

SACHS
ASSOCIATES

4TH ANNUAL

MEDTECH & DIGITAL HEALTH FORUM

**FOR TECHNOLOGY
& HEALTHCARE INNOVATION**

26TH SEPTEMBER 2016
CONGRESS CENTER BASEL
SWITZERLAND

CONFERENCE GUIDE

www.sachsforum.com

WELCOME

SPEAKERS

PRESENTING COMPANIES

SUPPORTING ORGANISATIONS

EXHIBITORS

ORGANISERS

Sachs Associates are delighted to welcome you to the:

4TH ANNUAL

MEDTECH & DIGITAL HEALTH FORUM

FOR TECHNOLOGY & HEALTHCARE INNOVATION

**26TH SEPTEMBER 2016
CONGRESS CENTER BASEL
SWITZERLAND**

Sachs Associates are delighted to welcome you to the 4th Annual MedTech & Digital Health Forum. The Summit provides access to an exciting cross-section of venture-funded and small-cap companies with leading investors and pharmas.

The program features keynotes from industry leaders and plenary panels on industry acquisitions; public markets, venture investment and growth, company finance, and diagnostics. The subjects of regulation and reimbursement will also be covered.

Apart from the plenary sessions the program features public and private company presentations focused on innovation and alliances/investment opportunities. The MedTech and Device companies track covers; Oncology, Cardiovascular, Imaging, Surgical Devices & Implants. There will be a separate track for diagnostics. These will be held in 2 parallel streams. There will be many networking opportunities.

There is a 1-to-1 online meeting system with meeting rooms provided. In addition, there will be networking breaks and a conference reception.

GENERAL INFORMATION

The registration desk will be open from 8am on September 26th although you are welcome to join the event at any time. Please collect a copy of the agenda for information on timing and room allocation for each session. Networking at the Summit is facilitated by our online 1-2-1 meeting system, which is available to all participants.

REQUEST FOR PRESENTATIONS

Please use the agenda to mark off presentations that you are interested in and email your request to Silvia@sachsforum.com after the conference. We will endeavor to send you the requested presentations as soon as we have been granted permission to do so by that specific presenter.

Please note that we DO NOT have copies of the slides that are shown during the conference.

EVENTS DIARY

For regular updates, sponsorship, presenting and attending opportunities and further information regarding any of our future events please contact Silvia Kar on Silvia@sachsforum.com

10TH ANNUAL

EUROPEAN LIFE SCIENCE CEO FORUM & EXHIBITION

PARTNERING & INVESTING IN BIOTECH & PHARMA INDUSTRY

6TH - 7TH MARCH 2017 • HILTON ZURICH AIRPORT HOTEL, SWITZERLAND

Back for its tenth year, this exclusive and highly transactional partnering event is a must for companies wishing to meet with their peers, engage with leading investors and forge new partnerships. Building on the success of this year's event, the forum will provide an excellent platform to gain insight into partnering and investment trends in the Biotech and Pharma industry. Networking at the Forum is facilitated by our online 1-2-1 meeting system, which is available to all participants. The conference will feature up to 80 presentations by large to mid size pharmaceutical companies looking for strategic alliances/partners.

Do not miss out on this great opportunity to meet emerging companies, leading global investors and Big Pharma representatives!

2ND ANNUAL

NEUROSCIENCE BIOPARTNERING & INVESTMENT FORUM

SHOWCASING EARLY & LATE STAGE INVESTMENT OPPORTUNITIES

27TH MARCH 2017 • NEW YORK ACADEMY OF SCIENCES, USA

The 2st Annual Neuroscience BioPartnering & Investment Forum will focus on key areas of neurodegenerative diseases and pain management with a mix of specialist panels and company presentations. The event is targeted at buy and sell side analysts from investment banks and funds and partnering executives from pharma. We anticipate around 250 delegates and 30 presenting companies. We will have our usual online One-2-One partnering system in place and meeting facilities.

5TH ANNUAL

CANCER BIOPARTNERING & INVESTMENT FORUM

SHOWCASING EARLY & LATE STAGE INVESTMENT OPPORTUNITIES

28TH MARCH 2017 • NEW YORK ACADEMY OF SCIENCES, USA

The 5th Annual Sachs Cancer Bio Partnering Forum is designed to bring together thought leaders from cancer research institutes, patient advocacy groups, pharma and biotech to facilitate partnering and funding/investment.

We expect around 300 delegates and there is an online meeting system and meeting facilities to make the event transactional. There will also be a track of presentations by research institutes, patient advocacy groups, pharmaceutical companies on partnering and biotech's seeking licensing/investment. The Forum will feature an online one-to-one meeting system with designated meeting space available to all attendees.

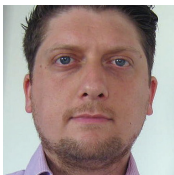
THE FORUM WILL COVER THE FOLLOWING TOPICS IN THE PROGRAM:

- Deal Making • Public Markets • Early and Late Stage Investment • Immuno-Oncology
- Advances Cell Therapies • Rare & Orphan and Pediatric Cancers • Reimbursement

SPEAKERS**Adelaide Cracco**

Investment Manager, European Investment Fund

She is an Investment Manager at the European Investment Fund (EIF), institution that supports entrepreneurship and innovation across Europe, providing financing to SMEs as a cornerstone investor in venture and growth capital funds. Prior to joining the EIF, Adelaide was Managing Director of the Finaves seed capital funds based in Barcelona where she oversaw Finaves' investments in 20 early stage ventures and launched the firm's fourth fund Finaves IV. Before working for Finaves Adelaide was part of the founding management team and Finance Director of Mixta Africa a real estate group specialised in social and economic housing development projects with activities across the African continent and backed by Morgan Stanley and the IFC (World Bank Group). Adelaide developed most of her early career in corporate finance and private equity starting off as an analyst at the Inter-American Investment Corporation and later working for Clairfield International in Spain where she was responsible for transactions in the pharmaceutical industry amongst other sectors. Adelaide holds an MSc in Economics and International Relations from the University of Louvain and an MBA from IESE Business School.

**Alex Klim**

Head of BD & Consulting, Clinical Trials Logistics & Packaging, DHL Clinical Supply

Global head of business development and consulting for DHL's Clinical Trials Logistics & GMP packaging service. MSc in Logistics and Transport, with over 10 years of experience working in life sciences supply chains within a range of roles that includes; product management, program management and development.

Involved in a number of current innovation projects within robotics, supply chain visibility, product authentication and home healthcare.

**Anna Samanta**

Managing Partner, Deloitte AG

Anna leads Deloitte's Integration & Separation Advisory (I&SA) team in Switzerland and the EMEA Centre of Excellence for Life Sciences I&SA. Anna is recognized as one of the foremost integration advisors in EMEA and has supported over 30 integrations and separations including many landmark deals. She provides advice and challenge to senior management and boards in planning and delivering complex cross-border integrations and operational carve outs.

**Antje Niemeyer**

IBM Watson Health Leader, DACH, IBM Deutschland GmbH

In this newly formed group she is focusing on transforming healthcare and life science industry by using innovative cognitive and digital solutions. She has more than 18 years of experience working at intersection of healthcare and technology. Previously she served Philips Healthcare as Strategic Sales Director for Europe, Middle East and Africa and before that different international sales, marketing and integration roles. Antje Niemeyer has a Master in Biomedical Engineering, is a certified mediator for economy and had several further educations at INSEAD.

**Beat Merz**

Managing Director, Rockport Venture Partners

Dr. Merz brings 16 years of experience in venture and growth stage equity financing and operations to Rockport, including management and leadership of over \$150 million in equity financing. Prior to joining Rockport, Dr. Merz was a Partner with Ares Life Sciences. Previously, he was responsible for venture and private equity investment management as Investment Adviser of HBM Partners. Prior to joining HBM Partners, he was Managing Director of NMT New Medical Technologies, where he provided capital, professional advisory services and start-up support for early-stage medical device companies. During his career he has directed investments in the US, Europe and Israel-domiciled companies as well as Board supervision for many of them. He currently serves or has served on the Board of Directors of Micrus Endovascular (acquired by JNJ), Thommen Medical (acquired by private investors), Asthmatx (acquired by BSX), Precimed (acquired by Great-bach), Devax (acquired by BioSensors), BioControl Medical, South Eastern Technologies (acquired by Autocam Medical), Mininavident and others. Dr. Merz holds a Ph.D. in bio mechanics from ETH Zurich/Switzerland and an MBA from the University of Strathclyde, Glasgow/UK.

**Benedikt Luhmann**

Director, Monitor Deloitte Strategy

He is based in Munich and as part of Deloitte's European Life Science and Health Care leadership team responsible for Life Science/ MedTech Business.

Prior to joining Monitor Deloitte, Benedikt collected more than 10 years working experience in the life science industry. As board member of a venture backed digital pharma startup, as manager of international strategy consultant firms and as scientist at major university hospital Benedikt acquired deep industry insights.

**Colin Terry**

Partner, R&D Strategy and Operations, Deloitte

He has been with Deloitte since 2011 working in the US firm until 2014 when he moved to the UK.

Colin's client advisory work in the Life Sciences sector ranges across strategy and operations focused on the R&D function including operating model development and implementation as well as post-merger integration (PMI). These engagements have been serving client Boards and their senior leadership teams in R&D, Commercial and Supply Chain. Colin is an author of our annual R&D productivity analysis study which reviews productivity of the worlds largest pharmaceutical businesses.

Recent engagements include leadership of the R&D integration workstream for a Med Tech merger leading the European team as well as global responsibility for the R&D and Manufacturing footprints; and design of a new Pharma vaccine R&D model post integration

Colin has a B.Sc (Hons), in Microbiology from the University of London, Queen Mary & Westfield and a Marketing Diploma from the Chartered Institute of Marketing.

**David Cassak**

Managing Partner, MedTech Strategist

David Cassak has more than 30 years of experience in the health care industry. Prior to co-founding Innovation In Medtech, LLC, he served as Vice President, Content and Managing Director, Medical Devices for Elsevier Business Intelligence, A Reed Elsevier Company, now part of Informa Business Information, where he wrote extensively on the medical device industry for Windhover's monthly publications, IN VIVO and START-UP. He is also a frequent speaker before various companies and industry trade groups.

