate cancer (RR 10% before using our DRP-selection technology):

We are currently screening patients at 3 oncological sites in Denmark and Sweden to identify the high likely responding patients to be included in the upcoming POC clinical trial Q2 2017. The drug has also shown 13% RR in ovary- and 7% in liver cancer. We aim to improve these response rates significantly with our DRP-multi-gene technology in the upcoming trial.

4). 2X-111 is a glutathione enhanced, PEGylated liposomal doxorubicin:

It crosses the blood brain barrier and has shown improved brain uptake versus Doxil/Caelyx. In a Phase 2a clinical trial of 14 breast cancer patients with brain metastases (BCBM) the drug achieved a 3 month PFS of 59% and a 6-month PFS of 18%, before the utilization of our DRP-enrichment technology.

5). 2X-121 is a PARP1 and 2 and Tankyrase 1 and 2 inhibitors:

Has shown oral activity in cancer patients in a Phase 1 trial (N=28) with 7.1% PR and 21.4% durable SD >=23 weeks, and we expect to significantly enrich these response rates with our DRP-technology. The molecule has been shown to cross the blood-brain barrier and has potential synergy with DNA damaging agents.

6). 2X-131 is a lipophilic camptothecin derivative, a topoisomerase 1 inhibitor:

This drug crosses the blood brain barrier. It was designed and synthesized to overcome some of the main drawbacks of conventional camptothecins limiting their clinical efficacy. 2X-131 has potent anti-tumor activity due to a strong topoisomerase I inhibition with a better side effect profile. Strong data in ovarian cancer.

7). OV-SPV2 a Tyrosine Kinase inhibitor, Phase 3:

This drug candidate has been in Phase 2 & 3, and the OV-SPV2 spinout, now has the unique possibility to run a fast and blinded proof of concept DRP-test on the available patient biopsies to assess if we can identify responders from the clinical trials. If positive a risk reduced development program can take place.

PIPELINE PRODUCT 1: NAME/STAGE

APO010

PRODUCT 1: DESCRIPTION

APO010 Immuno-Oncology FAS/CD95 Ligand:

Immuno-Oncology drug development program for Multiple Myeloma:

We are currently screening patients at 4 hematological sites to identify the high likely responders to be included in the upcoming focused Phase 2 clinical trial Q2 2017.

PIPELINE PRODUCT 2:

LiPlaCis

PRODUCT 2:

LiPlaCis:

Liposomal formulation of Cisplatin:

We have screened over 1200 breast cancer patients at 10 hospitals and have recruited the high likely responding candidates to an ongoing clinical trial. First DRP-positive mBC patient obtained a confirmed PR (> 32 weeks).

PIPELINE PRODUCT 3:

Irofulven

PRODUCT 3:

Irofulven:

Irofulven is under development for prostate cancer (RR 10% before using our DRP-selection technology):

We are currently screening patients at 3 oncological sites in Denmark and Sweden to identify the high likely responding patients to be included in the upcoming POC clinical trial Q2 2017. The drug has also shown 13% RR in ovary- and 7% in liver cancer. We aim to improve these response rates significantly with our DRP-multi-gene technology in the upcoming trial.

INVESTMENT AND LICENSING (IN/OUT) OPPORTUNITY 1:

APO010, Immuno-oncology



ADDRESS

22, boulevard Benoni
Goullin
44200 Nantes
France

PHONE

+33 228 291 010

EMAIL

contact@ose-immuno.com

WEBSITE

www.ose-immuno.com

COMPANY TYPE

Public

COMPANY TICKER

[EPA:OSE]

SECTOR

Biotechnology

OTHER SECTOR

Immunotherapy

YEAR FOUNDED

2012

OSE IMMUNOTHERAPEUTICS

COMPANY PROFILE

OSE Immunotherapeutics is a biotechnology company dedicated to the development of innovative immunotherapies which act on effector and suppressor cells to stimulate or inhibit the body's immune response, and to restore immune disorders in the fields of immuno-oncology, autoimmune diseases and transplantation. These new generation products are optimized to better target key receptors of the immune response's activation or regulation, thus allowing for longer therapeutic effects.

MANAGEMENT TEAM

Dominique COSTANTINI, CEO

Maryvonne HIANCE, Vice-Chairman and Director of strategy

Alexis PEYROLES, COO, BD, Operations & Finance

Bernard VANHOVE, COO, R&D and International scientific collaborations

**ADDRESS**

921 Walsh Road
Suite 208
Madison WI 53714
USA

PHONE

+1 608 335 4620

INFO EMAIL

Scott@peptimed.com

WEBSITE

www.peptimed.com

COMPANY TYPE

Private

SECTOR

Biotechnology

YEAR FOUNDED

2012

PEPTIMED, INC.

COMPANY PROFILE

PeptiMed is a late IND-enabling, early 505(b)(2) NDA stage biopharmaceutical company based in Madison Wisconsin. PeptiMed is committed to altering the treatment paradigms of cancer. We believe that permanent remission of cancer and disease-free survival can be achieved through molecular therapies that are specific for each individual. It is our mission to identify specific tumor-causing genetic targets and designing nucleotide-based drugs that eliminate solid tumors.