Prior to joining Elsevier, Cassak worked for nearly 20 years at Windhover Information Inc., a company he founded with his business partner, Roger Longman, which spun out the publications business of The Wilkerson Group, a leading management consulting firm at the time. Long known for publishing IN VIVO, widely recognized as the premier provider of business intelligence in the health care industry, Windhover launched a number of other successful publications, including START-UP: Emerging Medical Ventures, and The RPM Report: Regulation • Policy • Market Access. In 2004, Windhover acquired Medtech Insight, Inc., which published the MEDTECH INSIGHT: Medical Technology Market Intelligence newsletter. While at Windhover/EBI, David also organized and produced numerous conferences around the world, including the Investment in Innovation (In3) medical device partnering conference series, as well as such pharma-focused conferences as Pharmaceutical Strategic Alliances, Euro-Biotech and BIO-Windhover. In 2008, Windhover was acquired by Elsevier, which formed Elsevier Business Intelligence, combining the products of Windhover and F-D-C Reports, publishers of The Gray Sheet and The Pink Sheet, among other industry newsletters.

**David Peoples**

Executive Director, Healthcare Investment Banking, JP Morgan

Executive Director in J.P. Morgan's Healthcare Investment Banking group

Mr. Peoples has more than 12 years of healthcare investment banking experience and is focused on advising companies on a wide range of mergers and acquisitions and capital markets transactions in the medical device sector.

**Eduardo Margallo**

CEO, MedLumics S.L.

He obtained his M.Eng. degree in Telecommunications from the Polytechnic University of Madrid, a M.Sc. Degree in Physics from UNED and a M.Eng. degree in Electrical Engineering (Dipl.-Ing. Elektrotechnik) from the University of Stuttgart (Germany). He completed his doctorate at Delft University of Technology (The Netherlands) in the area of biophotonic instrumentation.

He has accumulated 8 years of experience in the design and manufacturing of biophotonic instrumentation and integrated optics, with in-depth knowledge of the physics of light propagation in tissue, sensor microfabrication techniques and silicon photonic devices. During this time he participated in the definition and implementation of clinically driven research projects in collaboration with several universities and hospitals in the Netherlands and Italy.

Eduardo co-founded MedLumics in 2009 and is currently its CEO, having guided the company through its seed and start-up phases. In particular, he led fund-raising activities resulting in a 3.5M€ A-Round closed in November 2011.

**Erich Wolff**

Sr. Director, Corporate Development, Medtronic, Inc.

He focuses on global acquisitions, divestitures and venture investments. Prior to re-joining Medtronic's Corporate Development team, Erich lead Strategy and Portfolio Management for legacy Covidien's Patient Monitoring and Recovery franchise and previously lead Business Development and Licensing for Covidien's Respiratory and Monitoring Solutions business.

Prior to joining Covidien, Erich was a Director in Medtronic's Corporate Development team, executing all strategic transaction types across Medtronic's business units.

Prior to joining Medtronic, Erich was an Associate in Piper Jaffray's Private Placement Investment Banking Group where he was focused on the private placement of equity and subordinated debt for the firm's clients.

Prior to joining Piper Jaffray, Erich was an investment research analyst for Northwestern Mutual where his responsibilities included deal support on private equity and fixed income offerings, general portfolio analysis and other corporate functions.

Erich received his B.B.A. Magna Cum Laude in finance and economics with honors from the University of Wisconsin - Milwaukee.

**Francesca Wuttke**

Managing Director/Investment Principal Europe, Merck Global Health Innovation Fund, LLC

She is focused on identifying new investment opportunities in Europe for the Merck Global Health Innovation Fund, LLC. Dr. Wuttke brings with her broad drug development and healthcare expertise in both the US and Europe, with over 20 years of clinical, commercial, strategic and transactional experience. She has worked with diverse organizations including start-ups, consulting, large and specialty pharma as well as academia. Most recently Dr. Wuttke led Almirall's Corporate Development Strategy team to transact on both med device and pharma M&A opportunities with a new and targeted focus for the company. Before that Dr. Wuttke worked at Novartis where she was responsible for two Cell and Gene therapy opportunities that were successfully brought into the organization as well as managing the strategy and commercialization for the existing portfolio of cell therapy assets. Dr. Wuttke holds a Ph.D. in Pharmacology from Weill Cornell Graduate School of Medical Sciences and a BA from Cornell University College of Arts and Sciences.

**Jennifer McMahon**

Associate, Seroba Life Sciences

She joined the team of Seroba Life Sciences in 2011. She graduated from University College, Dublin with an honours degree in Pharmacology in 2010. Jennifer then entered a Master's degree programme in Biotechnology and Business to further her interest in the interface of biomedical science with commercialisation. Having placed first in her Master's degree in 2011, Jennifer then joined Seroba's Investment Team as an Investment Analyst. Jennifer is a member of and Dublin-hub Ambassador of the Thousand Network (formerly the Sandbox network), a global community for 'exceptional innovators'. In October 2015 Jennifer was recognised as one of Ireland's 'Top 30 Under 30', shaping the future of business in the country. She guest-lectures on venture capital at University College Dublin, Trinity College Dublin and the Royal College of Surgeons, Ireland. Jennifer was promoted to Associate in 2016.

Seroba Life Sciences is a European life sciences venture capital firm, focused on investing in breakthrough healthcare technologies that promise to improve lives and make a difference worldwide. Headquartered in Ireland, we work with some of Europe's best entrepreneurs developing innovative medical devices, diagnostics and therapeutic drugs.

**Justin Lynch**

Partner & CFO, Fountain Healthcare Partners

He joined the team prior to the launch of Fund I in 2008. Justin has a BA in Accounting & Finance from Dublin City University, an MBA from Trinity College Dublin and is a member of the Chartered Institute of Management Accountants. He has over 25 years experience in capital markets, corporate finance, entrepreneurial and venture investing across multiple sectors, the latter half in life science. Justin has a particular interest in the medical device sector and led the firms investments and sits on the board of Vivasure Medical and Neuravi.

**Katrin Geyskens**

Partner, Capricorn Venture Partners

She is driving the Capricorn ICT Fund focusing on venture investments in the areas of Digital Healthcare and Big Data. Recent investments include LindaCare, icometrix, Bluebee Technologies and FEops. Cartagena was successfully exited by a trade sale to Agilent Technologies. Katrin has been an active board member of the Belgian Venture Capital & Private Equity Association (BVA) board, serving as Chairman 2014-2015.

Katrin joined Capricorn Venture Partners through its merger with Quest Management in January 2012. At Quest, she was since 2001 responsible for venture investments in ICT companies and 3rd party venture funds, investing out of Quest for Growth (quoted on Euronext Brussels, ticker: QFG). Before this, Katrin acquired extensive experience in banking and management consulting at CERA Bank (now KBC), Merrill Lynch (now BofA) and A.T.Kearney. She holds a Master of Business Economics: Business Engineering degree from KU Leuven and an MBA of the University of Chicago, Booth School of Business.

Capricorn Venture Partners is an independent European manager of venture capital and equity funds, investing in innovative European companies with technology as competitive advantage. It is based in Leuven, Belgium and licensed by the FSMA (the Financial Services and Markets Authority in Belgium). At present, Capricorn Venture Partners is investing out of the venture capital funds Capricorn Cleantech Fund, Capricorn Health-tech Fund and Capricorn ICT Fund. In addition it is the asset manager of Quest for Growth, quoted on NYSE Euronext Brussels, and the investment manager of Quest Cleantech Fund.

**Klaus Lun**

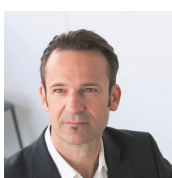
Executive Vice President, Head of Corporate Development, Tecan

Corporate development (M&A) & strategy professional, Life Science Executive with over 15 years of experience across the life sciences, biotech and diagnostics industries with track record in leading public and private transactions globally. Action and result-oriented, passionate about attracting and developing talent, unique ability to distill insights and compel action, strong international background and proven ability to work in cross-cultural and global environment. Joined Tecan's Management Board in 2013 as EVP Corporate Development, was previously with Danaher at Molecular Devices and Leica Microsystems as VP Marketing & Strategy and Director Business Development. Dr. Lun Hold a PhD from the University of Heidelberg and a MBA from the University of Mannheim.

**Klaus Stoeckemann**

Managing Partner, Peppermint Venture Partners GmbH

PVP focuses on investments in digital-health and medical device start-up companies in Germany and Europe. Klaus was General Partner in the 3i Healthcare Venture Capital team and has more than 16 years of experience in the venture capital industry. He was responsible for more than 12 investments and his track record at 3i includes for example IPOs of companies such as Epigenomics and Jerini as well as the trade sales of Evotec Neuroscience and Amaxa. He is currently chairman of the boards of Emperra as well as Caterna Vision and board member of Impladata and Humedics. In addition he is mentor at the first vertical medical accelerator Eyefocus based in Berlin (www.eyefocus.co) and jury member of the Helmholtz Enterprise Fund. He is member of the board of the German Association of Venture Capital (BVK). Klaus holds a PhD in Biology and Pharmacology from the University of Mainz as well as a MBA from WHU / Kellogg Northwestern University in the US.

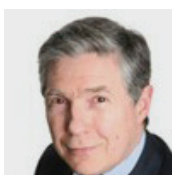
**Martin Pfister**

Sr. Investment Manager, High-Tech Gruenderfonds Management GmbH

High-Tech Gruenderfonds (HTGF) Medtech/LifeSciences

He joined the High-Tech Gruenderfonds (HTGF) Medtech/LifeSciences team in Bonn in 2010. HTGF is the largest Seed-funds in Europe with about 580 Mio EUR under management and an active portfolio of about 230 technology-based portfolio companies, about 85 of which are in life sciences.

- studied a combination of Medicine, Pharmacy and Biology in Germany and New York University, Medical School with a PhD in Immunology
- Started his career in the hospital/laboratory
- moved to the life sciences industry 14 years ago.
- held several management positions in start-up companies and a healthcare consultancy in Germany/UK
- co-founded two companies in the molecular Dx field (VC backed, sold) and healthcare services (still shareholder)
- @ HTGF manages a portfolio of 13 life science companies including Biotech, Medtech and ehealth

**Maurizio PetitBon**

General Partner, Kreos Capital

Over the past 35 years, Maurizio has built a career as manager, advisor, entrepreneur and investor in a wide variety of high-growth companies. Maurizio has worked and lived in several European countries and in the US.

Maurizio co-founded Kreos Capital and in 1998 and for the past 16 years has focused on identifying, assessing and managing continental European and life science transactions as well as participating in the management and execution of Kreos's overall strategy.

Maurizio holds a Master's degree in engineering from the University of Rome and an MBA from Insead.

**Min Sha**

Global Head, M&A and alliances, Roche Diagnostics, F. Hoffmann-La Roche Ltd.

Min joined Roche in 2014 and is responsible for the M&A strategy and execution for the \$10bn diagnostics division across 5 business areas include professional, molecular, tissue, sequencing and diabetes care. Min and the team managed the "Want-Find-Get- Manage" process for external growth opportunities for Roche Diagnostics division, from define strategic in-organic focus areas, to active scouting screening of targets, to drive successful execution. Min and the Diagnostics BD teams have successfully closed a dozen deals in the past two years, building technology and innovation franchise for Roche sequencing portfolio, as well as securing access into other disruptive technologies in professional and Molecular testing spaces. The acquisitions secured Roche leadership position into novel technologies areas and closed portfolio gaps of core business segments. As part of Global Business Development team, Min work closely with CTO, bio-marker, Medical and Scientific Affairs and Licensing colleagues to scout and internalize early innovation for Roche. Min is the sponsor of Roche Diagnostics Eastcoast Innovation Center in Cambridge MA. Min has more than 20 years of experience in the healthcare industry across Diagnostics, Imaging, and Healthcare informatics, in various Corporate Business Development functions, as well as in leading operational P&L management, include spearheading start-up business, turn-around of distressed subsidiaries, and managed joint-venture operations, successfully improved bottom-line results of target entities before and post acquisitions to achieve value creation and secure return for the investors. Min's M&A experience span across various healthcare disciplines and geographical regions, Min is currently working and residing in Basel, Switzerland.

**Nadir Ammour**

Global Head, Patients & Partners Management, Sanofi

He has first been involved in treating patients as an oral surgeon in public healthcare units. He has completed a certification on medical informatics in 1994 and achieved an MBA in 2000. His academic activities include a course on "innovation management within the pharmaceutical industry" at Reims Business School, in France.

He held various global positions at Pfizer, and now at Sanofi, managing clinical development programs as well as developing, implementing and operating clinical systems on a global scale (mainly CTMS, RDC, eTMF, and ePRO).

He is now involved in strategic activities around clinical digitization with a focus on patient centric clinical development and healthcare solutions and services. He is a member of the Executive Committee of the EHR4CR champion project.

**Phil Huber**

Senior Director of Finance and Human Resources, Sequana Medical AG

Mr. Huber is a seasoned medical device executive with a strong financial background and a passion for overall company operations. He thrives in a "start-up" environment, where the necessity of "wearing many hats" is a critical success factor; in particular, his professional career has been dominated by business development activities.

Mr. Huber is currently Senior Director of Finance and Human Resources at Sequana Medical AG. Prior to joining Sequana Medical, Mr. Huber was CFOO (Chief Financial and Operating Officer) of Ilias Medical GmbH and CFO of Cardiola AG. Mr. Huber holds an M.A. in Business Administration from the University of Zurich.

**Peter Shone**

Vice President - Engineering, Parexel

He is Corporate Vice President of Engineering at the Boston based global clinical research organization (CRO) PAREXEL. At PAREXEL Peter leads a technology development group that provides clinical trial and regulatory solutions to all of the world top fifty biopharmaceutical companies and nine of the top ten CROs. Technologies span Clinical Trials Management Systems (CTMS), Electronic Data Capture (EDC), Medical Imaging, Regulatory Information Management, Wearables, Big Data management, Predictive Analytics, Randomisation, and Trial Logistics. Prior to joining PAREXEL in 2014 Peter was Global Vice President of Industrial Systems at Rolls-Royce plc, a leading power services company and widely regarded as the first mover in monetising the Internet of Things as part of its Aerospace and Industrial services offering revolution in the 1990s and early 2000s. Peter also has experience of many other industries including Aerospace, Oil and Gas, Power generation, Manufacturing, Logistics, Marine, Intelligence Services and Policing, and uses that cross industry domain knowledge to accelerate the matching of technology development to business need to market opportunity. A particular specialism is in predictive analytics where Peter has generated IP and patents across several solution domains, leveraging his physics and mathematics educational background for creating novel technology innovation. Out of work Peter's time is consumed by his six daughters and his five motorcycles and the emotional roller coaster of being a Welsh football and rugby supporter.

**Philipp Schneider**

Director Digital Health Technologies, Sonova AG

Before that he was responsible for the medical software, that enables a hearing care professional to personalise Sonova's hearing solutions. In his new role he is responsible to run a digital incubator that defines, develop and trials digital tools along the customer journey.

Prior to Sonova Philipp Schneider worked as software architect and development lead in different organisations, both in Switzerland and France. His focus was always to enable clients such as BMW, Amadeus, UBS, SBB, SIX, Vodafone and others, to use leading edge digital technologies to drive business.

Philipp Schneider studied electronics and information science at the University of Applied Sciences in Rapperswil and organizational leadership at the Institute of Applied Psychologie in Zürich.

**Sam Gray**

Partner, Apposite Capital

He joined Apposite Capital in 2007. He has been particularly involved in all of Apposite's healthcare services and health IT investments and served on portfolio Boards in both the US and UK, including CancerPartnersUK, By the Bridge, SureCalm and WellPartner. Sam has worked in deal-making in the healthcare sector since 2000 when he joined Deutsche Bank's mergers and acquisitions practice, working with a number of multinational clients on corporate divestitures and acquisitions, including public takeovers and leveraged buy-outs. Sam then joined the Business Development team at Belgian pharmaceutical company, UCB, where he was instrumental in global product licensing and M&A, including UCB's \$2.7bn acquisition of the UK public biotech company, Celltech. Sam has a first degree in Natural Sciences and a masters degree in Chemistry from Cambridge University, as well as an MBA from Harvard Business School.

**Stephen Levin**

Managing Partner, MedTech Strategist

Prior to co-founding Innovation In Medtech, Stephen Levin served as Editor-in-Chief of Medical Devices for Elsevier Business Intelligence, where he directed the company's editorial coverage of the medical device industry, following Elsevier's acquisition of Windhover Information in 2008. This included managing the device content for the following publications: IN VIVO, START-UP, MEDTECH INSIGHT, The Gray Sheet, and The Silver Sheet, along with the IN3 medical device partnering conference series. Stephen joined Windhover Information in 1997, where as Executive Editor, he specialized in

covering the device industry, distribution, and legal issues. He also served as the company's General Counsel. He also formerly was an Editor of Health Industry Today, a leading publication in the health care industry.

Prior to joining Windhover, Stephen was Senior Counsel to the US Senate Permanent Subcommittee on Investigations, where he directed Senate investigations into a wide variety of areas including health care fraud and abuse, international organized crime, and corruption in federal contracting programs, while also participating in other Senate investigations including the Whitewater inquiry. Before joining the Subcommittee, he was with the Federal Election Commission (enforcement and regulatory counsel) and the Department of Justice (international criminal law).

**Ulrich Muehlner**

Founder & Managing Director, GrowthCube Partners LLC

The global firm providing value-add services and innovative products for the healthcare, biopharma, digital health / health IT, medtech and life science industries and markets, with particular focus on joining forces with innovative start-up companies in their seed and growth phases as entrepreneurial partner. Activity areas include management consulting, interim management, corporate & business development, corporate finance & fundraising, advisory board & board of directors/supervisory board mandates, and investments.

Ulrich is a frequent speaker and panelist at international biopharma, medtech and digital health conferences, and serves as board member and advisor to biopharma and digital health companies, organizations and leading academic institutions.

Before starting GrowthCube Partners, Ulrich was at Novartis AG and had global roles of increasing responsibilities. He joined Novartis in August 2009 as Director Corporate Strategy, leading key initiatives in areas such as emerging markets, digital health, innovation driven growth opportunities and venturing. From August 2012 - April 2013, Ulrich was Global Head Corporate Strategy (a.i.) and led the team to develop the portfolio strategy that resulted in the fundamental transformation of the Novartis business portfolio. Until end of May 2016, Ulrich was Global Head Outcomes Technologies Incubator (NOVAE) at Novartis. In this Corporate role, he spearheaded the digital health activities across Novartis and led programs and partnerships aiming at increasing the value of the Novartis portfolio through "beyond-the-drug" (digital) technologies that enable or enhance the real-world outcomes performance of Novartis products. Examples of such initiatives include the "smart lens" licensing deal with Google(x) Life Sciences (Verily), the collaboration with the "smart pill" company Proteus Digital Health, and various projects together with the Novartis' Cardio Metabolic franchise to develop outcomes solutions for Entresto (e.g., "Heart Partner" App to support Heart Failure caregivers and patients).

Prior to Novartis, Ulrich was ten years with The Boston Consulting Group (BCG) serving clients in the biopharmaceuticals, diagnostics, venture capital/private equity and chemical industries. His projects covered areas such as biopharma R&D, innovation, business model development, corporate development, business transformation and value management, carve-outs and due diligences. Based in Vienna, Ulrich successfully led projects across Europe, USA and Asia.

Ulrich studied Biochemistry in Hannover and Munich, and earned a PhD degree in Biochemistry and Molecular Biology based on his research on molecular mechanisms of blood vessel formation and signal transduction in cancer development at the Research Institute of Molecular Pathology (I.M.P.) in Vienna.