PeptiMed patented its elastin-like polypeptide (ELP) nanoparticle for strict delivery of nucleotide-based drugs into tumors for the treatment of advanced solid tumors in breast, prostate, lung, colon, ovary, and skin.

PeptiMed has invented two nucleotide-based drugs that form a nanocomplex with ELPs; PEP0101, an siRNA targeting the oncogene EVI1, and PEP0202, which promotes the innate immune response within tumors.

PeptiMed plans to re-purpose the FDA-approved TLR3 receptor agonist poly I:C by eliminating its off-site toxicities by delivering it strictly to tumors using ELP nanoparticles. The new formulation, PEP0203, is envisioned as a 505 (b)(2) NDA candidate for I-O cancer therapy.

MANAGEMENT TEAM

Scott Schneider, MS., Chief Executive Officer

Bey-Dih Chang, Ph.D. Founder and Vice President of Research and Development.

Thomas Primiano, Ph.D., Chief Business Officer

FINANCIAL SUMMARY

PeptiMed has to date received \$1.75M in outside investment. PeptiMed is seeking \$8M to advance PEP0202 to first in human dosing.

PeptiMed is a Qualified New Business Venture in Wisconsin. Capital invested in PeptiMed from a Qualified Venture Fund will receive 25% back in Wisconsin state income tax credits. These credits are exchangeable for investors outside of Wisconsin and are valid for 10 years.

PIPELINE PRODUCT 1:

PEP0202

PRODUCT 1:

PeptiMed has patented a double stranded RNA drug (dsRNA) that activates Toll-like receptor 3. This dsRNA is condensed in an ELP nanocomplex that delivers it strictly to tumors. TLR3 activation of dendritic cells within the tumors results in generation of Type 1 interferons and pro-inflammatory cytokines within the dendritic cells. Activated dendritic cells migrate to surrounding lymph nodes and activate T cells. Activated T cells recruit more immune cells to destroy and eliminate cells within the tumors. PEP0202 is currently undergoing IND-enabling animal safety testing. PeptiMed anticipates filing for IND for PEP0202 by the end of FY2017. PeptiMed has filed for orphan designation from the FDA for PEP0202 treatment of ovarian cancer.

PIPELINE PRODUCT 2:

PEP0101

PRODUCT 2:

PeptiMed has patented siEV11, a small interfering RNA (siRNA) designed to down-regulate expression of EV11 oncogene in cancer cells. siEV11 recognizes, via sequence complementarity, a portion of the mRNA expressed from the third exon of the EV11 gene. Inhibition of the expression of EV11 within a cancer cell causes a block of the cell's division and/or an activation of apoptosis. siEV11 is a 21-nt duplex designed to bind to appropriate intracellular machinery factor and interact with EV11 mRNA. The RISC-siRNA-mRNA complex formation triggers cleavage of EV11 mRNA, thereby preventing its translation into protein. In order to prevent siEV11 degradation by nucleases and enhance its uptake by tumor cells in vivo, siEV11 is condensed by elastin-like polypeptides into PEP0101 nanocomplexes. PeptiMed has received orphan designation from the FDA for PEP0202 treatment of ovarian cancer.

PIPELINE PRODUCT 3:

PEP0203

PRODUCT 3:

PeptiMed plans to re-purpose the FDA-approved TLR3 receptor agonist poly I:C by eliminating its off-site toxicities by delivering it strictly to tumors using ELP nanoparticles. The new formulation, PEP0203, is envisioned as a 505 (b)(2) NDA candidate for I-O cancer therapy.

PeptiMed anticipates filing for NDA for PEP0203 by the end of FY2017. PeptiMed has filed for orphan designation from the FDA for PEP0203 treatment of ovarian cancer.

INVESTMENT AND LICENSING (IN/OUT) OPPORTUNITY 1:

ELP Nanoparticle

OPPORTUNITY 1:

PeptiMed is seeking to outlicense its ELP nanoparticle drug delivery platform. The ELP nanoparticles are designed to deliver nucleotide drugs strictly to tumors and not to off-target site. In order to maximize delivery of nucleotide drugs to tumors, it is important to protect the nucleotide drugs from RNA-degrading enzymes by incorporation within nanoparticles that can maintain the concentration of the nucleic acid in circulation and enhance its uptake by cancer cells. PeptiMed's nanoparticles are composed of elastin-like polypeptides (ELPs) that have been demonstrated to self-assemble into drug-carrying molecules. These nanoparticles are easily modifiable and, thus, comprise a platform can be used to deliver a wide variety of therapeutics. ELP drug delivery systems as provided herein comprise an assembly domain, a drug-binding domain, a nucleotide binding domain, and a cell targeting domain that interacts with biological molecules of targeted cells. ELP nanoparticles contain a series of domains--including those for self-assembly, RNA binding, cell targeting--each of which can be easily and distinctly programmed for specific applications. PeptiMed is using its patented peptide ligands incorporated into ELP nanoparticles that direct them toward specific cell receptor molecules expressed by cancer cells within designated for destruction.



ADDRESS

154B Brook Drive
Milton Park
Abingdon, Oxfordshire
OX14 4SD
United Kingdom

PHONE

+44 123 583 5328

INFO EMAIL

enquiries@psioxus.com

WEBSITE

www.psioxus.com

COMPANY TYPE

Private

SECTOR

Biotechnology

PSIOXUS THERAPEUTICS LTD.