**Vishal Gulati**

VC & Independent Board Director, Venture Partner, Draper Esprit LLP

He is one of the Europe's leading digital healthcare investors. Vishal is a qualified physician and chairman of the Digital Health Forum. Over the last decade he has championed deals across areas including diagnostics, devices & biotech. He is currently on the boards of Horizon Discovery plc, PushDr, Fluidic Analytics, Frameshift and CTC Limited. His previous investments include Napo Pharmaceuticals, Glenmark, Renovo, and Phagenesis. He has also held board positions at Psynova Neurotech, Bioscale and Enigma Diagnostics. Previously, Vishal worked at Atlas Venture, The Wellcome Trust and Radiant Capital.



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WEBSITE

www.betrace.be

COMPANY TYPE

Private

SECTOR

Drug Delivery

YEAR FOUNDED

2003

BETRACE

BETRACE provides unique security and traceability solutions for unit-based storage and unit-based dispensing of pharmaceutical specialties in highly challenging and regulated modern medical environments such as operating rooms, intensive care units and emergency areas. Through the patented Electronic Drug Detection (EDD) sensors, Betrace offers the optimal market solutions for single unit drug traceability. The highly efficient “Grab and Go” working environment also improves work flow by freeing medical staff from repetitive time consuming tasks, implementing user-friendly systems and, most importantly, refocussing attention on patient care and safety. Securing and tracing every drug movement and providing real time stock levels through state-of the art reporting, the Betrace solutions also insure strict compliance with regulations while optimizing decentralized pharmacy management.

MANAGEMENT TEAM

- John Witzzak - Technical Manager / Product Specialist
- Viviane Vankaekenbergh - Business Development / Medical Specialist
- Raphaël Roels - IT Manager
- Philippe Giaro - Business Development
- Nicolas Druart - Innovation Manager

PIPELINE GRAPHIC

Betrace Products



Size

- Smallest: Pill
- Largest: 3 Liter Bottle

Conditioning

- Room temperature
- Fridge at 5°C - 41 F



Drug packaging

- Vial
- Ampoule
- Bottle
- Box
- Syringe



Medication/drawer

- ≤ 60 EDD in narcotic drawer
- ≤ 180 EDD vial ϕ 5-25 mm
- ≤ 64 EDD bottle/box ϕ 25-100 mm
- ≤ 20 EDD syringes (blister packs)

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**ADDRESS**

Rue de Rodeuhaie, 6 348
Louvain-la-Neuve
Belgium

TELEPHONE

+32 10 23 22 90

WEBSITE

www.betrace.be

COMPANY TYPE

Private

SECTOR

Drug Delivery

YEAR FOUNDED

2003

PIPELINE PRODUCT 1:

Compact cabinet

- Commercial stage
- Currently in use in hospitals

DESCRIPTION:

The Betrace Compact cabinet is the basic OR cabinet equipped with 4 secure dispensing drawers :

- Betrace Care embedded management system with touch screen interface,
- Can be integrated into the Betrace Care environment or used independently, whether connected to a medical institution's existing IT environment or not,
- Up to 180 EDD phial sensors per drawer / single-unit detection / formats from 5 to 25 mm in diameter,
- Up to 64 individual EDD bottle or box sensors per drawer / single-unit detection / formats from 25 to 100 mm in diameter,
- Up to 20 specific individual EDD sensors per drawer for products such as syringes in blister packs,
- Up to 20 loose box units with motion detectors per drawer,
- Adjustable capacity through external modules adjunction, Betrace Max Slave or Betrace Curl,
- Barcode scanner - matrix code integration under development,
- Biometric scanner, or integration of existing tools used at the institution,
- Mounted on wheels for optimised mobility and easy upkeep,
- Dimensions HxLxW (mm) - Weight: 1770 x 750 x 750 - 75kg,
- Voltage: 230V - 5V-4A / 25V-5A / 12V-3A 50hz,
- Power consumption: 110 W (2.4 kWh/day 24/24),
- Connection ports: 3 x USB 2.0, 2 x Ethernet RJ45 UTP, 4 x RS232C,
- As of today, compatible with: INFOHOS, MEDSOC, AEXIS, MEXYS, PHARMA.

PIPELINE PRODUCT 2:

Max cabinet

- Commercial stage
- Currently in use in hospitals

DESCRIPTION:

The Betrace Max cabinet is a larger version of the Compact cabinet equipped with 7 secure dispensing drawers specifically adapted for Emergency and Intensive Care Units :

- Same functionalities as Compact cabinet,
- Dimensions HxLxW (mm) - Weight: 1970 x 835 x 655 - 170 kg,
- Voltage: 110 - 230 V / 5A (50-60 Hz),
- Power consumption: 100 W (2.4 kWh/day 24/24),
- Connection ports: 3 x USB 2.0, 2 x Ethernet RJ45 UTP, 4 x RS232C,
- As of today, compatible with: INFOHOS, MEDSOC, AEXIS, MEXYS, PHARMA.

PIPELINE PRODUCT 3:

Cool cabinet

- Commercial stage
- Currently in use in hospitals

**ADDRESS**

Rue de Rodeuhaie, 6 348
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+32 10 23 22 90

WEBSITE

www.betrace.be

COMPANY TYPE

Private

SECTOR

Drug Delivery

YEAR FOUNDED

2003

DESCRIPTION:

The Betrace Cool cabinet combines a drug dispensing unit and refrigerated storage compliant with medical standards. It comes with 5 secure drawers that can be configured with EDD phial sensors, EDD bottle/box sensors or EDD sensor clamps for specific products.

- Betrace Care embedded management system with touch screen interface,
- 5 configurable secure drawers,
- Up to 120 EDD phial sensors per drawer / single-unit detection / formats ranging from 5 to 25 mm in diameter,
- Up to 48 individual EDD bottle or box sensors per drawer / single-unit detection / formats ranging from 25 to 100 mm in diameter,
- Dometic-type medical refrigerator unit,
- Automatic environmental temperature control and adjustment,
- Secure door,
- Gross (l) / net (l) volume: 353 / 340,
- Dimensions HxLxW (mm) - Weight: 1840 x 700 x 616 - 157 kg,
- At constant temperature (°C): +5,
- Voltage: 220-240 V (50Hz),
- Power consumption: 240 W (1.41 kWh/day 24/24),
- Temperature hold (from +5°C to +10°C) (h): 0.50,
- GMP class: ISO6/EC GMP,
- Climate class: N (+16°C < +32°C).



ADDRESS

Technologiepark 3
9052 Gent
Belgium

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+32 9 281 26 83

WEBSITE

www.feops.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2009

FEOPS NV

FEops is a revenue-generating emerging company headquartered in Gent, Belgium, that has developed disruptive personalized medicine technology: a simulation platform designed to assist clinicians in predicting and preventing life threatening complications of transcatheter-based structural heart interventions. Its first product, CE-marked TAV-Iguide, is currently the only such technology on the market, predicting how a Transcatheter Aortic Valve Implant (TAVI) will interact with a patient's unique aortic anatomy, thus providing clinicians with insights into the optimal device size and position of the implant. The FEops pipeline includes an additional three simulation products for transcatheter-based structural heart disease interventions.

**ADDRESS**

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Mevaseret Zion, 9079265,
ISRAEL

TELEPHONE

+972 777 011 146

WEBSITE

www.galmedics.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2008

GALMEDICS BIOTECH LTD.

GalMedics Biotech Ltd. is developing ActiLady, a therapeutic tampon like that treats menstrual pain. ActiLady is designed to treat primary dysmenorrhea by treating the source of the problem rather than treating the symptoms, as is the case with analgesics or hormones. ActiLady is non invasive and it doesn't use any chemicals that intervene with the natural cycles of the body. In addition, ActiLady is a highly effective, over the counter, easy to use consumer product.

The device is based on fluid dynamics principles that alleviates pain during menstruation, affecting a very large population of women searching for a non-invasive and non-medicated solution.

GalMedics' near term goal is to get CE mark and FDA allowing commercialization within the next 2-3 years.

MANAGEMENT TEAM

Orna Pollack

CEO - GalMedics Biotech

Strong and Successful Executive Management experience of more than 20 years in Biotechnology, Healthcare, Medical Diagnostics, Medical Device.

Hilla Shaviv

CTO GalMedics Biotech since Dec 2014, founder of GalMedics.

FINANCIAL SUMMARY

Private company

\$2.1 million raised since inception.

Currently fund raising.

PIPELINE PRODUCT 1:

ActiLady in clinical development, 2-3 years far from launch.

Would require a "Class IIa" path for CE mark, and a "De Novo" path according to FDA.



ADDRESS

Am Klopferspitz 19
82152 Martinsried
Germany

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+49 (0) 89 998207 180

EMAIL

info@gna-bio.com

WEBSITE

www.gna-bio.com

COMPANY TYPE

Private

SECTOR

Other
Diagnostics
Laboratory Equipment
Medical Devices

YEAR FOUNDED

2010

GNA BIOSOLUTIONS GMBH

GNA Biosolutions GmbH develops instruments, OEM modules, and assays for ultra-fast, molecular pathogen detection thanks to our breakthrough technology: Laser PCR, ultra-fast laser heating of nanoparticles, protected by a comprehensive patent portfolio.