COMPANY PROFILE

PsiOxus Therapeutics Ltd., is a private development stage biotechnology company developing novel therapeutics in the field of Cancer. Our offices are in Oxford, UK and Philadelphia, PA, USA.

Our lead development program, enadenotucirev (formerly ColoAd1), is a systemically delivered oncolytic virus. Clinical co-development agreement in place with BMS for combination with Opdivo in multiple solid tumor types.

The Tumour Specific Immuno Gene Therapy (T-SIGn) platform arms enadenotucirev with up to three genes expressing therapeutic biologics. Pre-clinical programs in development include T-cell costimulatory molecules, bispecifics, cytokines, chemokines and antibody constructs (including aPD1, aPDL1 and aCTLA4) This is a platform technology with extensive pre-clinical data and broad applicability across a range of immunotherapeutic applications and solid tumour types.

NG-348 is the lead pre-clinical stage T-SIGn program that directs tumor cells to express two T-cell engaging ligands. This product has been exclusively licensed to BMS in a deal worth >\$900m.

NG-345 is a follow-on T-SIGn pre-clinical program expressing three different undisclosed biologics to modify the tumor micro-environment.

NG350A is a follow-on T-SIGn preclinical program expressing an undisclosed antibody construct to modify the tumor micro-environment.



ADDRESS

257 Simarano Drive
Suite 101
Marlborough MA 01752
USA

PHONE

+1 508 767 3861

EMAIL

admin@RXiPharma.com

WEBSITE

www.rxipharma.com

COMPANY TYPE

Public

COMPANY TICKER

[NASDAQ:RXII]

SECTOR

Biotechnology

RXI PHARMACEUTICALS, CORP.

COMPANY PROFILE

RXi Pharmaceuticals Corporation is a clinical-stage company developing innovative therapeutics that address significant unmet medical needs. Building on the pioneering discovery of RNAi, scientists at RXi have harnessed the naturally occurring RNAi process which has the ability to "silence" or down-regulate the expression of a specific gene that may be overexpressed in a disease condition. RXi developed a robust RNAi therapeutic platform including self-delivering RNA (sd-rxRNA[®]) compounds, that have the ability to selectively block the expression of any target in the genome, thus providing applicability to many therapeutic areas. Our current programs include dermatology, ophthalmology and cell-based cancer immunotherapy. RXi's extensive patent portfolio provides for multiple product and business development opportunities across a broad spectrum of therapeutic areas and we actively pursue research collaborations, partnering and out-licensing opportunities with academia and pharmaceutical companies.

COMPANY PROFILE

Program	Indication	Discovery	Preclinical	Phase 1	Phase 2	Phase 3
RXI-109	Dermal Scarring	[Progress bar from Discovery to Phase 2]				
	Retinal Scarring	[Progress bar from Discovery to Phase 1]				
	Corneal Scarring	[Progress bar from Discovery to end of Discovery]				
Immuno-oncology Cell Therapy	Solid Tumors	[Progress bar from Discovery to Phase 1]				
	Blood Cancers	[Progress bar from Discovery to end of Discovery]				
Samcyprone™	Warts	[Progress bar from Discovery to Phase 2]				

Program	Cosmetic	Functional and Safety Testing	Consumer / User Testing
RXI-231	Uneven skin tone/pigmentation	[Progress bar from Functional and Safety Testing to end of Functional and Safety Testing]	
RXI-185	Wrinkles/skin laxity	[Progress bar from Functional and Safety Testing to end of Functional and Safety Testing]	



ADDRESS

Department of Clinical
Oncology
City Hospital
Hucknall Road
Nottingham NG5 1PB
UK

PHONE

+44 115 823 1863

WEBSITE

www.scancell.co.uk

COMPANY TYPE

Public

COMPANY TICKER

[LON: SCLP]

SECTOR

Biotechnology

SCANCELL LIMITED

COMPANY PROFILE

Scancell is developing novel immunotherapies for the treatment of cancer based on its two technology platforms, ImmunoBody[®] and Moditope[®], with three products in five cancer indications. The Company is led by a strong management team with a significant clinical development track record supported by leading scientists, with offices in Oxford and Nottingham, UK and San Diego, US.

MODITOPE[®] PLATFORM

Scancell's Moditope[®] immunotherapy platform is based on exploiting the normal immune response to stressed cells, which is largely mediated by CD4+ T cells, and harnessing this mechanism to eradicate tumours. Moditope[®] is a peptide-based vaccine platform that stimulates the production of killer CD4+ T cells that induce anti-tumour activity without toxicity. Although CD8+ T cell responses to tumour-associated antigens have been reported, it is difficult to induce tumour-specific CD4+ T cell responses due to self-tolerance against normal CD4+ T cell epitopes. The ability of Moditope[®] citrullinated peptides to induce CD4+ cytotoxic T cells against tumour-associated epitopes has added a new dimension to the potential of anti-tumour vaccines, and offers a new, highly customisable approach to immuno-oncology that could play a major role in the development of safe and effective cancer immunotherapies in the future.

The value of the Moditope[®] platform received a significant boost following notification from the European Patent Office that the examiner had indicated that most of the patent claims for the use of citrullinated peptides for the treatment of cancer will be allowable.

Continued progress has been made with the Moditope[®] platform, and the Company has identified and validated multiple targets, including enolase, which, together with vimentin, will form the basis for Modi-1, Scancell's first product derived from the Moditope[®] platform. Pre-clinical data suggests that Modi-1 should be effective in up to 90% of patients with triple negative breast cancer, up to 95% of patients with ovarian cancer and up to 100% of patients with sarcoma.

Modi-1 is now being progressed to a Phase I/II clinical trial for the treatment of sarcomas, triple negative breast cancer and ovarian cancer.

The Company is continuing discussions on potential commercial partnership discussions for the Moditope[®] platform alongside its clinical development plans, with multiple partnering discussions in progress.

IMMUNOBODY[®] PLATFORM

Scancell's ImmunoBody[®] vaccines target dendritic cells and stimulate both parts of the cellular immune system: the helper cell system where inflammation is stimulated at the tumour site and the cytotoxic T-lymphocyte (CTL) response where immune system cells are primed to recognise and kill specific cells. Each ImmunoBody[®] vaccine can be designed to target a particular cancer in a highly specific manner.

Scancell's first ImmunoBody[®], SCIB1, is being developed for the treatment of melanoma. Data from the Phase I/II clinical trial demonstrate that SCIB1, when used as monotherapy, has a marked effect on tumour load, produces a melanoma-specific immune response and highly encouraging survival trend without serious side effects. In patients with resected disease there is increasing evidence to suggest that SCIB1 may delay or prevent disease recurrence.

Pre-clinical data on a combination of SCIB1 or SCIB2 and checkpoint inhibition (blockade of the PD-1 or CTLA-4 immune checkpoint pathways) have shown enhanced tumour destruction and significantly longer survival times than when either treatment was used alone. Experimental data suggests that the high avidity T cells induced by

ImmunoBody[®] vaccines increase expression of PDL-1 on the tumour cell surface, thereby making the tumours more sensitive to checkpoint inhibitor drugs. Re-challenging animals with tumour cells after SCIB1 treatment resulted in 100% survival suggesting that ImmunoBody[®] induces a powerful memory response. Such an effect has not been observed with checkpoint inhibitors.

These data suggest that SCIB1 has the potential to become both the first stand-alone adjuvant treatment for early stage metastatic melanoma and an attractive partner with checkpoint inhibitors for later stage disease. The latest data on patients treated with SCIB1, including continued promising results in overall survival and recurrence free survival combined with the animal data showing the potential value of a SCIB1/checkpoint inhibitor combination, has encouraged the company to proceed with a US FDA Investigational New Drug (IND) submission for the SCIB1 plus checkpoint inhibitor Phase II trial, which is expected to be filed in Q3 2017.

The Company's second ImmunoBody[®] vaccine, SCIB2, has been designed to be effective in over 90% of patients that over-express the cancer antigen NY-ESO-1, including those with lung and other epithelial cancers.

Pre-clinical data on SCIB2 ImmunoBody[®] suggests that it should be well tolerated and be an ideal complement to existing and emerging portfolios of checkpoint inhibitor therapies in the treatment of non-small cell lung cancer (NSCLC). Scancell has partnered with the Addario Foundation, one of the largest and most highly regarded US patient advocacy groups, to accelerate the development of SCIB2 for the treatment of NSCLC, with planning in progress for a SCIB2 Phase I/II clinical trial in NSCLC in combination with a checkpoint inhibitor.

MANAGEMENT TEAM

Chairman: John Chiplin

CEO: Richard Goodfellow

CSO: Lindy Durrant



ADDRESS

14153 Yosemite Drive
Suite 101
Beyonet Hospital Medical
Campus, Hudson, FL34667

PHONE

+1 727 222 0806

EMAIL

ssingh@singhbiotechnology.com

WEBSITE

www.singhbiotechnology.com

COMPANY TYPE

Private

SECTOR

Biotechnology

SINGH BIOTECHNOLOGY, LLC

COMPANY PROFILE

Singh Biotechnology, LLC. (SBT) is a biotech organization in the business of discovering and developing unique and proprietary therapeutic agents for the treatment of a variety of cancers and autoimmune diseases by leveraging a novel technology platform.

SBT-100 a Bi-Specific KRAS & STAT3 Inhibitor: *In Vivo*

In vivo statistically significant suppression of tumor growth was demonstrated in xenograft mice with tumors $\geq 100\text{mm}^3$

1. PANC-1 [KRAS (G12D) Mutation] Xenografts
2. MDA-MB-231 [KRAS (G13D) Mutation] Xenografts

We believe that SBT-100 is the only KRAS inhibitor to demonstrate statistically significant suppression of human cancers *in vitro* & *in vivo*.

Presented at 2017 American Association of Cancer Research Meeting, Washington D.C.