MANAGEMENT TEAM

Dr. Frank Krieg-Schneider, Managing Director & CEO;
Dr. Joachim Stehr, Managing Director & F&E;
Dr. Federico Bürgens, Managing Director & Instrumentation & Finances;
Dr. Lars Ullerich, Managing Director & Business Development

PIPELINE PRODUCT 1:

Open System
for diagnostic laboratories

PIPELINE PRODUCT 2:

Integrated diagnostic platform
For point-of-care testing

PIPELINE PRODUCT 3:

OEM modules and systems
For industry partners

INVESTMENT & LICENSING OPPORTUNITY 1:

Laser PCR
For ultra-fast molecular diagnostics

INVESTMENT & LICENSING OPPORTUNITY 2:

Reagents for accelerated PCR

**ADDRESS**

Via Albert Einstein 8,
48018 Faenza
Italy

WEBSITE

www.greenbone.it

COMPANY TYPE

Private

SECTOR

Biotechnology
Medical Devices
Regenerative Medicine

YEAR FOUNDED

2014

GREENBONE ORTHO SRL

GreenBone Ortho srl (taly) develops a patented Rattan-derived (a Bamboo related tree), bone regenerative implant for extensive bone damages (medical device). GreenBone biomimetic scaffold is engineered to reflect anatomical and physiological hierarchical structures. GreenBone is obtained from chemical-physical transformation of Rattan wood because of its channel-like porosity very closed to human bone. GreenBone has unique properties needed in non-load and load-bearing bones such as pseudoarthrosis and non-unions fractures, spinal damages, trauma and cancer induced bone loss. Reduction of healthcare costs expected. Scaled up manufacturing completed. Sheep study under completion with excellent interim results performed at Assaf Harofeh Medical Center, Tzrifin Israel in collaboration with Rizzoli Orthopedic Institute Italy. Clinical study planned in 2017 in patients with critical size fractures from trauma in load bearing bones. Follower products development for spinal application in 2017. GreenBone can be also functionalized/loaded to reduce bacteria attachment/growth and deliver therapeutics for specific uses. Orthopedic Biomaterials market forecasted \$11,2 billion by 2018 (CAGR 10.78%). GreenBone use in different skeletal applications can reach > \$600M. Seed Round of \$3,5M successfully closed in 2015. GreenBone management has advanced multiple products from bench-to-market. GreenBone is a TEDxBinnenhof 2016 top 10 best 'Ideas from Europe' (March 31, The Hague <https://www.youtube.com/watch?v=fCuB7ymTLHE>).

MANAGEMENT TEAM

Dr. Lorenzo Pradella Co-Founder and CEO

Dr. Anna Tampieri Chief Scientist

Ing. Elena Venturelli Head regulatory and Quality

Prof. Marcacci (Rizzoli Orthopedic Institute) Senior Clinical Advisor



ADDRESS

Giborei Israel Boulevard
7, Netanya
Israel

WEBSITE

www.hera-med.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2013

HERAMED

HeraMED is a technology start-up developing innovative mHealth pregnancy monitoring solutions. The company has recently completed development of the first medical grade, smartphone based fetal wellness monitor for home use. HeraMED's "Compass™" monitor will provide a comprehensive solution for daily tracking of all vital measurements from the comfort of the expecting mother's home.

MANAGEMENT TEAM

David Groberman, CEO

Tal Slonim, COO

Levi Shapiro, VP Marketing and Biz-Dev

**ADDRESS**

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Lüders-Str. 1
10625 Berlin
Germany

TELEPHONE

+49 30 590 083240

WEBSITE

www.humedics.eu

COMPANY TYPE

Private

SECTOR

Medical Devices
Diagnostics

YEAR FOUNDED

2009

HUMEDICS GMBH

Humedics improves the overall outcomes for patients with liver disease by enabling physicians' clinical decision making through fast and accurate information about real-time liver function capacity.

MANAGEMENT TEAM

Erwin de Buijzer, Chief Executive Officer

Erwin de Buijzer is the managing director of Humedics GmbH. After working as a medical doctor in ICU and surgery, he has held a number of positions at Eurotransplant and the Dutch Transplant Foundation. He has also worked in medical marketing for Abbott Laboratories and was the medical director at Nutricia Advanced Medical Nutrition. De Buijzer has an MBA from the Rotterdam School of Management in the Netherlands.

FINANCIAL SUMMARY

Humedics is looking for 12 million €. 8 dedicated investors will provide up to 60% of the 12 million €.

PIPELINE PRODUCT 1:

The LiMax test has been performed over 15.000 times in humans and has shown to fill a clear unmet need in various indications. Over 25 peer reviewed scientific publications demonstrate the use of the LiMax test in daily clinical routine.

- Diagnosing and differentiating between fatty liver and NASH
- measuring and monitoring of therapy effect on the liver, for example chemotherapy, NASH drugs, bariatric surgery, liver resection surgery
- Prediction of the risk of liver failure after liver surgery
- Instant diagnosis of acute liver failure after intoxication or liver transplantation
- Accurate diagnosis of the degree of chronic liver failure
- Dose optimization of antibiotics and immunosuppressants

The LiMax test is the only commercially available real-time and non-invasive in vivo liver function capacity test. The LiMax test consists of:

- A CE-certified breath analysis device using state of the art laser technology
- An intravenous diagnostic drug for which marketing authorization in Europe is expected by the end of 2016

OPPORTUNITY 1:

Discussions ongoing with pharma companies for the use of the LiMax test in diagnosing and differentiating between fatty liver and NASH.



ADDRESS

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1300 Wavre
Belgium

TELEPHONE

+32 (0) 1077 1654

WEBSITE

www.istarmed.com

COMPANY TYPE

Private

SECTOR

Medical Devices

ISTAR MEDICAL SA

iSTAR Medical SA, headquartered in Wavre, Belgium, is a clinical stage medical technology company focused on the development of novel ophthalmic implants for glaucoma. STARflo™ Glaucoma Implant is a non-degradable, precision-pore implant made from STAR® Biomaterial. It is designed to operate as a bleb-free, micro-porous drainage system to reduce intraocular pressure (IOP) in patients suffering from open angle glaucoma by augmenting the eye's natural uveoscleral outflow.

**ADDRESS**

One Johnson & Johnson
Plaza New Brunswick,
New Jersey 08933
USA

TELEPHONE

+1 (732) 524-0400

WEBSITE

www.jnj.com

COMPANY TYPE

Listed

SECTOR

Biotechnology
Medical Devices

JOHNSON & JOHNSON

Johnson & Johnson - Caring for the world, one person at a time... inspires and unites the people of Johnson & Johnson. We embrace research and science - bringing innovative ideas, products and services to advance the health and well-being of people. Employees of the Johnson & Johnson Family of Companies work with partners in health care to touch the lives of over a billion people every day, throughout the world.

OUR FAMILY OF COMPANIES COMPRISES:

- The world's sixth-largest consumer health company
- The world's most comprehensive medical devices business
- The world's sixth-largest biologics company
- And the world's fifth-largest pharmaceuticals company

We have more than 265 operating companies in more than 60 countries employing approximately 126,500 people. Our worldwide headquarters is in New Brunswick, New Jersey, USA."

Johnson & Johnson INNOVATION - The teams at Janssen and Johnson & Johnson Innovation are interested in making the connection with a wide variety of pharma and biotech companies and innovators in the field of digital health to facilitate collaborations that range from late-stage marketing collaborations to early-stage product and technology deals.

We continuously search for promising new compounds and innovative technologies that will solve unmet needs and create real value for patients.

Partnering is a core activity of our business strategy. We are seeking partnerships and deal structures that allow innovators to leverage our company's many resources including a broad range of R&D support, marketing, sales and global reach. Providing the right kind of support for new ideas is critical to driving innovation and achieving our goals to transform world health. Our approach meaningfully integrates dealmakers with science leaders to shape better deals and achieve in-market impact faster. We employ a flexible and adaptive approach to tailor the optimal deal structure to each unique partner opportunity. We look forward to partnering with you to push the boundaries of what science and medicine can achieve.



ADDRESS

Clonmel House,
Forster Way,
Swords, County Dublin,
Ireland

WEBSITE

www.mainstay-medical.com

COMPANY TYPE

Listed

SECTOR

Medical Devices

YEAR FOUNDED

2008

MAINSTAY MEDICAL INTL. PLC.

Mainstay is a medical device company focused on bringing to market an innovative implantable neurostimulation system, ReActiv8®, for people with disabling Chronic Low Back Pain (CLBP). The Company is headquartered in Dublin, Ireland.

MANAGEMENT TEAM

Mr. Peter Crosby - CEO

Mr. Oern Stuge - Chairman



ADDRESS

High Tech Campus 10
5656 AE Eindhoven
The Netherlands

EMAIL

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TELEPHONE

+31 40 851 6453

WEBSITE

www.medimetrics.com

COMPANY TYPE

Private

MEDIMETRICS

Medimetrics is the pioneer and global leader in electronic oral drug delivery and is committed to innovating healthcare. Medimetrics has created the IntelliCap® system for precise delivery of drugs in the gastro-intestinal tract, the measurement and reporting of conditions in the body, and sampling of gut fluids for example in gut microbiome research.

Our technology hits several trends such as digital health, precision medicine, connected devices and the microbiome field.

We have extensive proof of technology, in both animals and humans (over 200 patients dosed). The technology has strong patent protection.

Medimetrics is fundraising for its new Microbiome related Diagnostics-Therapeutics initiative. The strategy is to use the Intellicap to develop unique (companion) diagnostics in small bowel and microbiome related disorders (such as liver diseases and immuno-oncology).

Medimetrics is winner of the Frost and Sullivan Innovation Award 2015 and Accenture Innovation Award 2014.



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Tres Cantos Madrid
Spain

TELEPHONE

+34 918 033 925

WEBSITE

www.medlumics.com/en

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2009

MEDLUMICS S.L.

MedLumics is a medical device company founded in 2011 with the goal of taking the latest technological and scientific developments in biophotonics and turning them into innovative and quality products to improve the quality of life. Our work is focused on one of the most successful light-based diagnostic techniques, Optical Coherence Tomography, which is currently seeing rapid expansion and growth.

MANAGEMENT TEAM

Eduardo Margallo, President and CEO

Jose Luis Rubio, VP & CTO

Miguel Eslava, VP & COO

Lucia Colmenero, Finance Manager

**ADDRESS**

Gumpendorferstrasse 139,
Top 1.05
A-1060 Vienna
Austria

TELEPHONE

+43 (0) 1 236 65 76 - 0

WEBSITE

www.miracormedical.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2008

MIRACOR MEDICAL SYSTEMS GMBH

Miracor Medical Systems GmbH is an Austrian medical device company developing disruptive solutions to treat severe heart diseases; striving to bring back cardiac patients to normal life. The company was founded in May 2008 by Professor Dr. Dr. Werner Mohl and the European venture capital firms Earlybird and Delta Partners. Miracor develops and commercializes the PiCSO (Pressure-controlled Intermittent Coronary Sinus Occlusion) Impulse System, a technology platform designed to improve clinical outcome of patients with impaired cardiac function.