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PIPELINE GRAPHIC

SBT PIPELINE		Development Stage			*Orphan Disease Indication
Therapeutic	Indication	Research	Preclinical	Phase 1/2	Comments
SBT-100 (KRAS, P-STAT3)	Breast Cancer (TNBC, ER+/PR+, HER2+)	→		2017	Tested In Vitro and In Vivo
	Prostate Cancer	→		2017	Tested In Vitro, In Vivo in Progress
	Glioblastoma*	→			Tested in vitro
	AML*, Sarcoma*	→			Tested in vitro
	Pancreatic Cancer*	→		2017	Orphan Drug Status granted by FDA
SBT-101 (P-STAT3)	Breast Cancer (TNBC, ER+/PR+)	→			Tested In Vitro
SBT-102 (KRAS)	Pancreatic Cancer*	→			Testing In Vitro
	Colorectal Cancer	→			
	Lung (NSCLC) Cancer	→			
SBT-100 (KRAS, P-STAT3), SBT-104 (TNF-α)	Rheumatoid Arthritis	→			Testing In Vivo
	IBD	→			Testing In Vivo
	Psoriasis	→			
	Macular Degeneration	→			Tested In Vitro

Singh Biotechnology, LLC Non-Confidential Sachs Investor Forum June 2017 44



EMAIL

info@venntherapeutics.com

WEBSITE

www.venntherapeutics.com

COMPANY TYPE

Private

SECTOR

Biotechnology
Pharmaceuticals/Licensing

YEAR FOUNDED

2016

VENN THERAPEUTICS, LLC

COMPANY PROFILE

Venn Therapeutics is an immuno-oncology company focused on developing novel, best-in-class drugs that transform tumor-resident innate immune cells to an anti-tumor phenotype reversing the immunosuppressive microenvironment found within tumors. Venn believes this approach will expand the number of patients who can be effectively treated with immuno-oncology modalities. For more information visit www.VennTherapeutics.com

Current immuno-oncology therapies generate objective responses in 10% to 30% of patients and Venn aims to develop therapies that will expand the number of patients benefiting from these new treatment modalities.

PIPELINE PRODUCT 1:

STING

PIPELINE PRODUCT 2:

Beta-Catenin

PIPELINE PRODUCT 3:

Oncolytic Virus



ADDRESS
19 Firstfield Road
Suite 100B
Gaithersburg MD 20878
USA

WEBSITE
www.vlptherapeutics.com

COMPANY TYPE
Private

SECTOR
Biotechnology

YEAR FOUNDED
2012

VLP THERAPEUTICS

COMPANY PROFILE

VLP Therapeutics of Gaithersburg, MD is dedicated to the development of new generation immunotherapies to fight cancer, infectious and neurologic diseases to address the great need for more efficacious vaccines and highly versatile vaccine platforms.

At VLP, a suite of vaccines against cancer, infectious diseases, and alzheimers have been rapidly, effectively developed through our highly flexible, “plug and play” proprietary platform technology called the “inserted alphavirus VLP (i-alphaVLP)” platform. The technology was constructed from virus like particles (VLPs) which are composed of the harmless, structural components of viruses and which serve as robust immuno-vectors within a host. Disease-specific targeting vaccines can be developed through the insertion of any rationally designed epitope(s) (<50kDa) into proprietary insertion sites within our i-alphaVLP platform. Lastly, our vaccines stimulate the B cell pathway which is largely uniformly invoked across populations, and hence, is expected to stimulate therapeutic responses across broad swathes of patient cohorts. 15 FDA approved vaccines similarly activate the B cell pathway.

MANAGEMENT TEAM

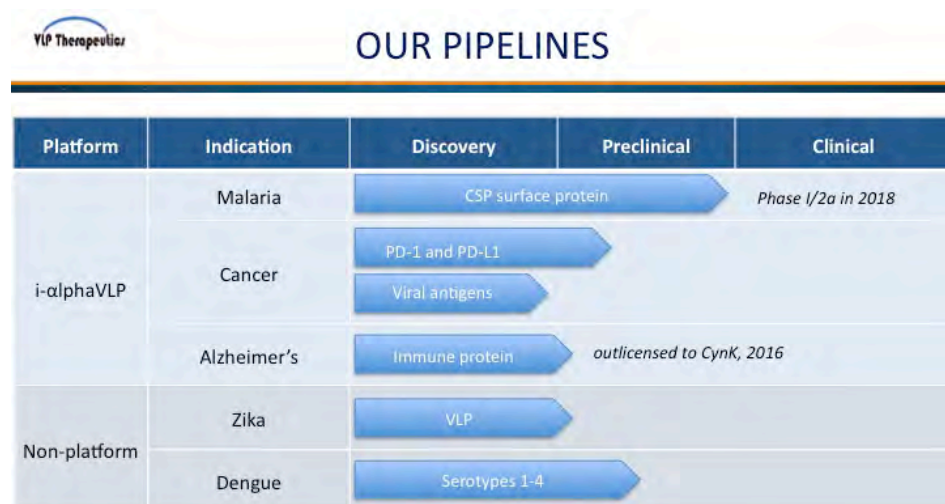
Wataru Akahata, PhD. Founder, CEO & CSO.
Elizabeth Cho-Fertikh, PhD. Director, Science & Business Development.

FINANCIAL SUMMARY

Financial Information:
Company Stage: R&D
Seed Investment: \$5,000,000
Grants: \$3,800,000
Out-licensing Revenue: \$500,000
Convertible Note: \$500,000

Currently fundraising a Series A of \$12.4 Mill USD including \$10.3 Mill USD for our cancer pipeline & \$2.1 Mill USD for our malaria pipeline.