MANAGEMENT TEAM

- Olivier Delporte, CEO
- Lars Schiemanck, CTO
- Dr. Roger Kessels, Director Clinical
- Cajetan von Koenig, Director Sales & Marketing

FINANCIAL SUMMARY

- Currently raising Series C
- Investment & Licensing (In/Out) Opportunity 1: Name
Company Series C
- Opportunity 1: Description
- Miracor is currently raising Series C (€15M)
 - €7M already secured

**ADDRESS**

13 rue de Village-Neuf
68300 Saint Louis
France

WEBSITE

www.myopowers.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2004

MYOPOWERS MEDICAL TECHNOLOGIES FRANCE SAS

MyoPowers Medical Technologies is a medical device company that develops innovative technologies to provide muscle assistance to patients with high unmet medical needs. The company focuses on the development of ARTUS, a new and unique implantable device for the treatment of severe stress urinary incontinence, an area where the unmet medical need is huge, especially in women where no solution is available.

MANAGEMENT TEAM

Eric Rambeaux (Chief Executive Officer)

Brice Suire (Chief Financial Officer)

Christophe Aubert (Chief Technical Officer)

Dr Pierre Mainil-Varlet (Chief Medical Officer)

COMPANY TYPE

Private

SECTOR

Medical Devices

PLASMAMEDIC LTD.

PlasmaMedic is dedicated to combat Hospital Acquired Infections (HAI), by harnessing the revolutionary technology of Cold, Atmospheric Pressure Plasma.

PlasmaMedic is developing a series of task-specific plasma-based instruments dedicated to achieve record level disinfection efficacy and speed. Specific instruments will be dedicated to disinfecting the patient body prior, during and after surgery, as well as other instruments for disinfecting catheters, breathing apparatus, the hands of the medical staff, and air-conditioning, etc. By a revolutionary real-time feedback mechanism, which measures second-by-second the degree of disinfection, PlasmaMedic is ushering a new age of converting disinfection into a precision controlled technology.

Precisis^{AG}**ADDRESS**

Hauptstraße 73
69117 Heidelberg
Germany

TELEPHONE

+49 6221 655 9300

WEBSITE

www.precisis.de

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2002

PRECISIS AG

Precisis AG is a full solution provider for high precision interventions in neurosurgery, radiotherapy and stereotaxy (stereos = spatial/fixed, tax=arranged). Precisis AG is characterized by its outstanding expertise in Consulting, Manufacturing and Distribution of high quality medical technology solutions. Precisis AG guarantees maximum quality in all materials and designs of the product portfolio. Whether it is concerning the OR-solutions, Software or individual conceptions - we master your tasks with precision.



PRIMA-TEMP

ADDRESS

2820 Wilderness Place,
Suite C Boulder,
Colorado 80301
USA

TELEPHONE

+1 866 398 1032

WEBSITE

www.prima-temp.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2010

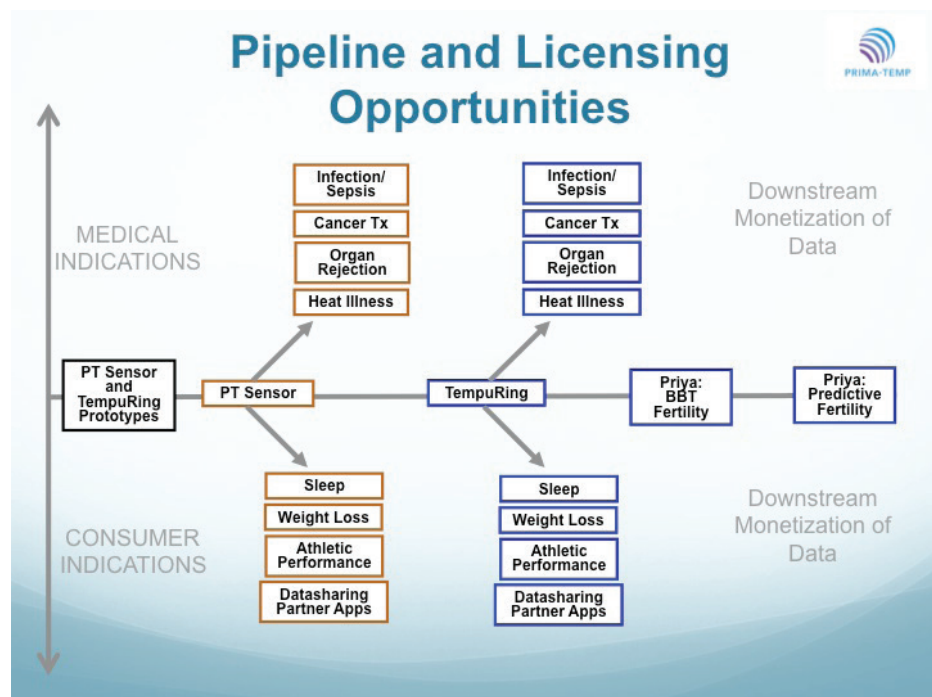
PRIMA-TEMP, INC.

Prima-Temp, Inc. is bringing 21st century thermometry to the digital world. Prima-Temp's digital health technologies provide the most precise and accurate core body temperature measurements available. Prima-Temp's platforms provide alerts and information to both user and healthcare provider for a multitude of applications in human physiology including fertility detection, early disease detection, sleep disorders, drug therapy, weight control and exercise. We leverage the power and ubiquity of mobile based computing using high-confidence algorithms that can predict actionable interventions to improve decision-making and long-term health outcomes.

FINANCIAL SUMMARY

Funding to Date: \$5M (boutique VCs, private investors, OEDIT of Colorado)
Current Round: \$8-10M Series B

PIPELINE GRAPHIC





PRIMA-TEMP

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USA

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WEBSITE

www.prima-temp.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2010

PIPELINE PRODUCT 1:

Priya / Launch Q1 2017

DESCRIPTION:

Priya, our first product, is a personal fertility sensor that passively and continuously tracks a woman's core body temperature, detecting the subtle changes that occur before ovulation, then sends an alert to her phone when she's most fertile. Effortless, precise, discrete, and cost effective, we empower women to take control of their fertility.

This consumer-focused product will transform markets where temperature is important: fertility, fitness, sleep disorders, and others, empowering users to engage in their own health and well-being.

PIPELINE PRODUCT 2:

PT Sensor / R&D

DESCRIPTION:

PT Sensor is a wearable dual-sensor patch that precisely identifies core body temperature. PT Sensor detects the pattern changes in core temp that occur prior to symptoms of disease. Early detection of hospital-acquired infection, sepsis, organ rejection, and other major healthcare challenges allows early intervention and treatment.

Samplix

ADDRESS

Mileparken 28
2730 Herlev
Denmark

TELEPHONE

+45 20970763

WEBSITE

www.samplix.com

COMPANY TYPE

Private

SECTOR

Medical Devices
Other Sector
Diagnostics

YEAR FOUNDED

2013

SAMPLIX APS

Samplix ApS is a Denmark based company dedicated to providing technology for enrichment of DNA samples. Samplix is transforming DNA sequence analysis by providing a new, innovative tool for targeted DNA enrichment. The company's best-in-class technology integrates a microfluidic system with a patented molecular platform providing a sensitive, simple, and accurate technology for isolating specific, long DNA fragments prior to DNA sequencing.

MANAGEMENT TEAM

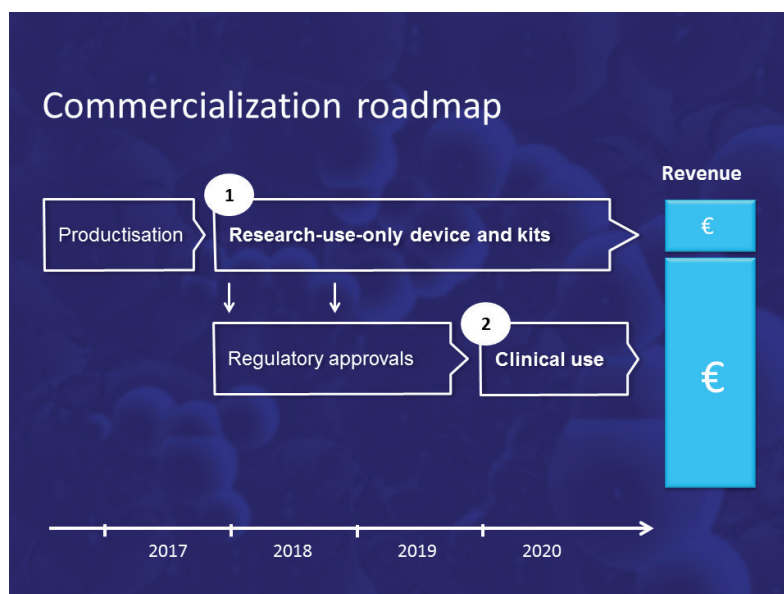
Anders Weber, CEO
Marie Just Mikkelsen, CTO
Erling Fris Jørgensen, CFO

FINANCIAL SUMMARY

Samplix has to date received 1.750.000 Euro in risk capital, with which it has sustained its operations since 2013. These funds have been expended on development.

In the financing plans for Samplix we operate with the assumption that we close a series A round by the end of 2016. For this round, we have received commitment from our existing investors, firm interest from a Danish institution and we work to engage a lead investor from a shortlist of potential speciality venture funds from Europe. The size of the round is planned to be 5 - 6 million Euro.

PIPELINE GRAPHIC



Sampl/x**ADDRESS**

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Denmark

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+45 20970763

WEBSITE

www.samplix.com

COMPANY TYPE

Private

SECTOR

Medical Devices
Other Sector
Diagnostics

YEAR FOUNDED

2013

PIPELINE PRODUCT 1:

>> Targeted DNA sequencing services

Technology developed. Profitable services are expected from 2017 with expected optimisation of cost of sales.

DESCRIPTION:

>> The Samplix technology "PINS" solves the issue of targeting specific regions in next generation sequencing by bringing into market a system to prepare samples for sequencing - effectively reducing the total cost of sequencing by a factor of 10 and reducing time from 4-6 months to 1-2 weeks. We aim at developing a plug-play package to enable a product/license-based business of PINS technology. However, commercialisation will be initiated by Samplix as PINS-service provider enabling an early, close contact to the market and demonstration of applications

Samplix will run demonstrations with customers (laboratories at hospitals and research institutions) who have DNA sequencing performed on a service basis. Initial selling price for PINS services is expected to be 260 €/sample, with a profit margin of 60-80%. This phase will build on the already established interest from early adopters to create awareness of PINS and to enable an early learning from the market.