PIPELINE GRAPHIC



PIPELINE PRODUCT 1:

PD-1 vaccine/Preclinical

PRODUCT 1:

Our PD-1 B-cell activating vaccine represents a next generation modality against the PD-1 immune checkpoint inhibitor (CI). Proof of concept studies including efficacy and preliminary toxicology have been conducted.

In contrast to the largely monoclonal antibody forms of anti-CI therapy and T-cell activating cancer vaccines, our PD-1 vaccine provides these promising “game changing” differences:

1. our vaccines stimulate **B cells**, which are activated largely uniformly across populations, hence, is expected to invoke therapeutic responses across broad patient cohorts. T-cell activating vaccines have demonstrated undesirable, variable outcomes due to the heterogeneity of its activation. **15 FDA approved vaccines also activate the B cell pathway.**
2. **potentially greater efficacy than mAb forms:** our PD-1 vaccine activates BOTH the innate & adaptive immune arms, whereas mAbs stimulate only adaptive immunity. Head-to-head comparison mice studies demonstrated that mice treated with our PD-1 vaccine survived longer than PD-1 mAb treated mice, with equivalent anti-tumor efficacy. We plan to evaluate anti-tumor activity with increasingly higher doses of our PD-1 vaccine.
3. our regimen would require only a few injections versus chronic, bimonthly infusions of the mAb therapies. booster shots may be needed. Our convenient, regimen schedule would greatly enhance patient quality of life.

PIPELINE PRODUCT 2:

Malaria/Phase 1-2a to start April 2018

PRODUCT 2:

We are raising a \$12.4 Mill USD Series A to predominantly support the development of our PD-1 cancer vaccine. A minor portion is needed to support our upcoming Phase 1/2a malaria vaccine. Highlights of our malaria vaccine is as follows:

1. Malaria impacts hundreds of millions in regions of the world, as well as travelers to and military service people deployed to these regions. The traveler vaccine market alone for malaria is significant (approx \$1.58 Bill USD annually).

Resistance is growing to existing standard of care quinones and artemisinin therapies. The sole commercial vaccine, RTS,S, provides **only 30% protection**. The WHO recommends at least 70%. RTS,S is EMA-, but not FDA-approved.

2. Our malaria vaccine is highly immunogenic in mice and monkeys, and demonstrates robust efficacy in challenge models.
3. Our vaccine results in nearly **10X higher immunogenicity versus commercial RTS,S in monkeys.**
4. We are on target to submit an IND early 2018, followed by Phase 1/2a in April 2018 to be conducted at the Walter Reed Natl. Military Hospital.

INVESTMENT AND LICENSING (IN/OUT) OPPORTUNITY 1:

PD-1 vaccine

OPPORTUNITY 1:

For investment or co-development:

We are raising a Series A round, which includes \$10.3 Mill USD in our PD-1 cancer pipeline. An investor presentation deck & exec summary are available to share. Please enquire if interested.

Proceeds would be used to:

1. Conduct pharmacology & non-GLP toxicology studies (2017-18)
2. GMP manufacturing + GLP toxicology (2019)
3. Phase I (2019-2020)
4. Operating costs related to 1-3.

A description with comparative advantages of our PD-1 immunovaccine are provided above under "Product 1" description.

INVESTMENT & LICENSING (IN/OUT) OPPORTUNITY 2:

Malaria vaccine

OPPORTUNITY 2:

For investment, outlicensing or co-development.

Our current Series A raise includes \$2.1 Mill USD to help complete our upcoming Phase I/2a malaria trial.

Our targeted addressable travelers' vaccine market for malaria alone is significant (approx \$1.58 Bill USD annually).

A description with comparative advantages of our malaria vaccine are provided above under "Product 2" description. More is available in our investor deck & executive summary. Please enquire if interested.

INVESTMENT & LICENSING (IN/OUT) OPPORTUNITY 3:

Our i-alphaVLP platform for specified indications - outlicensing

OPPORTUNITY 3:

For outlicensing.

Our highly flexible, "plug and play" proprietary platform technology called the "inserted alphavirus VLP (i-alphaVLP)" platform is available for outlicensing for specified indications. The technology was constructed from virus like particles (VLPs) which are composed of the harmless, structural components of viruses and which serve as robust immuno-vectors within a host. Disease-specific targeting vaccines can be developed through the insertion of any rationally designed epitope(s) (< 50kDA) into proprietary insertion sites within our i-alphaVLP platform. We have utilized it, ourselves, to swiftly and effectively develop our suite of cancer, infectious and neurologic disease targeting vaccines.

Importantly: our technology stimulates the B cell pathway which is largely uniformly invoked across populations, and thus, is expected to be induce responses across broad swathes of patients. 15 FDA approved vaccines similarly activate B cell signaling. This contrasts with the undesirable, variable patient responses characterizing T-cell activating vaccines.