PIPELINE PRODUCT 2:

>> Equipment and kits for Targeted DNA sequencing and licenses to same.

Proof of concept system finalised and validated. Prototype equipment in development.

DESCRIPTION:

>> Product/license business

The marketable product consists of equipment, consumables kit (chip-cartridge, chemicals and enzymes) and protocols for targeted enrichment of DNA.

> Major income will come from sales of consumables kits at 1600€ per kit (suitable for 8 DNA samples and containing 1 cartridge for 8 samples) - which is a lower price for a higher quality product than competing technology on the market. A margin of 92% (on final price) is expected at the given sales price. The PINS equipment will be sold at 20,000 € per unit.

Initial products are for research use only (90-95% of the current \$5 billion sequencing market), while high volume clinical diagnostic applications will follow once the market is further developed and clinical approvals have been obtained.

INVESTMENT & LICENSING (IN/OUT) OPPORTUNITY 1:

Series A investment round

OPPORTUNITY 1:

Samplix expects to close a series A round by the end of 2016 or early 2017. For this round, we have received commitment from our existing investors, firm interest from a Danish institution and we work to engage a lead investor from a shortlist of potential speciality venture funds from Europe. The size of the round is planned to be 5 - 6 million Euro. The proceeds will be used for general corporate purposes and product commercialisation.

XELTIS**ADDRESS**

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CH-8008 Zurich,
Switzerland

TELEPHONE

+41 44 269 79 79

WEBSITE

www.xeltis.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2007

XELTIS

Xeltis is a clinical-stage medical device company that is developing a technology platform designed to enable cardiovascular regenerative medicine. Once implanted, the Xeltis devices function as heart valves or blood vessels. They are structured into a patented matrix designed to harness the body's natural healing process and enable Endogenous Tissue Restoration ("ETR"). In pervading a Xeltis implant, new tissue forms around and inside the porous implant and rebuilds a new heart valve or blood vessel. Xeltis devices are designed to absorb over time, leaving patients with a new, healthy, functioning heart valve or blood vessel. Feasibility studies with pediatric patients have completed two-years follow-up.

Xeltis devices have the potential to overcome the limitations of current standard of care in cardiovascular surgery. As no foreign material is permanently implanted in the body, the risk of complications and repeated surgeries associated with existing implants may be reduced, and long-term medication may no longer be needed, consequently reducing the disease burden for patients and reducing cost to the healthcare system.

One-year follow-up results from a pediatric feasibility study of a Xeltis bioabsorbable cardiovascular pulmonary graft were presented in May 2016 at the 96th American Association for Thoracic Surgery annual meeting. All five children, aged 4 to 12 years at study enrolment had only one functioning heart ventricle as a result of congenital heart defects and showed significant improvement in their general conditions one year after the Xeltis device implantation. The 12-month data also showed anatomical and functional stability of the graft and no device-related adverse events.

Initial commercial product is expected to be Xeltis PV (Pulmonary Valve). The company has begun enrolling patients into a feasibility study that will include multiple sites internationally and pediatric patients from 2 to 21 years of age. The primary objective of the "Xplore-I" clinical study is to assess the survival rate of patients at six months following implantation of the bioabsorbable Xeltis pulmonary valve. In addition, the US FDA has granted Humanitarian Device Exemption (HDE) designation for Xeltis PV as a bioabsorbable pulmonary heart valve for the correction or reconstruction of right ventricular outflow tract (RVOT) in children.

In addition to the initial application for Pulmonary Valve Replacement, Xeltis is developing additional programs based on its breakthrough platform technology. The Xeltis Aortic Valve Replacement is already in preclinical phase.

Xeltis is supported by Nobel Laureate Professor Jean-Marie Lehn, who received the 1987 Nobel Prize in Chemistry for his work in supramolecular chemistry, the science that Xeltis used as the basis for its tissue restoration implant technology. He is recognized as a pioneer in supramolecular chemistry, a term that he first coined. Professor Lehn is currently active on a number of scientific advisory boards and is Director of the Supramolecular Chemistry Laboratory at the Institute of Supramolecular Science and Engineering in Strasburg, France.

MANAGEMENT TEAM

Laurent Grandidier, Chief Executive Officer and Director

Boris Warnack, Chief Operating Officer

Paul van Hagen, Chief Financial Officer

Martijn Cox, Chief Technology Officer and Co-Founder

Eliane Schutte, Chief Development Officer

Oleg Svanidze, Chief Medical Officer



FINANCIAL SUMMARY

Xeltis closed a €30 million series B financing round (€27 million in 2014, extended to €30 million in 2015) that is supporting further clinical evaluation and market development for its innovative platform technology. Investors include Life Sciences Partners, Kurma Partners, VI Partners, and private investors.

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WEBSITE

www.xeltis.com

COMPANY TYPE

Private

SECTOR

Medical Devices

YEAR FOUNDED

2007

HOST SPONSOR





SILVER SPONSOR

DELOITTE AG

www2.deloitte.com/ch/m-and-a

Deloitte in Switzerland

In today's environment, companies aren't just looking to grow, they're looking to differentiate through innovation. Deloitte offers a full suite of M&A services that can help drive value from acquiring innovation.

We advise both corporate and private equity buyers on M&A transactions across the entire deal life cycle. Our approach is holistic and disciplined, focusing on significant risk issues and key value drivers from the definition and execution of the M&A strategy till the successful integration of the acquisition and delivery of the deal promise.

We are an integrated professional services firm offering experienced accounting, tax, consulting, business modelling, valuation, finance advisory and integration & separation professionals who have a primary focus on Life Sciences M&A. Consistently ranked among the world's leading M&A advisers, Deloitte draws on decades of experience and deep industry knowledge. With one of the largest Life Sciences and Health Care consulting practices in the industry, our specialists are closely connected to the M&A practice and can be brought in to serve our clients throughout the M&A life cycle or provide advice on the operations of their businesses.

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www.drooms.com

Drooms is the leading provider of data rooms in Europe. The specialized software facilitates highly secure access to confidential documents, as well as the ability to exchange them safely with third parties beyond company firewalls. Drooms allows for the transparent, efficient and secure management of confidential business processes such as commercial real estate sales, mergers and acquisitions, NPL transactions and board communications. Drooms' clients include the world's leading real estate companies, consulting and law firms and corporations such as METRO GROUP, Evonik, Morgan Stanley, JLL, JP Morgan, CBRE, Rewe and UBS.

MEDIA SPONSOR



MEDTECH DEALMAKERS

biopharmadealmakers.nature.com/channels/260-medtech-dealmakers

Medtech Dealmakers is a first-of-its-kind partnering supplement to Nature Biotechnology, Nature Medicine and Nature Reviews Drug Discovery, that explores the dealmaking strategies and trends of the growing medical technology industry. Providing an in-depth analysis of the medtech partnering landscape and the deals making headlines, as well as showcasing a series of innovative medical technology companies seeking partners, this is a new must-read publication for all medical technology professionals.

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Business and technology support for companies, investors and scientific institutions in Berlin - this is the Berlin Partner für Wirtschaft und Technologie GmbH mission. With customized services and an excellent science and research network, our many experts provide an outstanding range of programs to help companies launch, innovate, expand and secure their economic future in Berlin. A unique public-private partnership, Berlin Partner for Business and Technology collaborates with the Berlin State Senate and over 200 companies dedicated to promoting their city. Berlin Partner is also responsible for marketing the German capital to the world, for example with the successful "be Berlin" campaign.

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BIOPHARM INSIGHT

www.biopharminsight.com

BioPharm Insight is your definitive guide to the global life sciences community. Subscribers take action on forward-looking intelligence uncovered by an independent team of investigative journalists, and make strategic business decisions using the most comprehensive and powerful real-time database of market analytics and key contacts. Featuring an intuitive and customizable online interface, BioPharm Insight provides an unrivalled capability to segment and analyse the industry with detailed and searchable profiles.

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BIOTECHGATE

www.biotechgate.com

Your source for life science companies and licensing information.

If you are about to negotiate a licensing deal between a Biotech and a Pharma company. Or you are looking for a big Pharma company to out-license your Biotech product. Or you are active in the medical technology (Medtech) sector and just want to identify potential cooperation partners or customers. Or you are an investor looking for investment opportunities - or you just want to know about historical financing rounds and valuations in the life sciences, Biotech, Pharma and medical device field. This portal can solve all of these problems - and even more.

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EDISON

www.edisongroup.com

Edison is an international advisory firm with around 450 corporate clients and 110 people working from offices in London, New York, Frankfurt, Sydney and Wellington. The team consists of 80 analysts, investment and logistics professionals with experience in capital markets, investor roadshows and communications. Healthcare is Edison's largest sector, with 16 analysts covering over 100 biotech and medtech stocks across the UK, continental Europe, North America and Asia-Pacific.

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FREEMIND

www.freemindconsultants.com

FreeMind is a consulting group whose goal is to assist its clients in maximizing their potential to receive funding from non-dilutive sources. Established in 1999, FreeMind is the largest consulting group of its kind with over 400 active clients, academics and Industry alike. FreeMind's proven long-term strategic approach has garnered its clients over 1.5 billion dollars to date.

Our expertise in applying for grants and contracts extends throughout every government mechanism open to funding the life sciences including all NIH institutes, DoD, NSF, FDA, CDC, BARDA, etc., as well as private foundations such as Michael J Fox, Bill and Melinda Gates and Susan G Komen. FreeMind's knowledgeable and experienced team of Analysts and Project Managers are dedicated to guiding its clients non-dilutive funding efforts from identification of the most suitable opportunity through to submission and subsequent award. Our team of experts will assist our clients in making non-dilutive funding a key tool in their long-term financial strategy.