SUPPORTING ORGANISATIONS

BIOTECHGATE

www.biotechgate.com

Biotechgate is a global, comprehensive, life science database covering the Biotech, Pharma and Medtech industries. There are currently over 36,000 company profiles on the Biotechgate database. Biotechgate is commonly used to find product pipelines, collaboration partners, in/out-licensing opportunities and information about technology platforms, management details, new business leads and financing rounds. In addition, our licensing deals database supports companies in negotiating their licensing agreements.

Citigate
Dewe Rogerson

SUPPORTING ORGANISATIONS

CITIGATE DEWE ROGERSON

www.citigatedr.co.uk

Citigate Dewe Rogerson is one of the world's leading strategic communications consultancies.

Our Life Sciences team has established a reputation for excellence spanning financial, corporate and scientific communications; this has enabled us to become trusted advisors and to build a broad portfolio including some of the most innovative and exciting international life sciences companies. Our clients are at all stages of development, from start-up to multinationals, and our activities are focused on delivering campaigns that support corporate objectives. As a result, we have been involved in major corporate transactions and events in the life sciences sector over the past decade such as IPOs, other public and private fundraisings, and M&As.

Recent IPO transactions: ABIVAX (Euronext Paris - \$60m), OSE Pharma (Euronext Paris - \$21m), Nordic Nanovector (Oslo - NOK575m), Midatech Pharma (London AIM - £32m), Abzena (London AIM - £20m), arGEN-X (Brussels - \$42m), Pixium Vision (Euronext Paris - \$39.5m), Crossject (Euronext Paris - \$17m).

Other recent financings: Abingworth (£225m ABV VI), Rigontec (\$14.25m Series A), Calcivis (£4.5m fundraising), ViraTherapeutics (\$3.6m - Series A).

Recent M&A: Heptares (up to \$400m acquisition by Sosei), Prosonix (up to £100m acquisition by Circassia), bioquell (Sale of subsidiary for £44.5m).



SUPPORTING ORGANISATIONS

EDISON

www.edisongroup.com

Edison is an international advisory firm with around 450 corporate clients and 110 people working from offices in London, New York, Frankfurt, Sydney and Wellington. The team consists of 80 analysts, investment and logistics professionals with experience in capital markets, investor roadshows and communications. Healthcare is Edison's largest sector, with 16 analysts covering over 100 biotech and medtech stocks across the UK, continental Europe, North America and Asia-Pacific.



SUPPORTING ORGANISATIONS

FREEMIND GROUP

www.freemindconsultants.com

FreeMind is a consulting group whose goal is to assist its clients in maximizing their potential to receive funding from non-dilutive sources. Established in 1999, FreeMind is the largest consulting group of its kind with over 400 active clients, academics and Industry alike. FreeMind's proven long-term strategic approach has garnered its clients over 1.5 billion dollars to date. Our expertise in applying for grants and contracts extends throughout every government mechanism open to funding the life sciences including all NIH institutes, DoD, NSF, FDA, CDC, BARDA, etc., as well as private foundations such as Michael J Fox, Bill and Melinda Gates and Susan G Komen. FreeMind's knowledgeable and experienced team of Analysts and Project Managers are dedicated to guiding its clients non-dilutive funding efforts from identification of the most suitable opportunity through to submission and subsequent award. Our team of experts will assist our clients in making non-dilutive funding a key tool in their long-term financial strategy.



SUPPORTING ORGANISATIONS

INSTINCTIF PARTNERS

www.lifesciences.instinctif.com

Instinctif Partners is an international business communications consultancy. With a **track record** of delivering truly creative programmes, the Life Sciences practice focuses on enhancing the value proposition for companies seeking investment, partnerships or customers. Our core skill is working with clients to communicate the value of their science and innovation to key stakeholders through the most relevant channels: crafting communications solutions that showcase each company, product or technology. Specifically, we are unique in offering **specialist expertise** seamlessly across corporate, financial, healthcare and marketing communications with outreach programmes to media, industry, professional, public, financial and investment communities. Our service offering covers all communications disciplines including strategic counsel, PR, IR, media relations, public affairs, crisis communications, internal communications, marketing, advertising, copywriting, design, research and event management. Our **globally integrated** and dedicated life sciences team serves clients around the world from our headquarters in London, and bases across Europe, AsiaPac and the USA.



SUPPORTING ORGANISATIONS

SWISS BIOTECH

www.swissbiotech.org

Swiss Biotech unites the four leading biotech regions of Switzerland (BioAlps, Base-IArea, Biopolo Ticino and Greater Zurich Area). The regions have early on combined efforts with the SWX Swiss Exchange which holds a leading position in terms of life-science listings and services.

The National Industry Association named Swiss Biotech Association Represents more than 150 companies to date and acts as the operational arm for the marketing alliance. Swiss Biotech raises Switzerland's profile as an economic center in Europe and profiles the biotech industry with its key research institutions and companies. Swiss Biotech's mission is to spread the message of Switzerland as one of the top biotech locations in the world. This will be achieved by presenting a comprehensive picture of the drivers of biotechnology including research, education, economics, finance and industry. The bases for success in biotechnology are the critical mass of research institutes and accelerated technology transfer. The early integration of industry and well-trained workforce is another critical success factor for rapid economic growth. More than 40 technology parks throughout the country support the increasingly important and successful TechTransfer process.



SUPPORTING ORGANISATIONS

TIBEREND STRATEGIC ADVISORS, INC.

www.tiberendstrategicadvisors.com

Tiberend Strategic Advisors, Inc. is a corporate communications firm providing media strategy and execution for life science companies – biotech (therapeutics), medical devices and diagnostics. We work with both public and private emerging growth companies:

1. To enhance valuation
2. To build visibility for partnerships and strategic alliances

SACHS ASSOCIATES

www.sachsforum.com

Sachs Associates is a long established international conference company with offices in Switzerland and the UK. It runs a limited number of high profile conferences in Europe and the USA which are focused on bio-pharma, medtech, and digital health. These conferences focus on licensing and investment opportunities and all provide presenting opportunities for companies and excellent meeting facilities for all delegates to network.

Sachs Associates is focused on the practical benefits accruing from conference participation, the exchange of ideas and information, and the facilitating of business transactions.

THE BENEFITS OF CONFERENCE PARTICIPATION WITH SACHS ASSOCIATES MAY BE SUMMARISED AS FOLLOWS:

ONLINE ONE-TO-ONE MEETING SYSTEM

In order to offer the best possible provision for networking opportunities and deal making Sachs Associates provides all delegates access to our online one-to-one meeting system, allowing you to set up, accept or decline private one to one meetings with other conference attendees. These meetings last for 20 minutes in duration. Individual passwords and logins are provided to allow immediate access and ensure full security.

CUTTING EDGE CONTENT WITH EMINENT SPEAKERS

Sachs Associates is committed to ensuring that its events continue to provide forums with the participation of the most eminent speakers from the public and private sectors. Through its reputation and its long-established local relationships, the Company has attracted very senior scientific and business personalities as speakers at its events.

SPONSORSHIP AND MARKETING OPPORTUNITIES FOR FORTHCOMING EVENTS

Sachs Associates has developed an extensive knowledge of the key individuals operating within the global biotech industry. This together with a growing reputation for excellence puts Sachs Associates at the forefront of the industry and provides a powerful tool by which to increase your company position in this market. Sponsorship of any of our events allows you to raise your company's profile directly with your potential clients. All of our sponsorship packages are tailor made to each client, allowing your organisation to gain the most out of attending our industry driven events.

THE FOLLOWING SPONSORSHIP AND MARKETING OPPORTUNITIES ARE AVAILABLE AT FUTURE CONFERENCES:

- Conference Sponsor – including workshops and social events
- Exhibition stands
- Distribution of Promotional Material

If your company is interested in exhibiting or sponsorship opportunities, please call Silvia Kar on +44 203 463 4890 or email Silvia@sachsforum.com.

WE LOOK FORWARD TO SEEING YOU AT:

5TH ANNUAL

**MEDTECH & DIGITAL HEALTH FORUM
FOR TECHNOLOGY & HEALTHCARE INNOVATION**

25TH SEPTEMBER 2017 • CONGRESS CENTER BASEL • SWITZERLAND

The programme is designed to highlight the latest industry developments and showcase emerging and innovative technology companies seeking finance and partnerships. The delegates are comprised of Healthcare, MedTech, Healthcare IT, and Digital Health companies as well as consultants, bankers and corporate & financial investors. We expect over 250 delegates and 25 presenting companies with additional 20 brief presentations by seed companies during start-up showcase. The Forum will provide a number of networking opportunities via our online one-to-one meeting system which allows you to pre-book meetings with all the attendees with dedicated meeting facilities.

17TH ANNUAL

**BIOTECH IN EUROPE FORUM
FOR GLOBAL PARTNERING & INVESTMENT**

26TH-27TH SEPTEMBER 2017 • CONGRESS CENTER BASEL • SWITZERLAND

The forum is recognised as the leading international stage for those interested in investing and partnering in the biotech and life science industry. This highly transactional event draws together an exciting cross-section of early-stage/pre-IPO, late-stage and public companies with leading investors, analysts, money managers and pharma licensing executives. Supported and designed by leading figures within Europe's pharmaceutical and biotech industry, this event will once again be covered by our regular media partners. We expect over 650 delegates and over 100 presenting companies with additional 20 brief presentations by seed companies during start-up showcase.

**NEUROSCIENCE & TECHNOLOGY
INNOVATION FORUM**

FOR BUSINESS DEVELOPMENT, PARTNERING AND INVESTMENT

7TH JANUARY 2018 • MARINE'S MEMORIAL CLUB, SAN FRANCISCO • USA

Building on the success of our 2nd Annual Neuroscience BioPartnering & Investment Forum we are pleased to announce The Neuroscience & Technology Innovation Forum to take place at Marines' Memorial Club, San Francisco on the 7th of January 2018, a day before the JP Morgan meeting.

The program will cover BioPartnering for CNS, with industry keynotes and panels on AD, PD, Neuropsychiatry and Pain Management . Moreover there are panels on innovation in NeuroTech covering banking, device, diagnostics and software.

The target audience are buy and sell side analysts from investment banks and funds and partnering executives from pharma and medtech companies . We anticipate around 200 delegates and 20 company presentations by established and emerging companies. There are numerous networking opportunities available via an online one-to-one meeting system with dedicated meeting facilities to make the event more transactional.



SACHS
ASSOCIATES

www.sachsforum.com