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THE LIFE SCIENCES-SERIES

www.goingpublic.de/lifesciences

The Life Sciences-Series - Launched in 2014 four issues of the Life Sciences-Series appear annually. Based on the three pillars - technology, financing, investment - the issues combine current topics of life sciences with knowledge and networking from corporate financing and capital market. The mission: Building a cross medial bridge between the life sciences and the financial industry by the help of the quarterly Life Sciences issues, the monthly digital newsletter LifeSciencesUpdate.

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INSTINCTIF PARTNERS

www.lifesciences.instinctif.com

Instinctif Partners is an international business communications consultancy. With a track record of delivering truly creative programmes, the Life Sciences practice focuses on enhancing the value proposition for companies seeking investment, partnerships or customers. Our core skill is working with clients to communicate the value of their science and innovation to key stakeholders through the most relevant channels: crafting communications solutions that showcase each company, product or technology. Specifically, we are unique in offering specialist expertise seamlessly across corporate, financial, healthcare and marketing communications with outreach programmes to media, industry, professional, public, financial and investment communities. Our service offering covers all communications disciplines including strategic counsel, PR, IR, media relations, public affairs, crisis communications, internal communications, marketing, advertising, copywriting, design, research and event management. Our globally integrated and dedicated life sciences team serves clients around the world from our bases in London, Manchester, Munich, Boston, Melbourne and Sydney.

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LABIOTECH.EU

www.labiotech.eu

LaBiotech.eu is the free and extensive European biotechnology news website. Launched in September 2014, this young and dynamic media is the best way for you to keep a watch on the business and innovations of biotechnologies. Thanks to our partnerships with major European biotech events we are also your dedicated website for event summaries and agenda. You can also subscribe to our weekly newsletter to receive the latest news.



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LIFE SCIENCE AUSTRIA

www.lifescienceaustria.at

Life Science Austria - LISA - is a program acting as a hub for people from all over the world who are interested in the life science sector in Austria. Together with its associates in the Austrian regions, LISA is the first point of contact for anyone with questions about scientific collaboration, setting up an operation, or funding and sponsoring projects and businesses in Austria.

Working with all existing life science clusters in the Austrian regions - ecoplus, human.technology.styria, Life Science Austria Vienna Region, Health Technology Cluster, and Life Science Cluster Tirol - LISA is able to build on their expertise and services. The aims of LISA and its partners are: contribute to the success of life science enterprises in Austria by helping to introduce scientific discoveries to the market, assist in the search for funding, and provide general business consultancy and support to ensure healthy commercial development. Austria Wirtschaftsservice GesmbH (aws), is responsible for running this program on behalf of the Austrian Federal Ministry of Economics, Family and Youth (BMWFJ).



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ONE NUCLEUS

www.onenucleus.com

About One Nucleus: One Nucleus is a membership organisation for international life science and healthcare companies. We are based in Cambridge and London UK, the heart of Europe's largest life science and healthcare cluster.

Vision: For One Nucleus and our members to be the top European life science and healthcare network.

Mission: We will achieve this by maximising the global competitiveness of our members.

Organisation History: Established in 1997, and formerly known as ERBI, One Nucleus is a not-for-profit, membership organisation and located in Cambridge and London – the centre of Europe's leading life science and healthcare cluster.

The company has over 470 organisations as members including pharmaceutical, biotech, medical device and diagnostic companies and associated technical and commercial service providers.

One Nucleus's mission is to maximise the global competitiveness of our members. For our science and technology-based members, that means being global leaders in the research, development and commercialisation of healthcare innovations that radically improve the quality of people's lives around the world. For our business and professional services members, it means delivering exceptional services that significantly enhance the business performance of their clients.



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SWISS BIOTECH

www.swissbiotech.org

Swiss Biotech unites the four leading biotech regions of Switzerland (BioAlps, Base-IArea, Biopolo Ticino and Greater Zurich Area). The regions have early on combined efforts with the SWX Swiss Exchange which holds a leading position in terms of life-science listings and services.

The National Industry Association named Swiss Biotech Association Represents more than 150 companies to date and acts as the operational arm for the marketing alliance. Swiss Biotech raises Switzerland's profile as an economic center in Europe and profiles the biotech industry with its key research institutions and companies.

Swiss Biotech's mission is to spread the message of Switzerland as one of the top biotech locations in the world. This will be achieved by presenting a comprehensive picture of the drivers of biotechnology including research, education, economics, finance and industry. The bases for success in biotechnology are the critical mass of research institutes and accelerated technology transfer. The early integration of industry and well-trained workforce is another critical success factor for rapid economic growth. More than 40 technology parks throughout the country support the increasingly important and successful TechTransfer process.info@swissbiotech.org



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THE MEDTECH STRATEGIST

www.innovationinmedtech.com

Innovation In Medtech, a key trusted information provider focused exclusively on the under-served global medical device space, launched their industry-leading publication The MedTech Strategist in September 2014. Led by co-editors-in-chief David Cassak and Stephen Levin, and featuring a wide range of editorial offerings — from interviews with industry leaders to stories on leading companies, profiles of ground-breaking start-ups and analyses of dynamic clinical markets and technology trends — The Med-Tech Strategist's seasoned, in-house editorial team provides not only insight on early trends in the global device space, in most cases months before they are announced in the general press, but also puts this in context for readers as they assess their current portfolio and business challenges. Subscribers are provided with essential global industry perspective, including insight and analysis that is currently sorely lacking in the medtech industry.

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TIBEREND STRATEGIC ADVISORS, INC.

www.tiberendstrategicadvisors.com

Tiberend Strategic Advisors, Inc. is a corporate communications firm providing media strategy and execution for life science companies - biotech (therapeutics), medical devices and diagnostics. We work with both public and private emerging growth companies:

1. To enhance valuation
2. To build visibility for partnerships and strategic alliances

Drooms **CONTACTS**

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SECTOR

Biotechnology

EXHIBITORS**DROOMS AG**

www.drooms.com

Company profile

Drooms is a leading European provider of secure cloud solutions. The software specialist facilitates highly secure access to confidential documents as well as the ability to safely exchange them with third parties beyond company firewalls. Confidential business processes, such as due diligence for funding rounds, license negotiations, M&A activities or protection of intellectual property are handled securely, transparently and efficiently with Drooms.

Headquartered in Frankfurt, Drooms is expanding its global market presence with offices in Munich, London, Paris, Amsterdam, Zug, Madrid, Milan and Vienna. The company has deep experience facilitating large-scale local and multi-jurisdictional transactions. Their expertise, combined with innovative processes and relentless customer focus have laid the groundwork for Drooms' excellent reputation.

Pipeline

Drooms

Drooms' core competence is the configuration and administration of virtual data rooms, which gives users secure 24/7 online access to confidential documents. State-of-the-art security technology provides a powerful platform for sensitive and closely-controlled document exchange between internal and external resources, e.g. during online due diligence processes. Digital rights management determines who can review, print or save selected documents. Recording of all data room activities through detailed real-time reporting allows for monitoring of all activity in the data room. This functionality supports strategic decision making as well as supporting a company's compliance and risk management policies.



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EXHIBITORS

LIFE SCIENCE ZÜRICH YOUNG SCIENTIST NETWORK

www.lszysn.ch

We are the Young Scientist Network, a non-profit organization created and run by a group of graduate students & post-docs of the University and the ETH Zurich. Young Scientist Network operates under the wing of Life Science Zurich culminating in our acronym LSZYSN.

We strive to reduce the existing gap between academic research and the life science industry.

We host events to allow young academics to explore the world of biotechnology and to stimulate constructive interactions between people from various life science sectors.

We envision that our efforts will contribute to the formation of a well-informed, competently skilled and well-connected local and global life science community.

SACHS ASSOCIATES

Sachs Associates is a long established international conference company with offices in Switzerland and the UK. It runs a limited number of high profile conferences in Europe and the USA which are focused on bio-pharma, medtech, and digital health. These conferences focus on licensing and investment opportunities and all provide presenting opportunities for companies and excellent meeting facilities for all delegates to network.

Sachs Associates is focused on the practical benefits accruing from conference participation, the exchange of ideas and information, and the facilitating of business transactions.

THE BENEFITS OF CONFERENCE PARTICIPATION WITH SACHS ASSOCIATES MAY BE SUMMARISED AS FOLLOWS:

ONLINE ONE-TO-ONE MEETING SYSTEM

In order to offer the best possible provision for networking opportunities and deal making Sachs Associates provides all delegates access to our online one to one meeting system, allowing you to set up, accept or decline private one to one meetings with other conference attendees. These meetings are scheduled at your convenience in private meeting rooms and last 30 minutes in duration. Individual passwords and logins are provided to allow immediate access and ensure full security.

CUTTING EDGE CONTENT WITH EMINENT SPEAKERS

Sachs Associates is committed to ensuring that its events continue to provide forums with the participation of the most eminent speakers from the public and private sectors. Through its reputation and its long-established local relationships, the Company has attracted very senior scientific and business personalities as speakers at its events.

SPONSORSHIP AND MARKETING OPPORTUNITIES FOR FORTHCOMING EVENTS

Sachs Associates has developed an extensive knowledge of the key individuals operating within the European and global biotech industry. This together with a growing reputation for excellence puts Sachs Associates at the forefront of the industry and provides a powerful tool by which to increase your position your company in this market.

Sponsorship of any of our events allows you to raise your company's profile directly with your potential clients. All of our sponsorship packages are tailor made to each client, allowing your organisation to gain the most out of attending our industry driven events.

THE FOLLOWING SPONSORSHIP AND MARKETING OPPORTUNITIES ARE AVAILABLE AT FUTURE CONFERENCES:

- Conference Sponsor - including workshops and social events
- Exhibition stands
- Distribution of Promotional Material

If your company is interested in exhibiting or sponsorship opportunities, please call Silvia Kar on +44 203 463 4890 or email Silvia@sachsforum.com.

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2ND ANNUAL

**NEUROSCIENCE BIOPARTNERING
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OPPORTUNITIES**

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CANCER BIOPARTNERING & INVESTMENT FORUM
**SHOWCASING EARLY & LATE STAGE INVESTMENT
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28TH MARCH 2017, NEW YORK ACADEMY OF SCIENCES, USA



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